

# RECORD RAMBLINGS

### **NEW YORK:**

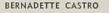
Caterina Valente is drawing plenty of rave notices for her current supper club show at the Persian Room of the Plaza. Those who've been lucky enough to catch her show declare she is delightful to hear and to watch. Recording under the London banner, the thrush has two current LP's, "Strictly U.S.A." and "Songs I've Sung On The Perry Show." . . . We were fortunate to catch Bernadette Castro who's just finished a very successful 2-week engagement at the Living Room. The lass is a charmer both on and off stage. . . . Joe Bushkin, who has been held over at the Embers, will make his concert debut at Town Hall on the 20th of this month. The concert was suggested and will be produced by Jose Ferrer who will also write the liner notes for the Reprise album, "Joe Bushkin at Town Hall." With the pianist will be his Embers trio, bassist Milt Hinton, drummer Jo Jones, and violinist Stuff Smith. . . . Damita Jo will jet to Japan this month (20) for a month-long Far-Eastern tour. . . . Christy Minstrel chief Randy Sparks and George Greif in Gotham for a Columbia wax date. . . . That famous Glenn Miller sound can be heard nitely at the Royal Box of the Americana featuring Tex Beneke, Ray Eberle and the Modernaires. . . Al Hirt, currently riding the top 3 of the LP charts with his "Honey In The Horn" set on Victor, did the Perry Como Show which emanated from the Municipal Auditorium in New Orleans last week (5) . . . . Bill Cosby, a frequent guest on many recent network TV shows, will do the Tonight Show this week (9) before

going on to the West Coast and an engagement at the hungry i in San Francisco. . . . Horace Silver, just back from a Brazil vacation, is pleasing the jazz buffs at Birdland for two weeks. Horace is with Blue Note. . . Lou Rawls (Capitol) to make his NY debut this month (13) at Birdland and plug his latest LP, "Tobacco Road." . . . Best wishes to Lee Evans who's almost completely recovered from recent back surgery and will soon be back on the music scene playing the piano in first-rate manner. Lee's first for Command, "Lee Evans In Concert," is getting plenty of East Coast sales and deejay activity. . . . Mercury's publicity chief Eva Dolin is also back at her desk after a month's recuperation from major surgery.

It was nice to break bread with Tony D'Amato and Johnny Keating last week. Tony, London's phase 4 A&R exec, is based in London and has been here several weeks prepping the upcoming phase 4 program. Johnny, for many years the arranger for the Ted Heath band, has been etching LP's with his own aggregation and will have another new one soon. . . Phil Wesen sez the orders are piling in for the new Mantovani issue, "Folk Songs Around The World" and the new Caterina Valente LP, "Songs I've Sung On The Perry Como Show" both on London. Phil's click single on London International is "We Love You Beatles" by the Carefrees. . . . Regina artist Sylvia DeSayles has just signed an exclusive management pact with Joe Glaser and Associated Booking Corp. The lark, out with a debut LP dubbed, "The Best Is Yet To Come," is rehearsing a new nitery act and will cut two more LP's for the label

this year. . . . Singing pianist Al Foster bows at Nando's Miramar this week (9) for an unlimited engagement. Al's been at the Sniffen Court for the past year and a half. . . . Nike artist Tony Lawrence jets to Paris next month for a stint at the Montmarte Club. His newest is, "Until You've Loved." . . . Jody Berry, Begun wax artist, up for the male lead in the Max Baer Story. . . . Songstress Laura Sands holding forth at the Steak Pit in Paramus, N.J. . . . For-









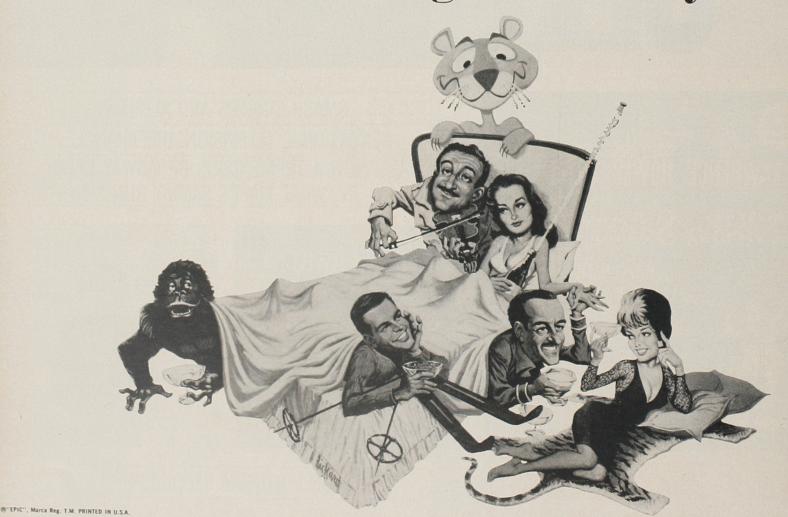
with "I Can't Stand It" (Sue), are set for a Mar. 10 appearance on the Steve Allen TV'er. . . . Heard from Lan Tarter, sales and promo manager of North American Records, infos that owners George Hoch and Bill Hirsch have expanded their operations to include a chain of retail stores in the Met area. Fred Amsbach has been named supervisor of the

CATERINA VALENTE

mer Weaver Ronnie Gilbert is making her solo debut at Fred Weintraub's Bitter End in the Village. . . . French singer-actor-composer Charles Aznavour, whose Barclay deck "La Mama" is high on the French charts, is skedded for a Carnegie Hall repeat next month (4). . . . Thelma Carpenter will announce a new disk affiliation within the next few weeks. . . . Atco is reporting a West Coast breakout for "The Letter" by Caesar & Cleo on the Vault label. . . . Bobby Rydell, almost a regular on the Red Skelton TV'er, taped another Mar. 5 for future telecasting, and one for the Joey Bishop show. . . Amy's answer to the Beatles is a group called the Eggheads whose initial entry is "You've Got To Stop Fooling Around." Needless to say the Eggheads have a Yul Brunner hair-do. . . . Ethel Ennis, RCA Victor's recent singing discovery, has been set for the Mar. 25 Steve Allen Show. The lark is managed by Gerard Purcell and has signed with the William Morris Agency.

The Soul Sisters currently clicking nitely at Trude Heller's Village nitery. The group opened its return engagement Mar. 3. . . . Ted Kakuk has been appointed Earth representative for the Jumpin Tones whose only means of communication with this planet is their disking of "Grandma's Hearing Aid" (Raven)—sounds like a way out group. . . Henry Boye post cards from Brooklyn that the Chancellor label is back in action with a timely issue tagged "The Beetle Bomb" by the Exterminators. . . Realm Records has entered the singles field via a debut deck tagged, "Beatles, We Want Our Girls Back Now" by the Defenders. . . Paul Denis notes that MacFadden-Bartell did so well with its Country Music Stars magazine, it is issuing a sequel and sending Paul, Helen Martin, and Gene Dauber to Nashville to interview and photograph country artists. . . . Ken Kragen & Tom Carroll of Kragen-Carroll, Inc. have announced the signing of the J's With Jamie to a personal management pact. The group is on Columbia and will soon have a new nitely at Trude Heller's Village nitery. The Soul Sisters currently clicking

# the hit song from the year's





# RECORD **RAMBLINGS**

LP. . . . Oscar Brand to be guest panelist on "Missing Links"—NBC, the week of Mar. 9. . . . Ben Arrigo lists his hottest for the week as "My True Carrie Love" by Nat Cole (Capitol) and "Theme For A Lost Love" by Marc Fredericks (Arock). . . . . Jackie Paris and Anne Marie Moss to do a repeat at "The Most" this week (9), headlining for three weeks. . . . Kathy Keegan, whose first for DCP is "A Different Kind Of Love," negotiating for an appearance on the Tonight Show. . . . The Benefields, a family singing group (mother and 4 sisters) have etched "P-E-Double N-Syl-Van-ia" for the Ron label. Tune was cleffed by Joel Heron. . . "Peace Through Understanding," which will be one of the songs used to accompany the famous fountains at the World's Fair, was co-written by J. Walter Thompson and Phyllis Fairbanks.

Steve Karmen, producer of the (Port), excited with all the airplay on Caterpillars' "The Caterpillar Song," the deck. Steve adds that the deck in addition to being the 1st takeoff on the Beatles craze is his first production effort. . . . Capitol's smiling promo man about town, Roy Batachio, buzzed that the diskerv has three new LP's, just out, headed for chartsville: "The Italian Voice Of Al Martino," "More of Today's Best" by the late Glen Gray, and "From The Creative World Of Stan Kenton Comes The Voice Of Jean Turner." . . . Currently featured on the Powertree label is Lou Gossett, a folk-blues chanter with a world of appearances in films and on Broadway.

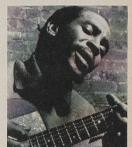
DISK DOINGS: Robert Jones has high hopes for his new singing find, Barbara Jean, who bows on the Comet label with a deck tagged, "Don't Remind Me Of Tommy." The lass is from Bergenfield, N.J., and the label is a division of Herald-Ember. . . Allan Parker at ABC-Paramount sez he heard Matty "The Humdinger" Singer predicts the biggest to date for the Tams new issue "You Lied To Your Daddy." . . . Friends of music vet Pete Doraine could cheer him up with a few cards. Pete's critically ill in the Kings County Hospital. . . . Another vet, Doc Berger, has also been on the sick list lately. Doc's efforts are on "Let's Get The Banjo Out Of The Attic" by the Dixie Peacocks on Audio Spectrum. . . . Atlantic's Bob Kornheiser wearing a big grin for the sales on Otis Redding's "Come To Me," (Volt), distributed by Atco. . . . John Brindle reports that the newest under the PJ banned is "A Giant Cloud" backed with "Sweet Dreams" by the Revelers featuring Randy Dean. John infos the initial reaction shows solid sales potential. . . . Ray Meinberg writes Independent Record Producers have copped national distrib rights on "Gloria" by Tommy Manno on Cleopatra label. . . . Tim Gayle has signed Pittsburgh lark Bobbe Van to a personal management-publicity-disk promotion pact. No disk affiliation has been set for the thrush as yet. . . . Budd Hellawell, indie promo rep still flitting about town in behalf of Brian Epstein's boys (Beatles et al), is much bleased over the sizzling sales activity on "I'm In Love" by the Fourmost (Atco), "Do You Want To Know A Secret" by

Billy J. Kramer (Liberty) and "Wandering Guy" by Art Kilmer and the Uptowns (Wedge). . . . Rhett Schwartz buzzes from the City of Brotherly Love that Chubby's "Hey Bobba Needle" is a blockbuster for Cameo-Parkway, along with "To Each His Own" by The Tymes. . . Heard from Marna Musicant who's having a ball on the West Coast and doing work in connection with the Miss World U.S.A. Contest. Marna exited Chancellor recently and added to the confusion by breaking her leg. . . . Joe Wells, restauranteur, and Mike Davis dropped by last week on behalf of Mary Lou Williams' new deck, "My

week, courtesy of freelancer Paul Gallis who passed out the regalia to promote Vicki Belmonte's new Felsted outing "The King Pin." Other high ranking items on the Gallis plug list are "Have Love Will Travel" by the Hollywood Hurricanes (Prima) and Jack Hanson's "On Broadway" LP (Danceland). . . . Needless to say, local Columbia Dist. crews are working overtime to meet the demand for Cassius Clay albums. Paul Smith advised that a Clay single is being rushed out to dealers. . . . Jim Dunlap, who spins 'em on WSBC, was feted at Lucky's Inn by owner Margaret Luckett. . . . Jim Scully's flooded







TOMMY MANNO

BUFFY SAINT-MARIE

LOU GOSSETT

Blue Heaven" (Mary). Mary Lou was the subject of a recent Time article and her disk has been getting considerable deejay action in the Met area. . . . In a recent review we neglected to mention the label for "Old Hickory & The Pirate" by Bud Mathis. If you've wondered, it's on the Knockout label.

### CHICAGO:

Columbia's Jerry Vale, scoring albumwise with "Till The End Of Time" and "Language Of Love," came to town briefly 3/4 and was feted by the label at a luncheon in the Ambassador East Hotel. . . One-derful Records topper George Leaner feels very strongly about the latest Five DuTones offering "Cool Bird." Boys are currently on a p.a. tour. . . Local deejays were graciously crowned last deejays were graciously crowned last

with requests for the Princeton Five waxing of "Roll Over Beethoven" (Princeton) which was picked by some key stations here. Also in the running, according to Jim, are Danny Williams' "White On White" (UA), "Daddy's Little Girl" by Jimmy Interval (World Artist) and "After The Showers Come Flowers" by Joanne & The Triangles (VIP) . . . RCA-Victor hosted a private screening 3/4 of the movie "The Pink Panther" for which Henry Mancini penned the score. . . . Radio-TV personality Jack Karey has been topped to narrate the 1964 World's Fair in New York. . . Bud Moore, who's beginning to get action with his Valli Records in South Bend, Inc., flipped over the CB review of Kenny Carlton's "You're Sixteen." Diskery

(Continued on page 28)

# funniest comedy "THE PINK PANTHER"



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# RECORD RAMBLINGS

(Continued from page 27)

recently signed songster Carl Simpson who'll be cutting shortly. . . . Folk artist Liz Seneff, who did the Purdue University Hootenanny recently, made the local scene last week squired by Bill Hullinger of B & W Dist. Bill's currently working on singles "You're Gonna Pay" by The Neevets (Reon), "Who's It Gonna Be" by Donnie Elbert (Gateway) and "You Did That To Me" by the Hi-Lites (Daran). . . . Here's word from Barney Fields to the effect that Tony Bennett's hitting on all fronts with his "Many Moods" LP and "When Joanna Loved Me" single (Columbia). . . . The big three with Liberty's Har-

Gene Chandler deck "Soul Hootenanny" (Constellation).

Teenagers at Budland, southside dance palace, are making a hit out of a spiritual item on Peacock titled "Sweet Home" by Rev. Cleonhus Robinson. Peacock's local outlet, United Record Dist., reports a sales deluge since the kids adopted the deck for dancing!!!

### HOLLYWOOD:

Verve Records and Record Sales hosted a press and deejay party for Vaughn Meader's opening at the Cre-scendo—his Los Angeles nitery debut. While here, Meader is preparing an album which will satirize this years







BARBARA JEAN

MARY LOU WILLIAMS

vey Goldstein are "Dead Man's Curve" by Jan & Dean, "You're Nobody Till Somebody Loves You" by Lloyd Price (Double L) and "Journey To The Stars" by The Ventures (Dolton).... Bill Casady (Warner Bros.-Reprise) hit the local promo trail with newies "I Do" by The Castells, "My Girl" by Billy Ford and "A Baby Cried" by Lou Monte.... The traditional leap year shindig, held at Walton Walk key club 2/28, was a huge success. Hosts were owner Herb Lowinger and singer Ray Lowell whose repertoire of show tunes made for a very enjoyable evening.... Among the moving items Hosts were owner Herb Lowinger and singer Ray Lowell whose repertoire of show tunes made for a very enjoyable evening. . . . Among the moving items at Midwest-Mercury are "Let's Go Skiing" by Danny & The Juniors, "Bluesette" by Sarah Vaughan, "Jen'Ose Pas" by Lesley Gore and "Tender Is The Night" LP by Johnny Mathis. . . . Matt and Ginny Dennis opened at the Cafe Bonaparte of the Sheraton-Blackstone 3/2. . . . Vocalist Lurlean Hunter, who recently signed with Smash, joins Louis Armstrong for his 3/14 concert in Arie Crown Theater. . . . Ketty Lester's RCA-Victor bow "Some Things Are Better Left Unsaid," "Copper Kettle" by the Anita Kerr Quintet and "The Wonder Of You" by Ray Peterson highlight Irv Brusso's plug list. In the album department, it's Henry Mancini's new flicker score "The Pink Panther" and Elvis Presley's "Kissin' Cousins." . . . Dick Gassen phoned in the title of the new Cassius Clay single which was rushed out by Columbia. Sides are "I Am The Greatest" and "Stand By Me." . . . Proud papa of St. Ambrose college student Louis LaPorta advised that the youngster recently launched a radio station on campus. Call letters are KSAR-Davenport, Iowa. . . Erwin Barg is pluggin' away on Dot outings "Stockholm" by Lawrence Welk, "Hey Sugar" by Roy Tann, "Ain't Gonna Tell Nobody" by Jimmy Gilmer and "Crying For Louis" by Dale Ward. . . . Peter Paul & Mary did three performances at McCormick Place 3/6-7-8. . . . The folks at United Record Dist. are pleased with Chi reaction to recent releases "Cool Bird" by the Five Dufolks at United Record Dist. are pleased with Chi reaction to recent releases "Cool Bird" by the Five Du-Tones (One-derful), "You're A Wonderful One" by Marvin Gaye (Tamla) and "Sha La La" by The Shirelles (Scepter).... The Ermine label has been added to Summit's roster so promo man Norm Ladd will be concentrating on The Thunderbirds' latest "Simmering" (Ermine). Fellow rep "Deek" Atkins, meanwhile, has

received hearty reaction to the new

political conventions... Mike Gould, Campbell-Connelly rep to New York to meet with the Dave Clark Five, due here for their first U.S. appearances. Firm publishes their current charter, "Glad All Over"... West Coast group, The Lively Ones now waxing for the Smash label, and Lou Dennis, Smash rep, reports their debut disk, "Night and Day" hitting every play list in the area. Johnny Mathis hosted the cocktail party held at The Grenadier welcoming Mr. and Mrs. Dick Clark as permanent residents of our town.

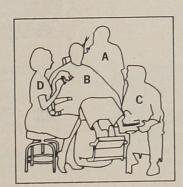
Irving Mills, Ruth Grand, and Lou Herscher were out the day after the fight with their original tune, "I'm The Greatest"... Columbia's Bob Moering passing out miniature Oscars (with thumbs down) to plug Steve Lawrence's LP, "Academy Award Losers"... Tommy LiPuma, Metric Music, back in the hospital for additional hip surgery. Send greetings to RM. 533, St. Johns Hospital, Santa Monica... RCA Victor and Stan Pat hosted a party for San Francisco press and disk jockeys in conjunction with Ethel Ennis' openpolitical conventions. .

pital, Santa Monica. . . RCA Victor and Stan Pat hosted a party for San Francisco press and disk jockeys in conjunction with Ethel Ennis' opening at the Off-Broadway. . . Warner Bros. Records expecting a blockbuster in their original soundtrack album of "America America". . . Let Palmer. Everest Records reporting Gloria Lynn's new LP "I Wish You Love" taking off big like it's single namesake. . . Blue Note recording stars, Art Blakey and the Jazz Messengers holding forth at Shelly's Manne Hole, and taping a Steve Allen TVer while here. . . Jimmy McHugh working on his annual Holly wood Bowl concert with Shirley Jones and Vic Damone tentatively set.

Following disclosure of the Oscar contending songs, Vic Dana has chosen to sing "Call Me Irresponsible" at the Foreign Press Golden Globe Awards. . . Tennessee Ernie Ford will record an album for Capital Records implementing his voice with only one guitar. Billy Strange will handle music chores. . . Vanguard Records' newest sensation, Duffy Sainte-Marie, currently appearing at The First Step nitery in Tucson, Ariz. Buffy's LP, "It's My Way", garnering heavy Coast sales. . Jane Morgan to wax a new album for Colpix while in town for her headlining engagement at the Cocoanut Grove starting March 11. . . . Tony Richland going all out on "Love With A Proper Stranger" by Jack Jones. Richland going all out on "Love With A Proper Stranger" by Jack Jones Chattahoochee's answer to the Beatles, The Lady Bugs, have winning single, "How Do You Do It?"



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### Dave Clark 5 Arrives; Britannia Rules & Rocks



NEW YORK-The Dave Clark Five,

NEW YORK—The Dave Clark Five, jetted into John F. Kennedy International Airport last week. The group, which moved into the #16 slot on this week's CB Top 100 with their Epic disking of "Glad All Over," reportedly ousted the Beatles from the #1 slot in England recently with their "Bits And Pieces" issue.

Ed Sullivan's CBS-TV'er, which has in recent weeks become the hot showcase for English rock groups, featured the Dave Clark Five this week (8). Epic Records hosted the group at a small cocktail gathering in its Columbia studios last week (4). The crew includes (left to right) Dennis Payton, Lenny Davidson, Rick Huxley, Dave Clark and Mike Smith.

# DAMITA JO "It Kills Me"

Melic Records 1607 El Centro Hollywood, Calif.

\*\*\*\*\*

**Another Chart Breaker!** 

# "TO EACH HIS OWN"

The Tymes

THE BIG ONES ARE ON CAMEO/PARKWAY

New As Tomorrow

DON CORNELL Sings

# "LOST DREAMS & **LONELY TEARS"**

"FORGET ABOUT ME"

FOX 464





# LOOKING AHEAD

A compilation, in order of strength, of up and coming records showing signs of breaking into The Cash Box Top 100. List is compiled from retail outlets.

- FOREVER Pete Drake (Smash 1867)
- MY BOYFRIEND GOT A BEATLE HAIRCUT Donna Lynn (Capitol 5127)
- BOOK OF LOVE Raindrops (Jubilee 5469)
- I'M LEAVING Johnny Nash (Groove 550030)
- I CAN'T MISS NOTHIN'
  Ike & Tina Turner (Sonja 2005)
- JAILER, BRING ME WATER
  Trini Lopez (Reprise 0260)
- RUN RUN RUN Supremes (Motown 1054)
- LITTLE BOXES
  Rate Seeger (Columbia 42940)
- HE WALKS LIKE A MAN Jodi Miller (Capitol 5090)
- ROLL OVER BEETHOVEN 10
- ALL YOU HAD TO DO Chris & Cathy (Monogram 517) 11
- THINK NOTHING ABOUT IT Gene Chandler (Constellation 112)
- THERE'S A MEETIN' HERE TONIGHT Joe & Eddie (Crescendo 195) 13
- GOING BACK TO LOUISIANA
  Bruce Channel (LeCam 122)
- A HEARTBREAK AHEAD 15
- PEOPLE/I AM WOMAN Barbra Streisand (Columbia 42965)
- NEVER LEAVE ME Stratfords (O'Dell 100) 17
- SO FAR AWAY Hank Jacobs (Sue 799)
- TALL COOL ONE Wailers (Golden Crest 532)
- EBB TIDE Lenny Welch (Cadence 1422) 20
- THE BOY WITH THE BEATLE HAIR Swans (Cameo 302) 21
- YOU WERE WRONG Z. Z. Hill (M&H 200)
- HOW BLUE CAN YOU GET B. B. King (ABC Paramount 10527)
- MARY JANE Del Shannon (Amy 897) 24
- THAT'S WHEN IT HURTS Ben E. King (Atco 6288)

- WHEN JOANNA LOVED ME/ THE KID'S A DREAMER Tony Bennett (Columbia 42996)
- STOCKHOLM Lawrence Welk (Dot 16582) 27
- I'M JUST A NOBODY Bobby Byrd (Smash 1868)
- SWEET VIOLETS
  Bob Braun (Fraternity 919) 29
- LAZY LADY Fats Domino (ABC Paramount 10531)
- MOLLY Eddy Arnold (RCA 8296)
- CONGRATULATIONS
  Rick Nelson (Imperial 66017)
- Angels (Smash 1885) 33
- STELLA BY STARLIGHT/ GEORGIA ON MY MIND Richard Chamberlain (MGM 13205)
- BILLY OLD BUDDY Joey Powers (Amy 898)
- LONNIE ON THE MOVE Lonnie Mack (Fraternity 920)
- CHANGING MY LIFE FOR YOU Z-Debs (Roulette 4544)
- WHERE DOES LOVE GO Freddie Scott (Colpix 724) 38
- SHANGRI-LA Robert Maxwell (Decca 25622)
- SAGINAW, MICHIGAN Lefty Frizzell (Columbia 42924)
- HENRY'S INN Sam Kimble (TOF 728)
- DIANE Bachelors (London 9639) 42
- A LETTER TO THE BEATLES
  4 Preps (Capitol 5143)
- NAOMI Floyd Cramer (RCA Victor 8325)
- PLEASE LITTLE ANGEL Doris Troy (Atlantic 2222)
- HERE'S TO OUR LOVE Brian Hyland (Philips 40179)
- STAND BY ME Cassius Clay (Columbia 43007)
- COME TO ME Otis Redding (Volt 116)
- DON'T BLAME ME Frank Ifield (Capitol 5134)
- OH BOY Jackie DeShannon (Liberty 55678) 50

# Will Trini, Frank, Sammy, Nelson, Rosemary, & Duke's Dollar Brand

# Make It In March?

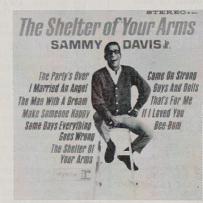


R YOL

TRINI LOPEZ: On the Move R/RS 6112



FRANK SINATRA: Academy Award Winners F/FS 1011



SAMMY DAVIS, JR.: "The Shelter of Your Arms" R/RS 6114



NELSON RIDDLE: "Paris When It Sizzles" (Original Sound Track) R/RS 6113



ROSEMARY CLOONEY: Thanks for Nothing R/RS 6108



DUKE ELLINGTON PRESENTS: THE DOLLAR BRAND TRIO R/RS 6111

reprise



### THE BEST IN FOLK / THE BEST IN FOLK **PRESTIGE**

THE BEST IN JAZZ / THE BEST IN JAZZ

### HITS OF THE WEEK

GREASE MONKEY 45-299 JACK McDUFF Big Breakout, All Are Pop, Rock, R & B

5-4-3-2-1 45-312

MANN The Liverpool Sound—#4 In England
Breaking Pop In Many Areas
CASHBOX — Pick Of The Week
BILLBOARD — Spotlight Pick

SATIN DOLL 45-292
SHIRLEY SCOTT
A Pop Smash — Chicago & Detroit
Building Up Nationally

FUNK UNDERNEATH

ROLAND KIRK & JACK McDUFF Big Soul Sax & Organ Seller Breaking R&B In Chicago & Detroit

> BROTHER ELIJAH WILLIS JACKSON Breaking Pop In Los Angeles Hot In Chicago

MISTY/IN THE KITCHEN 45-296
EDDIE "LOCKJAW" DAVIS
2 Hit Oldies, Getting Warm In R & B

HOTTEST OF THE NEW SINGLES
Mose Allison /45-295/Seventh Son — Parchman Farm
Jimmy Witherspoon /45-291/Goin' To Chicago Blues
Red Holloway /45-287/Crib Theme
Jack McDuff /45-286/Somewhere In The Night
Sonny Rollins /45-284/Sentimental Mood

Stan Getz /45-283/Too Marvelous For Words Sonny Stitt /45-282/33-96 Kenny Burrell /45-281/Freight Trane



KISSIN' COUSINS
ELVIS PRESLEY RCA VICTOR
Gladys Music, Inc.
IT HURTS ME
ELVIS PRESLEY RCA VICTOR
Elvis Presley Music, Inc.
TWIST AND SHOUT
THE BEATLES VEE-JAY
Progressive Music Inc./Robert Mellin Music Inc.
MY HEART CRIES FOR YOU
RAY CHARLES
Ross, Jungnickel, Gladys, Massey
SUSPICION
TERRY STAFFORD CRUSADER
Elvis Presley Music, Inc.
MY BONNIE
THE BEATLES & TONY SHERIDAN MGM
Hill & Range Songs, Inc.
WHO DO YOU LOVE
THE SAPPHIRES SWAN
HIII & Range Songs, Inc.
THE SAINTS
THE BEATLES & TONY SHERIDAN MGM
HIII & Range Songs, Inc.
SEARCHIN'
ACE CANNON
Tiger Music, Inc.
UNDERSTAND YOUR MAN
JOHNNY CASH COLUMBIA
Johnny Cash Music, Inc.
THE BOY WITH THE BEATLE HAIR
THE SWANS CAMEO

HIII & Range Songs, Inc LONELY AVENUE THE CRICKETS THE CRICKETS LIBERTY

Progressive Mesic, Inc.

LET GO OF MY HEART

DEMETRISS TAPP BRUNSWICK
HILL & Range Songs, Inc.

IS THIS THE BEGINNING OF THE END

DEMETRISS TAPP BRUNSWICK
Valley Publishers, Inc.

IT AIN'T NO USE

LOU JOHNSON HILLTOP

Aberbach, Inc.-Green Water Music, Inc.

GOODNIGHT MY LOVE

THE FOUR SEASONS VEE-JAY
Quintet-Noma-Trio
STAND BY ME

CASSIUS CLAY COLUMBIA

Progressive-Trio-ADT
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A Powerful Debut On Powertree Label

"HOOKA DOOKA, GREEN GREEN" LOU GOSSETT

POWERTREE 145

POWERTREE RECORDS, INC.



### **TOP 50**

IN

	R&B LOCATION	12
	GOOD NEWS	Veek 2
1	Sam Cooke (RCA Victor 8299) HI-HEEL SNEAKERS	1
2	Tommy Tucker (Checker 1067) I WISH YOU LOVE	5
3	Gloria Lynne (Everest 2036) OH BABY DON'T YOU WEEP	6
4 5	THE WAY YOU DO THE THINGS	
9	YOU DO Temptations (Gordy 7028)	15
6	WHAT KIND OF FOOL (Do You Think I Am) Tams (ABC Paramount 10502)	3
7	THE SHELTER OF YOUR ARMS Sammy Davis Jr. (Reprise 20216)	4
8	ANYONE WHO HAD A HEART	8
9	Dione Warwick (Scepter 1262) BABY DON'T YOU CRY	16
10	Ray Charles (ABC Paramount 10530) SHOOP SHOOP SONG	23
11	Betty Everett (Vee Jay 585) MY HEART CRIES FOR YOU	18
12	UM, UM, UM, UM, UM, UM	8
13	Major Lance (Okeh 7187) MY TRUE CARRIE LOVE	11
	Nat Cole (Capitol 5125) TALKING ABOUT MY BABY	9
14	Impressions (ABC Paramount 10511) GOIN GOING GONE	12
15	Brook Benton (Mercury 72230) AIN'T NOTHING YOU CAN DO	34
16	Bobby Bland (Duke 375) WHAT'S EASY FOR TWO	13
17	Mary Wells (Motown 1048) NADINE	30
18	Chuck Berry (Chess 1883) SO FAR AWAY	21
19	Hank Jacobs (Sue 795) VAYA CON DIOS	10
20	Drifters (Atlantic 2216)	14
21	PUPPY LOVE Barbara Lewis (Atlantic 2214)	14
22	(THAT'S) WHAT THE NITTY GRITTY IS Shirley Ellis (Congress 208)	25
23	CAN YOUR MONKEY DO THE DOG Rufus Thomas (Stax 144)	19
24	TEL ME BABY Garnett Mimms and Enchanters (United Artists 694)	29
25	(United Artists 694) HE'LL HAVE TO GO	17
25	Solomon Burke (Atlantic 2218) STRANGE THINGS ARE HAPPENING	
26	Little Jr. Parker (Duke 371) WHO DO YOU LOVE	24
27	Sapphires (Swan 4162) I CAN'T STAND IT	31
28	Soul Sisters (Sue 799) THE MAN IN YOU	41
29	Miracles (Tamla 54092)	33
30	RUN, RUN, RUN Supremes (Motown 1054)	
31	LIVE WIRE Martha & Vandellas (Gordy 7027)	20
32	THINK NOTHING ABOUT IT Gene Chandler (Constellation 111)	37
33	HAND IT OVER Chuck Jackson (Wand 149)	36
34	T'AIN'T NOTHIN' TO ME Coasters (Atco 6278)	39
35	YOU'RE A WONDERFUL ONE Marvin Gaye (Tamla 54093)	
36	WHO'S GOING TO TAKE CARE OF ME Justine Washington (Sue 797)	43
37	OUR EVERLASTING LOVE Ruby & Romantics (Kapp 578)	38
38	CASTLES IN THE SAND Little Stevie Wonder (Tamla 54090)	_
39	HE'S A GOOD GUY (YES HE IIS) Marvelettes (Tamla 54091)	45
40	HEY BOBBA NEEDLE Chubby Checker (Parkway 907)	_
41	YOU WERE WRONG Z. Z. Hill (M & H 200)	47
42	SHIMMY SHIMMY Orlons (Cameo 295)	21
43		-
44	OUT OF THIS WORLD Gino Washington (Wand 147)	46
45		_
46	HARLEM SHUFFLE Bob & Earl (Mail 104)	22
47	GONNA SEND YOU BACK TO GEORGIA	26
48	Timmy Shaw (Wand 146) TIC-TAC-TOE	
40	Booker T & MG's (Stax 142) GO NOW	40
50	LEAVING HERE	27
30	Eddie Holland (Motown 1052)	



# JUKE BOX OPS' RECORD GUIDE

### **ACTIVE** with OPS

(Selections NOT on Cash Box Top 100 reported going strongly with eps.)

LAZY LADY/I DON'T WANT TO SET THE WORLD ON FIRE Fats Domino (ABC-Paramount 10531)

MARY JANE Del Shannon (Amy 897)

HERE'S A HEART Diplomats (Arock 1004)

HE REALLY LOVES ME Debbie Rollins (Ascot 2148)

THAT'S WHEN IT HURTS Ben E. King (Atco 6288)

HAREM Acker Bilk (Atco 6282)

I'M IN LOVE Fourmost (Atco 6285)

CAN HEAT/MATILDA, MATILDA
Jimmy Smith (Blue Note 1905)

I'M TRAVELIN' ON Jackie Wilson (Brunswick 55260)

THE BOY WITH THE BEATLE HAIR

MY BOYFRIEND GOT A BEATLE HAIRCUT Donna Lynn (Capitol 5127)

A HEARTBREAK AHEAD Murmaids (Chattahoochee 636)

STAY WITH ME Nick Noble (Chess 1879)

WHEN JOANNA LOVED ME

I'M A WOMAN Barbra Streisand (Columbia 42965)

MY HOME TOWN/A ROOM WITHOUT A WINDOW Steve Lawrence (Columbia 42952)

WHO'S BEEN SLEEPING IN MY BED Linda Scott (Congress 204)

THINK NOTHING ABOUT IT Gene Chandler (Constellation 112)

THERE'S A MEETIN' HERE TONIGHT Joe Eddie (Crescendo 195)

WHY YOUNG MEN GO WILD Miss La Vell (Duke 372)

STRANGE THINGS ARE HAPPENING Little Jr. Parker (Duke 371)

THE LA-DEE-DA SONG Village Stompers (Epic 9655)

SWEET VIOLETS
Bob Braun (Fraternity 919)

LONNIE ON THE MOVE Lonnie Mack (Fraternity 920)

TALL COOL ONE

I'M LEAVING Johnny Nash (Groove 0030) IT AIN'T NO USE Lou Johnson (Hilltop 551)

BOOK OF LOVE Raindrops (Jubilee 5469)

PLEASE, PLEASE, PLEASE

CONGRATULATIONS Rick Nelson (Imperial 66017)

DIANE Batchelors (London 9639)

PERMANENTLY LONELY Timi Yuro (Liberty 55665)

HEY BOY Paul London (Limelight 3015)

TELL OLD BILL Chad Mitchell Trio (Mercury 72234)

GEORGIA ON MY MIND/ STELLA BY STARLIGHT Richard Chamberlain (MGM 13205)

ALL YOU HAD TO DO

NEVER LEAVE ME Stratfords (O'Dell 100)

BE MY GIRL Dovells (Parkway 901)

FROM ROCKING HORSE TO ROCKING CHAIR Paul Anka (RCA Victor 8311)

JAILER, BRING ME WATER/ YOU CAN'T SAY GOODBYE Trini Lopez (Reprise 0260)

STAY WITH ME Frank Sinatra (Reprise 20249)

CURFEW LOVER
Anita Humes & Essex (Roulette 4542)

CHANGING MY LIFE FOR YOU Z-Debs (Roulette 4544)

FOREVER Pete Drake (Smash 1867)

I CAN'T MISS NOTHIN' Ike & Tina Turner (Sonja)

LET THEM TALK
Run-A-Rounds (Tarheel 065)

OUT OF SIGHT—OUT OF MIND Sunny & Sunliners (Tear Drop 3027)

HENRY'S INN (PART 1) Sam Kimble (T.O.F. 728)

GIVING UP ON LOVE

MONDO CANE #2
Kai Winding (Verve 10313)

COME TO ME Otis Redding (Volt 116)

OUT OF THIS WORLD

HELLO YOUNG LOVERS
Jimmy Durante (Warner Bros. 5410)

### **NEW ADDITIONS to TOP 100**

65-YOU'RE A WONDERFUL GUY

74—CASTLES IN THE SAND

75—HEY, BOBBA NEEDLE

76—WE LOVE YOU BEATLES
Carefrees (London Int'l 10614)

86—SEARCHIN' Ace Cannon (Hi 2074)

89—AIN'T GONNA TELL NOBODY Jimmy Gilmer & Fireballs (Dot 16583)

90—SHA-LA-LA Shirelles (Scepter 1267)

97—THE WAITING GAME Brenda Lee (Decca 31599)

98—ALWAYS IN MY HEART
Los Indios Tabajaras (RCA Victor 8313)

# THE BEATLES PLUS LESLEY GORE THIS IS THE WEEK THAT WILL BE—

THE BEATLES' FAVORITE AMERICAN SINGER, LESLEY GORE,
HITS THE MARKET WITH A GREAT NEW SINGLE—

"THAT'S THE WAY THE BOYS ARE" # 72259

2.) LESLEY APPEARS WITH THE BEATLES ON THE BIG CLOSED GREAT COAST-TO-COAST TELECAST.

LESLEY SINGS SEVEN GREAT SONGS FROM HER TWO ALBUMS "I'LL CRY IF I WANT TO"

3.

and

"LESLEY GORE SINGS OF MIXED UP HEARTS"

# **GEAR FOR GORE-MANIA**



FOREMOST IN FINE RECORDING

# 6 New Sets In DGG's Mar. LP Release

Mar. LP Release

NEW YORK — Deutsche Grammophon, distributed in this country by MGM, will release six new classical packages this month.

They include Beethoven's Symphony No. 4 and Symphony No. 5 by the Berlin Philharmonic with Herbert Von Karajan conducting; Schuman's Symphonic Etudes and Fantasia in C Major with pianist Geza Anda; Bartok's Dance Suite and Kodaly's Peacock Variations by the Hungarian Radio Symphony Orchesta conducted by Gyorgy Lehel; Mozart's String Quartet No. 17 "The HunT" and Haydn's String Quartet in C Major "The Emporer" by the Amadeus Quartet; and Chopin's Piano Concerto No. 2 in F minor, Andante Spianato & Grand Polonaise, and Nocturne in C Sharp Minor by the Berlin Philharmonic with Janos Kulka.

### New Pactees At Colpix, Dimension

NEW YORK—Colpix Records and its Dimension affiliate added to their talent rosters last week.
Colpix pacted singer Tommy Regan to an exclusive deal, while Dimension inked saxist Smokey Owens, whose pact also calls for his exclusive services.

Due later this month are singles by both attractions. Regan's sides are "I'll Never Stop Loving You" and "This Time I'm Losing You" and Owens will offer "Dance the Tweedle Dee" and "Snakey."

**New Shirelles Smash** 

# "SHA-LA-LA"

Scepter 1267

# Sunny Shines Again

# "OUT OF SIGHT **OUT OF MIND"**

**SUNNY & THE SUNLINERS** 

**TEARDROP 3027** 



Phila. 21, Pa.

### WOODY GUTHRIE ON FOLKWAYS RECORDS



JUST RELEASED 12" LP - \$5.95 ea. FA 2484 WOODY GUTHRIE SINGS Vol. 2 FA 2484 WOODY GUTHRIE SINGS VOI. 2
FH 5212 DUST BOWL BALLADS
OTHER WOODY GUTHRIE RECORDS 12" LP —
\$5.95 ea.

FA 2481 BOUND FOR GLORY
FA 2483 WOODY GUTHRIE SINGS VOI. 1
FH 5285 TALKING UNION (With Almanac Singers)
FH 5485 BALLADS OF SACCO AND VANZETTI
10" LP - \$4.25 ea.
FA 2010 LONESOME VALLEY (With others)
FC 7005 SONGS TO GROW ON VOI. 1
FC 7015 SONGS TO GROW ON FOR MOTHER
AND CHILD
FC 7027 THIS LAND IS MY LAND (With others)
FC 7027 THIS LAND IS MY LAND (With others)
Write for free catalogue of over 1,000 LP's.

FOLKWAYS RECORDS 165 W. 46 St. New York 36

### Goodyear Again



NEW YORK—John P. Kelley (left), director of advertising for the Goodyear Tire & Rubber Co., accepts a gold record from Norman Adler, executive vice president of Columbia Records. The award symbolizes the sale of more than a million copies of "Great Songs Of Christmas Vol. 3," and is the third in a row won by the tire company. The disks were sold only at Goodyear outlets.

The albums, which sold for one dollar, were Christmas traffic builders and produced completely by Columbia.

### "Live" Teen Talent Augments Beatles Telecast At New Jersey Theater

At New Jersey Theater

PHILADELPHIA — "Live" teen talent will augment this weekend's closed circuit telecast of a show featuring The Beatles at the Delaware Valley Gardens Theater in Cherry Hill, N.J. The taped show, also featuring Lesley Gore and The Beach Boys, is being presented by National General Corp. in a number of theaters around the country.

At Valley Gardens, Jerry Blavat, popular Pennsylvania-New Jersey dee-jay, will be on hand to emcee the event and a bill of "live" talent, including The Tymes, Frankie Lymon and The Orlons.

### Epic Bows LP's By Cliff Richard, Village Stompers

NEW YORK—Epic Records has released two albums featuring best-selling singles artists.

England's Cliff Richard offers "It's All in the Game," titled after his singles success, while The Village Stompers perform "More Sounds of Washington Square," also tagged after their Top 100 hit. Both attractions add their second LPs to the Epic catalog with the new issues.

### Chet Baker Back In U.S.

Chet Baker Back In U.S.

NEW YORK—Chet Baker, who says he's won his battle against narcotics addiction, has returned to the U.S. to pick up his career as a jazz trumpeter and composer.

Since 1959, the 34-year-old artist has been playing in small European niteries when not in hospitals or answering to the police on charges of obtaining drugs illegally.

Baker will headquarter at a Minneapolis nitery being opened by a friend. He said he hopes to write music and reorganize a jazz combo.

As for his record career, Baker spent a few days in New York last week to collect some back royalties. He has recorded for the Verve, Jazzland, Riverside, Pacific, World and Swing labels.

### 2 New Singles & Cannon LP On Hi

MEMPHIS — Hi Records prexy Joe Coughi wound up a series of wax sessions last week highlighted by a new Ace Cannon album skedded for May release. The saxman's latest for the label is "Searchin'."

Two new singles from the diskery include a Willie Mitchell etching, "20-875" backed with "Secret Home," and a Murray Kellum follow-up to "Long Tall Texan" tagged "Red Rider" and "Texas Lil."

# Cash Box

# **TOP 100 SINGLES** (ALPHABETIZED)

	Money 7.
* Denotes Red Bullet	
Abigail Beecher	My Bonnie
A Fool Never Learns	
A Letter From Sherry 55	My Heart Cries For You 4
Ain't Gonna Tell Nobody 89	My True Carrie Love
Ain't Gonna Tell Nobody 87 Ain't Nothing You Can Do *54	
Ain t Norning tou Can Do	Nadine 6
Always In My Heart 98	Navy Blue
Anyone Who Had A Heart 55	Needles And Pins*3
Baby Don't You Cry (7	New Girl In School *6:
Bird Dance Beat	Oh Baby Don't You Weep 20
Blue Winter*20	Our Everlasting Love 78
California Sun 8	Out Of Limits 5
	Penetration 1
Castles In The Sand 74	Please, Please Me
Crooked Little Man*52	Puppy Love
Dawn (Go Away)	
	Rip Van Winkle 4
Dead Man's Curve*60	Run Run Run
For You 53	Kun Kun Kun
For You	Searchin' 8
Fun. Fun. Fun. *5	See The Funny Little Clown 10
Fun, Fun, Fun	
Girl From Spanish Town 99	
diri from Spanish rown	She Loves You
Good News 9	Shoop Shoop Song*3
Hand It Over	Stardust
	Stay*3.
Hello Dolly	Stop And Think It Over 2
He'll Have To Go	Suspicion*3
Hey, Bobba Needle	Talking About My Baby
Hey Jean, Hey Dean 87	T'Ain't Nothin' To Me 9:
Hey Little Cobra	Tell It On The Mountain*5
High Heel Sneakers	Tell Me Baby
High On The Hill	(That's) What The Nitty Gritty Is 70
Hippy Hippy Shake *50	Think*44
16-46-14	To Each His Own 8
I Can't Stand It	Twist & Shout *4:
Love You More And More Every Day 12	
I Only Want To Be With You 14	Um, Um, Um, Um, Um, Um
I Want To Hold Your Hand	Understand Your Man
I Wish You Love	Understand Tour Man
I Wonder Who's Kissing Her Now 83	Vaya Con Dios 8
I'll Make You Mine 61	raya con bios
I'm Your Hoochie Coochie Man 72	Waiting Game 97
It Hurts Me	Way You Do The Things You Do *2.
	We Love You Beatles 70
Java 5	What Kind Of Fool (Do You Think I Am) 2
W: : ( C :	What's Easy For Two 92
Kissin' Cousins*11	Who Do You Love
Live Wire 36	White On White *80
	Woman, Love And A Man
Long Lonesome Blues	Worried Guy
	Worried Guy 30
Love With The Proper Stranger 64	You Don't Own Me 2'
Man In You*79	You're A Wonderful One
	Young And In Love
Miller's Cave 45	Toung And In Love

### Ivan Mogull Marries

NEW YORK—Ivan Mogull, pubbery exec and "last of the beautiful Mohegans," was married here last week (2) to French cosmetic heiress Marcia Ghozland. Bride arrived from Cannes for the wedding.

### Aznavour Bringing Act Back To Carnegie Hall

NEW YORK — Charles Aznavour, France's star singer-actor-writer, is coming to these shores again to make his second appearance at Carnegie Hall. Selling out the hall a year ago, the performer will present a one-man show on April 4, singing in both English and French. He'll be accompanied by his own instrumental ensemble from Paris. Following the Carnegie Hall date, he leaves for concerts in Los Angeles, San Francisco and Canada. Aznavour's disks are released in the U.S. by Mercury Records.

### Victor Names Landon To W. Coast Press Post

NEW YORK—RCA Victor Records has named Grelun Landon its administrator of press info in Los Angeles. He'll report to Herb Helman, the label's New York-based manager of public affairs.

Refere joining Victor Landon on Refere in the property of the property

public affairs.

Before joining Victor, Landon operated an entertainment industry counseling service in L.A., and prior to that, had been affiliated with as an officer of the Country Music Association, Hill & Range Music and the Bigtop label.

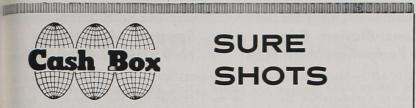
### Liberty Inks The Standells

LOS ANGELES — Liberty Records' Dick Glasser has inked The Standells, vocal-instrumental quartet at Hollywood's Peppermint West, to an exclusive disk pact. Their first single, "The Shake" and "Peppermint Beatle," was released last week. Burt Jacobs, manager of the group, negotiated the deal.

# **Tuning Up**



HOLLYWOOD—Buddy Ebsen (center), who recently made his MGM recording bow with "Mail Order Bride," entertains vet country performers Earl Scruggs and Lester Flatt between recording sessions on the west coast. The deck is heard in the MGM flick of "Mail Order Bride" which stars the "Beverly Hillbillies" TV'er star.



# SURE SHOTS

he Cash Box "Sure Shots" highlight records which reports from retail dealers throughout the

YOU'RE A WONDERFUL ONE"	Tamla 54093
CASTLES IN THE SAND" LITTLE STEVIE WONDER	Tamla 54090
HEY, BOBBA NEEDLE" CHUBBY CHECKER	Parkway 907
WE LOVE YOU BEATLES"	London Int'l 10614
FROM ME TO YOU"	VeeJay 522
OUR EVERLASTING LOVE"	Карр 578
THE MAN IN YOU"	Tamla 54092
WHITE ON WHITE" DANNY WILLIAMS	United Artists 685
8	

### aitland's Wife, Mom (After Auto Mishap

OLLYWOOD—The wife and mother Mike Maitland, president of War-Bros. Records, are resting com-tably at home following a recent mishap in which they were in-

### itton Named To ost At Olympia

W YORK-Frank Sutton has been med general sales manager for mpia Record Industries, this year, mpia Record Industries, this year, ording to Ervin Litke, president. tton, a 15-year music business vet, I head-up national distribution and rehandising of the label as well as lit Aurora international label. Sutis particularly well-informed in department and chain store area. At Olympia Distributors, also ned by Litke, the operation has de an agreement for the national tribution of Stadium Records' gle by Al Vino, "Marry Me While Ready," which will get a national mo from the distrib. Deal also indes future Vino dates.

### Getting In The Act

lls



W YORK—Bernadette Castro gets assist at the microphone from NS deejay Murray Kaufman while iting her recently at the Living om where the lark just closed a cessful two week engagement. The ist is currently putting her hopes her new P. P. X. recording of "Tell

### **CBS Label Names** New Licensee In Portugal

NEW YORK-Columbia Records has

NEW YORK—Columbia Records has named a new licensee in Portugal to distribute CBS Records there.

Firm is Radio Triunfo, Lda., with headquarters at Praca do Municipio, 309, Porto. Manager of the company is Jose Varzim.

Negotiations for the contract were conducted by Peter de Rougemont, vp of European operations at Columbia Records International.

### "Mediterranean Holiday" Is London Filmtrack

NEW YORK—London Records has announced the release of another original soundtrack recording of a major film, "Mediterranean Holiday," with a score that was written. arranged and conducted by Riz Ortolani. The composer also has to his credit the scores of "Mondo Cane" and "Women Of The World."

This new issue by London follows its recent release of the soundtrack from "To Bed Or Not To Bed," an Italian film currently in release.

### Gaye In Georgia



ATLANTA-Tamla-Motown chanter Marvin Gaye (right) calls on spinner Pat Hughes at WQXI to plug his latest single effort, "You're A Wonderful One." The deck is currently riding high on both the pop and R&B

### Columbia Makes Vincent A Pop A&R Producer

NEW YORK—Columbia Records has promoted Warren Vincent to the post of pop A&R producer, according to Bob Mersey, pop A&R director.

Vincent, responsible to Mersey, will assist in recording and editing assignments. Also, he'll continue to school the second of the second

ments. Also, he'll continue to schedule and supervise pop editing work. The exec joined Columbia in Aug., 1962 as music editor. He was pro-moted to editing coordinator last Mar.

### Congress Names Hakim As Mid-West Promo Rep

NEW YORK-Jack Hakim has joined

NEW YORK—Jack Hakim has joined Congress Records as mid-west promo rep, according to Neil Galligan, national sales manager.

With a background in the sales and promo areas, Hakim has been doing disk promo for Fenway Record Dist. in Pittsburgh for the past 2½ years. Prior to that, he was with Cosnat, the distrib, in its Pittsburgh-branch sales dept. He reports to Dennis Ganim, national promo manager for Congress.

### Helen Noga Cuts Rosemary Prinz

NEW YORK-Helen Noga, who manages Johnny Mathis, among others, has brought Rosemary Prinz into the disk studio. She's known to daytime disk studio. She's known to daytime soap-opera viewers for her role in "As the World Turns." The resulting LP will turn-up on a label yet to be announced. The performer, on "World" for the past seven years, has appeared in Broadway musicals and in summer stock during the TV'er's summer hiatus.

### Teen Stars Set For N.Y. Paramount's 10-Day Easter Show

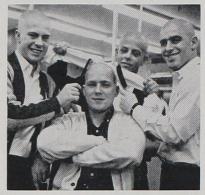
NEW YORK—A 10-day Easter stage show, featuring stellar teen names, will bring back "live" entertainment at the New York Paramount Theater after a six year lay-off. The show, from Mar. 27 to April 5, will present Sam Cooke, Jackie Wil-son, Bobby Rydell, James Brown and

company, Leslie Gore, The Four Seasons, King Curtis and band, Diane Reney, The Sapphires and "surprise" guest artists.

In addition, the bill will include the "Six Good Guys" of radio station WMCA.

Putting on the show is Theatre Three Productions and Martin Kummer Associates. Theatre Three presented the Beatles at Carnegie Hall, followed by Shirley Bassey, Tony Bennett and Count Basie. Martin Kummer, formerly with Creative Management, is Jack Paar's manager.

### **Enter The Eggheads!**



NEW YORK-Amy-Mala Records has NEW YORK—Amy-Mala Records has discovered a new group that could be this country's answer to the Beatles—The Eggheads. The four lads pictured above with the Yul Brunner pates are (left to right) Chuck Harmon, Jim Monte, John Samson and Lucky Licardi. Their initial effort for the label is "Why Don't You Stop Foolin' Around."

### **Sked Initial Promo** Trek For Linda Lloyd

NEW YORK—Linda Lloyd, new songstress getting a big build-up from Columbia Records, begins her first national promo tour this week (9). Subject matter is her first single, "I'm Gonna Love That Guy." Her schedule, announced by Bob Thompson, national promotion manager for Columbia Record Sales Corp., will take her to Seattle on March 9 and then to Minneapolis on March 10, Detroit on March 12, Cleveland on March 15, Cincinnati on March 17, Pittsburgh on March 19, Washington, D.C. on March 20, Philadelphia on March 23, New York on March 25, Hartford on March 29, Boston on March 30, Chicago on April 1, St. Louis on April 4 and Dallas on April 7. She will return home to Los Angeles on April 9. The performer was brought to the attention of Columbia's west coast A&R producer Ed Kleban, who immediately producer Ed Kleban, who immediately signed her to an exclusive recording contract. Columbia A&R executives, excited by the initial reaction to her first single, predict a long and successful recording career for Linda.

# **CHANGING MY** LIFE FOR YOU

The Z-Debs Roulette 4544

ROULETTE RECORDS

1631 B'way, N. Y., N. Y.

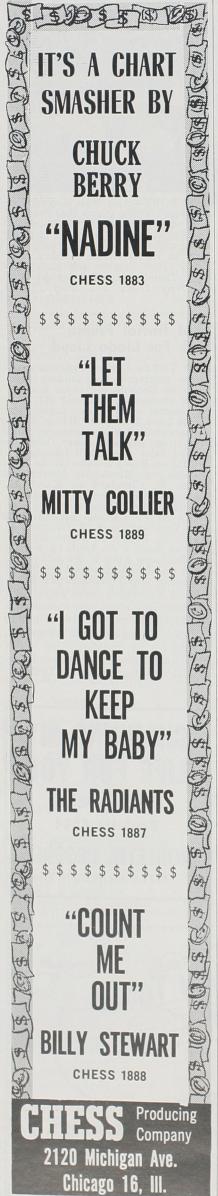


"GRANDMA'S HEARING AID" b/w "THAT ANGEL IS YOU" ...

Earth Representative TED KAKUK Ju. 6-6300

Talent Exchange, Inc. 110 West 47th Street New York, N.Y.

Earth Label RAVEN RECORDS 1721 Broadway New York, N.Y. D.J.'s WRITE FOR COPIES



### NARAS-NYU Premier Symposium Off To Stimulating Start

NEW YORK — The third annual NARAS-New York University cosponsored symposium on the recording arts and sciences began last week (4) with a stimulating discussion on "The Influence Of Records On Music" held here in the Mystic Room of the Hotel Lancaster.

"The Influence Of Records On Music" held here in the Mystic Room of the Hotel Lancaster.

The panel, moderated by indie producer and N.Y. NARAS president George Avakian, boasted an ecletic, cultivated cross-section of industry luminaries, including John Hammond, Columbia's director of talent acquisition, RCA Victor veep and general manager George Marek and Bob Rolontz of the soon-to-bow Music Business Magazine. After Avakian made some introductory remarks greeting the "pupilage," the chair was turned over to John Hammond who offered an informal talk on the early history of the disk biz.

The Columbia executive's discourse, rendered in the form of capsular, historical footnotes, rapidly skip-jumped from the incipient, hectic turn-of-thecentury days of cylinder recordings up to the dawn of the present industry in 1925 with the advent of electric disks. Hammond noted that, because the primitive recording machines couldn't cut bass frequencies, fidelity was atrocious, and records were initially regulated to back-seat status as penny arcade novelties. The human voice, however, could be recorded with adequate sound and the first best-sellers were in the fields of comedy and opera. As an interesting sidelight to the recent comedy trend, he mentioned that Okeh's "Laughing Record" sold over 3 million units—40 years ago. In conclusion Hammond said jazz almost completely owes it's popularity to the early location Dixieland disks made by the major labels.

Bob Rolontz was concerned with the rock 'n' roll explosion during the past decade. His intriguing premise was that in today's pop music business the only way to expose new music to the public is on records. Rolontz contended that the rock era swept clean the big band-oriented composers and brought in a new group of performer-writers who create material tailor-made for their teen fans. The obvious manifestation of this adolescent syndrome in the current business is that the songs reflect

fans. The obvious manifestation of this adolescent syndrome in the cur-rent business is that the songs reflect rent business is that the songs reflect the problems and concerns of the young. The journalist noted that the songs deal with subjects which young people can readily identify. In summing up, Rolontz emphatically stated: "Music on records sets the trend and all the people in the business follow these trends."

George Marek devoted his portion of the program to a lively discussion of serious music. According to the Victor exec, the public's recent awareness of sound values demands a high standard of performance on classical

standard of performance on classical recordings. He stressed that with the hi-fi stereo craze, excellent fidelity is a major factor in a significant classical sale. Marek mentioned that recordings have helped promulgate a market for intimate and chamber music as evidenced by the current intensive interest in Vivaldi. Albums, he said, have also benefited opera and other long, massive works that are difficult to similate at one hall sitting. Marek said that the growth of classical records in recent years can be

THE STARS SHINE ON COLPIX

THE MATADORS

"I GOTTA DRIVE" CP 718

COLPIX

### Sehorn To VP Post At Constellation, Brings 3 Performers With Him

CHICAGO—Marshall Sehorn, making his Sehorn label inactive, has moved over to Constellation Records as re-gional vp in charge of promo for east-ern and south eastern states, accord-ing to Ewart Abner, president of the label

Sehorn has brought with him three successful acts formerly heard on Sehorn, Lee Dorsey, Maurice Williams and Wilbur Harrison. Dorsey will be the first of the trio with a Constellation release, a revival of the oldie, "Organ Grinder's Swing."

Before forming his own label, Sehorn was associated with Bobby Robinson and his now defunct Fire-Fury set-up. The Sehorn label was nationally distributed by Dart Sales, part of the Constellation operation.

In other activity at Constellation, the label is releasing its first LP, "The Greatest Hits of Gene Chandler," which includes the artist's big hit, "Duke of Earl."

Abner has made a deal with John Mayarsales of Rehir Head Music for

Abner has made a deal with John Marascalco of Robin Hood Music for the release of a single, "10 Steps to the release of a single, "10 Steps to Love" by the Freedoms. Also, Dart is handling a single on the Martay label, owned by Mark Taylor of Los Angeles. Deck is "Tell Me in The Sunlight" by Margie Day.

### RIC Buys Samos Island

(Continued from page 6)

Meanwhile, RIC executives, both in Nashville and New York, are interviewing personnel prospects and readying products for the label's first release. RIC president Joe Csida said he will make an announcement shortly regarding key personnel appointments.

nents.

Although it was only formed by Zanetis eight months ago, the firm already numbers more than 75 songs in its catalog, including Brenda Lee's recent Decca hit, "As Usual," "I'm Gonna Change Everything" and "Guilty" (both hits on RCA Victor for Jim Reeves last year) and "I'm Saving My Love," Skeeter Davis' click Victor platter last year.

Zanetis is also the writer of "Backtrack," Faron Young's hit on Capitol and "Snap Your Fingers," a big success for Joe Henderson on Todd in 1962 and a chart-maker for Barbara Lewis on Atlantic this year. Peggy Lee has cut "Snap Your Fingers" for release later this spring.

attributed to the vast repertoire that is available to the consumer. The exec's remarks were not all milk and honey. On the negative side of the ledger he indicated that there is currently an over-emphasis on sound and that often disks are cut with too much clarity. Marek wound up by saying that the definitive classical recording has never been made and is probably more a euphoric projection than a feasible reality.

After the Marek segment, Avakian conducted a brief question and answer period in which members of the audience queried the panel. Although the basic topic under discussion was

the basic topic under discussion was hardly controversal, many tradesters in attendance vigorously contributed to the forum.

State Previous Experience And Background

CI. 6-0588

### Joy Music & Label Retain Separate Identities In New Offices On Broadway

New Offices On Broadway

NEW YORK—After 30 years in the Brill Building, Joy Music is movifurther up the main-stem to large quarters at 1790 Broadway.

While both Joy Music, the pubber and Joy Records, the label, will side the housed under the same roof, it weemphasized that the expanded operations will remain distinct, with separate and individual operations matained. Joy Music is headed by George's search is to expand by the incorporation a "workshop image."

The pubbery, for instance, will have its own, fully equipped recording search discovery and direction. The firm now has audit and rehearsal studios for singers apperformers, who will prepare deneted for exposure to various labels, some cases, Joy Music will make collaborate with indie producers for the ished masters. Dot Records recently for the labels of the More of the laborate with labels of the masters of the laborate with indie producers for the ished masters. Dot Records recently for the laborate with George Joy in the laborate with George Joy in the laborate with laborate for the laborate with laborate for the laborate with George Joy in the laborate with George Joy in the laborate with laborate for the laborate with George Joy in the laborate with George Joy in the laborate with laborate for the laborate with George Joy in the laborate with laborate for the laborate for the laborate with George Joy in the laborate with laborate for the laborate fo

ished masters. Dot Records recent purchased two masters from the most purchased two masters from the most ic firm.

Working with George Joy in the music firm in the handling of write and producers is Larry Coleman, geteral manager of Joy Music.

On the label end, working under Joy will be Chet Woods, recent named national sales manager for Most Joy/Select labels (see last week's sue), Johnny Farrow, who continuas national promotion manager; Ham, composer - arranger - conduct who is in charge of special creates projects (Ham was previously asso ate director of pop A&R under Mil Miller at Columbia Records for sevy years); Craig Brown, who has be brought in to handle the audio en neer duties for Joy/Select.

The Joy label is making its own master deals, too. It recently puchased The Four Coins' "Cuando Cliente El Sol" (Love Me With Amateur Heart), published by Peer International Bobby Woods' "If I'm a Fool Fland B

### NARM Sees Biggest Meet Yet

(Continued from page 6) area will facilitate and lengthen t A-1 time each rack jobber can spend w Ps a each manufacturer.

The social schedule is a heavy o AY for convention registrants, and ope with the Presidential Welcomi Cocktail Party on Sunday evening April 19. The climax is the 19 NARM Awards Banquet, which we be held Wednesday evening, April in the Eden Roc's Cafe Pompeii.

At the banquet, plaques will awarded this year in sixteen ce egories. An all-star show will al

be presented.

Jules Malamud, NARM execut director, stated that because of anticipated attendance, NARM members who wish to reg ter should do so immediately. Reg tration is done only through NARM office, and all hotel reserv tions are made at the time of reg tration, through NARM.

# EXECUTIVE WANTED

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# ALBUM PLANS

Deals, discounts and programs being offered to dealers and distributors by record manufacturers.

### C-PARAMOUNT

ms, including ABC-Par and Impulse! Expires: March 31.

### LANTIC & ATCO

121/2% discount on all LP's. 30-60-90 billing. Expires: March 31.

### IDIO FIDELITY

p deal: buy-8-get-1-free, plus one stereo spectacular demo at \$6 with the purchase of each catalog records. No termination date announced.

ur 10-get-1-free on entire LP catalog. 100% exchangeable. 30-60-690 billing. No expiration

### CCA-CORAL-BRUNSWICK

centive program on 107 dance-band LP's. Expires: Mar. 31.

### BERTY & DOLTON

lockbuster": Special terms and dating to qualified dealers on both LP catalogs. Expires:

NDON

emplete catalog available at discounts, dated billing, ad allowances, etc. Contact local distribs full details. Expires: Mar. 31.

five Plus Four Plan:" Part 1: pop albums under normal pricing program; Part 2: classical son the basis of one free with four, Expires: March 1.

W7-get-1-free on entire catalog including new LP's. 100% exchangeable. No expiration

### IGINAL SOUND

P catalog available on a buy-10-get-1-free basis. 100% exchangeable. No expiration date

llabels on a 10% discount until further notice. John Coltrane albums (Prestige 7000 Series) available on a buy 12 get 4 basis until March 31.

P catalog available on a buy-10-get-2-free basis. Described as a limited-time offer.

### ULETTE

Profit More in '64:" 15% discount on all albums. No termination date announced.

free-on-10 albums. Expires: April 30.

%4-A Smash of a Leap Year:" 121/2% discount on all Smash and Fontana albums.

The Wonderful World of Country Music Sales Plan:" 15% discount on all regular-priced chandise. 10% discount on Starday's economy line of seven LP's listing at \$1.98. 100% exceptivilege, dated billing and coop ads available from distribs. Discribed as a winter plan.

### MLA-MOTOWN-GORDY

I LP's available on a buy-6-get-1-free basis. Described as a permanent program.

### EJAY

% discount on LP's.

# Philips Fetes Serendipitys In Chi



ICAGO—The Serendipity Singers, who are currently riding high with coked Little Man," recently received a rousing Windy City welcome at the ty and press concert given in their honor by Philips Records at the city's ppy Medium. Highlight of the press concert, which preceded the folk-popup's opening a three-week engagement at Mister Kelly's, was the live permance of the group. Hosts to the local deejays, press, distributors and other ord people who gathered were Philips national sales manager, Lou Simon st row, right) and Bill O'Brien, the label's national promo manager (top i, left).

# **Big Band Era Revisited**





NEW YORK — To lend a nostalgic note to the "Big Band Era," Tom Troy, general manager of the Americana Hotel here, recently hosted a cocktail party for "Music Made Famous By Glenn Miller" which featured Tex Beneke, Ray Eberle, the Modernaires and Paula Kelly at the Royal Box. In the top pic (standing left to right) are some famous swing era bandleaders who attended the shindig: Buddy Morrow, Larry Clinton, WOR's Martin Block, Larry Funk, Teddy Powell, Count Basie, Vincent Lopez, George Olsen and Richard Himber. The party also boasted a dramatic "flashback sequence" in which a group of old-time song-pluggers re-enacted their direct sales pitches to the orksters. Standing (left to right) are publishers Larry Taylor, Jerry Lewyn, Mickey Addy, Bernie Pollack, Jack McCoy, Gus Gabriel, Juggy Gayles, Nat Freling, Bob Baumgartner, Leo Talent

Marek To Speak On Toscanini Broadcast

New York—George R. Marek, vice president and general manager of RCA Victor Records is the interview guest this week (11) on the NBC radio network show, "Toscanini—the Man Behind the Legend."

The program will be broadcast over all of the NBC network at 9:05 p.m. on that evening, except in New York where WNBC will present it at 11:10 p.m. next Sunday (March 15).

Marek, long-time friend and associate of the late Toscanini, will discuss a new Victor release of an album of Toscanini conducting overtures. None of the performances in the 2-LP set has been released previously. All except one of the 13 overtures are taken from radio performances of the NBC Symphony Orchestra between 1943 and 1953.

During the program, Marek and Walter Toscanini, son of the late maestro, will discuss Victor's previously announced plans for releasing other Toscanini performances in the coming five years under a new contract just signed between Victor and Walter Toscanini.

Marek will recall, with interviewer Ben Grauer, many incidents connected with Toscanini's vast number of recording sessions.

During the program, four overtures from the new album will be performed. These are Brahms' "Academic Festival Overture." Gluck's "Iphigenia in Aulis," Mozart's "Don Giovanni" overture and Brahms' "Tragic Overture."

### It's Red

NEW YORK — In last week Juke Box Ops' Record Guide an Aimed at Ops single, "Handclappin'" and "Jumbo" on Mercury, erroneously listed Arthur Prysock as the artist. It should have been his brother Red, who had a hit with the deck awhile back.

and Frank Abramson. Crouching in front of the music men are Paula Kelly, Tex Beneke and Hal Dickson.

Growing Bigger and Bigger

Johnny Tillotson (MGM)

B. F. WOOD MUSIC CO. INC. 1619 B'WAY, NEW YORK, N.Y.

\*\*\*\*\*\*

**Tremendous Reaction** 

# JUST A BAD THING

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**UA 672** 

UNITED ARTISTS 7297thAVE.·N.Y.19,N.Y.

Smash Inks Roger Miller



CHICAGO—Roger Miller, ve versatile country music attraction, has been inked to an exclusive disk pact at Smash Records.

inked to an exclusive disk pact at Smash Records.

The singer-writer-musician enters the Smash roster with a number of big country successes for RCA Victor Records, including "You Don't Want My Love," "Hey Little Star," "When Two Worlds Collide" and "Lock, Stock & Teardrops." Several years ago, he made pop news with "In The Summertime," also a click side for Andy Williams.

Miller is currently being recorded for a single and LP in Nashville under the direction of A&R director Jerry Kennedy, both to be released in the near future.

The performer has been getting strong multi-area exposure via guest shots on such popular TV'ers as the "Tonight," Jimmy Dean, Merv Griffin shows, which also displayed his comedy talents.

Current plans call for west coast taping sessions for the Steve Allen program.

Breaking Big!!

# "CASTLES IN THE SAND"

Little Stevie Wonder

Tamla 54090

TAMLA RECORD CORP. Detroit, Michigan

THE COASTERS T'AIN'T NOTHIN' TO ME

**ATCO 6287** 

### Spring Sales Push Underway At 3M's Revere-Wollensak

CHICAGO-"Selling Knows No Season" is the theme of a big spring promotion at 3M's Revere-Wollensak division for its reel-to-reel and tape cartridge recorders.

The program spotlight: a special 90 offer in which each buyer of a Revere stereo tape cartridge system will receive seven pre-recorded cartridges, valued at \$55.65, free; while the retailer from whom the purchase was made will be given one pre-recorded cartridge for demo use; a major ad program for all of the firm's reel-to-reel and tape cartridge recorders. Campaign covers national consumer mags, newspapers, tape recording fan mags and trade publications.

Included in the ad schedule are Newsweek, Sunset, Sports Illustrated, Fortune, New Yorker, Wall Street Journal, High Fidelity, Hi Fi/Stereo Review, Audio, newspapers in major markets and a number of retailer trade mags.

In addition, D. H. Boyd, general sales manager, announced that consumers purchasing any of the four models in the Revere tape cartridge line will receive their choice of seven pre-recorded cartridges. Selections will be made from a list of more than 60 albums under the Westminster, Warner Bros., Reprise, Command, ABC-Paramount and Kapp labels.

Retailers will make their selections from the same list and will receive one pre-recorded cartridge for every machine sold through May 30.

Boyd also announced that the company is continuing to broaden distribution of the tape cartridge recorder line.

"We are particularly encouraging," he stated, "those Revere-Wollensak dealers who have the facilities and personnel to demonstrate and sell this concept to add the tape cartridge system to their existing inventories."

\*\*+0+\*+0+\*+0+\*+0+\*+0+\*+0+\* **ATTENTION!!** 

Distributors

We Invite Inquiries For

NATIONAL DISTRIBUTION

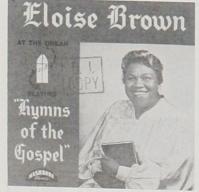
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THE MOST THRILLING GOSPEL-ORGAN ALBUM TO HIT THE MARKET YET!



**ELOISE BROWN's** "HYMNS OF

THE GOSPEL"

Highway To Heaven • The Name Of Jesus • Blessed Assurance • Oh A Closer Walk With God • When They Ring Those Golden Bells • Amazing Grace • What A Friend We Have In Jesus • There is A Fountain Filled With Blood • Rock Of Ages • Pass Me Not Oh Gentle Saviour • Nothing Between • Leaning On The Everlasting Arm

NASHBORO RECORDS

177 3rd Ave. No., Nashville, Ten

### WB-Reprise's Lee Launches Big Talent-Material Search

NEW YORK—An intensive talent & material search is on for the Warner Bros. and Reprise labels.

Spearheading the drive will be George Lee, eastern A&R director at WB-Reprise, who said that his doors are now wide-open to agencies, managers, artists and publishers.

gers, artists and publishers.

The drive was announced following a west coast meet at WB-Reprise's headquarters in Burbank, Calif. between Lee and the label's exec staff. In addition to the talent-material push, Lee will also continue to coordinate negotiations for new properties for WB-Reprise in the flick soundtrack field, including the acquisition of foreign pic properties. Reprise will be represented shortly with a Frank Sinatra-starred pic sound-

prise will be represented shortly with a Frank Sinatra-starred pic sound-track, "Robin & The Seven Hoods."
Artist-wise, Lee just completed a deal to bring vet pianist Joe Bushkin to Reprise. His LP bow will be "live" recording of his upcoming Carnegie Hall concert on Mar. 24. Tentative title is "Jose Ferrar Presents Joe Bushkin in Concert."

Albert Simpson, Decca VP, Dies

NEW YORK—Albert E. Simpson, v NEW YORK—Albert E. Simpson, v of sales in the east for Decca Records, died here last week (5) after heart attack. Simpson, who was Eyears old, succumbed in Meadowbroc Hospital in Westbury, L.I.

Simpson was one of the origin; members of Decca when it was formed in 1934, and would have celebrated his 30th year with the labernext Aug.

He entered the record business i

He entered the record business i 1926, representing the original Columbia Grammaphone Co.

He joined the newly formed Decclabel as a salesman for the east coas In Feb. 1943, he became sales manager for the New York branch, and i Dec. 1945 was named sales manage for the eastern division. Shortly following the latter appointment, has made a vp of Decca Distributin Corp., a post he held until his deat Surviving are his wife, Edith, son. Albert, Jr., a daughter Mr.

son, Albert Jr., a daughter, Mr Edith Sprague and three grandchi

### Pt. 1: Problems In Latin-Amer. Disk Mkt.

(Continued from page 6) future, when he is urged by needs of money for printing jackets and pressing records, and paying his employees.

The development of local artists and facilities for recordings make it now more profitable to record a tune in town and sell it immediately, paying only the musicians and studio. Besides, he knows that the waxing is suitable for the market, while in the case of importing a new catalog, he will have to promote it and invest even more money to try to recover the payment he made some time ago.

Local manufacturers (and music publishers, too) question also the advance matter from the promotional and artistic points of view, too. "The money we send before the records are made," explained several of them, "is money we won't be able to use to release more records from the catalog, and promote the artists it contains." In general, there are no objections against the arrangement of a certain number of yearly releases, and most reps are above this mark; their outings are more limited by the lack of possibilities of pressing and distributing than by other facts. On the publishing side, a publisher will sign fewer contracts with pubberies from other countries and work more on local products, which he may be able to sell afterwards. This, of course, reduces the possibilities of foreign publishers of selling more tunes (and getting more money) at the same time.

On the artistic side, the objection is: the catalog may be useful in the States, or Europe, but its value in the local market has to be proven yet: the representative pays money for something that he doesn't know will work well.

Of course, everybody knows the main objection offered by the original publisher or diskery: "the advance is the only way to receive some money for the records; nobody hears a word about royalty payments after the records are sold." There are several reasonable answers to it. First, local companies are now firmly established firms. Night runners may be very easily avoided: it is very simply to get impartial information and financial reports. In spite of the situation, in Argentina only two companies stopped operating during the last four years, and in both cases, they were companies with weak starts.

Banking reports show it continuously Second, expenses (tapes, etc.) are pai immediately: the only thing left i royalty payments. Third, local manu facturers point out that, for instance a \$1,000 yearly payment isn't the bes result a diskery may get from a cer tain market: although the royalt system may mean only \$700 a year adequate A&R and promotion condi tions may give \$1,500 the next year In fact, what results are better under standing between both companies and more friendly relations.

Another point is the existance o laws in certain countries (Brazil, fo: example) that limit the amount o money that may be sent to foreign countries. In the case of Brazil, it's 2% of the investment. This has beer made to keep the money in the country, and it may be used by the owner for recording in local studios, which have excellent sound and low-cost musicians. Another possibility is the 3 exchange of tapes: many diskeries are now recording internationally useful tunes that could be released with nice profits in other countries. U.S. and European record & music people have few opportunities to get in touch with these waxings, which 5 0 could be easily used by them.

What are the results of all this Simply, that American and European diskeries have big possibilities of increased earnings in this part of the world: the only thing that is required is to pay a bit more attention to its conditions and ways of operating, and cooperating with the representative and helping him in his effort. This is the way of thinking of record man facturers and publishers in Latin 9 B.J America.

A very interesting opportunity getting in touch with the top record people of the Spanish and Portuguese speaking people will take place I Mexico City, April 13. They'll meet at the Third Convention of the Latin American Federation of Record Producers, which will be fully covered by Cash Box. This may be very use ful for diskery toppers from other countries, since in one city they be able to get in touch with peop from 20 countries, and new deals will be easy to do. A special staff from Cash Box will provide complete information and report, for the first time, the whole story for the record

Wo

PILL



# COUNTRY **TOP 50**

PETTICOAT JUNCTION Flatt & Scruggs (Columbia 42882)

Carl Belew (RCA Victor 8270)

TIMBER I'M FALLING Ferlin Husky (Capitol 5111)

30 YOU'LL DRIVE ME BACK (INTO HER ARMS) Faron Young (Mercury 72212)

31 KEEPING UP WITH THE JONESES

Margie Singleton & Faron Young (Mercury 72257)

NINETY MILES AN HOUR Hank Snow (RCA Victor 8239) MY TEARS ARE OVERDUE

George Jones (United Artists 683)

34 THROUGH THE EYES

(Central Songs—BMI) Roy Clark (Capitol 5099)

WAITING A LIFETIME Webb Pierce (Decca 31582)

GOING THROUGH THE MOTIONS

(Regent—BMI) Senny James (Capitol 5087)

Buck Owens (Capitol 5025)

THE MORNING PAPER

(Acuff Rose—BMI) Bob Luman (Hickory 1238)

THE FILE

Billy Walker (Columbia 42891)

THAT'S WHY I SING IN A HONKY TONK

Warren Smith (Liberty 55615) **BURNING MEMORIES** 

Ray Price (Columbia 42971)

Bobby Lord (Hickory 1232)

(Mansion Music—ASCAP) Leroy Van Dyke (Mercury 72232)

JUST TO EASE THE PAIN

Hank Thompson (Capitol 5123) DON'T LEAVE ME TOO

(Moss-Rose—BMI)
Katy Dee (United Artists 687)

Carl Smith (Columbia 42858) DREAM HOUSE FOR SALE

Red Sovine (Starday 650)

HOW ARE THINGS IN

Durwood Haddock (Eagle 102)

THAT'S WHAT MAKES THE WORLD GO 'ROUND Claude King (Columbia 42959)

42

40

NIGHT PEOPLE

LONG

TRIANGLE

ALONG WITH YOU Rose Maddox (Capitol 5110)

LIFE CAN HAVE MEANING 38

LOVE'S GONNA LIVE HERE 34

(Warden—BMI) Porter Wagoner (RCA Victor 8257)

BIG CITY GIRLS

28 HOWDY, NEIGHBOR HOWDY

В				æ
		Pos. L		
	1	SAGINAW, MICHIGAN (Tree Music—8MI)	k 2	
	1	(Tree Music—BMI) Lefty Frizzell (Columbia 42924)		
	2	UNDERSTAND YOUR MAN (Johnny Cash Music—BMI) Johnny Cash (Columbia 42964)	1	
	3	MILLER'S CAVE (Jack Music—8MI) Bobby Bare (RCA Victor 8294)	3	
	4	FIVE LITTLE FINGERS (Moss Rose—BMI) Bill Anderson (Decca 31577)	6	
	5	LONG GONE LONESOME BLUES (Acuff Rose—BMI) Hank Williams Jr. (MGM 13208)	10	
	6	BEGGING TO YOU (Marty's Music—BMI) Marty Robbins (Columbia 42890)	5	
	7	WELCOME TO MY WORLD (Tuckahoe & Neilrae—BMI) Jim Reeves (RCA Victor 8289)	8	
	8	THE WHITE CIRCLE ON MY FINGER (Four Star Sales—8MI) Kitty Wells (Decca 31580)	14	
	9	HE SAYS THE SAME THINGS TO ME (Geld Udell—BMI) Skeeter Davis (RCA Victor 8288)	12	
	10	WIDOW MAKER (Troy Martin—8MI) Jimmy Martin (Decca 31388)	11	
r,	11	YOUR HEART TURNED LEFT (Glad—8MI) George Jones (United Artists 683)	7	
C	12	MOLLY (ColScreen Gems—BMI) Eddy Arnold (RCA Victor 8296)	4	
V K	13	THE GIRL FROM SPANISH TOWN (Marty's Music—BMI) Marty Robbins (Columbia 42968)	17	
le ni n	14	PEEL ME A NANNER (Moss Rose—BMI) Roy Drusky (Mercury 72204)	9	
te	15	OLD RECORDS (AI Gallico—BMI) Margie Singleton (Mercury 72213)	15	
TO O of	16	GOOD MORNING SELF (Pamper—BMI) Jim Reeves (RCA Victor 8289)	19	
qu	17	ALL RIGHT (Cederwood—BMI) George Morgan (Columbia 42882)	18	
B LA Th	18	A WEEK IN THE COUNTRY  (Acuff Rose—8MI)  Ernest Ashworth (Hickory 1237)	24	The second second
n I	19	Stonewall Jackson (Columbia 42889		The second second
it re too	20	Jimmy Newman (Decca 31553)	13	The state of the s
e L	4	Loretta Lynn (Decca 31541)	21	
cov eri	22	Bill Anderson (Decca 31577)	33	
n th	4	Dave Dudley (Mercury 72212)	20	
11	18	WORST OF LUCK	27	1

Cash Box

# COUNTRY ROUND UP

Medallion TV Enterprises has signed Rod Cameron to star in "Star Route," a new country & western music series which will be filmed for syndication throughout the world. John Ettlinger, president of the firm, has earmarked 26 half-hour segments of "Route" for filming both in Hollywood and on location. Ettlinger, who previously produced "High Road To

at Box 3, Belen, New Mexico. Also, word comes along that Richie has a new artist by the name of Billy The

Bob Neal of the Nashville talent stable that bears his name infos word that he has co-ordinated talent for Andy Serrahn of Mid-West Attrac-tions for March dates with Johnny



25

39





LEROY VAN DYKE

GEORGE JONES

Danger" and "Kingdom Of The Sea," Danger" and "Kingdom Of The Sea," will sign top country talent that have sold over a million records. Initial show will topline Leroy Van Dyke and will feature highlights of his career and personal life. Second segment will star Hank Thompson. Ettlinger is presently making a cross-country sales trek to meet with various ad-agency reps concerning the new stanza.

George Jones and the Jones Boys are set to play dates in Alabama and Oklahoma before heading out to Canada for a tour with Buck Owens and the Buckaroos and others. The busy Jones schedule has been filled 'til summer vacation time climaxed by a 10 day booking at the big Tean Fair 10-day booking at the big Teen Fair in San Antonio, Texas. Jones is the only country star set for the event in the company of top pop names.

Slim Williamson, Chart Records topper, sez any deejays who were missed in the mailing of "Looking For More In 64" by Jim Nesbitt, "From Brown To Blue" by Frank Taylor and "Each Time You Cross Taylor and "Each Time You Cross My Mind" by Jimmy Louis may get same by writing to him at 905 16th Ave. South, Nashville.

Sonny James is back in the Music City for a few word-packed days before touring into the Mid-West with Johnny Cash and others. The Southern Gentleman is spending his few days off the road in promotional work for his new Capitol release, "Baltimore" b/w "Least Of All You."

Little Richie Johnson sends along word that among the several new re-leases he is working on is "Squaw-lien" by Lawton Williams. Spinners needing copies should write to Richie Cash. Neal has set Bill Anderson, George Hamilton IV, Duke Of Pa-ducah along with Sonny James as a special guest attraction. Towns will include Evansville, Hammond, Can-ton, Rockford, Indianapolis, Madison, Green Bay, Duluth and Davenport.

United Artists' Kathy Dee has just completed a one-week stand as head-liner at the Sultan's Table in Denver. On her way West, the lark stopped over in the Windy City long enough to tape a guest spot on the WGN Barn Dance show and to promote her new release, "Don't Leave Me Lonely Too Long." In-the-works for Kathy are week-long bookings in upstate New York and in Florida.

### \*\*\*\*\*\*\* TWO BIG WINNERS\*\*\*

A SMASH

"LOOKING FOR MORE IN '64"

Jim Nesbitt

Chart 1065

a hit

"FROM BROWN TO BLUE"

Frank Taylor

Chart 1055

### CHART RECORDS, Inc.

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SOUND OF NASHVILLE

160 2nd Ave. S. Nashville Distributors—Phone 244-1124



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# GENE DAVIS

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Deejays: For extra copies write:

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Bobby Barnett (Sims 159)

25 PILLOW THAT WHISPERS

Carl Smith (Columbia 42949)



# COUNTRY D.J.

### REGIONAL RECORD REPORTS

### PAUL KIRKSEY WCLE

WCLE
Cleveland, Tennessee
Pillow That Whispers (Carl Smith)
Lonesome Side Of Lonely Street (Gene Woods)
Five Little Fingers (Bill Anderson)
Begging To You (Marty Robbins)
Forever (Pete Drake)
Widow Moker (Kirk Hansard)
Eight Years (Claude Gray)
I'll Make It (Don Kirkland)
From Brown To Blue (Frank Taylor)
Love Is No Excuse (Jim Reeves & Dottie West)

KZIP

Amarillo, Texas

Welcome To My World (Jim. Reeves)
This Is The House (Charlie Phillips)
Petticoat Junction (Flatt & Scruggs)
Molly (Eddy Arnold)
Good Morning Self (Jim Reeves)
Begging To You (Marty Robbins)
Timber (Ferlin Husky)
Heart's Left, I'm Right (George Jones)
Tadpole (Tillman Franks)
The Least Of All You (Sonny James)

JOHN EUSTACE

JOHN EUSTACE
WTID
Newport News, Virginia

1. Saginaw, Michigan (Lefty Frizzell)
2. Long Gone Lonesome Blues
(Hank Williams, Jr.)
3. Widow Maker (Jimmy Martin)
4. Understand Your Man (Johnny Cash)
5. Miller's Cave (Bobby Bare)
6. B. J. The D. J. (Stonewall Jackson)
7. Too Hot To Handle (Frankie Miller)
8. Five Little Fingers (Bill Anderson)
9. Timber, I'm Falling (Ferlin Husky)
10. Your Heart Turned Left (George Jones)

# SINGING CHEROKEE KBUB

KBUB
Sparks, Nevada

1. How Can I Forget You (Glenn Barber)
2. Don't Take Advantage Of Me (Bonnie Owens)
3. Love Across The Tracks (Singing Cherokee)
4. I'm In The Book (Gene Davis)
5. Long John (Tex Williams)
6. A Little South Of Memphis (Frankie Miller)
7. I've Got Mine (Tommy Collins)
8. Temptation (Roy Counts)
9. Double Life (Joe Carson)
10. Pretty Little Gal (Doyle O'Dell)

LEE SANDERS WBGC

WBGC
Chipley, Florida
Mind Your Own Business (Jimmy Dean)
All Right (George Morgan)
Big City Girls (Carl Belew)
Your Heart Turned Left (George Jones)
Molly (Eddy Amold)
Understand Your Man (Johnny Cash)
Peel Me A Nanner (Roy Drusky)
The Girl From Spanish Town (Marty Robbins)
Tootsie Orchid Lounge (Hank Cochrin)
Welcome To My World (Jim Reeves)

DAVE RAFFERTY
WTAQ
LaGrange, Illinois

1. Saginaw, Michigan (Lefty Frizzell)
2. B. J. The D. J. (Stonewall Jackson)
3. Five Little Fingers (Bill Anderson)
4. Understand Your Man (Johnny Cash)
5. The Standin (Bill Goodwin)
6. Peel Me A Nanner (Roy Drusky)
7. The Pillow That Whispers (Carl Smith)
8. Who Is The Biggest Fool (Les Cunningham)
9. Too Late To Try Again (Carl & Pearl Butler)
10. Let's Go All The Way (Norma Jean)

# Opry Inks Ashworth, And Jim & Jesse



NASHVILLE—Last Saturday's Grand Ole Opry audience had an unexpected treat when Ott Devine, manager of the Opry and program manager of WSM, announced that Ernest Ashworth and Jim and Jesse had been signed as members of the Opry. Shown (left to right) at the inking ceremonies are Ashworth, Devine and Jim and Jesse.

# CMA Re-Opens Lifetime Membership Drive



NASHVILLE—Since the announcement by CMA officials that Lifetime memberships in the association have been re-opened, new interest has sprung up with Roy Acuff sparking the trend by presenting a \$700 check to board chairman, Frances Preston. Acuff, who is a Charter Lifetime himself, is giving Lifetime memberships to all of the Smoky Mountain gang. Seated (left to right) in the above pic are Acuff, Frances Preston and June Steams. Pictured standing in the background are Shot Jackson, Jackie Phelps, Jimmy Riddle, Brother Oswald, Howdy Forrester and Grady Martin.



### COUNTRY REVIEWS

B+ very good

C+ fair mediocre

# THE CASH BOX BULLSEYE

"DON'T CLOSE THE DOOR" (2:34) [Vern BMI—Davis] "THE BEGINNING OF THE END" (2:38) [Peer Int'l BMI—Davis] JIMMIE DAVIS (Decca 31602)

Jimmie Davis can quickly get back in his money-making ways with this ultra-commercial Decca release tabbed "Don't Close The Door." The tune is a delightful medium-paced, chorus-backed country romancer with a contagious happy-go-lucky flavor. The flip, "The Beginning Of The End," is a tender, slow-moving, shufflin tradition-styled tear-jerker essayed with feeling and sincerity by Davis.

### "COPPER KETTLE" (2:16) [Melody Trails BMI—Beffo] "SUMMER GREEN AND WINTER WHITE" (1:58) [Skidmore ASCAP—Tobias, Simon] ANITA KERR QUARTET (RCA Victor 8332)

The Anita Kerr Quartet could very well make a rapid chart appearance with this sales power-packed newie from Victor. The top side here, "Copper Kettle," is pulsating, rhythmic hard-driving re-working of an old folk melody rendered with enough authority to grab plenty of spins. "Summer Green And Winter White" is a pretty, sentimental pop-folkish affair which should be of interest to pop deejays.

### RAY BAKER (United Artists 698)

(B+) "FORTY STEPS" (2:28) [Acclaim BMI—Baker, Pinkston, Williamson] Ray Baker has a good chance of zooming up the charts with this tender, chorus-backed, lament in which the songster sez he is unhappy cause his gal is getting married to another guy. Watch it closely.

(B+) "LET MY HAND CONTROL THE PEN" (2:40) [Glad BMI—Word] Rhythmic, chorus-backed opus about a guy who hopes that he can get enough courage to handle his romantic problems.

### DON KIRKLAND (Sims 164)

(B+) "TEN THOUSAND (2:32) [English BMI — Hughey, Smith] Newcomer Don Kirkland can make a national name for himself with this medium-paced, shufflin' tradition-oriented hillbilly tale of woe. Eye it.

(B+) "I'LL MAKE IT" (2:12)
[Howl BMI—Kirkland] This
time out the chanter offers a lively
rhythmic weeper with some interesting rapid-fire melodic changes.

### JEANIE GREENE (Kangaroo 45)

(B+) "LAND OF LOVIN" (2:32) [Les Kangas BMI—Kangas] Jeanie Green should attract a host of spinners with this lively, chorus-backed happy novelty lament about a gal who wants some romance. Plenty of potential here.

(B) "THE DOGGONE MA-CHINE" (2:30) [Les Kangas BMI—Kangas] Easy-going, chorus-backed country traditional with an interesting folk-flavored theme. "THE

### CATES SISTERS (Vandan 1172)

(B) "JUST A LITTLE FOOL" (2:53) [Bolivar—Vanderburg BMI—Cheatam] The Cates Sisters unleash their potent, wide-range vocal talents full-blast on this infectious, medium-paced ode about a gal who is hung-up because of a broken romance.

(B) "JUST A TEAR AWAY FROM CRYING" (2:13) [Bol-ivar — Vanderburg BMI — Hannon] Lively, pop-flavored romancer de-livered with verve and poise by the

# MCCORMICK BROTHERS (Hickory 1245)

(B+) "LANDSLIDE SPECIAL" (2:07) [Fred Rose BMI—H. & K. McCormick] The McCormick Brothers should make quite a stir with this extremely fast-moving bluegrass-styled instrumental stanza with an infectious hoedown flavor.

(B+) "ARE YOU FEELING BLUE"
(2:33) [Fred Rose BMI—
Lloyd, Hasket, McCormick] On this
end the boys dish-up an appealing,
medium-paced country-bluser.

### JIM NESBITT (Chart 1065)

(B+) "LOOKING FOR MORE IN '64" (2:34) [Yonah Peach SESAC—Moore] Jim Nesbitt has had hits in the past and he can do it again with this high-spirited singing-and recitation novelty about a guy who has plenty of high hopes for this year. Side's a natural for airplay.

(B+) "CRY ME A RIVER" (1:51) [Yonah — Rally BMI — Nesbitt] Here, Jim offers an infectious, twangy tear-jerker not to be mistaken with the years-back Julie London hit

# BOB TAYLOR (Cotton Town Jubilee 114)

"DID YOU MISS ME" (2:14) [Cotton Town BMI—Taylor]
Bob Taylor could create some excitement with this slow-moving, bluegrass-styled ballad all about a guy who wonders if his gal really loves him.

(B) "YOU'VE GONE AND BROKE MY HEART" (2:32) [Cotton Town BMI—Taylor] More fine country sounds. This one's a medium-paced weeper read with poise by the chanter.

### SINGING CHEROKEE (Cherokee 1028)

(B) "LOVE ACROSS THE TRACKS" (2:42) [Whitlock BMI—Whitlock, White] The chanter claims that he can't go on without his gal on this medium-paced, dual-track, bluegrass country ballad.

(B) "STANDING IN THE DOOR-WAY" (2:05) [Glad BM-Whitlock, Donnelly] This time out the artist offers up pleasant, warmhearted tear-jerker on a familiar theme



Edoardo Vianello has come to Buenos Aires, Since his first records ("Guarda Came Dondolo," "I Watussi") have sold very well and are still popular, Jannie Camacho and Adolfo Pino of RCA expect Vianello will be a smash ter. His latest waxing, "O Mio Signore," is being released on these days, other international artists visiting Argentina soon are Neil Sedaka (May 17) and French star Sacha Distel (May 25).

Serenata Records has signed an arrangement with Ansonia for the release dits product in the Caribbean and the United States. Special emphasis will be put on local tango recordings, which will be promoted in those areas. Serenata has just released a new waxing by Armando Fontier and his orchessive that the series of the control of t

Jose Ruzo of Sprint Music reports that he is working hard on the promotion of "Matta Matta," Italian tune with several recordings in Argentina. Ruzo expects to turn it into a hit very soon. He is also finishing the details of the representation in this country of several San Remo tunes.

Producciones Fermata is releasing "Burbujas De Jabon" and "Esto Es Bossa Nova," recorded in Brazil by the Farroupilha group, and "Blue Velvet" by The Tymes, cut originally by Cameo in the US. The label has contracted Hector Eduardo, young folk singer, and expects to launch him very soon.

Enrique Iriberri of Surco reports that his company is releasing several new Atlantic recordings, featuring Stephane Grappely, Sonny Stitt and Nino Tempo-April Stevens ("Deep Purple"). The contract with Atlantic was renewed recently during Nesuhi Ertegun's visit to Buenos Aires. Ertegun visited Argentina as part of a South American tour.

### Mexico's Best Sellers

Dominic (Orfeon)—Angélica María (Musart)—Singing

Nun (Philips)—Hna. Alegría (CBS)—Chuck Anderson (CBS)—Luis Perez Meza (Alegría)—Queta Garay (Peerless)—(Fermata Mexicana)

Magia Blanca—Hnos. Carrión (CBC)—Trío Venezuela (Velvet)—(Grever)

El Martillito (If I Had A Hammer)—Trini López (Reprise)—Los Mabers

(Musart)
Quiero Quedarme Aqui (I Want To Stay Here)—Steve Lawrence/Eydie
Gormé (CBS)—Los Dominic (Orfeon)—Los Yorsys/Lena y Lola (Musart)
—(Brambila)
—(Brambila)
—(CBS)

—(Brambila)
En La Revancha—Sonia López (CBS)
Divina Ilusion—Neil Sedaka (RCA)
Mira Mi Balanceo—Edoardo Vianello (RCA)—Los Yorsys/Lena y Lola (Musart)—Fabricio (RCA)
Recuerdos De Ipacarai—Neil Sedaka (RCA)—Monna Bell (Gamma) (Fermata Mayicana)

HE DO

mata Mexicana)
La Calambrina—Los Polivoces (Orfeon)
Gracias—Connie Francis (MGM)—Lucho Gatica (Musart)—Javier Solís
(CBS)—Flor Silvestre (Musart)



# MEXICO

Enríque Guzmán, the most popular young singer in México, has not renewed his contract with CBS-Columbia and is free to catch the best offer of any recording company. Orfeon Records is the most interested in having Enrique as an exclusive artist and is offering him many thousands of dollars to sign just to be represented in Mexican territory, being free to choose any recording company in foreign countries. Other labels interested in signing Enrique as an exclusive are RCA, Peerless, Panamericana and DUSA. By this time, it is just a matter of money and perhaps next week we will be able to inform you with whom Enríque signed.

an exclusive are RCA, Feerless, Fanamericana and Bosh. By this time, it is just a matter of money and perhaps next week we will be able to inform you with whom Enrique signed.

Los Hermanos Carrión, the most popular romantic rock and roll group, who used to belong also to CBS-Columbia, signed a new exclusive contract with Orfeon Records. They will start to record for this company in three different ways: as a group and solos by Ricardo and Lalo Carrión, respectively. Latest CBS recording made by Los Carrión at CBS, "Las Cerezas," is selling very well. Ricardo, the chief of this group also signed with Orfeon Records as an A&R man to handle the group in the future recordings.

There is also the rumor that another CBS rock and roll group, Los Locos del Rítmo, will sign a contract with Orfeon Records very soon but this announcement is not official yet. Los Hermanos Carrión and Los Locos del Rítmo used to belong to Orfeon Records some years ago and now it seems that they will return to their original company.

And speaking about Los Locos del Rítmo, they just returned from their first dates in Argentina where they had a sensational debut, signing a new contract to perform there again in September. Los Locos del Rítmo performed in Las Escala Musical, some football clubs and TV. We were informed that they were called "The best Latin American rock and roll group." They also made recordings in that country.

Prepresieve de Diseas SA signed a new contract for three and a half

Las Escala Musical, some football clubs and TV. We were informed that they were called "The best Latin American rock and roll group." They also made recordings in that country.

Panamericana de Discos, S.A. signed a new contract for three and a half more years with beautiful singer and actress Angélica María, Mexico's most popular female singer. Angélica had an old contract with the same company on which it said her exclusivity was to last to the end of 1965, now she will belong to this company until 1969.

Bolero singer María Victoria will debut in Puerto Rico, among other central and South American countries. We were informed that her new long play made at RCA will be released very soon.

Back from Puerto Rico to México City is Marco Antonio Muñíz, who is a big idol in many of the Latin American countries. Marco Antonio immediately began to work in theaters, night clubs and a new TV series. He is also preparing new songs for his next album at RCA.

Informed about the world success of the English rock and roll group The Beatles, Mexican groups such as Los Hooligans, Los Locos del Rítmo, Los Angeles Azules and some others, have started to record their Spanish versions of The Beatles' top hits.

With a daily full house at Terrazza Casino night club, Johnny Mathis finished his performances at that place, returning to the United States to begin a new recording session at Mercury. Johnny sang the best of his repertoire and his most applauded songs were "María," "Gina," "It's Not For Me To Say," "Chances Are," "The Twelfth Of Never," "Stairway to Heaven" and some others. Johnny was accompanied very well by the Mexican orchestra of Chico O'Farrill.

Gioliola Cinquetti the Italian singer who did the winning song in the past

O'Farrill.

Gigliola Cinquetti, the Italian singer who did the winning song in the past "San Remo Festival" named "I Am Not Old Enough To Love You," recorded that song in Spanish for the Gamma label. It's heard on top radio stations in México City. And there are four or five new songs recorded also in Spanish by Gigliola which will be issued very soon here.

Rock and roll group Los Mabers made their first foreign tour to San Salvador, Costa Rica, Panamá and Colombia. We also received information that another Mexican young group, Los Teen Tops who left town three weeks ago to perform in Argentina, will remain there until April 4, because of their tremendous success there and probably will continue the tour to Venezuela. As you can see, the Mexican "new wave" is having a wonderful acceptance in Latin countries, replacing American artists who years ago monopolized these countries. The reason is easy: our artists have an interesting show, they perform in the Spanish language and they are cheaper to acquire. A new perform in the Spanish language and they are cheaper to acquire. A new singer made her debut at CBS Records. Her name is Diana Mariscal, who recorded the Italian song "Piccolo, Piccolo," accompanied by the Chuck Anderson orchestra.

# Argentina's Best Sellers

This Last

5

Week Week

\*Sin Timon (Korn) Palito Ortega (RCA)
\*Mary Isabel (Mundo Musical) Leo Dan (CBS)
\*Marisa (Mundo Musical) Leo Dan (CBS)
\*Fanny (Mundo Musical) Leo Dan (CBS); Dany Montano (Musical)

\*Fanny (Mundo Musical) Leo Dan (CBS); Dany Montano (Music Hall)
Desencadena Mi Corazon (Korn) Trini Lopez (Reprise); Ray Charles (Ariel); Toscano (RCA); Donald (Music Hall)

\*Deci Por Que No Queres (Korn) Palito Ortega, Toscano (RCA); Leo Dan (CBS); Los Dukes (Music Hall); Tito Alberti (Philips)
Los Portorriqueños (Philips)

If I Had A Hammer (Fermata) Trini Lopez (Reprise); Brothers Four, Village Stompers (CBS); Lalo Fransen (RCA)

\*Un Sombrero De Paja (Korn) Chico Novarro (RCA)
Dominique (Fermata) Soeur Sourire (Philips); Hermana Alegria (CBS); Juan Ramon (Disc Jockey)
Love Me Do, The Beatles (Odeon Pops)

\*Marraditos (Korn) Los Nocturnos (Music Hall); Luis Ordoñez (CBS); Fulvio Salamanca (London); Fetiche (Philips); Chico Novarro (RCA)

\*Sabor A Nada (Korn) Palito Ortega (RCA)

\*El Patito, Chicote Lopez (Odeon Pops)

\*Mi Pueblo Chico (Korn) Los Fronterizos (Philips)

\*Celia (Mundo Musical) Leo Dan (CBS); Andy Macia (Disc Jockey); Dany Montano (Music Hall)

No Es Facil Tener 18 Años (Non E' Facile Habere 18 Anni) (RCA Italiana-Fermata) Rita Pavone (RCA)

\*Local product

15 \*Local product

SEE FRONT NEWS PAGES FOR SPECIAL ARTICLE ON LATIN AMERICA MUSIC PROBLEMS



Red Roberts at Compo has a collection of Deca C&W albums that have just been released and seem to be headed toward the best sellurs lists: "An also been released and seem to be headed toward the best sellurs lists: "An also that the Firm's Apex Division has reactivated a collection of the best sellurs lists at the Firm's Apex Division has reactive to the control of the set of the great Gracie Fields. Now repackaged in a new, low-price Point album, "Our Gracie," the set appears to be a strong bid for sales based on nostalgia as a set is the sensational "Abigail Beacher" by Freddy Cannon. The Warner Brothers release has been at, or near the top, of the Compo singles parade for a couple of weeks. Regional action, primarily in the Ottawa area, continues to sales," in the Image of God, "continue to God they prove," and from Citwa decigays as the artist was a regular visitor to Canada's Capital the last few summers as a member of the U.S.A.F. Singing Sergents. Combo promo man Roy Smith reports a resurgence of interest in product by The Everly as a result of their new billing as "The American Beatless." Roy indicates that good reports are reaching his desk daily as spinners jump on The American Beatless and ways. The control of the control of their new billing as "The American Beatless." Roy indicates that good reports are reaching his desk daily as spinners jump on The American Beatles and ways. The control of the

alike.

Some action has been noted on a Dion release by his former employer, Laurie. "Then I'll Be Tired Of You" b/w "After The Dance" are strong commercial outings by this young and very commercial vocalist.

Brenda Lee's newie, "Think," is off and running on all Canadian charts. Another gal vocalist on Decca with a cute new single is Lulu Porter with a side called, "Parasolki." Also on Decca and destined for plenty of air time is a pairing by Henry Jerome, "Haunting There" c/ "Hum Along." The "Hum" item will be especially useful to early morning spinners. Compo also is getting solid deejay action on the Ed Solomon outing. "Beatle Flying Saucer."

### **Great Britain's Best Sellers**

mı ·	T - 4	W
		Weeks
A PERSON NEWSFILM		On Chart
1	1	4 Anyone Who Had A Heart—Cilla Black (Parlophone)
		Aberbach
2 3	3	4 Diane—The Batchelors (Decca) K.P.M.
3	15	2 *Bits And Pieces—Dave Clark Five (Columbia) Ardmore &
		Beechwood
4	2	7 Needles And Pins—The Searchers (Pye) Metric
5	5	5 *I Think Of You—The Merseybeats (Fontana) Robbins
6	6	7 *I'm The One—Gerry & The Pacemakers (Columbia) Pacer
7	10	3 Candy Man — Brian Poole & The Tremeloes (Decca)
		Schroeder
8	4	5 *5-4-3-2-1—Manfred Mann (HMV) K.P.M.
9	9	4 *I'm The Lonely One—Cliff Richard (Columbia) Eugene
10	8 7	7 As Usual—Brenda Lee (Brunswick) Jewel
11	7	9 *Hippy Hippy Shake—Swinging Blue Jeans (HMV) Ard-
		more & Beechwood
12	11	4 Baby I Love You—The Ronettes (London) Belinda
13	12	14 *Glad All Over—Dave Clark Five (Columbia) Ivy
14	18	2 *Boys Cry—Eden Kane (Fontana) 142 Music
15	20	2 *Stay Awhile—Dusty Springfield (Philips) Flamingo
16		1 *Not Fade Away—The Rolling Stones (Decca) Southern
17	14	3 For You—Rick Nelson (Brunswick) Feldman
18	13	7 Don't Blame Me-Frank Ifield (Columbia) Campbell Con-
		nelly
19		1 *Over You-Freddie & The Dreamers (Columbia) Feldman
20	17	13 *I Want To Hold Your Hand-The Beatles (Parlophone)
		Northern Songs
		*Denotes Local Copyright
		7,7-8-1

### **Great Britain** Top Ten LP's

1	1	With	The	Beatles—The	Bea-
		tles (	Parl	ophone)	

- Please Please Me—The Beatles (Parlophone)
- West Side Story Sound-track (CBS)
- How Do You Like It—Gerry & The Pacemakers (Colum-
- Meet The Searchers The Searchers (Pye)
- Born Free-Frank Ifield (Columbia)
- The Shadows Greatest Hits— The Shadows (Columbia)
- Stay With The Hollies—The Hollies (Parlophone) 10
- In Dreams Roy Orbison (London)
- Freddie And The Dreamers
   Freddie & The Dreamers
  (Columbia)

### **Great Britain** Top Ten EP's

- All My Loving—The Beatles (Parlophone)
- Twist And Shout—The Beatles (Parlophone)
- Dave Clark Five Clark Five (Columbia) Dave
- The Rolling Stones Rolling Stones (Decca)
- Peter Paul And Mary—Peter, Paul & Mary (Warner Bros.) The Beatles Hits—The Bea-
- (Parlophone)
- You'll Never Walk Alone Gerry & The Pacemakers (Columbia)
- The Beatles No. 1—The Beatles (Parlophone)
- Sweets For My Sweet The Searchers (Pye) The Big Three At The Cav-ern—The Big Three (Decca) 10

### CANADA (Continued)

Albeit a shade late, action in considerable quantities has been noted for a Floyd Cramer outing, "Heartless Heart." It's based on a classical theme of Chopin's and is also released by many top artists under the title of "No Other Love." The action on "Heart," particularly in Ottawa and area, has deejays scrambling to program other versions of the melody which are readily available on numerous albums by such artists as George Greely (Reprise), Paul Weston Orch. (Capitol) and a recently released package on Capitol of Jo Stafford's Golden Hits including the aformentioned "No Other Love." The Cramer side is most suitable for all broadcast formats and is worthy of a second listen by those responsible for broadcast programming. The Louis Armstrong version of "Hello Dolly" on Kapp is a sure sales blockbuster. Moreover, it's all over the airwaves currently as spinners welcome back the great star to hit prominence that he has not enjoyed for some time.

Hal Ross, London promo man, has just completed a cross-country jaunt rigged out in a bowler hat, cut away coat and striped trousers, very British, actually, to promote a series of hot London releases by British artists.

Good to hear from Decca C&W thrush Loretta Lynn. She's just back from a two month tour, and expects to crack the chart barrier shortly with a follow up release to her current outing, "Before I'm Over You."

### Sherman Meets The Batchelors



LONDON—Warner Bros.' Allan Sherman was recently hosted by British Decca at a "Welcome To Britain" reception. On hand to greet the laffmansongster were the label's vocal group, the Batchelors, currently hitting with their disking of "Diane."

### **EMI** Maintains Sales Increases

LONDON-EMI sales are up. This was announced by the chairman Sir Joseph Lockwood in an interim report for the first seven months of the present financial year. Sir Joseph confirmed that the improvement in the company's trading, which he forecast last December, has been fully maintained. The record division has shown "spectacular" results with an increase in world sales of 12 per cent, due in no small measure to EMI's tremendous success with The Beatles and other best selling groups. The Domestic Appliance sales figure also shows an increase of 19 per cent. Sir Joseph said that profits of all major divisions of the group have improved and a satisfactory increase in the profits for the year should be reached.



# GREAT BRITAIN

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Britain's orslaught on the American charts gathers momentum as more and more artists crash into the Top 100. There seems no end to the growing fine the top of the top with "(1 Want To Hold Your Hand" still at No. 1 after seven weeks and "She Loves You" at No. 2 now have the fantastic total of, six singles in the Top 100 the latest entry being "Twist And Shout." Meantime, the Dave Clark Five continues to head for the top with "Glad All Over" which wought them their first Gold Disk for a million British sales.

Even more spectacular is the meteoric climb of The Search with "Needles and Pins." The latest group to catch of cliff Richard continues to enjoy his interest of the same of the swinging Blue Jeans and the same of the same of the same interest of the – Da The Be

ted for theme e of "I area, hi which a ge Gree ackage No Oth

"She Loves You." Pacer Music has all the Gerry and the Pacemakers numbers including their current British No. 2 "I'm The One" and all songs from Gerry's forthcoming films.

Big Dee Irwin, who scored a resounding hit here with his dynamic rendering of "Swinging On A Star" and now on a nationwide tour has waxed his first British recording. Under the direction of Pye A & R manager Tony Hatch, Irwin has brought his distinctive touch to the "Heigh Ho" march from the Disney film "Snow White And The Seven Dwarfs." The flip side "It's My Baby" is a Tony Hatch composition and the disk is released on the Colpix label.

Quickies: Trini Lopez "Jailer Bring Me Water" issued on Reprise. . . . Peter Huggett appointed as personal assistant to Louis Benjamin, director of Pye Records. . . . Chad Stuart and Jeremy Clyde, whose debut disk "Yesterday's Gone" just failed to make the charts makes a second bid with "Like I Love You Today" on Ember—again they have a John Barry backing. . . The Shadows new single "Theme For Young Lovers" on Columbia Denned by Bruce Welsh is from the latest Cliff Richard-Shadows picture "Wonderful Life." . . . Sales of Dave Clarke's "Bits And Pieces" on Columbia now nearing half million mark after only two weeks of release. . . . Dave Clark currently in America for an "Ed Sullivan" TV'er after which he holidays in Jamaica . . Will Los Indios Tabajaras score again with their distinctive revival of "Always In My Heart" on RCA Victor as they did with "Maria Elena." . . Mike Hurst (late of The Springfields) makes second solo disk on Philips "Any Time That You Want Me." . . . New single from pianist Russ Conway the familiar "Mack The Knife." . "Anyone Who Had A Heart" now topping Britain's Best Selling Sheet Music Lists. . . Gene Morretti, international marketing manager MGM in London recently for discussions with top EMI executives . . . Stan Getz arrives in March for month's engagement at Ronnie Scott's Jazz Club. The extensive catalog of Getz recordings is released in this country by EMI on the Verve label



GIRL WHO IS GOING PLACES AND ON PHILIPS RECORDS - EVERY PLACE. HER LATEST HIT

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MAKE RECORDS

IN MORE WAYS

THAN ONE!



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### DENMARK

The local Song Festival in Denmark this year became something of a great surprise to DBC-TV, it has learned in Copenhagen. The TV viewers were invited to vote for the song they liked best by mailing postcards to DBC-TV and voting on one song only. DBC-TV had expected some 80,000 postcards, or perhaps as many as 100,000, coming in, as it did not feel that there was any great interest in this matter. Altogether they got 233,465 postcards, of which 102,171 had the winning song, around 80,000 voted on the song coming in second and around 15,000 had the third song listed. No figures have been published for the other six songs in the competition, but obviously, they had to share the 36,000 votes left. This great interest in the local Festival was no doubt something to think about for DBC-TV, which has declared that for the future Denmark will withdraw from annual Song Festivals arranged by the European TV net. One reason for the withdrawal is said being the lack of interest in the local Festivals, Cash Box learned in Copenhagen last week. If DBC-TV will take its decision under new consideration after this is another story, and nobody at DBC-TV would answer that question.

So far, five of the songs in the local Danish Song Festival are available.

So far, five of the songs in the local Danish Song Festival are available on records. "Sangen om dig" (The Song About You), the winning song, is available at Odeon with Björn Tidmand, who also will represent Denmark on March 21 with this song. "Det Er En Forskel" (It Is A Difference), the second song recorded by Vivian and Berit on Polydor, "Shangri-La," ending in the third spot, will be recorded by Dario Campeotto on Sonet in the beginning of March, and of the other songs, Raquel Rastenni has recorded "Vi Taler Samme Sprog" (We Speak The Same Language) on Sonet, and on the same label is also "Ugler I Mosen" (There Is Mischief Brewing) recorded by Greth Sönck and Gustave Winckler. Publisher of the winning song is Imudico A/S, the second song is handled by Multitone A/S while the third is being published by Winckler-Produktion. "Ugler I Mosen" is published by Mörks Musikforlag.

Pye and its associate labels have changed their distributor in Denmark and are now being handled by Mörks Musikforlag. Knut Mörk, head of the company, was happy to notice that he has a top seller with "Needles And Distribution of the Company." any, was happy to n with The Searchers.

Suzie, Dutch-born artist, now living in Sweden, will make her first recordings in Danish for Sonet early in March. The titles are "Hello Love" and "Down By The Riverside." Gustav Winckler will make a Danish version of "Detroit City" for the same label. The Weedons, a local group, has done "Shimmy Shimmy" for Sonet and judging from the interest from abroad they might have got a world hit. Another Sonet group, The Hitmakers, has become very popular among others in Finland, where they are very popular TV artists. TV artists.

Also, Mörks reports great success abroad. Tonvel Music Inc. in Manila, Philippines, released five singles from Danish Triola during February. Fermata in South America has released "Footsteps" and "I Was A Bad Little Boy" with Mr. Mike in several South American territories. Finally, "Dansevise," last year's Eurovision Song Contest winner, is still very popular and except from being a standard tune that can be heard once or twice every night at Copenhagen's night clubs, it is still being recorded all over the world. Knut Mörk reported that only a short time ago he was advised of eight Spanish recordings of the tune.

Albert Kleinert of Imudico A/S told Cash Box that this year's local Song Festival winner "Sangen Om Dig" (The Song About You) should have every chance to be a top seller. Since more than 100,000 people all over Denmark voted for the song, one could expect them all to buy the EMI record with Björn Tidmand, but even if some don't, the record should do very well. Of other songs from Imudico A/S, Kleinert said he is expecting a lot from "More" from the Italian documentary "Monde Cane" (A Dog's Life), the title song from "Bye Bye Birdie" and the songs from "How To Succeed In Business Without Really Trying" by Frank Loesser. Imudico has the rights to this musical which will open in Copenhagen this autumn with Preben Uglebjerg in the leading role. Imudico also has "5-4-3-2-1," which has been high on the charts. Of the more serious music, Imudico is expecting a lot from the Danish composition "Concerto No. 4, Op. 69" by Hermann D. Koppel, just released.

New sheet music from various Danish publishers includes "Sangen Om Dig" (The Song About You), composed by Aksel V. Rasmussen with lyrics by Mogens Dam, a local song published by Imudico A/S. Acuff-Rose Scandia has released "Talk Back Trembling Lips" by John D. Loudermilk with Danish lyrics (Gemt Er Ikke Glemt) by John D. Jensen. Mörks Musikforlag has released "When Jimmy Comes Home" with Danish lyrics (Da Jimmy Kom Hjem) by Aase Gjödsböl Krogh, and "Tell Laura I Love Her."

### GOING TO COPENHAGEN?

WE WILL OF COURSE BE PRESENT AT

# THE EUROVISION SONG CONTEST, COPENHAGEN

and will stay at Hotel Royal, Copenhagen from FRIDAY March 20th until SUNDAY March 22nd.

We would be glad to meet all our old friends as well as meet new ones so please just give us a phone-call if you are there. Please remember: A big hit is BIGGER with

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# ash Box

### TOP 100 LABELS

Atlantic     66, 71, 84     Montel     21       Best     17     Okeh     3:       Capitol     1, 6, 12, 42, 83     75, 81       Checker     13     75, 81       Chess     63, 100     75, 81       Columbia     46, 49, 58, 72, 99     75, 81       Congress     17     75, 81       Crusader     32     Riviero     5, 9, 11, 45, 69, 91       Cousader     32     Riviera     18       Docca     44, 53, 97     76     80ulette     41       Roulette     41     81     82       Douke     54     Scepter     55, 91       Everest     22     Spokane     9       Epic     16, 18     Stax     3       Garrett     31     Swan     2, 2       Gordy     27, 36     10     59, 65, 74, 74       Tollie     50     50     50       Kapp     15, 39, 64, 78     78     United Artists     10, 80, 81	ABC-Paramount 28, 41, 47, 48	Mercury 2'
Atlantic     66, 71, 84     Montel     2!       Best     17       Capitol     1, 6, 12, 42, 83     Okeh     3!       Checker     13     Parkway     75, 81       Chess     63, 100     Philips     3, 14, 5;       Columbia     46, 49, 58, 72, 99     RCA Victor     5, 9, 11, 45, 69, 91       Congress     17     Reprise     1!       Crusader     32     Riviera     1       Docca     44, 53, 97     Roulette     41       Douke     54     Scepter     55, 91       Everest     22     Spokane     9       Everest     22     Spokane     9       Garrett     31     Stax     3       Gordy     27, 36     Swa     2, 22       Iamla     59, 65, 74, 74     10lie     20th Fox     20th Fox       Valie     36, 74, 78     Vunited Artists     10, 80, 81	Atco 30, 95	MGM 20, 29, 38, 63, 67
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In answer to numerous requests for such a service CASH BOX will run the Top 100 Labels feature on a weekly basis. It has been designed primarily as an aid to our international readers desiring a capsule summary of labels they carry and their representation on the CASH BOX Top 100. Feature can also be a handy order for distribs, racks, dealers and one-stops ordering disks by labels.

This Last Weeks Week Week On Chart

This Last Weeks

Some news from Finland's local Song Festival. There were two different votings for the winning song. Originally, the public was voting for the songs they liked best, and at this event four of the songs was voted out of the competition before the Final that took place Feb. 15. At the Final, juries all over Finland voted for the song they found most representative for Finland, which was "Laiskotellen" (Lazy Like). However, when the public voted early in February, they had as winning song "Rakkauden Rikkaus" (The Richness Of Love), sung by Taisto Tammi. This song got most votes from the public, but the juries in the final didn't feel the same way, and the song ended in the fifth spot. Now everybody is looking forward to the reaction on records, will "Rakkauden Rikkaus" or "Laiskotellen" be the greatest seller. A fight between the taste of the audiences and the taste of the juries.

# Norway's Best Sellers

1	1	5	Hippy Hippy Shake (The Swinging Blue Jeans/HMV)
			Imudico A/S
2	2	8	I Want To Hold Your Hand (The Beatles/Parlophone) Edi-
			tion Lyche
3	4	5	Jeg Går På Skole (Ich Geh' Noch Zur Schule) (Wenche
			Myhre/Triola) Egil Monn Iversen A/S
4	3	8	Dominique (The Singing Nun/Philips) Norsk Musiforlag
			A/S
5	5	6	Glad All Over (The Dave Clark Five/Columbia) Norsk
			Musikforlag A/S
6	9	20	Detroit City (Bobby Bare/RCA Victor) Cedarwood (Scan-
			dinavia) AB
7	_	1	Skona Mitt Hjärta (Pick Up The Pieces) (Siv Malmquist/
			Metronome) Imudico A/S
8	_	1	Needles And Pins (The Searchers/Pye) No Publisher
9	_	1	I'm The Lonely One (Cliff Richard/Columbia)
10	7	6	Maria Elena (Los Indios Tabajaras (PCA Victor) Southern

Lis

# Sweden's Best Sellers

Music AB

Week	Week	On Ch	art
1	_	1	All My Loving (The Beatles/Parlophone) Sonora Musik-
			forlags AB
2 3	_	1	Surfin' Bird (The Trashmen/Stateside) Edition Odeon
3	1	4	Hippy Hippy Shake (The Swinging Blue Jeans/HMV)
			Edition Odeon
4	4	4	Swinging On A Star (Big Dee Irwin/Colpix) Reuter &
			Reuter AB
5	6	3	and blife Hele (Buck Owens/Capitol) Bells Musi-
			AB
6	2	10	I Want To Hold Your Hand (The Beatles/Parlophone)
-			Sonora Musikförlags AB
7	3	8	Glad All Over (The Dave Clark Five/Columbia) Ehrling
0			& Lotvenholm
8 9		1	Needles And Pins (The Searchers/Pye) No publisher
9	5	8	Beautiful Dreamer (John Leyton/HMV) Southern Music
10	0	_	AB
10	8	7	Dominique (The Singing Nun/Philips) Nordiska Musik-
			förlaget AB

"The Best in Scandinavia . . Bens"



# FRANCE

We would like to note from the onset that the Bobino Music Hall program this week was excellent. It permitted us to see and listen to Pierre Perret and Nana Mouskouri. Firstly, Pierre (currently) has a best-seller with "Tord Boyau." Secondly, Nana Mouskouri, who was accompanied by the Athenians on the stage, was first-rate.

We met Regis Talar the plugger of the publishing firm Tutti. He informed us that Claude Francois has just grooved "Maman Cherie," which is the French adaptation of "Twenty Hours from Tulsa." He also mentioned the success obtained by Sheila with her rendering of "Hello Petite Fille." The Marone group is stepping out with an enormous success with "Connais tu?" Alain Barriere, as everyone knows, is quite hot right now, has just left for Italy and Germany to record the Italian and German versions of "Elle Etait Si Jolie" and "Marie Joconde." To terminate on the subject of Tutti Talar points out two new titles by Serge Gainsbourg: "Chaz Les Yé Yé" and also "Le Temps De Yo Yo."

Two new titles for Adamo the young Belgian singer who has had so much success in France. These are "J'ai Raté Le Coche" and "Vous Permettez Monsieur." Additionally, Adamo and Steff are billed on the same program at the Olympia Music Hall taking over after Johnny Hallyday.

Roger Marouani has just supplied us with some news and happily he is in good form and better than ever since the Surfs' "Je Sais Qu'un Jour" has been selling like hot dogs.

A musical film is out entitled "Les Parapluies de Cherbourg." This is sung entirely throughout the film and the musical score is penned by Michel Le-

A musical film is out entitled "Les Parapluies de Cherbourg." This is sung entirely throughout the film and the musical score is penned by Michel Legrand. Philips has just released on the French market an album of the original

grand. Philips has just released on the French market an album of the original soundtrack.

News concerning the Eurovision song contest. For the time being, only one thing is certain, that is the song "Le Chant De Mallory," written and composed by Pierre Cour and André Popp will be sung by Rachel who is on the Barclay label and will represent France. It appears that Editions Tutti will have the song that will represent Tele Monte Carlo but is not confirmed at this time of writing.

At the Marathon of the French songs Marie Laforet was highly praised.

At the Marathon of the French songs Marie Laforet was highly praised. Marie seems at the high point of her singing career.

We have noted in the novelty disk releases of this week a new one by Audrey on the Salvador label tabbed "Comme Je T'aime" and "Voila Mon Erreur." With A.Z., Pierre Barouh sings for us "Tes Dix Huit Ans." On the Vogue ticket a new guitar group, Les Faux Freres with "J'Aime Entendre" and "Le Balayeur Des Quais." Mogul Achir Chemouny has just pointed out that Line the lark of the English group Les Witchdoctors has just grooved in French the title of that Chemouny tune called "Dis Moi Maman." Let's continue with Barclay and mention a new disk by Frankie Alamo with titles like "Hum Hum Hum" and "Je Veux Prendre Ta Main," which is the French tag of a Beatle song "I Want To Hold Your Hand".

In the Vogue series, let's point out a newcomer to this group, Bernard Briac, with principal title "Ne Pleure Pas Mon Coeur."

Following up on the Pontiff's visit in Israel, we have noted a veritable bloom of records celebrating this event. It seems that all the record companies in France want to construct a monument stone by stone. The last one to date is released by Vogue.

Let's mention that Jean Ferrat seems to be having another start off on the Barclay label with a second E.P. with main title "Nuit Et Brouillard."

Yours truly Roger Sellam is a very proud man these days. My wife just gave birth to a daughter Valerie, who is doing extremely well.

### France's Best Sellers

La Mama (Charles Aznavour) Charles Aznavour—French Music Le Tord Boyau (Pierre Perret) Pierre Perret—Vogue International J'Aurais Voulu (Francoise Hardy) Francoise Hardy—Alpha

Si Je Chante Sylvie Vartan La Marie Joconde (Alain Barriere)—Alain Barriere—Tutti

# List Nations, Artists, Songs In Eurovision Contest

COPENHAGEN—The details of the Eurovision Song Contest, taking place in Copenhagen on Saturday, March 21, are now available. Listed below are the countries, artists and songs participating in the Contest:

Austria: Udo Jürgens, "Warum Nur Warum" (Why Now Why). Belgium: Robert Cogoi, "Pres de ma Riviere" (Near To My River). Denmark: Björn Tidmand, "Sangen om dig" (The Song About You). Finland: Lasse Mårtenson, "Laiskotellen" (Lazy Like). France: Rachel, "Le Chant de Mallory" (Mallory's Song). Germany: Nora Nova, "Man gewöhnt sich so schnell as das Schöne" (It Is So Easy To Get Used To Beauty). Holland: Anneke Grönloh "Jij bent mijn Leven" (You Are My Everything). Italy: Giugliola Cinquetti "Non Ho L'Eta" (I'm Not So Old To Love You). Luxembourg: Hughes Aufray and 3 Guitars "Dis que Elle Printemps Revient" (As soon As Spring Comes back). Monaco: Romuald, "Ou Sont-Elles Passees" (Where Have They Gone). Norway: Arne Bendiksen, "Spiral" (Spiral). Portugal: Antonio Calvario, "Oracão" (Prayer). Spain: Nelly with Tim and Tony, "Caracola". Switzerland: Anita Traversi, "I Miei Pensieri" (My Thoughts). United Kingdom: Matt Monro, "I Love The Little Things." Yugoslavia: Sabahudin Kurt, "Zivot je Zatvorio Krug" (Life Has Closed The Circle).

### RCA Holds Int'l Plant Managers Meet



MONTREAL—RCA plant managers representing RCA Victor Records operations all over the world are shown at the Third Annual RCA Int'l Record Plant Managers Meeting which took place recently at the RCA Victor Ltd. plant in Smith Falls, Ontario. Shown (left to right) are D. Bocci, Italy; J. Supple, Canada; D. Jones, Brazil; Mayor Arnold Gough; G. Richmond, Australia; H. Fischer, Canada; H. Clark, RCA International; O. Infante, Chile; and J. Heredia, Mexico.



# ITALY

Edoardo Vianello is leaving for Argentina, where he will stay for two weeks. The name of Edoardo has appeared frequently on the best selling list of that country. Two titles were big hits during the summer season in Argentina. Werefer to "I Watussi" and "Abbronzatissima," both published in South American countries by Ediciones Fermata. After such hits the personal appearance of Vianello was strongly requested, particularly by RCA Argentina, which releases his records. It's the first time that Vianello will be guest of a South American country. He will perform in some pop TV programs.

A single by Adriano Celentano, containing two of his recent successes "II Tangaccio" and "Sabato Triste," will be released in the States by Reprise. This is the first record of Adriano under his own label Clan to be issued in USA: The recordings that Adriano Celentano cut for Saar were and are released in the States by Vesuvius Records (distrib: MGM).

It seems that Tony Dallara, one of our most outstanding talents, has reached a strong popularity in Japan thanks to his recording of "La Novia." Cash Box has been informed that the record is fast climbing the charts. Following this success, King Records, one of the leading Japanese firms, has immediately requested of Tony Dallara the Japanese recording of the recent San Remo hit "Come Potrei Dimenticarti." The Japanese version will be published in Japan coupled with the original Italian recording of the same title.

Cash Box had the pleasure to discuss with Mr. Mazzochi, A & R Manager of Carisch, the wonderful exploitation of the Beatles, recordings in Italy: of course, he expressed his complete satisfaction. Until now, the reaction in Italy has not been too strong like, for example, in the States, but there is a very great obstacle: language. To note, therefore, it must be considered as a great result if the Beatles, original English version reach in our country top positions on the charts, even if they are not first on the list of best selling records. On the other hand, for a com

# Italy's Best Sellers

\*Come Potrei Dimenticarti: Tony Dallara/Saar, Ben E. King/Saar Published by Sugarmusic
\*Denotes Original Italian numbers.

### EMI Italiana Hosts Club 15



MILAN—EMI Italiana here has inaugurated the city's first Club 45, founded to create mutual interest between the young public and its favorite singers, and between the industry and buyers. Pictured above at the first meeting are (left to right) EMI sales manager Carlo Barbareschi; master of ceremonies Mike Buongiorno; EMI general manager Francois Minchin, Italian songster Adamo, who was the first guest star; and actress Paola Penni who introduced Adamo to the young people.



Dutch girl singer Anneke Grönloh, who sold about one million records in less than 2 years, was invited to represent Holland at the 9th Eurovisian Song Festival in Copenhagen with accompaniment of an orchestra conducted by Dolf van der Linden. In the Dutch finale Anneke sang three songs, chosen out of 206. The 120 members of the jury, dispersed all over Holland, gave their votes which resulted in a victory for the song "Jij Bent Mijn Leven" (You're My Everything), composed by Ted Powder, a member of the staff of Les Editions Int. Basart N.V., Amsterdam, with lyrics by René de Vos. After the decision had fallen in "Tivoli," Utrecht, where 1400 people enthusiastically applauded Anneke Grönloh, Basart N.V. had a special edition of the sheet music of "Jij Bent Mijn Leven" with a red, white and blue cover distributed among the auditorium. The recording of the winning song "Jij Bent Mijn Leven" on the Philips label was already on sale the next day. The music has a twisting beat and the lyrics are rather realistic. We wish Anneke Grönloh a lot of success with this fine song in Copenhagen.

Bovema's Imperial-artist Henk Elsink, doing very fine these days with his TV and radio shows, will soon be waxing another LP-album, to be named after his radio-cabaret, "Admission Free' (Vrij Entree).

Imperial-labelchief Cees Mentink told Cash Box that singing star Ronnie Watti who recently made his TV-debut with the "Miscellaneous" orchestra will be launched on records with the initial Dutch version of "Tombe La Neige." Two originals by the comedian-trio "The Three Jacquets," "Je Moet Niet Zo Doordouwen"/"Het Bootje" are now available on single. The label happily notes a strong revival interest for The Hot Jumpers' "Hippy Hippy Shake."

Gramophonehouse's US. Stateside-label expects a lot of demands for Lena

Gramophonehouse's US. Stateside-label expects a lot of demands for Lena Horne's "Blowing in the Wind." First recordings of Bovema's "Tiener Top Test," containing items by Trini Lopez, Fats Domino and Freddy Cannon will

Horne's "Blowing in the Wind." First recordings of Bovema's "Tiener Top Test," containing items by Trini Lopez, Fats Domino and Freddy Cannon will be out this week.

Bovema taped a new album by the Hurricane Strings, "Live at Meerrust." Imperial also recorded Christy Heupink's "You gave me Pearls."

Phonogram released a Philips-LP with the Dutch version of "The Sound of Music," a fortnight after the premiere at the Carré Theater in Amsterdam. Dutch translations have been kept as close to the late Oscar Hammerstein II lyrics as possible; the Richard Rodgers music is performed by a Dutch orchestra led by guest-conductor Gareth Davies. Starring in roles of Maria and Captain George von Trapp are Mieke Bos and famous Operetta-tenor Johan Heesters, Large publicity-campaigns and intensitive broadcast-plugging have resulted in satisfactory first sales of the LP-record.

Thelonious Monk played for a sold-out Concertgebouw in Amsterdam, February 15 (Paul Acket Managements) with tenorist Charlie Rouse. Recent sales of Monk's recordings, especially the Riverside-album "Thelonius Monk in Europe," show sharp upward moves.

"Manhattan," Mantovani's fine new LP-recording for Decca, was released in Holland simultaneously in stereo and mono. The want for stereo-recordings with Mantovani-typed music justify this, whereas the sales of Mantovani mono LP's have never slackened, John Ros of Phonogram told us. He was happy to add this LP to the Dutch Decca cataloge, for apart from the eversolid mantovani success-formula with strings, some of the arrangements have a more swinging, brassy style to appease big band dance-fans as well.

The Blue Diamonds, Dutch-Indonesian vocal team with a platina and several golden records gained for their Decca-label, are most successful in Germany again. After hitting hard with "Hey, Ba-ba-re-bopp" and "Up above my head" on the Dutch market, they have fine response in Germany now with "Monlight, Liebe und roter Win" (German version of Freight Train), b/w "Sweet Lorraine." A very old folk-song, probably

seems!
Artone's subsid Funckler Records has strong entires on the Benelux market with new Single material by James Darren and The Marcels. Darren recently was seen on TV here, presenting "Goodbye Cruel World" in a segment from the "Donna Reed Show," whereas The Marcels' "Alright, Okay, You Win" got a nice start being featured on Herman Stok's TV-Teen Panel "Top or Flop."

Marshall Chess, in company of Harry Goodman, was a recent visitor to the Artone Building. The meeting resulted in a longterm renewal of the deal between Aristrocat and Artone for the Chess-Checker-Argo lines. Artone Prexy Mr. Bill C. Slinger and Mr. Chess also made a deal for The Rivieras' current chart-item "California Sun," which will be released by Artone in Benelux.

current chart-item "California Sun," which will be released by Artone in Benelux.

With Columbia's Film Musical "Bye Bye Birdie" being planned for release around Easter Time, Artone's subsid Funckler Records is rushing out the music as recorded by the Paul Petersen-James Darren-Shelley Fabares three-some on Colpix.

Wim van Vught of Editions Altona reports that the world-wide success of "Dominique" by Soeur Sourire, received a second start from Holland in Dixieland-style. Three famous Dutch New-Orleans-stylers recorded "Dominique" in a special version. Dutch Swing College on Philips, The Beale Street Seven on RCA and The Middletown Jazzband on CNR. No doubt this beautiful number started in Belgium, will get a wider range now by the start of Dixieland-versions in Holland. Altona further reports that also famous "Drina"-title was done in Dixieland-version by The Beale Street Seven. Stig Anderson of Sweden Music came especially from Stockholm in order to bring his first own-produced LP personally to Editions Altona. In Holland we must admit that The Hootenanny Singers have very big chances and their style is absolutely international.

Joop Portengen obtained Dutch rights of important songs, recorded by



Benny Goodman and his Quartet arrived in Tokyo on Feb. 22, in their second visit after seven years interval. They met with the press at Hotel Okura, where Goodman told the reporters that he would have appearances with members of the Tokyo Philharmonic Orch. and Yomiuri Japan Symphonic Orch. for classic music concerts, including Mozart's Clarinet Concerto as well as his favorite jazz numbers. First performances were on Feb. 24 and 25 at Koseinenkin Hall—Tokyo. They will visit seven cities in the western area of Japan. Nippon Victor is releasing a Goodman collection to celebrate his visit.

Michiyo Azusa, King's songstress and winner of Record Grand Prize of '63, is to have a charity show at Fukuoka City Hall on April 12, under the auspices of the city's community chest association. Co-starring are Mie Nakao, Masayuki Hori and Yasuo Tanabe.

Nippon Columbia is releasing latest Japanese recording of Connie Francis on March 20, "Lolly Pop Lips" and "Who's Sorry Now." Though a local record of these songs was already cut by Yumiko Kokonoe and Paradise King, Columbia emphasizes that Connie's visit here is scheduled in late April.

Nippon Columbia is releasing a disk produced for the celebration of the reconstruction of Shinjuku Station, one of the key railroad stations of Tokyo in a tie-in with Heibon, leading magazine. One side is "Tokyo-Shinjuku Koi No Machi," sung by Kazuo Funaki, the other side is "Niji No Terminal," sung by Columbia Rose and Kenji Kitahara, the introduction of which to be done in the concert at Koseinenkin Hall.

Record Dealer's Association of Yokohama and Kawasaki area is scheduled to have its seminar to discuss how to promote April releases, inviting General Manager of Nagaoka Seiki Co. as the instructor, at the Yokohama Hall of Nippon Columbia on March 4.

Toshiba Records is releasing its third record by the Beatles, "She Loves You." Previous hits are "Please Please Me" and "I Want To Hold Your Hand," released at the beginning of this month and proving successful here.

# Japan's Best Sellers

INTERNATIONAL

3

This Last Week Week 1 5 2 1 Live Young—Troy Donahue (W.B.)—Sub-Publisher/IMP Washington Square—Village Stompers (Epic); Spike Jones (Liberty); Paradise King (Toshiba);—Sub-Publisher/Toshiba Let's Make A Memory—Cliff Richard (Odeon);—Sub-Publisher/

Shinko
Marshmellow—Johnny Cymbal (Kapp);—Sub-Publisher/Shinko
Short On Love—Gus Bockus (Polydor)
Please Please Me—Beatles (Odeon);—Sub-Publisher/Toshiba
Dominique—The Singing Nun (Philips)
I Left My Heart In San Francisco—Brenda Lee (Decca);—Sub-Publisher/Toshiba
Memories Memories—Joanie Sommers (W.B.);—Sub-Publisher/Taivo

Taiyo Come Back To Me—Roy Orbison (Monument)

JAPAN'S BEST SELLERS

This Last Week Week

Nakamatachi—Hunaki Kazuo (Columbia)
Yumeo Sodate-yo—Kyu Sakamoto (Toshiba)
Hikaru Umi—Sayuri Yoshinaga (Victor)
Ojo Kichiza—Yukio Hashi (Victor)
Wakai Utagoe—Y. Hashi & S. Yoshinaga (Victor)
Sutekina Asu Go Kitto Kuru—Kiyohiko Matsunaga (Toshiba)
Ah Seishun No Mune No Chi Wa—Akira Mita (Victor)
Dekai Konoyume—Michiya Mihashi (King)
Shiroi Seifuku—Yukio Hashi (Victor)
Gakusei Bushi—Crazy Cats (Toshiba)

LP BEST SELLERS

Last Week Week

I Left My Heart In San Francisco—Liberty (Julie London)
Blue On Blue—Bobby Vinton (Epic)
My Fair Lady—Columbia
Mantovani—London
Best Of Mitch Miller—Columbia

# Holland's Best Sellers

This Week

2

I Want To Hold Your Hand (The Beatles/Parlophone) (Les Ed. Int. Basart/Amsterdam).

Pour Moi La Vie Va Commencer (Johnny Hallyday/Philips) (World Music/Brussels).

Spiegelbeeld/Tes Tendres Années (Willeke Alberti/Philips, Johnny Hallyday/Philips) (Francobel/Brussels; sole agency: Editions Altona, Amsterdam).

She Loves You (The Beatles/Parlophone) (Belinda/Amsterdam).

Drina (The Spotnicks/CNR, Jörgen Ingmann/Metronome) (Editions Altona/Amsterdam).

Dominique (The Singing Nun/Philips) (Editions Altona/Amsterdam).

Nimm Deine Weisse Gitarre (Gert Timmerman/Telefunken) (Les

Ed. Int. Basart/Amsterdam).

This Land Is Your Land (Trini Lopez/Reprise) (Les Ed. Int. Basart/Amsterdam). One More Dance (Esther & Abraham Ofarim/Philips) (Chappell/

Amsterdam).
I'm Leaving It Up To You (Dale & Grace/London) (Les Ed. Int.

HOLLAND—(Cont'd)

famous European teener-stars: "Mit 17 Soll Mann Nicht Weiner," new hit recorded by Rita Pavone; "Mama" and "Horch Was Kommt Von Draussen 'Rein," recorded by Manuela, both songs being already in the German hitlists; "Johnny Loves Me," number one in Denmark with Sonet's recording of charming Susie; "Weer Zingt De Wind" sung by Anneke Grönloh in the Dutch song-contest for the Eurovision- Songfestival.



# GERMANY

On the wake of the San Remo Festival and the "Song for Europe" festival to be held on March 21 in Copenhagen, Germany is working hard on its 4th "German Pop Music Festival" to be held in Baden-Baden in June. Although the preliminaries are to be held in May, work is already finished to choose the 18 compositions to be represented in the prelims. The jury consisting of prominent people from the record industry, press, publishers, song writers and lyric writers heard demos of hundreds of tunes and will choose the best 18 to be recorded and presented to the public. The 6 major German labels, Ariola, Metronome, DGG, Teldee, Electrola and Philips will all send 3 artists or group of artists to the festival and will record the tunes. The authors and publishers of the tunes are not known and will not be announced until the festival is over, but the tentative lineup of artists is fairly certain. At present it looks like Philips will be represented by Heidi Bruhl, Esther Ofarim, Abraham and Ester Ofarim in duet. Electrola will send Rex Gildo & Gitte, and either Paul Kuhn, Belina or Vittorio. Two of the three artists will be sent. Metronome will have Siw Malmkvist, Anna Louise Hanson and Peter Fritsch in the festival, Ariola will send Peggy Peters, Franz and his Blerbrummers, and one other artist, Polydor will have Margot Eskens, Trudi Herr and Mariona and Teldec goes with Gitta Lind, Violetta Farrari and Anna Marie. There will certainly be a few changes in this list and we'll have a full report shortly before the festival takes place. A tour of the Red Army Choir stirred up some excitement in Switzerland as several cantons, among them, those of Berne, Basle and Zurich, prohibited the appearance of the Russian ensemble arguing that this sort of propaganda for a totalitarian system has no place in their concert halls. On the other side of the picture, Zurich's biggest department store Jemoli's has a "Live Like An American" exhibition complete with Texas saloon and regular recitals.

Rolf Budde reports that his publishing fi

The Like An American" exhibition complete with Texas saloon and regular recitals.

Rolf Budde reports that his publishing firm is going great guns with plenty of hits. The newest is the Little Peggy March Geman waxing of "Lady Music" which is zooming up the charts. Other disks doing well for the pubbery include "Secret Love" by Kathy Kirbly, the German version of "Please Please Me" by The Team Beats on Vogue and their two top hits "If I Was A Boy" by Rita Pavone and "3 Musketeers" by Conny. They also have the new Rita Pavone record which is climbing the charts. R. G. Whittington the international division supervisor from Mercury Record Productions is visiting Germany to meet with independent producers here.

Deutsche Vogue reports that it has passed the 20,000 mark on the original version of "Louie, Louie" by the Kingsmen and have now picked up the rights to "California Sun" by The Rivieras which looks like a big seller as well.

Philips Records has had such luck with its low price "Fontana" LP series selling for 4 dollars (the normal LP costs \$4.50 here) that they have reduced the price of the series to \$3.50. The firm also reports that the song "Dominique" is finally taking off and is racking up good sales. Jazz man Siegfried Loch is recording an LP with Johnny Griffin, Kenny Clarke, Jimmy Woode, Francis Boland and others for the label and the "Liverpool sound" group, The Merseybeats are recording their hit "I Think of You" in German.

Jane and Anton Peterer of Edition Coda in Zurich flew to Munich for talks with three of Coda's most prominent partners in Germany, Rudolf Forester of Ufaton, Peter Meisel of Intro and Hans R. Beierlein of Montana, all of them music publishers and indic record producers. Main theme of the discussions was the furtherance and promotion of new Swiss talent for records and TV. The Max Roach quartet with vocalist Abbey Lindoln gave "Freedom Now" concerts in several Swiss cities. The top hit for Coda in Switzerland at present is the "Drina March," a Yugoslavian import, and the number

# Germany's Best Sellers

Week Week On Chart

Das Kannst Du Mir Nicht Verbieten (You Can Never Stop Me Loving You)—Bernd Spier-CBS—Edition Accord \*Der Platz Neben Mir (The Place Next To Me)—Sacha Distel—Polydor—Hans Gerig Music \*Glueck Gehoert Dazu (It Helps To Be Lucky)—Rex Gildo—Electrola—Hans Gerig Music Drei Musketiere (Three Musketeers)—Conny Froeboess-Electrola—Metronom/Froeboess/Rolf Budde America—Trini Lopez—Ariola/Reprise—Chappell/August Seith 5

hilips

10

Seith

\*Wenn Nur Jede Woche Mal Der Erste Waer (If Every Week Was The Frist Week Of The Month)—Gus Backus—Polydor-Karlheinz Busse Music

\*Wenn Ich Ein Junge Waer (If I Was A Boy)—Rita Pavone—RCA Victor-Rolf Budde Music

\*Nur Ein Bisschen Glueck (Just A Little Luck)—Gitte—Columbia—Hans Gerig Music

\*Nino—Connie Francis—MGM—Schneider Music

\*Es Gibt Kein Bier Auf Hawaii (There's No Beer In Hawaii)—Paul Kuhn—Columbia—Paul C. R. Arends Music

\*Original German Copyright

### **Monty Babson On Belgian TV**



BRUSSELS-BRUSSELS—Monty Babson, who has been clicking in Belgium with his rendition of "Hava Naguila" on Palette, recently appeared on Flemish TV. In the above pic our man in Belgium, Frans Romeyns (far right), is shown talking to the chanter, Jean Kluger, managing director of Palette, and Jan Theys, the label's promo chief just prior to Babson's television appearance.



The fantastic world-wide publicity and record sales of the Beatles appears to be having a good effect on the entire industry. Most record companies report a lift in catalog sales, part of which surely can be attributed to the renewed interest in records by many consumers as a result of the Beatles. In all the years Cash Box has been reporting from Australia, we cannot recall any success story to come anywhere near matching that of England's hot export property. We understand that albums by the Beatles are selling in larger numbers than many good hit singles at the moment. The promoters of the Australian tour by the Beatles (set for June) are currently booking local acts to join the bill. to join the bill.

American musical comedy performer Tom Larson, who came to Australia to appear in "Camelot" was involved in a motor accident recently at the Mel-American musical comedy performer Tom Larson, who came to Australia to appear in "Camelot" was involved in a motor accident recently at the Melbourne suburb of Doncaster. Two young children were killed in the accident, but Larson escaped any serious injury. Larson was driving a late model American car which was involved in a collision with a car which carried six passengers, including the two who were killed. As a result of the accident, police have now charged Larson on two counts of manslaughter. Larson has been released on bail, and the case will come to court on March 23. Meanwhile, another artist has taken over Larson's role in "Camelot," which is now running at Her Majesty's Theatre in Melbourne.

The March release from Australian Record Company includes five more albums for children from the V/A Tale Spinner Series.

albums for children from the V/A Tale Spinner Series.

EMI should retain its present strong grip on the singles market with their recent releases which include "Candy Man" by Brian Poole, "I Wonder Who's Kissing Her Now" by Bobby Darin, "Worried Guy" by Johnny Tillotson, "5-4-3-2-1" by Manfred Man, "Fun, Fun, Fun" by the Beach Boys and "Borne On The Wind" by Roy Orbison.

Radio station 2 GB, key station of the Macquarie Broadcasting Network throughout Australia, has introduced a series of annual national awards to Australian recording artists, to be known as "Macquarie Tunetable Awards." Awards will be given in six categories "All-Australian Record of 1963," "Best Female Vocal," "Best Male Vocal," "Best Vocal Group," "Best Instrumental" and "Outstanding Newcomer." Results will be announced in this column the minute they are made known. minute they are made known.

His many friends in the trade around the world will be sorry to learn that illness has forced popular television compere Bert Newton to resign from GTV-Channel 9. Bert has been in hospital for several weeks and is expected to spend many weeks of rest after his discharge from hospital. Bert is reported suffering from fatigue.

It wouldn't be a bad idea to set-up permanent type for the top three titles on our best-seller list since all three places have been held by the Beatles for so long. It seems the only competition to the Beatles is coming from the Beatles! They now have four of the top five singles across the nation. Al Martino is keeping up his standard pretty well, "I Love You More And More Every Day" makes it four hits in a row for Al.

J. Albert & Son has scored the local publishing rights to several prominent American hits including "Southdown U.S.A.," "Long Tall Texan," "Daisy Petal Pickin'," "Abigail Beecher" and "Who Needs It?."

Bert Whelan (formerly with A. P. Sykes—record distributors) and Ken Wheeler (formerly with AWA-RCA Distributors) have both joined the staff of the record department at the EMI office in Melbourne.

Commercial radio stations throughout Australia are getting every ounce of value out of programming records and special sessions devoted to the Beatles. It is virtually impossible to switch on a radio these days without striking a record by the Beatles, and the strange thing about the whole thing is that the same four or five tracks by the group seem to be receiving about 85% of the total programming time alloted to the Beatles.

# Australia's Best Sellers

I Saw Her Standing There (The Beatles—Parlophone) Leeds Music She Loves You (The Beatles—Parlophone) Leeds Music I Want To Hold Your Hand (The Beatles—Parlophone) Leeds Music Glad All Over (Dave Clark Five—Columbia) Reg Connelly Music Love Me Do (The Beatles—Parlophone) Castle Music \*He's My Real Gone Surfer Boy (Little Pattie—H.M.V.) Castle Music You Don't Own Me (Lesley Gore—Phillips) I Love You More And More Every Day (Al Martino—Capitol) \*Teeny (Johnny Chester—W & G) Woomera Music A Fool Never Learns (Andy Williams—CBS) Cricket Music Long Tall Texan (Murray Kellum—London) J. Albert & Son \*Locally Produced Record

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### Israel's Best Sellers

This Last Weeks Week Week On Chart Swinging On A Star—Big Dee Irwin. (Colpix/"Hataklit")
As Usual—Brenda Lee (Arton/"Hed Arzi")
Needles And Pins—The Searchers (Top Hits/"Hataklit")
I Only Want To Be With You—Dusty Springfield (Philips)
You Don't Own Me—Lesley Gore (Mercury)
I Want To Hold Your Hand—The Beatles (Parlophone)
I'm The Lonely One—Cliff Richard (Columbia)
Hello Love—Julie Grant (Top Hits/"Hataklit")
For You—Ricky Nelson (Arton,"Hed Arzi")
Don't Talk To Him—Cliff Richard (Columbia)
All My Lovin'—The Beatles (Parlophone)
Come On—Tommy Roe (ABC Paramount)
Glad All Over—Dave Clark Five (Columbia)
The Boy You're Kissin'—Mark Wynter (Top Hits/"Hataklit") 10 11 12  $\begin{array}{c} 1\overline{4} \\ 17 \end{array}$ The l

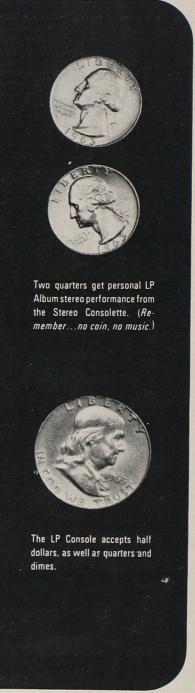
taklit")
I'm Watching (Every Little Move You Make) — Peggy March (RCA)
Secret Love—Kathy Kirby (Decca)
Charade—Henry Mancini (RCA)
Good News—Sam Cooke (RCA)
Whispering—Nino Tempo & April Stevens (Atlantic/"Hatallit) 15

11 19

8

24 Hours From Tulsa—Gene Pitney (Musicor) 15





# What do you say? Half a buck...4 bits...50c?

By any name, it's still the biggest pricing breakthrough since dime play:

Seeburg's stereo Little LP Album play for a half-dollar. THE STEREO CONSOLETTE pioneers a whole new price field. It was designed to get you the most 50-cent play . . . in addition to the most in singles play. For one important reason: so you could make a bigger collection.

But anybody can paste up a 50-cent price. The important thing is to offer music really worth 50 cents to the patron.

Seeburg has been first in that, too-

music worth the money. The now-famous Seeburg Stereo Little LP Album records, imitated but unduplicated, pull in top incomes everywhere they're offered.

And the unique Stereo Consolette puts the selection and the listening *personally* at the patrons' convenience.

Half a buck . . . 4 bits . . . 50¢? You garner a lot more when Seeburg provides the music.



MUSIC FOR PROFITABLE PUBLIC ENTERTAINMENT



### Taxation and Legislation

# Matters for the Association

Time was when the individualistic businessman in our industry went to bat for himself, and with a brief orientation, a few drinks over lunch, and a handshake, he settled the major legislative problems that may have been causing him a sleepless night or two. Taxes were of no problem at all as compared with today's heavy tax structure and its effects on not only the coin machine and vending business but all businesses. Today things are different.

As in most instances, especially when we become involved in government procedures, everything is high-level and unusually complex in structure. A legislative proposal to ban a machine originates in the mind of a local politician who may be pressured by his church or his patrons and a bill is the end result. The growing need for funds to finance expanding communities inevitably singles out the coin machine and a per machine tax is introduced. The problem is usually to prevent unfair taxation or unnecessary legislation from being introduced. Once the bill is written, the job of defeating it is a big one.

As always, however, the politician is in need of votes and an education into the specific business his legislation may affect. The trade association is fast becoming the prime tool of industry and also the politico's means of acquiring the votes and the education. In fact, it is extremely difficult to get a story across from the standpoint of an individual. The cross-section of a large voting group or a nationwide industry, as opposed to the views of the individual, serves better to open the mind of the legislator to the people who must bear the tax payment or abide by the law.

The coin machine and vending industry has never before needed the strength which comes from association, as it does today. As a result, local trade associations are forming at a rapid rate; existing organizations are meeting more often and with more serious discussion; and at the national level, one of the greatest beneficiaries is the MOA, growing stronger with each new local-national association dues arrangement.

NAMA, the national vending association, has increased its staff and its meeting program schedules as evidenced by the growing number of Council meets and the Operation Alert campaign. At the moment, NAMA's Legislative Council is holding local meetings across the nation.

The operator who does not support his local association today is failing in his responsibility to himself and to his industry. Things will get worse before they get better as witness the desperate need in many areas for funds to pay the community's way. The only way in which to properly tell your side of the story is through a sensible program presented with the official stamp of your business group.

Cash Box-March 14, 1964

# Coin Machine Operators Look To Associations For Legislative Leadership

More and more the coin machine and vending operator is looking for the answers to major problems affecting his livelihood. The location problems can usually be settled via a loan, a bonus, or outright refusal and loss of a location. In any event, the loss is a singular one. However, when a tax ruling is handed down the ruling effects every operator and every machine. When a machine is banned, it affects every machine in the state, or as sometimes in the past, every machine of a type in the nation. Legislation which dictates the placement of machines and the type locations which may be sought out, again affects every operator and every machine.

Last week was a typical week in the coin machine industry as we know it today. Operators were looking for the answers to the big questions and for the ammunition to hold off blanket tax rulings and legislative directives, which at times are economically crippling.

In each instance, the operator looked to his association leaders for help. It is no longer a one-man fight. The operators have learned that there is strength indeed in association. And the associations have learned that legislation and its effects on an industry can be a full-time job.

# **Senate Bill Calls For License** On Coin Machines In NY State

### Ops Call Meeting For March 11 In NYC

NEW YORK-Operators throughout New York State were advised of a meeting to be held this week, Wednesday, March 11, the purpose of which will be to discuss the contents of Senate Bill 3569 which has been introduced in Albany.

The Bill, a licensing bill, has been expected for a long time. Whether or not the industry will accept or reject it entirely remains to be seen. The Bill will be discussed on Wednesday evening when approximately 100 operators are expected to meet at a dinner session at the Holiday Inn at 440 West 57th Street here. Representatives from all of the local associations will attend the meeting.

The Bill, which was introduced by Senator Laverne on February 25, calls for a license to be paid by coin machine operators.

It has been reported that other legislation also effecting the industry will be discussed.

Bill Kobler, Secretary of the Music Operators of New York, Inc., metropolitan New York City association, signed the announcement which was mailed to members and to association heads. Non-members are also invited to attend.

New York State operators have been threatened with a license for machines over the years. One has never come about. However, rather than suffer an economic setback under a per machine tax, which could be crippling, ops have hinted that perhaps the present Bill which calls for a two-year licensing fee, would aim to keep locations out of the coin machine business. With the growing number of pool table sales to locations of late, this could have a bearing on the feelings of operators. Several coinmen have indicated that the penalties which are part of the Bill would be in dispute. The details of

this Bill will be discussed and attorneys for the associations are expected to present an evaluation of the contents at the meeting.

### NY State Guild Ops Mee't In Beacon



BEACON-The New York State Operators Guild met February 26, in Newburgh, after the original February 19 date was cancelled due to a severe snow storm in that area, Gertrude Browne, a Guild member, an-

Special guests at the meeting, which was held at the Hotel Washington, were attorney Lou Werner, Irv Kempner of Runyan Sales Company, and Jerry Merblum.

Jack Wilson, chairman of the 1963 dinner at the Nevele, gave the final report on the affair, saying that it was a financial success.

Guild members that attended the Newburgh meeting were: Gertrude Browne, Mike Mulqueen, Jack Wilson, James (Pie) Haley, Joe Reich, Alban Mower, Ron Gregory, Mac Douglass, James De Mare, Ben Golden, John Nuccitelli, Mike Kuprych, Nick Kuprych, Lester Smith, Heck Roen, Tom Greco, Steve Nekos, Ed Rockwell and

# Mawdsley Sets Fall Of '64 For Organization Date In New Eng.

HOLYOKE—Russell Mawdsley, of Russell-Hall Inc., president of the Coin Machine Association of New England, has set the fall of 1964 for

England, has set the fall of 1964 for the final consolidation of Association locals in Boston, Maine, New Hampshire, Vermont and Rhode Island.

Mawdsley stated that "this is a large order and is going to take some time to get the ball rolling, but I have all the confidence in the world that we should have one of the best associations in the country by the fall of '64."

He is being assisted in setting up the locals by Bob Jones, Sales Man-ager of Redd Distributing Inc., and Irwin Margold, Sales Manager of Tri-

mount Automatic Sales.

Mawdsley was elected head of the Coin Machine Association of New England last fall. He is also on the board of directors of the Music Operators of America.



RUSS MAWDSLEY

### NJ Guild Establishes Vertical Line Of Communication

NEWARK—A resolution whereby the Vending Guild of New Jersey will pay membership dues to the N.J. Council of Coin Machine Operators in 1964 was unanimously approved at a Guild meeting recently.

According to the resolution, which was jointly sponsored by Clio J. Rosazza of Franklin Lakes and Herman Halperin of Irvington, \$35 will be remitted for each member in good standing

Bert Betti, a member of the Guild's board of directors, stated that the vertical organization line of communication is now established-Vending Guild to State Council, State Council to MOA. If the Guild's resolution is successful in 1964, the next step will be the payment of individual membership dues fees to MOA. The idea is to have each level of organization activity properly financed and functioning.

The Guild expects all trade associations now affiliated with the state council to go on record officially and make their financial contributions. When this is done, they expect the state council to be activated to perform the functions that are needed. A state-wide council meeting of association heads is scheduled for March.

### Miami Assoc. To Elect Officers

MIAMI—James Mullins of the Amalgamated Machine Operators Association announced that a general meeting of the Association will be held March 25, at the Rama Inn, 14411 Biscayne Blvd.

The purpose of the meeting will be the yearly election of new Association

the purpose of the meeting with the yearly election of new Association officers and board directors. Tentative plans for the formation of a State Association will be discussed.

### Eastern Penna. Ops To Meet

NORRISTOWN-The Eastern Pennsylvania Amusement Machine Association will hold a meeting March 18. The meeting will be held at the General DeKalb Inn, 2519 Dekalb Street, Norristown, Pennsylvania, and will begin at 8:30.

### Philly Ops To Meet April 4

PHILADELPHIA — Joe Silverman, Business Manager of the Amusement Association of Philadelphia, 850 Broad Street, advised that the next meeting of the Association will be held at the "Wynne Restaurant" on April 4.