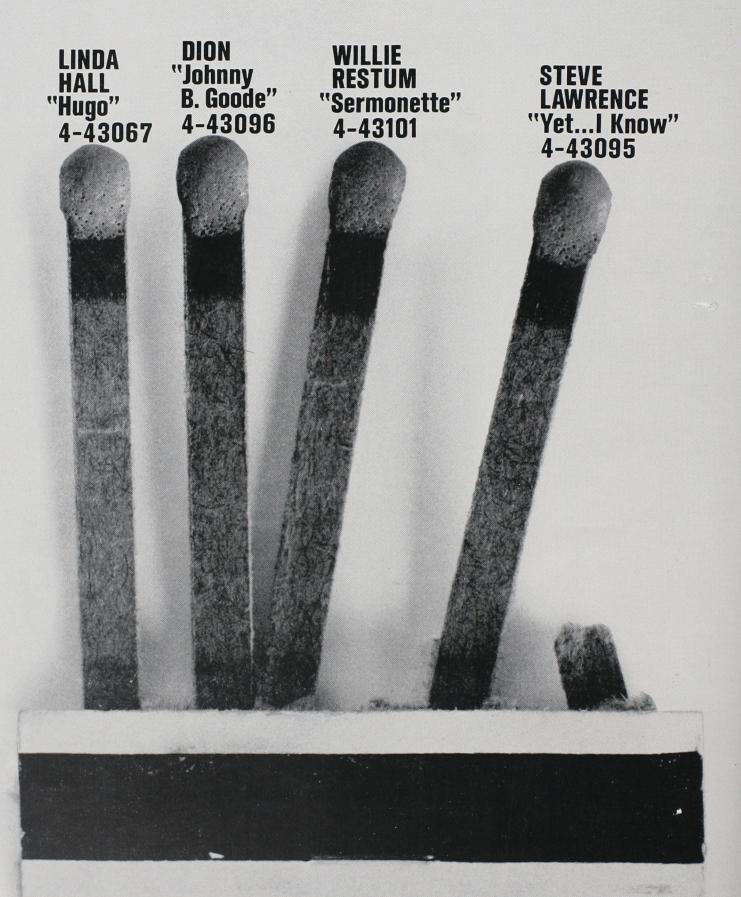
# Cash Box

**AUGUST 22, 1964** 



ugust, 1964, marks the 30th Anniversary of one of the giants of the recording industry, Decca Records. Thirty years ago this month, a handful of men joined forces and began molding company that went on to become a major influence in the field of recording. Milton R. Rackmil (seen above) was one of those men, who contributed so much to the emergence of Decca as an industry leader. Pictured above, reflecting upon the past and the present, Rackmil (seen above) was one of those men, who contributed so much to the emergence of Decca Influence in the feldor of Decca Records, and its subsidiary labels, Coral, Brunswick and Vocalion, Influently looks forward to the future. During Rackmil's tenure as a Decca executive he has played a role in the careers of some of the entertainment world's greatest personalities including so the solution. The process in the field of country music.

# HOT



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## Cash Box

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SUBSCRIPTION RATES \$15 per year anywhere in the U. S. A. Published weekly. Second
class postage paid at Bristol, Conn.
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# **SPECIALIZATION**

The Ford Motor Co. has a hit auto in its snappy new Mustang sportscar. Some 100,000 of the medium-priced autos have been sold since their introduction earlier this year.

While no breakdown of sales into age groups has been made available, Ford makes a point in its strong ad program on the Mustang's behalf to direct much attention to young adults and part of the teen age group.

In fact, one of its radio jingles has an outright rock 'n roll sound.

Obviously, Ford is doing its homework. It recognizes the burgeoning growth in the young adult or teen population, and with it, an immense purchasing power. The U.S. currently has about 23 million teenagers, up seven million from 1954's total of 16 million. It will be 28 million in 1974. While young adults (20 to 34) are up 1 million from 1954 (36 million from 35 million), the total will be 49 million by 1974.

Ford, of course, also recognizes the great interest that teeners, specifically, have in anything with four wheels, whether brand new or temptingly too old for the junk-

Needless to say, the music business has made economic history for itself in going after the teen market, not with just helter-skelter, all-encompassing releases, but with specific themes aimed to take advantage of teenage fads and fancies, areas not necessarily in the domain of romance. It is probably the first time in the history of U.S. popular music that material has been created (and recorded) that appeals directly to an age group's avocations, pastimes, etc.

In recent months, the music business has watched the kids try their hands at surfin' and has comeup with a sound that ties-in with that sport, developing a highly saleable product.

Now, in the Mustang groove, the hot-rod sound is going over with marked success. During rock 'n roll's earlier days, it was zany teenage fashions (i.e. "Blue Suede Shoes") that were translated into successful recordings.

It is apparent that in teen crazes of the future, the music business, faced with even larger teen audiences, should also supply sounds associated with them.

It is also clear that this type of musical merchandising, if you will, is hardly long on longevity. But, it certainly is a valuable direct approach to the teenage market. In a sense, it's the kids own folk music. They identify closely with it. The music business must always be on top of current teen interests to supply it.

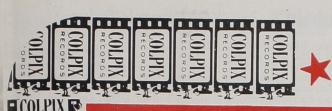
# Cash Box TOP 100



93

88

101000000000000000000000000000000000000			0.10		0 /15	0.10	
1	WHERE DID OUR LOVE GO	1/15	36			8/8	
	(Jobete—BMI) ☆SUPREMES-Motown-1060	2	4	(Tree—BMI) ☆AL HIRT-RCA-8391	31	20	(Drury Lane, Beckie—BMI) 71 ☆BOBBY WOOD-Joy-285
2	(Sands—ASCAP)	וש	3	G.T.O.  (Buckhorn—BMI)  ☆RONNIE & DAYTONAS-Ma'a-481	64	85	DANCING IN THE STREET  (Jobete - BN)
3	A HARD DAY'S NIGHT  (Unart, Maclen—BMI)	3	38	ANGELITO (Gil-Epps—BMI)	40	40	REMEMBER (WALKIN' IN THE SAND)
4	☆BEATLES-Capitol-5222  THE HOUSE OF THE RISING S  (AI Gallico—BMI)  ☆ANIMALS-MGM-13264		61 39	RENE & RENE-Columbia-43054  SHE'S THE ONE (Liphilben-Chartbuster—BMI)	45	50	(Tender Tune, Trio—BMI) ☆SHANGRI LAS-Red Bird-10008 WHERE LOVE HAS GONE
5	WISHIN' AND HOPIN' (Jonathan—ASCAP)	5	5 40	☆CHARTBUSTERS-Mutual-502 IT'S ALL OVER NOW (Kag—BMI)	51	63 7.	(Paramount—ASCAP) — ☆JACK JONES-Kapp-608
6	DUSTY SPRINGFIELD-Philips-40207 UNDER THE BOARDWALK  (T.M.—BMI)	6	9 41	☆ROLLING STONES-London-9687 *Valentinos-Sar-152 NOBODY I KNOW		1	(Curtom—BMI) 82 ☆JERRY BUTLER-VeeJay-598 .
7	C'MON AND SWIM (Taracrest—BMI)	8	15 42	(Maclen—BMI)  ☆PETER & GORDON-Capitol-5211  MIXED-UP, SHOOK-UP GIRL	33	16	(Leeds—ASCAP)  ☆STEVE LAWRENCE-Columbia-43095
8	☆BÖBBY FREEMAN-Autumn-2 RAG DOLL		2 43	(Merjoda—BMI)  ☆PATTY & EMBLEMS-Herald-590  HEY GIRL DON'T BOTHER M	37	28 77	TO LOVE (Keetch, Caesar & Dino—BMI) 78
9	(Saturday, Gavadima—ASCAP)  ☆FOUR SEASONS-Philips 40211  BECAUSE	4		(Low-Twi—BMI)  ☆TAMS-ABC-10573  HAUNTED HOUSE	49	64	HE'S IN TOWN (Screen Gems, Columbia—BMI) 88
10	(I√y—ASCAP)  ☆DAVE CLARK FIVE-Epic-9704  PEOPLE SAY		13 45	(Venice B Flat—BMI) ☆GENE SIMMONS-Hi-2076	63	73	☆TOKENS-B.T. Puppy-502 WE'LL SING IN THE SUNSHINE
11	(Trio—BMI)  ☆DIXIE CUPS-Red Bird-10-006  THE LITTLE OLD LADY (FROM		13 45	<b>WORRY</b> (Ridge—BMI) ☆JOHNNY TILLOTSON-MGM-13255	50	52	(Lutercalia BMI)  ☆GALE GARRNETT-RCA-8388  ALWAYS TOGETHER
	PASADENA) (Screen Gems, Columbia—BMI)	7	6 46	(Hill & Range, Ron Bre—BMI)	68	79	(Damian—ASCAP) 92 ☆AL MARTINO-Capitol-5239
12	☆JAN & DEAN-Liberty-55704 (YOU DON'T KNOW) HOW		47	☆BRENDA LEE-Decca-31654  I BELIEVE  (Cromwell—ASCAP)	46	34	THE NEW "FRANKIE AND JOHNNY" SONG
	GLAD I AM  (Roosevelt—BMI)  ☆NANCY WILSON-Capitol-5198	14	17 48	TRY IT BABY			(Hollis—BMI) ☆GREENWOOD COUNTY SINGERS- -Kapp-591
13	I WANNA LOVE HIM SO BAD	10	14 49	(Jobete—BMI) ☆MARVIN GAYE-Tamla-54094 LITTLE LATIN LUPE LU	35	23 82	(The Girls—BMI) 85
14	∆JELLY BEANS-Red Bird-10-003 AIN'T SHE SWEET	15	50	(Ray, Maxwell, Conrad—BMI)  ☆KINGSMEN-Wand-157  CAN'T YOU SEE THAT SHE'S	57 MIN	65 E 83	☆SHIRELLES-Scepter-1278  I'M ON THE OUTSIDE (LOOKING IN)
15	(Advance—ASCAP)  ☆BEATLES-Atco-6308  SUCH A NIGHT	15	51	(Beechwood—BMI)  ☆DAVE CLARK FIVE-Epic-9692  IN THE MISTY MOONLIGHT	41	33	(South Mountain—BMI)  ☆LITTLE ANTHONY & IMPERIALS- DCP-1104
16	☆Elvis Presley-RCA Victor-8400	16	52	(4 Star Sales—BMI)  ☆JERRY WALLACE-Challenge-59246	59	76 84	
16	AND I LOVE HER  (Unart-Maclen—BMI)  ☆BEATLES-Capitol-5235	17	35	I'LL KEEP YOU SATISFIED  (Metric—BMI)  ☆BILLY J. KRAMER & DAKOTAS-	39	48	(Ross-Jungnickel—ASCAP) 87 ☆LOU JOHNSON-Big Hill-552
17	HOW DO YOU DO IT  (Just—BMI)  ☆GERRY & PACEMAKERS-Laurie-3261		53	INVISIBLE TEARS (Central—BMI)	61	74 85	THERE'S NOTHING I CAN SAY  (Chappell—ASCAP)  ☆RICK NELSON-Decca-31656
18	WALK DON'T RUN '64		54	A HOUSE IS NOT A HOME		86	
19	☆VENTURES-Dolton-96			(Diplomat—ASCAP)  ☆DIONNE WARWICK-Scepter-1282  ☆BROOK BENTON-Mercury-72303	55	62 <b>87</b>	☆SIW MALMKVIST & UMBERTO MARCATO-Jubilee-5479
20	(Sea Of Tunes—BMI) ☆BEACH BOYS-Capitol-5174  MAYBE I KNOW	12	8 55	AL DI LA  (M. Witmark & Sons—ASCAP)  ☆RAY CHARLES SINGERS-Comman	38	32	JOHNNY B. GOODE  (Arc—BMI)  ☆DION DIMUCI-Columbia-43096
-		26	37 56	SAY YOU (T.M.—BMI)	67	77	A TASTE OF HONEY (Songfest—ASCAP) 90
21	JUST BE TRUE  (Curtom-Conrad—BMI)  ☆GENE CHANDLER-Constellation-130		29 57	↑RÔNNIE DOVE-Diamond-167  A TEAR FELL (Progressive—BMI)	58	66 89	
22	I'LL CRY INSTEAD		58	☆RAY CHARLES-ABC Paramount-10: RINGO'S THEME (THIS BOY)	571		(Rittenhouse—BMI)  ☆GARNET MIMMS & ENCHANTERS- United Artists-715
23	☆BEATLES-Capitol-5234  STEAL AWAY	25	59	(Unart, Maclen—BMI) ☆GEORGE MARTIN-United Artists-74  MABELLINE	66 45	76 90	SOMEONE, SOMEONE (Nep—ASCAP)  ☆BRIAN POOLE & TREMELOES-
24	(Fame—BMI) ☆JIMMY HUGHES-Fame-6401 SELFISH ONE	13	12	(Arc—BMI) ☆JOHNNY RIVERS-Imperial-66056	77	- 91	A SUMMER SONG
	(Chevis—BMI) ☆JACKIE ROSS-Chess-1903	30 4	46	OUT OF SIGHT  (Try Me—BMI)  ☆JAMES BROWN-Smash-1919	80	90	(Unart—BMI) ☆CHAD STUART & JEREMY CLYDE- World Artists-1027
25	YOU NEVER CAN TELL  (Arc—BMI)  ☆CHUCK BERRY-Chess-1906	36	61	LOOKING FOR LOVE	34	39	(Rosewood-Day, Bob Hilliard-
26	BREAD AND BUTTER	44 7	70 62	ACONNIE FRANCIS-MGM-13256 BABY, I NEED YOUR LOVING		93	ASCAP)  ☆RUBY & ROMANTICS-Kapp-601  MICHAEL
27	☆NEWBEATS-Hickoy-1269 TELL ME		63	(Jobete—BMI) ☆FOUR TOPS-Motown-1062  FUNNY	74	- 04	(Unart—BMI) 98 ☆TRINI LOPEZ-Reprise-0300
28	(Southern—ASCAP)  ☆ROLLING STONES-London-9682  DANG ME	28 3	30	(Just Geneva—BMI) ☆JOE HINTON-Back Beat-541	76	89 94	2075 (Jec—BMI) — ☆WILLIE MITCHELL-Hi-2075
29	(Tree—BMI)  ☆ROGER MILLER-Smash-1881  CLINGING VINE	18	7	IT HURTS TO BE IN LOVE  (Screen Gems-Columbia—BMI)  ☆GENE PITNEY-Musicor-1040	79	87 95	SHOUT  (Nom, Wemar—BMI)  ☆LULU & LUVERS-Parrott-9678
	(Peter Maurice—ASCAP) ☆BOBBY VINTON-Epic-9705	47 6	65	HELLO MUDDUH, HELLO FADDUH—'64		96	THANK YOU FOR LOVING ME
30	KEEP ON PUSHING  (Curtom-MI)  ☆IMPRESSIONS-ABC-10554	22 1	66	☆ALLAN SHERMAN-Warner Bros	72 5449	97	☆AL MARTINO-Capitol-5239  FATHER SEBASTIAN
31	HANDY MAN (Travis—BMI)	20 1	19	I'VE GOT NO TIME TO LOSE  (East—BMI)  ☆CARLA THOMAS-Atlantic-2238		67 98	(Four Star Sales—BMI)
32	THE GIRL FROM IPANEMA		67	YOU'LL NEVER GET TO HEAV  (Jac, Blue Seas—ASCAP)  ☆DIONNE WARWICK-Scepter-1282		99	(MMPC—BMI) 96 ☆B.B. King-Kent-396
33	I LIKE IT LIKE THAT	24 1	68	I'M INTO SOMETHING GOOD (Screen Gems, Columbia—RMI)		45	THE JAMES BOND THEME  (Unart—BMI)  ☆BILLY STRANGE-Crescendo-2320
34	/I-b-4 BIII	27 2	25 69	SOMEDAY WE'RE GONNA LO			O SINCERELY (Regenf—BMI)
	(Budd—ASCAP) 4 ☆MILLIE SMALL-Smash-1920	43 5	56	AGAIN (McLaughlin—BMI)  ☆SEARCHERS-Kapp-609	83	_	☆FOUR SEASONS-Vee Jay-608  SHARP UPWARD MOVE
35	MEMPHIS (Arc—BMI)	32 1	8 70	I WANT YOU TO MEET MY B. (Screen Gems, Columbia—BMI)	ABY	81	BEST SELLING RECORDS OTHER VERSIONS STRONGLY REPORTED
-	☆JOHNNY RIVERS-Imperial-66032			☆Eydie Gorme-Columbia-43082	/3	81	ALPHABETIZED, TOP 100 IN EACH ISSUE



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# BERNAUEITE CASTRO



SINGS

# "HIS LIPS GET IN THE WAY"

HOWARD GREENFIELD - HELEN MILLER

# See Ska As Hitting On Dance Floor Before It Clicks In Disk Field

NEW YORK - If audience enthusiasm is any indication, the Jamaican Ska is a dance that could be tremendous if given the proper exposure here in America.

here in America.

This was quite evident at the Singer Bowl in the New York World's Fair last week where the Jamaican Government put on a show of Jamaican Ska music as well as the dance currently sweeping the isle of Jamaica. The government flew into New York one of the hottest exponents of Ska, Byron Lee and his Dragonaires, a band billed as "The Ska Kings." Performing at the bowl along with the Lee band were Millie Small, famous for her "My Boy Lollipop," ska single on Smash, Jimmy Cliff, a rhythmic vocalist who dramatizes his singing with contortionistic motions,

#### **Grass Roots Campaign For** "Where Love Has Gone" Disk, Film And Book

NEW YORK—"Total Merchandising At Local Level" was the promo concept outlined last week (13) by key execs of Embassy and Paramount Pictures, Kapp Records and Pocket Books for an encompassing campaign planned for the disk, picture and book. "Where Love Has Gone."

Trade and consumer press reps gathered at the Hemisphere Club of the Time & Life Bldg. to hear Joseph E. Levine of Embassy Pictures, James Jacobson of Pocket Books, Dave Kapp of Kapp Records, and Ed Wolpin of Famous Music Publishers reveal their plans for making the Harold Robbins book, Levine picture, Jack Jones record, and Cahn-Van Huesen song, "Where Love Has Gone" a household phrase.

Radio, television, newspaper and

Radio, television, newspaper and magazine advertising is expected to reach more than 70 million people in a campaign to put these related products in markets they have never been before, 14,700 spot radio commercials on 128 stations will be aired prior to the opening of the film. Jones will visit deejays and TV personalities in key cities throughout the country to plug the song, and the Famous pubbery is urging recording and TV artists to add the tune to their repertoires. Jerry Vale (Columbia) and Hugo Winterhalter (Kapp) have already cut the tune with others expected to follow suit.

The publisher and the label have already set their sights on another Academy Award for Cahn and Van Huesen, to be sparked by the Jack Jones etching.

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and a vocal team called the Blues

In the audience were talent book-

Busters.

In the audience were talent bookers, agents, etc., and the doors were open to the World's Fair public who numbered in the hundreds.

Many seemed to feel that the music was not unique enough to create a sensation in America, the only major factor distinguishing the sound from the basic shuffle rhythm being heavy bass emphasts on the up-beat rather than the down-beat. But everyone seemed to be impressed with the potential of the Ska as a dance.

Much like the Twist, it is the dance which can best be enjoyed by those who participate in it. It is a simple dance with a series of simple variations that could be picked up by all age groups if given just a reasonable amount of exposure here. It is not a dance to watch since, like the Twist, it is quite repetitious. However, it is in its early stages and should it catch in the States, no doubt a large number of dance step variations would follow. It is also a far less strenuous dance than the Twist.

If Ska is to make it in America, it will probably have to follow the route taken by the Twist. Although the music is rhythmic, the excitement generated on a dance floor has not yet been felt on ska recordings released in (Continued on page 39)

(Continued on page 39)

# CBS' 1st Half Figures Set New Income Highs

NEW YORK—CBS, the communications giant which is the parent firm of Columbia Records, has attained impressive financial gains. Its first half figures were the best in CBS history, it was announced last week by board chairman William S. Paley.

The firm's net income for the first six months of '64 was approximately \$4 million above that of the same period for the previous year. The actual net was \$23,047,783 compared with \$19,370,017 for the same six months of 1062 months of 1963.

The net sales for period just ended were \$303,595,550. For the same 26 weeks of 1963 this item was \$273,-276,969. On a per share basis, the first six months earnings were equal to \$1.19 compared with \$1.02 for the same period last year.

same period last year.

The CBS directors declared the usual 25 cents cash dividend. It will be paid to stockholders of record as of Aug. 28. Payment date is Sept. 11.

#### Decca Ups 6 Mos. Net

NEW YORK-For the six month period ended June 30, Decca Records and its subsid, Universal Pictures, had net earnings of \$2,632,456, equal to \$1.72 per share on 1,527,401 outstanding shares of capital stock. This was a slight gain over the similar period in 1963, which saw earnings of \$2,625,372.

#### **Bud Dain To GNP-Crescendo** As Nat'l Sales Promo Mar.

HOLLYWOOD-Bud Dain has joined the GNP-Crescendo label as national sales and promo manager. Dain was formerly east coast rep, later assistant national promo rep at Liberty Records. Before coming to GNP-Crescendo, he did indie promo in Calif., numbering the label as one of his accounts. The diskery, currently his accounts. The diskery, currently on a singles market push, is currently enjoying its biggest singles seller to date, "The James Bond Theme" by Billy Strange. GNP-Crescendo is operated by Gene Norman, the yet diskman and producer. man, the vet diskman and producer.

## Loma Is WB's **New Disk Subsid**

BURBANK—Warner Bros. Records has formed a subsid label, Loma Records, according to Mike Maitland, president of the company. Under the direction of Bob Krasnow, the label will operate on a limited release schedule, directing most of its attention to singles releases, while making occasional album releases. The subsid's doors will be open to talent and master purchases.

All administrative and sales functions of the label will be directed by WB's exec staff.

Krasnow is preparing the diskery's first releases.

first releases

#### Pickwick Int'l Sales, Earnings Up 17% For Fiscal 1964

NEW YORK—Pickwick International, the low-priced LP producer, registered a 17% increase in sales and earnings for fiscal 1964 (ending last April 30), according to a "president's message" from Cy Leslie.

Leslie reported gross sales of \$5,923,905 for the past year, with the record-breaking pace producing pershare earnings of 70.3 cents.

Pickwick has 12 consumer labels and also creates product for a number of concerns, including General Electric, Philco and Motorola.

Other areas of diversification, include music publishing, contracts with outside record producers for specialty merchandise, sizable holdings in the international market and domestic operational facilities, which now incorporate extensive IBM accounting equipment. equipment.

equipment.

On the publishing level, Leslie called the company's operation of the Weiss and Barry interests "a pilot for additional publishing acquisitions." Publishing, he said, "offers stability and continuity of profits." Leslie also noted the "expanded operations" of Pickwick International (Great Britain) Ltd., an English subsidiary which is "rapidly achieving important status in the English and continental markets in popular-priced albums and children's recordings."

Operating as an 80 percent owned

Operating as an 80 percent owned affiliate of the firm, is the Kimberly Corp., which also produces low-priced album series, in addition to the Allegro classical line, also priced in the \$1.98 retail category.

\$1.98 retail category.

Finally, Leslie reported, Pickwick's Frank Luther Division, operated by the dean of children's and educational records, will provide numerous record series for the field of education. These efforts are being carried out under contract with leading book publishers in the new field of "text records." Looking ahead, "with great anticipation," Leslie predicted "new heights of success in the current fiscal year," which started last May 1.

#### Monument Forms International Division

NEW YORK—Monument Records has opened an international division, with Louise Roos to direct a newly-formed foreign relations department. A native of Amsterdam, she has worked with major record companies in Europe. Among Monument's pactees is an English group, Brian Poole and the Tremeloes. Label's American star, Roy Orbison, is a big act abroad, too.

#### Chuco Monge, Top Mexican Writer, Dies

MEXICO CITY-Chuco Monge, MEXICO CITY—Chuco Monge, a top Mexican songwriter, died of a heart attack in Mexico City on Aug. 9 at the age of 54. He had written about 500 songs, some 200 of which were familiar to Mexicans. He was also one of the founders of the Society of Authors & Composers in Mexico. He is survived by a wife and two children.

## **Liberty Starts Chipmunk Drive**

HOLLYWOOD — Liberty Record's kiddie staples, The Chipmunks, have a new promo program all to themselves. Diskery has started a drive on Chipmunk product, entailing eight albums, five EP's and two special singles.

on Chipmunk product, entailing eight albums, five EP's and two special singles.

Heading the album parade is the Chipmunk's latest, "The Chipmunks leading the Beatles Hits," which the label credits with being well over the 100,000 mark in sales.

The Chipmunks push includes merchandising and display pieces, a folder which lists all their LP product, tailored for dealers' customer mailings and bag stuffing. Other items available are 12" by 12" easels displays of selected albums, a large siding display of the new album, a streamer and mats.

Don Bohanan, marketing director for Liberty, is crediting in-store play on "The Chipmunks Sing The Beatles ly, Hits." According to Bohanan, wherever a dealer plays the album on a mydemonstration player or over a loud my speaker system, the customers literes ally flock to the counter to find out rell, what album is playing. As an example, the Colony Record Shop in Manhattan, after playing the album sold gift 114 copies in one day. Along with memorchandising displays of the LP, the Bohanan said, this type of promotion teach has been responsible for the album and markets.

#### UA In 3-Way Deal For New Lionel Bart Musical, A Singing Robin Hood

NEW YORK—United Artists, writer Lionel ("Oliver!") Bart and a new producing company have joined hands in a new musical called "Robin Hood" to be presented late next year. The original cast LP has been set for release on United Artists Records

Brookfield, partnered by film star Peter Sellers and producer John Bry an, and UA commissioned Bart to adapt "Robin Hood" for the musical

adapt "Robin Hood" for the musical stage. An announcement did not specify the payment for Bart's services, but noted a "record figure."

The two companies will finance the London and New York productions of the musical, according to George Ornstein, head of UA production in the United Kingdom.

When the film version is madeafter the musical completes its stage run—Brookfield will product it for release by UA as one of several projects Brookfield will undertake for UA.

UA.

Bryan, producer of the award-winning film, "The Horse's Mouth" and set designer for "Becket," will creat the stage sets for "Robin Hood" and also produce the London and New York productions of the musical.

Bart will begin work on "Robin Hood" immediately after his newest show, "Maggie May," opens in London next month.

# Plummer To Play "Cyrano" In Musical

NEW YORK—Christopher Plummer has been picked by producer David Merrick for his fall of '65 production of Edmond Rostand's "Cyrano de Bergerac." The actor will come to the song and dance role after having played the part in straight dramatic productions on the stage and on TV in 1962.

Leslie Bricusse, who co-authored "Stop The World" with Anthony Newley, will supply the words and music, and Michael Langham, who music, and Michael Langham, who staged the dramatic version in Stratford, Canada in which Plummer ap for peared, will direct and bring with peared, will direct and bring him members of the Stratford production staff.

# Tower Label Names 19 Distributors; New Broadway Season Gives **Finalizes Selection of Field Force**

HOLLYWOOD—Nearing its early Sept. debut on the market, Tower Records, new affiliate of the Capitol label, has lined-up 19 distribs and finalized its field force, according to vito Samela, sales topper.

Covering the east coast is Manny Kellem, former national singles promo manager for Capitol Records Distributing Corp. and a longtime

#### B'way Learning Plug Power Of Title Songs?

NEW YORK—It's a rare movie that gets away without a title-song these days, no matter how hard the writers must twist and turn to make one out

days, no matter how hard the writers must twist and turn to make one out of an improbable title.

Now Broadway seems to be taking the title song more serjously, especially since the success of "Hello, Dolly!," which gives the show a plug each time it's performed.

Anyway, Ray Stark, producer of "Funny Girl," recently informed the score's writers, Jule Styne and Bob Merrill, of the hit Barbra Streisandstarred show that the production could use a title song. And a titlesong there'll be, and it's expected to be inserted sometime this week. At least the lyric writer (Merrill) has a nice and normal title to work with. Had the title-song bug bit Schubert Row several years back, Frank Loesser and Stephen Sondheim might have to live today with such maint-theme

ser and Stephen Sondheim might have to live today with such main-theme efforts as "How to Succeed in Business Without Really Trying" and "A Funny Thing Happened On The Way to The Forum."

For the upcoming new season, there'll be a title song for the new Bock & Harnick musical, "Fiddler on the Roof," and some labels have passed off a song from Sammy Davis' "Golden Boy" as the show's maintheme (actually, it's a number called "Night Song").

Randy Sparks Sells Controlling Interest In Christies For \$2.6 Mil

Christies For \$2.6 Mil

HOLLYWOOD — Randy Sparks, ounder, director, and creative leader of The New Christy Minstrels since their inception two and one-half years 190, has sold his controlling interest in the owning organization. The New Christy Minstrels, Inc., to partnernanagers George Greif and Sid Garis for a sale price of \$2,600,000 said to be the largest such transaction ver made in the folk music field.

Sparks' corporation, Randy Sparks associates, Inc., retain 40% of the roup's Columbia Records pact on all roduct mastered and in release, and as an individual, he retains sole ownship of New Christy and Cherryell Music Publishing Companies, lus a 32% interest in Mandalay Interprises, Inc., a TV producing m, Heritage House Music Publishing Co., and a performer's share of ast record royalties.

Resigning his position as president for NCM, Inc., and record producer the Minstrels on Columbia's A&R aff, Sparks will continue to produce or his new seven-performer folk roup, The Back Porch Majority, the record for Epic Records. Other

aff, Sparks will continue to produce or his new seven-performer folk roup. The Back Porch Majority, ho record for Epic Records. Other atterests include Ledbetter's (West-ood nitery), the Folkhouse (rent-ree shelter for talented newcomers), aravelle Music Publishing Co., Inc., and a recording ontract with Columbia as a solo poptist, under personal guidance of reif-Garris Management.

The Christies have twice appeared the White House, performed the Darks-penned background score for motion picture, appeared on numeras TV shows (i.e. the Andy Wilsins TV), Hootenanny, Jonathan BC show, Hootenanny, Jonathan BC show for the summer), given ave succeeded with their albums inners as the best chorus performans.

Samela aid. Also moving over from CRDC are John Douminian and Lee Trimble. Douminian held a similar post for Capitol in the central states, operating out of Chicago, while Trimble, who moves to Cleveland to share the midwest duties, was territory manager in Houston.

George Sherlock, formerly with London Records, joins Tower as western states rep. Sherlock will operate out of Hollywood. All four report directly to Samela.

As for the distrib line-up, Samela stated that additional distribs would

As for the distrib line-up, Samela stated that additional distribs would be announced in the near future. "There are so many good distributors in the country today," he feels, "that making a final choice is extremely difficult."

making a final choice is extremely difficult."

The 19 outlets already selected are: New York: New Deal Record Service; Chicago and Milwaukee: MS Dist.; Philadelphia: Marnel Dist.; Boston: Mutual Dist.; San Francisco: Stone Dist.; Detroit: Jay Kay Dist.; St. Louis and Kansas City: Roberts Dist.; Cleveland: Cleve-Disc; Cincinnati: Four State Dist.; Balt.-Washington: Musical Sales; Minneapolis: Harold Lieberman; Houston: United Record Dist.; Seattle: C&C; Atlanta: Dixie Record Dist.; Denver: Davis Sales Co.; New Orleans: All South Dist.; Newark: Essex Record Dist.; Hartford: Seaboard Dist.; and Microphone Music Inc.

#### Levy, Hugo & Luigi Buy Jon Ware, Doris Gee Songs

NEW YORK—The new diskery-publishing partnership of Morris Levy,

NEW YORK—The new diskery-publishing partnership of Morris Levy, Hugo (Peretti) and Luigi (Creatore) has continued its expansion drive with the purchase and full acquisition of copyrights in Jon Ware Music and Doris Gee Music, previously a joint-ownership operation between Levy and Henry Glover.

It was explained that only the copyrights held in joint ownership were affected by the sale and that all copyrights in both firms that were previously owned by Glover were not part of the sale. The songs in the Jon Ware firm will now be in the Frost Music catalog and those in Doris Gee will be part of Planetary Music. Both Frost and Planetary are part of the Levy, Hugo & Luigi music publishing combine. No purchase price was announced.

Among the important BMI copy-

Among the important BMI copyrights involved in the purchase are "Peppermint Twist," "Ya Ya," "Fanny Mae," "Hey Let's Twist" and "California Sun," recently a top ten song by the Rivieras on USA Records. As explained by Levy, this acquisition is part of the many moves that will be employed to consolidate all of the music publishing holdings under one roof and one ownership. This consolidation will enable the two newly appointed vice-presidents of the publishing firms, Charles Koppelman and Don Rubin, to work with a more diversified catalog unhampered by split control or multiple interests. Both Rubin and Koppelman have already begun work and are actively engaged in meeting with writers.

In a joint statement from Levy and Hugo & Luigi, the partnership summed up the announcement with, "we will continue to actively seek every means possible to build a music publishing operation that will enable new, young songwriters to come into their own, while at the same time acquiring important established copyrights that can be worked with a fresh new approach, copyrights that have always been the mainstay and backbone of the music publishing business."

# New Writers Their Big Chance

NEW YORK—Fresh writing talent, from the stables of both ASCAP and BMI, plunges into the Broadway mucomedy area in the upcoming

New teams will be making their debuts, while some newcomers will be collaborating with veterans of the Broadway scene. To be sure, a number of established writers will also be displaying new scores.

#### The ASCAP Shows

The ASCAP Shows

Among the definite ASCAP-cleared shows for the 1964-65 season is "Golden Boy," the Sammy Davisstarred show which opens the new season on Sept. 28. It's score is by Charles Strouse & Lee Adams, writers of "Bye Bye Birdie" and "All-American." Capitol will record the cast LP. Two weeks later, playwright Sidney ("Tchin-Tchin" and "Dylan") Michaels' first set of Broadway lyrics, to Mark Sandrich, Jr.'s music, will be heard in "Ben Franklin in Paris," which opens Oct. 13 with Robert Preston in the title role.

Vet composer Sammy Fain teams with new arrivals Alan Bergman and Marilyn Keith in "Something More!" which opens on Broadway on Nov. 5. A Nov. 9 entry, "Bajour," will have a score by Walter Marks, his first for Broadway. ASCAP's last scheduled show for 1964 is "I Had a Ball" with a score by Stan Freeman (his first Broadway try) and Jack Lawrence. It has a Dec. 6 opening.

Termed "good possibilities" for early 1965 are "Time of the Cuckoo" with a score by Richard Rodgers and Stephen Sondheim: "Roman Holiday," music and lyrics by Richard Rodgers and Stephen Sondheim: "Roman Holiday," music and lyrics by Richard Adler; "How Green Was My Valley," a collaboration of the new team of John Morris and Gerald Freedman; "Brave New Worlds," also sporting a score by a new duo, Laurence Rosenthal and Franklin Lacey; "Hobson's Choice." which brings to Broadway the movie team of James Van Huesen and Sammy Cahn, each with Broadway experience.

ASCAP's Off-B'way music will include Gladys Shelley's "Gogo Loves

Sammy Cahn, each with Broadway experience.

ASCAP's Off-B'way music will include Gladys Shelley's "Gogo Loves You," which premieres Oct. 12, and "The Secret Life of Walter Mitty," with words and music by Leon Carr and Earl Shuman, a new Off-B'way teaming. It opens on Oct. 12. "Gogo" is set for a cast LP on Mercury Records.

#### BMI Shows

Heading the list of BMI entries this season is the new show by Jerry Bock and Sheldon Harnick, BMI's strong-est Broadway writers. Their show, following "Fiorello!," "Tenderloin" and "She Loves Me," is "Fiddler on the Roof," which opens Sept. 22 with Zero Mostel as its star. RCA Victor

Zero Mostel as its star. RCA Victor is cutting the cast album.

Two other definite BMI-cleared shows are by new writing teams. "Baker Street," with a score by Marian Grudeff and Ray Jessell, opens on Feb. 13, while "Flora, The Red Menace," written by John Kander and Fred Ebb, is due for a May 1 debut. (Kander and Ebb may also be represented with "Golden Gate" and "Simon Says," written with Paul Klein).

BMI's Off-B'way entry will be "That Hat" by Cy Young. It starts its run on Sept. 15.

A BMI import, set for a Sept. opening is the London hit, "Oh What a Lovely War," with a score by Charles Chilton.

ing is the London hit, "Oh What a Lovely War," with a score by Charles Chilton.

The new production by Anthony Newley and Leslie Bricusse, writers of "Stop the World," may also be imported here during the 1964-65 season. The effort, "The Roar of the Grease Paint — The Smell of the Crowd," opens Sept. 14 in London.

Other BMI possibilities for the 1964-65 contain scores by new arrivals to On-Broadway. There's David Baker and Ira Wallach's revue for Alice Pierce and Elaine Stritch, and "The Insolent Breed" by Oscar Brand and Paul Nassau, Rick Besoyan, writer of the Off-B'way hit, "Little Mary Sunshine" and the On-Broadway bomb, "The Student Gypsy," both satires on old operetta styles, is writing a "serious" adaptation of "A Midsummer Night's Dream," which he will complete next month.

One unusual teaming will pair a BMI writer, Stanley Lebowsky, and one from ASCAP, Fred Tobias. It's "The Passionate Witch," with a BMI publisher to get the songs.

#### Little Richard Back In Pop-Rock Idiom At VJ

HOLLYWOOD—Little Richard, big sales factor in the early days of rock 'n roll, is back in the pop-rock groove, after a two year hiatus, via a long-term, exclusive disk deal with

a long-term, exclusive disk dem.

Vee Jay Records.

The artist, whose international disk sales are a reported 32 million, resumes his career after a two-year leave during which he was ordained as a minister in the Seven Day Adventist Church. He had been making recordings in the gospel and religious field.

A singles date is set for immediate release, and an LP will be cut in the next two weeks.

#### CORRECTIONS & ADDITIONS TO DIRECTORY

The task of compiling an issue of the magnitude of last week's Directory issue makes inevitable this section, an easy-to-tear-out collection of corrections and additions for various sections of the Issue:

#### RECORD PRESSERS

A whole section including the following Record Pressers was accidentally omitted from the direc-tory.

RCA Victor 155 East 24th St. New York 10, N. Y.

RCA Victor 445 No. Lake Shore Dr. Chicago 11, Illinois

RCA Victor 6363 Sunset Blvd. Hollywood 28, Calif.

RCA Victor 800-17th Ave., So. Nashville, Tenn.

RCA Victor Co., Ltd. 1001 Lenoir St. Montreal, Canada

RCA Victor 225 Mutual St. Toronto, Canada Record Broadcast 237 S. Bent Ave. San Marcos, Calif.

Record Pressing 145 West 154th St. Gardena, Calif.

Recordings, Inc. 1130 E. Cold Spring La. Baltimore, Md.

Research Craft Company 1011 North Fuller Ave Los Angeles 46, Calif.

#### RECORD MANUFACTURERS

R.S.V.P. Records 1650 Broadway New York, N.Y.

Neale Records P.O. Box 3294 San Bernadino, Calif.

Wilbee Records 160 Wood Street Wilkes-Barre, Pa.

Monticano Records & Enterprises 2955 Fendall St. Montreal 26, Quebec (Continued on page 38)



TWO SIDED HIT!

"YOU'RE GONNA MISS ME' Kent #396

JOHNNY WILLIAMS

YOU'VE GOT IT"

Kent #400

JUST RELEASED

LOWELL FULSON

"TOO MANY DRIVERS"

Kent #401



1435 S. La Cienega Blvd. Los Angeles, Calif.



# LOOKING AHEAD

A compilation, in order of strength, of up and coming records showing signs of breaking into The Cash Box Top 100. List is compiled from retail outlets.

- YOU'RE NO GOOD Swingin' Blue Jeans (Imperial 66049)
- I'LL ALWAYS LOVE YOU Brenda Holloway (Tamla 54099)
- ME JAPANESE BOY I LOVE YOU Bobby Goldsboro (United Artists 742)
- VIVA LAS VEGAS (EP) Elvis Presley (RCA Victor EPA 4382)
- SUMMER MEANS FUN Bruce & Terry (Columbia 43055)
- KNOCK! KNOCK! (WHO'S THERE) (Saturday—ASCAP)
  Orlons (Cameo 332)
- NEW ORLEANS Bern Elliot & Fenmen (London 9670)
- DOWN WHERE THE FOUR WINDS BLOW (CHILLY WINDS) (Serendipity—BMI) Serendipity Singers (Philips 40215)
- A SHOT IN THE DARK Henry Mancini (RCA Victor 8381)
- THE LONG SHIPS 10
- Charles Albertine (Colpix 726) HOLD ME 11 (Ross Jungnickel, Robbins World—ASCAP)
  P. J. Proby (London 9688)
- 12 SOUL DRESSING Booker T & MG's (Stax 153)
- SQUEEZE HER, TEASE HER GIVE ME BACK MY HEART (Merrimack—BMI)

  lackie Wilson (Brunswick 55269)
- FROM A WINDOW Billy J. Kramer (Imperial 66051)
- I'M TOO POOR TO DIE Louisiana Red (Glover 3002)
- I'LL FOLLOW THE RAINBOW Terry Stafford (Crusader 109)
- LONELY CORNER Rick Nelson (Decca 31656)
- HERE I GO AGAIN Hollies (Imperial 66044)
- THE DARTELL STOMP Mustanas (Providence 401)
- SILLY OLE SUMMERTIME 20 FAR SIDE OF THE HILL New Christy Minstrels (Columbia 43092)
- LA LA LA LA LA Blendells (Reprise 0291)
- BAMA LAMA LOO Little Richard (Specialty 692)
- MAYBE THE LAST TIME James Brown (Smash 1919)
- A MILLION DRUMS Jimmy Clanton (Philips 40208)
- IT'S A COTTON CANDY WORLD eo Fiest—ASCAP)

  Jerry Wallace (Mercury 72292)

- I DON'T CARE 26 Buck Owens (Capitol 5240)
- PUT AWAY YOUR TEARDROPS Lettermen (Capitol 5218)
- MORE, MORE, MORE, LOVE, LOVE, LOVE 28 (Keetch, Caesar, Dino—BMI)
  Johnny Thunder (Diamond 169)
- ONE PIECE TOPLESS BATHING (Trousdale—BMI)
  Rip Chords (Columbia 43093)
- LITTLE LONELY SUMMER GIRL 30 David Box (Joed 116)
- LET ME GET CLOSE TO YOU 31 Skeeter Davis (RCA Victor 8397)
- YOU PULLED A FAST ONE 32 VIP's (Bia Top 518)
- I GUESS I'M CRAZY 33 Jim Reeves (RCA Victor 8383)
- LOVER'S PRAYER Wallace Bros. (Sims 189)
- THAT'S HOW STRONG MY LOVE IS O. V. Wright (Gold Wax 106)
- 36 CANDY TO ME Eddie Holand (Motown 1063)
- A CASUAL KISS Leon Peels (Whirlybird 2002)
- LAST KISS 38 (Roush & Newdoll—BMI)

  J. Frank Wilson & Cavaliers (Josie 92)
- THE CLOCK (Saturn, Mon Ami—BMI) Baby Washington (Sue 104)
- IMAGINATION IS A MAGIC DREAM
  (Hilliard—ASCAP)
  Bobby Vinton (Epic 9705)
- PEARLY SHELLS
- Burl Ives (Decca 31659)
- GET MY HANDS ON SOME Artistics (OKEH 1193)
- YOU DON'T LOVE ME Tommy Ray (Pen 351)
- CAN'T GET OVER (THE BOSSA NOVA) Eydie Gorme (Columbia 43082)
- I'LL KEEP TRYING Theola Kilgore (K.T. 501)
- BROTHER BILL (THE LAST 46 CLEAN SHIRT)
- (Trio-BMI) Honeyman (Red Bird 10-007)

47

Dee Dee Sharp (Cameo 329) 48 LOVERS ALWAYS FORGIVE

NEVER PICK A PRETTY BOY

- Gladys Knight & Pips (Maxx 329)
- YOURS 49 (E. B. Marks—BMI) Lucille Star (Almo 209)
- NEW FANGLED SWIMMING SUIT FROM PARIS

Frankie Avalon (United Artists 74)





4-43067 LINDA HALL

# YET...I KNOW

## PUT AWAY YOUR TEARDROPS

4-43095 STEVE LAWRENCE

4-43082 EYDIE GORME

# Welcome, Welcome

4-43106 ANITA BRYANT

4-43061 RAY CONNIFF

# **COLUMBIA RECORDS**



AD

# RADIO ACTIVE CHART

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

[SURVEY COMPLETED TO AUGUST 12]

% OF STATIONS DDING TITLES TO PROG. SCHED. THIS WEEK	TITLE ARTIST LABEL	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
53 %	Remember (Walking In The Sand)—Shangri-Las—Red Bird	63%
51 %	I'm On The Outside (Looking In)—Little Anthony &	
47%	Imperials—DCP Mabelline—Johnny Rivers—Imperial	51 %
46%	The Cat—Jimmy Smith—Verve	96%
45 %	Dancing In The Street—Martha & Vandellas—Gordy	46%
43%	Always Together—Al Martino—Capitol	45%
40%	Ringo For President—Young World Singers—Decca	69%
38 %	Baby I Need Your Loving—Four Tops—Motown	40 % 82 %
37%	Where Love Has Gone—Jack Jones—Kapp	37%
35 %	You'll Never Get To Heaven—Dionne Warwick—Scepter	79%
34%	Knock Knock—Orlons—Cameo	34%
31 %	Guitars and Bongos—Lou Christie—Roulette	31 %
30 %	Someday We're Gonna Love Again—Searchers—Kapp	80%
28 %	Yet I Know—Steve Lawrence—Columbia	28%
27 %	A Summer Song—Chad Stuart & Jeremy Clyde—World Artists	73%
25 %	Johnny B. Goode—Dion DiMuci—Columbia	35%
24 %	We'll Sing In The Sunshine—Gale Garnett—RCA	37%
23 %	There's Nothing I Can Say—Rick Nelson—Decca	58%
21 %	Out Of Sight—James Brown—Smash	67%
20%	Lovers Always Forgive—Gladys Knight & Pips—Maxx	20%
19%	Funny—Joe Hinton—Back Beat	72%
18%	Hold Me—P. J. Probey—London	
16%	Someone, Someone—Brian Poole & Tremeloes—Monument	95%
15%	Squeeze Her, Tease Her—Jackie Wilson—Brunswick	24%
14%		27%
	La La La La—Blendells—Reprise	25%
13%	Michael—Trini Lopez—Reprise	22%
12%	The James Bond Theme—Billy Strange—Crescendo	12%
12%	Haunted House—Gene Simmons—Hi	31%
11%	Thank You For Loving Me—Al Martino—Capitol	20%
10%	Jamaica Joe—Angels—Smash	28%
10%	From A Window—Billy J. Kramer—Imperial	10%

#### LESS THAN 10% BUT MORE THAN 5%

	TOTAL % TO DATE		TOTAL % TO DATE		TOTAL %
Clinging Vine Bobby Vinton (Epic)	91%	Follow The Rainbow Terry Stafford (Crusader)	9%	Pearly Shells Burl Ives (Decca)	8%
Let Me Loye You B. B. King (Kent)	16%	He's In Town Tokens (B. T. Puppy)	80%	2075 Willie Mitchell (Hi)	8%
Put Away Your Teardrops Steve Lawrence (Columbia)	17%	Say You Ronnie Dove (Diamond)	59%	Selfish One Jackie Ross (Chess)	89%

HE

ONLY SINGLE ON LITTLE HONDA's LITTLE HONDA'S ON MERCURY 72324

HONDELL'S



Foremost in fine recording

INSTANT PLAYS, PICKS & SALES



## RECORD REVIEWS

#### best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

# Pick of the Week

SAVE IT FOR ME (2:36)
[Saturday & Gavadima ASCAP—Crewe, Gaudio]

FUNNY FACE (2:11) [Saturday & Gavadima ASCAP—Crewe, Gaudio] THE FOUR SEASONS (Philips 40225)

The fabulous foursome is out with another number 1 sound in the erson of "Save It For Me," which measures-up well, indeed, to the P, named after their recent smash. This time around, there's a wild Felstar" instrumentation. Quite a sound. More subdued coupler is a person of LP, name pleaser.

PRETTY WOMAN (2:55) [Acuff-Rose BMI-Orbison, Dees] YO TE AMO MARIA (3:15) [Acuff-Rose BMI—Orbison, Dees] ROY ORBISON (Monument 851)

Songster, who commands big chart attention in the U.S. and the international market, especially England, should make an easy new chart stand with "Pretty Woman," a catchy, quick-beat salute with a number of earcatching rockin' ingredients. Roy's last-time-out hit was "It's Over." Appealing Spanish-type coupler.

SHE WANTS T' SWIM (2:41) [Kalman & C.C. ASCAP—Mann, Appell]

YOU BETTER BELIEVE IT BABY (2:10) [Hill & Range BMI—Gamble, Evans] CHUBBY CHECKER (Parkway 922)

The Parkway hit-maker, who hit last time out with "Lazy Elsie Molly," is a sure cinch to duplicate that success with this potent follow-up stanza tabbed "She Wants T' Swim." The tune is a hard-rockin chorus-backed happy-go-lucky teen romancer in an infectious swim groove. The undercut, "You Better Believe It Baby," is an interesting, medium-paced shufflin happy blueser essayed with poise and feeling by the songster.

FROM A WINDOW (1:55) [Northern Ltd., Lennon, McCartney] I'LL BE ON MY WAY (1:10) [Metric BMI-Lennon, McCartney] BILLY J. KRAMER & DAKOTAS (Imperial 66051)

One of the English groups which has made good in the U.S., Kramer and his companions will find it easy going coming up with a deck to succeed their current chart rider, "I'll Keep You Satisfied." Topside here is "From A Window," an appealing romantic number from the pens of Beatleites Lennon & McCartney, and already starting a chart climb for the boys in England. Flip is a speedy folkish opus.

RHYTHM (2:24) [Jalynne & Custom BMI—Mayfield]

PLEASE DON'T SAY NO MORE (2:18) [White Castle BMI—Davis, Rogers]

MAJOR LANCE (Okeh 7203)

Major Lance should zoom up the charts in no time flat with this ultra-commercial new Okeh outing tagged "Rhythm." The tune is a pulsating, chorus-backed shufflin' multi-dance pop-r&b happy blueser essayed with sincerity and poise by the songster. The attractive undercut, "Please Don't Say No More," is a tradition-oriented blues tear-jerker with an infectious rapidly-changing teen-angled beat. Also merits a close look.

HAPPY BIRTHDAY (2:32) [Schwartz ASCAP-Maresca, Lane, Collins] HOMECOMING PARTY (2:27) [Starflower BMI—Bluestone, Medley] BERNADETTE CARROLL (Laurie 3268)

Bernadette Carroll, who recently had "Party Girl," comes thru with a top-notch follow-up stanza in this new Laurie release called "Happy Birthday." The tune is a medium-paced, chorus-backed teen-styled romancer with a bittersweet theme of rejection. Eye it closely. The flip, "Homecoming Party," is a tender, shufflin' item about a gal who gets together with her boyfriend after a long hiatus.

MELANCHOLY BABY (2:06)
[Shapiro-Bernstein & Vogel ASCAP—Burnett, Norton]

OOH LA LA (2:50)
[Daddy Sam-Cotillion BMI—Stevens, LoTempio, Nugetre]

NINO TEMPO & APRIL STEVENS (Atco 6314)

Songteam, making a disk career out of putting the 1960's into venerable oldies, continues its modus operandi with an infectious revival of the "Melancholy Baby." Sound is sure to place itself high on the charts. Good busy-beat blueser on the flipside.

# Pick of the Week

IT'S TIME FOR YOU (2:20)
[Northern Songs BMI—Lennon, McCartney]

HE WON'T ASK ME (2:11) [Taer ASCAP—Willis]

CILLA BLACK (Capitol 5258)

Cilla Black, who skyrocketed to stateside fame with her first release of "You're My World," comes up with a potent follow-up stanza with this new hitsville contender called "It's Time For You." This Beatles-penned tune is a full ork-backed, shufflin' teen-angled 'Mersey Beat' romancer about a twosome who finally get together after a long hiatus. The flip, "He Won't Ask Me," is a lyrical, medium-paced ballad with a contagious repeating, melodic riff. Also merits a close look.

ANNIE OAKLEY (2:08) [Padua BMI—Uballez] BLUES FOR ARLENE (2:58) [Padua BMI—Whiteman] PREMIERS (Warner Bros. 5464)

The Premiers, who are still pulling loot with their first effort of "Farmer John," are a cinch to score in like fashion with this potent follow-up tagged "Annie Oakley." The tune is raunchy, hard-driving bluesey terpsichorean affair with pulsating, infectious beat. Watch it closely. The undercut, "Blues For Arlene," is a slow-moving, shufflin' instrumental ballad which showcases some top-notch tenor sax work.

I'M QUALIFIED (2:32) [Fame & Dandelion BMI—Hall, Ivy] MY LOVING (1:50) [Fame & Dandelion BMI—Thompson, Stafford] JIMMY HUGHES (Jamie 1280)

Jimmy Hughes, who is presently coming off "Steal Away" on the Fame label, can go a like hitsville route with this first-rate Jamie outing called "I'm Qualified." The tune is a raunchy, shuffle-beat pop-r&b romancer about a guy who claims he has what it takes to take care of his favorite gal. "My Loving" is a tender, slow-moving, lyrical, chorus-backed tradition-styled blues weeper.

RUNNIN' OUT OF FOOLS (2:28) [Roosevelt BMI-Rogers, Ahlert]

IT'S JUST A MATTER OF TIME (2:58) [Eden BMI—Hendricks, Otis, Benton] ARETHA FRANKLIN (Columbia 43113)

Aretha Franklin, who made some pop-r&b noise last time out with "Soulville U.S.A.," can go the whole-distance to chart success with commercial newie tabbed "Runnin' Out Of Fools." The tune is a medium-paced, slow-shufflin' bluesey tear-jerker about a gal who is always hurt in romantic situations. Eye it. The undercut, "It's Just A Matter Of Time," is a tender, slow-moving traditional blues lament superbly essayed by the lark

ROCKIN' ROBIN (2:25) [Recordo BMI—Thomas] BATTLE LINE (1:56) [Shoreline & World BMI—Dobslaw] RIVIERAS (Riviera 1403)

The Rivieras seem destined to zoom up the charts in no time flat with this bright new Riviera entry. The top side here, "Rockin' Robin," is an extremely fast-moving, rhythmic, multi-dance surfin'-styled happy-blueser with an infectious, handclappin' beat. Loads of teen appeal here. The coupler, "Battle Line," is an effective instrumental updating of "Glory, Glory Hallelujah."

### Newcomer Picks

GOOD NIGHT BABY (2:36)
[Trio BMI—Barry, Greenwich, Venet]

THE SWIM (2:41) [Trio BMI—Barry, Greenwich, Venet]

THE BUTTERFLYS (Red Bird 009)

The red-hot Red Bird label has come-up with another strong one for the kids. The gals, following the label's other femme successes, the Jelly Beans and the Dixie Cups, serve-up a busy blues-beat treat on "Good Night Baby" and get infectiously in the "swim" on the flip. Both can

TOBACCO ROAD (2:30) [Cedarwood BMI-Loudermilk] I LIKE IT LIKE THAT (2:00) [Tune-Kel BMI—Kener] NASHVILLE TEENS (London 9689)

The Nashville Teens have a good chance of doing Top 100 business with this top-flight reading, a smash in England, of the John Loudermilk-penned English hit, "Tobacco Road." The tune is an effective folk-blues affair with some clever snatches of counterpoint and harmony. The attractive flip, "I Like It Like That," is a rockin' rendition of the while-back hit. back hit.

LEIBER



STOLLER 3



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## RECORD REVIEWS

#### best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

(Newcomer Picks Continued)

WHAT'S SO SWEET ABOUT SWEET SIXTEEN (2:12) [Seventh Avenue BMI—Kasha, Thomas]

GOOD BOY GONE BAD (2:40) [Seventh Avenue BMI—Kasha, Thomas]

CAROLE QUINN (MGM 13265)

Newcomer Carole Quinn can quickly make a national name for herself with this hitsville-looming candidate labeled "What's So Sweet About Sweet Sixteen." The tune is a hard-driving, chorus-backed, hand-clappin' Lesley Goreish teen romancer about a chick who sings the blues on her birthday 'cause her boyfriend rejected her. The flip, "Good Boy Gone Bad," is a pretty, slow-moving lament with an interesting rapidly-changing beat.

### **Best Bets**

JOHN GARY (RCA Victor 8413)

- SOON I'LL WED LOVE (2:16) [Laurel ASCAP Fallon] Diskery's big LP artist, a recent singles noise-maker with "Warm and William". Willing," could have that big single he's looking for with this dynamic reading of the beautiful folk-type oldie. Really packs a punch.
- THE YOUNG LOVERS (1:55) (B) [Harrison ASCAP — Kapl Russell] Swingin' a pic title tune.

STEVE ALAIMO (ABC Paramount 10580)

- I DON'T KNOW (2:31) [Benders-BMI Campbell] Steve Alaimo could return to the winners circle with this blue beat item he essays with vigor and feeling. The ska band back-drop provides the right setting for the chanter's efforts.
- (B+) THAT'S WHAT LOVE WILL DO (1:53) [Curtom-BMI Mayfield] Multi-track rhythm opus.

#### ABBY ANDERSON (Knight 1047)

- (WE WERE SITTIN' IN THE BALCONY (2:15) [Fieldcrest-Lindsey] Here's a catchy teen novelty romancer by Abby An-derson that could be a dark horse entry for heavy sales. Label is Dallas-
- (B+) MY LOVE (2:05) [Fieldcrest-Lindsey] Multi-track slow bal-lad offering. Pleasant.

#### THE HONDELLS (Mercury 72324)

- LITTLE HONDA (2:03) [Sea of Tunes-BMI—Wilson] The teen dance crowd should flip for this lively and potently delivered opus about a scooter. The group has plenty of polish and vigor and the side could take off in a variety of markets.
- (B+) HOT ROD HIGH (2:10)
  [Beechwood-BMI Usher,
  Christian] Another hot rodder effort
  that shows plenty of promise. Could
  also happen.

#### JACK LAFORGE (Regina 1318)

- VALERIE'S THEME (2:40)
  [Sarah ASCAP—Miller, Genna] Pianist-label owner serves-up a flashy keyboard reading of an inviting sentimental. A large, concerto-like ork sound is a commanding backdrop. Could swing a chart stay with enough airtime.
- PROMISE HER ANYTHING
  (2:30) [Jack LaForge ASCAP
  LaForge] Similar sound, similar possibilities.

LOU MONTE (Reprise 0302)

- TOO FAT POLKA (Italian Style) (1:47) [Shapiro-Bernstein ASCAP—MacLean, Richardson] Here's a typical happy, Italian-lyric Monte view of the old polka novelty. Monte, who's also got an English chorus, is accompanied by a sunny Dixie-styled setting. Sure-fire jukebox success; can come-up with chart coin, too.
- (B) YOU'RE SO BELLA, ISA-BELLA (2:15) [Wan-Mar & Marimba ASCAP—Sherman, Weiss] More Monte joy.

## CAROLYN CRAWFORD (Motown 1064)

- MY SMILE IS JUST A FROWN (Turned Upside Down) (2:54) [Jobete BMI—Robinson, Bradford, Stevenson] Clever title idea is carried through with inviting medium-beat results by the lark and her backing, imbued with a typical (and highly successful) Tamla-Motown sound. Fine performance with Top 100 chances. Top 100 chances.
- (B) I'LL COME RUNNING
  (2:38) [Jobete BMI—Crawford] Strong rhythm sound through-

#### RONNY & PEGGY (Limelight 3032)

- I GOTTA KNOW (2:06) [Lebill & Cave BMI—Williams] Give the vocal duo credit for an offbeat falsetto styling. Since the pair is working on a very catchy item, deck could make a chart impression. Eye this povelty entry this novelty entry.
- (B+) I WILL NEVER UNDER-STAND (2:18) [Marbill & Cave BMI—Smith, La Prade] Pretty beat-ballad blend

#### ROGER WILLIAMS (Kapp 607)

- WHISTL'N (1:40) [R-J AS-CAP—Williams] The pianist fronts a happy mood blues-swinger. Roger's honky-tonkin' is backed by a snappy string and wordless chorus arrangement. Could make noise.
- (B) LOLLIPOPS & ROSES (2:00) (3:16) [Cavalcade ASCAP— Velona] Mood-music musings.

#### JOHNNY RIVERS (MGM 13266)

- THE CUSTOMARY THING (2:00) [Cedarwood BMI (2:00) [Cedarwood BMI — Self] Rivers, doing big singles and LP sales for Imperial, heads-up a colorful funky-styled novelty in this outing obtained by MGM. His guitar sound is an attention-getter. Might step-out.
- (B) ANSWER ME, MY LOVE (2:09) Bourne ASCAP—Winkler, Sigman, Rauch] Rockin' the oldie.

#### **Best Bets**

THE MANHATTANS (Carnival 506)

- THERE GOES A FOOL (2:30)
  [Bright Star BMI Bivins]
  Romantic with a strong melodic line is interestingly surveyed by the multitracked blues artist, who receives fine, active combo-chorus arrangement for his setting. The New York-based label could have a click here.
- $\begin{array}{ccc} \textbf{(B)} & \text{CALL SOMEBODY PLEASE} \\ & (2:32) & \text{[Bright Star BMI-} \\ & \text{Lovett] Relaxed Latinish blues item.} \end{array}$

#### SLY STEWART (Autumn 3)

- I JUST LEARNED HOW TO SWIM (2:22) [Taracrest BMI —Stewart] Sound is wildly in the "swim" dance groove, with Stewart doing the vocal chores against a quickbeat combo-chorus stand. Can succeed.
- SCAT SWIM (2:24) [Taracrest BMI Stewart] More "swim" fun.

#### JOHNNY WINTER (Atlantic 2248)

- ETERNALLY (2:35) [Beau-Tex BMI—Winter] Diskery's master purchase from the Frolic label could prove a wise deal. Sound is an infectious one stemming from a fine upbeat essay by the singer against a bright, blues-like band arrangement.
- GANGSTER OF LOVE (2:25) [Andrea BMI Watson] [Andrea BM Bouncy blues novelty.

#### GENE STRIDEL (Columbia 43115)

- MY TOWN (3:00) [What's Happening BMI McCoy] There's a fine show-music quality to this fine song, which is performed with much appeal by the songster. Right in the song's nostalgic groove is the lush, hint-of-the-beat ork-chorus backdrop. Big-sounding stuff that could make it.
- (B) WHERE DOES THAT LEAVE ME (2:41) [Black-wood BMI—McCoy] Nice good-music

#### THE PLEASURES (RSVP 1102)

- DON'T YOU KNOW (I Love You) (2:05) [RSVP & Kev-Ton-May, Banks] Diskery could get off the chart ground with this solid teen-market emotional. Femme possesses a strong lead voice and she receives important sounds from her larkmates and combo. Eye it. RSVP is located at 1650 Broadway in New York
- PLAYTHING (2:05) (RSVP & Kev-Ton-Greco] Snappy

#### THE CAMELOTS (Ember 1108)

- POCAHONTAS (2:05) Wemar BMI—Clark, Bright Fabled Indian maiden is the subject of this striking tom-tom rocker. Date's crowdwith sure-handed novelty-inclined touches. Might step-out.
- SEARCHIN' FOR MY BABY (1:47) [Luristan ASCAP Williams, Nicols] Quick-beat romp.

#### MARVIN JENKINS (Palomar 2202)

- BIG CITY (2:45) [Promenade ASCAP Jenkins] Singer Jenkins has penned a worthy populues number, and he delivers it with a classy touch. Backing him is a smooth, big-sounding ork, sporting an organ lead. Can come-up with charthitting airtime. London handles the diskery
- (B) RAINY DAY IN L. A. (2:30)
  [Promenade ASCAP Jenkins] Easy-paced blues-swinger.

#### IRMA THOMAS (Ron 328)

- DON'T MESS WITH MY MAN [Ron BMI—Labostrie] Lark's currently making the grade on Imperial, and could do fine R&B market business with this frank, shuffle-beat blueser. Watch it. Diskery is based in New Orleans.
- SET ME FREE [Ron BMI-Labostrie] Slow-beat wistful.

#### THE ROUTERS (Warner Bros. 5467)

- STAMP & SHAKE (2:15)
  [Unart BMI—Barry] Colorful
  number from the adventure flick
  "Zulu," is excitingly translated to the teen market by the instrumental group which receives strong chant work from a femme crew. Can go places
- AH-YA (2:16) [Aut ASCAP Freeman] Similar-type (B)

#### THE VALIANTS (Amcan 404)

- MOONFLIGHT (2:15) [Laddie—BMI—Harris] This instrumental by the Valiants could stirup the same sort of excitement the Tornadoes did a while back with their "Telstar." It's in the same vein and sports an infectious quality that should appeal to top 40 spinners and teen buyers alike. Eye for left field action.
- (B+) STAR OF HAWAII (2:25) [One O'Clock BMI—Conley] Island-oriented instrumental.

#### WENDY RENE (Stax 154)

- AFTER LAUGHTER COME TEARS (2:53) [East BMI-Frierson] The lark dishes up a mourn ful offering in low-register rhyth and blues fashion. The necessal "soul" ingredient is sufficient to spa sales and airplay on the r&b market
- (B+) SHE'S MOVING AWA' (3:09) [East BMI—Frierson Slow moving r&b ballad.

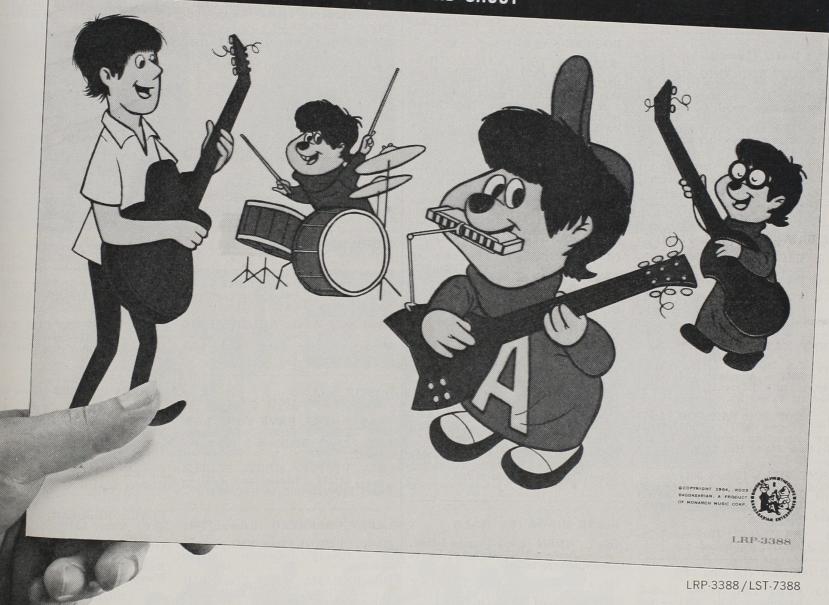
#### BOB & AL (RCA Victor 8408)

- WALKIN' ON THIS ROAL (2:25) [Spindrift BMI—Schackman] Here's a vocal folk dwith an approach that can get strong pop chart recognition. Blend is excling, and guitar-led support contains lots of color, too. ROAL
- (B) A TRAIN MAKES ME LON LY (2:58) [Spindrift BM] Schackman, Novak] Smooth folk losophizing

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# RECORD REVIEWS

#### best bet B+ very good B good C+ fair C mediocre

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only those records best suited for commercial use are reviewed by Cash Box

#### **Best Bets**

#### SUGAR & SPICES (Vee Jay 607)

BOYS CAN BE MEAN [Linduane, Karen BMI — Gist] Group can make a national reputation for themselves with this effective, low-key pop-blues happy weeper with some top-drawer funky chromatic progressions. Side's a natural for airplay.

(B+) COME ON OVER TO MY HOUSE [Linduane BMI — Casey] Raunchy, hard-driving romancer with a while-back sound.

#### GINNY DALE (Lawn 242)

JUST THINKING OF YOU (2:10) [Sherlyn BMI — Lehrman] Ginny Dale unleashes her potent wide-range vocal talents full-blast on this impressive melodic chorus-backed affair about a gal who can't seem to get over her ex-guy. A nice showing.

(B+) WISHFUL THINKING (2:15) [Sherlyn BMI — Lehrman] Lively, high-spirited slow-twister.

#### JEAN THOMAS (MGM 13263)

DON'T MAKE ME (Fall In Love With You) (2:25) [Painted Desert BMI—Taylor] Thrush is invitingly multi-tracked on the very appealing wistful. Down-Nashvilleway sound is strong. If sufficient airtime comes this way, deck could make big Top 100 noise.

(B) I DON'T MISS YOU AT ALL (2:20) [Painted Desert BMI—Thomas, Taylor] Cozy-sounding, countryish plaintive.

#### BO-PETE (Try 501)

DO YOU WANNA (Have Some Fun) (1:53) [Robin Hood BMI—Nilsson] As the title suggests, this item swings. Things begin with a frantic combo attack, later joined by the songster, who offers the title invitation. Could collect major chart coin. Label is handled by Crusader Records of Hollywood.

(B) GROOVY LITTLE (2:17) [Robin Hood BMI Marascalco] More wild stuff.

#### THE DREW-VELS (Capitol 5244)

(B+) CREEPIN' (2:06) [Beechwood, Edgewater BMI—Black, Drew] Fast movin' rock shuffler.

(B) I'VE KNOWN (2:55) [Beech-Wood, Edgewater BMI—Black] Teen beat ballad.

#### DANNY NAVARRO (N.J.N. 175)

(B+) LA BOMBA (1:56) [Kemo BMI — Adapted; Navarro] Tasty, slightly different arrangement of the old Valens hit.

(B) OOP POO PAH DOO (2:57)
[Travis BMI — Hill] Artist
gives interesting treatment to the
while-back Jessie Hill tune.

#### DANNY VILLA (Danco 501)

(B+) DOWN, DOWN, DOWN (2:00) [Robinson] Pleasant finger snapper.

BABY (1:53) [Robinson] Delightful pop ballad.

#### BOB OSBURN (Le Cam 136)

(B+) BABY LOU (2:06) [LeBill, Ranchland Hills BMI — Os-burn] Early-Presley type rocker.

(B) YOU'RE GONNA KNOW
ABOUT HURTIN' (2:12)
[LeBill BMI — Osburn] Soulful
rhythm ballad.

#### DEAN CHRISTIE (Mercury 72296)

(B+) SHE'S GOT IT (2:00) [Mer-jada BMI—Huff, Carl] High-flying rock and roll item.

MR. JINX (2:10) [Merjada BMI—Madara, White] Hard-(B) drivin' shouter.

### THE FOUR LYRICS (Philips 40218)

(B+) IT'S NOT FOR ME TO SAY
(2:03) [Int'l Korwin ASCAP—Stillman, Allen] Nice rhythmic updating of Mathis oldie.

(B) YESTERDAY (2:05) [Merjada BMI — Madara, White] Smooth and haunting ballad opus.

#### CLIFF RANDYL (Mercury 72310)

(B+) HUNGRY (2:26) [Saturday ASCAP — Crewe, Rambeau, Rehak] Chorus-backed, blues-tinged

(B) I WANT YOUR LOVE TO-NIGHT (2:31) [Sea Lark BMI — Halley, Spencer] Easy-listen-ing handclapper with heavy beat.

#### GORDON MITCHELL (Ric 121-64)

(B+) I WAS LOSING YOU (2:44) [Samos Island, Acclaim BMI—Zanetis] Big chorus-backed ballad with strong lead vocal by chanter.

(B) LOW AND LONELY (2:04) [Milene ASCAP — Jenkins] Gospel flavored rhythm ballad.

#### DIANE MINOR (Ric 122-64)

(B+) WHEN (2:09) [Samos Island, Acclaim BMI—Zanetis] Sweet Nashville-type ballad.

(B+) I DON'T WANT TO PLAY IN YOUR BAND (1:50) [For-rest Hills BMI—Crutchfield] Rhythmic novelty romancer.

#### SHARI DEE (Michele 507)

(B+) NO FEELING ANY MORE (1:45) [Cherlo BMI—Conyers, Pemberton] Funky blues ballad.

(B) RAINBOW (2:10) [Kelco BMI—Kelem, Metzger, Cahn] Teen ballad.

#### ALAN MACK (Merri 6007)

(B+) A FOGGY DAY IN LONDON TOWN (2:20) [Chappell AS-CAP—Gershwin] Smooth treatment of standard.

(B+) MORE (2:30) [E. B. Marks ASCAP — Oliviero, Ortolani, Newell] Recent film click ballad in legit manner.

#### B+ REVIEWS

#### THE WILLOWBY SINGERS (Epic 9710)

(B+) THE GIRLS IN SUMMER DRESSES (2:10) [Siana AS-CAP—K&J Gavin] Lilting seasonal

(B) BLACK STOCKINGS (2:28) [Smeads BMI—A&B Philips] Jazz-flavored opus.

#### AUBREY TWINS (ABC Paramount 10575)

(B+) SUSIE Q (2:16) [Arc BMI— Hawkins, Lewis] Rockin' updating of Hawkins hit.

(B) OH BABY MINE (I GET SO LONELY) (2:15) [Melrose ASCAP—Ballaro] Another potent reading of oldie.

## LA PLAYA SEXTET (United Artists 754)

(B+) MONDONGO (2:26) [E.B. Marks BMI—Valdes, Hernandez] First-rate Mombo dance offering

(B+) MAMBO INN (2:01) [Peer Int'l BMI—Sampson, Wood-len, Bouza] Another dance pulsator.

#### ERNIE HECKSCHER (Columbia 43103)

(B+) THE GIRL FROM IPANEMA (2:53) [Duchess BMI — de-Moraes, Jobin, Gimbel] Lush ork version of current smash.

(B+) I'LL LOVE YOU TILL I DIE (2:33) [Nob Hill ASCAP — Mignonne] Big band opus with strings and beat.

#### DOTTIE WAYNE (Mobile Fidelity 1004)

(B+) I STILL HAVE YOUR LETTERS (2:05) [American BMI — Page] Multi-track teen romaneer mancer.

(B+) PEOPLE HURT PEOPLE (2:27) [American BMI — Page] Slow-moving tale of woe.

#### LARRY SHEPHERD (Bahama 101)

(B+) BIMINI [Tune BMI—Joiner, Green] Infectious calypso novelty.

(B) BAHAMA MOON [Tune BMI —Joiner, Green] Typical tropical romancer, nostalgic.

## PATIENCE & PRUDENCE (Chattahoochee 659)

(B+) DIDN'T I (1:43) [Mappa AS-CAP — McIntyre, Olafson] Catchy ballad by famed sisters.

(B+) APPLES ON THE LILAC TREE (1:54) [Wolf-Mills AS-CAP—Wolfe, Landsman] Another in the same vein, but both ends merit attention.

#### THE PUDDIN' HEADS (Catch 111)

(B) YOU DON'T HAVE TO BE LONELY (2:15) [Bamboo BMI — Russell-Wayne] Liverpool sound. Up tempo with stomp beat.

(B+) NOW YOU SAY WE'RE
THROUGH (2:00) [Bamboo
BMI — Russell-Greek] Hard rocker.
Beat is in the Bo Diddley vein, Era

#### JOYCE PAUL (Imperial 66050)

(B+) EDGE OF HEARTBREAK (2:11) [Painted Desert BM]-Chapel] Easy-going, countryish tear

(B+) WALK AWAY (2:56)
[Painted Desert BMI –
Thomas, Sharp] Plaintive, slow-shulflin' teen ballad.

#### RUSTY & DOUG (RCA Victor 8415)

(B+) ST. LOUIS BLUES (2:43) [Handy ASCAP—Handy] Rockin' updating of the blues classic

(B) I CAN'T SEE MYSELF (2:34) [Acuff-Rose BMI-Kershaw] Sentimental, traditional hill billy weeper.

#### WILLIS JACKSON (Verve 10332)

(B+) SWIMMIN' HOME BABY (2:15) [Benglo BMI—Tucker] Pulsating, hard-driving funky mid-stream jazz sounds.

(B+) I ALMOST LOST MY MIND (2:45) [St. Louis BMI—Hun-ter] Effective, low-key reading of the years-back hit.

#### SMOTHERS BROS. (Mercury 72323

(B+) THE COO-COO (2:36) [To mard ASCAP—Music] Lively rhythmic pop-folk nonsense item.

(B+) SLITHERY DEE (2:41) [Hollis BMI—Silverstein] Tongue in-cheek spoof of the Civil War.

#### TERESA BREWER (Coral 62428)

(B+) I HEAR THE ANGEL SINGING [Bayer ASCAP-Weinbrenner] Smaltzy ballad.

(B) CRY BABY [Northern AS CAP—Lewis, Frank] Lilting blueser.

# CLAUS OGERMAN (RCA Victor 8417)

(B+) FIDDLER ON THE ROOF (2:13) [Sunbeam BMI-Bock, Harnick] Tag tune from new B'way show.

(B) SUMMER SKA (2:05) [Morsapec BMI — Ogerman] Pulsating blue-beat dancer.

#### JIMMIE HASKELL (Capitol 5251

(B+) A HARD DAY'S NIGH (2:30) [Maclen BMI — Mo Cartney, Lennon] Lush treatment d Beatles tune.

(B) THEME FOR TEEN LOVE th outstar (2:29) [Beechwood BMI tonal may with teen beat.

tional ma

ersize jac

JOY 3E

#### THE THREE D's (Capitol 5249)

(B+) CHIM CHIM CHIREE (2:18) [Wonderland BMI—Sherman] Sherman] Folksy item from Disney flick.

(B) THE CRAYON BOX (2:24 [Huntsman BMI—Hiatt, Divis] Novelty ditty.

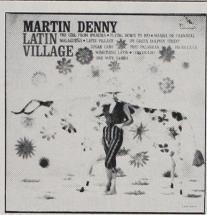
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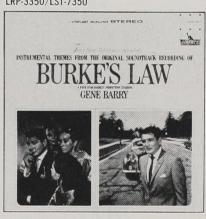
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MY MOTHER, THE RAGTIME PIANO PLAYER MRS. MILLS LRP-3359/LST-7359



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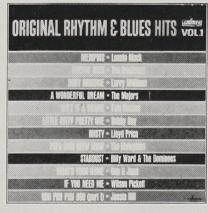
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# RECORD REVIEWS

 best bet B+ very good B good C+ fair C mediocre

#### B+ REVIEWS

RODDY & ROBINS (Columbia 43111)

- (B) I'M TELLING YOU BABY (2:26) [Sark BMI—King] Infectious r&b outing.

#### BOBBY DOYLE THREE (Warner Bros. 5462)

- (B+) DON'T FEEL RAINED ON (2:06) [Cape Ann BMI—Wesson, Terry] Movin' jazz-blues tempo.
- B) (Just A Summer Ago) MAG-GIE (2:35) [Blue Grass BMI Doyle] Fair treatment on the old folk tune.

#### WAYNE CHANCE (Whirlybird 2006)

- (B+) JUST A LITTLE BIT O' LOVIN' (2:07) [Madelon BMI —Chance] Chanter's presentation is from the Elvis Presley rock style.
- SEND HER TO ME (2:36) [Madelon BMI—Chance] Good country-pop teen romancer.

### QUARTETTE TRES BIEN

- (B+) CHARADE PART 1 (3:04) [Southdale-Northern ASCAP —Mancini-Mercer] Pretty all instru-mental mambo version of the hit.
- (B+) CHARADE PART 2 (3:17) [Southdale-Northern ASCAP —Mancini-Mercer] Ditto.

#### DAMITA JO (Melic 4154)

- (B+) IT'S TOO LATE TO BE SORRY (2:18) [Teri & Admiral ASCAP Beal, Howe] Top notch pop material, ideal for radio programming and juke boxes.
- (B) PLEASE DON'T USE MY NAME (2:30) [Lanlee AS-CAP—Beal, Greene] Good pop ballad.

#### GUS BACKUS (MGM 3134)

- (B+) SHORT ON LOVE (2:21) [Acuff-Rose BMI Louder. milk] Joyful easy movin' foot tapper.
- WILLIE BROKE JAIL TONIGHT (1:59) [Acuff-Rose BMI—Bryant] Country-pop story

#### RICHARD ANTHONY

- (B+) MORE THAN WORDS CAN SAY (2:40) [Hunter ASCAP —Barratt] Early teen rock style.
- (B) IF I LOVED YOU (2:35) [T. B. Harms ASCAP—Rodgers, Hammerstein II] Up-dated presentation of standard.

#### FREDDIE SCOTT (Columbia 43112)

- (B+) MR. HEARTACHE (2:25) [Eden BMI Briggs, Northern, Otis] R&B shouter.
- (B+) ONE HEARTACHE TOO MANY (2:52) [Jancris BM]—Briggs, Northern, Scott] Soulful blues opus.

#### B REVIEWS

#### DENNY DIANTE (Holiday 1211)

- $\begin{array}{cccc} \text{(B)} & \text{WHAT} & \text{MAKES} & \text{LITTLE} \\ & \text{GIRLS} & \text{CRY} & (2:17) & \text{[Little} \\ \text{Darlio-Hillary} & \text{BMI} & & \text{Josie]} & \text{Slow-shufflin' teen romancer.} \end{array}$
- (B) TRAVELED (2:16) [Van Field ASCAP Torchia] Pleasant, slow-moving romantic bal-

#### SHAKEY HORTON (Argo 5476)

- (B) GROOVE WALK (2:43) [Arc BMI Herbert, Guy] Lowdown, funky jazz-blues instrumental.
- (B) GOOD MOANIN' BLUES (2:35) [Arc BMI Dixon] Soulful, traditional blues ballad.

#### BILLY SOUL (King 5904)

- $\begin{array}{c} {\rm SHE'S} \ \ {\rm GONE} {\rm PART} \ \ {\rm ONE} \\ (2:17) \ \ [{\rm Boblo} \ \ {\rm BMI} \ \ \ {\rm Moore}, \\ {\rm Tradition-styled}, \quad {\rm low-down} \end{array}$
- $\begin{array}{ccc} (B) & {\rm SHE'S} & {\rm GONE-PART} & {\rm TWO} \\ (2:00) & [{\rm Boblo} & {\rm BMI-Moore,} \\ {\rm Welch,}] & {\rm More} & {\rm of} & {\rm the same.} \end{array}$

#### GEORGE BEAN (London 9685)

- (B) A SAD STORY (All I Can Do Is Cry) [Galico BMI—Gregg] Tearful rock-a-ballad, affair.
- (B) ER-UM-ER (1:40) [Burling-ton ASCAP-Oldham, Bean] Up-tempo rock-a-cha cha.

## EMERALD CITY BANDITS (Philips 40197)

- (B) FULL BLOWN CADDY (2:08) [Stardust-BMI—Drow-ty.] Rapid-fire hot rod item. (B) FULL
- (B) COME ON OZ (2:12) [Stardust-BMI Drowty.] Teen rock vocal-instrumental.

#### HARRY SOSNIK (Mercury 72311)

- (B) THE JOLLY PEDDLER (2:05) [Harbet-ASCAP—Sosnik.] Catchy novelty instrumental.
- (B) A LONELY STREET (2:13) [Harbet-ASCAP Sosnik.] Big city blues affair.

#### BILLY LEE RILEY (Mercury 72314)

- MEMPHIS (2:30) [Arc-BM] —Berry.] Funky guitar & har-monica treatment of Chuck Berry hit
- BO DIDDLEY (2:18) [Arc-BMI—Daniels.] More in the same vein.

#### GEORGE BENSON (Prestige 317)

- (B) JUST ANOTHER SUNDAY (2:12) [Growl BMI—Benson] Latinish, medium-paced jazz instru-mental. mental.
  - SHADOW DANCES (1:58 [Growl BMI—Benson] Ditto.

Cash Box—August 22, 1964

# JACKIE DE SHANNON IS ON TOUR WITH THE BEATLES!!\*



FEATURING-AT EVERY CONCERT-HER NEW DOUBLE SMASH

# "HE'S GOT THE WHOLE WORLD IN HIS HANDS" "TWENTY-FOUR HOURS A DAY" AND HOURS A DAY"

\* THE SENSATIONAL 24-CITY CONCERT TOUR STARTS AUGUST 19th IN SAN FRANCISCO



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STILL GOING STRONG!

# JIMMY SMITH

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## ALL TRADES PICK!!! "THE HAPPIEST **BIRTHDAY PARTY"** THE LOLLY-POPS **JAMIE 1283** JAMIE GUYDEN DIST.



ZEBRA RECORDS

Ben Arrigo—Promo Mngr. 157 W. 57 St., N.Y.C. CO 5-6585 "WATCH THE ZEBRA SPIN"

#### Swiss Inventor Unveils **New Record Changer**



NEW YORK—A new record changer was unveiled here last week (10), the Discomatic, which can play up to 40 seven-inch disks on both sides continuously with no other action required after the initial selection of records is made.

The result of seven and one half years of research and development by inventor M. Jean Foufounis, president of the Swiss Gerinvex firm, the Discomatic permits greater freedom of selection and longevity of play than has ever before been possible in any moderate-cost home phono. In addition, after a program of tunes has been selected, any one or all can be cancelled or changed at any time during play by merely pushing and/or pulling the selector buttons or totally rejecting them all via one master switch. master switch.

The Discomatic consists of three major components: a stationary base and push button system, a traveling disk selector and playing arm assembly driven by a small electric motor, and a high impact styrene plastic record rack with the 40-disk capacity. The rack is removable and another can be put into its place. Each disk slot is numbered with numbered sheets supplied for each rack, and the number of the disk playing lights up for easy reference. The changer will play 45 or 33 and 1/3 RPM records by manual or automatic control, depending upon the model.

American disk and phono manufacturers previewed the Discomatic at the St. Regis Hotel here prior to its being exhibited at the International Radio Show in London this month (28).

Designer Foufounis said the machine would retail initially at a cost of under \$200, and that the cost would drop considerably as production expanded.

#### Light, Lombardo Named Among 10 Best Dressed

NEW YORK—Enoch Light, managing director of Command Records, and maestro Guy Lombardo have been named among the best dressed men in America by the Fashion Foundation of America.

Light was selected by the Fashion Foundation for the second year in a row. Two years ago he was picked by the Custom Tailors of America on their best dressed list.

The latest best dressed selections listed Light in the recording category. Top dresser in the music field was Guy Lombardo, while Sydney Chaplin, star of Broadway's "Funny Girl" topped the stage category. Glenn Ford won in the movie category.

Others included in the list were President Johnson, Barry Goldwater, Mayor Robert Wagner, Jack Dempsey, Robert W. Sarnoff, chairman of NBC and O. Wayne Rollins, president of Rollins Broadcasting, Wilmington,

# JUKE BOX OPS' RECORD GUIDE

#### **ACTIVE** with OPS

, and provide a state production of production and an area of the second to the production of the prod

(Selections NOT on Cash Box Top 100 reported going strongly with ops.)

BREAKING POINT Etta James (Argo 5477)

PRAYER MEETIN' Jimmy Smith (Blue Note 1909)

SQUEEZE HER—TEASE HER Jackie Wilson (Brunswick 55269)

UNDER PARIS SKIES Andy Williams (Cadence 1447)

SILLY OL' SUMMERTIME New Christy Minstrels (Columbia 43092)

THE LOVE GODDESSES/WHERE LOVE HAS GONE Jerry Vale (Columbia 43105)

HUMBUG Pete Fountain (Coral 62427)

FOLLOW THE RAINBOW Terry Stafford (Crusader 109)

MORE SOUL, THAN SOUL Eddie Harris (Columbia 43075)

THE SEVENTH DAWN Henry Jerome (Decca 735)

PEARLY SHELLS
Rurl Ives (Decca 31659)

NIGHT TRAIN Sammy Kaye (Decca 31642)

SATIN DOLL Earl Grant (Decca 25638)

SINCERELY Pat Boone (Dot 16641)

LA NUIT Jimmy Lytell (Ember 1107)

CLOSE YOUR EYES Arthur Prysock (Old Town 1163)

A SHOT IN THE DARK Henry Mancini (RCA Victor 8381)

MARTA Los Indios Tabajaras (RCA 8401)

SOFTLY, AS I LEAVE YOU Frank Sinatra (Reprise 0301)

SOUL DRESSING Booker T. & MG's (Stax 153)

THE SEVENTH DAWN
Ferrante & Teicher (United Artists 31635)

THE CAT Jimmy Smith (Verve 10330)

#### **NEW ADDITIONS to TOP 100**

DANCING IN THE STREET Martha & Yandellas (Gordy 7033)

REMEMBER (WALKIN' IN THE SAND)
Shangri-Las (Red Bird 10008)

WHERE LOVE HAS GONE Jack Jones (Kapp 608)

YET I KNOW Steve Lawrence (Columbia 43095)

WE'LL SING IN THE SUNSHINE Gael Garnett (RCA 8388)

I'M ON THE OUTSIDE (LOOKING IN)
Little Anthony & Imperials (DCP 1104)

THERE'S NOTHING I CAN SAY Rick Nelson (Decca 31656)

JOHNNY B. GOODE Dion DiMuci (Columbia 43096)

A SUMMER SONG Chad Stuart & Jeremy Clyde (World Artists 1027)

2075 Willie Mitchell (Hi 2075)

THANK YOU FOR LOVING ME

THE JAMES BOND THEME Billy Strange (Crescendo 2320)

SINCERELY Four Seasons (Vee Jay 608) tugades statues se recoesas acumulanteta acumuna pullanat con planta planta pullanta pullanta productiva de co

# **Ground-Breaking Talent**



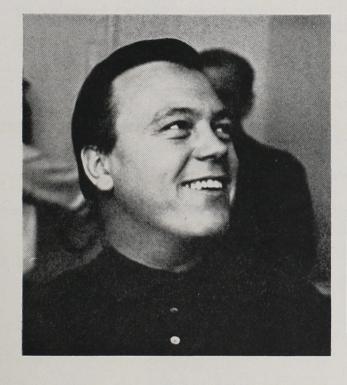
NASHVILLE-Gathered above on the site of the ground-breaking for the RCA Victor Records' new Nashville studio-office building, to be erected by Jan., 1965, is a bulldozer load of talent that includes: (bottom row) Bowman, Justin Tubb, Steve Sholes, the label's A&R veep, Chet Atkins, artis and Nashville operations manager, Floyd Cramer and A&R producer Berguson; (top row) Skeeter Davis, George Hamilton IV, John Loudermill Hank Cochran, Eddy Arnold and Maxine Brown Russell of the Browns. The gentleman at Arnold's shoulder is Nashville Mayor Beverly Briley, who tended the ceremonies along with TV, radio and press representatives.

GEORGE MARTIN, ENGLAND'S #1 HIT MAKER (The Beatles, Billy J. Kramer, Cilla Black, Gerry & The Pacemakers, etc.) says...

"...one of the best discs I shall ever produce."

# "SOFTLY ASI LEAVE YOU"

THE ORIGINAL HIT VERSION BY ENGLAND'S #1 SINGER



# MATT MATT MATT MATTER M

b/w"I LOVE YOU TOO"

#55725

ALSO AVAILABLE IN MATT'S "SOFTLY AS I LEAVE YOU" ALBUM LRP-3240/LST-7240



h Box-August 22, 1964



THE BOSSA NOVA.

Best, Steve

P.S. I just love the way Eydie sings it!



Good Programming! WHEN YOU'RE SMILING AIN'T MISBEHAVIN'

**CAROL CHANNING** (Command)

CONNIE FRANCIS'
Great Version of

I CAN'T BELIEVE THAT YOU'RE IN LOVE WITH ME in the M-G-M Album & Film

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MILLS MUSIC, INC., N.Y.C.

"I'M TOO POOR TO DIE"

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FOX 530



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by RUBY WRIGHT S 126 CASHBOX BILLBOARD ..... RECORD WORLD MUSIC BUSINESS Programming Special Call your RIC Distributor NOW!



. . there's only one!

### **TOP 50**

C	sh Box IN	
A A	R&B LOCATIO	NS
Ш		
1	Pos. Last V UNDER THE BOARDWALK Drifters (Atlantic 2237)	Week 1
2	STEAL AWAY Jimmy Hughes (Fame 6401)	3
3	WHERE DID YOUR LOVE GO Supreme (Motown 1060)	5
4	I STAND ACCUSED Jerry Butler (Vee Jay 598)	8
5	JUST BE TRUE Gene Chandler (Constellation 130)	4
6		2
7	PEOPLE SAY Dixie Cups (Red Bird 10-006)	7
8		6
9	10 LOVE	15
10	Solomon Burke (Atlantic 2241)  I LIKE IT LIKE THAT	10
11	A HOUSE IS NOT A HOME	19
11	Dionne Warwick (Scepter 1282) Brook Benton (Mercury 72303)	
12	selly bedils (ked bild 10-003)	9
13	HEY GIRL DON'T BOTHER ME Tams (ABC Paramount 10573)	12
14	A TEAR FELL Ray Charles (ABC Paramount 10571)	13
15	I'VE GOT NO TIME TO LOSE Carla Thomas (Atlantic 7947)	20
16	TENNESSEE WALTZ Sam Cooke (RCA Victor 8368)	11
17	LET ME LOVE YOU B. B. King (Kent)	21
18	SELFISH ONE Jackie Ross (Chess 1903)	28
19	SOULFUL DRESS Sugar Pie De Santo (Checker 1082)	23
20	FUNNY Joe Hinton (Back Beat 541)	26
21	HEY HARMONICA MAN Little Stevie Wonder (Tamla 54096)	16
22	BABY I NEED YOUR LOVING Four Tops (Motown 1062)	43
23	WEEP NO MORE Nathan McKinley (Raco)	30
24	NO ONE TO CRY TO Ray Charles (ABC Paramount 10571)	17
25		14
26		31
27	MIXED-UP SHOOK-UP GIRL Patty & Emblems (Herald 590)	18
28	(THERE'S ALWAYS SOMETHING THERE TO REMIND ME	32
29	YOU'RE MY REMEDY	25
30	YOU'LL NEVER GET TO HEAVEN	41
31	Dionne Warwick (Scepter 1282) NO PARTICULAR PLACE TO GO	22
32	Chuck Berry (Chess 1898)	33
33	Johnny Taylor (Derby 1012) DO I LOVE YOU	24
34	Ronettes (Philles 121) THE THINGS I USED TO DO	27
35	James Brown (Smash 1908) FIND YOURSELF ANOTHER FOOL	37
36	DANCING IN THE STREET	_
37	A QUIET PLACE	39
38	Garnet Mimms (United Artists 715) REMEMBER (WALKING IN THE	
	SOUND) Shangri-Las (Red Bird 10008)	-
39	IT'S ALL OVER NOW Valentions (Sar 152)	46
40	TRY IT BABY Marvin Gaye (Tamla 54095)	29
41	I'M ON THE OUTSIDE (LOOKING IN) Little Anthony & Imperials (DCP 1104	_
42	347114 = 17114 =	44
43	I'M TO POOR TO DIE Louisiana Red (Glover 3002)	45
44	SECURITY Otis Redding (Volt 117)	_
45	YOU PULLED A FAST ONE VIP's (Big Top 518)	50
46	DEVIL WITH THE BLUE DRESS Shorty Long (Soul 35001)	35
47	MAKE UP YOUR MIND Anna King (Smash 1904)	49
48	WALK ON BY Dionne Warwick (Scepter 1274)	29
49	GET MY HANDS ON SOME LOVIN' Artistics (Okeh 1193)	_
En	REG ME	ALL DESIGNATION OF THE PARTY OF

50 BEG ME Chuck Jacson (Wand 154)

Deals, discounts and programs being offered to dealers and distributors by record manufacturers. 

#### ABC-PARAMOUNT, IMPULSE! & TANGERINE

 $12\frac{1}{2}\%$  discount on all new and catalog product. Expires: Sept. 30.

#### ATLANTIC & ATCO

 $12\frac{1}{2}\%$  discount on all new product and rest of catalogs. 30-60-90 day billing to qualifying accounts. Expires: Aug. 31.

LP deal: buy-8-get-1-free, plus one stereo spectacular demo at \$6 with the purchase of each two catalog records. No termination date announced.

#### BLUE NOTE

10% discount on all LP's. Expires: Aug. 31.

#### COLPIX

"The Red Carpet Is Out"—Buy-4-get-1-free on 13 new LP's; 30-60-90 billing; 100% exchange privilege after Nov. 1.

#### **FOLKWAYS**

A fall incentive plan whereby eight pre-packaged units—10 albums each—are offered on a buy-5-get-1-free basis. Also, other LP's at additional  $12\frac{1}{2}\%$  discount.

#### LIBERTY

"Liberty is for Everyone": Fall LP program, details of which are available at local distrib. Expires: Sept. 11.

#### LONDON

Part 1 of 3-Part Fall Program: extra discounts, delayed payments, ad money on Mantovani Richmond Classics, Richmond Opera and new import lines: Das Alte Werk, Argo and L'Oisean-Lyre.

"Cool Aids for Summer Selling": cash discount on 14 new LP's, a pre-fall discount on catalog product.

#### **NASHBORO**

Buy-7-get-1-free on entire catalog including new LP's. 100% exchangeable. No expiration data been set.

#### ORIGINAL SOUND

LP catalog available on a buy-10-get-1-free basis, 100% exchangeable. No expiration date set

#### PHILIPS

10% discount on albums

#### REQUEST

LP catalog available on a buy-10-get-2-free basis. Described as a limited-time offer.

#### ROULETTE

"Fall Formula On Roulette": 15% discount on all LP's, include Roulette, Tico, Roost, Squin and Kenwood. Special dating to qualifying accounts. Expires: Sept. 30.

#### STARDAY

Country Music Spectacular Sales Plan. 20% discount. Expires: Sept. 30.

#### TAMLA-MOTOWN-GORDY

All LP's available on a buy-6-get-1-free basis. Described as a permanent program.

#### VEE JAY

10% discount on LP's.

#### WORLD ARTISTS

10% discount on LP's. No expiration date announced.

## **Dusty Gets CB's Int'l Silver Award**



LONDON-Dusty Springfield had good reason to be all smiles recently. The British songstress was the recipient of the Cash Box International Silver Award for her best-selling Philips deck, "Wishin' And Hopin'," which climbed to the number four position on the Top 100. The gentleman (at the right) who presented the award in Noville Market CD. presented the award is Neville Marten, CB's European Director.



igust 2

# TOP 100 Albums



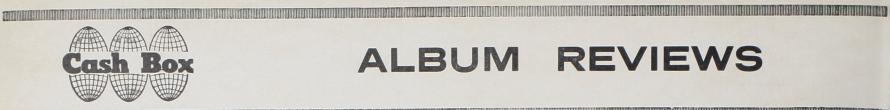
MONAURAL

**AUGUST 22, 1964** 

1	Milliannanan	Pos. Last W	eek		Pos. Last W	eek		Pos. Last V	Veek	2	(Verve VS 8545) HARD DAY'S NIGHT
1	1	HARD DAY'S NIGHT Beatles (United Artists UAL 3366)	1	35	I WALK THE LINE Johnny Cash (Columbia CL 2190)	27	68	STAY AWHILE Dusty Springfield (Philips 600-133)	70	3	Beatles (United Artists UAS 3364) HELLO DOLLY
B	2	SOMETHING NEW Beatles (Capitol T 2108)	2	36	I LOVE YOU MORE & MORE		69	PRAYER MEETIN'	81	4	Broadway Cast (RCA Victor LSO 108 HELLO DOLLY Louis Armstrong (Kapp KS 3364)
	2	GETZ/GILBERTO Stan Getz & Joao Gilberto (Verve V 85	3		EVERY DAY/TEARS & ROSES Al Martino (Capitol T 2107)	39	70	Jimmy Smith (Blue Note 4139) MORE OF ROY ORBISON'S		5	PINK PANTHER Henry Mancini (RCA Victor LSP 279
	4	ALL SUMMER LONG Beach Boys (Capitol T 2110)	6	37	DON'T LET THE SUN CATCH YOU CRYING	25		GREATEST HITS (Monument MLP 8024)	84	6	FUNNY GIRL Broadway Cast (Capitol SVAS 2059) BARBRA STREISAND
1 2	5	HELLO DOLLY Louis Armstrong (Kapp KL 1364)	4	38	Gerry & The Pacemakers (Laurie 2024) WEST SIDE STORY	32	71	MORE THEMES FOR YOUNG	63	,	BARBRA STREISAND/ THE THIRD ALBUM (Columbia CS 8954)
	6	HELLO DOLLY Broadway Cast (RCA Victor LCO 1087	5	39	Filmtrack (Columbia OL 5670)	48	72	Percy Faith (Columbia CL 2167) THE INTERNATIONAL			SOMETHING NEW Beatles (Capital ST 2108) COTTON CANDY
12	7	FUNNY GIRL	7	3,	Peter, Paul & Mary (Warner Bros. WB 1507)	40	12	TEEN AGE SENSATION RITA PAVONE	80		Al Hirt (RCA Victor LSP 2917) ALL SUMMER LONG Beach Boys (Capital ST 2110)
		Broadway Cast (Capitol VAS 2059) PINK PANTHER	9	40	WHO'S AFRAID OF VIRGINIA WOOLFE	45	12	(RCA Victor LPM 2900)		11	CALL ME IRRESPONSIBLE & OTHE ACADEMY AWARD WINNERS
ti	9	Henry Mancini (RCA Victor LPM 2894 COTTON CANDY	8	41	Jimmy Smith (Verve 8583)	42		ROBIN AND THE SEVEN HOODS Soundtrack (Reprise F 2021)	85	12	Andy Williams (Columbia CS 8971) HONEY IN THE HORN Al Hirt (RCA Victor LSP 2733)
	10	Al Hirt (RCA Victor LPM 2917) BARBRA STREISAND/THE			Jack Jones (Kapp KL 3365)		74	AMERICAN TOUR WITH THE		13	CONCERT SOUND OF HENRY
171		THIRD ALBUM (Columbia CL 2154)	10	42	Peter & Gordon (Capitol T 2155)	37		DAVE CLARK FIVE (Epic LN 24117)			(RCA Victor LSP 2897) UNSINKABLE MOLLY BROWN Soundtrack (MGM SE 4232)
			12	43	MEET THE BEATLES (Capitol T 2047)	33	75	JOAN BAEZ IN CONCERT VOL. II	83	15	SOMETHING SPECIAL FOR YOUNG LOVERS
uti	12		14	44	TELL ME WHY Bobby Vinton (Epic LN 24113)	54	76	(Vanguard VSD 2123) BEST OF JIM REEVES	96	16	Ray Charles Singers (Command RS 866 SD) BEATLES' SONG BOOK
	13	(London LL 3375) CALL ME IRRESPONSIBLE &		45	CHUCK BERRY'S GREATEST	44	77	(RCA Victor LSP 2890) TOGETHER AGAIN/MY HEART			Hollyridge Strings (Capitol ST 2116 TODAY
10			16	•	(Chess LP 1485)			SKIPS A BEAT Buck Owens (Capitol ST 2135)		18	New Christy Minstrels (Columbia CS RETURN OF THE DAVE CLARK FIVE
	14	Andy Williams (Columbia CL 2171) BEATLES' SONG BOOK Hollyridge Strings (Capitol T 2116)	11	40	(Capitol T 2105)	56	78	THE FIRST NINE MONTHS ARE THE HARDEST		19	(Epic BN 21106) I DON'T WANT TO BE HURT ANYMORE
(8)	15	HONEY IN THE HORN	13	47	THE SECOND BARBRA STREISAND ALBUM (Columbia CL 2054)	41		Len Weinrib & Joyce Jameson (Capitol T 2034)	66	20	Nat King Cole (Capitol ST 2118) EVERYBODY LOVES SOMEBODY
	16	Al Hirt (RCA Victor LPM 2733) UNSINKABLE MOLLY		48	DANG ME	60	79	BACK IN TOWN Kingston Trio (Capitol T 2081)	65	21	Dean Martin (Reprise RS 6130) FROM RUSSIA WITH LOVE Soundtrack (United Artists UAS 51
er		BROWN Soundtrack (MGM E 4232)	15	40	Roger Miller (Smash MPS 27049)  KEEP ON PUSHING	64	80	VERY THOUGHT OF YOU Rick Nelson (DL 74559)	88		FABULOUS VENTURES (Dolton BST 8024)
	17	CONCERT SOUND OF	19		Impressions (ABC Paramount 493)	04	81	MY FAIR LADY Ferrante & Teicher	82		SHUT DOWN VOL. II Beach Boys (Capitol ST 2027) BEST OF HENRY MANCINI
o X	18	(RCA Victor LPM 2897) RAG DOLL	29	50	LITTLE CHILDREN Billy J. Kramer & Dakotas (Imperial LP 9267)	43	02	(United Artists UAS 6361)		25	(RCA Victor LSP 2693) TODAY TOMORROW FOREVER Nancy Wilson (Capitol ST 2082)
l	4	4 Seasons (Philips PHS 600-146)	-	51	CATCH A RISING STAR	46	82	SO TENDERLY John Gary (RCA Victor LSP 2922)			(Capitol ST 2080)
ı	•	EVERYBODY LOVES SOMEBODY Dean Martin (Reprise RS 6130)	62		John Gary (RCA Victor LM 2745)		83	Ray Charles (ABC Paramount 495)	91	1	THE BARBRA STREISAND ALBUM (Columbia CS 8827) WEST SIDE STORY
ar	20	SOMETHING SPECIAL FOR		52	IT MUST HAVE BEEN SOMETHING I SAID Smothers Brothers (Mercury MG 20904	49	84	MY BOY LOLLIPOP Millie Small (Smash MGS 27055)	100	20	Filmtrack (Columbia OS 2070) GLAD ALL LOVER
ı		Ray Charles Singers (Command RS 866	<b>20</b> SD)	53	REFLECTIONS	55	85	LAND OF GIANTS New Christy Minstrels	-	30	Dave Clark Five (Epic BN 26093) PETER, PAUL, AND MARY IN CONCERT
ı	21	JOHNNY RIVERS AT THE WHISKEY A' GO GO (Imperial LP 9264)	17	54	Peter Nero (RCA Victor LPM 2853) THE GREAT YEARS	58	86	(Columbia CL 2187) THREE WINDOW COUPE	61	31	(Warner Bros. 1555) IN THE WIND Peter, Paul & Mary
	22	SHUT DOWN VOL. II	21		Johnny Mathis (Columbia CS 2834)		87	Rip Chords (Columbia CL 2216) WHERE HAS LOVE GONE		32	(Warner Bros. WB 1507) I WALK THE LINE
	23	Beach Boys (Capitol T 2027)  FABULOUS VENTURES	18	55	(Vee Jay LP 1062)	38		Jack Jones (Kapp KL 1396)		33	Johnny Cash (Columbia CS 8990) I LOVE YOU MORE & MORE EVERY DAY/TEARS & ROSES
1	24	(Dolton BLP 2029) GLAD ALL OVER	31	56	HERE'S GODFREY CAMBRIDGE, READY OR NOT	51	88	Original Cast (ABC Paramount ABC O	<b>50</b>	34	Al Martino (Capitol ST 2107) WHO'S AFRAID OF VIRGINIA WOOLFE
d	25	Dave Clark Five (Epic LN 24093)	31		(Epic FLM 13101)		89	WATER SKIING Duanne Eddy (RCA Victor LPM 2918)	72		Jimmy Smith (Verve 6 8583) THE SECOND BARBRA STREISANI
	-	IN CONCERT (Warner Bros. 1555)	67	57	CHARADE Henry Mancini (RCA Victor LPM 2755	52	90	LICORICE STICK Pete Fountain (Coral CRL 757460)	-		(Columbia CS 8854) ROBIN AND THE SEVEN HOODS
	26	TODAY	23	58		78	91	STEVIE AT THE BEACH Stevie Wonder (Tamla 255)	-		Soundtrack (Reprise FS 2021) IT MIGHT AS WELL BE SWING Frank Sinatra & Count Basie
	27	New Christy Minstrels (Columbia CL 2159)	24		Frank Sinatra & Count Basie (Reprise FS 1012)		92	UNDER THE BOARDWALK	76	38	(Reprise FS 1012) FADE IN FADE OUT
	28	Kingsmen (Wand 657)	24	59		53	93	EVERYBODY KNOWS			(ABC Paramount ABCS OC 3)
	-0	MARY WELLS GREATEST HITS (Motown 616)	26	60	(London LL 3353) AIN'T NOTHIN' YOU CAN DO	59		Steve Lawrence (Columbia 2227)		39	WONDERFUL WORLD OF MAKE BELIEVE Johnny Mathis (Mercury SR 60913)
	29	I DON'T WANT TO BE HURT			Bobby Bland (Duke DLP 78)		94	NORTHERN JOURNEY Ian & Sylvia (Vanguard VRS 9154)	95		LATIN ALBUM Trini Lopez (Reprise RS 6152)
	30	Nat King Cole (Capitol T 2118)	35	61	Johnny Mathis (Mercury MG 20913)	40	95	WITHOUT YOU Robert Goulet (Columbia CL 2200)	-	41	REFLECTIONS Peter Nero (RCA Victor LSP 2853) HAVE A SMILE WITH ME
	30	THE BEATLES' SECOND ALBUM (Capitol T 2080)	22	62	SPEAK TO ME OF LOVE Ray Conniff (Columbia CL 2150)	47	96	OFF THE BEATLE TRACK George Martin (United Artists UAS 6	377)	42	HAVE A SMILE WITH ME Ray Charles (ABC Paramount 495) BACK IN TOWN
	31	TODAY, TOMORROW		63	ON THE MOVE Trini Lopez (Reprise RS 6112)	57	97	DEAD MAN'S CURVE/NEW			MY FAIR LADY
	32	FOREVER Nancy Wilson (Capitol T 2082)	28	64	ORBIT KAMPUS	73		GIRL IN SCHOOL Jan & Dean (Liberty LRT 3361)	99		(United Artists UAS 6361)
	32	THE BARBRA STREISAND ALBUM (Columbia CL 2007)	30		Astronauts (RCA Victor LPM 2903)	86	98	TILLOTSON TOUCH Johnny Tillotson (MGM E 4224)	98	45	ACADEMY AWARD WINNERS Roger Williams (Kapp KS 1406) THE MANY SIDES OF THE
	33	THE BEST OF		03	Trini Lopez (Reprise RS 6125)		99	THE VERY BEST OF THE			(Phillips PHS 600 134)
1	20	HENRY MANCINI (RCA Victor LPM 2693)	36	66	CARPETBAGGERS Soundtrack (Ava 45)	68		EVERLY BROS. (Warner Bros. 1554)		47	WORLD WITHOUT LOVE Peter & Gordon (Capitol ST 2155)
ati	34	FROM RUSSIA WITH LOVE Soundtrack (United Artists UAL 5114)	34	67	LOOKING FOR LOVE Soundtrack (MGM E 4229)	69	100	CHUCK JACKSON ON TOUR (Wand 658)	-	48	RAG DOLL Four Seasons (Philips PHS 600-146) BEWITCHED
wh	4									-	Jack Jones (Kapp KS 3365) WATER SKIING
LIIC	-0	BY CASH BOX	FRO	M LE	ADING RETAIL OUTLET	5	In	dicates Strong Upward Mo	ove	30	Duane Eddy (RCA Victor LSP 2918)

#### TOP 50 STEREO

	1	Pos. Last W GETZ/GILBERTO	eek 1
		Stan Getz & Joao Gilberto (Verve VS 8545)	
	2	HARD DAY'S NIGHT Beatles (United Artists UAS 3364)	2
	3	HELLO DOLLY  Broadway Cast (RCA Victor LSO 1087)  HELLO DOLLY	
	5	Louis Armstrong (Kapp KS 3364) PINK PANTHER	3
	6	Henry Mancini (RCA Victor LSP 2795) FUNNY GIRL	5
	7	BARBRA STREISAND	
		THE THIRD ALBUM (Columbia CS 8954)	9
	8	SOMETHING NEW Beatles (Capitol ST 2108) COTTON CANDY	12
	9	Al Hirt (RCA Victor LSP 2917) ALL SUMMER LONG	6
	11	Beach Boys (Capitol ST 2110)	8
		Andy Williams (Columbia CS 8971)	14
	12	Al Hirt (RCA Victor LSP 2733)	10
	13	MANCINI	16
	14	(RCA Victor LSP 2897) UNSINKABLE MOLLY BROWN Soundtrack (MGM SE 4232)	11
	15	SOMETHING SPECIAL FOR YOUNG LOVERS	15
		Ray Charles Singers (Command RS 866 SD) BEATLES' SONG BOOK	13
	16	Hollyridge Strings (Capitol ST 2116)	13
	17	TODAY New Christy Minstrels (Columbia CS 80 RETURN OF THE	<b>22</b> (59)
	18	DAVE CLARK FIVE	21
	19	(Epic BN 21106) I DON'T WANT TO BE HURT ANYMORE	20
	20	Nat King Cole (Capitol ST 2118) EVERYBODY LOVES SOMEBODY	43
	21	Dean Martin (Reprise RS 6130) FROM RUSSIA WITH LOVE	17
	22	Soundtrack (United Artists UAS 5114 FABULOUS VENTURES (Dolton BST 8024)	19
	23	SHUT DOWN VOL. II Beach Boys (Capitol ST 2027)	23
	24	REST OF HENRY MANCINI	25
	25	Nancy Wilson (Capitol ST 2082)	24
	26	(Capital ST 2080)	26
	27	THE BARBRA STREISAND ALBUM (Columbia CS 8827) WEST SIDE STORY	33
	28	Filmtrack (Columbia OS 2070)	18
	30	Dave Clark Five (Epic BN 26093) PETER, PAUL, AND MARY	33
		(Warner Bros. 1555)	-
	31	IN THE WIND Peter, Paul & Mary (Warner Bros. WB 1507)	40
	32	Johnny Cash (Columbia CS 8000)	32
	33	I LOVE YOU MORE & MORE EVERY DAY/TEARS & ROSES Al Martino (Capitol ST 2107)	28
	34	WHO'S AFRAID OF VIRGINIA WOOLFE	-
	35	Jimmy Smith (Verve 6 8583) THE SECOND BARBRA STREISAND	27
		(Columbia CS 8854)	36
	36	ROBIN AND THE SEVEN HOODS Soundtrack (Reprise FS 2021) IT MIGHT AS WELL BE SWING	39
	37	IT MIGHT AS WELL BE SWING Frank Sinatra & Count Basie (Reprise FS 1012)	45
	38	FADE IN FADE OUT Original Cast	42
	20	(ABC Paramount ABCS OC 3) WONDERFUL WORLD OF MAKE	
	39	BELIEVE Johnny Mathis (Mercury SR 60913)	29
	40	LATIN ALBUM Trini Lopez (Reprise RS 6152)	-
	41	REFLECTIONS Peter Nero (RCA Victor LSP 2853)	47
	42	HAVE A SMILE WITH ME Ray Charles (ABC Paramount 495)	48
	43	BACK IN TOWN Kingston Trio (Capitol ST 2081)	30
	44	MY FAIR LADY	41
	45	Ferrante & Teicher (United Artists UAS 6361) ACADEMY AWARD WINNERS	31
	46	Roger Williams (Kapp KS 1406) THE MANY SIDES OF THE	
	40	SERENDIPITY SINGERS (Phillips PHS 600 134)	34
	47	WORLD WITHOUT LOVE Peter & Gordon (Capitol ST 2155)	37
	48	RAG DOLL Four Seasons (Philips PHS 600-146)	-
	49	BEWITCHED Jack Jones (Kapp KS 3365)	49
Í	50	WATER SKIING	38



## ALBUM REVIEWS

#### POP PICKS I



AMERICAN TOUR—Dave Clark Five—Epic LN 24117

The Dave Clark Five, who are currently zooming up the charts with "Because" (which is included in this set), offer-up a generous helping of oft-requested tunes from their recent American tour. The crew is in top-notch swingin' form on "Who Does He Think He Is," "Come On Over" and "I Cried Over You." Disk should develop into a sales monster in no time flat. sales monster in no time flat.



DREAM WITH DEAN-Dean Martin-Reprise

R 6123 Dean Martin has been riding high lately (cur-Dean Martin has been riding high lately (currently enjoying a chart topper with "Everybody Loves Somebody" which is included here) and his hit single is sure to spark top sales for his two new LP's—this one, and another tagged after the biggie. On this set, the songster is backed by a small combo for intimate listening. Most of these are right out of the archives—"I'm Confessin'," "I'll Buy That Dream," "and "Fools Rush In." Eye it for rapid consumer acceptance.



LAND OF GIANTS—New Christy Minstrels—Columbia CL 2187

The New Christy Minstrels come up with a moving tribute to America's folk-hero's on this blue-ribbon folk-pop set from Columbia. Without resorting to chauvinistic flag-waving, the group renders effective low-key renditions of such favorites as "Joe Magarac," "John Henry And The Steam Drill" and "Appleseed John." Disk looms as a sure-fire chart item.



THE CHIPMUNKS SING THE BEATLES-

THE CHIPMUNKS SING THE BEATLES—Liberty 3388

The Chipmunks are sure to grab heaps of coin with this new album romp on Liberty on which they cash in on Beatles' hits to give their versions of a dozen blockbusters. The "Munks" dish up spirited, hip-swinging renditions of "Can't Buy Me Love," "She Loves You," "A Hard Day's Night," "All My Loving" and eight other Beatle biggies. Watch this one zoom in sales and airplay to become one of the biggest sets the group has ever had.



EVERYBODY KNOWS—Steve Lawrence—Columbia CL 2227

Here's a dozen ballad smoothies from Steve Lawrence on Columbia that's loaded with the stuff hit albums are made of. The chanter, long a stalwart album seller for the label, is sure to strike paydirt with these topflight performances. The tunes are new or of very recent vintage—"The Girl From Ipanema," "Bluesette," "Hello Dolly," "Yet . . . I Know"—to name just a few. The singer's huge following should come out in force for the set.



LEAVE IT TO THE LIMELITERS—RCA Victor LSP 2906

Although the Limeliters have disbanded, this first-rate recording showcasing the trio reading an interesting program of folk sturdies and newies, should develop into a big seller. The group pulls out all the stops as they turn in impressive, feelingful renditions of "Port Au Prince," "Farewell" and "When Love Is New." One of the best LP's that the artists have cut in quite a while.



THE EXCITING VOICE OF SERGIO FRANCHI—RCA Victor LSP 2943

Sergio Franchi comes up with his most dynamic pop packages to date with this set of Broadway gems and ballad favorites on Victor. The big-voiced tenor dishes up a lot of warmth and feeling and his audience communication is the selling factor here. The singer could make it to the charts in short order with his powerful readings of "Mala Femmena," "I Have Dreamed," "And This Is My Beloved" and nine others equally potent. Watch this one catapult in sales.



gories.

TWO GREAT GUITARS—Bo Diddley and Chuck Berry—Checker 2991

Here's a hard-driving wax marriage which showcases the top-flight pob-blues guitar talents of Bo Diddley and Chuck Berry. Neither artist attempts to grab the solo spotlight for himself here. Instead, the performers tastefully complement each other as they dish up excellent readings of "Chuck's Beat" and "Bo's Beat." Disk should sell well in both the pop and r&b categories.

YESTERDAY'S GONE — Chad & Jeremy — World Artists WAM 2002

Once in a great while a new group comes or the scene of special significance. Chad and Jeremy are just such artists. This English duo introstheir own distinctive 'Oxford Sound' which is ar interesting cross-blending of the 'Mersey Beat and contemporary rock sounds. The guys really shine on "A Summer Song," "Yesterday's Gone' and "If She Was Mine." Loads of sales potential here.



OKTATIOMA! RAITT HENDERSON

OKLAHOMA!—John Raitt, Florence Henderson Phyllis Newman—Columbia OL 8010 KING & I—Barbara Cook, Theodore Bikel—Columbia OL 8040

Columbia has cut dandy recreations of the two Rodgers and Hammerstein classics, the "King & I" having just completed a highly successful ruat the Lincoln Center's new musical comedy operetta theater. Featured performers (seabove) on both sets are musical comedy veter ans and, thank goodness, quality vocalists. Phi Lang has written fine updated arrangements for both scores, making them seem like newcomers But, alas, where do you find songs in new show today that even approach the enduring quality of those in "Oklahoma!" and "The King & I" Consider heavy show-shelf traffic for these sparkling sets.



THE SEX LIFE OF THE PRIMATE

THE SEX LIFE OF THE PRIMATE—Sheller Berman, Stiller & Meara, Lovelady Powell – Verye 15043

Verve 15043
Shelley Berman has created a hilarious bit o spoofery on the sex life of Americans that loom as the biggest LP moneymaker he's ever had Joining the laffman-writer on the sketches ar Jerry Stiller, Anne Meara, and Lovelady Powell Especially funny here is the gagster's code fo everyday living tagged, "Cleans and Dirties." Al though the set will never hit the airwaves, th word will soon be out and the package will be best-seller.



THE SOUL OF ME-Ketty Lester-RCA Victo

THE SOUL OF ME—Ketty Lester—RCA Victo LSP 2945

Ketty Lester pours out a lot of soul on thi new RCA Victor session tagged, "The Soul O Me." This debut LP is sure to make a permanen niche for the lark among heavy album seller Every track is an artistic achievement and soli listening enjoyment. Nice 'n easy or uptempo th thrush shines on "Looking For A Boy," "Tim After Time," "When Day Is Done" and "We'v Come A Long Way." Brisk sales are indicatedairplay too.



#### POP BEST BETS



MARCHING ALONG TOGETHER—Do Re M Children's Chorus—Kapp KL 1367

The Do Re Mi Children's Chorus could marc right up to the door of hitsville with this packag of familiar oldies and newies served up in marc tempo. The kids are exuberant as they turn i first-rate renditions of the tag tune, "I Love Parade," "The Wizard Of Oz," "Colonel Bogey and "I'm In Favor Of Friendship," and others i the same vein. Spirits run high throughout th session and sales should soar.



# CHUBBY CHECKER

THE-BIG ONES ARE ON CAMEO/PARKWAY