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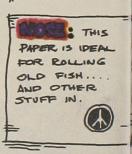
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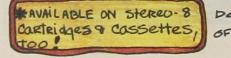
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# **Vital Statistics**

# DETAILED INFORMATION ABOUT TITLES ON THE CASH BOX TOP 100 THIS WEEK

New To The Top 100

#1 GET BACK (3:11) Beatles with Billy Preston-Apple 2490 1750 N Vine, L.A. Calif. PUB, Maclen BMI 1780 Bway, NYC. WRITERS: Lennon-McCartney FLIP: Don't Let Me Down

#2 LOVE (CAN MAKE YOU HAPPY) (3:19) Mercy-Sundi 6811 C/o Jamie 919 N Broad St. Phila, Pa. PROD: Gil Cabot Entrp. P.O. BX 7229 Tampa, Fla. PUB: Rendezvous/Tobac BMI & Dandalion BMI 919 N Broad Street, Phila, Pa. WRITER: J. Sigler Jr. FLIP: Fire Ball

#3 OH HAPPY DAY (4:59) Edwin Hawkins Singers-Pavilion 20001 c/o Buddah 1650 Bway, NYC. PROD: La Mont Bench 5816 Lowton Ave, Oakland, Calif. PUB: Hawkins & Kama Rippa ASCAP c/o Buddah WRITER: E. Hawkins ARR: E. Hawkins FLIP: Jesus Lover Of My Soul

#4 THESE EYES (3:45) Guess Who-RCA 0102 1133 Ave of the Americas, NYC. PROD: Jack Richardson c/o Nimbus 9 Bahamas Ltd. P.O. BX 566 Freeport Grand Bahamas PUB: Dunbar BMI 1133 Ave of the Americas, NYC. WRITERS: Bachman-Cummings FLIP: Lightfoot

#5 HAIR (3:28) Cowsills-MGM 14026 1350 Ave of the Americas, NYC. PROD. Bill & Bob Cowsill 9255 Sunset Blvd. L.A. Calif. 9255 Junset Blvd. L.A. Calif. PUB: United Artists BMI 729 7th Av.NYC. WRITERS: Rado-Rag: MacDermot FUP: What Is Happy

H6 AQUARIUS/LET THE SUNSHINE IN MEDLEY (3:50) 5th Dimension-Soul City 772 920 Sunset Blvd., L.A., Calif. PROD. Bones Howe 8833 Sunset Blvd., L.A., Calif. PROD. Bones Howe 8833 Sunset Blvd., L.A., Calif. 920 Sunset Blvd., L.A., Calif. WRITERS. James Rado-Jerome Rogni-Galt McDermot 4RR: Bob Alcivar-Bill Holman-Bones Howe FLIP: Don'tcha Hear Me Callin' To Ya

47 GITARZAN (2:59) Ray Stevens-Monument 1131 S30 W Main St. Hendersonville, Tenn. PROD. Fred Foster-Ray Stevens-Jim Malloy - 20 Monument - 20B. Ahab BMI 114 Lincoln Ct. Nashville, Tenn. WRITERS: Ray Stevens-Bill Everett ARI: R. Stevens - LIP: Baggy Bagpipes-That's My Bag

18 3RAZIN' IN THE GRASS (2:56) Triends Of Distinction-RCA 0107 1133 Ave of the Americas NYC. PROD. John Florez c/o RCA 3635 Sunset Blvd, L.A. Calif. <sup>2</sup>UB: Chisa BMI 9155 Sunset Blvd, L.A. Calif. VRITER. Philemon Hou ARR: Ray Cork, Jr. TLP: I Really Hope You Do

19 **TLANTIS (4:58)** Jonovan-Epic 10434 31 West 52 St. NYC. PROD: Micki Most 101 Dean St. London, Eng. PRO

10 AORE TODAY THAN YESTERDAY (2:48) ipiral Starecase-Columbia 44741 1 West 52 Street, NYC. ROD: Sonny Knight c/o Columbia UB: Spiral BMI c/o E.W. Zaidins 00 West 57 Street, NYC. WRITER: P. Upton ARR: AI Capps UP: Broken-Hearted Man

11 N THE GHETTO (2:44) Ivis Presley-RCA 9741 133 Ave of the Americas, NYC. UB: B-n-B ASCAP 9000 Sunset Blvd. L.A. Cal. iladys BMI 1619 Bway, NYC. /RITER: Scott Davis FLIP: Any Day Now

12 00 BUSY THINKING ABOUT MY BABY Iavin Gaye-Tamla 54181 457 Woodward Ave, Detroit, Mich. ROD: Norman Whitfield c/o Tamla UB: Jobete BMI (same address) /RITERS; Whitfield-Bradford LIP: It's My Home

PAT

13 **/HERE'S THE PLAYGROUND SUSIE (2:55) len Campbell-Capitol 2494** 750 N Vine, L.A. Calif. 760 A 10 BeLory c/o Capitol UB: Ja-Na ASCAP 2552 W 5th St. L.A. Calif. (RTER: Jim Webb ARR: Al DeLory LIP: Arkansas

14 EATHER HONEY (2:52) DMMy Roe-ABC 11211 30 Ave of the Americas, NYC. ROD. Steve Barri c/o ABC UB: Low-Twi BMI P.O. Bx 9687 Atlanta, Ga. IRITER: T. Roe ARR: Jimmy Haskell -IP: Money Is My Pay

15 INBALL WIZARD (2:55) he Who-Decca 732465 45 Park Ave, NYC. ROD: Baron Lambert 3 Old Compton St. London 1, England. UB: Track BMI 200 W 57 St. NYC. RITER: Peter Townhend FLIP: Dogs Part Two #16 RIVER IS WIDE (2:30) Grass Roots-Dunhill 4187 449 S Beverly Dr. Bev. Hills, Calif. PROD. S. Barri c/o Dunhill PUB: Saturday BMI 1841 Bway, NYC. WRITERS: G. Knight, B. Admire ARR: J. Haskell FLIP: You Gotta Live For Love

#17 GOODBYE (2:23) Mary Hopkin-Apple 806 c/o Capitol or Mitchell Silberberg & Knupp 6380 Wilshire Blvd. L.A. Calif. PROD: P. McCartney c/o Capitol PUB: Maclen BMI 1780 Bway, NYC. WRITERS: Lennon-McCartney ARR: R. Hewson FLIP: Sparrow

#18 BAD MOON RISING (2:17) Creedence Clearwater Revival-Fantasy 622 1281 30th St. Oakland, Calif PROD: John C. Fogerty c/o Fantasy PUB: Jon Dora BMI c/o Fantasy WRITER: J.C. Fogerty ARR: J.C. Fogerty FLIP: Lodi

#19 THE BOXER (5:10) Simon & Garfunkel Columbia 44785 51 West 52 Street, NYC. PROD: Simon-Garfunkel-Halle c/o Columbia PUB: Charing Cross BMI 40 E 54 St. NYC. WRITER: P. Simon FLIP: Baby Driver

#20 ROMEO & JULIET THEME (2:30) Henry Mancini-RCA 0131 1133 Ave of the Americas, NYC. PROD: Joe Reisman c/o RCA PUB: Famous ASCAP 1619 Bway, NYC. WRITER: Rota FLIP: The Windmills Of Your Mind

#21 ITS YOUR THING (2:49) Isley Bros.-T-Neck 910 c/o Buddah 1650 Bway, NYC. PROD: Isley Bros. c/o Buddah PUB: Brothers Three BMI (same address) WRITERS: Isley Bros. FLIP: Don't Give It Away

#22 EVERY DAY WITH YOU GIRL (2:34) Classics IV Featuring Dennis Yost Imperial 66378 6920 Sunset Blvd. L. A. Calif. PROD: Buddy Buie-Bill Lowery Prod. P. O. Bx 9887 Atlanta, Ga. PUB: Low-Sal BMI c/o Bill Lowery WRITERS: Buie-Cobb FLIP: Sentimental Lady

#23 MORNING GIRL (2:09) Neon Philharmonic-Warner Bros. 7261 4000 Warner Blvd. Burbank, Calif. PROD: Tupper Saussy-Don Gant-Bob McClusky c/o Hickory Rec. 2510 Franklin Rd, Nashville, Tenn. PUB: Acuff Rose BMI c/o Hickory Records WRITER: T. Saussy ARR: T. Saussy FLIP: Brilliant Colors

#24 SEE (4:34) The Rascals-Atlantic 2634 1841 Broadway, NYC. PROD: Rascals in cooperation with Arif Mardin c/o Atlantic PUB: Slacsar ASCAP c/o Stephen H. Weiss 444 Madison Ave., NYC. WRITER: F. Cavaliere FLIP: Away Away

#25 I CAN'T SEE MYSELF LEAVING YOU (3:00) Aretha Franklin-Atlantic 2619 1841 Bway, NYC PROD: Jerry Wexler c/o Atlantic PUB: Fourteenth Hour BMI c/o Ted White 1721 Field, Detroit, Mich. WRITER: Ronnie Shannon ARR: Tom Dowd-Arif Mardin FLIP: Gentle On My Mind

#26 DAY IS DONE (3:22) Peter Paul & Mary-WB/7 Arts 7279 4000 Warner Blvd. Burbank, Calif. PROD: P. Ramone 142 E 34 St. NYC. PUB: Pepamar ASCAP 488 Madison Ave. NYC. WRITER: P. Yarrow ARR: C. Dedrick FLIP: Make Believe Town

#27 TIME IS TIGHT (3:14) Booker T & MG'S-Stax 28 926 E McLemore Memphis Tenn. PROD: Booker T Jones C/o Stax PUB: E. Memphis BMI (same address) WRITERS: B.T. Jones-Al Jackson D. Dunn-Steve Cropper FLIP: Johnny I Love You

#28 WINDMILLS OF YOUR MIND (3:48) Dusty Springfield-Atlantic 2623 PROD: Jerry Wexler-Tom Dowd-Arif Mardin c/o Atlantic PUB: United Artists ASCAP 729 7th Ave, NYC. WRITERS: Bergman-LeGrande-Bergman FLIP: I Don't Want To Hear It Anymore

#29 HAPP HEART (3:12) Andy Williams-Columbia 44818 51 West 52 Street, NYC. PROD: Jerry Fuller c/o Columbia PUB: Miller ASCAP 1350 Av of the Americas, NYC. WRITERS: J. Rae-J. Last ARR: AI Capps FLIP: Our Last Goodbye

#30 ONE (2:55) 3 Dog Night-Dunhill 4191 449 S Beverly Drive, Bev Hills, Calif. PROD: Gabriel Mekler c/o Dunhill PUB: Dunbar BMI 1650 Bway, NYC. WRITER: Nelsson FLIP: Chest Fever #31 NOTHING BUT A HEARTACHE (2:40) Flirtations-Deram 85038 c/o London 539 W 25 St. NYC. PROD: Wayne Bickerton c/o Decca House 9 Albert Embankment London SE1 London, Eng. PUB: Felsted BMI c/o London WRITERS: Bickerton-Waddington ARR: Johnny Harris FLIP: How Can You Tell Me?

#32 I'VE BEEN HURT (2:10) Bill Deal & Rhondels-Heritage 812 c/o MGM 1350 Ave of the Americas, NYC. PROD: Jerry Ross 1855 Bway, NYC. PUB: Low-Twi BMI P.O. Bx 9687 Atlanta, Ga. WRITER: R. Whitley FLIP: I've Got My Needs

#33 ISRAELITES (2:35) Desmond Dekker & Aces-UNI 55129 8255 Sunset Bivd. L. A. Calif. PROD: A Pyramid Production. PUB: Kenwood BMI c/o Robt E Weiswasser 32 Court St. Bklyn, N. Y. Bklyn, N. Y. WRITERS: Dacres-Kong FLIP: My Precious World

#34 CISSY STRUT (2:59) Meters-Josie 1005 1790 Bway, NYC. PROD: Marshall E. Sehorn-Allan Toussaint 1211 Phillips St. New Orleans, La. PUB: Marsaint BMI c/o Marshall E. Sehorn WRITERS: Nocentelli-Neville-Porter-Modeliste IFLIP: Here Comes The Meter Man

#35 IT'S NEVER TOO LATE (3:05) Steppenwolf-Dunhill 4192 449 S Beverly Drive, Bev. Hills, Cal. PROD: Gabriel Mekler c/ro Dunhill PUB: Trousdale BMI (same address) WRITERS: John Kay-Nick St. Nicholas FLIP: Happy Birthday

#36 BLACK PEARL (3:25) Checkmates Ltd. with Sonny Charles-A&M 1053 1416 N La Brea L.A. Calif. PROD. Phil Spector c/o A&M PUB: Irving BMI 2/0 A&M Gillbern BMI 39 W 55 St. NYC. WRITERS: P. Spector-T. Wine-I. Levine ARR: Perry Botkin Jr. FLIP: Lazy Susan

#37 LET ME (2:29) Paul Revere & Raiders-Columbia 44854 51 W 52 St. NYC. PROD: Mark Lindsay 9301 Wilshire Blvd. Beverly Hills, Calif. PUB: Boom BMI c/o Mark Lindsay WRITER: Mark Lindsay FLIP: I Don't Know

#38 MEDICINE MAN Part 1 (2:58) Buchanan Brothers-Event 3302 201 W 54 St. NYC. PROD. Cashman Pistilli & West for Guardian Prod. c/o Event PUB: SandBox ASCAP 201 W. 54 St., NYC. WRITERS: Cashman-Pistilli-West FLIP: Medicine Man Part 11

#39 GOOD MORNING STARSHINE (3:33) Oliver-Jubilee 5659 1790 Bway, NYC. PROD: Bob Crewe 1841 Bway, NYC. PUB: United Artists ASCAP 729 7th Ave., NYC. WRITERS: Rado-Ragni-MacDermont FLIP: Can't You See

#40 I COULD NEVER LIE TO YOU (2:40) New Colony Six-Mercury 72920 35 E Wacker Dr. Chicago, III. PUB. New Colony/T.M. BMI Suite 906-1619 Bway, NYC. WRITERS: R. Rice-P. McBride ARR: Hoyt Jones FLIP: Just Feel Worse

#41 (I WANNA') TESTIFY (4:01) Johnnie Taylor-Stax 33 926 E McLemore, Memphis, Tenn. PROD: Don Davis c/o Stax PUB: Groovesville BMI c/o Donald Davis 2454 Calvert St. Detroit, Mich. WRITERS: Clinton-Taylor FLIP: I Had A Fight With Love

#42 SEATTLE (2:47) Perry Como-RCA 5021 1133 Ave of the Americas, NYC. PROD: Chet Atkins- Andy Wiswell c/o RCA 800 17th Ave S. Nashville, Tenn. PUB: Colgems-ASCAP 711 5th Ave, NYC. WRITERS: Ernie Sheldon-Jack Keller FLIP: Sunshine Wine

#43 HAWAII FIVE-0 (1:57) Ventures-Liberty 56068 6920 Sunset Blvd. L.A. Calif. PROD: Joe Saraceno c/o Liberty PUB: April ASCAP 1650 Bway, NYC. WRITER: Mort Stevens ARR: Geo. Tipton FLIP: Soul Breeze

#44 I'M A DRIFTER (3:23) Bobby Goldsboro-U.A. 50525 729 7th Ave, NYC. PROD: Bob Montgomery & Bobby Goldsboro C/O U.A. 722 17th Ave S. Nashville, Tenn. PUB: Detail BMI 729 7th Ave, NYC. WRITER: B. Goldsboro ARR: Don Tweedy FLIP: Hoboes And Kings #45 THE APRIL FOOLS (3:15) Dionne Warwick-Scepter 12249 254 W 54 St. NYC. PROD: Burt Bacharach-Hal David c/o Fred E Ahlert Jr. 15 E 48 St. NYC. PUB: Biue Seas & Jac ASCAP c/o F. E. Ahlert Jr. WRITERS: Burt Bacharach-Hal David ARR: B. Bacharach FLIP: Slaves

#46 SPECIAL DELIVERY (2:40) 1910 Fruitgum Co.-Buddah 114 1650 Bway, NYC. PROD: Kasnetz Katz 200 W 57 St. NYC. PUB: Kaskat/Kahoone BMI c/o Kasnetz Katz WRITERS: B. Gentry-B. Bloom FLIP: No Good Annie

#47 LOVE ME TONIGHT (3:15) Tom Jones-Parrot 40038 539 West 25 Street, NYC. PROD: Peter Sullivan for Gordon Mills 4-25 New Bond St. London WI, England. PUB: Duchess BMI 445 Park Ave, NYC. WRITERS: Pilat-Panzeri-Mason ARR: Johnnie Spence FLIP: Hide And Seek

#48 DON'T LET THE JONESES GET YOU DOWN (4:15) Temptations-Gordy 7086 2457 Woodward Ave., Detroit, Mich. PROD: Norman Whitfield c/o Gordy PUB: Jobete BMI (same address) WRITERS: Whitfield-Strong FLIP: Since I've Lost You

#49 THE CHOKIN' KIND (2:39) Joe Simon-Sound Stage 7-2628 531 W. Main St. Hendersonville, Tenn. PROD: JR Entrp. P.O. Bx 6128 Nashville, Tenn. PUB: Wilderness BMI 913 17th AvS. Nashville, Tenn. WRITER: Harlon Howard ARR: Bergen White FLIP: Come On And Get It

#50 PROUD MARY (3:16) Solomon Burke-Bell 783 1776 Bway, NYC. PROD: Solomon Burke-Tamiko Jones 372 Central Park West, NYC. PUB: Jon Dora BMI 1281 30th St. Oakland, Cal. WRITER: J. Fogerty ARR: Solomon Burke FLIP: What Am I Living For

#51 TOMORROW, TOMORROW (4:02) Bee Gees-Atco 6682 1841 Broadway, NYC. PROD: Robert Stigwood & Bee Gees 67 Brook St. London W1, England PUB: Casserole BMI 221 W 57 St. NYC. WRITERS: B & M Gibb FLIP: Sun In My Morning

#52 SWEET CHERRY WINE (3:59) Tommy James & Shondells-Roulette 7039 17 W 60 Street, NYC. PROD: Tommy James c/o Roulette PUB: Big Seven BMI (same address) WRITERS'T. James-R. Grasso FLIP: Break Away

#53 NO MATTER WHAT SIGN YOU ARE (2:38) Diana Ross & Supremes-Motown 1148 2457 Woodward Ave, Detroit, Mich. PROD: B. Gordy Jr. & H. Cosby c/o Motown PUB: Jobete BMI (same address) WRITERS: B. Gordy Jr. & H. Cosby FLIP: The Young Folks

#54 GIMMIE, GIMMIE GOOD LOVIN' (2:00) Crazy Elephant Bell 763 1776 Bway, NYC. PROD: J. Levine-A. Resnick for Kasenetz Katz 200 W. 57 St. NYC. PUB: Peanut Butter BMI 1650 Bway, NYC. Kahoona BMI 200 W. 57 Street, NYC. WRITERS: J. Levine-R. Cordell ARR: Joey Levine FLIP: Hips & Lips

#55 BORN TO BE WILD (2:42) Wilson Pickett-Atlantic 2631 1841 Broadway, NYC PROD: Rick Hall 603 E Avalon, Muscle Shoals, Ala. PUB: Duchess BMI c/o MCA 445 Pk Ave. NYC. WRITERS Mars Bonfire FLIP: Toe Hold

#56 WHAT DOES IT TAKE (TO WIN YOUR LOVE) (2:58) Jr. Walker & All Stars-Soul 35062 2457 Woodward Ave., Detroit, Mich. PROD: Fuqua-Bristol c/o Soul PUB: Jobete BMI (same address) WRITERS: Bristol-Fuqua-Bullock FLIP: Brainwasher Part 1

#57 LOVE MAN (2:16) Otis Redding-Atco 6677 1841 Broadway, NYC. PROD: Steve Cropper c/o Stax 926 E McLemore Ave., Memphis Tenn. PUB: East BMI 926 E. McLemore Av. Memphis, Tenn. Time BMI 449 S Beverly Dr. Bev. Hills, Calif. Redwall BMI 535 Cotton Ave., Macon, Ga. WRITER: O. Redding FLIP: Can't Turn You Loose

#58 SORRY, SUZANNE (2:59) Hollies-Epic 10454 51 W. 52nd St., NYC. PROD: Ron Richards c/o Columbia 28-30 Theo Road, London, England PUB: January BMI 25 W. 56th St., NYC. WRITERS: G. Stephens T. MacAuley FLIP. Not That Way At All

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\*New To The Top 100

#59 PRETTY WORLD (3:20) Sergio Mendes & Brasil '66-A&M 1049 1416 N La Brea, H'wood, Calif. PROD: Sergio Mendes & Herb Alpert c/o A&M PUB: Berna, ASCAP 215 S. La Cienega Blvd. LA. Calif. WRITERS: A. Adolfo-T. Gaspar-A. Bergman-M. Gergman ARR: Dave Grusen FLIP: Festa #60

#60 FRIEND, LOVER, WOMAN, WIFE (3:07) O.C. Smith-Columbia 44859 PROD: Jerry Fuller c/o Columbia PRDB: BnB ASCAP WRITER: S. Davis ARR: H.B. Barnum FLIP: I Taught Her Everything She Knows

HET: Traggit the Everything one with a #61 RHYTHM OF THE RAIN (2:12) Gary Lewis-Liberty 56093 6920 Sunset Bivd. LA. Calif. PROD: Snuff Garrett 6922 Hollywood Blvd. H'wood, Calif. PUB: Tamerlane BMI 6290 Sunset Blvd.L.A. Cal. WRITER: J. Gommoe ARR: Al Capps FLIP. Mr. Memory #62

FLIP: Mr. Methory #62 SAUSALITO (3:05) Al Martino-Capitol 2468 1750 N Vine L.A. Calif. PROD: Al DeLory c/o Capitol PUB: Blending Well ASCAP c/o Publisher's Licensing 40 W 55 St. NYC. WRITERS: Cashman-Pistili-West ARR: Al DeLory FLIP: Take My Hand For Awhile #63

Ann. Ar Decory, Ann. #63 WE GOT MORE SOUL (2:48) Dyke & The Blazers-Original Sound 86 7120 Sunset Blvd. L.A. Calif. PROD: Art Barrett c/o Orig. Sound PUB: Drive-In-Westward BMI c/o Orig. Sound WRITER: Arlester Christian ARR: A. Christian FLIP: Shot Gun Slim #64

FLIF: Situe Carl: Sit

ARR: Thomas Kaye FLIP: Gypsy Woman #65 CAN SING A RAINBOW/LOVE IS BLUE (3:16) Dells-Cadet 5641 320 E 2185 Street, Chicago, III. PROD: Bobby Miller c/o Cadet PUB: Mark VII ASCAP P.O. Bx 708 Encino, Cal. Croma ASCAP 37 West 57 Street, NYC. WRITERS: A. Hamilton-Blackburn Popp ARR: Chas. Stepney FLIP: Hallelujah, Baby

#66 WELCOME ME LOVE (2:20) Brooklyn Bridge-Buddah 95 1650 Bway NYC. PROD: Wes Farrell 39 W 55 St. NYC. PUB: Pocket Full of Tunes BMI c/o Wes Farrell WRITER: T. Romeo FLIP: Blessed Is The Rain

#67 MINOTAUR (7:30) Dick Hyman-Command 4126 1330 Ave. of the Americas, NYC. PROD: D. Hyman-J. Turner c/o Command PUB: East Lake ASCAP P.O. Bx 509 Montclair, N.J. WRITER: D. Hyman FLIP: Topless Dances Of Corfu

#68 I THREW IT ALL AWAY (2:23) Bob Dylan-Columbia 44826 50 oppart columbia 4422 51 West 52 Street, NYC. PROD: Bob Johnston c/o Columbia PUB: Big Sky ASCAP P.O. Bx 27 Prince St. Sta. NYC. WRITER: B. Dylan FLIP: Drifters Escape

#69° I TURNED YOU ON (2:40) Isley Bros.-T-Neck 902 C/o Buddah 1650 Bway, NYC. PROD. R. Isley-O. Isley-R. Isley (Same address) PUB: Triple Three BMI (same address) WRITERS: R. Isley-O. Isley-R. Isley FLIP: I Know Who You've Been Socking It To

#70 BABY I LOVE YOU (2:56) Andy Kim-Steed 716 300 East 74 Street, NYC. PROD: Jeff Barry c/o Steed PUB: Trio BMI 1619 Bway, NYC. Mother Bertha BMI 9130 Sunset Blvd. L.A. Cal. WRITERS: J. Barry-E. Greenwich-P. Spector FLIP: Gee Girl

#71 WITHOUT HER (3:20) Herb Alpert-A&M 1065 1416 N La Brea Ave, L.A. Calif. PROD: Herb Alpert.Jerry Moss PUB: Rock BMI 5244 Whitsett Ave, L.A. Cal. WRITER: Harry Nilsson ARR: Herb Alpert FLIP: Sandbox

#72 TRUCK STOP (2:10) Jerry Smith-ABC 11162 1330 Ave of the Americas, NYC. PROD: Paul Cohen c./o ABC 806 16th Ave So. Nashville, Tenn. PUB: Papa Joe's ASCAP 612 Vanoke Dr. Mad. Tenn. WRITER: J. Smith ARR: Cliff Parman FLIP: My Happiness



#73 COLOR HIM FATHER (3:06) Winstons-Metromedia 117 3 East 54 Street, NYC. PROD: Don Carroll 925 Cherokee Trail Smyrna, Ga. PUB: Holly Bee BMI 1655 Peachtree St. Atlanta, Ga. WRITER: R. Spencer FLIP: Amen, Brother

#74° THE POPCORN (2:55) James Brown-King 6240 1540 Brewster Ave, Cinn. Ohio PROD: James Brown c/o King PUB: Golo BMI c/o Lois (same address) FLIP: The Chickens

#75° SO I CAN LOVE YOU (2:49) Emotions-Volt 4010 926 E. McLemore St., Memphis, Tenn. PROD: I. Hayes-D. Porter c/o Volt PUB: Perv S & Staples BMI 9123 Cottage Grove, Chicago, III. WRITER: S. Hutchinson FLIP: Got To Be The Man

#76 WITH PEN IN HAND (4:52) Vikki Carr-Liberty 56092 6290 Sunset Blvd. L. A. Calif. PROD: Ron Bledsoe-Dave Pell c/o Liberty PUB: UNART BMI (same address) WRITER: Bobby Goldsboro ARR: Ernie Freeman FLIP: Days

#77 YOU DON'T NEED ME FOR ANYTHING ANYMORE (3:08) Brenda Lee-Decca 732491 445 Park, NYC. PROD: Mike Berniker c/o Decca PUB: George Pincus & Sons ASCAP 1650 Bway, NYC. WRITERS: Richard Ahlert-Leon Carr ARR: Marty Manning FLIP: Bring Me Sunshine

#78 IMAGINE THE SWAN (3:10) Zombies-Date 1644 51 West 52 Street, NYC. PROD: R. Argent-C. White c to Marquis Ltd. 37 Soho Sq. London W1 Eng. PUB: Mainstay BMI c to AI Gallico 101 W 55 St. NYC. WRITERS: R. Argent-C. White FLIP: Conversation Of Floral Street

#79\* MODDY WOMAN (2:13) Jerry Butler-Mercury 72929 35 E. Wacker Drive, Chicago, III. PROD: Gamble-Huff 250 S. Broad St. Phila, Pa. PUB: Gold Forever BMI-Parabut BMI c/o Ensign 1501 Bway, NYC. WRITERS: Gamble-Bell-Butler ARR: Bobby Martin-Thom Bell FLIP: Go Away-Find Yourself

#80° MY CHERIE AMOUR (2:50) Stevie Wonder-Tamla 54180 2457 Woodward Ave, Detroit, Mich. PROD: Hank Cosby c/o Tamla PUB: Jobete BMI (same address) WRITERS: Hank Cosby-Stevie Wonder-Sylvia Moy FLIP: I Don't Know Why I Love You

#81 SOME VELVET MORNING (7:34) Vanilla Fudge-Atco 6679 1841. Broadway, NYC. PROD: Vanilla Fudge c/o Atco PUB: Lee Hazlewood ASCAP 1501 Bway, NYC. WRITER: Lee Hazlewood FLIP: People

#82 TOO EXPERIENCED (2:55) Eddie Lovette-Steady 124 1700 Broadway, NYC. PROD: Luther Dixon c/o Steady PUB: VeeVee-Jamerica BMI (same address) WRITERS: L. Dixon-K. Anderson ARR: Ken Lazarus FLIP: You're My Girl

#83 **RUNNING BEAR (2:43) Sonny James-Capitol 2486** 1750 N Vine, L.A. Calif. PROD: Kelso Herston c/o Capitol PYDB: Big Bopper: BMI P.O. Bx 849 Beaumont, Tex. WRITER: J.P. Richardson FLIP: A Midnight Mood

#84° SPINNING WHEEL (2:39) Blood, Sweat & Tears-Columbia 44871 51 West 52 Street, NYC. PROD: James William Guercio c/o Columbia PUB: Blackwood BMI 1650 Bway, NYC. Minnesinger BMI WRITER: D. C. Thomas ARR: Blood, Sweat & Tears FLIP: More and More

#85 GOOD MORNING STARSHINE (2:20) Strawberry Alarm Clock-UNI 55125 8255 Sunset Blvd. L.A. Calif. PROD: Julius Zadabadak c/o UNI PUB: United Artists ASCAP 729 7th Ave, NYC. WRITERS: J. Rado-G. Ragni-G. MacDermot FLIP: Me And The Township

#86 LISTEN TO THE BAND (2:28) Monkees-Colgems 5004 1133 Ave of the Americas, NYC. PROD: Mike Nesmith c/o Colgems PUB: Screen Gems/Columbia BMI 711 5th Ave, NYC. WRITER: M. Nesmith FLIP: Someday Man

#87° MY PLEDGE OF LOVE (2:44) Joe Jeffrey Group-Wand 11200 254 West 54 Street, NYC. PROD. Jerry Meyers-Alan Klein 875 Main St. Buffalo, N. Y. PUB: Wednesday Morning BMI 4672 Walfor Ad. 212-C Warrensville Hts. Ohio Our Children's BMI c/o Wand WRITER: Joe Stafford Jr. ARR: AI Russ FLIP: Margie

#88° IT'S MY THING (Part 1) (2:50) Marva Whitney-King 6229 1540 Brewster Ave, Cinn. Ohio PROD. James Brown c/o King PUB: Triple Three BMI WRITERS: Isley Bros. FLIP: Ball Of Fire

#89 LET ME LOVE YOU (2:45) Ray Charles-ABC 11213 1330 Ave. of the Americas, NYC. PUB: Asa ASCAP 1556 N La Brea Ave. L.A. Cal. Racer ASCAP 2107 W Washington Blvd. L.A. Ca WRITER: J. Holiday FLIP: I Am Satisfied

#90 I CANT QUIT HER (3:10) Arbors-Date 1645 51 West 52 Street, NYC. PROD: Laurie Burton-Roy Cicola c/o Date PUB: Sea Lark BMI 25 W 56 St. NYC. WRITERS: A. Cooper-I. Levine ARR: Joe Scott FLIP: Lovin' Tonight (Maybe Tonight)

#91° BUT ITS ALRIGHT (2:55) J. J. Jackson-Warner Bros./7 Arts 7276 4000 Warner Blvd. Burbank, Calif. PROD: Lew Futterman 162 W 56 St. NYC. PUB: Pamelarosa BMI c/o L. F. Music 162 W 56 St. NYC. WRITERS: Jackson-Tubbs ARR: Jackson FLIP: Ain't Too Proud To Beg

#92° LET'S DANCE (2:22) Ola & Janglers-GNP Crescendo 423 9165 Sunset Blvd. L. A. Calif. PROD: Gunnar Bergstrom for Sonet Grammaphon Artemisgatan 9, Stockholm, Sweden. PUB: Tamerlane BMI 6290 Sunset Blvd. L. A. Calif. Rondell BMI 9000 Sunset Blvd. L. A. Cal. WRITER: J. Lee FLIP: Strolling Along

#93 BROWN ARMS IN HOUSTON (3:40) Orpheus-MGM 14022 1350 Ave of the Americas, NYC. PROD: Alan Lorber 15 W 72 St. NYC. PUB: Interval BMI c/o Alan Lorber WRITERS: Leslie Miller-Joe Henry ARR: A. Lorber FLIP: I Can Make The Sun Rise

#94 ITS IN YOUR POWER (2:37) Joe Odom-1-2-3 1710 Co Capitol, 1750 N Vine, L.A. Calif. PROD: Bob McRee & Staff P.O. Bx 9687 Atlanta, Ga PUB: Low-Thom BMI c/o Bob McRee WRITER: Ed. Thomas ARR: Cliff Thomas-Jerry Puckett FLIP: Big Love

#95\* YESTERDAY, WHEN I WAS YOUNG (3:16) Roy Clark-Dot 17246 1507 N. Vine, L. A. Calif. PROD: Joe Allison for Singin T 4011 Hopevale Dr. Sherman Oaks, Calif. PUB: Tro-Dartmouth ASCAP 10 Columbus Cir. NYC. WRITERS: H. Kretzmer-C. Aznavour FLIP: Just Another Man

#96 WHY I SING THE BLUES (3:29) B. B. King-Bluesway 61024 1330 Ave of the Americas, NYC. PROD: Bill Szymczyk c/o Bluesway PUB: Pamca/Sounds of Lucille BMI (same address) WRITER: B. B. King FLIP: Friends

#97 WE CAN'T GO ON THIS WAY (2:37) Unchained Mynds-Buddah III 1650 Bway, NYC. PROD: Linda Shannon c/o Buddah PUB: Metric BMI 1556 N La Brea, H'wood, Cal. WRITER: B. Stone FLIP: Going Back To Miami

#98 SINCERELY (2:44) Paul Anka-RCA 0164 1133 Ave of the Americas, NYC. PROD: Don Costa 751 N Fairfax Ave, L.A. Cal. PUB: Arc BMI 1619 Bway, NYC. WRITERS: Fiaue-Freed ARR: Don Costa FLIP: Next Year

#99 I NEED YOU NOW (2:35) Ronnie Dove-Diamond 260 31 W 54 Street, NYC PROD: Dick Glasser 6760 Hill Pk Dr. L.A. Cal. PUB: Miller ASCAP 1350 Ave of the Americas, NYC-WRITERS: J. Crane-A. Jacob ARR: Ernie Freeman FLIP: Blue Bird

#100° FUNNY FEELING (2:28) Delfonics-Philly Groove 156 c/o Bell 1776 Bway, NYC. PROD: Stan & Bell 285.S. 52 St. Phila, Pa. 285 S. 52 St. Phila, Pa. PUB: Nickle Shoe BMI c/o Stan & Bell WRITERS: T. Bell-W. Hart ARR: Thom Bell FLIP: My New Love

**BOBBY SHERMAN**, co-star of television's "Here Come The Brides," has become one of the most popular television personalities in the history of the medium. He has a following of FANS that numbers into the UNCOUNTABLE-and now, with his debut single on Metromedia Records, he is about to break through into the music world with a smash single-**"LITTLE WOMAN"**MMS-121.

METROMEDIA RECORDS, 3 EAST 54TH STREET, N.Y., N.Y. 10022

# Tuning In On . . . WLOF-Orlando, Fla.: Wide Pop Format w/Community Service

WLOF-Orlando, Fla., a 5,000 watt outlet which broadcasts 24-hours-a-day, beams its Top 40 format to a market, that according to the Standard Rate and Data Service, is number 74 in terms of population. In Florida's Metro area, which consists of Orange and Seminole Counties, there are 425,000 people. In addition, Walt Disney World, a complex similar to Disney-425,000 people. In addition, Walt Disney World, a complex similar to Disney-land in Hollywood, is scheduled to open in October 1971. An estimated \$600 million will be invested in the operation in 15 years. Walt Disney World, now under construction, is loc-ated on 27,000 acres of land, with the complex to include the City of Tomor-row

## No Tight Playlist

WLOF has no tight playlist; music director Bill Vermillion reports that the outlet programs its music from a printed playlist of 40 tunes, and airs an additional 20. Two or three LP cuts an additional 20. Two or three LP cuts may receive airplay, sometimes none. Vermillion, who selects all music broad-cast on WLOF, says that the station has been trying to get distributors to mark album cuts which they feel are among the best on the disk. According to Vermillion, Florida distributors are already marking top tracks on their LP's. The music director points out that with 75 albums coming in to WLOF a week, there is simply not time to listen to entire sets. WLOF has often spotted hit acts

before they became nationally popular before they became nationally popular, states Vermillion. In the summer of 1967, Jimi Hendrix was the hottest act in the Metro area, and WLOF spun three Cream tunes which were Metro area hits before "Sunshine Of Your Love" brought nationwide success to the group. The outlet is one of the very few AM stations to have ever given airplay to the Mothers of Invention — in 1967, WLOF played that group's single, "How Can I Be Such A fool," which was subtitled "Motown Waltz." The lid was a spoof of the Motown sound. The li sound

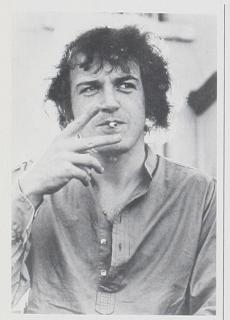
## News & Community Service

WLOF programs 5-minute hourly news segments with new emphasis on local affairs. Terry Lee, a former KONO-San Antonio, Texas, deejay, is now news director at WLOF, which gives the news on-the-spot coverage. A local community bulletin board, which sometimes replaces news broadcasts, is aired on the outlet. This community service feature announces events of local interest such as church functions and various community meetings. WLOF's local community bulletin board will make announcements for only non-commercial organizations. The deejay line-up at WLOF is: Jerry Thompson (airname Pat O'Day), who also serves as program director,

who also serves as program director, morning man; Bill Taylor, 10 to 2 p.m.; Bill Vermillion, 2 to 6 p.m.; Dick Shane, 6 to midnight; and mid-night to 6 a.m., Doug Van Allen.

# **Bios for Dee Jays**

# Joe Cocker



Born John Cocker in Sheffield, Eng-land, 23 years ago, singer Joe Cocker spent his early teenage years assimi-lating all the pop sounds he could. He then discovered Ray Charles — a big influence on him. Joe's first appear-ance as an amateur was at a pub called the Minerva, "where they used to throw bottles at us." Playing semi-professionally around Sheffield with the group that he formed when he was 16, Joe worked by day as a gas fitter. His favorite composer is Bob Dylan, as is evinced by his first album, on A&M Records, "With A Little Help From My Friends," which contains two tunes written by that artist. The set, number 89 on the charts this week, also includes the single of the same name, which was a recent chart entry for Joe. In addition to singing, he plays drums and harmonica. Born John Cocker in Sheffield, Eng-

# **Bill Deal & Rhondels**

Bil Deal & Rhondels are com-rised of Bill Deal (vocals, organ) fom Pittman, Bobby Fisher (saxes) fon Quisenberry (bass), Mike Kerwin (guitar), and Ammon Tharp (drums). This eight-man rock band, Playing in the Virginia-Carolina area for about for the sease of Virginia Beach. Over hey organs, "May T' was one of the forme base of Virginia Beach. Over forme base of virginia Beach. Over hey of the sake of varies, so the forme base of virginia beach. Over hey of the sake of varies, the sake of the south, Jerry Ross, owner of hey south, Jerry Ross, owner of hey and subsequently "May T' became of the south, Jerry Ross, owner of hey and subsequently "Nay T' became hey and they and they and they and they and they and hey and they and they and they a



# **Radio News Report**

The harried housewife, the scurrying scretary, and the undiscovered actress – all the unappreciated women in the Washington area can now receive recognition for their talent and beauty by virtue of WWDC-Washington's "Compassion Line." The outlet's campaign invites any lady who is feeling lachymose to call 737-8860. She will then be soothed by the following tender compassion: "Hello ... I think you are the most exciting woman that I've ever met. And I often wonder if the real man in your life really realizes how lucky he is. I do. And I'm so glad that you listen to WWDC. And when you hink nobody else really cares, please remember, WWDC at 1260 does." No prizes, contests, or gimmicks are involved. As an indication of the amount of the capitol city's womenfolk, the WWDC "Compassion Line" received over 8,000 calls in just two-and-ahalf station officials are taking no chances, however. They have the telephone company standing by with additional phone units in the event Compassion really catches on. The harried housewife, the scurrying



BEAUTEOUS BELLES BRIGHTEN BIRTHDAY BASH: WSDM-FM-Chi-cago, billed as the station with the "gals and all that jazz," celebrated its third birthday with the swinging party for advertisers, at the famous Abbey in Lake Geneva, Wisconsin. Holding the birthday cake in the above photo is station manager Terry Chess (seated, left), surrounded by Burt Burdeen, program director, a bevy of "den pals" and ad agency reps.

"den pals" and ad agency reps. Last week (23), WHCN-Hartford, Conn., a 20,000 watt FM stereo outlet, changed its format to include the com-plete spectrum of progressive music. WHCN is one of the two remaining stations in the Concert Network. The other, WBCN-Boston (100,000 watts, FM stereo), went to progressive rock a year ago with considerable success. WHCN now broadcasts from 10 a.m. to 3 a.m., and will increase to a 24-hour broadcast day within two months. General manager **Randall Mayer** and sales manager **Neil Portnoy** both feel that there is a great, but untapped audience for progressive rock in the entire WHCN coverage area, which includes Hartford, New Haven, and

that there is a great, but untapped audience for progressive rock in the entire WHCN coverage area, which includes Hartford, New Haven, and Springfield, Mass., ac well as most of Connecticut, west Massachusetts, and northern Long Island. **Pat Williams** is a striking example of versatility in motion. He played for the '68 Grammy Awards and recently created the new musical station breaks and material for KSFO-San Francisco. Literally living at the station for days, Williams saturated himself with the people, picture, and philosophy of KSFO. The result is a series of songs written in the style of an al-bum and reflecting the personality of the outlet. Pat Williams came to KSFO's attention through his first re-cord, "Shades," for Verve. Says pro-gram director Allan Newman: "It was the first big band in a long time that had something special going for it. It got to our deejays and then the listen-ers began to call to find out more about the record. So, we decided to call Pat and ask him about writing some musical stuff for KSFO. The idea was not to write 'jingles' or 'zap in and out' type little breakers that compete with your sound on the air, but to blend the sound. And that's what we came up with." Williams has scored the film music for "How Sweet It Is" and the upcoming "A Nice Girl

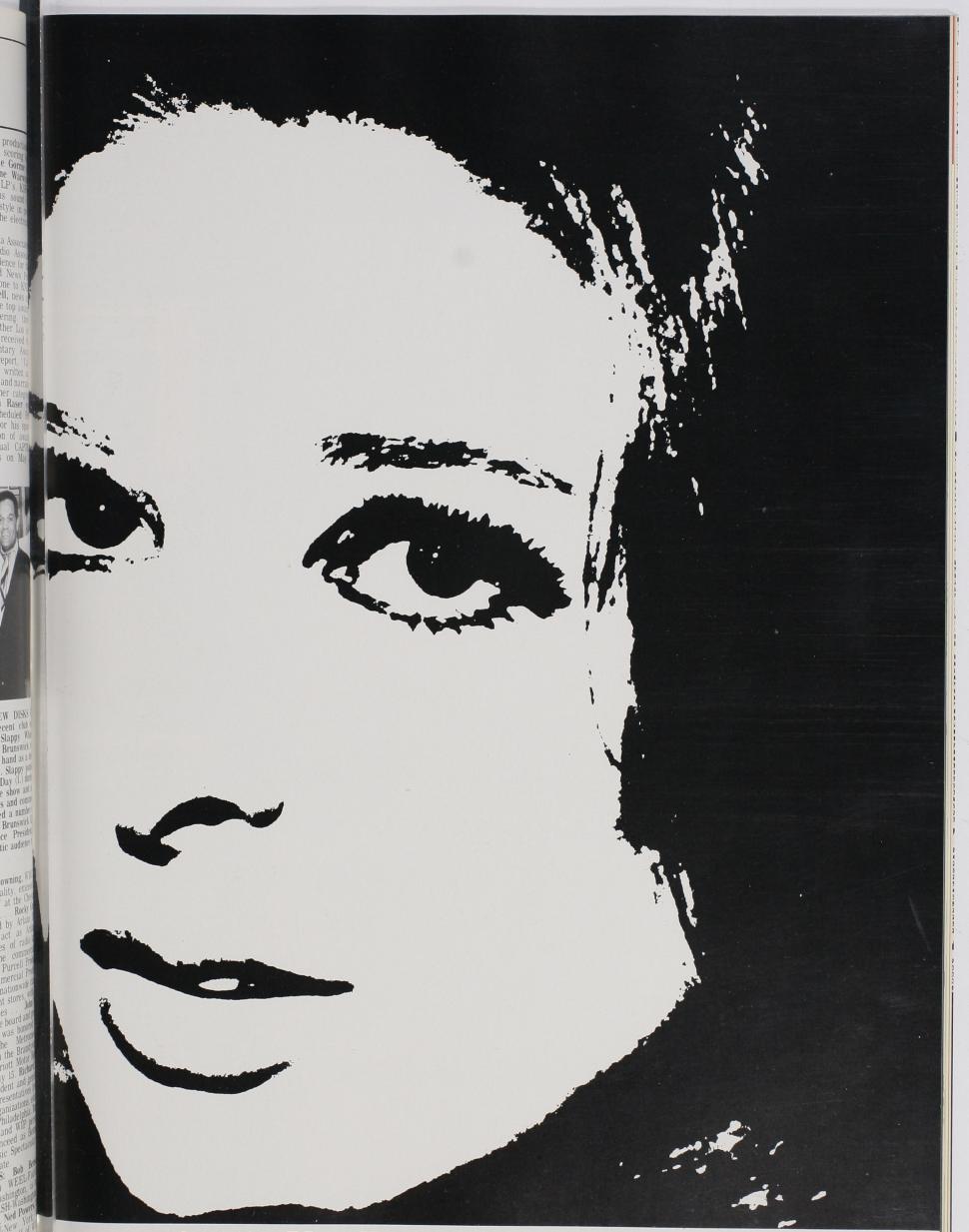
Like Me," a string of TV production and commercials, and the scoring fc Steve Lawrence and Eydie Gorme i "Golden Rainbow," Dionne Warwic, and Jack Jones' last two LP's. KSF expects the new Williams sound t open up a complete new style in pre-mos, even to the use of the electrica calliope, a KSFO first. The prestigious California Associate

mos, even to the use of the electric: calliope, a KSFO first. The prestigious California Associate Press Television and Radio Association's Certificate of Excellence for the Best Regularly Scheduled News Pro-gram in California has gone to KN2 Los Angeles. **Harry Birrell**, news and chorman at KNX, won the top awar-with the station garnering three awards, more than any other Los A geles radio outlet. KNX received the statewide Best Documentary Awan of Merit for its special report, "Ca fornia's Campus Crisis," written ar produced by **George Mair** and narrate by **Russ Powell**. In another categor KNX sports editor **Jim Raser** we the Best Regularly Scheduled Pr gram Award of Merit for his spor reports. The presentation of awar-took place at the annual CAPTF meeting in Los Angeles on May at the Biltmore Hotel.



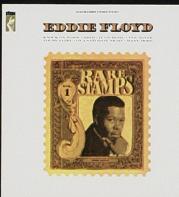
SLAPPY SPINS A FEW DISKS DALLAS: During a recent club e gagement in Dallas, Slappy Whi veteran comedian and Brunswick 1 cording artist, tried his hand as a de jay while visiting KLIF. Slappy join program director Dino Day (1.) duri his afternoon drive-time show and a sisted with record intros and comme cials. He also performed a number routines from his latest Brunswick I "The First Negro Vice Presiden to heavy and enthusiastic audience" "The First Negro Vice Presider to heavy and enthusiastic audience

Sponse. SPUTTERS: Chuck Browning, WM New York air personality, emceor mattle of the Bands' at the Chee on Saturday, May 24 ... Rocky G jaino has been signed by Arlans partment Stores to act as Arla pokesman in a series of radio at the commercials. The commercial productions, New York Commercial Production in Shop. Arlans is a nationwide chi of discount department stores, with Kluge, chairman of the board and pi dient of Metromedia was honored WP-Philadelphia, the Metrome station in that city, in the Brandyw Ballroom of the Marriott Motor H on the evening of May 15. Richard Carr, WIP vice president and gene tranager, hosted representatives fr povernment, civic organizations, ed in and industry in Philadelphia. The Bennett entertained and WIP per-ity Tom Brown emceed as Bennett earred at a future date. TATA STATISTICS: Bob Bennett Not recently with WEEL-Fair Not recently with WEEL-Fair Not recently with WEEL-Fair Not and WUDC-Washington, is in and WWDC-Washington, is in and the personality staff of Win Minami ... After having worked fi time at Top 40 rocker WAMS-Winn on, Del, Joe Benson has been and weining air personality at contem ary MOR WILM, in the same city. SPUTTERS: Chuck Browning, WMC



# Announcing the New Bobbie Gentry "Touch 'em With Love" Single # 2501 produced by Kelso Herston





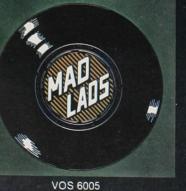
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STS 2016



STS 2023



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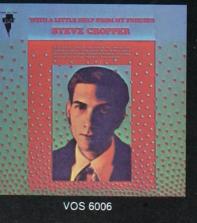
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STS 2025

VOS 6007



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VOS 600

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VOS 6001



VOS 6008





JOHN LEE HOOKER

THAT'S WHERE IT'S AT!

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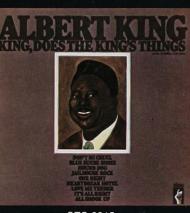
STS 2009



GIVE NIGHT

STS 2021





STS 2015



STS 2022

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	"Memphis Queen"	STS 2019
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	Cropper, Pop Staples, All jammed together''	bert King STS 2020
	OLLIE & THE NIGHTING	
7	"Ollie & The Nightingales"	
	RUFUS THOMAS / ''May Have Your Ticket Please	I ?'' STS 2022
	JOHNNIE TAYLOR / "The Johnnie Taylor Philosoph	
1	Continues''	STS 2023
	VARIOUS ARTISTS	
2	"Boy Meets Girl"	STS 2-2024
Par	THE MAR-KEYS "Damifiknow"	STS 2025
and and	J. J. BARNES & STEVE	515 2025
1	MANCHA / "Rare Stamps	" VOS 6001
1000	DARRELL BANKS	
100000	"Here To Stay"	VOS 6002
	JIMMY HUGHES	
	"Something Special"	VOS 6003
0000	THE BAR-KAYS "Gotta Groove"	VOS 6004
Ava	THE MAD LADS / "The M	
OVE 1	Mad, Mad, Mad Lads"	VOS 6005
Pro .	STEVE CROPPER / "With	h A Little
	Help From My Friends"	VOS 6006
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	"Mavis Staples"	VOS 6007
1	THE EMOTIONS "So I Can Love You"	VOS 6008
N. S. and	THE GOODEES	V05 0000

VOS 6004





BOOKER T. & THE M.G.'S 'The Booker T. Set''

EDDIE FLOYD "Rare Stamps"

JOHNNIE TAYLOR "Rare Stamps"

JOHN LEE HOOKER "That's Where It's At!" WILLIAM BELL "Bound To Happen"

ALBERT KING / "King, Does The King's Things" THE STAPLE SINGERS "We'll Get Over"

THE SOUL CHILDREN 'Soul Children''

CARLA THOMAS "Memphis Queen"

EDDIE FLOYD 'You've Got To Have Eddie'' STS 2017

STS 2009

STS 2011

STS 2012

STS 2013

STS 2014

STS 2015

STS 2016

STS 2018

STS 2019

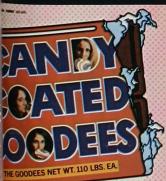
Also available on 8-Track Stereo Cartridge Tapes and Cassettes from your STAX/VOLT distributor.



STS 2020











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HIS 7003



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# **POP BREAKOUT!** "WE GOT MORE SOUL"

#OS 86



by

DYKE and the Blazers DYKE STRIKES AGAIN WITH **MORE SOUL** SALES POWER!



7120 Sunset Boulevard, Hollywood, California



- IT DIDN'T EVEN BRING ME DOWN 1 (Amigos de Musica — ASCAP) Sir Douglas Quintet (Smash 29)
- 2 IT'S GETTING BETTER (Screen Gems, Columbia Bl Mama Cass (Dunhill 4195)
- 3 **INSTANT GROOVE** (Kilynn — BMI) King Curtis & King Pins (Atco 6680)
- **NEVER COMES THE DAY** 4 Moody Blues (Deram 85044)
- 5 GALVESTON (Ja-Ma — ASCAP) Roger Williams (Kapp 2007)

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62

67

Charlotte BIB DIST.

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St. Louis COMMERCIAL DIST.

Washington, D. C. SCHWARTZ BROS

Wichita PIONEER DIST. CO.

Seattle CONSOLIDATED RECORDS DIST.

- 6 OO WEE BABY, I LOVE YOU Roscoe Robinson (Atlantic 2637)
- 7 SON OF A TRAVELIN' MAN (Sundury — ASCAP) Ed Ames (RCA Victor 0156)
- IVORY (Gear ASCAP) Bob Seger System (Capitol 2480) 8
- GO AWAY LITTLE GIRL/ YOUNG GIRL (Screen Gems/Columbia/Viva BMI) Tokens (Warner Bros./7 Arts 7280) 9
- 10 JUST A MELODY (Bakar/BRC — BMI) Young-Holt Unlimited (Brunswick 55410)
- 11 LOLLIPOP (I LIKE YOU) (Gil, Shifting Flowers — BMI) Intruders (Gamble 231)
- 12 TO THINK YOU'VE CHOSEN ME (Valando — ASCAP) Don Cherry (Monument 1130)
- 13 I CAN'T LET GO (Magic Mt. — BMI) Mojo (GRT 5)
- 14 I WANT TO TAKE YOU HIGHER (Daly City — BMI) Sly & Family Stone (10450)
- 15 BIT BY BIT (Barton — BMI) Merging Traffic (Decca 32489)
- **16 FOLLOW THE LEADER** (Jobete — BMI Major Lance
- 17 I WANT TO LOVE YOU BABY Peggy Scott & Jo Jo Benson (SSS Int'l 769)
- **18 GREEN DOOR** (T.M. — BMI) The Jems (Honor Brigade 1)
- PARADISE (IS HALF AS NICE) 19 Dave Clark Five (Epic 10474)
- 20 OB-LA-DI, OB-LA-DA (Maclen — BMI) Paul Desmond (A&M 1050)
- 21 SOME KIND-A WONDERFUL Prophets (Kapp 997)
- 22 BRING ME SUNSHINE (Bourne — ASCAP) Brenda Lee (Cedda — 732491)
- MANHATTAN SPIRITUAL 23 (Zodiac — BMI) Sandy Nelson (Imperial 66375)
- 24 MAMA LION Shango (A&M 1060)
- 25 HUNKY FUNKY merican Breed (Acta 833)

- **DO UNTO OTHERS** 26 (Meemoo — BMI) Sandy Salisbury (Together 101)
- 27 EVERYDAY LIVIN' DAYS (Earl Barton — BMI) Merrilee Rush (AGP 112)
- 28 I'LL NEVER FALL IN LOVE AGAIN (Blue Seas, Jac, E.H. Morris — ASCAP) Johnny Mathis (Columbia 44865)
- 29 TEARS ON MY PILLOW (Gladys — ASCAP) Johnny Tillotson (Amos 117)
- 30 FOR HIS NAMESAKE (Brent — BMI) Amboy Dukes (Mainstream 704)
- **31 STOMP** (Nemis, Fatzach, Farnsley BMI) NRBQ (Columbia 44865)
- 32 DEVIL OR ANGEL (Progressive BMI) Tonny Scotti (Liberty 56101)
- 33 **BIG BLACK BIRD** (Back Bay — BMI) Jack Blanchard & Misty Morgan (Wayside 44703)
- 34 LEANIN' ON YOU (Lowery — BMI) Joe South (Capitol 2491)
- 35 HERE WE GO AGAIN (Dirk — BMI) Nancy Sinatra (Reprise 0821)
- **36 FEELING ALRIGHT** Joe Cocker (A&M 1063)
- 37 DIDN'T WE (Ja-Ma — ASCAP) Richard Harris (Dunhill 4194)
- SCOTCH & SODA (Beechwood BMI) Kingston Trio (Tetragrammaton 1526) 38
- 39 BABY DRIVER (Charing Cross — BMI) Simon & Garfunkel (Columbia 44785)
- 40 **RED CLAY COUNTY LINE** (Canopy — ASCAP) Peggy Lipton (Ode 118)
- **41 OH WOW** (Binn, Over Brook — ASCAP) Panic Buttons (Gamble 230)
- 42 GOODNIGHT BABY (Cotillion — BMI) Kingtones (Aţco 6673)
- 43 JUST A LITTLE BIT (Armo – BMI) Little Milton (Checker 1217)

46

- 44 ME & MR. HOHNER (Argent — BMI) Bobby Darin (Direction 351)
- 45 PLASTIC FANTASTIC LOVI Jefferson Airplane (RCA Victor 0150)
  - SUGAR SUGAR (Don Kirshner — BMI) Archies (Calendar 1008)
- STAY AND LOVE ME ALL SUMMER (Saturday BMI) Brian Hyland (Dot 17258) 47
- 48 IT'S NOT FAIR (Downstairs/Bellboy — BMI) Dee Dee Warwick (Mercury 72927)
- TOUCH 'EM WITH LOVE 49 (Tree — BMI) Bobbie Gentry (Capitol 2501)
- **50 YOUNG PEOPLE** (Jec — BMI) Willie Mitchell (Hi 2158)

Cash Box - May 3 196

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# **'A' is for Apple, 'Z' is for Zapple.** Introducing Zapple, a new label from Apple Records.

For about a year now Apple has been producing pop records. And it's done quite well too, with Artists like Mary Hopkin, Jackie Lomax, and of course, the Beatles.

Many people have asked, why don't we try something different for a change? Enough pop is enough, they've said.

Well, we don't want Apple to become a'one product company'any more than anybody else does.

So we've done something about it.

This something is called Zapple.

# What's Zapple about?

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We want to publish all sorts of sounds. Some of these sounds will be spoken, some electronic, some classical. We'll be producing recorded interviews too. Some of the people we put on record will be wellknown some not so well-known.

This means that you'll get plenty of variety. We don't want Zapple to become a one track record label.

We'll publish almost anything providing it's valid, and good. We're not going to put out rubbish, at any price.

# What will Zapple cost?

We decided to divide the Zapple label into three price categories. These prices will depend by and large on the contents and production costs of the album. If the album doesn't cost much to produce then you won't pay much. The three price categories\* are as follows: (a) 15/- (ZAP.) (b) 21/- (ZAPREC.) (c) 37/5 (ZAPPLE.)

# The first 2 Zapples will be out May 26th.

One's by John Lennon and Yoko Ono. It's called 'Life with the Lions:



John Lennon/Yoko Ono: (Zapple ST 3357)

# Unfinished Music No.2'.

The other's by George Harrison. It's called 'Electronic Sound'. This is a new thing for George. It's all done on a machine called the Moog Synthesiser. One side's called 'Underthe Mersey Wall'. The other's called 'No time or space'.

The third Zapple will be by American poet Richard Brautigan. It'll be called 'Listening to Richard Brautigan'. We're hoping to release it soon along with one other, which we've yet to decide on.

# Where to buy Zapples.

Zapples should be on sale in most leading record shops and

\*In U.S., price is optional with dealer. Distributed by Capitol Records Distributing Corp some book shops. If you're not sure what a 'leading' record shop is and whether there's one near you, fill in the coupon below and pop it in the post to us.



George Harrison:

(Zapple ST 3358)

Not only will we tell you where to get hold of a Zapple, but we'll keep you informed about future Zapples.

Our future Zapples will include records by Lawrence Ferlinghetti, Michael McClure, Charles Olson, Allen Ginsberg and American comedian Lord Buckley.

So listen to Zapple, it's something else again.

I'm interested in 'Zapple', could you please let me know what you'll be up to next before you get up to it.	
Name	
Address	
Send this coupon to JACK OLIVER 1750 NORTH VINE HOLLYWOOD, CALIF. 90028	



# **NEW YORK**

# **On Not Watching Television**

It was one year ago this week that the tides of fortune came roaring in and we wound up on the editorial staff of this publication. Though we had been involved in the business before, and had felt we were suffi-ciently knowledgeable in the area of pop music, we started going around to all the clubs to find out what really was going down.

to all the clubs to find out what really was going down. Now, one year later, we are still going round to all the clubs to find out what's going down, because there is a continual change. In our rounds we have encountered many people in the business, but we stopped to think about the subject over lunch today and realized that there are a great many people that we've never encountered, or have met only infre-quently. quently. Which leads us to ask the question,

"Where the hell is everybody?" Is it possible that most music business

it possible that most music business execs are signing 5 and 6 figure deals without first-hand knowledge of the **current** state of the business? Not knowledge of last week's scene, but knowledge of today's scene. Can the A&R man who has just signed a group "almost as good as Jefferson Airplane," perhaps be miss-ing the knowledge that there are 10 groups "almost as good as Jefferson Airplane," and better than the group he's just signed? And none of them have made it? have made it

If the A&R men spend their time listening only to hit records or watch-

HOLLYWOOD

ing television, then we've found the answer to the flood of albums glut-ting the market. To spread the blame a little, publicists, agents, managers and even pop writers fall in the same category. Anyway, it has been an interesting

Anyway, it has been an interesting year! IN SOUNDS: Tim Hardin is livening up the scene at the Cafe Au Go Go for the next few weekends . . . Led Zeppelin returns to the Fillmore East this weekend (30, 31) . . . The Everly Brothers open at the Bitter End on Fri. (30) . . Junior Wells at Ungano's, Wed-Sun. . . The Shirelles at UNLTD, Thurs-Sun. ABOUT PEOPLE AND THINGS: Next big star on the horizon is hitched to the wagon of Edgar Win-ter, Johnny's younger brother. While

Johnny came into prominence by jamming at the Fillmore and the Scene, Edgar has been staying in the Scene, Edgar has been staying in the background and his only live **appear**-**ance** in New York was at Minton's an uptown jazz club. Word, however, is that Edgar is an extremely tal-ented musician and composer, who will soon be emerging into the day-light light.

light. For the last two months, the name of Lottie Golden has been floating around the music business on a silver cloud. Lottie a 19-yr-old from Brook-lyn (but don't hold it against her), has created the first musical **auto-biography** disk, "Motor-Cycle," which Atlantic has just issued. You can give 'as-told-to' credit to Bob Crewe, who did an outstanding (perhaps his best) production and arrangement iob. Lottie sounds a little like Laura job. Lottie sounds a little like Laura Nyro, but her songs are in another world.

Sunny Monday is more than a name, it's a **perfect** description of a cheer-

ful young lass now recording for Dec-ca. Under the tutelage of Ron Haft-kine, Sunny has cut a surefire hit tune called "Show Me How To Love," being released this week. Rather than overhype, we'll just say that we're reintroducing our East Coast Girl of the Week feature and we couldn't think of a better candidate. The Mothers assault the ears with musical absurdities, but the Bonzo Dog Band assault all the senses with their insane presentation. The group made its U.S. debut at a press party at the Village Gate last week and impressed the hell out of everybody. The key to the group's probable suc-cost is that their music is also great and if they wanted to, they could stand to music alone. But they're having to much fun to stop now. BOUR GRAPES? Should we be an noyed at publicist Dave Swaney for leaving us off the list of importan rock writings and writers that he . (Con't on Page 56)



Sunny Monday

Underwood remains as engineer with

**Bonzo Dog Band** 

to Douglas, that is solely owned by an to Douglas, that is solely owned by an active producer. In announcing his sep-aration from Mercury several months ago, Douglas credited "a multitude of paperwork" as the major reason for the exit. "I'd like to get away from desks and back behind the controls," he said. That he has done and with a vengeance. It was the bath that intrigued us most. As we left Nickedell's, I asked Douglas when he expected delivery. "The sauna the better," he said. We laughed loudly at that one. Douglas had just picked up the tab. SPINNING WEBB'S — At the recent

SPINNING WEBB'S — At the recent Dunhill meet, distribs, licensees and key jocks got a sneak preview of the "Sunshower" LP starring Thelma



Douglas will continue to produce and is already auditioning and rehears-ing talent at Dimension. "One of the prime reasons for acquiring the studio is that I'm pretty sure I can talk my-self into a rate — it'll save thousands, each year on record dates." It's the first coast studio, according

mgr. Ed Redmond brought us up to date on the group's current schedule of p.a.'s and club dates, which include stints in Filmore East, Boston Tea Party, the New York Pop Festival and a shot on the Johnny Carson Show. Also in the offing is a tour of England set up by Apple . . . . Chi-based Gorin Records announced the release of their first single, spot-lighting newcomers **The Roe-O-Tation**. Side is titled "Old Love," produced by **Gerald Sims** . . . Decca songster **Jimmy Damon**, who's been packin' 'em in at the Cousin's Club for many months, switches over to the Flame East, beginning June 3 . . . . **Jose** mgr. Ed Redmond brought us up to

Houston and several brand new songs

Houston and several brand new songs by Jim Webb, who produced and ar-ranged the date. Originally scheduled for January release, the LP was de-layed until May 26th, principally ac-cording to v.p. Jay Lasker, "because Jimmy was dissatisfied with a lot of the songs he had written. He took two

Feliciano's reading of "Old Turkey Buzzard" (RCA) from the flicker MacKenna's Gold is reportedly start-Buzzard" (RCA) from the flicker MacKenna's Gold is reportedly start-ing to happen here . . . Ditto the new Herb Alpert single "Without Her Love" (A&M). . . The Kinetic Play-ground lineup, starting with May 29-30-31, will feature The Who, Buddy Rich & Ork, and Joe Cooker & The Greaseband; with Buddy returning June 1 to be joined by The Soup. The Vanilla Fudge, Muddy Waters and the Rotary Connection will ap-pear June 6-7 . . . Congrats to Bob Hagen, who's been upped to News Director at WCFL . . Guitarist John Paul and drummer Bob Guthrie who

Lottie Golden

n Love Affair trips to Europe and it was in Ror that he wrote five songs in five days-in my opinion they include some best he's written so far." We were pa ticularly impressed with "Everyor Gets To The Moon," an "Up Up a Away" flavored rouser, "If This W the Last Song," a simple but powerf gospel styled love song and "Pock Full of Keys," originally written f Frank Sinatra and quite possibly tl big chart single from the LP. The tu that Lasker felt could be "the song the year," is a cliche-riddled lyr ("open the door to your heart ... set and you shall find" etc.) set to a ma nificent melody. The result of a serio father-son talk before Webb left f Europe, it's titled "Someone Is Stan ing Outside." Sleeper of the nine I release could be "Good Feelings" the Happy Youth Choir. "Hey Jud gets our nod as the most commerc of the cuts we heard in that album. WESTSIDE STORY — A beautif sweet-soft voiced nineteen year" of the cuts we heard in that album. WESTSIDE STORY — A beautif sweet-soft voiced nineteen year singer, composer, lyricist and guit ist named Teresa made her L.A. del last Monday night at the Westide Ro-of the Century Plaza. Hostessed Anita Kerr, the private party kick off the new artist's first release on I — "Anita Kerr presents Teresa." Bi and raised in Spokane, Wash., she v brought to Kerr's attention via a ta that arrived at Kerr's office a I months ago along with a note expla-ing that the sender did not have money to get from Spokane to Ho wood. After hearing the tape, Ar contacted Teresa and arranged to her in for an in-person audition. KM her in for an in-person audition. KM

comprise the John Paul Duo, be appearing in the Flower Pot Rush St. through June 15 . . . Ram Lewis will be back in town June for a return engagement in Lon House . . . Peter Shelton of She Carlins Inc., who represent the Gr Lyte Sunday, informs us the gr received rave notices during t recent Cheetah stint in New Ya . . . Lesley Gore opens in the Carl lia House of The Drake Hotel week . . . NCFL's Barney Pip be celebrating a birthday on 26! . . . Congrats to Mike Allen wis been promoted to sales manage United Record Dist.!

# **Sauna These Days** heaven?" we countered. Douglas evened the score a few moments later when he noted that he was planning to title the bath "Sauna Bono." "There'll be no setup charges for the studio or the pool table." Underwood remain

Looking a lot more like a **Baja Ma-rimba** Moustache Contest loser than the proud proprietor of a recording studio, Steve Douglas, former singles A&R chief at Capitol and more recently west coast A&R director at Mercury, joined us for lunch at Nickodell's. Doug-las, who has cut such acts as Clar as, who has cut such acts as Glen Campbell, Bobby Darin, Wayne New-ton, the Smothers Bros., Lesley Gore and Kay Starr, is credited as having two of the best ears on the west coast. He also has one of the worst mous-taches taches

taches. Douglas' studio was originally owned by Decca. About five years ago Char-lie Underwood took it over and named it ''Nashville West.'' It's presently undergoing a very expensive renova-tion and is about to be re-christened ''Dimension Recorders.'' Aside from the usual accouterments for a modern studio (8200 square feet of offices, studios, remix and overdub rooms, 16 track facilities, the new Dolby System and a studio large enough to accom-modate 75 musicians) Douglas noted and a studio large enough to accom-modate 75 musicians) Douglas noted that he'd soon be unveiling something novel — something "Kinda' extrava-gant and I expect to take a bath and it." It'll be an upstairs lounge that'll include a pool table, sauna bath and an on-call masseur. "A masseur," said Douglas, "is something this in-dustry kneads." "Will the bath be for musicians who play the Swedish music this side of

# CHICAGO

CHICAGO The Kinetic Playground was filled to capacity last weekend for a series of concerts, by Buffy Sainte-Marie! This was one of her first appearances since the 4/27 Premio Roma Festival in Rome, where she represented the U.S. Vanguard is readying her sixth album, to be tagged "Illuminations," for release within the next few months . . . West coast group. Dela-ney Bonnie & Friends, who have "When The Battle Is Over" on Elek-tra, were squired around town last week by K.S. Dist. promp rep Jimmy Bryant. Elektra's midwest promo

# Herb Alpert Sings 'WITHOUT HER'



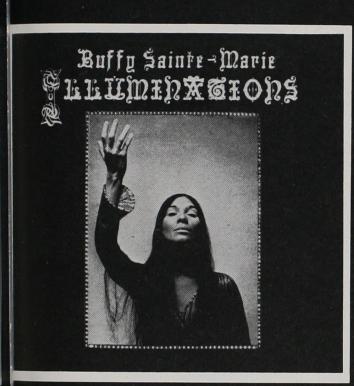


JOAN BAEZ

Bl

# from Vanguard.

Joan Baez David's Album VSD 79308 Buffy Sainte-Marie Illuminations VSD 79300 Country Joe & The Fish Here We Are Again VSD 79299



**BUFFY SAINTE-MARIE** 



**COUNTRY JOE & THE FISH** 

# The Giant is now three feet off the ground.

Which is not a bad start. And we're gettin' higher every day.

"Yesterday, When I Was Young" (Aznavour-Kretzmer) Roy Clark Dot 17246

This is a national hit. Right: NATIONAL! With across-the-board airplay across-the-country. Thank you, Charles Aznavour, for a magnificent song. Thank you, Joe Allison, for an outstanding production job.

And thank you. We needed that.

"Baby, I Love You" Andy Kim Steed 716 Produced by Jeff Barry

And this is a national hit, too! Do you believe that? Wow!

Thanks again. They're both good records and we really appreciate the play.

10.1

We've got three hit records happening all at one time... all across the country... and they've been a long time coming.

# Now for the third hit...

W

# FROM THE BUBBLE GUM CAPITAL OF SUNSET BOULEVARD...



# BRIAN HYLAND DOES IT AGAIN.

Many jocks around the country have said, "What would summer be without Brian Hyland?" Really. Lots of them DID say that. Remember...

"Itsy Bitsy Teeny Weeny Yellow Polka Dot Bikini"—1960 "Sealed With A Kiss"—1962 "The Joker Went Wild"—1965

Well, always delighted to oblige, we now present

"Stay And Love Me All Summer" (A. Kasha—J. Hirschhorn) Brian Hyland Dot 17258 This is a good record. A really good one. All the trades think so. An awful lot of stations think so. And we think you'll think so.

Production credit goes to our own Ray Ruff. Thanks, Ray, for a super Summer record. And we thank you for staying and loving us all Summer. Brian thanks you, too.

That's right, DOT Records. The one with a whole bunch of artists who are as good as gold.

DOT	
-----	--

Dot Records, A Division of Paramount Pictures Corporation

The Giant that woke up, sprouted wings, and is now three feet off the ground.

# JIMMY (Hey Leroy) CASTOR



Returns with a monster The Real McCoy''

Capitol 2487

	Top 50 In
Lashbox	R&B Locations

6

9

4

14

16

28

26

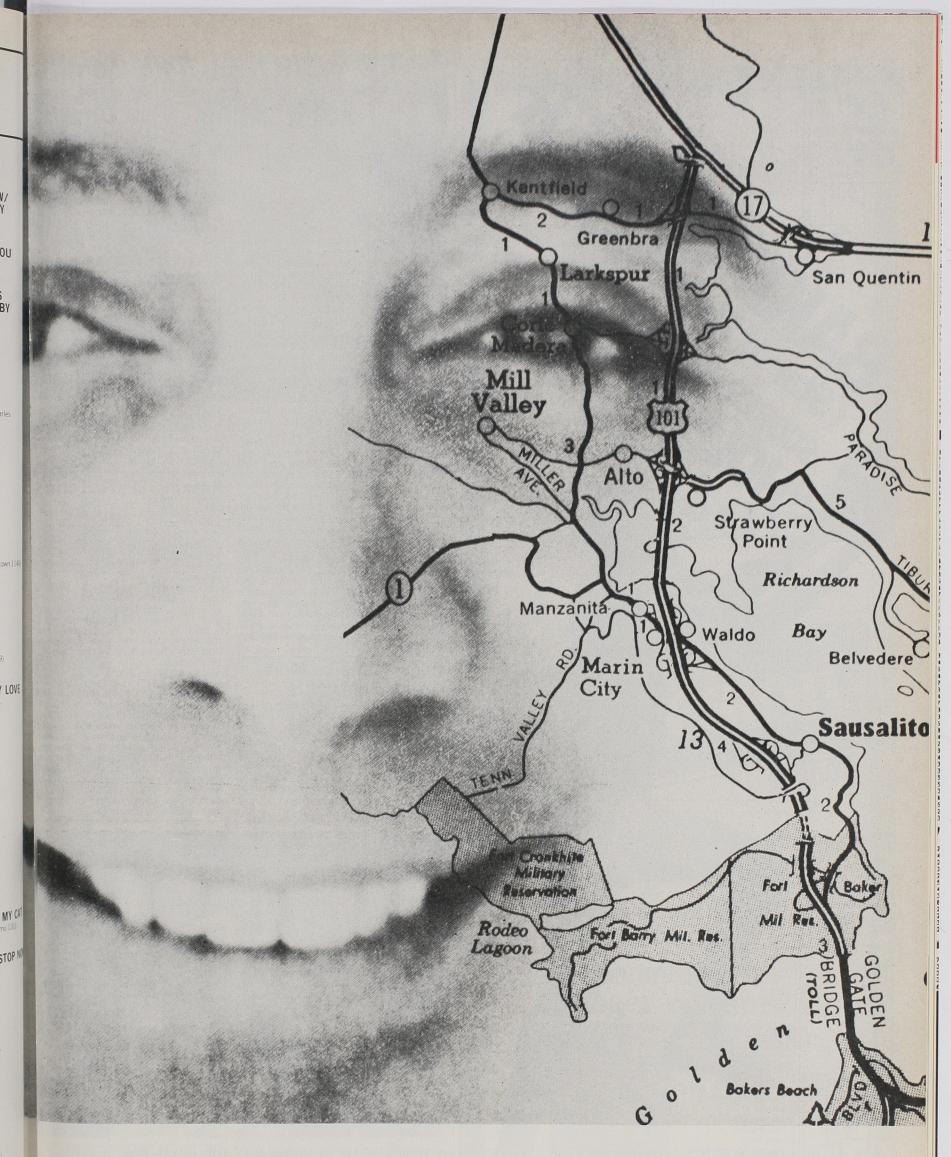
# TOO BUSY THINKING ABOUT MY BABY 1

- 2 IT'S YOUR THING ley Brothers (T Neck 901)
- OH HAPPY DAY 3 (Pavilion 20001)
- **4 CISSY STRUT**
- 5 GRAZIN' IN THE GRASS (RCA Victor 0107)
- 6 THE CHOKIN' KIND 28) dstage 7 2
- I DON'T WANT NOBODY TO GIVE ME NOTHING (Parts 1&2) 7
- 8 I CAN'T SEE MYSELF **LEAVING YOU** Aretha Franklin (Atlantic 2619)
- 9 TIME IS TIGHT Booker T & MG's (Stax 0028)
- 10 STAND The Family Stone (Epic 10450)
- 11 GOTTA GET TO KNOW YOU
- 12 WHY I SING THE BLUES
- 13 TESTIFY Taylor (Stax 0033)
- 14 PROUD MARY on Burke (Bell 783)
- 15 WE GOT MORE SOUL The Blazers (Original Sound 86) 17
- 16 SO I CAN LOVE YOU
- 17 AQUARIUS/LET THE SUNSHINE IN MEDLEY
- 18 I WANT TO LOVE YOU BABY Peggy Scott & Jo Jo Benson (SSS Int'l 769)
- 19 BUYING A BOOK
- 20 DON'T LET THE JONESES GET YOU DOWN
- 21 NEVER GONNA LET HIM KNOW
- 22 WHAT IS A MAN
- 23 FRIEND, LOVER, WOMAN, WIFE
- 24 ONLY THE STRONG SURVIVE (Mercury 72898)
- 25 COLOR HIM FATHER

26	WHAT DOES IT TAKE Jr. Walker & All Stars (Soul 35062)
27	CAN SING A RAINBOW/ LOVE IS BLUE MEDLEY Dells (Cadet 5641)
28	I CAN'T SAY NO TO YOU Betty Everett (Uni 55122)
29	WHEN SOMETHING IS WRONG WITH MY BABY Otis & Carla (Atco 6665)
30	MOODY WOMAN Jerry Butler (Mercury 72929)
31	BLACK PEARL Checkmates Featuring Sonny Charles (A&M 1053)
32	SUNDAY The Moments (Stang 5003)
33	LET ME LOVE YOU Ray Charles (Tangerine 11213)
34	NO MATTER WHAT SIGN YOU ARE Diana Ross & The Supremes (Motown 1148)
35	WALK AWAY Ann Peebles (Hi 2157)
36	THE APRIL FOOLS Dionne Warwick (Scepter 12249)
37	(WE'VE GOT) HONEY LOVE Martha Reeves & The Vandellas (Gordy 7085)
38	LOVE MAN Otis Redding (Atco 6677)
39	I TURNED YOU ON Isley Bros. (T-Neck 902)
40	THE POPCORN James Brown (King 6240)
41	IT'S YOUR THING Senor Soul (Whiz 611)
42	MY WIFE, MY DOG, MY CAT Maskmen & the Agents (Dynamo 131)
43	WHY SHOULD WE STOP NO Natural Four (ABC 11205)
44	EVERYTHING I DO GONH BE FUNKY Lee Dorsey (Amy 11055)
45	JUST A LITTLE BIT Little Milton (Checker 1217)
46	DIRTY OLD MAN Irene Reid (Old Town 2004)
47	MINOTAUR Dick Hyman (Command 938)
48	NEW SHOES Jessie Lee Ferguson (Metromedia 111)
49	IS THIS THE WAY TO TREAT A GIRL

50 IT'S MY THING (Part 1)

RODUCE



Al Martino takes you to the *next* place. "Sausalito." His sound. The superb single. Not a promise. A guarantee. Capitol

PRODUCED BY AL DE LORY

art 1)



# **Gentry Solos With Indie Label**

**Gentry Solos W** NEW YORK — Indie producer Bo Gentry has formed an as-yet-un-named independent record label and is in negotiation with several labels for continental U.S. and international distribution rights. Gentry said his new label will pre-sent "all around pop product. I'll continue with bubblegum material, but bubblegum is changing and I'll change along with it." Gentry also said he is in touch with other inde-pendent producers to supply product for his diskery." Gentry first hit the charts with the million-selling "I Think We're Alone Now," by Tommy James & the Shon-dells, which he co-produced with Rit-chie Cordell. Partnering in Gentry-Cordell Conceptions, Big Kahoona Productions and Kahoona Tunes, the

# Brovsky, Decca Co-Op **On McKendree Spring**

NEW YORK — Decca Records and Brovsky Management have set a spe-cial joint promotional effort for Mc-Kendree Spring, whose LP has just been released. The group, which has no drummer, recorded their-initial set live, without augmented instru-ments. ments

set live, without augmented instru-ments. A special promotional kit consist-ing of a highlight recording of se-lected cuts from the LP, a bio and a still, along with a special mailing piece, a "Slinky" spring, have been sent to 500 DJ's across the country to help introduce the group to them. According to Mike Brovsky, whose firm manages the group, an additional promotion has been instituted during the group's current engagement at the Bitter End. Record shops in the Manhattan area have been supplied with free tickets to the club, to be given away with each McKendree Spring LP sold. The group is cur-rently sharing the bill with Tom Pax-ton to May 26, and will be held over for the Everly Brothers engagement which begins May 30.

# **Mogull Obtains More** Wayne Copyrights

NEW YORK — Ivan Mogull Music has acquired renewal rights to sev-eral Mabel Wayne standards, includ-ing "Dreamer's Holiday," "Rose Ann Charing Cross," "It Happened On Hawaii," "Be Fair" and "Someone To Kiss Your Tears Away." Firm, which recently acquired renewal rights to "I Understand," will begin working on new recordings imme-diately. diately

team went on to write and product a string of hits for James, includin the top ten "Mirage," "I Like TI Way," "Out Of The Blue," "Get O Now" and the top ten "Mony Mony"

As a writer, Gentry is currently c the charts with the 1910 Fruitgu Company's "Special Delivery" at recently garnered an RIAA disk f the group's "Indian Giver."

Gentry said he has had "sever distribution offers" for his new labe "but the final decision will depen on the amount of creative freedo I have in the agreement.

# Schwartz, Roulette In Indie Label Deal

**IN INCIDE LADEI DEAL** NEW YORK — Red Schwartz h returned to Roulette Records as pa of a deal for a new, as-yet-unnam, record label, to be helmed Schwartz and distributed by Roulet Schwartz, who will remain based Los Angeles, will also do promoti for Roulette under the direction Sid Schaffer, the label's director sales

Schwartz left Roulette, after a lo-stint, to join the Remember-Rar Rama labels as national promo he about six months ago. He recen resigned that post.

# **Raskins LP To Tetra**

NEW YORK — "Those Were T Days" cleffer Gene Raskin and wife Francesca will be heard on d via Tetragramaton Records throu a deal negotiated by Artie Mog Tetragramaton president and gene 1 manager of The Richmond Orga-zation

ANG ng eij lune.

gineer neron h Orig YWOO

zation. Album title will be "Hello Lov and the tune will also be released a single. Raskin is a TRO writ, and the set was produced by TO subsid Workshop Productions, un the supervision of Jon Raskin. E - TYOI ing for the LP will be Gene all has Francesca

rancesca. Since "Those Were The Days" f H orela Since "Those Were The Days" fit urela made its mark through Mary H-- wem kin's million seller, Raskin has gues d % sha on more than a score of televis d wish are also currently being negotia d we had for the Raskins for next season, we have cluding a guest shot on the Jacke and p Gleason Show. The couple have more wave many major international concert or the pearances, including engagements of the New York's Town Hall and Lincon and Center, the hungry i in San Franci o and the Blue Angel in London.



A TREASURE CHEST OF GOLD IN THE ROYAL BOX: A display of the sunshine in at the opening night performance of the 5th Dime on the sunshine in at the opening night performance of the 5th Dime on the sunshine in the key and the Royal Box of the Americana Hotel in New York on May 13. The support was awarded gold disks for their RIAA-certified million-selling Soul Sul single, "Aquarius/Let The Sunshine In," which has now passed the the million mark. On stage with the 5th Dimension are James Rado, Galt the mash single was taken. The gold records were presented to the substance of Soul City. The graph was about, "The Age Of Aquarius," was released early this month, nd according to Lipman, has been stocked, sold, and reordered in dept by the sand the substance of the country. Soul City predicts the sand the sand the label's history.



**E STAMP OF GREATNESS:** Stanley Adams (r.), president of ASCAP, led a egation from the American Society of Composers, Authors and Publishers ch participated in the issuance of a new 6<sup>e</sup> stamp by the United States Postice, in tribute to the late W.C. Handy, legendary "Father of the Blues." Lookover a booklet of the new stamps which Adams is holding are (l. to r.): ny Loeb, Mayor of the city of Memphis; Mrs. W.C. Handy; and Assistant tmaster General Kenneth A. Housman.

tra

W YORK — Audio Fidelity Rec-s has retained Arthur Pine Asso-tes to handle its corporate-financial dic relations. The firm went public November, 1968, with the sale of 000 cheere of its commen steak to ,000 shares of its common stock to public.

1000 shares of its common stock to public. erman Gimbel, AF president, said e feel a responsibility to our stock-ders and to the financial commu-7 and press to keep them abreast the excellent progress being made Audio Fidelity in many areas and advise them of our continuing wth and expansion, and we believe t this dissemination of news and ivities can best be handled by spe-ists in this field." he company recently reported nings per share of ten cents (10°) the nine months ended Dec. 31, 1968. 1 another move the label has leased titional space for its art department engineering facilities.

# meron To Promo Slot th Original Sound

th Original Sound LLYWOOD — Former disk jockey tt Cameron has joined Original nd Records as West Coast sales motion director, effective imme-ely. Cameron, who entered radio he Army, has worked at WLEE-hmond; WHAP-Hopewell, Virginia; Q-Ventura, California; and KIST-ta Barbara. In his stint at KIST, he ieved Pulse Rating of number one re-time dee jay for Santa Barbara Ventura Counties. Coording to label president Art La-Cameron is already hard at work noting Dyke and the Blazers' "We More Soul" hit.

# <sup>och</sup> Joins IMC Staff

<sup>5</sup> ANGELES — Former EMI pro-<sup>5</sup> ANGELES — Former EMI pro-<sup>5</sup> David Gooch has joined the staff ternational Management Combine. <sup>16</sup> ing his eight years with EMI, <sup>ch</sup> produced such artists as Vera <sup>n</sup>, Simon DuPree, Bobby James, Revellers and Ian Carmichael. <sup>2</sup> Cording to IMC toppers Leonard <sup>cher</sup> and William Loeb, the firm <sup>also</sup> rep Gooch as a management <sup>1</sup> for outside deals.

Box - May 31, 1969

**ot 8 June LP's 'Funky & Freaky'** SANGELES – Under the theme of hky & Freaky, Dot Records is resigned eight highly diversified albums June. A number of unusual meritary
**F Names Pine S PR Counsel** W YORK – Audio Fidelity Records is retained Arthur Pine Assotes to handle its corporate-financial lic relations. The firm went public November, 1968, with the sale of the sal

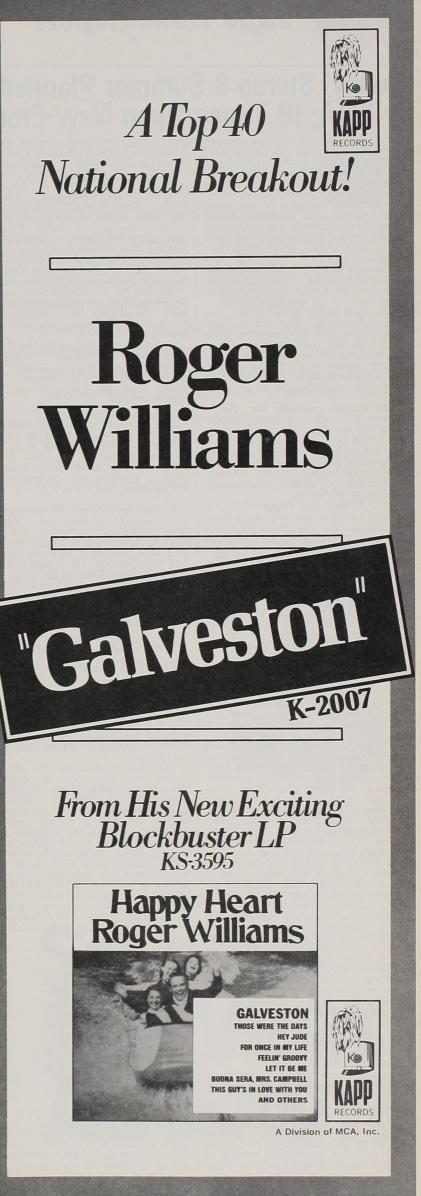
Other albums in the release are "Standing Ovation," a live set from Count Basie produced by Tom Mack and Teddy Reig; "Teresa," introdu-cing a new Anita Kerr discovery; "Pipes Of Blue," a Henry Hurt-pro-duced set by Kossie Gardner; "Color Her Classic, Color Her Jazz, Color Her Kellie Greene," produced by Gerry Granahan; and the initial set from Ike Cole, "Picture This!"

# Paris Heads Decca's **Home Ent. Products**

Home Ent. Products NEW YORK — Marvin Paris has been appointed to the newly created posi-tion of director of sales for home en-tertainment products at Decca Rec-ords. In this capacity, Paris will be responsible for national sales and dis-tribution of such home entertainment products as phonographs, radios, ac-cessories and musical instruments. Paris will report directly to Tony Mar-tell, vp of marketing. Paris comes to Decca after six years with Columbia Records. His position at Columbia was that of Regional Audio Manager, New York Metropolitan Area. Prior to joining Columbia, he worked as salesman for two years for Fujiya Ltd., a Japanese import firm following another two year stint as salesman for the Dejur Camera Company.



**Marvin Paris** 





# **Tape News Report**

# 'Sunny' Stereo 8 Summer Planned By RCA; 18 Tapes Open New Promo

NEW YORK - RCA has just mapped NEW YORK — RCA has just mapped out a massive summer promotion drive centering attention on the Stereo 8 line with the suggested theme "follow the sun with musical fun." The label's sun with musical fun. The label's advertising-promotion-publicity cam-paign includes a series of consumer advertisements in at least nine major magazines and periodicals (some with multiple insertions), and a compre-hensive spot radio drive in major markets.

markets. "Although Stereo 8 is in every sense an all-year business, it is true that the number of places where Stereo 8 turns up increases in the summer months— beaches, sail boats, picnic areas, pa-tios and the like," commented Mort Barnett, manager of recorded tape advertising and promotion for RCA. Implementing the summer-long push, he cited promotional display/shipper prepacks that have been designed to help merchandise product at point-of-sale. sale

A 10-cartridge container for ''Hair'' was unveiled with a second package holding 20 assorted country/western

The prepacks have been prepared as a result of the success of four such packs introduced by RCA in January for "Oliver!," "Sound of Music," "Elvis" and "Feliciano." **18 New June Tapes** 

18 New June Tapes Among the first Stereo 8 tapes to be released as this promotion goes into force are 18 new packages for June highlighted by "Elvis in Memphis," just issued as an LP this week. The label is also issuing 4 popular and 1 Red Seal classical reel-to-reel sets. With the "Elvis-Memphis" album, popular cartridges include: premieres from Townes Van Zandt on Poppy, Lloyd Green & Maxine Brown on Chart

# **Ampex Offers First** Auto Cassette Units

NEW YORK — Two new automobile stereo cassette systems, a recorder/ player, a playback-only unit, have just been marketed, by Ampex Corpora-tion tion.

tion. E. Peter Larmer, vice president and general manager of the consumer equipment division described the units as the new Micro 42 which provides monaural recording and stereo play-back (priced at \$119.95) and the Micro 40, a stereo playback-only unit (\$99.95) complete with mounting bracket, hard-ware and demonstration tape. They are the first recorder/players offered by Ampex for automobile use. The Micro 42 comes complete with a remote control microphone and a slide-out accessory tray. Mounted on the underside of the unit, the tray holds the microphone and extra cassettes.

the microphone and extra cassettes. Other features include fast forward, rewind, stop, play, eject and record. The Micro 42 also has a tone control The Micro 42 also has a tone control and two separate volume controls, as well as a pilot light, record light and jacks for an earphone and microphone. Mounting bracket, hardware and de-monstration tape are included with the Micro 42.

the Micro 42. The new units have a frequency re-sponse of 100 Hz to 10,000 Hz, and a peak power output of 10 watts per channel. Both operate on 12 volts DC. Companion stereo speakers will be offered as an accessory.

# **RIAA Tape Standards Revisions Bulletin**

NEW YORK — The Record Industry Association of America (RIAA) has made available an updated version of its Bulletin E5, "Standards for Mag-netic Tape Records." The notice con-tains revisions approved in Feb. and is available free from the organiza-tion's NYC quarters.

and Carolyn Franklin's first RCA tape. Titles are "Baby Dynamite" by Miss Franklin, the original soundtrack to "MacKenna's Gold," Al Hirt's "Here in My Heart," "Class of '69" by Floyd Cramer, "The Sensational Charley Pride," Dolly Parton's "In the Good Old Days (When Times Were Bad)," Skeeter Davis "I Love Flatt & Scruggs," "Por Amor... Canta Marco Antonio Muniz" and Van Zandt's "Our Mother the Mountain." Red Seal cartridges are Van Cli-burn's performance of Rachmaninoff's

the Philadelphia Orchestra with Bruck-ner's ''Symphony No. 7 in E''; and Leontyne Price singing arias from six operas

Camden tapes feature Bobby Bare's "Folsom Prison Blues," "Take My Hand Precious Lord" by George Bev-erly Shea and "The Windmills of Your Mind" from the Living Strings and Living Voices.

## **Preview Looks**

Preview Looks In a preview of the July Stereo 8's RCA has already planned the issue of a new Jose Feliciano ''10 to 23,'' Ed Ames' ''Windmills of Your Mind,'' ''The Glory of Love'' from Eddy Ar-nold, a greatest hits collection from the Monkees and Perry Como's ''Seat-tle '' tle

tle." Current reel-to-reel releases for June are "Souled" by Feliciano, "Al Hirt Now!," "Elvis in Memphis" abd "The Soul Rock Blues Bag" featuring Jose Feliciano, Jefferson Airplane, Nilsson and Nina Simone. The classical album is a collection of works by Liszt, Sme-tana and Dvorak performed by Eugene Ormandy and the Philadelphia Orches-tra.

# Rama Rama/Remember Sets GRT Tape Deal, And Int'l Distrib

LOS ANGELES — Rama Rama and Remember Records have entered into distribution deals with Philips Inter-national for foreign distribution and GRT for exclusive world wide tape distribution

distribution dears with rinnips inter-national for foreign distribution and GRT for exclusive world wide tape distribution. "We feel," president Hy Mizrahi stated, "that with these two deals we have fully solidified our distribution picture. Every company, regardless of size, has to be aware of the overseas market in today's record industry. Likewise, every record company must look toward tape as increasingly im-portant factor in its total revenue." The Phillips and GRT deals have been signed just previous to the is-suance of six new albums for the la-bels in early June. Slated for release at that time are albums by Vince Ed-wards, Jae Mason, Adam Wade, Jon Rogers, The Invictas and a second al-bum by Year 2000.



LIVINGSTON Audio Products is offer-LIVINGSTON Audio Products is offer-ing this new cartridge display unit to provide maximum exposure of 8 and 4 track product to browsing customers. The unit is designed for counter use or can be mounted on wall or racks and consists of 12 packages with 12 back-ups. Providing pilferage security, the displayed cartridges are affixed to the display by a special restraining tape.

# Norelco Depicts Purchaser Composite. Married, Male, Urbanite And Over 25

NEW YORK — Results have just been released by the Norelco home enter-tainment products division of North American Philips Corp. from a com-prehensive marketing study of tape recorder buyers and users, and their preferences. According to this survey, the average tape consumer purchasing or dealing with recorders priced \$50 and up, is male, married, over 25, earns more than \$10,000 annually and lives in a major urban center. Delineating the findings. Wybo Sem-

earns more than \$10,000 annually and lives in a major urban center. Delineating the findings, Wybo Sem-melink, vp in charge of the division, noted that cassette and cartridge (in-cluding 4 and 8-track) equipment ac-counted for 42 percent of all tape re-corder sales in 1968 as compared to 17% in '67. Additionally, cassettes com-prised 2/3, and portable units 86%, of all '68 cartridge-type sales. He reports that department and radio/TV stores share top spot as lead-ing retail outlets for tape recorders — each with 20 per cent. They are fol-lowed by discount stores at 12 percent and appliance stores at 9 percent. Au-dio specialty, camera, music and jew-elry stores trail. This order has re-mained fairly constant over the last three years although department stores lost five points last year, while radio/TV gained three, and discount-ers lost three. Semmelink says, two-thirds of all brand decisions are made before shop-ping. He attributes this, in part, to strong advertising and promotional campaigns intended to inform and pre-sell the consumer. He cites Nor-elco's heavy advertising investment "designed to strengthen the brand name and generate traffic and sales for dealers."

name and generate traffic and sales for dealers." About 50 percent of the time, the hus-

band does the shopping — almost twice as frequently as the wife. The third

# GRT Month To Feature Baker's Dozen' Plan

CHICAGO — Identifying June as GRT's month, the firm is offering a "Baker's Dozen" giveaway to custom-ers of Tape Distributors of America. For every 12 tapes purchased, a free tape is being included from the catalog GRT represented labels. Among the companies included are: ABC, Bang, Bell, Blue Thumb, Cadet, Dunhill, Ev-erest, Kapp, King, Monument, New Voice, Plantation, Ranwood, Roulette, Scepter, Uni and White Whale. TDA sales vp Mort Ohren noted "we would like to have a deal like this HICAGO Identifying June

would like to have a deal like this every month. It gives our sales per-sonnel something fun to work with and and, of course, we hope it will result in some new business for us." TDA is a one stop, rack and distrib-utor for tape labels.

# 'Stereo Story' Status: Qtr. Mil In First Month

NEW YORK — More than a quarter of a million copies of RCA's "Stereo 8 Story" catalog have been processed to distributors in its first month. The full-color directory includes titles of almost 800 cartridges from RCA, Red Seal, Camden, Colgems, Calender, Buena Vista, Chart, Diamond, Gam-ble, Crescendo, White Whale and Pres-tige; and also lists accessory equip-ment available through RCA. "This means that demand for the new catalog is about 25 times the ini-tial demand we encountered for our previous catalog, which eventually found its way to more than a million consumers" noted Mort Barnett, man-ager of recorded tape advertising and promotion.

most important shoppers are "oth most important shoppers are "oth adults," with teenage boys, girls, a family following in that order. Hu bands also are most often involved the actual purchase; wives are seco but have lost significance in the pa year. Teen boys have increased the involvement in purchasing during t same period

involvement in purchasing during t same period. A further breakdown discloses th more than 70 percent of all tape corders are self-purchases. The maining are gifts, of which 40 perce are for teen boys; 14 percent wives; and 12 percent for teen girls. The male influence is maintained the home; husbands are the princip tape recorder users, while teen be use the equipment almost as much wives.

wives

ives. Entertainment-amusement is muchase motive, cited primary purchase motive, cited more than 40 percent of consumers 1968. In 1967, it was almost 50 perce Business uses of tape recorders ha increased substantially, going fr less than 10 percent in 1967 to alm 20 percent last year. A similar gair noted for "miscellaneous" uses. The including correspondence, taping c dren's voices, etc., rose from at 10 percent to more than 20 perce School work accounted for some <del>o</del> percent of all uses in 1968.

# Wally's Tape City To Relocate In NY

NEW YORK — Wally's Stereo T City is resituating in a fully air ditioned new shop at 645 11th Aver The specialists in auto-tape instr-tion and repair as well as sales open at the new quarters on al II June 2.

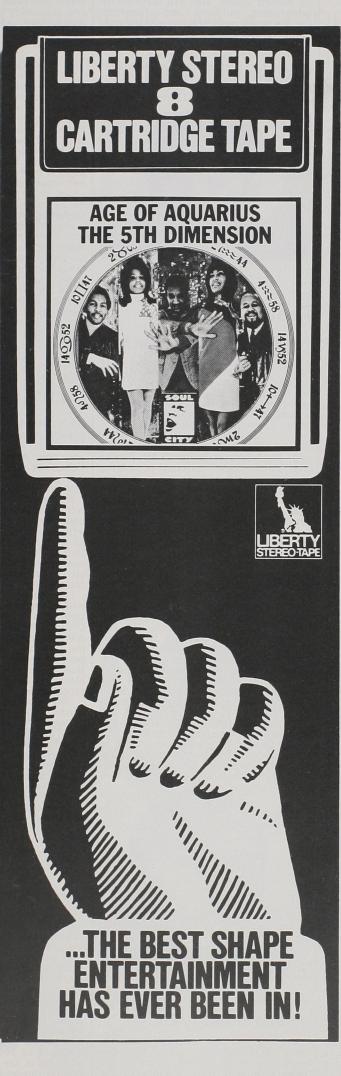
# D.B.I. Tapes Formed By Don Blocker In L/

LOS ANGELES - Don Blocker,

LOS ANGELES — Don Blocker, T mer owner and president of Tapp m-ternational, has just formed his 'm tape cartridge company, D.B.I. Tas The first six tapes, already in e lease, center the catalog aroud "Blockbuster Hits." Initial produc m cludes 'Mary Ford Sings the Les u and Mary Ford Songbook"; "The st of Sir Douglas Quintet"; and "B k buster" packages with twelve orig and & Dean, the Beach Boys, in Douglas Quintet, Aaron Neville, me Olympics and others. Fifteen illi-tional "Blockbuster" sets are trog readied for release. Three original acts have also product. The American Brass Co. the Beautiful People and an as yel in-named instrumental group to be ro-duced by Tommy Shepard and 'm Ellis of the "Joey Bishop Sh. Product will also be made availole on records. Blocker, who prior to his Tapp iation was general manager of th berty Division of Liberty Record scurrently on an extended sales "p making contact with his distrib trog outlets and setting local consume and campaigns.

# Muntz To Release Audio Fi Catalog

NEW YORK — Muntz will mar EC ture and distribute the Audio Fie ily catalogue on 4-track cartridges 1 Her a new non-exclusive contract just gotiated between both companies. Audio Fidelity anticipates a rese of its product by Muntz early i the Fall ju: me Fall



led



This is a locked display-case lock for cartridges. This is a Liberty Stereo Tape PIK-PAK which contains one cartridge.



You won't have to lock-up a case (usually consumers see the tape, with only the title name visible to them). PIK-PAK in any the spine of and artist's

Liberty Stereo Tape's PIK-PAK eliminates the "behind locked doors" concept of tape merchandising. The PIK-PAK offers the consumer the opportunity of seeing the complete, full color tape cover without asking for a salesman to un-lock *that* case.

You *won't* see your PIK-PAK inventory reduced by pilferage (you just can't pick-pocket a 3' x 12' PIK-PAK). You *will* see your tape sales increase when you display Liberty Stereo Tape's PIK-PAK.

# CONVERT FROM LITTLE TO BIG AND YOU'LL GET:

# PIK-PAKS containing "The

Age Of Aquarius" by The 5th Dimension and "A Touch Of Gold" by Johnny Rivers, *plus* a unique point of purchase custom tailored browser-box with a posterized

header card that insures the maximum point of sale benefits that no consumer can miss.



The free PIK-PAK and

browser-box will increase your sales and decrease your theft rate, plus PIK-PAK gives your customers what they really want: a tape product to see and hold, not just a name and an artist, behind lock and key. PIK-PAK displays the actual full color cover in its



entirety. This new visual and physical approach to tape merchandising is really the PIK of the year...



Liberty Stereo-Tape

# Talent On Stage

# TOM JONES

COPACABANA, N. Y. — Tom Jones is a remarkable composite of the power of many things: the carryover of the blues idiom into all segments of our society; the new sexual freedom and the potent hand of TV in the crea-tion of a super star.

and the potent hand of TV in the crea-tion of a super star. Lest this clinical approach to the young Welshman seem too detached, let it be said that his opening night performance at the Copacabana last Thursday (22) was a night to remem-ber. Only the Beatles — and their ap-peal at the start was limited to little more than teeny-boppers — have el-icited the squeals and swoon-like re-sponse from 'an audience in recent years. Women who may have brought their children along show no less en-thusiasm for Jones' kinetic, pelvic (his gyrations make the old Presley five year olds). Who but Lyndon John-

son, the Mets and Mickey Mantle have been honored by placards over the past few years? Add Tom Jones, thanks to some girls from the S&H greenstamps company who waved the sign ("We Love You Tom") during his performance and got a chance to show it to the London disk artist in his dressing room after the show. Beneath all this — and the excite-ment that surrounds him does require probing — is a voice of iron, yet supple in response to rhythm and sentiment. Perhaps most of all, Tom Jones uses his vocal equipment to best advan-tage, seemingly for his own fulfillment and the hungry, eager needs of his fans. He is a master on knowing how not to let his fans down. The image that Jones has created on TV is no trick of the video art. It's all there plus a lot more in real-life.

# NEW YORK — Andy Miele has been appointed sales and marketing direc-tor of the pop division of Polydor Rec-ords, reports Jerry Schoenbaum, Poly-dor president. Miele will be responsible for all merchandising aspects relating to record sales. He will coordinate advertising, publicity and promotion for the many new Polydor groups now being signed, among them Cat Mother and the All Night Newsboys, Golden Earrings and Gary Joe Cooper. Miele had been national sales mana-

Miele had been national sales mana-ger of Enoch Light's Project 3 and be-fore that was national sales head, sin-gles products, for United Artists



Andy Miele

# Rosica Dot VP

LOS ANGELES — John Rosica has been elected vice-president of promo-tion and artist relations at Dot Re-cords, reports Arnold Burk, Para-mount Pictures Corp. vice-president in charge of music operations and president of Dot Records. Rosica pre-viously served the company as Direc-tor of Promotion and Merchandising. "... with this new appointment," Burk said, "we are not only express-ing our confidence in John Rosica and in the new national promotion structure instituted in our company. We are recognizing the promotion and artist relations functions as vital, primary concerns of our company — on a par with the areas of sales dis-tribution, A & R, and advertising mer-chandising, all of which are headed by company vice presidents." Medica Began his career in 1956 as a staff announcer with WHAT Radio, Philadelphia Shortly thereafter he

Rosica began his career in 1956 as a staff announcer with WHAT Radio, Philadelphia. Shortly thereafter he joined WIP as their music director. In early 1958 he made his way into the record industry as a sales-promotion man with Lesco Distributors. He was tapped by RCA Victor in 1959, func-tioning as a regional promotion man, also in Philly. Two years later he was upped to a regional promotion post in New York. Subsequently Rosica was elevated to National Promotion Man-ager, also responsible for artist relaager, also responsible for artist rela-tions.

July of 1967 Rosica accepted a In position as director of product for Creed Taylor, Inc., a division of A & M Records, where he helmed merchandis-ing and promotion. He joined Dot in January of this year.



# Jeffries Moves To Chi

CHICAGO — Jim Jeffries, formerly with WQXI-Atlanta and WKNR-De-troit, now with Capitol Records, has been promoted from Atlanta to the Chicago market as district promotion manager, headquartering in Niles, a North Chicago suburb. Jeffries has been with Capitol for the past year.

Records. In the music business fr nearly 20 years, Miele began h career after graduation from Sete Hall, working for the Major Mus School and managing three mus schools and record shops. His phil sophy has been to work with the dec sophy has been to work with the de-ers as closely as he works with the distributors, and he has always pr moted dealer merchandising aids an co-operative advertising.

Andy Miele Heads Sales At Polydo

## **Fields Coast Head**

In another move, Lu Fields h been named west coast operatio manager. Fields will be responsible f acquiring new talent and masters f Polydor, packaging producers wi acts, and handling all A & R work f the new record company. In additic Fields will hendle all administration acts, and handling all A & R work f the new record company. In additic Fields will handle all administrati aspects of Polydor's West Coast offi and coordinate all promotional ac vities in an area that stretches frc Texas and Oklahoma to Canad, western provinces. Before coming to Polydor, Fiel was talent, research and developme manager for Gulf Pacific Industri an independent record producer. 0 of his finds was Triste Janero, a Dal group that has recently recorded the White Whale label. Until suitable office space can

the White Whale label. Until suitable office space can found for Polydor, Fields will be wo ing out of quarters at Metro Recc Distributors in Los Angeles.

# **Steve Lawrence To Co-Write New Show**

NEW YORK — Steve Lawrence y present and co-write a new musi based on the heretofore unrevea and true experiences of Christop Columbus' departure from Spain :

Columbus' departure from Spain a subsequent discovery of America next season on Broadway. Norman Sachs and Mel Mandell ' write the music and lyrics with book written by them in associal with Lawrence. The story is from idea conceived by Lawrence and is that he has been interested in for past three years. He has been work on the book with Messrs. Sachs Mandell for the last six months. Lawrence, last seen on Broady

on the book with Messrs. Sachs Mandell for the last six months. Lawrence, last seen on Broady with his wife Eydie Gorme in the sical "Golden Rainbow," is a Dra Critics Award winner and T Awards nominee for his portraya the title role in the musical of a seasons ago, "What Makes Sam Run." There is a chance that he also star in this project which is rently known simply as, "Columbi "We have at our disposal histor truths which led to the voyage have never before been reveal said Lawrence. "The religious, social overtones within this story of such import that they can me this musical one of the most his cally controversial works ever sented on Broadway." Lawrence said he is now confer with a famed film director to un take the directorial chores. Ca White, Academy award-winner Tony nominee is the leading n be being talked of as the choreograf.

# Jerry Love To A&M

Jerry Love To A&M HOLLYWOOD – Jerry Love has named to the newly created po coordinator of single records for Records. Love's responsibility with the administering the purchase promotion of single records within Eastern area, according to Allen ton, director of A&R. Love was formerly associate cords. Prior to that, he was prom for Alpha Distributors for five y and before that was known to listeners as I. M. Flowers. This was one of the first to feature u ground music and the only one carried by a major network. Love will report to Al Stanton Bill Mulhern, director of A&M's usi-coast operation.

# Jubilee Purchases Happenings And Their B.T. Puppy Catalog

NEW YORK — Jubilee Records has purchased the contract and rights to re-issue the catalog of the Happenings. The label bought the team from B.T. Puppy Records through negotiations by Jubilee's president Steve Blaine, chairman of the board with Jubilee Industries, Inc., and Mickey Eichner, vp and director of A&R and nat'l promotion; B.T. Puppy was represented by Seymour Barrish, president, and the Tokens.
New Happening Plans
Steve Blaine has announced that

Steve Blaine has announced that Jubilee will issue an all new LP by the Happenings, "Peace of Mind," this June. He also disclosed that plans

# **Dealer Association**

(Con't from Page 7)

decided "not to buy this merchandise. In addition, the membership scored an increase in the price of Playtapes. "There is also talk around," Gensler protested, "about another price in-crease in LP's."

crease in LP's." A fourth point in the resolution is a decision to "refrain from buying all records where the record jackets do not have the song titles on either the front or the back covers." "This in-sane approach," Gensler explains, "keeps some records from selling at all and others from reaching their po-tential " tential

tential." The fifth and final resolution is an "extension of our hand of welcome to all other dealers who have not seen fit up to now to become members." Gensler said that membership entitles them to a "voice in the record busi-ness, free promotion, free advertising and the good offices of an organiza-tion that will help them better them-selves." selves

In addition to its NY-NJ membership, ARD reaches out to California (Howard Judkins), Ohio (John Wade) and Maryland (Variety).

## **Bialek** Action

Bob Bialek of Discount Records in Washington, D. C. has attacked CBS Records in an open-letter to 75 retail-ers. He said he has removed all CBS and affiliate displays from his opera-tion on the basis of the company's radio mail-order service, record club and preferred discounts to racks. He also scored CBS' recent purchase of a retail outlet, Joe Saine's Discount Re-cords (no connection with Bialek's company). company)



L to R: Bob Miranda, Bernie La Porta, Tom Guiliano, Mike LaNeve and Jubi-lee vice president and director of A & R and national promotion Mickey Eich-ner. Seated: Dave Libert and Steve Blaine.

# Guber & Gross

(Con't from Page 10)

should create an atmosphere that will challenge the San Francisco ballrooms

for spirit." The Parks Recreation and Cultural Affairs Administration is providing

The Parks Recreation and Cultural Affairs Administration is providing complete cooperation to the two enter-tainment projects as part of an overall program for the borough of Queens and particularly for The Flushing Meadow Park. In addition, they have planned a Children's Zoo and Farm, various scientific and historical displays, a rowing lake and other attractions. Though it is a short five minute walk from The Singer Bowl to The Pavilion, the City has provided a 25° tram ser-vice to connect the two music empori-ums on the nights when the shows co-incide. They will also provide service to the parking lots and the subway station. The Singer Bowl ticket stubs will be honored as \$1.00 discount tick-ets for The Pavilion on that same night.