CLASSIFIED SECTION

FOR SALE—Attention! We are the trade's largest suppliers of Pool Table supplies—slates, cues, balls, cloth, etc. Best quality, lowest prices, write or phone for our new catalog. EASTERN NOVELTY DISTRIBUTORS, 3726 TONNELE AVE., NORTH BERGEN, N. J. (Tel. UNion 3-8627).

FOR SALE—Games & music of all kinds:
Baseballs \$100 up; Pin Games \$75 up; S.
Alleys \$50 up; Games \$125 up; Bally Horses
\$200 ea; 6 for \$1000. Also used Vending
& Cigarette Machines. Wire, write, or call!
GABRIELSON & CO.—724 MEMORIAL
DRIVE S.E.—ATLANTA 16, GA. (Tel. 5257441).

FOR SALE—Relays—Switch Assemblies. Low cost, high quality, general purpose open style made to your specifications. Short run our specialty. Also electrical harnesses. MARVEL MFG. CO.—2847 W. FULLERTON AVE.—CHICAGO, ILL. (Tel. DI 2-2424).

FOR SALE—Gottlieb Pingames, Bally Shuffles-Bowlers, Small Ball Bowlers, United Shuffle-Bowlers, CALL. VENDORS EXCHANGE INS., 1440 WEST 10th, CLEVELAND 13, OHIO (Tel. 861-1443).

FOR SALE—Seeburg V200's \$150 or five for \$695; Wurl: 2204 \$345; 2510 \$645; AMI H120 \$275; 1 120 \$325; J120 \$395; Continental 1 200 \$495; Continental 11 200 \$695; Bally Spinner and Table Hockey, make offer; direct overseas shipment from Port of Detroit. MARTIN AND SNYDER CO., 13200 W. WARREN AVE., DEARBORN, MICHIGAN. (Tel. LUzon 2-2300)

FOR SALE—All late model United Shuffle Alleys and Ball Bowlers Sacrifice, UNITED EAST COAST CORP.—585 TENTH AVE.— NEW YORK, N.Y. (Tel. 6-6680)

FOR SALE—Mills & Jennings Fruit Machines all types and models, complete with automatic JacPots, in top condition. Will pack in wood for export. ALMAN ENT., BENDER WAREHOUSE, DICKERSON ROAD, P.O. BOX 4300, RENO, NEVADA.

FOR SALE—Wurl: 1800 \$225; Wurl: 2150 \$345; Wurl: 2200 \$495; Wurl: 2300 \$595; Wurl: 2400 \$695; Wurl: 2500 \$795; NORTH-WEST SALES CO. of OREGON.—1040 S.W. 2nd AVE.—PORTLAND 4. OREGON. (Tel. 228-6557).

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1208 Farnama; Omaha; Neb; HOWARD N.
ELLIS—COIN-A-MATIC—1208 FARNUM
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IISCELLANEOUS—Settled married man, n drifter or drinker, age 36. Will relocate, 1 years on phono's, bingos, amusement's an shuffles. Phone collect. Area Code 318-442-2385. (Huey Womach—60 Mary St.— Alexandria, La.)

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Prices shown are list prices f.o.b. factory. Manufacturers have not authorized prices where no price is shown

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Gold Crest (3½x7' 6 Pkt. Table) ... Gold Crest (4x8' 6 Pkt. Table) ...

AMERICAN SHUFFLEBOARD CORP.

Electra	"6"	(6'	6-pkt.	table)					
Electra	"7"	(7'	6-pkt.	table)	17.0				
Electra	"8"	(8'	6-pkt.	table)					
Classic	"6"		6-pkt.						
Classic	"7"	(7'	6-pkt.	table)					
Classic	"8"	(8'	6-pkt.	table)			a.		d
Imperia	I Sh	uffle	board (16' to	22	1	,	ı	
Imperia									
Bank S	hot	Mod	el (9')					ı	l

AMERICANA BILLIARD CORP.

Tropicana Bumper Pool

АUТО-РНОТО СО.

			33,245.0	0
V 2	Auto	-Voice	Recorder	

BALLY MFG. CO.

Deluxe	Bally	Bowler	16'	lengths	
(Jan.	1964)				
Star-Jet	Pin (12/63)			
		in (11/6			
Bounty	(Bingo) (10/63)		
Super 8	Shuffle	(4/63)			
Fun-Pho	one (3/	63)			
		Kiddie H			\$995.00

T. H. BERGMAN CO.

Arizon Gun (Live action pellets) Nat'l Sales Agents, Duncan Sales Co.

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Champion Rifle Range (1/64)	
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Card Vender (Mechanical). Model
412 "Vacuumatic." Vends Exhibit's
Trading Cards. Capacity: 500
(Including 3,000 FREE cards)
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hibit's Trading Cards. Capacity:
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(Including 1,500 FREE Cards)
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Models SV-1 & MSV "Vacuumatic."

Models SV-1 & MSV "Vacuumatic."
Vends Standard Scenic Post Cards.
Capacity: 1,000 Cards.

(Slug rejector included)
Plastic Laminator (Mechanical).
Model 44PV "Vacuumatic." Vends
laminating material. Capacity:
300.

FISCHER SALES & MFG. CO.

Empress 101 (101")			
Empress 92 (92")		2	
Crown One Hundred (100") .			
Crown Ninety (90")			
Crown Eighty Five (85")			
Royal 90 (90")			
Royal 76 (76")			
Crown Fiesta-Reg. Bumper			

J. F. FRANTZ MFG. CO.

Little T (10 (00)	
Little Leager (12/62)	
Double Header (12/62)	
Save Our Business	
U.S. Marshall 5¢ Gun	
Kicker & Catcher	
ABT Challenge Pistol	
ABT Guesser Scale	
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Big Top 2P (1/64)

PAUL W. HAWKINS MFG.

Rodeo Pony\$	845.00
Ben Hur Chariot	645.00
Twin Quarterhorse	575.00
Derby Pony Jr	550.00
Sam The Clown	395.00

IRVING KAYE CO., INC.

Deluxe	Cont	tine	nta	i	4	11	1/2	12	< 5	"							
Deluxe	Eldo	rado) (3	F	k	t.		2	e	r	i	e	3			
Mark	I, 7	7×48	,														
Mark	II,	85x4	17														
Mark																	
Mark																	
Mark																	
Deluxe																	
Deluxe	Klul	P	ool														
Regul	ar 5	6x40) .														
Jumbo	75×	48									Ú					Į.	

J. H. KEENEY & CO.

Colorama 2P Pin (12/63)

MARVEL MFG. CO.

Slugger-Counter Baseball $(1\phi, 5\phi, 10\phi)$

MIDWAY MFG. CO.

Winner 2P (Novelty) (12/63)

REDD DISTRIBUTING CO.

Cinch Instant Shine Vendor (Vendor and packaged Cinch product) Giepen Coffee Vendor (Natl. Agents) Vend-A-Book Comic Book Vendor

ROCK-OLA MFG. CORP.

Caravelle (20 Col., 800 Packs) Cigaret
414S 100 Sel. (Capri II) Del. StMon.
414S With St. Optional
418 160 Sel. (Rhapsody II) Del. StMo
418SA 160 Sel. (Rhapsody II)
With 7" LP Feature
1494 100 Sel. Wall Phono
1628 DeLuxe "Stereo Twins" Spkrs.
1629 "Stereo Twins, Jr." Spkrs
1950 Remote Volume
Control Unit
1551 Universal Wall Box
Bar Bracket
1578 (160 Sel.) Wall Box
1584 (100 Sel.) Wall Box

ROCK-OLA IVI CORP.

Model TRLB-M—Coffee, Hot Chocolate, Soup Vendor—Batch fresh brew, modulator door and light, 600 cup capacity, ceffee 4 ways, extra cream and sugar, whipped powdered chocolate, liquid sugar, liquid soup, fresh cream, with changer.

Model 1403-S—Coffee, Hot Chocolate, Soup—Single cup fresh brew. 500 cup capacity. Coffee 4 ways, extra cream and sugar, with sugar and cream buttons a standard feature. (Extra strong coffee button kit, Model 2017, available for Model 1403-S. Also available as Model 1403 without hot whipped soup feature).

Model 1200—Coffee, Hot Chocolate, Soup—single cup fresh brew. 500 cup capacity. Coffee 4 ways, extra cream and sugar buttons are standard.

Model 3402—Coffee, Hot Chocolate, Soup and Tea—(Compact Model). Single cup, fresh brew, serves coffee and tea 4 ways.

Model 3403—as above, without 4 way tea feature.

ROWE AC SERVICES

\$73.50

ROWE AC SERVICES

Rowe-AMI L-200 Phonograph with Automix, Stereo-Round (Plays 33-1/3-45 stereo or monaural records, intermixed.) Has three-in-one convertibility 200 selections, 160 selections, or 100 selections.

HAC-200 Hideaway, 200 Sel. Sel. Mon.

HEB-200 Hideaway, 200 Sel. Sel. Mon.

HEB-200 Hideaway, 200 Sel. Sel. Won.

HEB-200 Hideaway, 200 Sel. Sel. Won.

HEB-201 Hideaway, 200 Sel. W.B., WQ-100 100 Sel. W.B., WQ-100 100 Sel. W.B., WQ-120 200 Sel. W.B., WQ-120 200 Sel. W.B., WQ-120 200 Sel. W.B., B., WQ-120 200 Sel. W.B., B., WQ-200-1 200 Sel. W.B., Dual Price Play, 4-coin Rejector.

F-10436 Bar Grip, W.B. Mounting Bracket EX-600 Cylindrical Wall Speaker EX-700 Wall Speaker

EX-700 Wall Speaker

L-2130 Ceiling Spkr., Choice of Grille Types Listed: L-2136 Random Pattern, L-2136 Uniform Pattern, L-2605 Circular Flush-Mount Grille

Riviera Cigarette, 20 sel. 800 pack.

Celebrity Cigarette Merchandiser, 14 selection, 510 pack capacity, modular line.

Celebrity Candy Merchandiser, 11 selections, 360 capacity, modular.

7 Candy Merchandiser, 11 sel, 360 cap.

Tasty 20 Candy Merchandiser, 20 sel, 560 cap.

Celebrity Pastry Merchandiser, 5 selection. 100 capacity, modular.

Celebrity Hot Food Merchandiser, 7 selection. 140 capacity, modular.

Celebrity Fresh Brew Coffee Merchandiser.

Celebrity Flaven Grew Coffee Merchandiser, 11 selection, 750 cup capacity, crushed ice feature optional, modular.

Celebrity Cold Drink Merchandiser, 4 selection, 1000 cup capacity, crushed ice feature optional, modular.

Dollar Bill Changer, 10 change combinations. up to \$300 bank capacity, crushed ice feature optional, modular.

THE SEEBURG CORP.

LPC-1-Stereo LP Console, 160 Selection

Phono.
LPC-1R—Stereo LP Console, 160 Selection
Phono., remote control.
All LP Consoles have the following standard equipment: Personalized, Album of
the Month Feature, Plays 33-1/3 and 45
RPM records intermixed, Album Pricing
and universal pricing system, Half Dollar,
Income Totalizer.

HLPC-1—Stereo LP, 160 Selection, Hideaway Plays 33-1/3 and 45 RPM records intermixed, Album pricing and universal pricing system, Income totalizer.

DS160H—Directional Stereo, 160 Selection Phono. With Artist of the Week Feature, Universal Pricing, Plays 33-1/3 and 45 RPM records intermixed, Half Dollar, Remote Control optional.

SC-1—Stereo Consolette, 160 Selection. Includes the following features: Personalized, Album of the Month, Album and single pricing, Pushbutton volume control, Remote selection, Twin stereo speakers Remote income totalizer.

3W100—Wall-O-Matic 100, Single Pricing TW1—Twin stereo wall speaker, 8 inch TC1—Twin stereo corner speakers, 8 inch TR1—Twin stereo recessed speakers, 8 inch EBWC1-12 — Extended bass corner/wall speaker, 12 inch PRVC-2—Powered remote volume control CC-2—Coin counter BACKGROUND MUSIC

speaker, 12 inch
PRVC-2—Powered remote volume control
CC-2—Coin counter
BACKGROUND MUSIC
Encore! 750 Sel.
BMS-2—Background Music unit, 1000 sel.
BMC-1—Background Music Compact
4E3—Modular unit, 825 pack capacity.
4E3—XM—Modular (less match unit) 825 pack capacity.
4E4—XM—Free Standing, Personalized, 825 pack capacity.
4E4—XM—Free Standing, Personalized (less match, unit) 825 pack capacity
COFFEE VENDOR
662-C—Seeburg/Bally Coffee vendor brews coffee cup at a time, Coffee-Chocolate (dry ingredients) 200 7 oz. cups. Selective: 5
664-D—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate (dry ingredients) 450 7 oz. cups. Selective: 6
664-R—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate (refrigerated cream) 450 7 oz. cups. Selective: 6
664-R—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate (refrigerated cream) 450 7 oz. cups. Selective: 5
767—Seeburg/Bally Coffee Vendor—Fits any in-line modular installation, Coffee-Chocolate-Soup or Tea (dry ingredients) 650 cup capacity. Selective: 6
Model 15G1 Pick-A-Pac All-Purpose Vendor

SOUTHLAND ENGINEERING CORP.

Time Trials (9/63)						
Traveling Frog						
Orbiting Gemini Ride .						
Traveling Dinosaur						
Space Ship			:			
Travel Pony (Adaptable						
Rides)	•					

UNITED MEG. CORP.

Topper	Shuffle Alley	(2/64) .	
Futura	Bowling Alley	(12/63)	
Dank D	ool (11/69)		

U.S. BILLIARDS INC.

Comet 6-Pkt.	
Model 6700	
Model 7700	
Model 8200	
Model 9100	
Deluxe Rotati	on Bumper
Model 48	
Model 67	

VALLEY SALES CO.

Deluxe 6-Pocket Models					
Model 750A-75x42x31					
Model 850A-84x47x31					
Special 6-Pocket Model					
Model 745A-75x42x81					
Regulation Bumper Pool					

WILLIAMS MFG. CO.

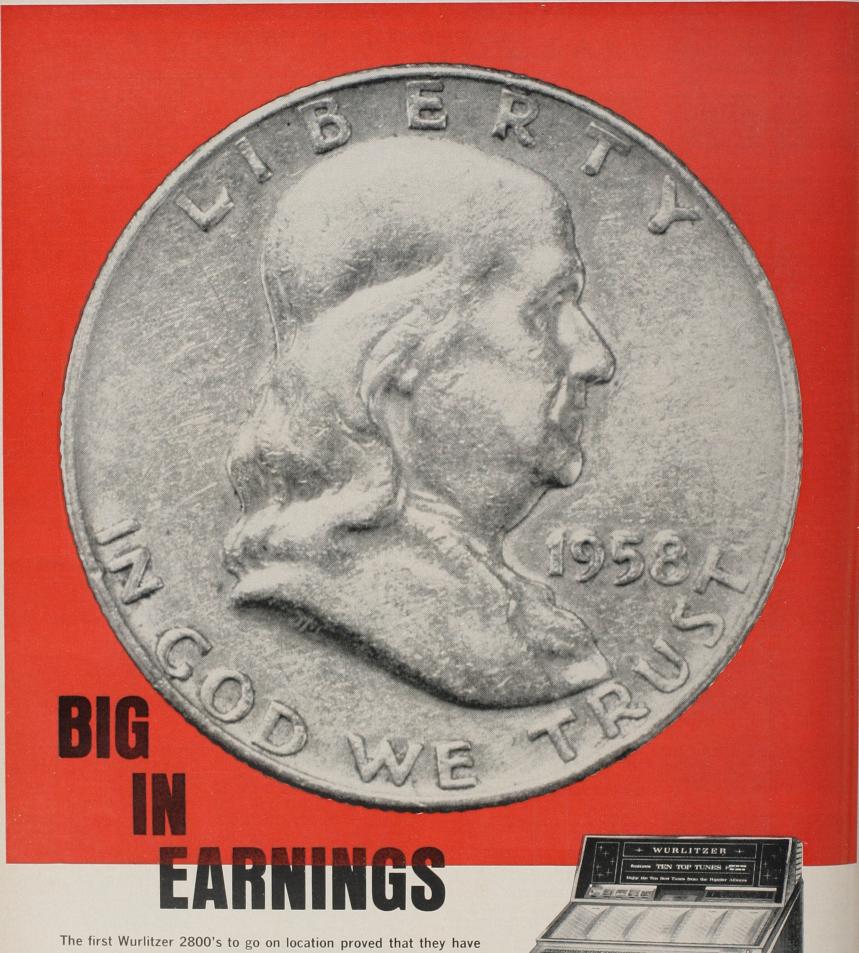
Oh, Boy! 2P (2/64) .

THE WURLITZER COMPANY

2700 Stereo-Mono., 200-sel. phono. 2710 Stereo-Mono., 100-sel. phono. Wall Boxes 5121 Private Stereo Spkr. for use on WB 5200 and WB 5250 with Models 2300 thru

2700
5010 WB Ten Top Tunes sel. 50¢
5250 WB 200-sel. 10-25-50¢
5207 WB 104-sel.
5200 WB 100-sel. 10-25-50¢
Speakers
5122 Stereo Convertible Console Spkr.
5123 Stereo Wall Spkr.—12" Ceaxial
5124 Stereo Corner Spkr.—8" Extended
Range

Range
5125 Stereo Extender Spkr. (Packed in Pairs)
5126 Stereo Directional Spkr. (Packed in Pairs)
Hideaway Phonographs
2717 Stereo-Mono. 200-sel.
2711 Stereo-Mono. 100-sel.



The first Wurlitzer 2800's to go on location proved that they have really got what it takes to hit all-time high earning totals. What it takes includes smart styling, the industry's finest stereophonic sound, and the extra play-promoting power of the Ten Top Tunes feature plus LP Album selections. Only Wurlitzer has them ALL.

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The Aristocrat of All Games SUPERBLY STRIKINGLY STYLED BEAUTIFUL It's Original!

Terrific Appeal!

To the angle of the ang 3 5 4 Skill Shot on Break Can Score 30-20-10 FIRST LEAVE AFTER BREAK 15 Balls Automatically Drop in Pattern Player gets up to 4 additional shots To pick up all 15 balls Unlimited Variation of Bank Shots Fewer Shots Register Higher Scores 2 3 or 4 Can Play Perfect 6 Score Racks 720 Per Game Maximum of Get 5 Shots Per Rack Standard 10¢ Play BANK Get POOL SIZED RIGHT from your BANK POOL 3 FT. WIDE; 7 FT. 9 IN. LONG UNITED DISTRIBUTOR from your UNITED DISTRIBUTOR Today Shipping Weight (Crated) 365 lbs. Today

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Rhapsody II



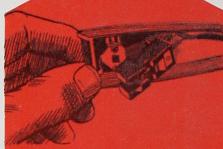
Full-Dimensional Stereo-Sound



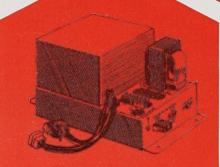
33V₂-45 RPM Mech-O-Mati



NEW ROCK-OLA Money Counter



Snap-in Cartridge Assembly



NEW Common Receiver



Capri II

Some "common" things about our highly uncommon phonographs

We like to chant and rave about our "new and different" features as much as anybody. But we also know that it pays to have some common things in our phonographs, too. "Common" in terms of interchangeability from one unit to the next.

For example, this year, instead of making two separate receiver units for our four new phonographs, we're making only one easy-to-interchange receiver

which means simplified servicing, and less inventory costs for everyone concerned.

The same thing goes for the full-dimensional speaker system, Mech-O-Matic changer, "money-counter," tone arm assembly . . . in fact, virtually every component is interchangeable. How about that for top versatility!

It is this kind of design and engineering which has made it common knowledge that Rock-Ola is the big name for top profits!

See the new Rhapsody II and Capri II now at your Rock-Ola Distributor's.

ROCK-OLA

Rock-Ola Manufacturing Corporation 800 N. Kedzie Ave., Chicago 51, III.

CCSh BOX FEBRUARY 22, 1964



Al Hirt, long recognized as a "big" man with the horn, has come up with his biggest side to date in his RCA Victor rendition of "Java." "The King" is shown above reaching for the high notes during the "Java" session. Also steaming for the bearded giant are two LP's, "Honey In The Horn," which features "Java" and which is the second biggest LP in the country, second only to the Beatles; and his latest LP effort "Beauty And The Beard" on which Al makes his singing debut as co-vocalist with Ann-Margret. Hirt has been making his weight felt in show business via extensive nationwide personal appearances as well as many TV dates.

SELL THESE!

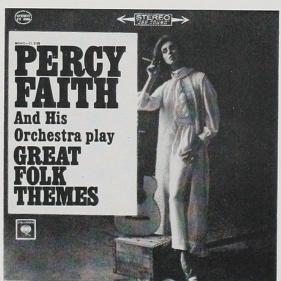
Columbia Records sets the selling mood with a concentrated consumer-oriented campaign to back up this powerful new lineup of star-studded albums.

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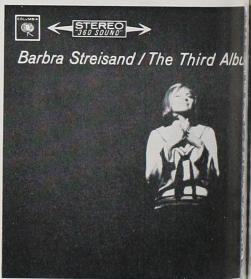
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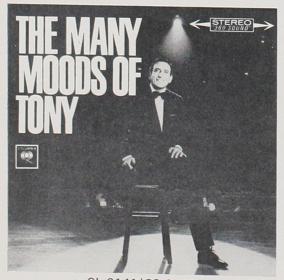
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CL 2108/CS 8908



CL 2154/CS 8954



CL 2141/CS 8941



CL 2116/CS 8916



CL 2118/CS 8918



FOUNDED BY BILL GERSH

Vol. XXV—Number 24

February 22, 1964

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CABLE ADDRESS: CASHBOX, N. Y.

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SUBSCRIPTION RATES \$15 per year anywhere in the U. S. A. Published weekly. Second
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THEM



What the Beatles have done to the United States during the past week is too much to believe.

It was only two or so weeks ago, in this very same space, that we raved about the group's effect on the then dull and somewhat directionless record market and the spark of life their records breathed into the business. But even at that time, with their Capitol single already in the #1 spot it was impossible to estimate that the number one position was not the end of an historic industry event but just the beginning.

Until last Sunday, when the Beatles appeared on the Ed Sullivan Show, the group was almost unknown (visually speaking) to the American public. Yes, their single and LP were already #1, but the group had to formally meet the American public "live" on TV. Probably in the back of a great many people's minds was the question: "Could they live up to expectations or would they be a disappointment?"

Even as recently as the Thursday before their Sullivan date, when they arrived in the U.S., there may have been doubt. How much of the advance New York radio station bally-hoo was responsible for the huge teen audience greeting the Beatles at their airport arrival? Would this whole bubble burst when they made their TV debut?

Today it is obvious that the Sullivan spot was not the end of the Beatles' story but only the beginning of what may very well develop into the most staggering record industry story of all time.

Not only did America put a stamp of approval on the Beatles, but Americans decided to take the Beatles into their hearts. TV reviewers and critics saw the "good clean fun" aspect of the Beatles and treated their reviews in this light manner.

Now everyone's with it.

Why did it happen?

As authorities on the record industry, we have been on the phone all week trying our best to explain the reason for this phenomenon to the consumer press starving for anything that mentions the name Beatles. As we see it, the group's appearance, its wild hair cuts and tapered attire is a prime factor. Other key factors responsible were: mass dee jay acceptance of the group; a well co-ordinated and perfectly timed promotion by Capitol Records; the availability of an assortment of singles and a few LP's to give dee jays a wide variety of programming material; the dearth of any fad in the record industry when the Beatles' release was issued; the lack of a new teenage singing idol for quite some time before the Beatles' bow; and some great swinging teen music.

The result is one of those rare American phenomena that comes along only a handful of times in a generation. Beatlemania in the U.S. is made of that same indescribeable "stuff" that made Marilyn Monroe, Elvis Presley, Babe Ruth, Charles Lindbergh, Joe DiMaggio and Shirley Temple super stars.

The U.S. press has gone wild for the Beatles. So has the public. Sales of Beatles' records, #1 before their TV debut, have since doubled and tripled their sale. (See other story this issue.) And this report was issued prior to their Feb. 16 and Feb. 23 Sullivan TV dates.

Where this will end no one can predict. The Beatles seem to be the only subject of conversation everywhere you go-both in and out of the business. So let's enjoy it while it lasts. It's jolly good fun.



Cash Box TOP 100



I WANT TO HOLD YOUR HAND SHE LOVES YOU (Gil—BMI) ☆BEATLES-Swan-4152 YOU DON'T OWN ME (Merjoda—BMI) ☆LESLEY GORE-Mercury-72206 DAWN (GO AWAY) (Saturday, Gavadima—ASCAP) 10

☆FOUR SEASONS-Philips-40166 JAVA (Tideland—BMI) ☆AL HIRT-RCA-Victor-8280 UM, UM, UM, UM, UM, UM (Curtom, Jolynne—BMI)

☆MAJOR LANCE-Okeh-7187 HEY LITTLE COBRA (Vadim, Daywin—BMI)
☆RIP CHORDS-Columbia-42921 OUT OF LIMITS FOR YOU (M. Witmark & Sons—ASCAP) 8
☆RICK NELSON-Decca-31574 CALIFORNIA SUN (Loyd & Logan—BMI) 15 24 ☆RIVIERAS-Riviera-1401 WHAT KIND OF FOOL (DO YOU **THINK I AM)**(Low-Twi—BMI)
☆TAMS-ABC-10502

9 12 STOP AND THINK IT OVER

(Crazy 'Cajun-Red Stick—BMI) 17

☆DALE & GRACE-Montel-922 TALKING ABOUT MY BABY (Curtom—BMI)
☆IMPRESSIONS-ABC-10511 NAVY BLUE (Saturday—ASCAP)

☆DIANE RENAY-20th Fox-456 A FOOL NEVER LEARNS HOOKA TOOKA SEE THE FUNNY LITTLE CLOWN (Unart—BMI) 26 BOBBY GOLDSBORO-United Artists-672 ANYONE WHO HAD A HEART (U. S. Songs—ASCAP)

☆DIONNE WARWICK-Scepter-1262 I ONLY WANT TO BE WITH YOU GOOD NEWS THERE! I'VE SAID IT AGAIN

(Valiant—ASCAP)

☆BOBBY VINTON-Epic-9638 I LOVE YOU MORE AND MORE EVERY DAY LOUIE, LOUIE (Limax—BMI) ☆KINGSMEN-Wand-143 *PAUL REVERE/RAIDERS-Columbia-42814 PLEASE, PLEASE ME
PLEASE, PLEASE ME
ASCAP) IT'S ALL IN THE GAME THE SHELTER OF YOUR ARMS (Print—ASCAP)
☆SAMMY DAVIS JR.-Reprise-20216 COME ON (Fame—BMI) ☆TOMMY ROE-ABC-10515 WHO DO YOU LOVE A LETTER FROM SHERRY GOING, GOING, GONE (Gil—BMI) ☆BROOK BENTON-Mercury-72230 OH BABY DON'T YOU WEEP (Jim Jam—BMI)

☆JAMES BROWN-King-5842 ABIGAIL BEECHER (Claridge, Halseon—ASCAP) 3 ☆FREDDY CANNON-Warner Bros.-5409 SOUTHTOWN, U.S.A. (Gallico—BMI) ☆DIXIEBELLES-Sound Stage-7-1517 I WISH YOU LOVE (Leeds—ASCAP)
☆GLORIA LYNNE-Everest-2036

35	Position PENETRATION (Dorothy—ASCAP) ☆PYRAMIDS-Best-13002	2/15	2/8
36	☆PYRAMIDS-Best-13002 HI-HEEL SNEAKERS (Medal—BMI)	59	79
37	TOMMY TUCKER-Checker-1067 SURFIN' BIRD (Long—BMI)	19	14
38	☆TRASHMEN-Garrett-4002 FORGET HIM		
39	(Leeds—ASCAP) ☆BOBBY RYDELL-Cameo-280 FUN, FUN, FUN	25	20
40	(Sea Of Tunes—BMI) ☆BEACH BOYS-Capitol-5118 AS USUAL	72	_
41	(Samos Island—BMI) ☆BRENDA LEE-Decca-31570 GONNA SEND YOU BACK	22	17
	TO GEORGIA (Zann—BMI) ☆TIMMY SHAW-Wand-146	42	44
42	POPSICLES AND ICICLES (Dragonwick—BMI) MURMAIDS-Chattaooche-628	21	16
43	GLAD ALL OVER (Campbell-Connelly—ASCAP) ☆DAVE CLARK FIVE-Epic-9656	71	_
44	LIVE WIRE (Jobete—BMI) ☆MARTHA & VANDELLAS-Gordy-70	56	70
45	CAN YOUR MONKEY DO TH		G
46	(East—BMI) ☆RUFUS THOMAS-Stax-144	52	65
	VAYA CON DIOS (Ardmore—ASCAP) ☆DRIFTERS-Atlantic-2216	53	61
47	BLUE WINTER (January—BMI) ☆CONNIE FRANCIS-MGM-13214	76	-
48	WOW WOW WEE (Grand Canyon—BMI) ☆ANGELS-Smash-1870	40	48
49	MY BONNIE (Hill & Range—BMI) ☆BEATLES with TONY SHERIDAN-MO	69 GM-132	80 213
50	WHAT'S EASY FOR TWO (Jobete—BMI) ☆MARY WELLS-Motown-1048	63	90
51	422 GLENWOOD AVENUE (Merjoda—BMI) ☆PIXIES THREE-Mercury-72208	54	66
52	KISSIN' COUSINS		
53	Gladys—ASCAP) ☆ELVIS PRESLEY-RCA-8307 THAT GIRL BELONGS TO	_	_
	YESTERDAY (Piteld—BMI) ☆GENE PITNEY-Musicor-1036	50	57
54	DAISY PETAL PICKIN' (Dundee—BMI) ☆JIMMY GILMER & FIREBALLS-Dot-	30 16539	18
55	HARLEM SHUFFLE (Marc Jean, Kenyon—BMI) ☆BOB & EARL-Marc-104	36	37
56	BYE BYE BARBARA (Fisher, Elm Drive—ASCAP) ☆JOHNNY MATHIS-Mercury-72229	62	85
57	MILLER'S CAVE (Jack—BMI) ☆BOBBY BARE-RCA-8294	65	76
58	YOU'LL NEVER WALK ALON	41	41
59	HE SAYS THE SAME THINGS (Geld-Udell—ASCAP)	TO A	ME 59
60	☆SKEETER DAVIS-RCA-8288 MY TRUE CARRIE LOVE (Comet—ASCAP)	81	_
61	(Comet—ASCAP) ☆NAT COLE-Capitol-5125 CHARADE (Southdale & Northern—ASCAD)		43
62	(Southdale & Northern—ASCAP) ☆HENRY MANCINI-RCA-8256 SHIMMY SHIMMY (This Man PMI)		
63	(Thin Man—BMI) ☆ORLONS-Cameo-295 SO FAR AWAY	68	78
64	(Saturn, Five Point—BMI) ☆HANK JACOBS-Sue-795 BIRD DANCE BEAT	67	75
65	(Wilong—BMI) ☆TRASHMEN-Garrett-4003 THE NITTY GRITTY	86	-
66	(Gallico—BMI) ☆SHIRLEY ELLIS-Congress-202 WORRIED GUY	45	23
67	(B. F. Wood—ASCAP) ☆JOHNNY TILLOTSON-MGM-13193 I'LL REMEMBER (IN THE STI	80 LL	-
	OF THE NIGHT) (Cherio—BMI)	70	77

		ä
69	RIP VAN WINKLE	THE PERSON NAMED IN
70	(Skidmore—ASCAP) 79 ☆DEVOTIONS-Roulette-4541 STARDUST	
71	(Mills—ASCAP) ☆TEMPO & STEVENS-Atco-6286 LEAVING HERE	
72	(Jobete—BMI) ☆EDDIE HOLLAND-Motown-1052 (IT'S NO) SIN	
73	(Algonquin—BMI) ☆DUPREES-Coed-587 HE'LL HAVE TO GO	
74	(Central Songs—BMI) ☆SOLOMON BURKE-Atlantic-2218 BABY, DON'T YOU CRY	
75	(Leeds—ASCAP) ☆RAY CHARLES-ABC-10530 COMIN' ON	
76	(Jec—BMI) ☆BILL BLACK'S COMBO-Hi-2072 ROBERTA	
77	(Sherman, DeVorzan—BMI) 78 ☆BARRY & TAMERLANES-Valiant-6040 LONG GONE LONESOME BLUES	
	(Acuff-Rose—BMI) ☆HANK WILLIAMS JRMGM-13208	
78	(Jobete—BMI)	
	(Cranford—BMI) 98 ☆FOUR SEASONS-VeeJay-582	
80	(Ross, Jungnickel, Gladys, Massey —ASCAP) ☆RAY CHARLES-ABC-10530	
81	LOVE WITH A PROPER STRANGER	
82	(Paramount—ASCAP) 94 ☆JACK JONES-Kapp-571 PUPPY LOVE	
83	(McLaughlin—BMI) ☆BARBARA LEWIS-Atlantic-2214 WOMAN, LOVE AND A MAN	
84	(Chevis—BMI) ☆TONY CLARKE-Chess-1880 YOUNG AND IN LOVE	
85	(Robbins—ASCAP) ☆CHRIS CROSBY-MGM-13191 LITTLE BOXES	
86	(Schroder—ASCAP) ☆PETE SEEGER-Columbia-42940 UNDERSTAND YOUR MAN	
87	(Cash—BMI)	
88	(Shapiro, Bernstein—ASCAP) 84 ☆CARAVELLES-Smash-1869 THE GIRL FROM SPANISH TOWN	
89	(Marty's Music—BMI)	
90	(Room 7, Dimondaire—BMI) 91 ☆CRESCENTS-Era-3116 I'LL MAKE YOU MINE	
91	(Saima—BMI) ☆BOBBY VEE-Liberty-55670 TELL ME BABY	
92	Gealark—BMI) GARNET MIMMS & ENCHANTERS-UA-69 I DIDN'T KNOW WHAT TIME IT WAS	4
93	(Chappell—ASCAP) ☆CRAMPTON SISTERS-DCP-1001 PAIN IN MY HEART	
94	\(\text{\parabolic}(Jarb—BMI)\) \(\text{\parabolic}(Jarb—BMI)\) \(\text{\parabolic}(TIS REDDING-Volt-112}\) \(\text{WHY DO FOOLS FALL IN LOVE}\)	
95	(Patricia—BMI) ☆BEACH BOYS-Capitol-5118 I CAN'T STAND IT	-
96	(Saturn, Staccato—BMI) ☆SOUL SISTERS-Sue-799 THE WAY YOU DO THE THINGS YOU DO	-
97	(Jobete—BMI) ☆TEMPTATIONS-Gordy-7028 HIGH ON A HILL	A STATE OF THE PARTY OF THE PAR
98	(Sultan—BMI) ☆SCOTT ENGLISH-Spokane-4003 GOING BACK TO LOUISIANA	-
99	(Le Bill, Marbill—BMI) BRUCE CHANNEL-LeCam-122 TELL HIM (Reschweed Edewater BMI)	-
100	(Beechwood, Edgewater—BMI) — ☆DREW-VELLS-Capitol-5505 SAGINAW, MICHIGAN (Tree, Tree—BMI)	The second
	☆LEFTY FRIZZELL-Columbia-42924	

Box-

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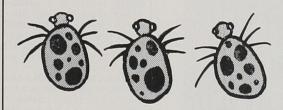
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"HOW DO YOU NO IT"

Chattahoochee #637



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BEATLES WIN OVER AMERICA

NEW YORK—The Beatles have completely upset the United States. And it will be weeks before the police force in New York City recovers from the effect of the Beatles week-long stay in the big town.

Although the group was big on disks for only five or six weeks prior to their appearance on the Ed Sullivan CBS TV'er, their stint on the show ignited a series of explosions unprecedented in the record industry.

The Sullivan TV show itself set a precedent by doubling its usual rating in the New York area the night the Beatles appeared. The Nielsen rating for the show was 58.8, meaning the percentage of television homes that were tuned to the Sullivan show. Nielsen said that this was the highest rating for an entertainment program in the New York area since it established its instantaneous rating service in 1959.

Beatles In Florida

MIAMI—The Beatles, who left New York last week (13) amid the shouts and screams of thousands of teenagers, got a brief respite during their plane ride to Miami and were then met by an estimated crowd of 10,000 teenagers including 5,000 members of WFUN's 'Beatle Fan Club.' The British rock and roll envoys reportedly turned International Airport into a seething madhouse.

Dade County's Port Authority called the turnout, which tied up traffic in a five-mile radius, the Greatest in Miami history. The mop-haired singers were met by WFUN's "Good Guys" led by Dick Starr, originator of the fan club.

The effect of the TV appearance sent Beatles records (which were already topping the chart) skyrocketing in sales as though they were new records never before available. According to Vito Samela, Capitol's national single sales and promo manager, the Beatles "I Want To Hold Your Hand" will easily exceed the three million unit mark and could top the 4,000,000 figure. The company will not be surprised if the single exceeds 5,000,000 units. According to Brown Meggs, the label's eastern operations manager, the single is currently back ordered quite heavily. The Capitol LP "Meet The Beatles," said Meggs, is well over the 2,000,000 unit mark and as of last Thursday was back-ordered to the tune of 270,000 pieces.

Bernie Binniek and Tony Mamarella of Swan Records which has the Beatles "She Loves You" single, expressed disbelief at last week's orders for the disk. Binnick said last week that orders for his disk during the five business days of last week exceeded 600,000 records. He expects the disk to reach the 3 to 3½ million mark. He is already approaching the two million figure.

The Vee Jay album dubbed "Introducing The Beatles" is back-ordered more than 200,000 according to Randy Wood, president of Vee Jay Records. Both the Vee Jay single of "Please, Please Me" and the MGM single which bills the Beatles with Tony Sheridan on "My Bonnie" are also zooming up The effect of the TV appearance

bills the Beatles with Tony Sheridan on "My Bonnie" are also zooming up the charts.

As far as personal appearances go, the Beatles have been playing to packed-plus houses everywhere they turn. At the Sullivan show thousands were turned away. In Washington, D.C., the nation's capital, the Beatles

played to 8,900 people in the Coliseum. Their two Carnegie Hall appearances

Their two Carnegie Hall appearances the same night last Wednesday saw full houses both shows with hundreds of people sitting on stage enjoying a rear view of the Beatles "live."

Audiences for these appearances were absolutely wild. For their first few numbers on stage the screams were shattering. They were so high pitched and unanimous that you could actually feel the air waves hit you. You had to squint to soften the blow. From then on it was only mildly impossible to hear anything the boys were singing.

possible to hear anything the boys were singing.

The press has hopped on Beatlemania with all its linotype machines. Almost every New York newspaper has been carrying daily front page photos of the boys. Many have been running daily features covering a different Beatle each day.

Visiting the Beatles in the sedate Plaza Hotel was truly a courageous feat. Police were everywhere. Inside the Hotel. On horseback outside the Hotel holding back crowds of youngsters with wooden barricades. As the boys moved through the lobby you could hear the distant shrieks coming sters with wooden barricades. As the boys moved through the lobby you could hear the distant shrieks coming closer and as the boys came into view with body-guards protecting them, frenzied youngsters with talons exposed, clawed at the boys. It was literally dangerous to be a Beatle or hear one

It was also interesting watching the hardened trade people's reaction to meeting the Beatles at a cocktail party in their honor. Everyone, it seemed, wanted the boys' autographs, some even expressing embarrassment party in their honor. Everyone, it seemed, wanted the boys' autographs, some even expressing embarrassment at asking for autographs, never having done so before. Dee jays waited in lines to get personal interviews with the boys and throughout the party there was an atmosphere of excitement that we have never seen

the party there was an atmosphere of excitement that we have never seen at any N.Y. cocktail party. It was also packed with hundreds of people.

Although retailers are very happy about the Beatles craze, manufacturers not handling Beatles disks are not so happy. Most previous crazes, not as big as Beatlemania, created traffic resulting in extra sales of disks other than the big hit. But with so much Beatle merchandise available and the frenzy so hot, other big records in many cases have to wait until the youngsters complete their Beatles collection.

Manufacturers also have commented on the tremendous air time devoted to

on the tremendous air time devoted to Beatles product, cutting into the time available for new releases.

What has happened to date is really difficult to believe or comprehend. And this may still be in its early stages. The Beatles, at this writing, have yet to make two more appearances on Sullivan's show. One was scheduled for last Sunday, February 16th and another this coming weekend, Feb. 23rd. Can it be bigger than it is now?

Chi Court Stays Capitol's Temporary Injunction On Vee Jay's Beatle Decks

CHICAGO-The effect of a tempo CHICAGO—The effect of a temporary injunction against the sale of Beatles product on the Vee Jay laborates been stayed by the Appellat Court in Chicago.

This new development in Capitol action against Vee Jay in the Wind City lifts one of two court orders in volving Vee Jay sessions by The Beatles (see below)

volving Vee Jay sessions by The Lettles (see below).

The stay, signed by Judges Burks Bryant and Friend, was initially ertered on Feb. 5. Capitol petitione for a re-hearing, but on Feb. 7 th Court re-affirmed its issuance of stay. An appeal by Vee Jay on th Capitol suit was set to be filed las Fri. (14).

In New York, where Capitol's publishing affiliate, Ardmore & Beech

In New York, where Capitol's put lishing affiliate, Ardmore & Beech wood, has obtained a preliminary in junction against the sale of the Ve Jay album, "Introducing The Beatles," over two selections in the LH a hearing is scheduled this Wed. (19 in the Circuit Court of Appeals. The Court has given the matter preference by having established a special paner to hear the case.

Thus, while the Chicago action let Vee Jay move its Beatles dates, preliminary injunction in New York prevents the label from marketing the LP as long as it contains the two songs in question.

windows.

"Fly Columbia" Promo **Boosts New Album Sales**

NEW YORK—Strong sales activit on albums featured in the "Fly Columbia Records" ad program from the label was reported last week by Morn Hoffman, general manager of Columbia Records Sales Corp.

The campaign, which involved two-month LP release, is aimed diversely at local newspapers with full color in-store prome material to sure

color in-store promo material to sup port the local ads.

"Dealers from all over the country have been calling our offices," Hoff man noted, "telling us about the addi tional customer traffic attracted b; the unique Columbia displays in th

Promo material includes full-colo window, counter and wall units, mo biles, posters, counter cards and browser box dividers, as well as specially designed consumer brochur featuring Columbia's Jan. and Fet product for use by local retailers a counter give-aways.

New albums by Andy Williams Tony Bennett, Ray Conniff, Perc of Faith, Eydie Gorme, Barbra Streisan and Jerry Vale are among the LP' that have benefited from the program the label said.

Capitol's Gold Single And Album



NEW YORK—The Beatles are pictured with Alan Livingston, president of Capitol Records, after having received RIAA gold disks for the sale of one million copies of the single, "I Want To Hold Your Hand," and sales totaling \$1 million for their album, "Meet The Beatles."

CB International Award



NEW YORK—The Beatles are shown accepting the Cash Box International Award presented to international artists whose recordings reach the number one spot on the Cash Box Top 100. Making the presentation were Marty Ostrow, CB Editor in Chief (left), and Bob McKeage of Cash Box. George Martin, the group's A&R producer, holds up the award.

Swan Gold Disk For "She Loves You"



NEW YORK—Swan Records awarded the Beatles a gold record for thei "She Loves You" deck. Standing (left to right) at the recent presentation ceremonies were Bob McKeage and Marty Ostrow of Cash Box, Paul McCart ney, John Lennon, Swan co-topper Tony Mamarella, Ringo Starr, Berni Bernick, and another Swan topper, George Harrison, Bill Shockett of Malverne Distributors (Swan's Gotham area distrib), and Steve Harris of Malverne Standing off-camera were Al Hirsch, Shockett's partner in Malverne and Roland Rennie, president of Transglobal, which licensed the record to Swan

Federal Trade Commission Issues Proposed **Trade Practice Rules For Record Industry;** Hearings Set For March 13 In Wash., D.C.

VASHINGTON, D.C.—Along with ofcially setting the date for its trade
ractice conference, the Federal Trade
ommission last week also issued a
et of proposed trade rules for the
isk industry.

The FTC said that the rules were in
ne with those suggested by industry
nembers and rules which the Federal
gency's staff feel should be considred at its industry-wide hearing,
which, it was announced last week,
rould take place Thurs., Mar. 13 at
ne Federal Trade Commission Buildng in Washington, beginning at 10
m. Trade sources had previously figred on the Mar. 13 date.
The rules, the FTC pointed out,
ave not been considered or approved
y the FTC, but, as noted above, exress guidelines as formulated by the
ade itself.
It is following the hearing that the

ade itself.
It is following the hearing that the TC will consider final action with

respect to promulgation of trade practice rules for the industry.

The hearing will be under the supervision of Commisioner Sigurd An-

derson.

There is a possibility that the FTC may extend the 1-day hearing to the following Sat. (15), if it feels more testimony is required. Extension of the hearings beyond Sat. is unlikely, since the FTC will begin its hearings on Mon., Mar. 16 on a set of proposed FTC rules for the tobacco industry.

PROPOSED TRADE PRACTICE RULES

[For Hearing to be held March 13, 1964]

Commission Attorney, John B. Benton

(NOTE: THESE RULES HAVE NOT BEEN CON-SIDERED OR APPROVED BY THE FEDERAL TRADE COMMISSION. They are a draft of proposed

rules consisting of rules suggested by industry members and rules which Commission staff feel should be considered. This composite of staff and industry proposals is made available to all interested or affected parties for their consideration and for submission of such views, data or tion and for submission of such views, data or suggestions as they may desire to present, due consideration of which will be given by the Commission before proceeding to promulgate final trade practice rules.)

Rules for this industry, if and when finally approved and promulgated by the Commission, will be designed to foster and promote the maintenance of fair competitive conditions in the interest of protection industry, trade and the pub-

terest of protecting industry, trade, and the pub-lic. It is to this end, and to the exclusion of any act or practice which fixes or controls prices through combination or agreement, or which unreasonably restrains trade or suppresses competition, or otherwise unlawfully injures, destroys, or prevents competition, that the rules are to be applied.

DEFINITIONS

As used in these rules the following terms

shall have the meanings which have been assigned to them below.
INDUSTRY MEMBER: Any person, firm, corpora-

tion or organization engaged in the manufac-ture, processing, sale, or distribution of industry products as here defined. (The individual or firm owning a particular "label" and distributing thereunder shall be deemed the "manufacturer" of such phonograph records. Among those not to be deemed "industry members," and to be excluded from the scope of these rules, are such

suppliers as phonograph record pressers, jacket fabricators, and music publishers.)

INDUSTRY PRODUCTS: Phonograph records, magnetic tapes, and similar devices upon which sound is recorded, and accessories therefor such as phonograph needles. (Not included are phonographs, tape, recorders, and other devices.) nographs, tape recorders, and other devices used for the recordation, production or repro-duction of sound.) RECORDING (noun): Any disc record, magnetic

tape, wire, or other such device upon which sound is recorded for subsequent reproduction (Continued on page 35)

ictor Bows New LP Series: 'Treasury Of Immortal Performances''

EW YORK—RCA Victor Records is suing a new series of "Treasury of mmortal Performances" as part of s regular Red Seal catalog to make vailable to contemporary collectors s wealth of recording material by reat performers of other eras. The first release contains albums of reformances by Arturo Toscanini and the NBC Symphony Orchestra, Pablo asals and Enrico Caruso. Subsequent cleases are planned every second onth.

Roger Hall, Victor's manager of

onth.

Roger Hall, Victor's manager of ed Seal A&R, said the Treasury reases will "make available to colctors and a new generation of music vers performances of historic impornce by many of the greatest stars earlier years of this century."

He further said that Victor had made a new five-year contract with alter Toscanini, son of the late beved conductor, which will assure ntinued release of hitherto unavaille performances by Toscanini and e NBC Symphony Orchestra.

eatles Mag & Photos Big

EW YORK—Beatlemania is making in print, too. Manny Wells, head of a York Record Dist., Inc., reported tweek that he had shipped over 0,000 "Beatles 'Round the World' gazines and photos in the U.S. alls said that present sales figures d reaction will result in a shipment a minimum of 2 million magazines d photos before the month is up. 2 magazine retails for 50¢ and the otos, 8" by 10" in color, list at 10¢ the control of the month is the color, 8" by 10" in color, list at 10¢ the color of the month is the color, 8" by 10" in color, list at 10¢ the color of the month is the color of the month is the color of the month is up.

Wells has distrib rights to the mag photos through a deal with Acme

INDEX
Note Note

The first Toscanini album, "Tosca-

The first Toscanini album, "Toscanini Conducts Overtures," is a two-LP package containing 13 overtures, 12 of which are from NBC Symphony broadcasts dating between 1943 and 1953, and none of which has been available previously on recordings. The works represent such composers as Cherubini, Cimarosa, Gluck, Mozart, Rossini and Brahms.

A collection of Enrico Caruso recordings has been assembled called, "Caruso Operatic Rarities," which contains arias by Caruso never before available on LP's, including four from operas Caruso never performed in opera houses. In addition to arias from the Pucini and Verdi operas with which Caruso was so closely identified, there are selections from such observed as Evanshatti's "Compa there are selections from such obscure works as Franchetti's "Germania," Gomez's "Salvator Rosa," Rubinstein's "Nero" and Tchaikovsky's "Eugene Onegin."

nia," Gomez's "Salvator Rosa," kubinstein's "Nero" and Tchaikovsky's "Eugene Onegin."

"The Art of Pablo Casals" presents the cellist in performances of works a lopted for the cello from the popular repertoire—Saint-Saens' "The Swan," Rubinstein's "Melody in F" and others. The performances were recorded between 1926 and 1928 when Casals was at the height of his artistic powers.

Primitive Sounds Clicking With England's Teeners

With England's Teeners

LONDON—A primitive, jungle-type sound is catching on in England.

From Jamaica has come The Blue Beat, which is already represented by a number of singles releases. Britain's teeners are also going for an African sound in the form of a dance called "Zulu Stamp." Blue Beat sides include "King Of Kings" by Jamaican Ezz Rico & The Launchers (EMI) and Denis Preston and Jamaican altoist Bertie King (Columbia) and "Little Girl" by Ezz Rico (EMI). Both numbers are published by Ardmore & Beechwood.

The "Zulu Stamp" stems from the Stanley Baker film now being shown in London. Dance personality Lionel Blair is giving demonstrations of the step in dance halls throughout Britain. "Zulu Stamp," penned and recorded by John Barry, was released by England's Ember label.

Several years ago, British teeners took to an African-styled sound the

Several years ago, British teeners took to an African-styled sound, the Kwela. Top disk with that beat was an item called "Tom Hark," which was the main-title of a British TV

URGE IMMEDIATE RESERVATIONS FOR HOTEL ROOMS DURING FTC HEARINGS

NEW YORK-Hotel room will be scarce in the nation's capitol at the time the Federal Trade Commission's trade practices conference on Thurs., Mar. 13 (see separate story).

So as to accommodate the disk trade, ARMADA, the distrib organization, has reserved 100 rooms at the mid-town Statler-Hilton Hotel for the convenience of the disk trade.

In addition to the normal run of visitors to Washington, it was learned that a number of conventions will bring many guests to D.C. about Mar. 13. A highway officers meet will number 1,100; a square dance festival will bring 4,000 and a dental convention will also be held.

Amos Heilicher, president of AR-MADA, noted that so much industry interest has been aroused by the FTCsponsored conference that ARMADA had moved swiftly to assure the trade there will be rooms available for tradesters on the eve of the hearing, Wed., Mar. 12.

Dealers, distribs, manufacturers or others wishing to assure hotel reservations for the night of Mar. 12 should contact Edgar M. Jones, ARMADA's exec secretary, immediately at 663 Fifth Ave., New York (phone number is Area Code 212 PL 2-9666.

Report Teeners Will Spend \$50 Million In '64 On **Beatles-Inspired Products**

NEW YORK—Teeners are going to spend \$50 million this year on Beatlemania-inspired products, from Beatle wigs to narrow-legged pants.

Beatles spelled backwards is Seltaeb, which happens to be an English firm formed by The Beatles for their various enterprises. It's a prediction of Nicky Byrne, who operates the firm, that teeners are going to buy such items to the tune of \$50 million.

Beatle wigs are the most natural

such items to the tune of \$50 million. Beatle wigs are the most natural item to grab the attention of teenagers. One firm, the Beatles-licensed Lowell Toy Co. of New York, claims it is shipping 15,000 wigs a day and has a back order of 500,000—at a retail price of about \$3 for each hairpiece.

T-Shirts, knit shirts and narrow-

legged pants are being turned out by Reliance Manufacturing, which last week claimed 5,000 orders in several hours following a newspaper ad.

The only fly in the ointment in this whole matter, as far as Beatles' royalties on these products are concerned, is the number of firms which are producing Beatle-like gimmicks without authorization from the group and/or are using the generic term "beetles"

Beatle dolls are also on their way. Remco Industries has rights to manufacture a doll for each member of the group. They're due in the immediate

Liberty Beefs-Up A&R Department

HOLLYWOOD-Liberty Records has made an overall A&R expansion and has made new assignments in the dept., according to Don Blocker, exec A&R director.

Under a realignment, "Snuff" Garrett, Liberty A&R man since 1958, continues to specialize in teen sounds and certain album product; Dick Glasser, former general manager of Liberty's various publishing firms, moves in as A&R producer for the label's Dolton subsid, replacing the post recently vacated by Bob Reisdorff (Glasser will continue to cut Liberty's Jackie DeShannon and P. J. Proby).

Blocker has signed musician-proproducer Dave Pell to a long-term exclusive pact. Pell previously operated as an indie producer for the label.

Buzz Cason, originally assigned to Garrett as his assistant, has been upped to a full producer. He will cut The Crickets and Buddy Knox, among

Liberty's country music dates will continue to be helmed by Tommy Allsup. On the east coast, Walter Raim, also a Liberty artist, will function as an indie producer.

Blocker, named exec A&R director last Nov., said that the label is continuing its "open-door" policy for publishers, artists and indie producers.



LOOKING AHEAD

A compilation, in order of strength, of up and coming records showing signs of breaking into The Cash Box Top 100. List is compiled from retail outlets.

- MY BOYFRIEND GOT A BEATLE HAIRCUT Donna Lynn (Capitol 5127)
- 2 WILLYAM, WILLYAM/WHERE DID I GO WRONG Dee Dee Sharp (Cameo 296)
- 3 NADINE Chuck Berry (Chess 1883)
- 4 THE LA-DEE-DA SONG Village Stompers (Epic 9655)
- 5 NEEDLES AND PINS Searchers (Kapp 577)
- 6 I'LL BE THERE (TO BRING YOU LOVE)
 Majors (Imperials 66009)
- 7 HERE'S A HEART
 Diplomats (Arock 1004)
- 8 THINK NOTHING ABOUT IT Gene Chandler (Constellation 112)
- 9 I WONDER WHO'S KISSING HER NOW Bobby Darin (Capitol 5126)
- 10 SHOOP SHOOP SONG Betty Everett (VeeJay 585)
- I CAN'T WAIT TO SEE MY
 BABY/WHO'S GOING TO
 TAKE CARE OF ME
 Baby Washington (Sue 797)
- 12 TRUE LOVE GOES ON AND ON Burl Ives (Decca 31571)

- 13 MOLLY Eddy Arnold (RCA 8296)
- 14 HE WALKS LIKE A MAN
- 15 OUT OF THIS WORLD Gino Washington (Wand 147)
- 16 I'M LEAVING
 Johnny Nash (Groove 550030)
- 17 I'M YOUR HOOCHIE COOCHE MAN Dion DiMuci (Columbia 42977)
- 18 ALL MY TRIALS
 Dick & Deedee (Warner Bros. 5411)
- 19 HOW MUCH CAN A LONELY HEART STAND Skeeter Davis (RCA Victor 8288)
- 20 SUSPICION Terry Stafford (Crusader 101)
- 21 I'M TRAVELIN' ON Jackie Wilson (Brunswick 55260)
- 22 PEOPLE/I AM WOMAN
 Barbra Streisand (Columbia 42965)
- 23 OUT OF SIGHT, OUT OF MIND Sunny & Sunliners (Teardrop 3027)
- 24 BIG TOWN BOY Shirley Matthews (Atlantic 2210)
- 25 HEY JEAN, HEY DEAN Dean & Jean (Rust 5075)

- 26 IT AIN'T NO USE
- 27 DON'T CROSS OVER
 Linda Brannon (Epic 9640)
- 28 POOREST BOY IN TOWN
 Paul Peterson (Colpix 720)
- 29 WHITE ON WHITE Danny Williams (United Artists 685)
- 30 ON AND ON Jerry Vale (Columbia 42951)
- 31 NEVER LEAVE ME Stratfords (O'Dell 100)
- 32 CUSTOM MACHINE
 Bruce & Terry (Columbia 42956)
- 33 WHAT NOW MY LOVE
- 34 BE MY GIRL
 Dovells (Parkway 901)
- 35 SNEAKY SUE
 Patty Lace & Petticoats (Kapp 563)
- 36 CURFEW LOVER
- 37 LOOK HOMEWARD ANGEL Monarchs (Sound Stage 7 2516)
- 38 STRANGE THINGS ARE HAPPENING
 Little Jr. Parker (Duke 371)

- THROUGH THE EYES OF A FOOL Roy Clark (Capitol 5099)
- 40 ALWAYS IN MY HEART
 Los Indios Tabajaras (RCA Victor 8313)
- 41 I'M WATCHING (EVERY LITTLE MOVE YOU MAKE)
 Little Peggy March (RCA Victor 8302)
- 42 BLUE TRAIN
 John Loudermilk (RCA Victor 8308)
- 43 HENRY'S INN
 Sam Kimble (TOF 728)
- 44 HE REALLY LOVES ME
- 45 YOU WERE WRONG
- 46 GO NOW Bessie Banks (Tiger 102)
- 47 THE BOY WITH THE BEATLE HAIR Swans (Cameo 302)
- 48 PERMANENTLY LONELY Timi Yuro (Liberty 55665)
- 49 SANDY Johnny Crawford (Del Fi 4229)
- 50 LET THEM TALK Runarounds (Tarheel 065)

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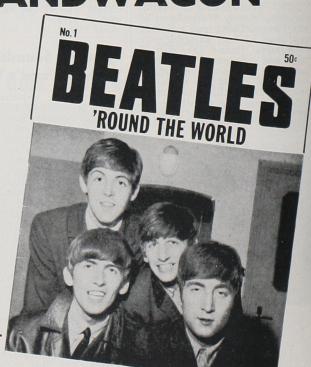
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RECORD REVIEWS

• best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

Pick of the Week

"MY HEART BELONGS TO ONLY YOU" (2:42) [Regent-BMI—Daniels)
"WARM AND TENDER" (2:44) [Acacia-ASCAP—Lloyd, Vinton]
BOBBY VINTON (Epic 9662)
Bobby Vinton, who's had top-of-the-chart-success with his revivals, is sure to continue along the same hit trail with this new edition of the years-back biggie, "My Heart Belongs To Only You." The chanter gets smooth support from the Stan Applebaum-led choral-ork backdrop. Another smasheroo for Bobby. Reverse half is a schmaltzy ballad romancer that should delight Vinton fans.

"OUR EVERLASTING LOVE" (2:31) [Mansion ASCAP—Shuman, Carr] "MUCH BETTER OFF THAN I'VE EVER BEEN" (2:33) [Bob Hilliard-Day Rosewood ASCAP—Hilliard, Garson] RUBY & THE ROMANTICS (Kapp 578)

the Romantics are cinches to add to their rapidly-growing string of chart credits with this extremely pretty newcomer. Titled "Our Everlasting Love," it's an ear-arresting bossa nova-styled romancer that sports a tantalizing Mort Garson instrumental showcase. Also keep close tabs on the intriguing teen beat cha cha coupler

"RUN, RUN" (2:15) [Jobete BMI-Holland, Dozier, Holland] "I'M GIVING YOU YOUR FREEDOM" (2:37)

[Jobete BMI-Dozier, Holland] THE SUPREMES (Motown 1054)

The Supremes, who are coming off a strong chart run aboard "When The Lovelight Starts Shining Through His Eyes," should quickly repeat with "Run, Run, Run." Side's a pulsating, big sounding rocker with some torrid triplet keyboard work backing up. Reverse etching's a tearcompelling cha cha beat opus.

"JAILER, BRING ME WATER" "YOU CAN'T SAY GOODBYE"

(2:07) [T.M. BMI—Darin]

(2:10) [Tridon BMI—Lopez]

TRINI LOPEZ (Reprise 0260)

The chanter, who now owns a pair of solid single chart-makers in "If I Had A Hammer" and "Kansas City," can make it three-in-a-row with both ends of his new Reprise stand. One half's the Bobby Darinpenned lyric refitting of the Civil War-based tune, "Jailer, Bring Me Water," that Trini and his choral-ork support pound out with a thumpar-hythmic excitement. "You Can't Say Good-Bye" is a sizzling, steady driving twist'er that can also bust loose. Take your pick. It's a toss-up for honors.

"A HEARTBREAK AHEAD" (2:27) [Dragonwick BMI—Gates] "HE'S GOOD TO ME" (2:15)

[Screen Gems-Columbia BMI-Anthony, Albertine]

THE MURMAIDS (Chattahoochee)

The Murmaids, who along with the Chattahoochee label, had their first big chart triumph in "Popsicles And Icicles," can be in for more of the same happy results here. It's another smooth-sounding "Popsicles"-flavored sentimental romancer, this one tagged "A Heartbreak Ahead," that the femmes take for an attractive shuffle-beat cha cha ride. Should be all over the airwaves in no time flat. "He's Good To Me" makes for a catchy, easy-goin' finger-snappin' companion piece.

"LAZY LADY" (2:42) [Anatole BMI—Domino]

"I DON'T WANT TO SET THE WORLD ON FIRE" (2:34) [Cherio

BMI-Seiler, Marcus, Benjamin,

Durham]

FATS DOMINO (ABC-Paramount 10531)

The 'Fat Man from New Orleans' can easily add another pair of clicks to his fabulous hit string. One end's a tantalizing, Domino-penned rhythmic thumper tabbed "Lazy Lady" while the other's a contagious, shuffle beat-ballad (as only Fats can sing it) revival of "I Don't Want To Set The World On Fire." Top notch choral-ork arrangements supplied by Bill Justis.

"CURFEW LOVER" (2:01) [Figure BMI—Carroll, Jackson] "WHAT DID I DO?" (2:36) [Nom BMI-Mosley, Armstead]

ANITA HUMES & THE ESSEX (Roulette 4542)

The Essex, with Anita Humes in the lead spotlite, can have another big click on the 'vocal hands' via their newest for Roulette. Top half, "Curfew Lover's," a captivating cha-cha twist'er that the artists deck out in ultra-commercial fashion. Watch it take off. More up tempo teenappealing sounds on the lower end, "What Did I Do?"

TORNADOES (Aertaun 103)

TORNADOES (Aertaun 103)

(B+) "P H A N T O M S U R F E R"
(2:23) [Prestige ASCAP—
Morgan, Barclay] The Tornadoes tell
the story of a phantom surfer who
was killed surfing, and his body lost
at sea. Guitars in back drop offer a
strong effect on a "Ghost Riders In
The Sky"-styled opus.

(B) "SHOOTIN" BEAVERS"
(2:15) [Mate BMI—Sanders]
Record opens with a gun shot in a
gambling hall, then goes into a rocka-surfin' sound.

THE SALAS BROTHERS (Faro 614) THE SALAS BROTHERS (Faro 614)
(B+) "DARLING (PLEASE BRING YOUR LOVE)" (2:15) [Faro-BMI—Franklin] This Robert & Johnny styled sound could bring a strong reaction quickly. The boys call for their love to return to them. Since the advent of the Beatles, the teeners have gone back a good deal to the early rock and roll sound, and this slow fish tempo should take a ride on the charts.

(B+) "LEAVING YOU" (2:15)

"LEAVING

(B+) "LEAVING YOU" (2:15)
[Padua-BMI—Paniagua] A
strong rock-a-cha beat sung half in
English and the remainder in Spanish.
Should also get spins.

JERRY AND REGGIE (M.O.C.)

"SHOO SHOO" (2:10) [JEC-BMI — Arnold-Young-Harris]
The group puts together a strong instrumental drag sound here. M.O.C., the new label in the London-American group, which had a hit with "Long Tall Texan," could repeat with this new outing this new outing.

(B+) "DREAM BABY" [Combine-BMI—Walker] A good instrumental version of the old Orbison hit. Watch for spins here,

JOHN CACAVAS (Murbo 200)

JOHN CACAVAS (Murbo 200)

(B) "GIVE A LITTLE WHISTLE"
(1:45) [Bourne ASCAP —
Washington, Harline] Doing an oldie
straight on a singles outing is rare
these days. Happy fact about this
bright chorus reading of the charming tune from "Snow White & The
Seven Dwarfs" is that the tune is
treated in the manner for which it
was penned. Label is handled by
Bourne Music.

(B) "THAT OLD GANG OF
MINE" (2:45) [Bourne ASCAP—Rose, Dixon, Henderson] The
chorus, a nifty one, has that singalong flavor on the sturdy.

CESANA (Modern 2000)

(B+) "MY ONLY LOVE" (2:15)
[Modern ASCAP — Cesana]
The maestro-arranger-cleffer has penned a graceful romantic, which is performed by a cascade of strings, part of a large ork set-up. Sound belongs to the mood-music genre, and outlets which cater to this type of programming will be airing it. Diskery is located in N.Y.

(B) "ONCE OVER BRIGHTLY"

(B) "ONCE OVER BRIGHTLY"
(2:24) [Modern ASCAP—Cesana] Cesana's ork spirits are high here. Both tracks are from an LP, "Tender Emotions."

LINK WRAY (Swan 4171)

LINK WRAY (Swan 4171)

(B+) "THE SHADOW KNOWS"
(2:21) [Florentine & Palmina BMI—Wray, Fredericks] The opening dialog is taken from the old Shadow radio program, and the deck then proceeds with a haunting, dirgelike combo sound, including mysterious laughter. Side requires lots of spins to get off the ground.

(B) "MY ALBERTA" (2:09)
[Florentine & Palmina BMI—Wray] Pretty tune is performed with a warm folkish feel.

THE BLEATERS (Guyden 2100)

THE BLEATERS (Guyden 2100)
(B+) "I'M GONNA BE A WHEEL SOME DAY" (1:55) [Travis BMI—Bartholomew, Hayes, Domino] The group gives a swingin' lindy-hop tempo to the old Fats Domino disk A scorned man tells his gal that someday he will be a big man, and when that day rolls around, he won't need her. Look for quick teen reaction.

(B+) "COME AND GET YOUR BABY" (1:40) [Nujac & Fame BMI—Penn, Wigington] Here's another lindy-hop sound with good potential.

THE AUBRY TWINS (ABC Paramount 10524)

(B+) "HOOT HOOT NIGHT OWL'
(2:18) [Merna BMI—Hunter
Vincent] The Aubry Twins might
have some chart action with "Hoot
Hoot Night Owl." The wax has a solic
R&B sound that could be just what
the teeners would take to.

the teeners would take to.

(B+) "THERE'S SOMETHING SPECIAL ABOUT MY BABY" (2:15) [Maurice BMI—Ledo Hess] Flip has strong Ronettes sound telling that there's something special about a gal but the fella can't pin it down. Watch it.

ED AMES (RCA Victor 8320)

ED AMES (RCA Victor 8320)

(B+) "IT ONLY TAKES A Mo-MENT" (2:15) [Edwin H. Morris ASCAP—Herman] The label's big showtune voice offers the lovely ballad from "Hello, Dolly!," one of Gotham's biggest musical hits in years. The Latinish backdrop tries, in its good-music way, to reach the teeners. Good-music outlet spins are assured.

(B) "THE TIME HAS COME"
(2:18) [Monsapec BMI—Raleigh, Barkan] This ballad arrangement is even more teen-directed.

JIM ELLER (Chicory 1602)

(B+) "FOR ADULTSONLY"
(2:42) [Conley ASCAP—Slay,
Crewe] In this lively, interesting rock
sound, a fella tells his gal that there's
much for them to do in a "for adults
only" society. Many teeners will be
in complete sympathy with the theme,
and it's relayed in a session that's
worth their while. London Records
handles the label.
(B) "IT'S AS SIMPLE AS THAT"
(2:47) [Chicory BMI—Storace,
Ricci] Eller, a vocalist with teen
merit, warbles the affectionate against
a good Latin-rock sound.

JOE HARNEL & HIS ORCH. (Kapp 579)

(Kapp 579)
(B+) "AH! THE APPLE TREE (When the World Was Young)" (2:28) [Criterion ASCAP-Mercer, Phillip] Pianist Harnel and his ork apply their now familiar Bossa Nova technique (e.g. "Fly Me To The Moon") to one of the all-time lovely tunes. Sound probably won't reach the heights of "Fly Me," but it's sure to make it with lots of good-music jocks.

music jocks (B) "YOU'RE NOBODY TILL SOMEBODY LOVES YOU" (2:45) [Southern ASCAP—Morgan Storch Jazz waltz-time swingin on

GLENN MOONEY (Fraternity 922) GLENN MOONEY (Fraternity 922)
(B+) "BEEP ALONIA" (2:45)
[Cigma BMI—] A space-ship contains a bevy of singing femmes in this cute rock-novelty. Most of the deck involves dialog between one of the girls and a fella who happens upon them. He's taken on a space ride to their home in Beep Alonia
(B) "WHY BABY WHY" (2:30)
[Cigma BMI—] Breezy rock-a-billy attraction.

a-billy attraction

10



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RECORD REVIEWS

• best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

Pick of the Week

"HAND IT OVER" (2:20) [Ludix, Flo Mar Lu BMI—Mosley]

"LOOK OVER YOUR SHOULDER" (2:10) [Painted Desert BMI-Richards, Thomas]

CHUCK JACKSON (Wand 149)

Jackson's return to chartdom should be sparked by both ends of his newest Wand stand. On one end Chuck's at his emotional ballad best as he pounds out an exciting rock-a-cha-cha twist affair tabbed "Hand It Over." Ditto for his potent vocal performance on the most attractive teen beat-cha cha romancer, "Look Over Your Shoulder." Two-sided sales dynamits here. dynamite here.

"SEARCHIN" (2:30) [Tiger BMI—Leiber, Stoller] "LOVE LETTERS IN THE SAND" (1:56) [Bourne ASCAP—N. & C. Kenny, Coots]

ACE CANNON (Hi 2074)

The Ace Cannon-led combo follows its recent chart-rider, "Swanee River," with another hit-bound revival. One half's the years-back Coasters' smash, "Searchin'," that the crew, with alto sax man Cannon in the lead, takes for a tempting staggered beat ride. The lovely evergreen is treated to an ear-appealing, cha cha beat performance on the flip.

"WHERE DOES LOVE GO" (2:57) [Screen Gems—Columbia BMI—King, Goffin] "WHERE HAVE ALL THE FLOWERS GONE" (2:44) [Fall River BMI—Seeger]

FREDDIE SCOTT (Colpix 724)

Scott can make his third big chart ride as follows "Hey Girl" and "I Got A Woman" with a potent new Colpix item. Tabbed "Where Does Love Go," it's a lovely, soft beat cha cha wistful that Freddie puts across with touching sincerity. Superb Garry Sherman arrangement on a deck culled from the chanter's "Freddie Scott Sings" LP. This is a quick beat version of the Pete Seeger-penned anti-war lyric—which clicked for the Kingston Trio a while back

"JOURNEY TO THE STARS" (2:20) [Dobo BMI—Wilson, Bogle, Edwards] "WALKIN' WITH PLUTO" (2:22) [Dobo BMI—Wilson, Bogle, Edwards, Taylor]

THE VENTURES (Dolton 91)

It's more than likely that the Ventures will climb back up the hit ladder in the near future. The instrumentalists are in top surfin' form as they drive out a fascinating, fast moving entry that platter spinners and teeners alike should go wild for. Underlid's a thumpin' cha cha beat attention-getter.

"STOCKHOLM" (1:58) [Harry Von Tilzer ASCAP—Cates]

"THE GIRL FROM BARBADOS" (2:15) [Vogue BMI—Wayne]

LAWRENCE WELK (Dot 16582)

Welk and his instrumentalists are bound to take another trip to chartsville and they can turn the trick with either end (or both) of this rew Dot session. One end, "Stockholm," is a harpsichord-spotlighted delighter from the Continental-flavored "Calcutta" school. The other's a Tropical-styled, up tempo charmer labeled "The Girl From Barbados." Both ear-pleasers sport sans-lyric choral chants.

"T'AINT NOTHIN' TO ME" (3:35) [Gregmark BMI—Patterson] "SPEEDO'S BACK IN TOWN" (3:01) [Cotillion BMI—Carroll]

THE COASTERS (Atco 6287)

The Coasters can sneak back to hit territory aboard this 'left field' type novelty. Tabbed "T'Aint Nothin' To Me," it's a rib-tickling blues ditty that sports an enticing solo job by one of the crew-with some comments along the way by the deep-voiced performer. The deck, culled from the "Apollo Saturday Night" LP, is filled with 'live' laughter resulting from the crew's very funny visual routine. Fellas have some more fun on the high-speed novelty undercut—also from the album.

"I LIED" (2:04) [Arrowhead BMI] "ALISON" (2:18) [Arrowhead BMI]

JIMMY HOLIDAY (Everest 2038) Holiday, who made chart news a short-while-back with "How Can I Forget," should again be a topic of disk conversation—as a result of this new Everest stint. It's a bluesy rafter-shaker, tabbed "I Lied," that the chorus-backed songster wails with telling effect. Undercut's an inviting beat-ballad love affair devoted to "Alison." Keep close tabs on this end too!

"FAIR WEATHER LOVER" (2:16) [B.F. Wood ASCAP—Steward, Townes] "FOOL THAT I AM" (2:52) [Roosevelt BMI—Diamond]

THE SOLITAIRES (MGM 13221)

The Solitaires, who own a number of past hits, can make it big on MGM with this one. Tagged "Fair Weather Lover," it's a deck loaded with blues-shout strength. Lead voice and fellow warblers do their beltin' stuff against a bright gospel-flavored combo chore-arranged by Chris Townes. There's a strong blues-styled emotional sound on the flip, "Fool That I Am."

DEAN BARLOW (TCF 12)

(B+) "THE GLORY OF LOVE" (2:32) [Shapiro, Bernstein & ASCAP—Hill] The evergreen gets a pleasing blues-styled vocal from the songster. While Barlow eases through the number, some statements by the femme chorus reach a dynamic climax. Could develop into something.

(B) "I NEED YOU SO" (2:31)

[Hill & Range BMI—Hunter]

Understanding reading of an Ivory

Loe Hunter balled

Joe Hunter ballad.

CAL & CHUCK (Dore 698)

(B+) "I CROSTA" (2:03) [Meadow-lark ASCAP—Chandler] This is part one of a novelty session in which two hip-sounding fellas engage in a series of jokes that stem from the results of "crossing" unusual pairs.

results of "crossing unusual pairs.
Canned laughter is included.

(B) "I CROSTA" (1:44) [Meadow-lark ASCAP—Chandler] Additional fun "crossings."

LITTLE WAYNE ANTHONY (Ivy 583)

(B+) "FREEDOM TO LOVE" (2:05) [TM BMI—Darin, Resnick] A catchy tune with Bobby Darin as co-cleffer is brightly displayed by the youthful voice of Little Wayne Anthony and his combo-chorus backing. Could get around.

(B) "HEY NAW" (2:13) [Anthony-Conrad BMI — Gist] This is a good speedy-beat romp.

CHUCK MERRIAM (Cameo 301)

(B) "BROKEN GLASS" (2:01)
[Wyncote ASCAP—Appell]
There's some fancy organ footwork to
this cozy jazz-type swinger. The
broken glass idea is conveyed by light tinkling sounds.

(B) "CHUCK'S MONSTER" (2:05) [Kalmann ASCAP—Appell] Foot-stomp bit is part of this rock

BIG BUDDY LUCAS (Lawn 227)

(B+) "LA-JA-MA-DOODLE (This Is My Lucky Day)" (2:20) [Spectorius & Rebecca & Palmina] The blues chanter heads-up a fine fun-blues date, with the songster calling upon all kinds of good luck chants to make his gal take a shine to him.

"BUMP TE BUMP" (2:10) [Spectorius & Rebecca & Palmina BMI — Lucas] Further goodnatured blues stuff.

LOU GOSSET (Powertree 145)

(B) "GOODMORNIN" CAPTAIN" (2:45) [Ogram BMI—P.D. Arr. Gosset] Singer Lou Gosset offers his exciting rendition of his own reworking of an old folk-blueser. Overall sound is commercial. Label is based in New York.

(B) "HOOKA' DOOKA', GREEN
GREEN" (2:43) [Ogram BMI
— P.D. Arr. Gosset] Another P.D.
opus is done by the artist.

EARTHER DOSS, JR. (ABC-Paramount 10521)

(B) "I'D DO ANYTHING" (2:19)
[Apt ASCAP — Vance, Snyder] The songster effectively portrays the strong come-back-to-me ballad, and he gets some striking instrumentation in the setting. General sound is on the order of some of Ben E. King's cuts.

(B) "WHEN WILL THE HURT
BE OVER" (2:22) [Apt ASCAP — Vance, Snyder] Here, the
warpler is close to the Johnny Mathis

THE PAGENTS (Era 3124)

(B+) "SHAKE" (1:59) [Padua BMI — Hart] The Pagents come up with an interesting deck tagged "Shake" that has the Gary "U.S." Bonds beat. Disk has what it takes to attract platter spinner attention. tention.

(B) "GLENDA" (1:40) [Padua BMI — Hart] The group reserves the beat on this side with an instrumental sound, ballad style.

TONY BORDERS (Hall 1918)

(B+) "SOFT WIND, SOFT VOICE"
(2:35) [Dixianna BMI—Borders, Colvin] Tony Borders does a soft Brook Benton type ballad telling of the love for his gal and his plans to wed her. A catchy tune that can make noise make noise.

make noise.

(B+) "PASS THE WORD" (2:06)
[Fame BMI—Penn, Oldham]
On the up-tempo side the artist
phones his girl and wants her to pass
the word that he's back. Side has an
equal chance to rate air play.

NITA HILL (Circle 951)

(B+) "COLD AT NIGHT" (2:36)
[Chu-Fin BMI — Masters,
Straiton] The gospel singer from Tallahassee does a blues number that has
a unique sound. The choral support
in the background adds much feeling

in the background adds much feeling to the hand clapping beat. Can become a turntable hit.

(B) "ALL THIS" (3:20) [English BMI—Chapel] Deck is a slow blues ballad that makes for pleasant listening.

BUG COLLECTORS (Catch 103)

BUG COLLECTORS (Catch 103)

(B+) "BEETLE BUG" (1:45)
[Curb M, Dean, Bamboo BMI—] Here's a cutie. The group does a satire on the latest craze, Beatlemania—predicting that everyone will have the beatle bug. Wax can get turntable spins.

(B) "THIEF IN THE NIGHT"

(2:04) [Hatcher, Podior BMI]
The story is that a fair maiden stole his heart and love and ran away like a thief in the night. Handclap backing adds folk sound flavor.

BILL CALLAN ORGAN TRIO (Jell 197)

(Jell 197)

(B+) "MOON RIVER" (2:19)
[Famous ASCAP — Mancini,
Mercer] Callan runs a fine jazz crew.
It does a swingin' reading of the familiar ditty, whose melody begins to
take shape about half way down the
track. Version of tune that is, for
the most part, pretty far out.

(B) "DO DA BUG" (2:20) [Jell
BMI—Callan] A Callan original gets a more deliberate swing
pose.

JIMMY RICHARDS (Lavette 1006) JIMMY RICHARDS (Lavette 1006)
(B+) "ANIMAL BALL" (2:45)
[Adway BMI—Brown, Richards] Jimmy Richards should garner some r&b spins with this raunchy, low-down, rhythmic affair with a clever Orwellian lyric twist and some effective sound effects.
(B) "I'M BLUE" (2:37) [Adway BMI—Panama, Richards] This time out Richards offers a plaintive chorus-backed tear-jerker with a nostalgic while-back sound.

RAY RIVERA (Neale 101)

(B) "MOJA MOJA POLI POLI" (2:20) [Kramer-Whitney AS-CAP—Powell, Bishop] Exotic African-type folk tune is agreeably presented by the songster and his fluteled combo setting.

(B) "THERE'S NO RETURN FROM LOVE" (2:15) [Wise

(B) "THERE'S NO RETURN FROM LOVE" (2:15) [Wise ASCAP — Weiss, Rivera] Here, the performer is swingin' in a strictly made-in-America hip fashion.

Nat Kind Cole My True Carrie, Love b/w A Rag, A Bone and A Hank of Hair #5125





RECORD REVIEWS

best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

Newcomer Picks

"ROLLING STONE" (2:10) [Excellorec BMI—Riley] "WORDS WRITTEN ON WATER" (2:18) [Mansion ASCAP—Shuman, Carr]

THE AVONS (Groove 0033)

Chances are the Avons will be 'calling' on the charts in the near future. Reason is this Groove release that's chock full of the vocal and instrumental ingredients necessary for hitdom. Tabbed "Rolling Stone," it's a sensational rhythm-rock revival of an oldie-done up with a "Heat Wave" excitement. Backing's a pretty, soft beat cha cha affair.

"SUSPICION" (2:27) [Elvis Presley BMI—Pomus, Shuman] "JUDY" (2:13) [Ironmarch BMI—Stafford, Seago]

TERRY STAFFORD (Crusader 101)

Look for Terry Stafford's name to be riding the national charts in the weeks to come. Chanter's bow on the L.A.-based Crusader label is a striking steady beat thumper, tabbed "Suspicion," that's already kicking up territorial attention. Infectious choral and musical showcase on a deck to get with. The pretty cha cha beat coupler's devoted to "Judy."

"I'M GONNA LOVE THAT GUY" (1:55) [Bourne ASCAP—Kleban, Rogers]
"A COCK-EYED OPTIMIST" (2:16) [Williamson ASCAP—Hammerstein, Rogers]

LINDA LLOYD (Columbia 42990)

Newcomer Linda Lloyd can jump into the national spotlight with this ultra-commercial Columbia bow tagged "I'm Gonna Love That Guy." The tune is a lively, uptempo high-powered teen-angled romancer with some top-drawer gimmick instrumental effects arranged by Ed Kleban and Shorty Rogers. Watch it closely. On the flip, "A Cock-Eyed Optimist," the young lark belts out an impressive reading of the "South Pacific" sturdie.

"JUST ONE MORE TIME" (2:26) [Brohum BMI—Barnes, Brown] "HEY CHILD, I LOVE YOU" (2:28) [Brohum BMI—Barnes, Hunter]

J. J. BARNES (Scepter 1266)

Scepter has latched onto a host master, out of Detroit, that can now step out on the national level. It's an attention-getting rock-a-cha-beat romancer, labeled "Just One More Time," that sports a dandy job by J. J. Barnes and his combo-choral support. Artists also turn in a first rate performance on the feelingful, tho slower cha cha beat coupler.

"IF'N" (2:07) [LeBill BMI—W. Hammond, Jr.] "THE SEARCH IS OVER" (2:10) [LeBill BMI—W. Hammond, Jr.] THE UPTOWNERS (Le Cam 123)

The Uptowners are good bets to make the chart grade with their first-time-out stand on the Jamie/Guyden-distributed LeCam label. Side to watch here is "If'n," an infectious stomp'er that the group carves out with solid sales authority. Sock instrumental support rounds out the winner. On the flip the artists shuffle thru a fetching quick beat opus.

"TEN STEPS TO LOVE" (2:15)

[Robin Hood BMI—Kevin, Hart, Carson, Marascalco]
"YOU LIED" (2:05) [Robin Hood BMI—Carr, Joyner, Marascalco]

THE FREEDOMS (Constellation 105)

The Freedoms bow on Constellation with a zany item that could take the wax market by storm. It's a jet-speed, banjo-strummin' romantic affair, tabbed "Ten Steps Of Love," that the artists sock out with loads of teen spirit. There's a taste of the years-back teen beat-ballad sound on the change-of-pace underlid.

"IT ISN'T FAIR" (2:10) [Word & Music ASCAP—Warshauer, Himber, Sprigato] "EVERYBODY KNOWS" [Mirsula BMI—Jay]

THE STANDARDS (Glenden 1315)

The Standards debut on the new New York-based Glenden label with a teen beat-ballad approach to a standard that looks like it'll take another trip to hitsville. It's the early Don Cornell success, "It Isn't Fair," that the artists serve up in a shuffle-ballad Duprees-flavored style. Backing's a twist'er with crying towel lyrics.

"BEATLE CRAZY" (2:50) [Southern ASCAP—Stephens]
"THE LITTLE GIRL DRESSED BLUE" (2:08) [Wynwood BMI—Clifton]

BILL CLIFTON (London 9638)

Clifton, who's tasted success in the country dept., can make it big on the pop (as well as country) scene with this London bow. On the deck, tabbed "Beatle Crazy," Bill employs a country-market narrative to tell of 'Beatlemania,' now firmly established among America's teeners. Platter spinners'll dig the effective understated humor about the lid. Coupler's a country-folkish rewrite of "Wabash Cannonball."

EL TEMPOS (Vee Jay 3341)

(B+) "MY DREAM ISLAND" (2:37) [Conrad-BMI — Johnson] Here's a haunting blues-tinged vocal offering by the El Tempos with a feelingful solo by the lead singer. It's about a Utopia-like paradise for lovers only. Solid listening enjoyment here that could catch on with the spinners. here ... spinners. "MY

(B) "MY LOVE GOES DEEP WITHIN" (2:40) [Conrad-BMI—Johnson] A slow but rhythmic rock affair on this side of the coin.

THE ROLLING STONES

(London 9641)

(B+) "I WANNA BE YOUR MAN"
(1:44) [Gil-BMI — Lennon,
McCartney] Here's a Beatle-fashioned
opus by the Rolling Stones in the
same vein as the "I Want To Hold
Your Hand" offering by the hit group.
It's a fast-moving while-back sounding
rock tune that could see some action
here and there.

(R) "STONED" (2:10) [Southorn

(B) "STONED" (2:10) [Southern-ASCAP — Jagger, Phelps] A funky - guitar spiced instrumental aimed at those who like their dancing slow and easy.

THE POWDER PUFFS

(Imperial 66014)

(B+) "(YOU CAN'T TAKE) MY
BOYFRIEND'S WOODY''
(2:00) [Grand Canyon-BMI — Feldman, Goldstein, Gottehrer, Freundlick, Kalina] The gals declare (in harmony) that their guy's woody (car) is unbeatable. The side sports a pulsating arrangement and a sans-lyric chorus for added effect. The hip dragsters will find it highly danceable.

(B) "WOODY WAGON" (2:19)
[Grand Canyon-BMI — Feldman, Goldstein, Gottehrer] More of the same on the reverse, but without vocal.

GOOGIE RENE COMBO (Class 312)

(B+) "THE CHILLER" (2:17)
[Leon Rene-ASCAP — Rene]
Googie Rene, who scored a while back
with his "Flapjacks" issue, could spark
similar interest with this musical
spine-tingler. The organ, strings &
rhythm are spotlighted in a novel way.
It's unusual enough for the jocks to
take notice

(B) "YOUNG FOLK" (2:00) [Recordo-BMI—Vikki] A boogie-woogie flavored instrumental with a funky guitar ride. Very pleasant listening.

THE PLAY BOYS (Ace 670)

(B+) "GOTTA FEELIN" [Cub-BMI—Romeo] The Play Boys dish up some tuneful and rhythmic harmony on this easy-listening item with a strong folk flavor. A strong melody and good lyrics here could get plenty of action for the deck. It's danceable and the teen set might like it—spinners too.

danceable and the teen set might like it—spinners too.

(B+) "HOW COULD YOU FOR-GET" [Big B-ASCAP—Stride, Enston] Here's a lilting rocka-string opus by the crew mixed with a cha cha beat that could capture some attention both from the deejays and the kids

SIDNEY SHARP ORCH. (Warner Bros. 5417)

(Warner Bros. 5417)

(B+) "NEW SUNSET" (2:10) [M. Witmark ASCAP—Thompson] An ork led by Sidney Sharp gives a commanding theme lots of exciting ork color. It's something you'd expect from a flick soundtrack. Sound, however, is strong enough to come-up with action sans a pic source.

(B) "CONQUEST" (2:05) [Robbins ASCAP—Newman] Here's fine pomp-and-circumstance from the ork.

VIC DAMONE (Capitol 5138)

(B+) "THE BREAKING POINT" (2:20) [Edwin H. Morris ASCAP—King, Webster] A hip, smart-lyric ditty is explosively performed by the fine songster and his ork setting. Many may see it as a speeded-up version of Jack Jones' "Wives & Lovers." Many deejays, too, will see a worthy turntable item.

(B) "WHO ARE YOU NOW"
(3:00) [Chappell-Styne
ASCAP — Styne, Merrill] Damone
turns to his persuasive croon format
on a song from the upcoming Barbra
Streisand musical, "Funny Girl."

ROY HAMILTON (MGM 13217)

(B+) "THERE SHE IS" (3:10)

[Roosevelt BMI — Edwards,
Weiss] Fella comes upon a love he
did wrong in this emotional teenmarket stand by the vet songster. Beginning about half-way down the artist and his ork accompaniment really
pour it on. Could make some headway
with the teeners.

(P) "THE BANIC IS ON" (2:42)

(B) "THE PANIC IS ON" (2:42) [Valley BMI — Giant, Baum, Kaye] More big-sounding teen drama (B)

EDW. HAMILTON & THE ARABIANS (Lanrod 1605)

(B) "I LOVE YOU SO" (2:29) [IRP BMI—Hamilton] Blues artist states a fella's feelings toward a gal against a busy medium-beat backdrop, which has a well-defined softie backbeat bit in addition to chorus chanting. Deck is distributed by Independent Record Producers of Miami Beach Fla by Independent Re Miami Beach, Fla.

(B) "NOW YOU HAVE TO CRY ALONE" (2:40) [IRP BMI—Hendrix] This end is a more active blues-styled affair.

BOBBY HACKETT (Epic 9660)

(B) "SUNDAY IN MADRID"
(3:17) [Roosevelt BMI —
Kaempfert, Brusewitz] "Sunday in
Madrid" is usually highlighted by a
bullfight, and that's the colorful musical picture conjured-up by the trumpeter and his ork setting. Arrangement is a combination of bullfight
music authenticity and American jazz
swing. LP source is an album devoted
to Bert Kaempfert music.

(B) "SOLDED IN THE BAIN"

(B) "SOLDIER IN THE RAIN"
(2:19) [East Hill ASCAP—
Mancini] Almost funereal, offbeat
reading of the main-theme from a
pic of the same name.

MINA (Vesuvius 1076)

(B+) "UN TALE" (3:25) [Daffodil BMI—Tritone, Canfora] The Italian vocal star, who debuted in the U.S. recently, shows-off her first-rate talent on a fine, big-sounding Italian ballad. Highly attractive ork backing. Deck is likely to come-up with lots of airtime. of airtime.

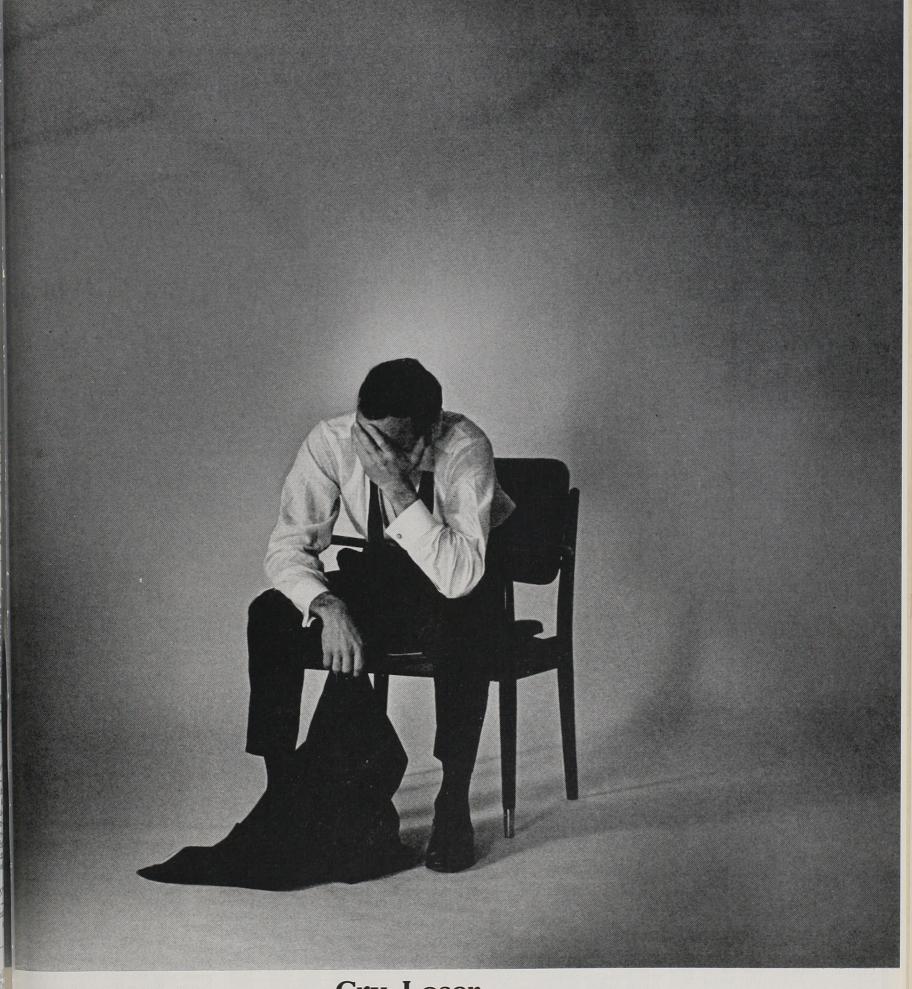
(B) "IL TEMPO" (2:32) [Daffodil BMI — DeVita, Testa] Lark's skill is also apparent in this waltzer, also sung in Italian.

GEORGE GOBEL (Decca 31594)

(B+) "SCARLET RIBBONS (For Her Hair)" (2:51) [Mills ASCAP—Danzig, Segal] The comic has displayed a warm vocal quality on TV-nitery stints. On this date, he understandingly reads the lovely folk tune, which is associated with Harry Belafonte. There's an inviting gentle air about Gobel's rendition.

(B) "SOON LILL WED MY LOVE"

(B) "SOON I'LL WED MY LOVE"
(2:50) [Phillipa Fallon ASCAP
—Fallon] A similar stand on another
beautiful folkish number. It's from an
LP called "Lonesome George."



Cry, Loser

Hang your head and cry. She's gone. The beautiful promises Emptier than your dreams. And you believed her. Cry! Cry, loser. You believed her. Every word. Now she's gone And you're alone With your broken heart, Your tears, And that useless, forsaken, RENTED TUXEDO. Cry, Barnum. Cry your eyes out. What good will it do?

The heart-rending story of An unused, RENTED TUXEDO. Plaintively told by H. B. Barnum. It's opening the hearts And the purses Of record buyers all over America. From coast to coast, From KFWB in L.A., to WMCA in N.Y., RENTED TUXEDO is being picked. AND, It's being picked in the stores By the most eager record buyers Of the new year. The new IMPERIAL hit From the NEW IMPERIAL.... RENTED TUXEDO, by H. B. Barnum. IMPERIAL, #66011.





RECORD REVIEWS

best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

Best Bets

BOBBY DAY (RCA Victor 8316)

"WHEN I SEE MY BABY SMILE" (2:01) [Little Darlin'-BMI—Cooper, Byrd] The wailer could stir up some sales and airplay excitement with this swingin' uptempo item delivered with polish and style. It's a happy-sounding affair with broad appeal and a hard-driving beat geared for brisk sales.

"B+) "ON THE STREET WHERE

"LOVE HIT ME" (2:00)

[Piccadily BMI—Talmy]

Opening instrumental sound is a teen whopper, and it continues during the femme song team's dynamic blend. This is pure teen excitement. It could take-off.

[B) "DON'T MAKE ME MAD" (1:48) [Saxon BMI—Berry, Political Ashedomeror subduct county.]

for brisk sales.

(B+) "ON THE STREET WHERE YOU LIVE" (2:31) [Chappell-Lady" evergreen goes rock and roll in a sparkling manner that could make it a click.

(B) "DON'T MAKE ME MAD" (1:48) [Saxon BMI—Berry, Poitier] A shade more subdued sound in this corner.

SUSAN RAFEY (Jubilee 5468)

"JUST ANOTHER BREED."

CLARENCE REID (Dial 3018)

• "THERE'LL COME A DAY"
(2:06) [Tree BMI — Riley,
Reid] Newcomer Clarence Reid could quickly establish a pop-r&b name for himself with this rhythmic, pulsating, chorus-backed lament with a conta-gious, repeating melodic riff. London distributes. Eye it.

(B+) "I GOT MY SHARE" (2:06)
[Tree BMI—Reid, Riley] On
this end the chanter offers a listenable, chorus-backed blues romancer
with real swingin' tempo.

SUE PERRIN (Golden World 1)

"RECIPE FOR LOVE" (1:45)

[Correct-Tone BMI—Sanders,
Weatherspoon, Perrin] The Detroitbased diskery could get off the chart
start with this bright rhythm display
by the gals and their back-up sound.
Could be lots of teen attention this
way

(2:35) [Jobete BMI—Johnson, Robinson] The femme ease-up here and produce, with their effective organ-led accompaniment, a pleasing medium-beat blend.

(B) "COME HOME" (2:27) [J&C-BMI—Johnson] Sound here is calmer, as a gal makes a plea for the return of her guy.

TOMMY PLEASE.

THE SHEPHERD SISTERS

THE SHEPHERD SISTERS
(20th Century-Fox 468)

"FINDERS KEEPERS"
(2:23) [Saturday ASCAP—
Miller, Porter] The gals latch on to a strong teen ditty with commanding rock punch. Also putting forth solid teen color is the combo backdrop. Team may be telling this tale on the charts in the weeks ahead.

(R) "TYPE GOT A SECRET"

(B) "I'VE GOT A SECRET"
(2:07) [Saturday ASCAP—
Rambeau, Rehak] There's a handclappin' brightness to this end.

KRIS JENSEN (Hickory 1243)

**COOKIN' FOR LOVE"

(2:05) [Acuff-Rose BMI—
Orbison, Melson] This is a good powerhouse rock-a-billy sound from singer Jensen and his guitar-led backdrop. Theme tells of a fella who has made the scene in most areas of the U.S. in search of a true-love. Might catch-on.

(B) "IN TIME" (2:00) [Acuff]

(B) "IN TIME" (2:00) [Acuff-Rose BMI—Orbison, Melson] Tender multi-tracking by the performer.

CARLO (Laurie 3227)

THE BLUE ORCHIDS (London 9637)

ME" (2:00)
Talmy]

SUSAN RAFEY (Jubilee 5468)

"JUST ANOTHER PRETTY FACE" (2:00) [Valley-BMI—Rosenblatt, Millrose] Lark Susan Rafey could come from left field to score in a big way in the manner of Peggy March with this ultra-commercial and easy-listening uptempo item. A potent arrangement and the multi-track vocal is a natural for the teners.

"LET ME TELL YOU BABY" (2:10) [Duchess-BMI—Anthony] Here's another tuneful and bigbeat offering from the thrush that could also get plenty of spins and sales. Double-barreled strength on this deck.

DEBBIE DOVALE (Roulette 4543) "I'M MY OWN DOCTOR"

(2:00) [Planetary & Doris
Gee BMI—Glover, Levy] Thrush, who
clicked on her last date, is solidly
multi-tracked in this belt blueser,
which, besides the artist's fine showing, includes a nifty band setting,
including a worthy organ sound.
Could happen

TOMMY RIDGLEY (Johen 9200)

"I WANT SOME MONEY BABY" (2:38) [Rated BMI—Bocage, Terry] Newcomer Tommy Ridgley displays a potent, wide-range vocal style on this pulsating, rhythmic uptempo affair all about a guy who has some major financial problems. London distributes.

(B+) "ALL MY LOVE BELONGS TO YOU" (2:48) [Lois BMI—Glover, Nix] Slow-moving, funky after-hours moody ballad rendered with authority and poise by the chanter.

WALTER JACKSON (Okeh 7189)

WALTER JACKSON (Okeh 7189)

"THAT'S WHAT MAMA SAY" (2:21) [Jalynne-Curtom BMI—Mayfield] Walter Jackson could well have a hit on his hands with this top-flight pop-r&b, slow-shufflin' chorus-backed happy weeper with an infectious, danceable teen-angled beat. Loads of sales potential here.

(B+) "WHAT WOULD YOU DO" (2:32) [Curtom-Jalynne-Lasker BMI—Jackson] This time out the chanter offers a slow-moving, shufflebeat funky blues tear-jerker in the tradition-oriented vein.

SERGIO FRANCHI

CARLO (Laurie 3227)

"RING A LING" (2:18) [Just BMI—Jones, Young] The old chimes-like teen attack never seems to fade away. Here, the songster and his back-up personnel, including a zany chant voice, give that familiar approach all they've got. Today's teeners will delight in the merry doings.

(B) "STRANGER IN MY ARMS" (2:33) [Schwartz ASCAP—Maresca, Baron] There's also a touch of a years-back date to this interesting sound, highlighted by an effective percussion rhythm.

SERGIO FRANCHI (RCA Victor 8315)

"CHICAGO" (2:04) [Fisher-ASCAP—Fisher] Victor's bigvoiced Italian tenor comes up with a swinging in-Italian version of this years-back oldie. The treatment is unusual and could spark some interest beat enough for Franchi to make a good singles showing.

(B+) "CUANDO CALIENTA EL SOL" (2:20) [Peer-BMI—Rigulational hit done feelingfully by the singer with dramatic overtones. It's delivered in Italian and English.

JANICE HARPER (RCA Victor 8319)

(RCA Victor 8319)

(B+) "HELLO DOLLY!" (2:14)
 [Edwin H. Morris ASCAP—
Herman] The smash musical's oft-cut
title song is happily done by the lark
and her snappy Dixieish ork backing.
Tune is coming-up with lots of airtime, which should also be the happy
fate of this reading.

(B) "RIBBONS DOWN MY
BACK" (2:37) [Edwin H.
Morris ASCAP—Herman] Lark is affecting on this tune from the show.

fecting on this tune from the show, a lovely item that reminds one listener of Herman's song from "Milk & Honey," an item called "I Will Follow You."

VERA LYNN/ERIC ROGERS ORCH. (London 9640)

(B+) "WE'LL MEET AGAIN"
(2:55) [World ASCAP—Parker, Charles] London has re-issued Vera Lynn's famed reading of the World War II favorite in view of its performance by the artist in the new flick, "Dr. Strangelove." Latter exposure should prove helpful in certains.

flick, "Dr. Strangelove." Latter exposure should prove helpful in getting the deck around again.

(B) "THEME FROM 'DR. STRANGELOVE'" (2:42)

[Burlington ASCAP — Arr. Rogers]

The Rogers ork-chorus takes-over in a robust reading of "When Johnny Comes Marching Home Again" the a robust reading of "When Job Comes Marching Home Again," main-theme of "Strangelove."

RICHIE & REKNOWNS (Streke 247)

(C+) "PLEASE SAY THAT YOU WANT ME" (2:55) [Blackwood-BMI—Hayes] Richie & Reknowns lend some exuberance to this while-back r&b hit. The performance is not strong enough to incite a revival for the tune.

(C+) "THAT'S WHAT YOU'RE DOIN' TO ME" (1:30) [Armoward] The boys survey another oldie on this end. Too much instrumentation DICK SHAWN (20th Century 461) gets in the way.

JACK HERBST (Del-Fi 4228)

(B+) "I DIDN'T REALIZE" (2:10) (B+) "I DIDN'T REALIZE" (2:10)
[Dundee-BMI—Herbst] Jack
Herbst doubles as cleffer and songster
on this lilting romancer from Del-Fi.
The lad sounds amazingly like Paul
Anka and exhibits smooth phrasing
and good delivery. The side has strong
appeal for the teen set and could
start to happen with a bit of help
from the jockeys.

(B+) "JIMMY'S PARTY" (2:00)
[Dundee-BMI—Herbst] The

Akins gives a while-back Elvis Presley treatment to this romantic ballad on Marlo. The chanter has a pleasing voice and could come up with some territorial play and sales. Label is based in Belleville, Ill.

(B) "WALKIN' THE ROAD OF LOVE" (2:00) [Stagg-BMI—Akins] Akins' approach is more personal on this rock and roll item.

DEE-VINES (Relic 514)

(B) "I BELIEVE" (2:19) [Cromwell ASCAP—Drake, Shirl, Stillman, Graham] The familiar inspirational receives a pleasant teenminded blend from the songsters, who put a good voice upfront against softic chant bits. Home-base for the label is Hackensack, N.J.

(B) "WORLD'S GREATEST LOVER" (2:00) [Kay-Jo & Bobby BMI—Smith] Lead offers a sing-anarrative in a light upbeat showing. The single size of the label.

(B) "BIRD BRAIN" (1:59) [East Hill ASCAP—Mancini] This is a frisky Henry Mancini.

(B) "ELIGIOUS THE ELETE SINGERS (Arc-100) "Nobody's Fault But Mine"/"The River Of Life"

THE BUDDIES (Swan 4170)

(B+) "THE BEATLE" (1:34) [Swagger BMI — Reynolds] The all-combo date, recognizing the success of The Beatles, is a sizzling, jazz-idea affair. Organ, percussions and saxes contribute the most color.

(B) "PULSEBEAT" (2:12)
[Swagger BMI — Reynolds]
The pulse of this portion beats in thumping rock fashion.

WALTER PEGEAS (Swan 4169)

(B+) "SI-SI-SI" (2:20) [Bae & Debbie ASCAP—Mammarella, Binnick, Foster, Gates] A cute Latinrock ditty is performed in partytime atmosphere by the songster and his teen party-goers. Date, somewhat on the order of a Jimmy Soul track, could get major exposure.

(B+) "THIS LITTLE PIGGY"
(2:42) [Bae & Debbie Anne
ASCAP—Pegeas, Houston] Slower
beat to this busy blues-styled stand.
Keep close tabs on this end. It could
be big.

THE PARLETTES (Jubilee 5467)

(B) "BECAUSE WE'RE VERY YOUNG" (2:00) [Blackwood BMI—Weiss, Kusik] This lively performance by the femmes and their combo backdrop moves along the rock path of a Phil Spector date on his Philles label. Deejays can count on welcome-mat response from their teen listeners.

(B) "TONIGHT I MET AN ANGEL" (1:55) [Bright Tunes BMI—Margo, Madress, Siegel] Snappy teen-beat format to this tale of love-found.

(B+) "LA PLUME DE MA
TANTE" (2:00) [Int. Kerwin
ASCAP—Hoffman, Manning] The
cute success of a few years ago is
merrily styled by the popular comic
and his Latin-flavored ork-chorus
backing, which also includes bass-man
comments. Lots of jocks will be spinning.

(B) "HAMBONE" (2:05) [Jonathan & Glenn BMI—Delugg]
Another familiar fun ditty is a vehicle

from the jockeys.

(B+) "JIMMY'S PARTY" (2:00)

[Dundee-BMI—Herbst] The chanter comes up with a potent reading of this rock and roll opus which he also wrote. A hard-driving combo backdrop adds the right touch. Plenty of sales potential.

JIM AKINS (Marlo 1530)

(B) "ANSWER FROM HEAVEN"

(2:15) [Stag-BMI—Geff] Jim Akins gives a while-back Elvis Presley treatment to this romantic ballad

Another familiar fun ditty is a venicle for a happy side.

DON WILSON (Unity 2117)

(E) "FOREVER AND EVER"

(2:03) [Robbins ASCAP—Winkler, Breen] The inviting evergreen goes the teen route in pleasing fashion. Wilson is overdubbed in front of a somewhat folkish, guitar-led combo arrangement. Deck deserves exposure. Label is based in Hollywood.

(B) "ANGEL" (2:10) [Dobo BMI]

"ANGEL" (2:10) [Dobo BMI —Wilson] Intimate teen war-(B)

JACKIE GLEASON (Capitol 5131)

(B) "SOLDIER IN THE RAIN" (2:20) [East Hill ASCAP—Mancini] Gleason stars in the flick that bears the title of this mellow theme. Arrangement reflects Gleason's long-standing as a mood maestro for the label.



They'll Gasp...

They'll Sigh... They'll Cheer...

They'll Buy...When They Hear



RECO

Cash Box

RADIO ACTIVE CHART

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

(SURVEY COMPLETED TO FEB. 12TH)

% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TITLE ARTIST LABEL	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
41 %	I'll Make You Mine—Bobby Vee—Liberty	48%
33 %	Out Of Sight, Out Of Mind—Sunny & Sunshines—Teardrop	33%
30 %	Kissin' Cousins—Elvis Presley—RCA Victor	30%
29 %	My Heart Cries For You—Ray Charles—ABC Paramount	29%
29 %	Forever—Peter Drake—Smash	50%
28 %	He's A Good Guy—Marvelettes—Tamla	28%
27%	Stardust—Nino Tempo & April Stevens—Atco	27%
27%	Penetration—Pyramids—Best	27%
27 %	Always In My Heart—Los Indios Tabajaras—RCA Victor	27%
26 %	My Boyfriend Got A Beatle Haircut—Donna Lynn—Capitol	63%
25 %	Crooked Little Man—Serendipity Singers—Philips	25%
24 %	Fun, Fun—Beach Boys—Capitol	74%
24 %	Abigail Beecher—Freddy Cannon—Warner Bros.	96%
23 %	Shimmy, Shimmy—Orlons—Cameo	59%
23 %	He Really Loves Me—Debbie Rollins—Ascot	23%
23 %	My True Carrie Love—Nat Cole—Capitol	72%
22 %	Navy Blue—Diane Renay—20th Fox	71%
21 %	Vaya Con Dios—Drifters—Atlantic	70%
20 %	Hey Jean, Hey Dean—Dean & Jean—Rust	50%
19%	I Wonder Who's Kissing Her Now—Bobby Darin—Capitol	19%
18%	Rip Van Winkle—Devotions—Roulette	54%
17%	Hi-Heel Sneakers—Tommy Tucker—Chess	17%
16%	California Sun—Rivieras—Riviera	93%
16%	Mondo Cane #2—Kai Winding—Verve	16%
15%	Understand Your Man—Johnny Cash—Columbia	24%
14%	Needles And Pins—Searchers—Kapp	14%
14%	Hello Dolly—Louis Armstrong—Kapp	44%
13%	Don't Cross Over—Linda Brannon—Epic	38%
12%	Lonnie On The Move—Lonnie Mack—Fraternity	12%
11%	Tell Me Baby—Garnett Mimms—United Artists	31%
11%	From Rocking Horse To Rocking Chair—Paul Anka—RCA Victor	11%
10%	Baby, Don't You Cry—Ray Charles—ABC Paramount	10%

LESS THAN 10% BUT MORE THAN 5%

ATOT 1 OT	L %		TAL %		TAL 9
To The Aisle Jimmy Velvet (ABC Paramount)	9%	That Girl From Spanish Town Marty Robbins (Columbia)	18%	Willyam, Willyam Dee Dee Sharp (Cameo)	44%
Jailer, Bring Me Water Trini Lopez (Reprise)	9%	You Know You Don't Want Me Connie Francis (MGM)	8%	(That's) What The Nitty Gritty Is Shirley Ellis (Congress)	79
Wow Wow Wee Angels (Smash)	99%	Bird Dance Beat Trashmen (Garrett)	37 %	Stay Four Seasons (Vee Jay)	32%
Going Back To Louisiana Bruce Channel (LeCam)	9%	Curfew Lover Anita Hume & The Essex (Roulett	e) 7%	Hey Boy Paul London (Limelight)	6%
	67%	Glad All Over Dave Clark Five (Epic)	18%	See The Funny Little Clown Bobby Goldsboro (United Artists)	58%
The Way You Do The Things You Do Temptations (Gordy)	8%	Last Night I Had The Strangest Dr Kingston Trio (Capitol)	eam 7 %	Worried Guy Johnny Tillotson (MGM)	33%

"MY HEART CRIES and BABY, DON'T FOR YOU" YOU CRY"

ABC-10530

0

(the new SWINGOVA rhythm)

'Money in the Bank" single...

Ray

and for extra dividends,

stock up now
on Ray's
brand new
album

ABC-480

FULL COLOR FIDELITY

DISTRIBUTED IN CANADA BY SPARTON OF CANADA, LTD.

ABC-PARAMOUNT

Let's face it. Not every one of these new Kapp releases will earn a Gold Record. But they're all good.



KL-1354

KS-3354





KS-3357



KL-1355



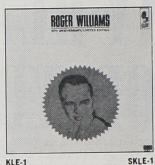
KL-1359





KL-1298

KS-3298



THE RE WI-KIBS HOOTERAND





KS-3356









TOP 100 Albums



MONAURAL

FEBRUARY 22, 1964

3	Pos. Last			Pos. Last								
1	MEET THE BEATLES (Capitol T 2047))	1	35	ROY ORBISON'S GREATEST	34	68	Pos. Last MANTOVANI MANHATTAN (London LL 3328)					
2	HONEY IN THE HORN Al Hirt (RCA Victor LPM 2733)	3	36	(Monument M 8000) BACH'S GREATEST HITS	38	69	REFLECTIONS	93				
3	IN THE WIND Peter, Paul & Mary	2	37	Swingle Singers (Philips PHS 600 09) JOAN BAEZ IN CONCERT	7) 29	70	Chad Mitchell Trio (Mercury MG 208 MOON RIVER	57				
4	(Warner Bros. WB 1507) CHARADE	5	38	(Vanguard VRS 9112) SURFIN' BIRD	51	71	Andy Williams (Columbia CL 1809) PAINTED, TAINTED ROSE	54				
5	THE SINGING NUN	55)	39	Trashmen (Garrett GA 200) BLUE VELVET	39	72	PAINTED, TAINTED ROSE Al Martino (Capitol T 1975) CHAD MITCHELL TRIO					
6	Soeur Sourire (Philips PCC 203) LITTLE DEUCE COUPE	9	40	Bobby Vinton (Epic LN 24068) MARIA ELENA	31		SINGIN' OUR MIND (Mercury MG 20838)	58				
7	Beach Boys (Capitol T 1998) INTRODUCING THE BEATLES (Yee Jay LP 1062)	11		Los Indios Tabajaras (RCA Victor LPM 2822)		73	SHUT DOWN Beach Boys (Capitol T 1919)	62				
8	THE WONDERFUL WORLD OF ANDY WILLIAMS	10	41	TRINI LOPEZ AT PJ's (Reprise R 6093)	41	74	INGREDIENTS IN A RECIPE FOR SOUL	65				
	(Columbia CL 2137)		42	YOU MAKE ME FEEL SO YOUNG Ray Conniff (Columbia CL 2118)	59	75	Ray Charles (ABC Paramount ABC) SINATRA'S SINATRA	72				
9	WEST SIDE STORY Filmtrack (Columbia OL 5670)	13	43	LAWRENCE OF ARABIA Filmtrack (Colpix CP 514)	36	76	Frank Sinatra (Reprise R 1010) THE MANY MOODS OF TON					
10	JOAN BAEZ IN CONCERT VOL. II (Vanguard VSD 2123)	6	44	THE GIRL WHO CAME		77	Tony Bennett (Columbia CL 2141) TOP HITS OF 1963	81				
11	THE SECOND BARBRA STREISAND ALBUM	8		TO SUPPER B'way Cast (Columbia KOL 6020)	52	70	Bobby Rydell (Cameo C 1070) JOHN GARY ENCORE	01				
12	(Columbia CL 2054) FUN IN ACAPULCO	7	45	SURFER GIRL Beach Boys (Capitol T 1981)	32	70	(RCA Victor LPM 2084)					
13	Elvis Presley (RCA Victor LPM 2756) TIME TO THINK Kingston Trio (Capital T 2011)	18	46	JOHN F. KENNEDY—THE PRESIDENTIAL YEARS (20th Century Fox TFM 3127)	37	79	OLDIES BUT GOODIES— VOL. 6 Various Artists (Original Sound 501)	88				
1	TENDER IS THE NIGHT Johnny Mathis (Mercury MG 20890)	25	47	I LEFT MY HEART IN SAN FRANCISCO Tony Bennett (Columbia CL 1869)	43	80	JOHN F. KENNEDY— MEMORIAL ALBUM (Premier 2099)	87				
15	YESTERDAY'S LOVE SONGS— TODAY'S BLUES Nancy Wilson (Capitol T 2012)	49	48	WONDERFUL, WONDERFUL Lawrence Welk (Dot DLP 3552)	33	81	J.F.K. (Documentaries Unlimited Vol. 1)	61				
16	CURB YOUR TONGUE,	12	49	HOW THE WEST WAS WON Filmtrack (MGM 1 E 5)	50	82	Doris Day (Columbia CL 2131)	95				
17	Smothers Brothers (Mercury MG 2086 RICK NELSON SINGS	52)	50	KIND OF LOVE Lettermen (Capitol T 2013)	73	83	HEY LITTLE COBRA Rip Chords (Columbia CL 2151)	-				
	"FOR YOU" (Decca DL 4479)	22	51	SING A SONG WITH THE	42	84	HELLO YOUNG LOVERS Jimmy Durante (Warner Bros. W 153	90				
18	THE VENTURES IN SPACE (Dolton BLP 2027)	24	52	(Capitol KOA 2005) WE SHALL OVERCOME	47	85	LANGUAGE OF LOVE Jerry Vale (Columbia CL 2043)	74				
19	THERE I'VE SAID IT AGAIN Bobby Vinton (Epic LN 24081)	40	52	Pete Seeger (Columbia CL 2101) OUT OF LIMITS	70	86	BOB NEWHART FACES BOB NEWHEART	92				
20	MOVIN' Peter, Paul & Mary (Warner Bros. WB 1437)	26	54	Marketts (Warner Bros W 1537) BYE BYE BIRDIE		87	(Warner Bros. W 1517) BARBRA STREISAND/THE					
21	WIVES & LOVERS Jack Jones (Kapp KL 1352)	15		Filmtrack (RCA Victor LS 01031) SINCE I FELL FOR YOU	44		THIRD ALBUM (Columbia CL 2154)	-				
22	PETER, PAUL & MARY (Warner Bros. WB 1449)	14	55	Lenny Welch (Cadence 3068)	46	88	QUIET NIGHTS Miles Davis (Columbia CL 2106)	91				
23	THE BARBRA STREISAND	21	90	Al Hirt & Ann Margret (RCA Victor LPM 2690)	86	89	HOLLYWOOD—MY WAY Nancy Wilson (Capitol T 1934)	78				
24	(Columbia CL 2007) ROMANTICALLY	16	57	110 IN THE SHADE B'way Cast (RCA Victor LC 1085)	55	90	MONDO CANE Filmtrack (United Artists UAL 4105)	79				
25	Johnny Mathis (Columbia CL 2098) BIG SOUNDS OF THE DRAGS	23	58	LESLEY GORE SINGS FOR MIXED-UP HEARTS (Mercury MG 20849)	63	91	BORN TO SING THE BLUES Brook Benton (Mercury MG 20886)	-				
26	(Capitol T 2001) DRAG CITY Jan & Dean (Liberty LP 7339)	17	59	THE SOLID GOLD STEINWAY Roger Williams (Kapp KL 1354)	80	92	PURE DYNAMITE James Brown (King K 883)	98				
27	CATCH A RISING STAR John Gary (RCA Victor LM 2745)	19	60	TALK BACK TREMBLING	85	93	DEEP PURPLE Nino Temple & April Stevens (Atco 33-	60 -156)				
28	LIVING A LIE Al Martino (Capitol T 2040)	48	61	Johnny Tillotson (MGM E 4188) ANY NUMBER CAN WIN	56	94	THE GOLDEN HITS OF JERRY LEE LEWIS	97				
29	THAT WAS THE WEEK THAT WAS BBC (Decca DL 9116)	20	62	Jimmy Smith (Verve 8552) BLUE VELVET & 1963's GREATEST HITS	69	95	(Smash MG 27047) HERE'S LOVE B'way Cast (Columbia KOL 6000)	64				
30	WASHINGTON SQUARE Village Stompers (Epic LN 24078)	27	63	Billy Vaughn (Dot DLP 3559) THINK ETHNIC	53	96	LET ME SING	67				
31	LOUIE, LOUIE Kingsmen (Wand 657)	35	64	Smothers Brothers (Mercury MG 2077) EVERYTHING IS A O.K.		97	RING OF FIRE Johnny Cash (Columbia CL 2053)	76				
32	HELLO DOLLY Broadway Cast (RCA Victor LCO 108	82	65	MORE TRINI LOPEZ AT PJ's	45	98	SURFIN' U.S.A.	96				
33	RAMBLIN' New Christy Minstrels (Columbia CL 2055)	30	66	(Reprise R 56103) FOUR DAYS THAT SHOCKED THE WORLD (Coloir CR 3500)	83	99	Beach Boys (Capitol T 1890) I REMEMBER BUDDY HOLLY Bobby Vee (Liberty LRP 3336)	71				
34	DAYS OF WINE AND ROSES Andy Williams (Columbia CL 2015)	28	67	(Colpix CP 2500) GREAT FOLK THEMES Percy Faith (Columbia CL 2108)	77	100	ROBERT GOULET IN PERSON (Columbia CL 2088)	68				
COA		FRO	COMPILED BY CASH BOX FROM LEADING RETAIL OUTLETS Indicates Strong Upward Move									

TOP 50 STEREO

	Pos. Last	W
1	MEET THE REATIES	wee
0	(Capitol ST 2047) HONEY IN THE HORN	
3	Al Hirt (RCA Victor LSP 2733) IN THE WIND Peter, Paul & Mary	
4	(Warner Bros. WB 1507) CHARADE	
5	THE SINGING NUN	
6	THE SECOND BARBRA STREISANI	D ;
7	ALBUM (Columbia CS 8854) WEST SIDE STORY	
8	THE WONDERFUL WORLD OF	9
	ANDY WILLIAMS (Columbia CS 8937) JOAN BAEZ N CONCERT VOL. II	
9	(runguara	11
10	ROMANTICALLY Johnny Mathis (Columbia CS 8898)	8
11	WASHINGTON SQUARE Village Stompers (Epic BN 26078)	12
12	FUN IN ACAPULCO Elvis Presley (RCA Victor LSP 2756)	10
13	TIME TO THINK Kingston Trio (Capitol ST 2011)	20
14	WIVES & LOVERS Jack Jones (Kapp KS 1352)	15
15	PETER, PAUL & MARY (Warner Bros. WV 1449)	13
16	LITTLE DEUCE COUPE Beach Boys (Capitol ST 1998)	16
17	CURB YOUR TONGUE, KNAVE Smothers Bros. (Mercury SR 60862)	14
18	VENTURES IN SPACE (Dolton BST 8027)	26
19	RAMBLIN'	17
20	New Christy Minstrels (Columbia CS 8855) YESTERDAY'S LOVE SONGS—	
	Nancy Wilson (Capitol ST 2012)	31
21	John Gary (RCA Victor LSP, 2745)	19
22	HELLO DOLLY Broadway Cast (RCA Victor LSO 1087,	48
23	MARIA ELENA Los Indios Tabajaras	18
24	TENDER IS THE NIGHT	37
25	DAYS OF WINE AND POSES	22
26	Anay Williams (Columbia CS 8815)	24
27	THE BARBRA STREISAND ALBUM (Columbia CS 8807) RICK NELSON SINGS "FOR YOU"	23
28	WONDERFUL WONDERFUL	21
29	Lawrence Welk (Dot DLP 25552)	29
30	YOU MAKE ME FEEL SO YOUNG Ray Conniff (Columbia CS 8918) MOVIN'	25
30	Peter, Paul & Mary (Warner Bros. WB 1473)	25
31	LIVING A LIE Al Martino (Capitol ST 1975)	35
32	BYE BYE BIRDIE Soundtrack (RCA Victor LSO 1081)	28
33	LAWRENCE OF ARABIA Soundtrack (Colpix SCP 514)	30
34	BIG SOUNDS OF THE DRAGS (Capitol ST 1890)	32
35	MANTOVANI MANHATTAN (London PS 328)	27
36	HOW THE WEST WAS WON Soundtrack (MGM SE 1 E 5)	33
37	THERE I'VE SAID IT AGAIN Bobby Vinton (Epic BN 26081)	43
38	KIND OF LOVE Letterman (Capitol ST 2013)	40
39	I LEFT MY HEART IN SAN FRANCISCO	36
40	Tony Bennett (Columbia CS 8669) THE MANY MOODS OF TONY	
41	Tony Bennett (Columbia CS 8941) BACH'S GREATEST HITS	39
42	Swingle Singers (Philips PHS 600 097) JOHN GARY ENCORE	3,
43	(RCA Victor LSP 2084) THAT WAS THE WEEK THAT WAS	34
44	BBC (Decca DL 79116) 110 IN THE SHADE	34
	B'way Cast (RCA Victor LSO 1085) SINATRA'S SINATRA	
45	Frank Sinatra (Reprise R9 1010) THE GIRL WHO CAME TO SUPPER	45
46	B'way Cast (Columbia KOS 2430)	41
47	BEAUTY AND THE BEARD Al Hirt & Ann Margret (RCA Victor LSP 2690)	
48	JOAN BAEZ IN CONCERT (Vanguard VRD 2122)	42
49	HEATH VS. ROS Ted Heath & Edmundo Ros (London SP 44038)	_
50	(London SP 44038) MORE TRINI LOPEZ AT PJ's	44
50	(Reprise R9 56103)	

COMPILED BY CASH BOX FROM LEADING RETAIL OUTLETS Indicates Strong Upward Move