

SEPTEMBER 23, 1950

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Surrounded by a bevy of guitars, high flying Les Paul gives out with a chord or two of "Nola", his current winner with music operators throughout the nation. Les' novel adaptation of the standard classic has resulted in a peak hit for music ops, and widespread fame for the guitar plucking maestro. Les is currently preparing for a series of personal engagements and theater dates. Latest recordings are "Goofus" and "Sugar Sweet", latter with a vocal by Mary Ford. Les Paul is exclusively featured on Capitol Records.

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FALL SPECIAL **ISSUE OF** THE CASH BOX (Dated: OCTOBER 7th) ALL ADS GO TO PRESS ON FR SEPTEMBER 29

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in 1950

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What effect has the new high employment mark had on this industry to date?

The U. S. Department of Commerce report to the effect that over 62,367,000 people are now gainfully employed and, as the report stated, this employment figure was skyrocketed to this new high peak because of the impact of possible war, brought about by the present Korean incident, has been the cause for much optimism among all business men thruout the nation.

In the first place, with more people at work, earning larger salaries than ever before, business foresees an unusually prosperous era ahead. Prices of all products are sure to go higher. Demand has now reached a point where it is far ahead of supply. Yet, the public still has money to spend regardless of the higher taxes which have been placed in effect.

This all adds up to the belief that the coin operated division of the nation's entertainment industries will profit from this tremendous employment mark and, especially, from the extra coin which is now jingling in the pockets of the public.

Eventually, of course, as the public becomes surfeited with buying certain essentials, it will look to more pleasures, especially when credit tightens and when durables are harder to obtain. Relaxation will be sought by all workers because of the strenuous overtime and the continued longer hours which the larger plants are placing into effect.

It is, therefore, very interesting to note what effect this higher employment is having upon this industry at this time. Has it helped coinmen to enjoy better earnings? Have collections gone up with the employment increase? Will this mean better business ahead for the industry?

Most of the Midwest is enjoying fine activity. Industry in this part of the country is seeking more employees. The Southwest has been enjoying fine activity for some time. Of course, this does not cover every single individual center in the big southwestern part of the country. But, the entire southwest, as a whole, has been enjoying better business. Operators here foresee a very fine season ahead of them with collections growing apace of the greater work effort noticeable in this part of the nation.

There is much more activity on the West Coast. The San Francisco area was first to feel its effect. Now it has begun to spread. Portland, Seattle, as well as other centers, also feel the bigger employment. The Los Angeles area hasn't as yet entered into this new boom as it should, but, there is no doubt this area, too, will soon be enjoying the results of higher employment.

Most of the South is as yet in status quo. Very few of the territories here have felt the impact of this new high employment mark. Some, in fact, report that they are not enjoying any increase at all, and can't foresee any increase for sometime to come. The situation here is rather spotty, and will take sometime to show up in better business for all coinmen thruout this great area.

The East has started into action. Also spotty. But, action nevertheless, with one area after another reporting collections holding and going up. Some ops in the East believe it will take some months as yet for them to feel the full effect of this new and higher employment figure. But they all agree that they expect better collections as labor takes stronger hold on the economy.

All in all, the situation is very favorable, everywhere in the nation. The average coinman foresees one of the grandest seasons ahead, and believes that from then on this industry will be rolling into a better and busier future than it has ever before enjoyed.



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The Cash Box Publishing Co., Inc.

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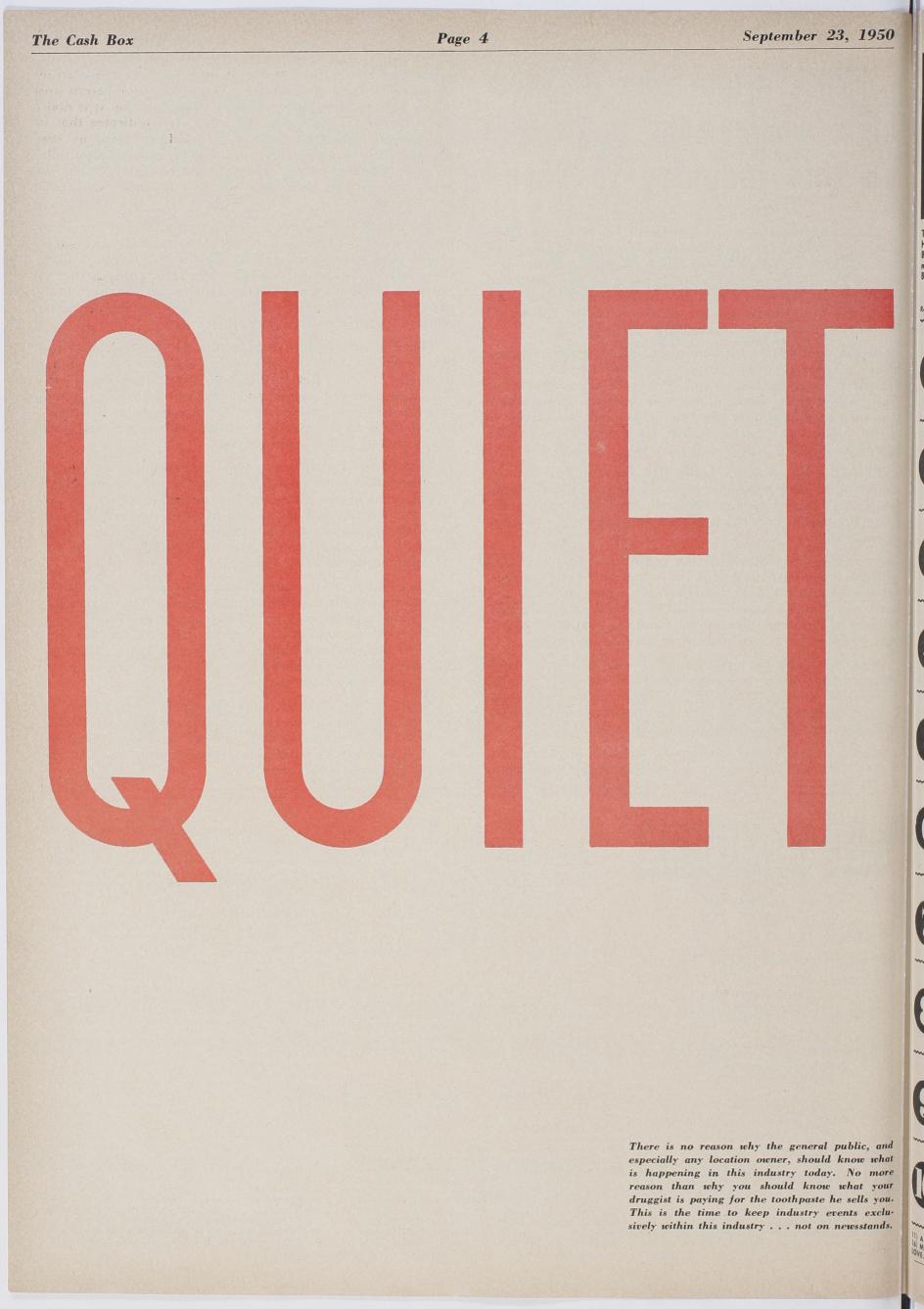
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quirements.



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"COULD BE" (2:47) "FROSTY THE SNOW MAN" (3:25) VAUGHN MONROE ORCH. (RCA Victor 20-3915)

• Ballad on the top deck is due for a sleigh ride once this disk makes the rounds. Vocal refrain by the maestro is strong and passionate, to match the tone of the tune. Flip side is the sub-ject of some heavy promotion, and should start the Xmas season off early with a bang. It's a cute novelty side that could catch on.

"MY SILENT LOVE" (2:59) "LOOK TO THE RAINBOW" (2:47) FRAN WARREN

(RCA Victor 20-3916)

• Fran Warren's superb vocal de-livery on this pair should perk up music play by leaps and bounds. Top deck is the standard, handled in glowing fashion by Fran, with some wonderful ork backing by Hugo Win-terhalter. Flip is from "Finian's Rainbow", and shows off Fran's versa-tile piping to excellent advantage. Wax rates a spot in ops' machines.

"LIFE IS SO PECULIAR" (2:48)

"I'M GONNA HANG YOUR PICTURE IN THE POST OFFICE" (2:39) LISA KIRK

(RCA Victor 20-3914)

• Plug tune from the "Mr. Music" flicker is handled very effectively by chirp Lisa Kirk on the upper lid. Tune has some clever lyrics and makes for pleasant listening. Coupling is just what the title indicates, a smart novelty side with some equally smart lyrics. Ops should listen in.

"YAAKA HULA HICKEY DULA" (3:04)

"YES, WE HAVE NO BANANAS" (3:14)

SPIKE JONES ORCH.

(RCA Victor 20-3912)

• Weird, zany music on the top deck by Spike Jones might satisfy some of Spike's music fans. Ditty is offered in the usual Jones' format, with wild and wooly music echoing throughout. Flip is a clever adaptation of the standard theme, with the musical pat-ter coming through in good shape. Latter side gets our nod.

"IT'S LOVE" (2:29)

"IT ALL BEGINS AND ENDS WITH YOU" (2:57) PHIL BRITO

(MGM 10788)

• Pair of easy flowing ballads are handled in top notch manner by piper Phil Brito here. Both ends make for smooth listening pleasure, and should be greeted by Phil's many fans with much fervor. Both sides are melodic, with the lyrical expression tempting throughout. Ops should latch on.

"THE TUBBY THE TUBA SONG" 2:44)

"POPO THE PUPPET" (2:56) DANNY KAYE (Decca 27199)

• Adaptation of the classic "Tubby The Tuba" kid waxing to the pop vein, has Danny Kaye turning his vocal charm to excellent advantage. Tune has a clever set of lyrics, with an infectious lilt making you pay close attention. Flip side should perk up too, and is also a clever melody. Top deck can't miss.

DISK F

"BELOVED BE FAITHFUL" (3:00) "NEVERTHELESS" (2:55) PAUL WESTON ORCH. (Columbia 38982)

> listening, and should take hold with music ops and fans in no time

> at all. Top deck is a tempting waltz

tune we pegged months ago. This rendition, flowing in soft, easy-going manner, is the sort of stuff that can't miss in the boxes. Vocal

refrain by the Norman Luboff choir is rich and warm throughout, with the tempting lyrical expres-

sion matched in brilliance by Paul's

excellent orchestrated patter. Flip

side has the choir back again on a ballad that is a cinch to clinch for juke box honors. It's dream music, the kind the moon-in-June kids can cuddle to. Music weaves

in slow tempting style and makes

you listen attentively. Disk is a

must in your machine-get with it!

"THE LONELY SHEPARD" (2:56)

• Plush pash pipes of Billy Eckstine on "Blue Christmas" is a cinch to score with music fans. Ditty is a

dramatic dreamy effort, with excellent

ork backing supplied by maestro

Russ Case. It's slow tempting stuff,

with Billy delivering some wonderful

vocal work. Flip side is a tender story

that makes for powerful listening. "Blue Christmas" for the moola.

Fresh wax by Bill Farrell has the

balladeer coming up with a comer

in the top deck. Ditty is a rhythm

ballad that makes you wanna listen.

Bill's big voice fits the mood and

patter of the tune like a glove.

Coupling slows down to a sentimental

romantic side that should catch on,

too. Ops should catch this platter.

"FOUR TWENTY A. M." (2:38)

"THERE YOU ARE" (2:56)

"BLUE CHRISTMAS" (2:59)

BILLY ECKSTINE

(MGM 10796)

BILL FARRELL

(MGM 10790)



• Maestro Paul Weston tees off his first Columbia etching with a bang that is sure to catch on like wildfire once this platter makes the rounds. Both ends of this recording are tailor made for the juke box trade, and are sure to wear white in the phonos. Paul's superb musi-cal efforts make for wonderful

"OPUS TWO" (2:51) "T. D.'S BOOGIE WOOGIE" (3:18) TOMMY DORSEY ORCH.

(Decca 27211)

• First Tommy Dorsey wax on Decca has the Sentimental Gentleman offering a pair of instrumental sides that should hypo juke box play. Top deck is a followup to the classic "Opus One", while the flip is the oldie that has consistently earned peak phono play. Disk rates a feature spot in music ops' machines.

"SO LONG SALLY" (3:20) "YOU'RE NOT IN MY ARMS TONIGHT" (2:57) TOMMY DORSEY ORCH. (Decca 27210)

More wax by Maestro Tommy Dorsev. with balladeer Johnny Amoroso handling a pair of tempting ballads. Both ends weave in slow melodic style, with Johnny purring the lyrical expression in smooth tones that satisfy. Both tunes are tailor made for the juke box trade and rate ops' avid listening attention.



Vaughn Monroe O. Danny Kaye

RCA Victor 20-3915 Decca 27199 Decca 27209

"I TORE UP YOUR PICTURE" (2:26)"SAVE YOUR SORROW" (2:27) FRANK PETTY TRIO (MGM 10793)

• The Frank Petty Trio follow up their sensational success of "Rain" with another pair that have winning potentials. Top deck has a barrel-house piano thumping away on a clever tear-jerker that should catch on. Flip side is straight instrumental, with that same piano leading the way. with that same piano leading the way. Wide popularity of the combo should account for heavy calls with this one. should

"POWDER AND PAINT" (2:58) "THEY PUT THE LIGHTS OUT" (2:34)

TOMMY TUCKER ORCH. (MGM 10785)

• Pair of cute novelty sides by the Tommy Tucker ork should earn their keep in the boxes. Both ends feature Don Brown and the Ensemble on some clever stuff that makes for pleasant listening. Music is styled for dancing too, and should be greeted warmly. Wax is the sort you have to listen to— we suggest just that.

"THINKING OF YOU" (2:56) "'DEED I DO" (2:40) BOBBY BYRNE ORCH. (Coral 60298)

• The Bobby Byrne ork makes this pair of sides good filler material. Top deck is a current plug ballad, handled effectively by Piper Jimmy Palmer. Flip side is a standard and gets a nice sendoff by Dorothy Claire. Music ops who have the spots should lend an ear.

"THE CAKE WALK" (2:47) "THE CHARLESTON RAG" (2:32) LESTER LANIN ORCH. (Coral 60297)

• Music ops who like their music with a bit of nostalgia of yesteryear might go for this brand of Lester Lanin. Both ends of the wax are tinted with a spot of the gay '90's and offer vocals by Peggy Marshall and the Holidays. Corny jazz back-ground fits the mood and patter of the material like a glove. Wax is there for the asking—ops take it from here. here.

LOS

I'll N

"DARN THAT DREAM" (2:35) "CHEATIN' ON ME" (2:48) ERSKINE BUTTERFIELD ORCH. (Coral 60299)

• The Erskine Butterfield ork, long missing from the phono spotlight, comes up with a fresh pair that might do well. Top deck is an oldie that should be widely known, while the flip is a clever medium tempo'd romantic item. Vocals by the maestro highlight both ends in fair style. Ton deck should both ends in fair style. Top deck should hold its own.

"OF ALL THINGS" (2:06) "THIS TIME THE DREAM'S ON ME" (2:56)

PAGE CAVANAUGH TRIO and TWO WIVES (Discovery 528)

• Novel teaming of some gals plus the Page Cavanaugh Trio on this wax the Page Cavanaugh Trio on this wax turns out to be some smooth listenable stuff for music ops and fans alike to get with. Both ends of the platter should be well known to music ops since they have scored time and again. Wax rates ops listening time—and more more.



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September 23, 1950



Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.

"IN A LITTLE SPANISH TOWN" (2:35)

"LET A SMILE BE YOUR UMBRELLA" (2:35)

JIMMY DORSEY ORCH. (Columbia 38968)

• Oldie on the top deck should make • Oldie on the top deck should make many a music op sit up and take notice. It's the old Jimmy Dorsey gang offering one of their best ever. Side is a straight instrumental, dressed up with all the flavor and zest that the band has. Flip has Claire Hogan on a Dixie rendition of another oldie. Wax rates ops' atten-tion.

"CABIN IN THE SKY" (3:10)

"SIXPENCE" (3:15) LES BROWN ORCH.

(Columbia 38967)

• Top notch music via the Les Brown ork, and "Cabin In The Sky" in the offing for music ops. Side is a straight instrumental piece, flavored with some wonderful ork tones by the band. Flip is a lightly styled cutie, with the Four Hits & A Miss purring the lyrics in smooth, hush-hush manner. Both ends are easy to take—get 'em.

"UNDER A POLKADOT SKY" (2:40)

"JUST A BABY'S PRAYER AT TWILIGHT" (2:50)

DICK JERGENS (Columbia 38970)

• Music in the Dick Jurgens manner, • Music in the Dick Jurgens manner, with Al Galante handling a fairly cute romantic novelty on the top deck. Lyrics echo the title, with the Jurgens gang blending in moderate tempo. Flip has Ray McIntosh on a lullaby that should hold its own. Both sides strictly for the Jurgens fans.

"ORANGE COLORED SKY" (2:42)

"A LOAD OF HAY" (2:45)

DORIS DAY

(Columbia 38980)

Plug novelty tune on the top deck • Plug novelty tune on the top deck is handled in top drawer style by chirp Doris Day. Ditty has a sock set of lyrics, with smooth whispered backing by the Page Cavanaugh Trio. Flip side is a familiar theme with more great lyrics to match Doris' piping. Top deck is a great rendition —it rates along with the rest of 'em.

"DANCE OF THE SPANISH ONION" (2:52)

"ROSE OF BEL-AIR" (2:59) DAVID ROSE ORCH.

(MGM 32059)

• Music ops who have those wired music locations will be missing a sure bet by passing up this platter. The musical wizardry of maestro David Rose is shown to excellent advantage on this pair, which make for wonder-ful listening. Top deck is a well-known piece, while the flip had the maestro blending strings on a fresh original item. Top deck can't miss— grab it. grab it.

SLEEPER OF THE

"THE PETITE WALTZ" (3:00) "HARBOR LIGHTS" (2:56)

GUY LOMBAR

"THAT'S A MAN EVERYTIME"

"WOULD YOU LIKE TO BUY A CACTUS PLANT?" (2:41)

MARION HUTTON-JACK DOUGLAS

"I'VE GOT A FEELING I'M FALLING" (2:55)

• Vocal teaming of Marion Hutton and Jack Douglas on this pair shows fairly effectively, as the combo offer some novelty wax for music ops to listen to. Both sides make for loads of mirth and merry listening, with Marion and Jack splitting vocal hon-ors on the sides. Wax won't stop traffic—it will make an effective filler item.

"I HAD A TALK WITH THE WIND AND THE RAIN" (2:36)

• Superb vocal style of thrush Joan Shaw is shown to good advantage on the top deck. Tune is an oldie, and rolls along in mellow up tempo fashion, spiked by some wonderful music by Russ Case. Flip side is off the beaten track for Joan. Tune lacks commercial appeal for phono ops and holds nothing in store in the way of a money-maker. Lend an ear to upper lid.

"TANTALIZIN' DARLIN'" (2:54)

• Wax that might be used as a filler item is set up here by The Twilight-ers. Top deck has Russ Domino join-ing the group to wail a tempting ro-mantic novelty side that rolls along in up tempo fashion. Flip side has the group alone on a so-so girl tune. Ops who have room might take a looksee.

"HELENE" (2:47)

THE TWILIGHTERS

(Theme 108)

(3:00)

(MGM 10783)

JOAN SHAW

(MGM 10789)

GUY LOMBARDO ORCH.

(Decca 27208)

27208) fans. Wax features some spar-kling impressions from the twin pianos, with its light and incentive lilt rolling along in moderate style. It's music that makes you wanna listen—and then come back for still another earful. Lightly woven throughout, the side is sure to notch a featured spot with music ops once it's been around some. Coupling is another hot tune, cur-rently gaining in popularity, too. Kenny Gardner's vocal work on "Harbor Lights" is smooth and easy to take throughout, with smooth, dulcet backing by the Lombardo gang adding luster and polish to an already glowing disk. Top deck of this one is the side we're raving about—ops should climb aboard the bandwagon. • Ditty that is kicking up quite a storm in many a location is hypo'd tremendously here by a top notch rendition by maestro Guy Lom-bardo. Altho widely recorded, this version of "The Petite Waltz" is sure to take hold with music ops and the host of Guy Lombardo

"COULD BE" (2:57)

"ALL MY LOVE" (2:36) RUSS CASE ORCH.

(MGM 10792)

• Music styled by maestro Russ Case makes for wonderful listening pleas-ure throughout this biscuit. Both ends ure throughout this biscuit. Both ends rate highly, and should be featured by music ops. Top deck is a smooth ballad, handled in top notch vocal style by piper Jack Carroll. Flip is the currently popular "All My Love", with Jack and orkster Case blending to offer ops another first rate side. Wax rates a spot in music ops ma-chines. chines.

"BELOVED, BE FAITHFUL" (2:48) "HOKEY POKEY POLKA" (2:55) FRANKIE YANKOVIC (Columbia 38984)

• Melodic waltz tune that is catch-ing on is handled in smooth style by the Frankie Yankovic gang on the upper lid. Tune is a dreamy affair, with the title giving off the bill of fare. Flip side has the band handling an up tempo polka lilt with a cute set of lyrics. We like the top deck—we're sure you will, too.

HE DIDN'T HAVE THE KNOW HOW NO HOW'' (3:10) "HE "DOWN IN THE CELLAR" (2:45)

PEARL BAILEY (Columbia 38969)

Unique vocal style of thrush Pearl • Unique vocal style of thrush Pearl Bailey makes for fairly pleasant list-ening on this etching. Both ends of the wax are in the novelty vein, with Pearl offering some sage words of ad-vice throughout. Top deck is the side we like best—lyrical expression makes you pay close attention. Ops should lend an ear.

"PRETTY BABY" (2:54)

"TELL ME" (3:06)

BEN LIGHT (Tempo 1218)

• Piano impressions styled by ivory thumper Ben Light on this pair should do more than hold their own with music ops. Upper lid is the standard "Pretty Baby", with Ben tickling the 88's in mellow manner. Flip side shows just as well, and should earn its keep in the boxes.

"DREAM A LITTLE DREAM OF ME" (3:03)

"CAN ANYONE EXPLAIN?" (3:10)

ELLA FITZGERALD-LOUIS ARMSTRONG (Decca 27198)

• Pair of top tunes that are going like wildfire are given an added hypo by this wonderful etching by Ella Fitzgerald and Louis Armstrong. Split vocal work on the sides, backed by some excellent music by Sy Oliver make the sides all the more brighter. Both ends are top drawer material— ops should grab 'em.

"THERE WILL NEVER BE ANOTHER YOU" (2:27)

"WHERE OR WHEN" (2:50)

LIONEL HAMPTON QUINTET (Decca 27198)

• Instrumental patter of Lionel Hampton on the vibes on this pair of standards, should sit well with the famed ork leader's many fans. Both tunes are jazz classics, and are sure to be well remembered by music ops and fans alike. Music whirls in soft tempting tones, with the Hamp high-lighted throughout. Wax should wear white in the better jazz spots.

"CATANA" (2:48)

"THE SAMBA POLKA" (2:18) ETHEL SMITH

(Decca 27197)

• Music styled by Ethel Smith, with a pair of Latin themes in the offing for music ops. Both sides whirl in mellow manner, with Ethel displaying her musical magic in excellent fashion. While the wax won't stop traffic—it should hold its own with the host of Ethel's fans.

"PUNKY PUNKIN" " (2:40)

"THE WOBBLIN' GOBBLIN" (3:15) ROSEMARY CLOONEY

(Columbia 38972)

• Chirp Rosemary Clooney sets her pert pipes on a pair of equally pert tunes and comes up with a Grade A disking for music ops. Both sides are set in cute manner, with a set of clever lyrics to match the gal's thrushing. Top deck is a comer, and gets our nod for a spot in the boxes.

Tommer Dorsey and His Orchestra

> "SO LONG SALLY" coupled with "YOU'RE NOT IN MY ARMS TONIGHT"

FIRST RELEASES

ECOR

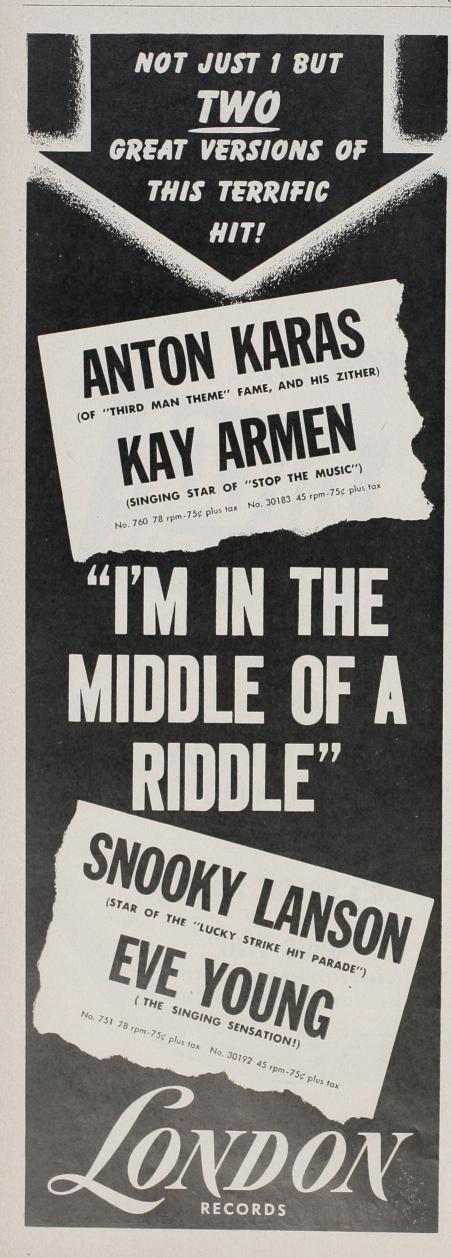
NOW ON ...

DECCA 27210 and DECCA *9-27210

"T.D.'s BOOGIE WOOGIE"

"OPUS TWO" DECCA 27211 and DECCA *9-27211 "INDICATES 45 RPM VERSION

=AMERICA'S=FASTEST=SELLING=RECORDS=



Page 10 September 23, 1950 THE CASH BOX Disk Jockeys REGIONAL RECORD REPORTS Listings below indicate preference with disk jockey radio audiences, compiled from reports furnished by leading disk jockeys throughout the nation, for the week ending September 16. Howard Malcolm Lee Stewart WTRY—Albany, N. Y. GOODNIGHT, IRENE (Frank Sinatra) SIMPLE MELODY (Bing and Gary Crosby) DADDY'S LITTLE BOY (Eddy Howard) MONA LISA (King Cole) SAM'S SONG (Bing and Gary Crosby) TZENA, TZENA, TZENA (Mitch Miller) NOLA (Les Pau) RED APPLE CHEEKS (Dick Todd) OUR VERY OWN (Victor Young) CAN ANYONE EXPLAIN? (Ames Bros.) WHAT—Philadelphia, Pa.

Eddie Gallaher

- WTOP-Washington, D. C.
- WTOP-Washington, D. C. GOODNIGHT, IRENE (Gordon Jenkins) SIMPLE MELODY (Bing and Gary Crosby) MONA LISA (King Cole) SAM'S SONG (Bing and Gary Crosby) TZENA, TZENA, TZENA (Mitch Miller) COUNT EVERY STAR (Hugo Winterhalter) BONAPARTE'S RETREAT (Kay Starr) CAN ANYONE EXPLAIN? (Ames Bros.) I CROSS MY FINGERS (Perry Como) NO OTHER LOVE (Jo Stafford)

Rex Dale

- WCKY-Cincinnati, Ohio
- GOODNIGHT, IRENE (Gordon Jenkins) LADY OF FATIMA (Red Foley)
- ALL MY LOYE (Patti Page) ALL MY LOYE (Patti Page) SIMPLE MELODY (Bing and Gary Crosby) STRANGERS (Lorry Raine) MONA LISA (Charlie Spivak) NEVERTHELESS (Ralph Flanagan) LET'S DO IT AGAIN (Guy Lombardo) HARBOR LIGHTS (Sammy Kaye) CINCINNATI DANCING PIG (Vic Damone) 3

Bob Snyder

- WOKO-Albany, N. Y.

- WOKO—Albany, N. T. 1. SAM'S SONG (Victor Young) 2. GOODNIGHT, IRENE (Gordon Jenkins) 3. YOU'RE MINE, YOU (Gordon Jenkins) 4. I SHOULDN'T LOVE YOU (Buddy Hawkins) 5. HAPPY MUSIC (Peggy Lee) 6. THINKING OF YOU (Art Morton) 7. TZENA, TZENA, TZENA (Gordon Jenkins) 8. DIXIE DOODLE (Ray Anthony) 9. PEDDLER'S SERENADE (Johnny Corvo) 10. THAT'S ALL I'M ASKING FOR (Nina Corda)

Ira Cook

KECA-Hollywood, Calif.

- KECA—Hollywood, Calif. 1. ALL MY LOVE (Dennis Day) 2. GOODNIGHT, IRENE (Frank Sinatra) 3. MUSIC, MAESTRO, PLEASE (Frankie Laine) 4. CAN ANYONE EXPLAIN? (Ames Bros.) 5. IF I HAD A MAGIC CARPET (Dick Haymes) 6. DREAM A LITTLE DREAM OF ME (Jack Owens) 7. LA VIE EN ROSE (Tony Martin) 8. WHY FIGHT THE FEELING? (Vaughn Monroe) 9. JUST SAY I LOVE HER (Vic Damone) 10. MONA LISA (King Cole)

Stephen Paul

WLEE-Richmond, Va.

- GOODNIGHT, IRENE (Gordon Jenkins) MONA LISA (King Cole) TZENA, TZENA, TZENA (Mitch Miller) I CRY MY HEART OUT (Four Jacks) DON'T EVER LEAVE ME (Toni Arden) CAN ANYONE EXPLAIN? (Ames Bros.) BOULEVARD OF BROKEN DREAMS (Tony Bee

- 8. I CHALLENGE YOUR KISS (The Orioles) 9. MY DESTINY (Billy Eckstine) 10. MORE THAN I SHOULD (Helen Forrest)

Mort Nusbaum

- WHAM-Rochester, N. Y.
- MONA LISA (King Cole) PETITE WALTZ (Three Suns) I DIDN'T SLIP (Doris Day)

- I DIDN'T SLIP (Doris Day)
 IT'S LOVE (Toni Arden)
 NOLA (Les Paul)
 GOODNIGHT, IRENE (Frank Sinatra)
 SAM'S SONG (Bing and Gary Crosby)
 LA VIE EN ROSE (Tony Martin)
 TZENA, TZENA, TZENA (Mitch Miller)
 THINKING OF YOU (Eddie Fisher)

Myron Barg

- WMOR-Chicago, III.

- WMOR—Chicago, III. JUST SAY I LOVE HER (Johnny Desmond) OUR LADY OF FATIMA (Hayes-Kallen) MY SILENT LOVE (Bill Snyder) GOODNIGHT, IRENE (Gordon Jenkins) THE TOUCH OF YOUR LIPS (Mindy Carson) MUSIC, MAESTRO, PLEASE (Tony Martin) WHY FIGHT THE FEELING? (Rosemary Clooney) OUR VERY OWN (Don Cherry) ALL MY LOVE (Percy Faith) I'M FOREVER BLOWING BUBBLES (Shaw—G, Jenkins) WHY FIGHT THE FEELING? (Source Clooney) (Shaw—G, Jenkins) WHY FIGHT THE FEELING? (Source Clooney) OUR VERY OWN (Don Cherry) ALL MY LOVE (Percy Faith) I'M FOREVER BLOWING BUBBLES (Shaw—G, Jenkins) WHY FIGHT THE FEELING? (Source Clooney) (Shaw—G, Jenkins) MUSIC. MAESTRO, PLEASE (Tony Martin) MUSIC. MAESTRO, PLEASE (TON MARTIN)
- 10

- WHAI—Philadelphia, Pa. 1. CINCINNATI DANCING PIG (Red Foley) 2. OLD MAN ATOM (Ozie Waters) 3. GOODNIGHT, IRENE (Ernest Tubb) 4. ENCLOSED ONE BROKEN HEART (E. Arnold) 5. CHOO CHOO CH'BOOGIE (Kenny Roberts) 6. WRECK OF THE OLD 97 (Fred Kirby) 7. GONE FISHIN' (Bill Darnel) 8. WHY DON'T YOU LOVE ME? (Hank Williams) 9. MONA LISA (Moon Mullican) 10. DON'T EVEN CHANGE A PICTURE (L. Morse)

Ed Penny-Don Kimel

- WFGM-Fitchburg, Mass.
- WFGM—FIICEDUrg, Mass. 1. NEVERTHELESS (Ralph Flanagan) 2. OUR LADY OF FATIMA (Red Foley) 3. DREAM A LITTLE DREAM OF ME (C. Mastice) 4. THINKING OF YOU (Eddie Fisher) 5. STRANGERS (Lorry Raine) 6. TZENA, TZENA, TZENA (Mitch Miller) 7. ALL MY LOVE (Patti Page) 8. I LOVE THE GUY (Fran Warren) 9. CAN ANYONE EXPLAIN? (Ames Bros.) 10. MONA LISA (King Cole)

Harry Besse

- KSWI-Council Bluffs, Iowa

- KSWI—Council Blutts, Iowa 1. MONA LISA (King Cole) 2. I NEED YOU SO (Ivory Joe Hunter) 3. HARD LUCK BLUES (Roy Brown) 4. MY FOOLISH HEART (Gene Ammons) 5. CUPID'S BOOGIE (Little Esther) 6. PINK CHAMPAGNE (Joe Liggins) 7. EVERY DAY I HAVE THE BLUES (L. Fulsson) 8. SUNDOWN (Larry Darnel) 9. WELL, OH WELL (Tiny Bradshaw) 10. WHAT DO YOU KNOW ABOUT JESUS? (Joe May)

David Walshak

- KCTI-Gonzales, Tex.
- KCTI—Gonzales, Tex. 1. GOODNIGHT, IRENE (Gordon Jenkins) 2. NOLA (Les Paul) 3. OUR LITTLE RANCH HOUSE (Guy Lombardo) 4. VAGABOND SHOES (Vic Damone) 5. MONA LISA (King Cole) 6. ROSES (Ray Anthony) 7. THIRD MAN THEME (Guy Lombardo) 8. I LOVE THE GUY (Fran Warren) 9. DADDY'S LITTLE BOY (Dick Todd) 10. NEVERTHELESS (Ralph Flanagan)

Dave Miller

WPAT-Paterson, N. J.

WPAT—Paterson, N. J. 1. DON'T EVEN CHANGE A PICTURE (I. Morse) 2. SOMEBODY'S CRYIN' (Red Foley) 3. CINCINNATI DANCING PIG (Red Foley) 4. LOSE YOUR BLUES (Red Kirk) 5. WHY SHOULD WE TRY ANYMORE? (Hank Williams) 6. IF YOU ONLY KNEW (Lee Morse) 7. CHOO CHOO CH'BOOGIE (Kenny Roberts) 8. STARS AND STRIPES FOREVER (Elton Britt) 9. I'LL NEVER BE FREE (Tenn. Ernie-Kay Starr) 10. RED APPLE CHEEKS (Dick Todd)

Roger Clark

WFGN-Gaffney, S. C.

WrGN-Gaffney, S. C. 1. STRANGERS (Lorry Raine) 2. GOODNIGHT, IRENE (Gordon Jenkins) 3. MONA LISA (King Cole) 4. OUR LADY OF FATIMA (Kallen-Hayes) 5. JUST SAY I LOVE HER (Johnny Desmond) 6. ALL MY LOVE (Patti Page) 7. TZENA, TZENA, TZENA (Gordon Jenkins) 8. HAPPY MUSIC (Peggy Lee) 9. CAN ANYONE EXPLAIN? (Ray Anthony) 10. TAKE A LETTER, MISS SMITH (Martin-Warre

Bud Wendell

WJMO-Cleveland, Ohio

WJMO—Cleveland, Ohio 1. SIMPLE MELODY (Bing and Gary Crosby) 2. I LOVE THE GUY (Sarah Vaughan) 3. GOODNIGHT, IRENE (Gordon Jenkins) 4. VAGABOND SHOES (Vic Damone) 5. DREAM A LITTLE DREAM OF ME (F. Laine) 6. ALL MY LOVE (Patti Page) 7. YOU'RE NOT IN MY ARMS TONIGHT (Mindy Carson) 8. JUST SAY I LOVE HER (Vic Damone) 9. DADDY'S LITTLE BOY (Dick Todd) 10. OUR VERY OWN (Jo Stafford)

Dick Coleman

WCBM-Baltimore, Md.

(Martin-Warren)

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Please mention THE CASH BOX when answering ads—it proves you're a real coin machine man!

Page 12

September 23, 1950

"JUN TINY (Atla)

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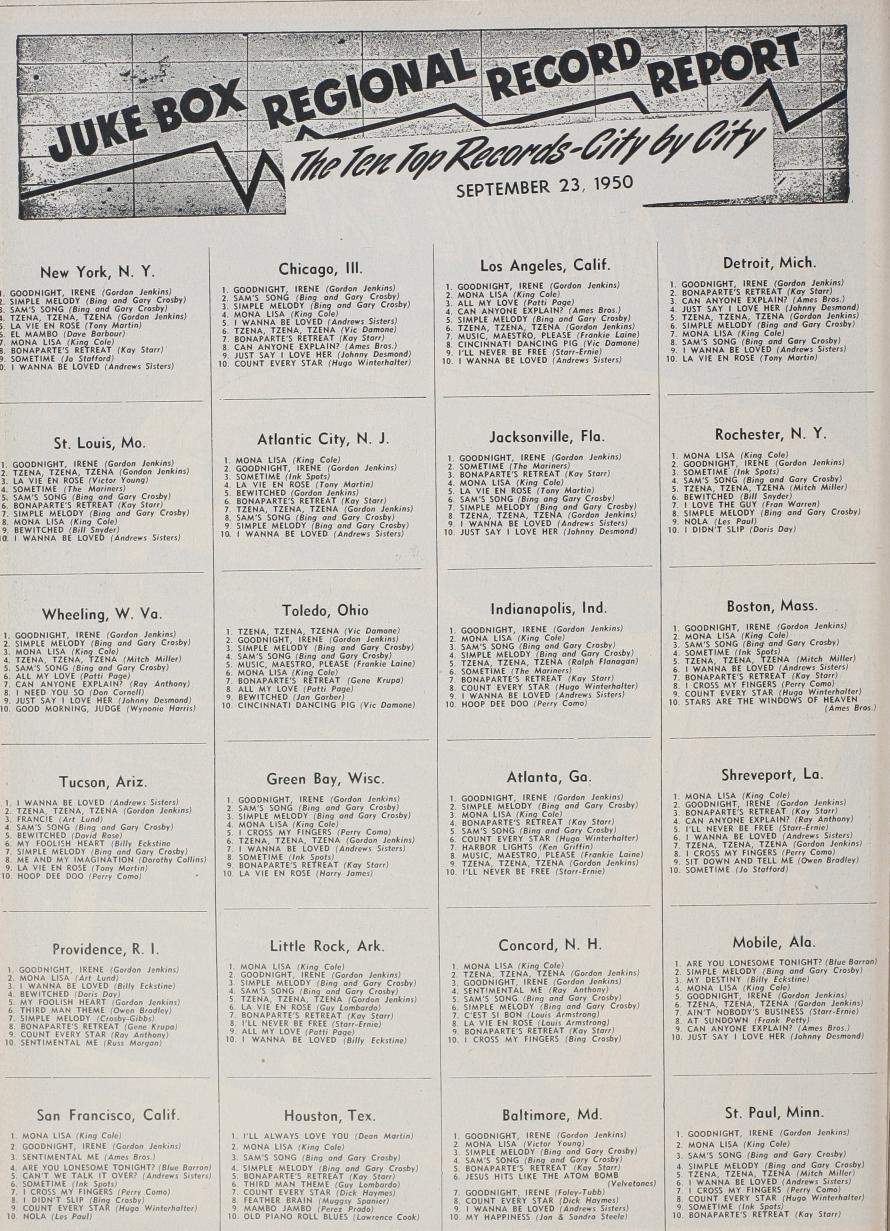
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(Freedom 1540)



IOF TURNER

• Here's one that's a cinch to score with music ops and fans alike in no time at all. It's Joe Turner and his crew on tap with a pair of sock sides that should wear white in the phonos. Both ends of the platter made for wonderful listening and are tailor

"FLYING HIGH" (2:37) "JUMPIN' AT GLEASON'S" (2:40) TINY GRIMES ORCH. (Atlantic 920)

• The great Tiny Grimes combo on deck with some fresh stuff, with the echo of this pair spelling coin play from the word go. Both ends show the Grimes group at their best. Music on the pair is instrumental, and is the sort of material that makes for great coin winners. Disk rates a spot in ops machines machines.

"LOOK ON HIM AND BE BLESSED" (2:41)"THE DEVIL IS NO RELATION TO ME" (3:10) PORTER & COOK

(Columbia 30225)

• More wax in the religious vein, with Brothers Porter and Cook offer-ing some good material in this coup-ling. Both sides should do exception-ally well, in those locations that have a call for this brand. Wax rates ops avid listening attention, and more.

"CLASSIFICATION BLUES" (2:37) "YOU BROUGHT IT ON YOURSELF" (2:40)

SMOKEY HOGG

(Modern 20-770)

nkins

• Blues by Smokey Hogg, and the set up of a grade A side in this one tagged "Classification Blues." Disk whirls in 'slow mellow manner, with Smokey purring the lyrical expres-sion in fine tone. Flip perks up a bit and once again shows Smokey's vocal work off to good advantage. Top deck gets our nod.

"NUTMEG" (2:36) "WHAT DO YOU KNOW ABOUT LOVE?" (2:46) CHARLES BROWN (Modern 20-768)

• The widely popular Charles Brown comes up with another great pair in this pair of clever sides. Top deck is an instrumental bit, with Charles tinkling the ivories in won-derful manner. Flip echoes the title with more excellent work by Brown. Latter side can't miss—ops should grab it.

'GOING ON WITH JESUS" (2:38) "GOT A MOTHER DONE GONE ON" (2:47) LOIS RUSSELL

made for the juke box trade. Top deck is a tempting side, with a moderate beat to it. Lyrics of the

song weave an infectious patter, with lightly intoned ork backing adding to the brilliance of the deck. It's good material for those

rhythm and blues locations, and is sure to boost music ops play by leaps and bounds. On the other

end with "Feelin' Happy", Joe and

the boys pick up the tempo some,

and come thru with a jump number

that should satisfy the hep jazz-

ophile crowd. Disk has a sock vocal

chorus which highlights the side

immensely. Platter is a must

for your machines-ops should

Page 13

*

*

(Mercury 8193)

latch on!

• Wax in the straight spiritual man-ner has Lois Russell handling a pair of tunes that should do well on the boxes. Both sides should meet with good reception, and earn their keep. Titles of the tune give off the bill of fare. Vocal refrain is effective throughout, as is the piano backing by Austin Upshaw. Ops should listen in.

"WHY, OH WHY, OH WHY" (2:55) "I'M SITTING ON TOP OF THE WORLD" (2:55)

JAKE VAUGHAN (Decca 48172)

• Pair of blues sides in the offing for music ops, with Jake Vaughan spout-ing out some good stuff for rhythm and blues ops. Top deck rolls along in mellow manner with Jake turning in a neat vocal trick. Flip is a stand-ard, and is handled effectively. Top deck might be a sleeper—lend an ear.

"STREET WALKIN' DADDY" (2:45) "MISS LILLIPOP'S CONFESSION" (2:45)

ALMA MONDY

(Mercury 8190)

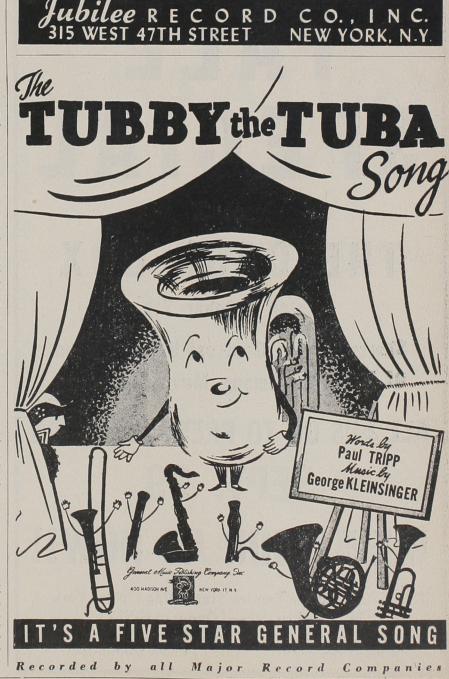
• Pair of effective sides by chirp Alma Mondy should do fair well on the phonos here. Top deck is a high-flyin' tune that is currently doing well in many locations—this rendition should hold its own. Flip echos the title with some mellow lyrics behind. Top deck might be used as a filler item.

"MY SILENT LOVE" (2:45) "MONA LISA" (2:35) FRANK CULLEY ORCH. (Atlantic 918)

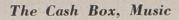
• Sax stylings by maestro Frank Culley, and his impressions on a pair of currently popular melodies in the offing for music ops now. Both sides whirl in mellow manner, and have Frank displaying his sax work to good advantage. Ork backing jells throughout to grind out a tasty dish of wax. Ops should get this.

There's No Stopping JUBILEE RECORDS' YL RO with Sid Bass And His Orchestra ORIGINAL VERSION OF "CAN'T SEEM TO LAUGH ANYMORE **JUBILEE 4006**

OPERATORS: Report Peak Play In All Locations **DISTRIBUTORS:** Be Prepared For Heavy Sales-(ORDER MAXIMUM)



"It's What's in THE CASH BOX That Counts"



Page 14

September 23, 1950

in

NEW

GOODNIGHT

IRENE

(Regal)

Paul Gayten

I'M YOURS

TO KEEP

Herb Fisher

SHADOWS

Lowell Fulson

(Swingtime 226)

GOLD AIN'T

Gene Gilbeaux

EVERYTHING

(RCA Victor 22-0070)

MY TEMPER

IS RISING

Roy Hawkins

DECEIVING

Little Esther

EVERY DAY I

HAVE THE

Lowell Fulson

(Swingtime 196)

THE MID-

Helen Marina

(Decca 48159)

BOOGIE

(Peacock)

LA VIE

EN ROSE

(Decca 27113)

Louis Armstrong

RAMBLER

Gatemouth Brown

LEAVING ON

NIGHT' TRAIN

BLUES

(Modern)

BLUES

(Savoy)

(Modern)

BLUE



Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!





ecords



Page 16

NEW YORK—Decca brass greets Tommy Dorsey and congratulates him on the signing of an exclusive three-year contract with the firm. Pictured above, left to right, Tommy Dorsey, Milton R. Rackmil, President; Leonard W. Schneider, General Manager; and David Kapp, Vice-President. Tommy's first Decca releases, "Opus Two", "T. D.'s Boogie Woogie", "So Long Sally" and "You're Not In My Arms Tonight" hit the market this past week.

Foreign Music Deal Set Connie Haines Renews NEW YORK-Anton De Waal, gen-NEW YORK—Anton De Waai, gen-eral manager of Melody Music and Trutone Records, left this past week for his native Johannesburg, So. Af-rica, after completing several music deals with American publishers.

De Waal completed arrangements with Laurel Music, Shapiro-Bernstein and Goday Music whereby his firm will plug American hit tunes in South Africa in return for the listed firms purchase of South African tunes for exploitation and marketing here. Heretofore, these reciprocal deals

were made thru London which always took several extra months for negotia-tions. Laurel, Shapiro-Bernstein, and Goday will deal directly with De Waal in the future.

Waal in the future. De Waal also heads the Trutone Record Company, which releases re-cordings of several indie manufac-turers in South Africa under the Tru-tone banner. He disclosed that they use practically the same means of promotion in South Africa as is used here. He have time are radie stations here. He buys time on radio stations, has contact men to plug tunes with bandleaders and radio stations and works closely with music operators in Johannesburg and Cape Town.

DANNY SCHOLL

"I'M GONNA LIVE

TILL I DIE''

National # 9119

THE RAVENS

"SEPTEMBER SONG"

National # 9053

OLEO ""THAT OLD

sung by of the Most Publicized ong Stylists of the Day] BILLY DANIELS

APOLLO RECORDS, INC.

457 W. 45 St. N. Y.

RUSH YOUR ORDER IN,

NOW !!

[One So

Orders Are Flooding

BLACK MAGIC"

Coral Pact

Connie Haines, one of the first stars to be signed by Coral Records when the label was formed almost two years ago, inked a new long-term contract this week, it was also announced by Coral Records, Inc.

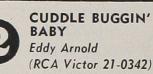
Among Connie's current best-sellers are "Teasin'" "La Vie En Rose," "I'm Bashful," "Along The Navajo Trail," and the pair of tunes from her "Duchess of Idaho" film—"Of All Things" and "Let's Choo Choo Choo To Idaho."

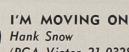




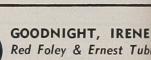


LOVE ME? Hank Williams (MGM 10696)

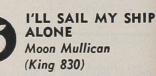




(RCA Victor 21-0328)



Red Foley & Ernest Tubb (Decca 46255)



ADDITIONAL TUNES LISTED BELOW IN ORDER OF POPULARITY

THROW YOUR LOVE MY WAY **Ernest Tubb** (Decca 46243)

ENCLOSED ONE BROKEN HEART Eddy Arnold (RCA Victor 21-0342)

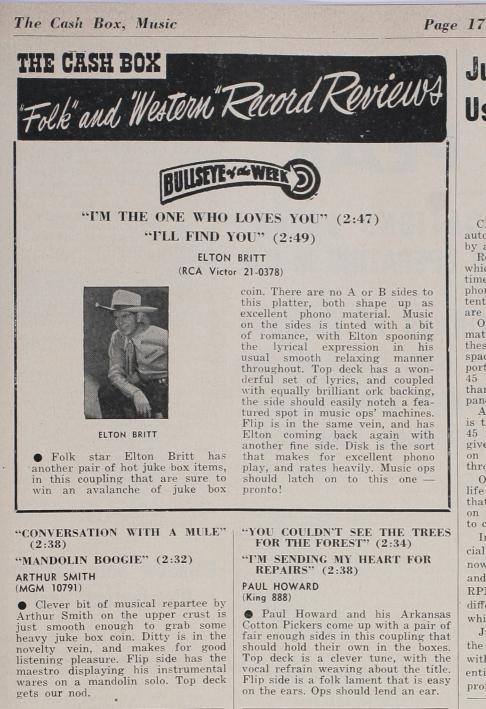
I LOVE YOU BECAUSE **Ernest Tubb** (Decca 46213)

MONA LISA Moon Mullican (King 886) Jimmy Wakely (Capitol 1151)

GIVE ME A LITTLE OLD-FASHIONED LOVE **Ernest Tubb** (Decca 46243)

JAI (MI

THE CASH BOX REPORTS



"GABBY THE GOBBLER" (2:57) "FROSTY THE SNOW MAN" (2:59) ROY ROGERS (RCA Victor 21-0374)

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950

• Pair of tempting sides in the off-• Pair of tempting sides in the off-ing for the younger set of music fans are these by Roy Rogers. Both ends are in the novelty vein, and feature some clever lyrics throughout. Vocal by Roy is as usual, effective from start to finish. Flip side is a plug tune—it rates ops' whirling.

"IF MEMORIES WERE MONEY" (2:25)

"IF WE HAD IT ALL TO DO OVER AGAIN" (3:06)

OZIE WATERS (Coral 64060)

• Following up the terrific success he scored with his "Old Man Atom", Ozie Waters comes up with still another pair of potential winners in his latest biscuit. Both sides are tinted with a bit of romance, and make for wonderful listening pleasure. Ork backing by Roy Ross on the sides hypos the wax immensely. Disk rates a spot in ops' machines.

"THERE'S A STAR SPANGLED BANNER WAVING SOMEWHERE" (2:38)

"THE RED WE WANT IS THE RED WE'VE GOT" (2:40)

JACK BOLES (MGM 10794)

• Pair of patriotic themes in the offing for music ops, with Jack Boles in the driver's seat. Both tunes should be well known to music ops since they have been around a great deal. Vocal work is smooth throughout, with effec-tive instrumental backing rounding out the sides. Ops should listen in.

"THINK OF ME" (2:38) "IN A LAND OF BROKEN DREAMS" (2:40)

BENNY LEADERS (Freedom 5007)

• Vocal duet on the top deck is a smoothly styled side that should catch on and win juke box silver. Side rolls along in moderate tempo, with the maestro and Ahlene Stevens purring the sugar coated lyrics in easy going fashion. Flip side echoes the senti-ments of the title and has Bennie taking the vocal chorus solo. We like the top deck.

"OUT OF BUSINESS" (2:37) "WHEN THAT LOVE BUG BITES YOU" (2:35)

LITTLE JIMMY DICKENS (Columbia 20744)

• Widely popular Little Jimmy Dickens keeps his trail of recorded successes hot, with this pair that should go wild on the phonos. Both ends of the platter show Jimmy's vocal work to excellent advantage, with the music offered easy to take from the very start. Disk is a must in your machines—grab it!

"SWING ON THE STEEL" (2:20) "THE CRAZIEST FEELING" (2:30) JESSE JAMES (4 Star 1520)

• Hot instrumental side on the top deck has Jesse James giving his all to a mellow number. Excellent guitar work should satisfy the growing bevy of fans Jesse has, and reap harvest for music ops. Flip side has Hub Sutter on the vocals on an effective melody that will hold its own. Lend an ear to the top deck to the top deck

Juke Box Leaders Foresee Greater Use of 45 RPM Phonos

Disks Attract Ops Because Of Better Tone, Longer Life, Smaller Storage Space

CHICAGO—Greater use of 45 RPM automatic phonos is being predicted by all juke box leaders. Reason given is the fact that tests, which have been going on for some time, now indicate that this type phono is getting extremely good at-tention from public and that profits are increasing regularly. Operators like the, 45 RPM auto-matic phonos because of the fact that these small disks take up less storage space and also that they can trans-port a much larger quantity of the 45 RPM records in a regular auto than they can the larger disks in their panel trucks. panel trucks.

Another feature juke box ops report is that, even when badly warped, the 45 RPM disks continue to play, and give fine tone music whereas warpage on any other type record, usually throws an entire machine out of kilter.

Of course, they state, the longer life of the record, as well as the fact that they can get all the latest tunes on these seven inchers, is important to continued better profits. Instead of changing records, espe-

cially of hit tunes, so often, they can now carry on until the tune is gone and forgotten with the very same 45 RPM and, therefore, ops feel that the difference in cost is more than worthwhile in this case.

Juke box leaders predict, "Should the manufacturers be able to continue with production 45 RPM will lead the entire industry to a new and better profit era.'

Coral Records Sign Denny Vaughan To Long Term Pact

September 23, 1950

NEW YORK—Singing star Denny Vaughan, one of England's favorite entertainers in recent years, has been signed to an exclusive Coral record-ing contract and will be groomed as a singing - bandleader, it was an-nounced by Jimmy Hilliard, director of artists and 'renortaire for Coral

nounced by Jimmy Hilliard, director of artists - and - repertoire for Coral Records, Inc. Recently arrived in this country, Denny inked the new pact in New York where he has been making fre-quent guest appearances on radio and television shows. A 27-year-old native of Toronto, Canada, the new Coral artist came to England during the war with the Ca-nadian Army Show and stayed there when the rest of the unit returned to America. During the past six years in England, he has developed into one of Britain's top vocalists, pianists and of Britain's top vocalists, planists and arrangers. He has been featured with such famous English maestros as Geraldo, Carroll Gibbons, Bob Farnon and George Melachrino.

More recently, he conducted his own orchestra and gained added popularity abroad with his own radio show over the BBC. He will cut his first sides for Coral next week with a 20-piece dance orghorized

orchestra.



REGENT INC. 58 Market St., Newark 1, N. J.

Standard Songs ore MONEY MAKERS!	"DREAM A LITTLE DREAM OF ME" 7 Great Records!
"I'M FOREVER BLOWING BUBBLES" Recorded by ARTIE SHAW and GORDON JENKINS Decca JULIA LEE Capitol EDDIE MILLER Rainbow CHARLIE VENTURA National Pub. by: REMICK MUSIC CORP.	CATHY MASTICE Admiral DINAH SHORE Columbia G. GIBBS-B. CROSBY Coral ELLA FITZGERALD and LOUIS ARMSTRONG Decca JACK OWENS Decca FRANKIE LAINE Mercury VAUGHN MONROE. Victor
MUSIC PUBLISHERS HOLDING CORP. NEW YORK, N. Y.	Words & Music, Inc. 1619 Broadway N. Y. C.

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New York Disk Jockeys Organize "Judy Garland Week"

NEW YORK—Touched by the spontaneous fan demonstration on Broadway last week for Judy Gar-land, seven of New York City's lead-ing disk-jockeys have banded together to organize a "Judy Garland Week." During the week of September 11, each has pledged himself to play daily the records in the MGM Records' sound-track album from the star's latest picture "Summer Stock," sup-plementing them with sound-track recordings from past Garland films. The jockeys involved in the unusual event are Jack Lacy (WINS), Ted Brown (WMGM), Bill Williams (WOV), Martin Block (WNEW), Alan Stuart (WMCA), Bob Poole (Mutual Network), and Skitch Hen-derson (WNBC).

derson (WNBC). Salute was inspired by the unusual tribute paid Miss Garland one night last week when she was quietly catch-ing a showing of "Summer Stock" at Broadway's Capitol Theatre. Some-how word spread through the theatre of her presence and the audience ac-corded her a standing ovation at the picture's end. By the time she had reached the street, she found a crowd of hundreds waiting for her and was greeted with chanted choruses of "We love you. Judy" and "Get well ouickly, Judy." The incident was both impres-sive and inspiring.

Rainbow Sets Foreign Distribution Deal

NEW YORK—Ed Heller, president of Rainbow Records, Inc., this city, this past week disclosed the details of an agreement concluded with Polygon Records, London, England.

Heller will distribute Polygon in this country under the Rainbow banner, in return for British distribution of Rainbow by the former label.

First release for Heller is a highly touted English tune tagged "You Are My True Love". Disk has been recorded by Petula Clark, and has attracted widespread attention in England. Bidding for the rights to the record in this country was known to have been quite high.

These men also state that they could These men also state that they could sell many more times the number of units, if they were only able to ob-tain the quantity they require. Because of this growing demand for more and more new phonos, used ma-chines have been selling in ever larger quantities. Prices naturally, continue to go up sive and inspiring.

Prices, naturally, continue to go up as the later model used equipment be-

JUKE BOX BIZ HITS

NEW HIGH PEAK

OPENING OF MANY NEW LOCATIONS BRINGS

ESTIMATE OF OVER 550,000 UNITS OPERATING IN U.S.

Demand for New Equip't Continues to Surpass

All Former Marks. Export Sales Big. Used Phono

Prices Keep Climbing As Late Models Grow Scarce.

Number of Records Being Used Reaches New High.

cling the globe, as it is here in the U.S. A

as the later model used equipment be-comes more scarce. Distributors report that they could use many, many times the number of used phonos which they have already sold. They are scouring the country lanes, as well as the big cities, in an effort to obtain the number of units they need at this time. The number of records being used by juke box operators has continued to increase in proportion to the high sales marks which have been reached. As an example, one operator re-ported, "I'm buying more than double the number of records I purchased six months ago." It is believed, too, that before the

It is believed, too, that before the year is over, an entirely new mark for automatic music on locations will be

automatic music on locations will be set. There are some who now predict, taking into consideration that con-trols wil not cut down too much on volume of manufacture, the industry will surpass the 600,000 juke box mark on actual locations within the next six months period.

This is a rather optimistic predic-tion. It may never be fulfilled. But, it does give some idea of the optimism now rife in juke box ranks, and the fact that the industry is rapidly ex-panding to a new, and more important size size

This network of over 550,000 automatic musical instruments on loca-tions thruout the country, opens tre-mendous possibilities for the entire music industry.

It opens a great, new, bigger path of popularity for all recording artists. It means that any tune which clicks in the juke box business has the oppor-tunity to bring back the most glowing financial returns.

Signature Out With **Rhythm & Blues Label**

NEW YORK—Bob Thiele, presi-dent of Signature Records, this past week announced the reactivation of the firm's rhythm and blues label.

Platters to be issued on the label's yellow and black series will market at the usual list price it was learned.

First relase will be two instru-mentals by Julian Dash, former tenor sax man with Erskine Hawkins. Numbers are "My Silent Love" and "Creamin'."

Thiele also disclosed that Tommy Edwards, singing pianist has also been signed to a recording contract, with his first release set for October 1.

Sig prexy is currently scouting new talent and material, and will announce the signing of a name female vocalist shortly.

Jazzbo Joins WNEW

NEW YORK-Al "Jazzbo" Collins, NEW YORK—AI "Jazzbo" Collins, one of the nation's foremost platter spinners formerly airing out of KDYL, Salt Lake City, joined the staff of radio station WNEW, this city, this past week. Jazzbo has been regarded as a defi-nite hypo to the music hypicage

hite hypo to the music business throughout the past few years, and has established himself as an out-standing authority on jazz. His shows at KALL and KDYL in the Mormon have attracted nationwide attention.

Our Man Leo Gets Around!!



LOS ANGELES—As proof that he's always on the ball, West Coast cor-respondent Leo Simon submits this graphic bit of evidence. He was strictly attending to business he sez, at a recent Mercury Records party, when he sud-denly found himself with four armfuls of King Sisters. (A likely story, but the popular Mercury recording artists make nice looking.)

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thruout the country. This includes, of course, hidden mechanisms as well as wired music shells and telephone music boxes, on locations thruout the country.

In short, the figure is based on the fact that over 550,000 locations in the United States now contain one kind or another automatic coin oper-ated musical instrument. This far exceeds the first postwar figures which were given to the in-dustry.

CHICAGO-A survey among manufacturers and leading distributors of

juke boxes revealed that the "juke box industry has hit a new high

In fact, many are of the belief that

sales are even greater than they were

after the opening of the post-war

At that time it was stated that de-mand was "so great" it would take "years to fill the orders which had accumulated all during the war."

Ever since the Korean incident,

there has been a demand for more and

still more juke boxes. Many distribu-

tors, who held down on committing

themselves for any large number of

machines, have since been demanding

Most factories are rationing ship-

ments to their distributors around the

country. Most distributors report that

they haven't even a sample machine

As distributors state, "Could use

Because of the large volume sales which have been made for some

months now, in addition to the fact that more and more locations have

been opened by juke box operators everywhere in the nation, it is believed that the industry has now surpassed the 500,000 unit mark, and that over 550,000 units are now in operation

every single phonograph the factory

deliveries in carload lots.

on the floor today.

could ship."

peak."

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dustry. The computation, this time, is based on all sales of the past few years, plus the remarkable sales which have so far been made this year. Export sales have also been very big. Canada and South America, as well as the Philippines and other is-lands, have been calling for new and used juke boxes in ever increasing numbers. numbers

Exporters believe that the juke box is today as popular, in countries cir-

4-THE CASH BOX **DISC-HITS BOX SCORE** COMPILED BY **JACK "One Spot" TUNNIS** IN ORDER OF POPULARITY BASED ON WEEKLY NATIONAL SURVEY ABULATION COMPILID ON THE AVERAGE URCHASE ON THE MAILS OF 1000 BEC IN ORDER OF POPULARITY, INCLUDING NG, BECORD UNMARE, ARTISTS, AND BY THE REVEASE SIDE: CODE ME-Mercury MG-MGM MO-Modern NA-National RA-Rainbow RE-Regent RO-Rondo SA-Saray AB—Abbey AL—Aladdin AP—Apollo AR—Aristocrat AR—Aristocraf BB—Bluebird BU—Bullet CA—Capitol CM—Commoda CO—Columbia CR—Coral DA—Dana DE—Dacca DV—Delvar KO-Kondo SA-Savoy SIT-Sittin' In SP-Specialty SPT-Spotlite SU-Supreme TE-Tempo TW-Tower VI-Victor VO-Vocalion HA—Harmony HT—Hi-Tone Ki-King LO-London Sept. 16 Sept. 9 1-GOODNIGHT, 141.8 147.5 TRENE CA-1158-EDDIE GRANT Bonaparte's Re CA-1142—JO STAFFORD Retreat Our Very Own CO-20738—GENE AUTRY Texans Never Cry CO-38394—GENE AUTRY Texans Never Cry CO-38892—FRANK SINATRA My Blue Heaven CR-60266—CLIFF STEWARD DE-46258—LENNY DEE Steppin' Out DE-48167—GUNTER LEE CARR DE-46255—FOLEY and TUBB DE-27077—GORDON JENKINS Tzena, Tzena, Tzena DE-45113—TED MAKSYMOWICZ ME-5465—ALEXANDER BROTHERS Home Cookin' VI-20-3870-DENNIS DAY All My Love 121.1 134.4 -MONA LISA CA-1010-KING COLE CA-1010—KING COLE The Greatest Inventor CA-1104—EDDIE GRANT Peanut Vendor CO-38768—HARRY JAMES O. La Vie En Rose CR-60250-LEIGHTON NOBLE ORCHESTRA Sam's Song DE-27048—VICTOR YOUNG O. Third Man Theme LO-619—CHARLIE SPIVAK O. Loveless Love ME-5447—ALEXANDER BROS. Home Cookin' —ART LUND When My Stage Coach Reaches MG-10689-Heaven VI-20-3753—DENNIS DAY Shawl Of Galway Grey VI-20-3882—RALPH FLANAGAN O. La Vie En Rose -SAM'S SONG 104.2 97.3 3_ CA-962-JOE CARR Ivory Rag CO-38876-TONI HARPER Happy Feet CR-60250—LEIGHTON NOBLE O. Mona Lisa DE-27033—VICTOR YOUNG O. DE-27033—VICTOR YOUNG O. Dreamy Ole Ohio DE-27112—BING and GARY CROSBY Simple Melody LO-693—HOGAN & WAYNE Mississippi ME-5450—HARRY GELLER O MG-10743—THE MELODEONS Tippy Canoodle Canoe VI-20-3798—FREDDY MARTIN O.

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Mambo Jambo

Sept. 16 Sept. 9 -TZENA, TZENA, TZENA 83.8 91.5 CO-38885-MITCH MILLER O. The Sleigh DE-27077—GORDON JENKINS O. Good Night, Irene DE-27053—THE WEAVERS Around The World ME-5454—VIC DAMONE I Love The Girl VI-20-3847—RALPH FLANAGAN ORCH. Pink Champagne SIMPLE 65.2 76.1 MELODY CA-1039-JO STAFFORD Pagan Love Song CO-38837-DINAH SHORE I Still Get A Thrill CR-60227—CROSBY—GIBBS A Little Bit Independent VI-20-3781—PHIL HARRIS On The Mississippi DE-27112—GARY & BING CROSBY Sam's Song -LA VIE EN ROSE 40.7 22.2 CA-890-PAUL WESTON O. Les Feuilles Mortes CA-1171—BUDDY COLE CO-38768—HARRY JAMES O. Mona Lisa CO-38948—EDITH PIAF The Three Bells DE-24816—VICTOR YOUNG O. The River Seine DE-27111—BING CROSBY I Cross My Fingers DE-27113—LOUIS ARMSTRONG C'est Si Bon MG-30227—MACKLIN MARROW O. When We're Dancing VI-20-3819—TONY MARTIN Tonight VI-20-3739—MELACHRINO O. Fascination VI-20-3882—RALPH FLANAGAN O Mona Lisa -CAN ANYONE EXPLAIN? 37.9 25.1 CA-1131-RAY ANTHONY Sky Coach CO-38927—DINAH SHORE Dream A Little Dream Of Me CR-60253—AMES BROS. Sittin', Starin', Rockin' DE-27161—DICK HAYMES If I Had A Magic Carpet MG-5474-VIC DAMONE MG-3474_VIC DAMONE Just Say I Love Her ME-5464_SOFT NOTES It All Begins And Ends With You MG-10777_HARRY RANCH I Didn't Know LO-766-AL MORGAN There's No Sason On Love VI-20-3902—HONEYDREAMERS— LARRY GREEN O. All Dressed Up To Smile -BONAPARTE'S RETREAT 37.3 33.9 CA-936-KAY STARR CA-936—KAY STARR Someday Sweetheart CO-20706—LEON McAULIFFE What, Where And When DE-46209—BUZ BUTLER Poison Ivy VI-20-3766—GENE KRUPA O. My Scandinavian Baby VI-21-0111—PEE WEE KING The Walk Of Regret The Walls Of Regret -ALL MY 36.2 38.2 LOVE CO-38913—XAVIER CUGAT Tell Me Why CO-38918—PERCY FAITH This Is The Time DE-27117—BING CROSBY Friendly Islands DE-27118-GUY LOMBARDO O. Wiss Bellringer ME-5455—PATTI PAGE Roses Remind Me Of You VI-20-3870—DENNIS DAY Goodnight, Irene 10-I WANNA BE 35.8 38.9 LOVED CO-38491—BUDDY CLARK If You Were Only Mine CO-38825—TONY BENNETT Boulevard Of Broken Dreams DE-27007—ANDREWS SISTERS I've Just Gotta Get Outa The Habit MG-10716—BILLY ECKSTINE Stardust VI-20-3772—FONTANE SISTERS I Didn't Know What Time It Was

Page 19

Sept. 16 Sept. 9 11—COUNT EVERY STAR 31.7 41.4 CA-979-RAY ANTHONY O. Darktown Strutters Ball CA-859-RAY ANTHONY O. Bamboo CO-38732-HERB JEFFRIES Our Love Story CR-60214—HARRY BABBITT DE-27042-DICK HAYMES If You Were Only Mine DE-48518-THE BLENDERS Would I Still Be The One In Your Heart? VI-20-3697-HUGO WINTERHALTER O Flying Dutchman 12—OUR LADY OF FATIMA 24.2 9.4 CO-38926-TONY BENNETT Just Say I Love Her DE-14526-RED FOLEY The Rosary LO-752-FRED ELLIOT ME-5466—KALLEN—HAYES Honestly I Love You MG-10737-SALLY SWEETLAND 13-CINCINNATI DANCING PIG 22.8 10.3 CA-1183-EDDIE GRANT All My Love CA-1182—JOE CARR The Red We Want CA-1174-TENNESSEE ERNIE CO-38965-DICK JURGENS Patricia DE-27201-CARMICHAEL & GRAY I'm Moving On LO-768-TERESA BREWER Punky Punkin ME-5477-VIC DAMONE Forbidden Love -NOLA 18.7 7.9 CA-1014-LES PAUL lealous DE-25105-TED WEEMS DE-27178-GUY LOMBARDO O. Let's Do It Again ME-5488-JAN AUGUST Cumbanchero VI-20-3743-FRANKIE CARLE O. 15—MUSIC, MAESTRO, PLEASE 17. 17.6 11.6 ME-5458—FRANKIE LAINE Dream A Little Dream Of Me VI-20-3883-TONY MARTIN The Big Dipper -THIRD MAN THEME 15.6 23.9 CA-820-ALVINO REY Steel Guitar Rag CO-38706—HUGO WINTERHALTER Come Into My Heart CO-38665-CAFE VIENNA QUARTET Cafe Mozart Waltz CR-60159-OWEN BRADLEY Cafe Mozart Waltz DE-24908—ETHEL SMITH Cafe Mozart Waltz DE-27048-VICTOR YOUNG O. Mona Lisa DE-46218-HANK GARLAND Lowdown Billy DE-24839—GUY LOMBARDO O. Cafe Mozart Waltz DE-24916-ERNST NASAR Cafe Mozart Waltz LO-536-ANTON KARAS Cafe Mozart Waltz ME-5373—HERMAN STACHOW Under The Linden Tree MG-10593-FRANZ DIETSCHMANN VI-20-3698—IRVING FIELDS' TRIO Poet And Peasant Rumbature VI-20-3611-IRVING FIELDS' TRIO The Wedding Samba VI-20-3709-RAY McKINLEY O. I Don't Wanna Be Kissed VI-20-3797-FREDDY MARTIN O. Home Cookin' **PLL NEVER** 14.5 12.2 BE FREE CA-1124—KAY STARR—TENN. ERNIE DE-24911—LIONEL HAMPTON DE-27200—FITZGERALD & JORDAN LO-654—JOYCE INDIG VI-20-3622—LUCKY MILLINDER O.

Sept. 16 Sept. 9 18-SOMETIME 13.8 19.7 CA-1053—JO STAFFORD No Other Love CA-1070-FOY WILLING CO-38781-THE MARINERS Stars Are The Windows of Heaven DE-27102-INK SPOTS I Was Dancing With Someone LO-692-YOUNG & FOSTER Marianne ME-5422-TOMMY CARLYN Marianne VI-20-3796—WAYNE KING You Are My Love 19—JUST SAY I LOVE HER 13.7 19.6 CO-38926-TONY BENNETT **Our Lady Of Fatima** DE-27085-ARTIE SHAW O. I Love The Guy ME-5474-VIC DAMONE Can Anyone Explain? MG-10758-JOHNNY DESMOND If Anybody Does VI-20-3829—EDDIE FISHER Give A Broken Heart A Chance 20—NO OTHER LOVE 12.2 18.2 CA-1053-JO STAFFORD Sometime ADDITIONAL TUNES LISTED BELOW IN ORDER OF POPULARITY **21—BEWITCHED** 11.8 17.9 22—I CROSS MY FINGERS 11.7 6.2 23—VAGABOND SHOES 11.6 5.9 -SENTIMENTAL 10.7 ME 17.6 25—HARBOR LIGHTS 9.7 26—I'LL ALWAYS LOVE YOU 8.3 8.1 27_HOME 6.9 1.8 -OBJECT OF MY AFFECTION 28-5 3 7.7 29—НАРРУ ГЕЕТ 5.2 5.7 **30—I DIDN'T SLIP**, I WASN" PUSHED 2.4 5.1 -MAMBO JAMBO 3.8 10.5 32-HOOP-DEE-DOO 3.7 7.8 -DREAM A LITTLE DREAM OF ME 3. 33-2.1 34—CAN'T WE TALK IT OVER 3.1 **35—PHANTOM STAGE-**COACH, THE 29 1.5 **36—I'M FOREVER** BUBBLES 1.7 37—IF YOU WERE MY GIRL 1.6 1.7 38—THE RED WE WANT 1.5 –I THOUGHT SHE WAS A LOCAL I.4 2.2 **40—AT SUNDOWN** 1.2 1.2

September 23, 1950

Automatic Merchant WILL VENDOR PRICES ROLL BACK? Vendor Ops Want to Know Whether Price Increases Will Be Wiped Out and Prices Rolled Back to May 24-June 24 Period

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CHICAGO-From everywhere in | the country have come inquiries from vending machine operators asking whether prices of machines, which have been continually increased for past months, will be rolled back to the May 24-June 24, 1950 period.

This is in accordance with President Harry S. Truman's report to the nation speech as of September 9, 1950, when the President stated that ESA (Economic Stabilization Administration) with W. Stuart Symington as Administrator, would roll back prices, and would call for books and records of all firms, as of the May 24-June 24, 1950 period.

In this speech President Truman indicated that the prices of many products have risen without reason. Furthermore, that ESA (which now seems to be the modern OPA) would arrange to roll back all price increases to the May 24-June 24, 1950 period.

If this is the case, then many of the vending machine ops will forego purchasing any further equipment, it is believed, until the rollback is enforced by ESA.

At the same time, some leading vending machine ops believe that they can pay present prices, and that they will be able to obtain the difference between present prices they pay and the prices in force as of May 24-June 24 period, when ESA puts this ruling into effect.

It is well known thruout the vending machine industry that prices have, and in most cases very quietly, continued to rise ever since the Korean incident.

Though manufacturers kept prices down for a time, one rise after another, on the part of vending machine manufacturers, has taken place.

These price increases were well known to all. They came in letters to customers direct from the desks of many of the leading vending machine manufacturers, who reported that because of price rises in wages and materials, they were forced to hike prices of their finished products.

It is very difficult to answer the inquiries of the vending machine ops at this time. There have been no definite statements as yet issued from the offices of W. Stuart Symington, or from any others at ESA, regarding just what products and commodities would be included in the rollback, as per President Truman's speech.

Also important is the fact that, when the manufacturers of certain lines do appear before ESA with their records as of the May 24-June 24, 1950 period, they will have at hand reasons why they were forced to hike prices. There is no doubt some of these will be accepted by this new Government agency.

There is every indication, tho, that there will be some price rollbacks where ESA can note manufacturers

raising their prices up, above and beyond, cost rises.

Yet, the operator must realize that the average manufacturer in this industry maintained prices while all other industries were going up in prices continually.

The manufacturers in the vending machine industry may have complete proof that they were actually "forced" to raise their prices, because of the fact that labor as well as the cost of raw materials, rose to a point where it would be completely unprofitable for them to continue with their prices as of the May 24-June 24 period.

If the prices of raw materials roll back, and there is no doubt that there will be no rollback of present labor wages, then there is a possibility that ESA may decide that a certain percentage cut from any raised prices can come into effect.

Whether this will get operators back the difference, on application to ESA, for the price they may have paid after June 24, 1950, is yet to be known, for no information in this regard has been forthcoming.

Until complete clarification of the President's statements, and official reports from ESA as to means and methods which must be taken, vending machine ops had best continue on their present basis and obtain whatever equipment they can, while they can, according to leaders.

can, according to leaders. It will be some time, it is believed, before a complete statement of con-ditions, method of procedure and policy, will be forthcoming from ESA to all manufacturers of all types of products, regarding how they should price their merchandise, and whether they must roll back to the May 24-June 24 period, or apply for relief from their selling prices of that period with full proof that the raise in price with full proof that the raise in price which they have since instituted was most completely necessary. Or ESA may decide to use another period other than the May 24-June 24 period as their basis for rollback.

Ford Mason To Be Honored At Buffalo **Region II NAMA Meet**

BUFFALO, N. Y.—When members of NAMA (National Automatic Mer-chandising Association) meet for their Region II meeting in this city on September 26, Ford S. Mason, head of Ford Gum & Machine Com-pany, and former NAMA president, will be presented with a special plaque in recognition of his many years of service as a director and president of the organization and his status as a pioneer operator.

president of the organization and his status as a pioneer operator. Bernard Lanagan, NAMA vice-president and president of Nik-O-Lok Company will make the presentation. A large turnout of vending oper-ators is expected as well as the mem-bers of the board of directors, asso-ciation officers and civic officials of Buffalo and Lockport, home of Ford Gum.

Riesel Reports Teamsters Union Eyes Vending Machine Industry

CHICAGO — Victor Riesel, well known syndicated labor columnist, writes in his "Inside Labor" column this past week, "There's a push-button war on among the labor chiefs who are fighting for control of the sky-rocketing, billion-dollar automatic vending machine industry. It's the newest field and there are hundreds of thousands of non-unionized work-ers in it." ers in it.

ers in it." Riesel also writes, "It all started recently when one bright teamster chief decided to look into the thing— and found that from a vending ma-chine in the subway or corner bus station you can now buy anything from French fried potatoes, ice cream and aspirins to a shoe shine or a television program—even an auto can be bought by means of a coin machine (they put meters on your new car

be bought by means of a com machine (they put meters on your new car and you pay as you go). "To keep these automatic sales ma-chines in order so that their soups will be hot, their fruit juices and ice cubes cold and their books, camera film, towels, dental kits, insurance

Keefer, Leaf Brands, Dies

CHICAGO-James "Jim" Keefer, in charge of Jobber sales for Leaf Brands, Inc., this city, died suddenly on August 30 at his home in Oak Park, Ill., as a result of a heart attack. Keefer, 45 years old, had been with the Leaf organization for four years.

policies, golf balls, vitamins and sun-tan sprayers catapulting out every time a coin is inserted, the teamsters figure will take half a million men across the country and give them the biggest, newest organizing field in years.

"But the competition inside labor is keen because many union chiefs be-lieve, in time to come, the big super-markets, dimes stores and drug em-poriums will be completely automatic —and will present the greatest union membership pretential in years. So the membership potential in years. So the fight's on.

The fact that the teamsters' union has been attempting to organize vending machine and juke box employees isn't new to the trade.

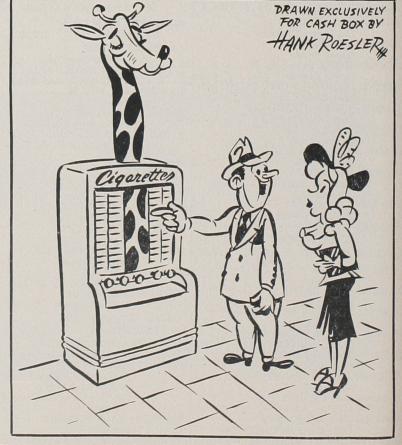
At the same time the electrical workers' union has been very active in the field.

According to Riesel, others may soon enter into the business and this will, probably, mean labor trouble ahead for all large operating firms in the country.

Lehigh Appoints Sales Reps

EASTON, PA. — Neill Mitchell, sales manager Vendor Division, Le-high Foundries, Inc., this city, an-nounced the appointment of new sales representatives. Elmer Seigle was appointed as dis-

trict sales manager and Karl J. Rogers as district service manager. They will cover Florida, Georgia, Alabama, Mississippi, Western Tennessee and Mississippi, Wester Eastern Louisiana.



"THAT MUST BE THE ONE THAT DOESN'T IRRITATE THE THROAT."

The Cash Box

PREMIUM MDSE PULLS PLAY More Game Operators Using Buckley Wall Box Over 500 Employed

Items To Boost Collections. Also Profit On Price Of Mdse.

according to jobbers and distribs here, are featuring premiums for increased income from their shuffle and rebound games.

According to one noted operator, "There's profit both ways in the use of premiums to stimulate greater play on shuffle and rebound games.

"In the first place," he explained, "we are getting a pretty good price for the premiums we use, above the price that we pay and, in the second place, play jumps wherever we feature them."

Operators here take the price of the premium featured off the top of the week's collection.

In most cases they are charging a fair price for the item, above the price they pay.

They enjoy profit from the premium and then find, in almost every case, that play has sufficiently increased for them to enjoy better income from the machines as well.

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For example, as one distributor here explained, "Here is an electric clock that we are selling to the operators for \$2.35. The operator charges the location \$8.50 for this clock. Yet, this is still far below the actual tagged selling price of the

CHICAGO - More and more ops, |clock, as it appears in ads in newspapers and magazines in this area.

> "The operator enjoys a good profit off the top. He takes \$8.50 off the top of the collection and then splits the difference. Usually, too, the collection is much higher, many times over 50 per cent higher, than he formerly enjoyed on the same location."

Premiums are, therefore, increasing in importance thruout this entire area. More and more ops, because of the increased profits, are awarding premiums for high score players.

The usual manner of award is for the high scorers of the week to "draw" for the prize. In some cases a play-off is arranged.

But, regardless of the method of award, what is most interesting and important to the average operator, is the fact that his collections have risen to new high marks wherever he has featured premiums for high score action.

One operator stated, "I have never before enjoyed such good collections from many of my spots until I got premiums started in the locations. The storekeepers, as well as the players, had something to shoot for aside from competitive score play.'

Enjoys New Demand

CHICAGO-Jerry Haley of Buckley Manufacturing Company, this city, reported this past week that demand for the Buckley Wall & Bar Box has jumped to new highs as more and more ops are calling for these from almost everywhere in the country.

Since the firm announced a special low price on these units, in an effort to get ops to use larger numbers of these boxes for their present installations, there have been many who called at the factory to arrange for quantity shipment.

Possibly the Korean incident, and the fact that much materials are very short at this time, may have stimulated the present interest in the Buckley Wall & Bar Boxes, Haley believes. "But," Haley says, "whatever it

was, the demand has continued to grow. We now find ourselves shipping more of our music boxes than we believed we would."

Haley also reported, "Knowing what the last war brought about, many music operators are protecting themselves with our wall and bar boxes. In some cases, they are actually putting these aside, in expectation of the time when they will want to stimulate play on certain spots and capture all the coin they can by installing the Buckley Wall & Bar Boxes as the better, new locations begin to show up in their area."

Whatever the reason, the sales of the Buckley Wall & Bar Boxes continue at a very good pace and, it is believed, will be speeded as the weeks go by.

In Keeney Factory

CHICAGO-With "League Leader", four-player shuffle game, catching a solid hold on the market, and with many other of its products in demand, J. H. Keeney & Company, this city, now have over 500 people at work in its factory with a night press shift also in operation.

The firm has been finding the matter of obtaining materials a bigger job than producing machines for their distributors.

In fact, execs of the firm state, "Getting the materials we need for the machines we have going down our production lines at this time, is a full-time job for anyone. We are doing more work in this direction than we ever did before."

Charley Pieri, sales manager of the firm stated, "The demand for our four-player 'League Leader' is going ahead at a terriffic pace. Our problem is to get the machines out to our distributors. Frankly, we have no trouble in obtaining orders.

"The biggest problem," he stated, "is to attempt to satisfy the growing demand for this four-player game which has attracted great attention everywhere in the country.'

In the meantime, other Keeney products, their conversions, and especially their all electric cigarette merchandiser, are in greater demand than ever, to the point where part of the factory is now on an evening press shift in an attempt to catch up with the materials necessary to keep production lines going.

Copper Wire In Old Pingames Big Factor In High Re-Sale Price

Many Ops Hold On To Old Games To Re-Use Wire In Newer Equipment When Controls Come

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products.

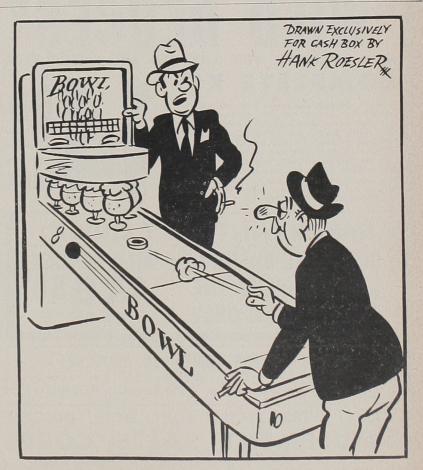
Much copper wire is found in the old machines and, at the same time, other parts from these machines are of good value for repairs.

Many machines, in past years (especially during World War II) were broken up for the use of the old parts as well as for the copper wire, lead, and other materials contained in them, which couldn't any longer be obtained.

Old, prewar pinball games, that were selling for \$10 and \$15 are now being openly quoted at \$29.50 and as high as \$49.50.

The one and only reason for such increased quotations, it is believed, is not the scarcity of new games, but rather the fact that the materials con-tained in these older machines are still extremely valuable, and the majority of parts can be re-used to keep newer machines one ating. machines operating.

Sellers who formerly did not list the older, prewar games in their ad-vertisements and circulars, are doing so again.



"NOW DON'T TELL ME YOU CAN'T SEE THE TARGET!"

The Cash Box



Here Is Something Really New! Chicago Coin's ACE BOWLER WITH FREE PLAY! FREE PLAY! LITED "FLY-AWAY" PINS! AND

First Distributors Triple Staff In Five Months





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 WALLY FINKE
 business and believe, when all is added together, that we are among the busiest of all the firms in the midwest."
 JOE KLINE

 In fact, Kline said, "Wally Finke is now on the road and is visiting with many of our customers in Indiana. He has been phoning and wiring orders in almost every hour of the day."
 JOE KLINE

 Kline concluded, "We shall continue to give everyone of our customers a fine deal in everything that they buy from us, as well as the best of service, and the speediest of deliveries."

Monroe C. M. Exch. **Moves To Own Bldg**

CLEVELAND, O .- Monroe Coin Machine Exchange, Inc., headed by Roy L. Monroe and George George, announced their removal this week to their own new building at 2423 Payne Ave., this city.

One of the most progressive firms in this state, Monroe Coin has been adding to its reputation over the years, and with the added confidence of the operators and increased sales thruout the country, it has found it necessary to increase the size of its floor space as well as its staff.

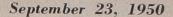
"Our new building is not only large, but is constructed with all modern conveniences, as well as departments to serve the trade," stated Roy Monroe. "More than ever before, are we in a position to give our local operators as well as our customers thruout the entire country, the very best in service and equipment."

"Deep In The Heart Of Texas"



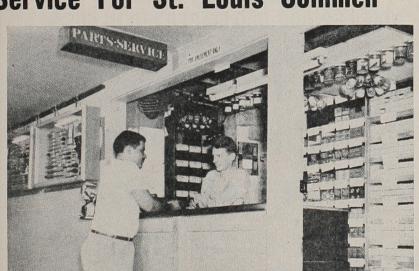
SAN ANTONIO, TEX. Gene Bybee, Pan American Distributing Company, this city, recently played host to a group of other Texas distributors-all of whom represent Bally Manufacturing Company.

Pictured above (l. to r.): Gene Bybee; Al Shannon, Coin Machine Sales Co., Houston; George Wrenn and Fred Barber of Walbo Sales Co., Dallas





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ST. LOUIS, MO.—Jackie Rosenfeld, owner of J. Rosenfeld Company, this city, is mighty proud of the service his firm offers operators in his territory.

The Cash Box

Pictured above is Ted Wilson (right), parts manager, and Louis Tocco, assistant parts manager, at the window of their parts and service department, which Rosenfeld claims is one of the most complete and finest in the industry. J. Rosenfeld Company enjoys a

Gene

laye

By

J. Rosenfeld Company enjoys a national reputation as one of the leading distributing and jobbing firms in the nation, representing a number of manufacturers of games, as well as being a distributor for a music machine manufacturer.

Arkansas Music Ops Assn Going Very Strong

LITTLE ROCK, ARK.—A. J. De-Mers, attorney for the Arkansas Music Operators Assn., whose headquarters are in this city, reported this past week, "The Arkansas Music Operators Association is going very strong. We are enjoying the most liberal operation and less taxes than any state in the union."

J. H. "Tex" Dickens of Magnolia, Ark., is president of the organization, which today enjoys over 65% of the operators on its membership rolls. Tho

'The4Horsemen' Ride Again

CHICAGO—With football talk in the air, and the actual playing season only a few short weeks away, D. Gottlieb & Company, this city, this week brought out a new football five-ball game called "The 4 Horsemen".

game called "The 4 Horsemen". All of the firm's executives, as well as those distributors who have seen the game, are claiming it will be one of Gottlieb's biggest hits. "It combines the most amazing scoring combination in game history," stated a Gottlieb official. "There are four ways to win: 1) Point Scoring; 2) Backfield Sequence; 3) Numbered Sequence; 4) High Score. The game makes use of Flippers, Replay Rollovers and 4 'Pop' Bumpers. The player begins scoring points when corresponding backfield rollovers are made. Completing numbered sequences 1 to 11 lights red side rollovers for three replays. Completing backfield sequence lights green side rollovers for two replays. Replays are awarded for points and high score."

All distributors and jobbers have samples of "The 4 Horsemen", stated this exec, and the firm is in full production and making quantity shipments thruout the country.

meetings of the organization are called only about five times during the year, all members are working together in greatest harmony. The organization looks forward to the few music ops, who aren't as yet members, joining up very soon.



Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

The Cash Box

September 23, 1950

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Speeding Shipments

HARRY BROWN

CHICAGO - Harry Brown of Amusement Sales Corporation, this city, creators of the "Wild Deuces" conversion kit and cabinet, as well as "Wild Deuces" rebuilt machines, reported this past week that the firm has instituted a new and speedier shipment system.

"We have, at some expense," he stated, "arranged for kits, cabinets and completed 'Wild Deuces' machines, made from our own brand new kits and cabinets, to be picked up the very moment they come off our production lines here, and quickly rushed to the express firms for instant shipment to the buyers.

"We are actually working right around the clock," he continued, "in



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an effort to supply the tremendous demand we are enjoying. We doubt very much, from all present indica-tions, that we will be able to fill all the orders we now have on hand.

"But," he stated, "we are trying hard, and will continue to ship to everyone we can, just as fast as we can. This speedier delivery system we are using assures the buyers that their machines will be in transit with

in minutes after they are off our pro-duction lines.

"Tho we can't promise everyone they'll get all that they have already ordered from us," he said, "we will promise that we are going to get some of each order out of the way and will have that part of the order in transit, come what may, and regardless of how soon we may be stopped from further interstate shipping."

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