

# playing THE MUSIC

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**CashBox** Tape News Report

#### **Avco Embassy Records To Ampex For Duplication & Distribution**

NEW YORK — Hugo and Luigi, vp's and chief operation officers with the recently formed Avco Embassy Rec-ords label, have just completed a tape duplication and distribution deal with Ampex to include all configurations. The agreement calls for marketing of tape product through Ampex in the United States, Canada, and several international markets. Negotiations were completed for the tape contract after a series of meet-

Negotiations were completed for the tape contract after a series of meet-ings involving the Avco Embassy prin-cipals, Ampex' vp-gm Don Hall, and Warren Ling, manager of repertoire acquisition and international activi-ties. "We realize that the growing tape market will not be confined to the borders of the United States." Hugo and Luigi commented, "and in anticipation of market growth through-out the world we want to be in a position to capitalize on the growth" position to capitalize on the growth."

#### Next NARM Confab Now In The Works

NEW YORK — With the six hundred plus attendees of this year's NARM tape convention still shaking the Dal-las dust from their shoes, the Na-tional Association of Record Merchan-disers has already announced the dates

tional Association of Record Merchan-disers has already announced the dates for next year's mid-year meet. The next NARM tape convention is now being planned for Sept. 20-24 at the Fairmont Hotel in Dallas. With the dates and place having been ap-proved by the organization's board of directors, NARM is now making preparations for an even larger at-tendance than at the record setting confab just concluded.

#### Ampex Sets London Month Into Motion

NEW YORK — Ampex Stereo Tapes has already begun the action behind

has already begun the action behind a September special promotion cen-tered on the leading artists on the Phase 4 roster. Called "London Month," the drive features a dis-tributor special for product from the London/Phase Four catalog avail-able on Ampex tape in 8-track, cas-sette and open reel configurations. Among the performers included in the promotion are Stanley Black, Frank Chacksfield, Edmundo Ros, Ronnie Aldrich and Werner Muller. Along with the music of these art-ists, from the advanced-stereo stable of Phase 4, Ampex/London is also offering Phase 4 samplers from the variety packs, pop and stereo con-cert series. cert series

#### Muntz Introduces An FM-Stereo Cartridge

VAN NUYS, CALIF. — Muntz Stereo-Pak has just introduced its new car stereo with FM stereo multiplex car-tridge unit, the C-170. Featuring a cartridge playback unit which ac-commodates all standard 4- and 8-track stereo cartridges, the unit also has a system which bypasses pre-amp conditions and connects on FM unit directly to car stereo power amps. Motor noise is thereby eliminated since the stereo player's motor is auto-matically cut-off when the multiplex cartridge is engaged.



**Continual LP Flow** 

Avco Embassy has begun prepara-tions to start product flowing through tions to start product flowing through Ampex channels almost immediately, and the firm is anticipating a con-tinual stream of album product throughout the term of the agreement. These LP's will include soundtrack properties from Avco Embassy's par-ent film company.

#### Goldies Glitter As LST Latest

Goldles Gifter A HOLLYWOOD-Six new "gold" collec-tions, a pair of new "Move Music" re-leases and two albums from the Lib-erty latest make up the newest tape product from Liberty Stereo Tape. Among the 10 releases are 4 and 8 track as well as cassette packages of "Solid Gold Hits" in volumes 6, 7, 8 and 9; the fourth collection of "Orig-inal Country Hits," and "Gold Soul, Vol. 3." Artists featured on these sets include: Johnny Rivers, Bobby Vee, the Ventures, Cher, the Fleetwoods, Fifth Dimension, Bobby Goldsboro, Slim Whitman, George Jones, Del Reeves, Bobby Womack, Fats Domino, Al Wilson, Little Anthony & the Impe-rials and more. For the "Move Music" roster come of the Move" with Al Caiola, Bud Shank, Martin Denny, and others; and "Bues on the Move" with Joe Will-ims, Billie Holiday, Buddy Rich and "Bues Zrusaders." <u>Lib/UA Having</u>

Lib/UA Having A Record Year

The innovative moves that have be-come standard at Liberty Stereo Tape are leading the company to a record breaking year, according to the divi-sion's general manager Earl Horwitz.

#### Capitol Classics In Cassette Issue

HOLLYWOOD — Capitol Records has just readied its first major classical cassette release for this month (22), with 32 Angel and 3 Melodiya/Angel al-bums to be unveiled this week. The cassettes will be joined by sim-ultaneous issue on 8-track cartridge and reel-to-reel tapes. All the new sets, according to special products sales manager Roger Brown, will be backed by extensive promotion to emphasize "the cream of Angel product." Latest albums bring the Capitol clas-sical total available to 45 albums. Among the new sets are Rimsky-Kor-sakoff's "Scheherazade"; Beethoven "Symphony #6"; operatic material from Callas, Schwartzkopf, Freni, Gedda and others as well as orches-tral works by Saint-Saens, Wagner, Poulenc, Stravinsky, Handel, Proko-fiev, Ravel, Tchaikovsky, Glinka and others.

#### **WB-Reprise Product On Greentree Reels**

IRVINE, CALIF. — Warner Brothers-7 Arts and Reprise Records' latest 22 album release has just been issued as the fall reel-to-reel openers from Greentree Electronics' Stereo-Tape division

division. Featured on the new release are new LP's from Frank Sinatra, the Sinatra Family, Dean Martin, Bert Jansch, the Vogues, Theodore Bikel, Kenny Rogers and the First Edition, Ella Fitzgerald, the Pearls Before Swine, Jethro Tull, Don Ho, Bill Cosby, the Association, the Watts 103rd St. Band, Laurindo Al-meida, the Neon Philharmonic, Doug Kershaw, Lorraine Ellison and others.

#### Fairfield Forms A-V Division For Tape Research & Production

ROCKAWAY, N. J. — Fairfield Tech-nology Corp. last week disclosed plans for the formation of a new subsidiary to produce and distribute audio-mag-netic tape in all configurations for the advectige in all configurations for the education and entertainment indus-tries. Called A-V Research Corp., the new division of Fairfield will be headed by Robert Strauss, a founder, director and v.p. of the parent firm. Offices for A-V Research will be

During the first 6-months of 1969, Lib/UA's tape wing introduced its "move music" program offering tape product not available in record-disk form; and prodded the tape buyer through extensive excursions into jazz and Broadway/movie music. In ad-dition to on-tape moves, the company has experimented with new forms of exposure for the medium (including the installation of players on public carriers in San Francisco) and with packaging tests such as the Pik-Pak plan that made browser purchasing possible. possible

The first six months also saw the announcement of plans to build a sec-ond midwestern plant in Council Bluffs, Iowa; and expansion of the division's executive staff.

division's executive staff. Putting the finishing touch to a re-cord half-year were strong sales on pre-recordings from the duplication of LP's such as "The Age of Aquarius" by the Fifth Dimension, the Ventures' "Hawaii Five-O" and Johnny Rivers' "A Touch of Gold."

#### Solid Second-Six

Horwitz further said that despite the record breaking first half "every indication is that it will be topped by the second six months. We are cur-rently readying a series of promotions we believe will rival the success of the Move Music program. In addition, of course, we have the holiday season coming up, and a larger available market to sell to each day." He also stated that a "Tape Goes Jazz Revisited" release is now being prepared to follow-up on the success of the original jazz push.



SOUND SEND-OFF -

- Slicing a ribbon SOUND SEND-OFF — Slicing a ribbon of plastic reel-to-reel tape, Ampex' na-tional marketing manager Julie Cohen last week opened the first of a project-ed string of Sound-Track tape shops and electronic retail discount centers. Shown at the location of the first store in Ardmore, Pa. are Sound-Track and A&L Distrib president Al Melnick (right) and vice-president Sam Bala-ity. Featuring cassettes, 8-track cart-ridges and reels along with hi-fi and stereo components. Sound-Track sites ridges and reels along with hi-fi and stereo components, Sound-Track sites will have a self-service merchandising policy with specialist assistance. Dur-ing the opening ceremonies, several promotions were run featuring special discounts, cassette giveaways and drawings for a Honda motorcycle and Ampex stereo tape equipment.

maintained temporarily at the site of the parent company in Rockaway, N J. Plant and recording facilities are currently being established in the New York City area. The new firm will, according to Strauss, "emphasize quality and ser vice and will have at its disposal the newest, most sophisticated, fastes automated equipment available today thanks to the financial resources o Fairfield." Fairfield Technology is a multi-million dollar corporation active in various fields of advanced techno-logy, including electro-optical controls for industrial automation; valves and for industrial automation; valves and instrumentation for processing indus tries; and pyrotechnic devices for or dinance, mining, oceanology and othe: fields.

#### Quesado: Production VP Cadenas: Manufacturing

Supporting Strauss, A-V has jus not appointed Nicholas Quesado to the po sition of vice president for production and marketing; and Julie Cadenas a: vice president of manufacturing. Quesado's experience includes 1: years with ITCC and Universal; and Cadenas has been in the industry 2: years with RCA, Columbia and Am pex. pex

#### **ITCC Sets Monthly Regional Meetings**

NEW YORK — Paul Adams, vice pres ident of marketing for the Internation al Tape Cartridge Corp., has comple-ted plans for the first group of regiona sales meetings that the company in tends to hold each month. The Octobe conclaves will be held in New York Atlanta, Chicago and Los Angeles of the sell-thru plans for ITCC's new Fal releases. releases

releases. According to Adams, the staging o a monthly scheduled meet is designed to make the ITCC national sales force aware of sales trends in different mar kets and to heighten the effectivenes of promotions with specific emphasi on in-store point-of-purchase merchan dising dising

on in-store point-of-purchase merchan dising. In addition, Adams noted, the month ly meetings also permit concentration on local sales problems so that ITCC field personnel can look to headquar ters for the right kind of support. ITCC's key management personne will rotate their schedules each monti with Andy Danzico (national sale manager), Tony Lenz (merchandisin, manager), Jim Tyrrell (vice presi dent, music div.) and Adams visitin, a different market each month. Th-sales analysis of specific accounts will be covered in work sessions as we with "our objective that each of ou salesmen feel that headquarters is ir terested and will support his efforts, Adams concluded.

#### **Straight Surpasses Otr. Tape Goals On Its First Product**

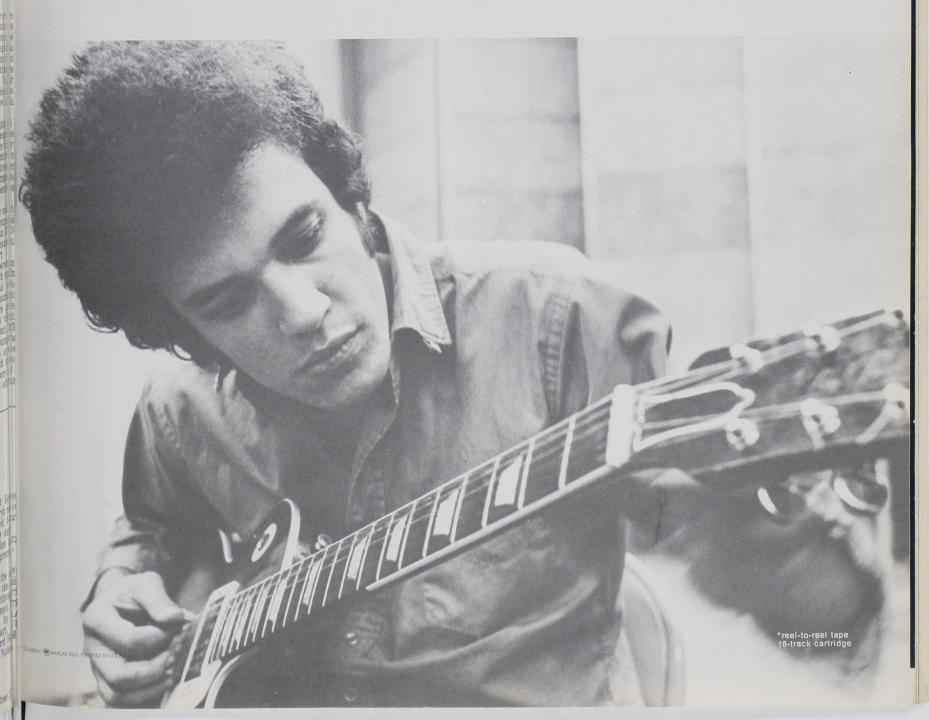
LOS ANGELES — Straight Record has just disclosed that its first releas of independently distributed 8-trac and cassette tapes has in 9 days ex-ceeded the first-quarter sales quota set by the label's sales and promo din ector Bd Hayden.

ector Bd Hayden. Product responsible for the actio are five albums making up the initia release handled by Straight through it own regular LP distrib channels. Thes albums include material by Alic Cooper, Captain Beefheart, Jud Henske & Jerry Yester, Lord Buckle and the soundtrack from "Naked Ar gels."

# HERE'S A WHOLE LOTOF MERE'S A WHOLE LOTOF ME

rou know the Mike Bloomfield in Another Side of Bob Dylan. And you know ne Mike Bloomfield in The Electric Flag. Then there's the Mike Bloomfield in Super Session.'' But the Mike Bloomfield you really have to know is the Nike Bloomfield in Mike Bloomfield. He does it his own way on his new columbia release, "IT'S NOT KILLING ME." And you know what? You an't get more Mike Bloomfield than Mike Bloomfield. So get some Mike Bloomfield. ON COLUMBIA RECORDS ®

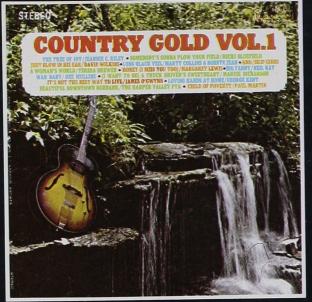
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# DEALER'S DELIGHT





PLP #5

HARPER VALLEY BARDER VALLEY BARDER VALLEY BARDER VALLEY BARDER BA

PLP #1



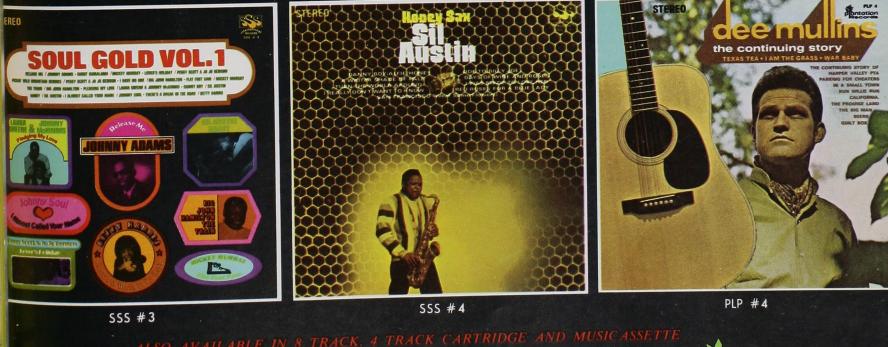
PLP #2



PLP #3



-PLP #3 FULL COLOR 36 INCH FOLD-OUT



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PARAMOUNT PEOPLE - Paramount Records has just completed negotiations with Lamplight Productions calling for the exclusive release of future material from People. The group, which formerly saw national sales action with "I Love You" on Capitol, will have their first release with Paramount this week. Side is "Love Will Take Us Higher & Higher" produced by Mark Wilde. Shown above at the contract signing are (seated) Jay Lowy, Paramount Records A&R vp, the group, producer Wilde (left) and People's manager Wally Amos (right).

#### Cassey To Supervise Chappell Recordings

NEW YORK — Chuck Cassey, cur-rently head of the arranging depart-ment and supervisor of demo record-ings at Chappell & Co., Inc., has been moved into the newly created position of supervisor of recording activities to deal with the increased volume of re-cordings at the firm.

Former choral and musical director of ABC-TV's "Jimmy Dean Show," Cassey will be responsible for prepara-

#### **Capitol Signs Six**

HOLLYWOOD — Six artists have been added to Capitol Records' roster. They are: Petey Green, Bill Rice, the Phases, the Impalas, the Metros, and Jerry Puckett. Both the Metros and Jerry Puckett will be recording for 1-2-3 Records, a label distributed by Capitol Records Distributing Corp. The other four acts will appear on the Capitol label. The first Capitol release from among these artists will be Jerry Puckett's single, "Hallelujah" b/w "All I'm Living For," scheduled for late this month.

month

#### **Ginsberg To NY Press At Capitol**

NEW YORK — Capitol Records has named Stuart Ginsburg as press rela-tions rep for the New York press office. As part of Capitol's expanding actic-ities in New York, Ginsburg will deal with the artists and producers based in that city. Before joining Capitol, Ginsburg was associate editor and news editor of GO Magazine. Additionally, he writes for a number of magazines.

tion and supervision of all demo and master recording sessions conducted by various Chappell departments and those of its affiliated companies and labels.

labels. In making the announcement, Nor-man Weiser, vice president and gen-eral manager of Chappell, attributed in-creased recording activity to both the upcoming Broadway season in which the company, as a large show music publisher, is now heavily involved, and also to an intensified program of ac-quisition of new material in which the company is now engaged. company is now engaged. Among Chappell writers and scores

Among Chappell writers and scores represented on Broadway this season will be the much-awaited Lerner-Pre-vin musical "Coco", the new Courtney-Link rock entertainment "Salvation" and Stephen Sondheim's "The Girls Upstairs". In addition, Laurence Ro-senthal has provided music for what is anticipated as a major dramatic event of the year, John Osborne's "A Patriot For Me". In recent months the company's heightened accumulation of new copy-rights by such writers as Peter Link and C.C. Courtney, recording artist/ writer Melissa Manchester, Ed Town-send and Norman Berman and Elliott Siegel, youngest theatrical writing

send and Norman Berman and Elliott Siegel, youngest theatrical writing team ever to be signed by Chappell, has necessitated a corresponding rise in recording activities. Cassey will also be supervising inde-pendent production projects such as the recently completed mastering of Al Carmines' award-winning musical "Peace". Chappell, which is publisher of the entire Carmines catalogue in-cluding his current off-Broadway hit "Promenade", has arranged for the original cast album to be released shortly on the Metromedia label.

#### Metanomena

Tom Donahue

The other day while browsing through a Mill Valley record store I discovered, to my great delight, copies of a now defunct rock and roll publication, Mojo-Navigator. It had started out as a mimeographed sheet circulating mostly in the San Francisco area and probably never grew to circulation of more than a thousand. In intent it resembled the original Crawdaddy in that it was involved in serious rock criticism and like Crawdaddy it sometimes got too serious, a failing that is still common in the area of rock music criticism But it was always fun to read and it was never dull or dumb.

Crawdaddy's scholarly high tide may very well have been a review of a Supremes' record which contained the following passage: "The spoken line at the end of the "B" figure is the most conspicuous innovation in the entire work. It borders on a vocal style used by Arnold Schoenberg in Pierrot Lunaire, in which a soprano speaks the text, following in exaggerated high and low pitches a printed line of music"

Later on there was a fantastic Crawdaddy review of an album by lightweight L.A. group called Clear Light. I read the review on the air one night on KPPC, hoping that somebody in my audience would be able to explain it to me and shortly afterward Steve Seagull, who is now with WBCN in Boston, brought into the studio his interpretation of the review, which went something like this: "Clear Light is a nice bunch of guys who have a tendency to try to sound like The Doors whom they admire greatly. They're okay for listening to on a warm day while riding around in a convertible with the top down." As a review I thought it a superb topper and I only wish that more of the rock reviews I read were as succinct.

For the most part the rock critics I read divide between two groups, both disgusting. First we have the established jazz critic who has swallowed both pride and prejudice to climb aboard the rock band wagon. His writings are embraced by national publications who don't understand the music either but recognize the critic's name. On the other hand we have the youthful writer on the contemporary scene who also turned up his little nose at rock and roll in his younger years, discovering it about the time of the Beatles' Rubber Soul and immediately grew some hair, bought a flowered shirt and appointed himself a pop pundit. The result is almost as much bad rock writing as there is bad rock music and nowadays there is a surplus of both.

Happily, there are a number of exceptions. Ralph Gleason is one syndicated columnist whose reputation was first made in the field of jazz criti-

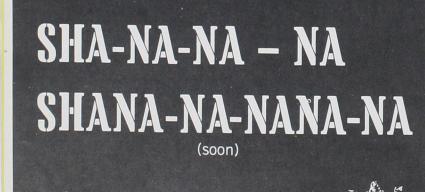
cism, who really likes and is enthusiastic about rock music and works assiduously to hear groups in live performance as well as listening to their records. (Of course, this can be disappointing at times. Bobby Dale once told me that he made a point of never hearing his favorite record groups in person and he was thus never disillusioned.)

One of my favorites is Michael Lydon whose review of Paul Williams' book Outlaw Blues that was carried by the Rolling Stone was in itself one of the most brilliant pieces of rock writing I have ever read. As a matter of fact I liked it a lot better than Outlaw Blues. Most of the time, however, Williams is another favorite of mine. I only wish that he had continued to edit Crawdaddy since today it is certainly nowhere near the publication it once was.

Ellen Willis, who writes for New Yorker Magazine is for the most part a very perceptive observer of the contemporary music scene and has a tartness of tongue and quality of shrewishness about her that makes me enjoy her writing while at the same time feeling that I probably wouldn't want to know her very well.

There are others-Al Aronowitz, a brilliant commentator whose work is seldom seen because he won't knuckle under to the idea that rock writers should work for hack rates. There is also Sandy Darlington who is unfortunately little known outside of San Francisco and Richard Robinson who will be more widely read now that he has taken over new editorial responsibilities at Hit Parader magazine.

The Rolling Stone often irritates me because I have felt in the past that their reviews were offtimes irresponsible and were too often written by people with little background knowledge of their subject matter. This aspect of the paper is improving and overall I think it is the finest of the non-trade music publications. In its general coverage of the contemporary scene, including and beyond the rock music phase, it stands up extremely well for both news coverage and literary value. John Burks and Ben Fong-Torres (God, what a wonderful name!) have the quality of objective observation and the capacity to write lucidly about what they have seen and heard. In his editorial taste and sensitivity Jann Wenner has the talent that was so sorely lacking in publications like Eye, Cheetah, and all the others that have slipped down the drain. Their failure and failure of others that will follow in their wake is that they . Mojo-Navigator were "pseudo" wasn't "pseudo", nor was Crawdaddy, nor is the Rolling Stone. None of these were, or in the case of Rolling Stone, are, perfect but better imperfect than plastic, dull, dishonest and dumb.



# A New Star on ATCO! R. B. Greaves "TAKE A LETTER, MARIA"

Atco #6714

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Management: Jonathan Rowlands-Jerry Cohen/Beverly Hills, California (213-274-8077)

#### **Mercury Revamps Structure**

(Con't. from Page 7)

for radio and promotion and artist exploitation. Simon has been product manager for Philips, Smash, Fontana and Limelight labels, while Sippel has been product manager for Mercury and Blue Rock divisions.

#### No Product Managers

Because of the distribution changes Because of the distribution changes it was decided to abandon the product manager concept for the Mercury, Philips, Fontana, Smash, Limelight and Blue Rock lines in favor of one man, in this case Simon, being in charge of sales and marketing for those labels. The corporation's tape division under Harry Kelly will re-main unchanged, as will the classical department headed by Joe Bott and the economy Wing line headed by Morris Price.

department headed by Joe Bott and the economy Wing line headed by Morris Price. Also, the New York-based Intre-pid Label, under the direction of vice president Charles Fach, will continue as a label designed to com-pete with the smaller independent labels on a "flexible basis." In-trepid is currently represented on the charts with "Birthday" by the Under-ground Sunshine. Said Steinberg: "The product man-ager principal had great merit and served us well before the racks grew to their present state. Now we feel that since so few organizations con-trol so much of the market we need a more cohesive rather than frag-mented approach to them. To achieve this cohesive action we have appointed Simon as vice president for market-ing and sales and Sippel as vice president for radio promotion and artist exploitation."

#### **Regional Promo Concept**

With the appointment of Sippel it was also announced that Bob Scherl, currently Smash/Fontana national promotion director, will handle all corporate labels working directly un-der Sippel. Also, in a move to get even closer to the corporation's strong local promotional staff of more than 30 men, plans call for a staff of four regional promotion directors. Frank Leffel, will handle the regional chore in the West while Ed Cotlar will be Eastern regional promotion director. The Mid-west and Southern promo-tion directors will be named shortly. The corporation's public relations department, headed by Ron Oberman, will report directly to Sippel. On the other hand, art and advertising di-rector Desmond Strobel and mer-chandising director George Balos will work under the aegis of Simon. Also reporting to Simon will be the com-pany's 4 regional sales directors — Jules Abrahamson, east; Frank Pe-ters, midwest; Tom Colley, south; George Steiner, west. With the appointment of Sippel it as also announced that Bob Scherl,

Jules Abrahamson, east; Frank Pe-ters, midwest; Tom Colley, south; George Steiner, west. "Through the use of regional men both on the sales and the promotional level, we are better able to give closer attention to our sales and promotion people on the local distributor's staff" people on the local distributor's staff," Green stated. Both Simon and Sippel will report

Green stated. Both Simon and Sippel will report directly to Steinberg, who emphasized that the success of a company depends first on product and artists who are creatively at one with the public. "The next step in the sequence," he said, "is promotion including radio, TV and press which acts as a lubri-cant without which the marketing and sales departments cannot function." And noted Green: "Since our in-ception, we as a corporation have always looked ahead both in terms of product and product development. To this end, the appointment of Simon and Sippel to their respective posi-tions will greatly strengthen our sales and promotion setups. "These changes on the organiza-tional level all fit in with the total scheme — a new plant, twice the size of our old one; a plant that features the most advanced automated tech-niques available for records and tapes. It's a fully integrated plant that can handle everything, start to finish from rapid pressing of top quality discs to printing and manufacturing cover

art . . . our new recording facilities in New York, San Francisco, and Nashville all displaying the best equip-ment around. Studio time is of major importance to recording acts, and with these facilities we will be best able to meet the needs of our artists, especially those in the progressive field . . . and, too, our expansion on the product level, both in the areas of a larger A & R staff and the seek-ing out of strong independent produc-ers as well as increasing our already strong artist roster." strong artist roster.

#### **Exec Backgrounds**

Simon, a Cincinnati native, is a record industry veteran of 28 years. He joined Mercury in August 1961 for the purpose of becoming the He joined Mercury in August 1961 for the purpose of becoming the first product manager for the newly-created Philips division. Since then, he has been instrumental in the suc-cesses of such acts as "The Singing Nun," Paul Mauriat, Mystic Moods Orchestra, the Four Seasons, Swingle Singers and the Philips Connoisseurs Series Series

Singers and the Philips Connoisseurs Series. Last June, he also became product manager of the Smash/Fontana lines. Prior to joining the Mercury Corp. Simon was general manager for 15 years of the Supreme Distributing Company in Cincinnati. Sippel, who has been in the record business for 25 years, has been product manager for the Mercury label for the past year. From January 1965 until his appointment to the Mercury sales post he had been publicity di-rector of the corporation. A graduate of Marquette Univer-sity's School of Journalism in 1942, Sippel joined Downbeat Magazine in 1944 as Chicago Editor and one year later went with Billboard as the Windy City's Music Reporter. He headed up his own public re-lations firm for a short time and then rejoined Billboard's editorial depart-ment in Chicago in 1946. Four years later he assumed a similar post on the publication's Los Angeles staff. In June, 1951, Sippel joined Mercury as the label's first regional sales manager, working out of Los Angeles, and five years later was made na-In June, 1951, Sippel joined Mercury as the label's first regional sales manager, working out of Los Angeles, and five years later was made na-tional sales manager for Mercury's Wing label. In 1957, he worked as Mercury's package goods sales man-ager and a year later went back to Billboard, first in the editorial de-partment and later as an advertising salesman for the magazine in New York.

York. In July, 1961, the veteran was appointed vice president and director of marketing for Monument Records in Nashville, where he remained until rejoining Mercury in early 1965. Scherl, who will assist Sippel in the promotion duties, first joined the Mercury organization in January, 1968, as Mercury promotion manager in Cleveland. Several months later he was moved to Los Angeles as Director of A & R for Specialty Records. He rejoined Mercury's Cleveland branch last April and remained there until July when he was named Smash/Fontana national promotion director. Scherl, who has been in the record business since 1963, once owned and operated his own label, Integrity Records in Cleveland. He was also involved in producing demos and finished masters on an independent basis.

#### **Don DeVito Promoted At Columbia Records**

NEW YORK — Don DeVito, promotion manager for CBS, has been promoted to the position of associate product manager of popular albums merchan-dising, with Columbia Records. This announcement was made by Fred Salem, product manager. DeVito is responsible to Salem for developing merchandising concepts and promo-tional exploitation ideas for Columbia's popular album product.

#### **UNI-fied Promo Ties On Cosby LP**

HOLLYWOOD — UNI Records has launched a multi-budget advertising, point of sale and merchandising cam-

#### Merc/Mama Cass Deal

NEW YORK - Mercury Records has

NEW YORK — Mercury Records has made a production agreement with Mama Cass Elliot, reports Bob Reno, director of recorded product. First single under the agreement is "Babylon" by the Organ Grinders written by the group and released on the Smash label. Cut in New York at Mercury Sound Studio, "Babylon" was arranged by Paul Harris and is pub-lished by Mercury's MRC Music, Inc. Smash will release the session.

#### **Boyce & Hart's Age Of Aquarian Born**

Of Aquarian Born HOLLYWOOD – Tommy Boyce and Bobby Hart have released the first single on their new Aquarian label, taking to the road for three weeks of promotion. The Aquarian release is "I'm Gonna Blow You A Kiss In The Wind," performed, written and pro-duced by the duo. Their second release will debut Kathy Garver, star of CBS's "Family Affair," in a Christmas single. The promotion tour will take them to Detroit, Chicago, Pittsburgh, Cleve-land, Cincinnati, Nashville, Atlanta, Philadelphia, New York and Boston. A West Coast tour will be set after they return from the East. "I'm Gonna Blow You A Kiss In The Wind," represents the first product in their recent multi-million dollar tele-vision, record and publishing deal with Screen Gems-Columbia.

#### Weisner In Charge Of Buddah's New AR Dept.

Buddah's New AR Dept. NEW YORK — Buddah Records has created an artist relations department and has named former East Coast operations manager Ron Weisner to the post of director of artist relations and assistant national director of promotion. Neil Bogart, vice president of Buddah, emphasized the importance of artists participating in the promo-tion of their record product and said that Weisner will be in charge of this new area of promotion, reporting directly to Marty Thau, Buddah's national promotion director. Says Thau, "The creation of the new artist relations department is an im-portant step to further communication between our artists, their agencies, and the record company itself. The department will operate in conjunction with our promotion department in utilizing the artist himself to sell his product." Thau points out that this area of promotion is often overlooked by record companies because of the time and effort involved in making it unction effectively.

time and effort involved in making it function effectively. Weisner, who was national promo-tion director of MGM/Verve Records prior to joining Buddah two years ago, said that the new post would facilitate artist relations on every level. "We want the artist to understand exactly what goes in to making a record a hit and we want him to consider himself a part of that process."

what goes in to making a receiver and we want him to consider himself a part of that process." In his new post Weisner will work in co-ordination with Buddah's regional operations managers Jack Hakim (Mid-West), Abe Glaser (West Coast), Charlie Basoline (Detroit), Cynthia Badie (San Francisco), Joe Billello (Baltimore), and Johnny Lloyd (South) as well as with director of R&B promotion Cecil Holmes, director of album sales Joe Fields and Marty Thau. Says Weisner, "We intend to make an effort to employ the appearance of a particular artist in a particular locale to its greatest advantage. This will include the organization of promotional activities with radio stations, television, local press and record stores. Not only will the artist's reputa-

motional activities with radio stations, television, local press and record stores. Not only will the artist's reputa-tion and product sales benefit, but I believe that this new program will establish a better working relationship between the artist and the record company by giving the artist the op-portunity to familiarize himself with the promotion department and vice-versa.

paign on the new Bill Cosby all The new album is the first release der Cosby's recent contract with It's sports theme ties into Cosby's NBC television series. The promotion of the still

NBC television series. The promotion of the album, repor Russ Regan, label gm & vp, stan off with a UNI mailing of a flip bo consisting of Cosby's facial expr sions. The book will also be given to patrons at all nightclub appearance Also in the initial promo kit is autographed single by Bill Cosby letter and a teaser to buy the album The second promotion mailing

The second promotion mailing pamphlet showing how to set up optical illusion displays and poster sales and promotion men and dis butors butors

The third mailing will be the alm to deejays, key press, reviewers a

to deejays, key press, it is the Cos dealers. The fourth mailing is the Cos sweatshirt — fashioned after the o worn by Bill on the TV show in wh he portrays a gym teacher. T sweatshirt, displaying a picture of B Cosby on the front, and UNI on back, will be sent to all distrib sa and promotion men and sold to public.

All photos displayed on the alba and posters were taken at the Whis A Go Go in Los Angeles, where Cos recorded the album live for the you label.

There have been more advance sales for this album than for any a bum in the label's history, according to Rick Frio, local sales and prom-tion manager for UNI.

#### Blue Book Formed— Al Silver Appointed

NEW YORK — Juggy Murray, pre-dent of Sue Records Ltd., has ju announced the formation of a ne label, Blue Book, which will have, its main target, the undergrou market

its main target, the undergrou market. Murray also announced the appoir ment of Al Silver, formerly wi Roulette Records, as general manag in charge of national sales and reco pressing production. Silver will working with both Sue and Blue Boo Murray and Silver expect to relea two underground albums and o gospel album: "Let's Work Together by Wilbert Harrison, on Sue; "Comin of the Dancer," by a new artist, Sk Juried, on Blue Book; and the gosp recording by the Reverend Ersk Faush, on Sue, "Let Him Fix II which is the title of his most rece single. single.

#### **Bill Williams Appointed** Col's Dallas Promo Mgr.

NEW YORK — Columbia Records h named Bill Williams local promoti manager of its Dallas, Texas branc The announcement was made by R Alexenburg, Columbia's nation promotion director

The announcement was made by Re Alexenburg, Columbia's nation promotion director. Williams will be responsible to To Cade, Columbia branch manager Dallas, for all local sales-promotin activities and artist relations. He w be working out tie-ins between nation and local dealer promotions al visiting local radio stations to ga play for Columbia product, as w-as making suggestions for vario display materials and working wi the local sales staff. Williams is new to Columbia. Pri to joining the company, he spent ti and a half years as district promoti manager for Capitol Records.

#### Pickwick Growth

(Con't. from Page 7)

man at the company's annual meeti on Sept. 11 — saw income rise to §4 707 from \$313,414 a year before. Sa reached \$10,254,984, as compared \$9,439,955. Earnings per share incre-ed to 23° as against 16.8°. At the me stockholders voted to increase aut rized stock from three million shar to five million shares of a par value 25° per share.

### The people who brought you "Birthday" now bring a little more Sunshine into your life

# DON'T SHUT ME OUT

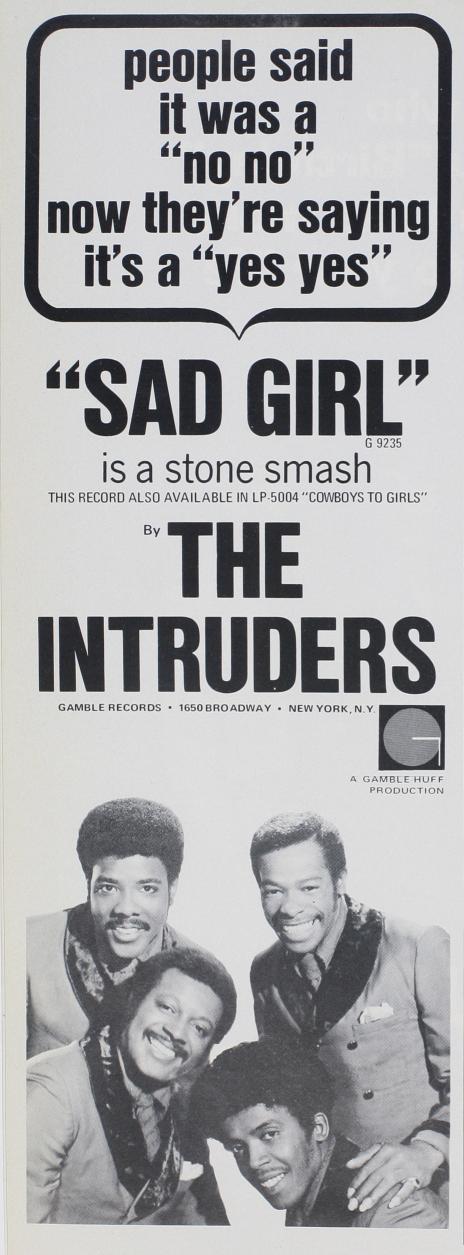


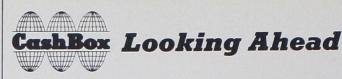
INTREPID RECORDS

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- 1 SUITE: JUDY BLUE EYES (Gold Hill – BMI) Crosby, Stills & Nash (Atlantic 2676)
- 2 I'LL BET YOU (Jobete – BMI) Funkadelic (West Bound 150)
- 3 JACK & JILL (Low-TWI – BMI) Tommy Roe (ABC 11229)
- 4 MIND, BODY & SOUL (Gold Forever — BMI) Flaming Embers (Hot Wax 6902)
- 5 I CAN'T BE ALL BAD (Shelby Singleton — BMI) Johnny Adams (SSS Int'l 780)
- 6 WHO DO YOU LOVE (ARC — BMI) Quicksilver Messenger Service (Capitol 2557)
- 7 COLOUR OF MY LOVE (ARM Rachel – ASCAP) Jefferson (Decca 32501)
- 8 DELTA LADY (Skyhill – BMI) Joe Cocker (A&M 1112)
- 9 WAYS TO LOVE A MAN (Al Gallico — BMI) Tammy Wynette (Epic 10512)
- 10 WE'LL CRY TOGETHER (McCoy, Chevis — BMI) Maxine Brown (CUR 3001)
- 11 IT'S TOO LATE (Ruth – BMI) Ted Taylor (Ronn 34)
- 12 MY BALLOON'S GOING UP (Assorted — BMI) Archie Bell & The Drells (Atlantic 2663)
- 13 LONG RED (Windfall — BMI) Mountain & Leslie West (Windfall 831)
- 14 HOW ARE YOU (Jacolm – ASCAP) Jake Holmes (Polydor 14006)
- 15 BABY I'M FOR REAL (Jobete — BMI) Origionals (Soul 716)
- 16 BACK IN L.A. (4 Star Music – BMI) Peanut Butter Conspiracy (Challenge 500)
- 17 GET READY (Jobete – BMI) Ella Fitzgerald (Reprise 0850)
- 18 ALL GOD'S CHILDREN GOT SOUL (East Memphis – BMI) Dorothy Morrison (Elektra 45671)
- 19 I LOVE YOU (DAKAR/BRC — BMI) Eddie Holman (ABC 11149)
- 20 A TIME FOR US (Famous — ASCAP) Johnny Mathis (Columbia 44915)
- 21 PAIN (Pamco – BMI) Mystics (Metromedia MMS-30)
- 22 JULIA (Maclen – BMI) Ramsey Lewis (Cadet 5640)
- 23 LOVE AND LET LOVE (Fox Fanfare – BMI) Hardy Boys (RCA 0228)
- 24 SIGN ON FOR THE GOOD TIMES (Noma/SPR – BMI) Merrilee Rush AGP 121)
- 25 GOODBYE COLUMBUS (Ensign – BMI) Association (Warner Bros. /7 Arts 7267)

- 26 HAPPY TOGETHER
- 27 YOU FOOL (Screen Gems/Columbia – BMI) Eddy Arnold (RCA 0226)
- 28 WALK ON BY (Blue Seas/Jac — ASCAP) Isaac Hayes (Enterprise 9003)
- 29 WHITE BIRD (Davlin — ASCAP) It's A Beautiful Day (Columbia 44928)
- 30 IN A MOMENT OF MADNESS (Maribus – BMI) The Flower Pot Men (Deram 85051)
- 31 ONE TIN SOLDIER (Cents & Pence Musique – BMI) Origional Caste (RA 186)
- 32 FOR THE LOVE OF A LADY (Hi-Life/Elephant V/United Artists – ASCAP Jay & the Americans (United Artists 50567)
- 33 THINGS GO BETTER WITH LOV (Shelby Singelton — BMI) Jeannie C. Riley (Plantation 29)
- 34 FOOTPRINTS ON THE MOON (Tamberlane — BMI) Johnny Harris Orch. (W.B. 7 7319)
- 35 IT'S HARD TO GET ALONG (Shelby Singleton — BMI) Joe Simon (Sound Stage 7 26411)
- 36 SHE'S GOT LOVE (Ton's of Fun) Thomas & Richard Frost (Imperial 66405)
- 37 LODDY (Big Hawk/Peanut Butter - BMI) Tax (Forward 109)
- 38 DISMAL DAY (Screen Gems/Columbia – BMI) Bread (Elektra 666)
- 39 IT'S A BEAUTIFUL DAY (Buckingham — BMI) The Buckinghams (Columbia 44923)
- 40 SUNDAY MORNIN' COMING DOWN (Combine — BMI) Ray Stevens (Monument 1163)
- 41 SHE'S TOO GOOD TO ME (Irving – BMI) 5 Americans (ABNAK 142)
- 42 EVIL WOMAN, DON'T PLAY GAMES WITH ME (Yuggoth – BMI) Crow (Amaret 112)
- 43 SINCE I MET YOU (Progressive — BMI) Sonny James (Capitol 2595)
- 44 LIVING IN THE PAST (Crystal Anderson) Jethro Tull (Reprise 0845)
- 45 MY WOMAN'S GOOD TO ME (Gallico – BMI) George Benson (CA&M 1076)
- 46 IT'S TRUE I'M GONNA MISS YC (Regent – BMI) Caroline Franklin (RCA 0188)
- 47 SHE BELONGS TO ME (Warner-7 Arts — ASCAP) Rick Nelson (Decca 732550)
- 48 A WHITER SHADE OF PALE (Essex – ASCAP) Shorty Long (Soul 35064)
- 49 LIGHTS OF NIGHT (Saturday – BMI) Deni Lynn (White Whale 328)
- 50 DEALIN' (Belville, Beryl – BMI) Flamingos (Jolmar 506)

### How do you design an ad worthy of the new Ray Stevens single, 'Sunday Morning Coming Down???"





### You Don't

#### Talent On Stage

FILLMORE EAST, N.

Y

after Ten Years After had begun their first number at the Fillmore last week-

after Ten Years After had begun their first number at the Fillmore last week-end, it was apparent that lead guitar-ist and vocalist Alvin Lee will be get-ting more of the spotlight from now on. And while he has the voice and in-strument mastery to be a genuine standout, it's a shame to see artists of the caliber of drummer Ric Lee, bass guitarist Leo Lyons and organist Chick Churchill relegated to the darker re-gions of the Fillmore stage. For Ten Years After is really one of the most together groups to make its mark on the rock scene in many years. And to-gether they were at the Fillmore, de-lighting and exhausting the capacity house with a splendid driving set of more than an hour and a half. As always they wasted no time get-ting started. To the accompaniment of squeals and girlish cries of "Alvin!" they launched into "Good Morning, Little School Girl," an opus which has already become an underground clas-sic, since it has been banned from vir-tually every radio station in the coun-try. Alvin gave it the full treatment, pretty much wrecking the audience in the process. From there, they moved to a very tight rendition of "Help Me," with Alvin once again displaying his fine rich blues styling which is as pre-cise as it is captivating. Only one of the other musicians to be given a real shot at a solo was drum-

Only one of the other musicians to be given a real shot at a solo was drum-mer Ric Lee and he responded by de-livering a ten minute plus perfor-mance which combined dexterity with a genuinely subtle approach. Ric is one

good old yourn. But now life isn't worth living any-more. Movies aren't any fun. "Blow Up," "Bonnie And Clyde," "Cool Hand Luke," "The Wild Bunch," and "Once Upon A Time In The West" aren't fun. They're too serious. And music is also too serious. The Who make an opera, the Doors develop theater of Rock, the Beatles invent the "concept album." It's just no fun anymore. Well, get ready, gang, because here it is. Fun, fun, fun, funny rock and roll. Sha Na Na is here!? Direct from Buddah Re-cords, comes the phenomenal new group, who instead of making you cry, "Can you give me sanctuary,/I must find a place to hide, a place for me to hide./Can you find me soft asylum, I can't make it anymore,/The man is at the door...", make you laugh (Ha, Ha!). "Sha Na Na Na Sha Na Na

the door . . .", make you laugh (Ha, Ha!), "Sha Na Na Na Sha Na Na Na Na Sha Na Na Na Sha Na Na Na."

#### **AL MARTINO**

WESTSIDE ROOM, LOS ANGELES — South Philly's bourgeoisie balladeer is offering a predictable repertoire of reoffering a predictable repertoire of re-cent standards for the approval of his fans at the Century Plaza these nights. His warm lyric baritone, some-times dramatic and always expres-sive, is well suited to such items as Rod McKuen's title tune to "The Prime of Jean Brodie," Anthony Newley's "There's No Such Thing As Love" (a projected single), and, of course, Mar-tino's huge chart successes ("Spanish Eyes," "Mary in the Morning" etc.) But not all his songs fall into the slow to medium tempo mood. "Who Will Buy" (from "Oliver") is a bright But not all his songs fall into the slow to medium tempo mood. "Who Will Buy" (from "Oliver") is a bright opener, "California Dreamin' "serves as his farewell song and, along the way, he essays a pulsating paraphras-ing of Joe South's "Games People Play," proving that he's equally ac-complished on brighter fare. It's a well paced show that also includes a compelling version of Fred Neil's "Everybody's Talking" and a reward-ing treatment of confrere Tony Ben-nett's calling card. "I Left My Heart nett's calling card, in San Francisco." "I Left My Heart

Martino's saga is a traditional Holly-wood scenerio in technicolor. No other recording artist has twice scaled such absolute heights from complete ob-scurity. Sinatra, even during his end-of-the-rope era, continued to record, appear on tv and was booked into some

<text><text><text><text><text>

h.g

#### DANNY KALB AND BLUES PROJECT II

CAFE AU GO GO, NEW YORK — Sometimes the flood of people in rock music obscures the value of some of its true artists. How many of us, for instance, remember Keith Relf of the Yardbirds. Jimmy Page and Jeff Beck are fine, but how many of us remem-ber Keith Relf of the Yardbirds? Well, by the same token, how many of us remember Danny Kalb of the Blues Project? Al Kooper's a wonderful fellow, and Steve Katz is just plain adorable, but how many of us remem-ber Danny? Thank the Lord, somebody does, because after a bit of an absence, he is back on the scene, not just he is back on the scene, not just picking up where he left off, but moving ahead with a new band he has appropriately titled the Blues Project II.

Danny Kalb is one of rock's most but often neglected by critics who only remember Clapton, Beck, Page, and Hendrix anyway. Danny Kalb, with his new band, plays blues, real

blues, good blues. He is a powerful singer and an amiable personality, looking almost sheepish and shy on stage, yet putting across his meaning through energetic, uncompromising music. The new band consists of three music. The new band consists of three other musicians besides Kalb. One, the horn player, was ill and did not appear with the group at their special, one night performance at the Cafe Au Go Go Thursday night (11). The drummer and the bassist, both expert performers, provided a splendid back-up for Danny Kalb, and the show was a roaring success. Playing beautiful guitar, though not his very best, Danny Kalb did a magnificent rendi-tion of "Caress Me, Baby," an old song from the original Blues Project. Somehow it sounded better than it Somehow it sounded better than it ever had, yet the real standout of the even had, yet the real standout of the evening was hearing Danny play acoustic guitar for a lovely song he wrote himself. He has returned. Be prepared. Something good is about to happen. b.h

#### **DOC WATSON PAUL GEREMIA**

GASLIGHT. NYC GASLIGHT, NYC – The Gaslight nitery in Greenwich Village has come nitery in Greenwich Village has come nitery in Greenwich Village has come alive again under new management, and first-rate acts are beginning to appear with regularity. On Friday evening (12) we saw Doc Watson, the famed traditional folksinger and picker, and Paul Geremia, a young singer-songwriter-guitarist. Both art-ists turned in fine performances, each in his own way winning over the audi-ence with an effective combination of spirit and technical skill. Watson is a good singer, but it is his guitar playing that has made him a legend in folk circles. Employing a flat pick most of the time, he plays with a dexterity that, so far as we know, no other folk picker can match. Some of his instrumentals move at

#### **Indie Perry Forms**

#### Production Corp.

NEW YORK—Don Perry, independent record producer, has announced the formation of a music production and publishing firm, Perry Enterprises, Inc. Bill Perry will head the com-pany's publishing activities, and Terry Stafford will be in charge of the coun-try and western division at new of-fices, located at 6430 Sunset Boule-vard, Hollywood. Offices will be in op-eration by November 1st.

**REMIA** a dazzling pace, and though he says he makes mistakes, certainly few people, if any, can detect them. Of course mere speed is of itself of little value; it must be used in the service of worthwhile music. Watson's music is eminently worthwhile. The bare But is eminently worthwhile. The bare bones of it are simple folk tunes. Bu But his elaborate accompaniments to these tunes, and his instrumental versions of them, are on a virtuoso level. His art may be heard on his various Vanguard

may be heard on his various Vanguard and Folkways albums. Paul Geremia is also a fine guitarist, who accompanies his songs with taste-ful and accomplished finger picking. He is a traditional artist, and his own songs sound, for the most part, like the old country blues that are a part of his repertoire. He has a nice sense of humor, and he tells a story well. He has an album, "Just Enough," out on the Folkways label, and he should have a very successful career in the folk world ahead of him. j.k.

#### Negotiations Off For MCA And Firestone

NEW YORK-Negotiations for MCA NEW YORK—Negotiations for MCA Inc. to be acquired by the Firestone Tire And Rubber Company have been terminated. Both companies deter-mined that the best interests of their respective shareholders would not be served by the proposed transaction.

#### **TONY BENNETT**

**NNET1** quality, with its stage at one end, with a painted curtain serving as a back-drop. The songs were mostly Bennett-tested favorites like "If I Ruled the World," "Autumn in New York" "Trolley Song," "Yesterday I Heard the Rain," "Get Happy," "People," etc. Added to his act is "Little Green Apples," kind of uncomfortable sound-ing in a breezy format. But, Bennett's unexcelled taste in material, obvious relish in doing it are always welcome to New York's nitery circuit. EMPIRE ROOM, NEW YORK — Dir-ectly across from the old Empire Room in the Waldorf-Astoria's main lobby stands the new Empire Room, inau-gurated last Thursday—as was the 1969-70 nightclub season—by singer Tony Bennett. The Columbia songster, no stranger to the Waldorf's first Em-pire (which seemed more elegant than no stranger to the Waldorf's first Em-pire (which seemed more elegant than the spartan, ballroom-like newcomer), had a fine time, as he sort of played bandsinger to pianist John Bunche-directed orchestra of swinging musi-cians, including drummer Louis Bell-son. In fact, the room has a Swing Era

#### **TEN YEARS AFTER** FLOCK **MOTHER EARTH**

Minutes

**EARTH** of the best around and it's refreshing to see a drummer who doesn't have to depend on flashiness at the expense of musical continuity. Fans of Ten Years After must have been disappointed (as was this one) by the fact that Chick Churchill got no chance to really cur loose on the organ. Also missing were the frenzied guitar duels between Alvir and Leo Lyons which highlighted many a Ten Years After set in the past. Their standard encore number "Goin' Home," was a driving triumpt which had the audience clapping and dancing in the aisles. Alvin segue nimbly from one old rock favorite ("Blue Suede Shoes," "Whole Lot C Shaking") to another and the group exited to a standing ovation and re peated cries for still another encore. On hand to open the program was a Chicago-based group, the Flock. This seven man aggregation came across with a blending of sounds drawn from a base of jazz, gospel and country. The effect was one of free-form, especially

with a blending of sounds drawn from a base of jazz, gospel and country. The effect was one of free-form, especially when Jerry Goodman soloed on the violin to the accompaniment of some diversified sounds from a three man brass section consisting of Rick Can off, Tom Webb and Frank Posa. This is definitely a group to watch. Com pleting the Fillmore bill was Mothe Earth who scored with several gospe numbers featuring the Earthettes, a couple of talented performers named Irma Routen and Myrtice Fields, who teamed up with the group's dynamic vocalist Tracy Nelson. e.l

# SHA NA NA EL MOROCCO, NEW YORK — Well, gang, it's time to get ready for the sen-timental seventies, as we of the serious sixties begin our nostalgic trip back to the fabulous fifties! Days of wine and roses! War without strife, poverty that no one noticed, injustice that no one cared about! Pop music that never once dared to step out of its bounds of being fun, fun, fun "Each night I ask the stars up above, why must I be a teenager in love," music that never once dared ask you to think, think, think, "Strange days have found us,/ And through their strange hours we linger alone./Bodies confused, mem-ories misused,/As we run from the day to a strange night of stone." Those were the good old days of good old rock and roll, and good old grease, and good old youth. But now life isn't worth living any-more. Movies aren't any fun. "Blow Up," "Bonnie And Clyde," "Cool Hand

But sometimes, nostalgia is a plea sant thing, and Sha Na Na have a way of making you smile. At Buddah's party at El Morocco to introduce the group last Monday night, everyone was smiling. Andy Warhol, Ultra Violet Monte Rock, the freaks, groupies wierdos, record company execs, and critics all smiled. Sha Na Na is a group of twelve guys

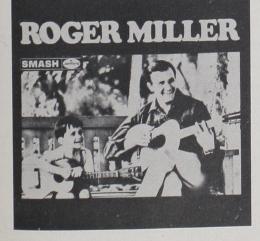
wonte Rock, the Treaks, group, and wierdos, record company execs, and critics all smiled. Tha Na Na is a group of twelve guys all very bright, all very witty, all greap a variety of 1950's outfits, some in sweaty tee shirts, in zippered leather jackets, some in gaudy pseudo-sating suits, with dinky caps, hair slicket back with piles of grease. They look like they're getting ready to steal a few hub caps, drink a few cans o beer, have a blast at the hop. They do 1950's rock and roll: "Book Of Love," "Teenager In Love," "Silhouettes. Performing Presley's "His Lates Flame," they accurately impersonate those funny mannerism of old rock bands, the guitarist playing low to the floor, racing around in circles, pointing to the drummer for his solos. Everyone in the audience laugh ed. It was just like the old days. The music was good, it was fun, it was un pretentious, childlike (or childish. Everybody smiled. Sha Na Na ard going to be a very big group, they are incredibly entertaining, and everybody that wants to have some fun should some will smile.

b.h

# **GER MILLER** SWINGS LIKE JM APE

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Both sides of Roger Miller's new single are included in his new album, Roger Miller, (SRS 67123).

When it comes to getting the big one that sweeps the country and crosses all the programming borders, you can count on Roger Miller. Like clockwork.

With his new smash single, Where Have All The Average People Gone.



The Miller pendulum is up again.

0

About to strike a million plus again.

Side 1/Where Have All The Average People Gone.

Side 2/Boeing Boeing 707 S-2246 Produced by Jerry Kennedy

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S-2246

#### **New Additions To Radio Playlists**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WEAM — Washington, D. C. Vanilla On My Mind—Yellow Pages—Uni Something In The Air—Thunderclap Newman— Track

Track Wedding Bell Blues—5th Dimension—Soul City That Reminds Me—4 Seasons—Crewe Anyway You Want Me—Evie Sands—A&M You Got Yours—Delfonics—Philly Groove Don't Waste My Time—John Mayall—Polydor Still Believe In Tomorrow—John & Ann Ryder— Decca

Decca Bluegreens On The Wing—Wm. Truckaway-Reprise

Love & Let Love—Hardy Boys—RCA NO One To Turn To—Spiral Starecase Columbia Columbia Baby Make It Soon—Marmalade—Epic Don't It Make—Joe South—Capitol Dismal Day—Bread—Elektra Want You To Know—New Colony 6—Mercury Eternity—Vikki Carr—Liberty Smile A Little Smile—Flying Machine—Congress She Belongs To Me—Rick Nelson—Decca LP—Time Machine—Grand Funk R. R. —Capitol

WABC — New York Make You Mine—Lou Christie—Buddah Suspicious Mind—Elvis Presley—RCA Kool & The Gang—Kool & The Gang—Delite Ball Of Fire—Tommy James—Roulette Mr. Turnkey—Zager & Evans—RCA





WKBW — Buffalo LP (All of it)—Abbey Road—Beatles—Apple Baby It's You—Smith—Dunhill Sept. Song—Roy Clark—Dot Suspicious Minds—Elvis Presley—RCA So Good Together—Andy Kim—Steed Jesus Is A Soul Man—Lawrence Reynolds—WB Carry Me Back—Rascals—Atlantic LP—Feelin' Good—Raven—Columbia

WMCA — New York Ball of Fire—Tommy James—Roulette Like A Rolling Stone—Phil Flower & Flower Shop—A&M Sad Girl—Intruders—Gamble Is That All There Is—Peggy Lee—Capitol Suspicious Minds—Elvis Presley—RCA Don't Waste The Time—John Mayall—Polydor Time Machine—Grand Funk R. R.—Capitol Rocky Raccoon—Richie Havens—Verve Take A Letter Maria—R. B. Greaves—Atco LP (All Of It) Abbey Road—Beatles—Apple

#### CKLW - Detroit

CKLW — Detroit Doin' Our Thing —Clarence Carter—Atlantic Smile A Little—Flying Machine—Congress Time Machine—Grand Funk R. R.—Capitol Wedding Bell Blues—Sth Dimension—Soul City Take A Letter Maria—R. B. Greaves—Atco LP—Something—Beatles—Apple Octopus Garden—Beatles—Apple Because\_Beatles\_Apple Because—Beatles—Apple Here Comes The Sun—Beatles—Apple

WDGY — Minneapolis That Reminds Me—4 Seasons—Crewe Move Over—Steppenwolf—Dunhill No One For Me—Spiral Starecase—Columbia Tracy—Cuff Links—Decca Suspicious Mind—Elvis Presley—RCA Muddy Miss—Bobby Goldsboro—U. A.

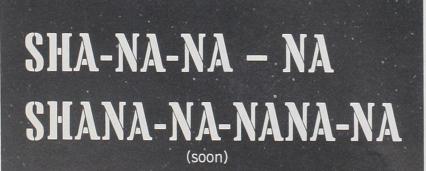
#### WOKY - Milwaukee

WOKY — Milwaukee Jean—Oliver—Crewe Sugar On Sunday—Clique—White Whale No One For Me—Spiral Starecase—Columbia Wedding Bell Blues—5th Dimension—Soul City Ball Of Fire—Tommy James—Roulette Tracy—Cuff Links—Decca Love In The City—Turtles—White Whale

#### WIXY -- Cleveland

WIXY — Cleveland Ball Of Fire—Tommy James—Roulette Ruben James—Kenny Rogers—Reprise Don't Wast My Time—John Mayall—polydor Lost That Lovin'—Dionne Warwick—Scepter Mr. Turnkey—Zager & Evans—RCA Baby I'm For Real—Originals—Soul Kool & The Gang—Kool & The Gang—Delite Wonderful—Blackwell—Astro Live & Death—Abaco Dream—A&M Live & Death—Abaco Dream—A&M

KQV — Pittsburgh Mind Body & Soul—Flaming Embers—Hot Wax 3 Deep In A Feeling—John Fred—Uni Ball Of Fire—Tommy James—Roulette AM Is That All There Is—Peggy Lee—Capitol Suspicious Mind—Elvis Presley—RCA Dream Until Then—Joe Jeffrey—Wand In The Peaceful Valley—Steve DuBoff—Atlantic LP—(all of it) Abbey Road—Beatles—Apple





WQAM — Miami Love Of The Common People—Winstons— Metromedia So Good Together—Andy Kim—Steed Never Walk Alone—Bklyn Bridge—Buddah The Way Love Is—Marvin Gaye—Tamla Baby It's You—Smith—Dunhill

WLS — Chicago Time Machine—Grand Funk R. R.—Capitol Jack & Jill—Tommy Roe—ABC Sugar On Sunday—Clique—White Whale Suspicious Mind—Elvis Presley—RCA Never Walk Alone—Bklyn Bridge—Buddah Is That All There Is—Peggy Lee—Capitol

WMAK — Nashville Hold Me—Baskerville Hounds—Avco/Embassy So Good Together—Andy Kim—Steed Breaking My Mind—Clifford Curry—Elf Love Of Common People—Winstons—

Love Of Common People—Winstons— Metromedia Tracy—Cuff Links—Decca LP—I'll Love You More Than You'll Ever Know— Blood, Sweat & Tears—Columbia Time Machine—Grand Funk R. R.—Capitol You've Lost Lovin' Feeling—Dionne Warwick Scepter Warwick-

Was It Good To You—Isley Bros—T Neck Good Clean Fun—Monkees—RCA

KXOX — St. Louis You've Lost Lovin' Feeling—Dionne Warwick— Scepter Scepter September Song—Roy Clark—Dot You'll Never Walk Alone—Bklyn Bridge—

Buddah Eternity—Vikki Carr—Liberty Love Of Common People—Winstons—

Metromedia Smile A Smile For Me—Flying Machine— Congress

WFIL — Philadelphia Is That All There Is—Peggy Lee—Capitol Going In Circles—Friends of Distinction—RCA Lost That Loving Feeling—Dionne Warwick— Scepter Smile A Smile For Me—Flying Machine—

Congress

#### WTIX — New Orleans

Book Of Love—Radiants—Chess Get It From The Bottom—Stealers—Date Little Woman—Bobby Sherman—Metromedia Jealous Kind Of Fella—Garland Greene—Uni Midnight Cowboy—Ferrente & Teicher—U. A.

WRKO — Boston Wedding Bell Blues—5th Dimension—Soul City Fot Fun—Family Stone—Epic Color Of My Love—Jefferson—Decca Is That All There Is—Peggy Lee—Capitol So Good Together—Andy Kim—Steed

#### WMEX - Boston

WMEX — Boston Suspicious Mind—Elvis Presley—RCA Baby It's You—Smith—Dunhill So Good Together—Andy Kim—Steed Smile A Little Smile—Flying Machine—Congress Can't Get Next—Temptations—Gordy That's The Way—Marvin Gaye—Tamla LP—Abbey Road—Beatles—Apple

#### WIBG — Philadelphia

World—James Brown—King Lost That Feeling—Dionne Warwick—Scepter Is That All There Is—Peggy Lee—Capitol

#### WDRC -- Hartford

Love of Common People—Winstons—Metromedia Baby Its You—Smith—Dunhill You've Lost Lovin' Feeling—Dionne Warwick— Scepter

The Weight—Temptations & Supremes—Tamla Ruben James—First Edition—Reprise So Good Together—Andy Kim—Steed World—James Brown—King

KIMN — Denver LP—Leaving On A Jet Plane—Peter Paul Mary—WB Mommy & Daddy—Monkees—Colgems Tracy—Cuff Links—Decca Suspicious Mind—Elvis Presley—RCA Dreamy Eyes—Brian Hyland—Dot Echo Park—Keith Barbour—Epic Wedding Bell Blues—5th Dimension—Soul City

### WAYS — Charlotte Take A Letter Maria—R.B. Greaves—Atco Lost That Feelin'—Dionne Warwick—Scepter Cherry Hill Park—Billy Joe Royal—Columbia

#### WMPS – Memphis Silver Threads Gold

Golden Needles-Cowsills-MGM MGM Dream Till Then—Joe Jeffry—Wand So Good Together—Andy Kim—Steed Jealous Kind Of Fellow—Garland Green—Uni Baby It's You—Smith—Dunhill Don't Walk Out On Me—Travis Wamock—Co gress

KLIF — Dallas Ball Of Fire—Tommy James—Roulette Stone Free—Jimi Hendriks—Reprise Story Of Johnny—Coachmen Love In The City—Turtles—White Whale I Still Believe—John & Ann Ryder—Decca My Idea—Creme Caramel—Janus Suite Judy Blue Eyes—Crosby Stills Nash lantic Love Is For The Two Of Us-Ray Anthony

Ranwood Wedding Bell Blues—5th Dimension—S City

WHBQ — Memphis Wedding Bell Blues—5th Dimension—Soul City My Babe—Willie Mitchell—Hi She's Got Love—Thomas & Richard Frost perial

Muddy Mississippi—Bobby Goldsboro—UA LP—Something/Here Comes The Sun/Pollythe Pan/Golden Slumber—The Beatles—Apple

WQXI — Atlanta Lost That Feelin'—Dionne Warwick—Scepter Sad Girl—Intruders—Gamble Thank God The War Is Over—Tiffany Boling

Canyon Dong Dong Dickie Dickie—Super Circus—Supe I'll Bet You—Funkadelics—Westbound Let a Woman Be A Woman—Dyke & Blazer Original Let a mo Original Are N

Girls Are Made For Lovin'—Elliot Small—Bang Jack & Jill—Tommy Roe—ABC So Good Together—Andy Kim—Steed

WCAO — Baltimore Suite: Judy Blue Eyes—Crosby Stills Nash— Iantic Change Of Love—Bobby Bland—Duke You're The Sound Of Love—Peppermint Ra You're The Sound Of Love—Peppermint Re bow—Decca Cherry Hill Pk—Billy Joe Royal—Columbia Babylon—Organ Grinders—Smash Love In The City—Turtles—White Whale I'm So Alone—Tommy Van—Congress In The Land Of Make Believe—Dusty Spri field—Atlantic Cupid—Johnny Nash—Jad This Is My Life—Jerry Vale—Columbia Back Side Of Dallas—Jeannie C Riley—Plantat Sunday Mornin' Comin' Down—Ray Stevens Monument Monument A Girl Named Sam—Lois Williams—Starday Love Of The Common People—Winstons—Me<sup>1</sup>

Love Of The Common People—Winstons—Mer media So Good Together—Andy Kim—Steed My Babe—Willie Mitchell—Hi Julia—Ramsey Lewis—Cadet Time Of The Year—Tomorrows People—Bomar Moment Of Madness—Crawdaddy—Colossus As Long As You're In Love With Me—B. Lights—Bay Sound

KILT — Houston Wonderful—Blackwell—Atlantic Keem—O—Sabe—Electric Indian—U.A. That Reminds Me—4 Seasons—Crewe Wedding Bell Blues—5th Dimension—Soul City Jealous Kind Of Fellow—Garland Green—Uni Suite: Judy Blue Eyes—Crosby Stills Nash— Lantic

Suite: Judy Blue Eyes—Crosby Stills Nas lantic Is That All There Is—Peggy Lee—Capitol So Good Together—Andy Kim—Steed Never Walk Alone—Bklyn Bridge—Buddah Tracy—Cuff Links—Decca Sunday Mornin' Comin' Down—Ray Steven: Monument

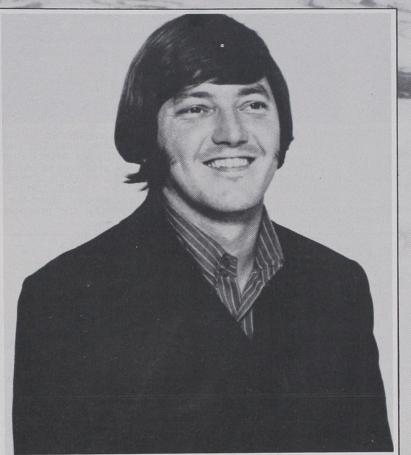
Inst: Midnight Cowboy—John Barry—Columbia Lost That Feelin'—Dionne Warwick—Scepter

#### KFRC — San Francisco

Wedding Bell Blues—5th Dimension—Soul City White Bird—It's A Beautiful Day—Columbia Ball Of Fire—Tommy James—Roulette LP—Various Cuts—Beatles—Apple

KRLA — Pasadena Son Of A Lovin' Man—Buchanan Bros—Event Wedding Bell Blues—5th Dimension—Soul City

#### The proud sound of the river "LOUISIANA RIVER RAT" by ALEX HARVEY on Metromedia Records



METROMEDIA RECORDS, 1700 BROADWAY, NEW YORK, N.Y. 10019

#### 4 Star Music Opens Label Unit: Astro

HOLLYWOOD — A record company has been formed by 4 Star Music International as part of its 4 Star Entertainment Corp., according to David Charnay, president. Called Astro Records, the label will debut next month with a single, "Blast Off," featuring Louis Prima & Sam Butera & the Witnesses. Al Perry, 4 Star vp, heads the label.

#### **CRDC Setting Up House Ad Agency**

HOLLYWOOD — Having terminated its contract with its independent ad-vertising agency, Taylor Rhodes, Inc., Capitol Records Distributing Corp. has announced plans to establish its own advertising shop in Hollywood. The house agency, under the direc-tion of an advertising manager, will assume responsibility for all CRDC advertising graphics and media sched-uling.

uling.

uling. According to Rocco M. Catena, vice president of merchandising, the in-ternally controlled agency "will be more adaptable to our immediate merchandising and promotional needs and, at the same time, will further our efforts to correlate more effec-tively all facets of our marketing ef-fort — merchandising, sales, pro-motion, A&R and publicity, as well as advertising."





**TRADITIONS, OLD AND NEW** — The New Tradition engages in an old one as members of the team engage in signing on the dotted line. The contract being completed brings the 5-man New Tradition to United Artists Records. Representing the label is Bob Skaff (seated), vice president of A&R and promotion; while the team is assisted by Vic Catala of JATA Enterprises (left). Members themselves include (from left) Ray Fratella, Billy Vito, Johnny Gee, Johnny Carlo and Vinnie Rossi. First product from the New Tradition is scheduled for October release, and will be the group-written "Tm Happy Again" 'I'm Happy Again.

#### **New Posters Offered**

NEW YORK — A major new sales and merchandising break-through in the field of disc star posters has been scored by Leisure Sight and Sound Inc., an II week old firm which chalked up its 2,000,000th poster sale this week. LSS, for the first time, is selling re-cording artist posters through the tra-ditional record marketing channels of indie distributors and rack jobbers, and demand is proving to be enor-mous.

mous. Larry Sikora, young president of the company, returning last week from Dallas industry meetings, sponsored by NARM, claimed a sale in excess of 100,000 poster units to distribs and rackers during the Texas sessions alone alone.

alone. Posters, which carry a suggested list of \$1.50, come pre-packed in sets of 280 (10 each of the 28 posters), with each individual poster in its own tubular wrapper. Each pre-pack comes complete with window streamer and counter easel, with dealers also pro-vided with a self-contained floor dis-play rack for product

Sikora, disclosing the latest sales figures, stressed that continuity will be a hallmark of the operation with new releases planned on a bi-monthly basis. Each poster has a tear-off in-ventory tag which dealars moil head ventory tag which dealers mail back to distribs for automatic inventory control.

#### Winant Is Pickwick's Finance VP & Treas.

Finance VP & Ireas. LONG ISLAND CITY, N.Y. — Pick-wick International has appointed Charles T. Winant financial vice pres-ident and treasurer. Cy Leslie, chair-man of the board of Pickwick, made the announcement last week. Winant, a certified public accoun-tant, has been in public accountancy practice since 1953 as a partner of Winant and Mantione, New York. Pickwick International, Inc. was one of the firm's first accounts. Winant sold his interest in the firm upon his appointment. Receiving a BBA from the Univer-

his appointment. Receiving a BBA from the Univer-sity of Minnesota, Winant did graduate work at Pace College and City College of New York. He is a member of the American Institute of Certified Public Accountants and the New York State Society of Certified Public Ac-countants. In making the anneuropublic

In making the announcement, Leslie said Winant's appointment "was man-datory because of our rapid growth and the requirement for a financial executive who could be active in long-range planning and acquisitions."

#### Hank Hirschfield, Columbia Promo Mgr.,

#### Is Dead At Fifty

NEW YORK - Hans H. (Hank) Hirsch-

IS Dead AT FITY NEW YORK — Hans H. (Hank) Hirsch-field, promotion manager in Houston, Texas for Columbia and Epic Rec-ords, died on Tuesday, September 16, after a long illness. He was fifty. Hank joined CBS in April of 1962 as promotion manager for the Houston area and remained in that position until his death. He entered the rec-ord business in 1951 as a salesman for the Medaris Company, formerly the Columbia Records distributor in Dallas. He later became sales man-ager for the record division of Straus-Frank Company, former distributor for Columbia in Houston. Hank was multi-lingual (five languages), and he once worked as an interpreter and agent for the international department of American Airlines. Knowledgeable in all types of music, he had a very wide personal interest in classical mu-sic, a field in which he had many personal friends. He is survived by his daughter, Karen. The family asks that in lieu of flow-ers, any gifts should be made in the form of contributions to the Cancer Foundation, Houston, Texas.

#### **Kinney Projects Earnings For '69**

**Earnings For '69** NEW YORK — Kinney National Ser-vice, anticipates operating earnings for the fiscal year ending Sept. 30, of about \$28 million (after taxes), or \$1.60 per share, from the combined Kinney and newly-acquired Wamer Bros.-Seven Arts, Inc., businesses be fore making a special fiscal year-enc write down of \$25 million (after taxes) of motion pictures and pre-productor costs. Earnings for the fiscal year ended Sept. 30, 1968, were \$1.39 per share. share

share. Steven Ross, president, stated that Kinney had decided to make the spe-cial write down after a thorough eval uation of existing Warner motion pic-ture assets by the newly installed man agement, headed by Ted Ashley, War ner's new Chairman of the Board Ross emphasized that the write down is solely related to motion picture, and pre-production costs, and that new write downs are necessary or appro-priate in any other division of the diversified Warner or Kinney opera-tions.

Ross said Kinney will shorten the name of its subsidiary, which wa acquired on July 8, 1969, to Warne Bros., Inc.

#### **Quarterly Dividend**

Quarterly Dividend Directors of Kinney declared regu-lar quarterly cash dividends on it Common Stock and Series B Pre-ferred Stock, and a 2½ cent increas-(in accordance with its terms) on th-Series A Preferred Stock. The dividends are as follows: 6½ cents a share on the Common Stock 22½ cents a share on the Series 4 Convertible Preferred Stock; an \$1.0625 a share on the \$4.25 Series I Convertible Preferred Stock. Th-Series A Convertible Preferred Stock the Series A Convertible Preferred Stock the Series A convertible Preferred Stock the Series a share.

All three securities are listed on th New York Stock Exchange. All dividends are payable on Nov 14 to shareholders of record Oct. 15.

#### LF Gets 'Venus'

LF Gets 'Venus' NEW YORK — The LF Music Grou has secured the exclusive exploitatio rights from writer-publisher Ed Mai shall on his copyright, "Venus," L general manager Billy Meshel an nounced last week. The song was number one inter nationally a decade ago in the original Frankie Avalon version and U.S. hit again last year with Johnn Mathis, but has had unusual grow ing pains. Although it has been re-corded by over 200 different artist throughout the world, there are les than 12 domestic versions. "And is this surprising underrecording of 'Venus'," stated Meshel, "that me tivated LF Music to acquire et ploitation rights. We are preparin an aggressive campaign to obtai future U.S. recordings."



BAND OF THE CENTURY — Winners of the title "Wichita Centennial Ban the Soul Survivors are shown receiving their first place trophy in the cit recent battle of the century competition. Presenting the award are judg Barbara Preissel of Liberty/UA; Frank Pierce from Transcontinental N sic and Nick Sahadi (right) from Capitol Records. Selected on the basis versatility, showmanship, ability and sales potential, the Soul Survivors o pointed 2nd place Yesterday's Obsession, and more than a dozen other ac Members of the act are (from left) Mike Ehrke, Jim Wood, Robin Raglai Wayne Roberts and Gary Bussart.

# groupies

The first on-the-scene recorded documentary study of the groupie phenomenon as revealed by the groupies themselves. On Earth Records. The sleeper smash of the year.



on Earth Records Stereo #ELPS-1000 Produced by Alan Lorber



Earth Records, 322 West 48th Street, New York, N.Y. 10036

#### **Talent On Stage**

#### **ABBE LANE DICK SHAWN**

FRONTIER HOTEL, LAS VEGAS— The New Frontier is currently exhib-iting your vintage wool jacket, the one in the closet with the moth hole in the right sleeve. Comfortable enough. And O.K. for rainy nights. But styled strictly for the '50s. — Comedian Dick Shawn, who began his career with an entertainment unit in World War II, and was a "loser" on the Arthur Godfrey Tuesday night Talent Show, seems reluctant to dump ancient routines. There's the cane dance warmth projection bit, his take off on "current" (tho' not really) dumb lyric singers and that enduring climax—the great grand-dad "Massa Richard" routine offered to the "Bat-tle Hymn of the Republic" backdrop. It remains one of the all time great tub closers. Along the way there's she quotable line—"I'm not supersti-tious. Still I'd never walk under a black cat ... especially Lou Alcin-dor." Shawn's timing is as good as ever. But not all of his material is timeless. timeless. Abbe Lane visually reconstructs re-

McKENNA

MENDELSON

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collections of Rita Hayworth, one of the immortal sex goddesses of the dys. Her flaming red hair and elo-quent body are almost alone worth the price of admission. Unfortunately (un-tive Hayworth) she does not lip synch to better singers. Still her voice is mu-she torso-turns with compelling aban-don. Repertoire, thankfully, is not all tatin-rock. But there's enough to please Cugat devotees. Tunes include "Help Yourself," "Guatanamera," "Dancing in the Street," a trio of Johim favorites and several distin-guished Academy award "losers." Too, there are songs demonstrating in bi-lingual talents: French, Port-dish. Let's not forget that Miss Lane is an international star — born in zooklyn. "The crispiest Strip contingent we've countered since Basie left tow." Tagether a pleasant if not memor-able." collections of Rita Hayworth, one of

#### HERBIE MANN

PLAZA 9 - Herbie Mann, who continually surprises us with new groups and new explorations in sounds, surprised new explorations in sounds, surprised us last week by having the same group we saw him with in Central Park last season. No complaints on our part, though, for the group, consisting of Roy Ayres on vibes, Sonny Sharrock on guitar, Miroslav Vitous on bass and Bruno Carr on drums, is as exciting a musical aggregation as we've seen in a long time

musical aggregation as we've seen in a long time. Mann is essentially still into the slight rock sound that marked his re-cent chart album, "Memphis Under-ground," and though the group per-sonnel hasn't changed in the last year, the musical competence has increased as the band has grown tighter. Without being loud, Sonny Sharrock manages to produce some very inventive sounds from his amplified acoustic guitar. The interplay between Sharrock,

BITTER END, NYC-All too often a BITTER END, NYC—All too often a new artist relies on the appeal of per-formers who have influenced him to establish his own reputation. These soloists or groups borrow heavily on material or mannerisms already pop-ularized by hit acts to gain audience

ously dancing and moving around her group, keeping the infectious rhythm going with tambourine, clapping, and the zealous look of excitement mirrored in her expressions.

the zealous look of excitement mirrored in her expressions. One of the best numbers of the eve-ning was a bit of cajun music, via Sal Valentino's superb "Alligator Man", highlighted by excellent fiddle-work and full-scale audience partici-pation in the form of hoots, howls, and fervent hand clapping. After a much-deserved standing ovation, Miss Ronstadt closed her set with her Stone Ponies hit, "Different Drum". The arrangements, however, were much tighter than previously and her voice, now that it's been let loose to follow its natural direction, was immeasurably better. Preceding her on the bill was the debut of folk singer Jackson Browne, fabled in pop circles as one of the ori-ginal "Orange County Three" (with Tim Buckley and Steve Noonan). In light of being his first public perfor-mance, he was unusually relaxed and developed an easy rapport with the audience with his polished vocal deli-very and excellent original lyrics.

Ayres and Mann's flute (somehow I always think of the flute as being part of Mann's face) on such carefully picked tunes as "Tangier" (a Donovan song), "Ooh Baby" (written by Chris Hill of Everything Is Everything and Free Spirits fame). "Look To The Sky" and "Memphis Underground" is truly wondrous to enjoy. Though the Plaza 9 is a quiet, inti-mate room, its management has not

mate room, its management has not learned that an artist on the order of Herbie Mann is a thing unto himself. Herbie Mann is a thing unto himself, and not merely an accompaniment for the fine food they serve. Mann was justifiably upset over the audience's involvement with their food, but at Plaza 9 prices, not too many people wanted their food to go to waste. The answer, of course, is quick service, with no meals served during the show. A compromise to feed both stomach and head.

#### **TURLEY RICHARDS**

p.s.

notice. And, all too frequently, the same performers continue to take an easy way out, failing to bring some-thing of their own into their future.

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He also has a unique ability to match material so that he is able to open his set with an audience invitation that moves quietly into "Eleanor Rigby"; or snap his viewers to attention by an nouncing that his next number will be a Sam Cooke ballad only to strum "Blowin' in the Wind" with a seque to "A Change is Gonna Come." His entire act, as was the case with each song, built from the imitative to the original. The early series of num bers grew from the familiar to the powerful as Richards came to a cli max with exceptional renderings o "Just Like a Woman" and "How Car I Be Sure."

I Be Sure.

Just as with his individual songs though, the finishing note was again a

theatrical gesture. All Richards needs is some help with a manager, the raw material is extraordinary



LOU ALEXANDER (in white) is shown completing his contract bring ing the comedian to United Artists Records. Officiating at the legal rite are U.A. vice president Mike Liptor (left) and his publicity representative Saul Richfield. First product from Lou Alexander will be a comedy album "The Earth Shattering Lou Alex ander."

THE TROUBADOUR, LOS ANGELES — It's unfortunate that the current trend is to rate all female pop/rock singers by the duo yardstick of Janis Joplin and Grace Slick. Unfortunate because Linda Ronstadt, by evidence of her opening night performance at the Troubadour Tuesday (16) rapidly put both singers to shame through an awesome display of vocal ability, stage presence, and pure sexiness.

awesome display of vocal ability, stage presence, and pure sexiness. Miss Ronstadt, known best for her association with the folkish Stone Ponies, is on the solo trail now, backed by a four-piece unit playing some of the tastiest backup around. But the stage belonged to Linda and her new-found country music repertoire

stage belonged to Linda and her new-found country music repertoire. With material ranging from John Loudermilk to Bob Dylan to Randy Newman to Fred Neil, she enthralled the audience from her opening num-ber, "Silver Threads and Golden Needles", with her funky country-gospelish belting voice. Looking like a cross between the proverbial hill-billy's beautiful daughter and the glamour of a Raquel Welch, barefoot and in an eye-catching sequined mini, she was perpetual motion on stage. If she wasn't leading the singing or joining in harmonies, she was continu-

#### **JEAN LUC PONTY**

LINDA RONSTADT **JACKSON BROWNE** 

THEE EXPERIENCE, LOS ANGELES —People both in and out of the indus-try keep trying to put labels and cate-gories to the new, fresh types of music that are emerging continuously via re-cords and live performances. All mu-sic, according to them, must fit into a certain mold and stay there. No cross-pollination allowed! — Well, such a mixture occurred last Monday night at Thee Experience and it couldn't have been more successful. World-Pacific Records, in a calculated risk, decided to book Jean Luc Ponty, the contemporary king of jazz violin, into a rock club among rock acts and see what kind of audience reaction he'd receive. Would you believe ... stand-ing ovations? — Ponty, looking all the part of a young, French choirboy with violin in hand, was a visual contradiction in himself. So was his music. Quite ably backed by the George Duke Trio, Ponty used his violin like a guitar, eliciting bursts of staccato that quickly blended

backed by the George Duke Trio, Ponty used his violin like a guitar, eliciting bursts of staccato that quickly blended into crescendos of controlled feedback ... then into softer, more delicate things. The Trio, led by pianist George Duke, were extremely exciting (play-ing double-time most of the evening) and went a long way in contradicting the death of jazz. But the spotlight was on Ponty. His

But the spotlight was on Ponty. His

sound is immediately reminiscent of Stephane Grappely, the violinist for Django Reinhardt. But whereas the former was largely relegated to back-up chores, Ponty clearly was the lead player on stage. His work on "Light My Fire" (the only familiar "pop" number of the set) clearly demonstrat-ed his flair for improvisation; the sev-eral high-registered codas he emitted from his instrument immediately got eral high-registered codas he emitted from his instrument immediately got the audience, who sat very quiet through his opening number, onto their feet and dancing. They didn't look at Ponty's music as jazz or jazz-rock or any other forcefed label; it had a good beat, was unusual and exciting, and was done with taste. That's all that mattered mattered. It's significant to note that Thee Ex-

It's significant to note that Thee Ex-perience, unlike most other rock clubs, has an audience made up mostly of musicians. Hence, the ovations Ponty received were double-justified. The set closed with a jam, with Frank Zappa on guitar. It was avant-garde, to say the least. People ask about the disappearance of enthusiasm in pop music. Well, Ponty attracts excitement like a mag-

of enhusiasm in pop music. Well, Ponty attracts excitement like a mag-net. The Iron Butterfly, who followed the Frenchman with a special "guest set", were quite pale in comparison. D.5.

#### Top 50 In ushBox R&B Locations

		CAVER OF THE OWNER
I CAN'T GET NEXT TO YOU Temptations (Gordy 7093) 1	26	DADDY'S LITTLE MAN O. C. Smith (Columbia 44948) 31
SHARE YOUR LOVE WITH ME Aretha Franklin (Atlantic 2650) 2	27	WALK ON BY Isaac Hayes (Enterprise 9003) 27
OH WHAT A NIGHT Dells (Cadet 56491) 3	28	IT'S TRUE I'M GONNA MISS YOU Carolyn Franklin (RCA 0188) 28
THAT'S THE WAY LOVE IS Marvin Gaye (Tamla 54185) 5	29	DOIN' OUR THING Clarence Carter (Atlantic) 32
YOUR GOOD THING IS ABOUT TO END Lou Rawls (Capitol 2550) 4	30	LET ME BE THE MAN MY DADDY WAS Chi-Lites (Brunswick 755414) 26
WHAT'S THE USE OF BREAKING UP Jerry Butler (Mercury 72980) 6	31	CRUMBS OFF THE TABLE The Glass House (Invictus 9071) —
HOT FUN IN THE SUMMERTIME Sly & The Family Stone (Epic 10497) 7	32	THE BEST PART OF A LOVE AFFAIR The Emotions (Volt 4021) 38
BY THE TIME I GET TO PHOENIX Isaac Hayes (Enterprise 9003) 8	33	HOOK & SLING Eddie Bo (Scram 117) 23
WORLD James Brown (King 6258) 18	34	BY THE TIME I GET TO PHOENIX Mad Lads (Volt 4016) 39
GOING IN CIRCLES Friends of Distinction (RCA 0204) 19	35	MY BALLOON'S GOING UP Archie Bell & The Dells (Atlantic 2663) 42
THE NITTY GRITTY Gladys Knight & The Pips (Soul 35063) 9	36	LET A WOMAN BE A WOMAN, LET A MAN BE A MAN Dyke & The Blazers (Original Sound 185) 40
ICOULD NEVER BE PRESIDENT Johnny Taylor (Stax 0046) 12	37	KOOL AND GANG Kool & The Gang (De-Lite) 37
CHAINS OF LOVE Bobby Bland (Duke 449) 10	38	THESE ARE THE THINGS THAT MAKE ME KNOW YOU'RE GONEHoward Tate (Turn Table 505)35
YOU GOT YOURS, I'VE GOT MINE Delfonics (Philly Groove 157) 14	39	HELPLESS Jackie Wilson (Brunswick 554181) 45
NOBODY BUT YOU BABE Clarence Reid (Alston 4574) 11	40	WE'LL CRY TOGETHER Maxine Brown (CUR 3001) 46
WHAT DOES IT TAKE Jr. Walker & All Stars (Soul 35062) 16	41	YOU MADE A BELIEVER OUT OF ME Ruby Andrews (Zodiac 1015) 36
Ted Taylor (Room 34) 20	42	POOR MAN Little Milton (Checker 1221) 48
LET'S GET TOGETHER Little Milton (Checker 1225) 17	43	BACKFIELD IN MOTION Mel & Tim (Bamboo 107) —
JEALOUS KIND OF FELLOW Garland Green (UNI-55143) 24	44	TILL YOU GET ENOUGH Watts 103rd St. Rhythm Band (W.A. 7298) 41
CHOICE OF COLORS Impressions (Curtom 1943) 15	45	LIFE & DEATH IN G&A Abaco Dream (A&M 1081) 43
GET OFF MY BACK WOMAN B. B. King (Blues Way 61026) 25	46	OUT OF SIGHT, OUT OF MIND Little Anthony & The Imperials (UA 50552) 34
IDO The Moments (Stang 5005) 21	47	SAD GIRL The Intruders (Gamble 235) 47
THE SWEETER HE IS Soul Children 30	48	CRYSTAL BLUE PERSUASION Joe Bataan (Uptite 0014) 49
IN A MOMENT Intrigues (Yew 1001) 29	49	ALWAYS DAVID Mel & Tim (Bamboo 107) -
- IOWDOWN		WAC IT COOD

WAS IT GOOD

Isley Bros. (T-Neck

908)

50

#### **Capitol Stars Appear In Special Xmas Packaging**

HOLLYWOOD — Capitol Records has a special LP approach for the forth-coming Christmas season. In the traditional spirit, there will be double Christmas albums from Jackie Gleason, Fred Waring and various country and instrumental artists, plus a re-release of David Rose's popular album, "Little Drum-mer Boy." In a more conter

In a more contemporary mood, Douglas Leedy on Moog Synthesizer will be heard on "A Very Merry Elec-tric Christmas To You." In addition to the Christmas albums

#### E.H. Morris Deal W/Charles Hansen

NEW YORK — The printed product of Edwin H. Morris & Co. will, ef-fective Oct. 1, be produced and mer-chandised through the Charles H. Hansen organization. Hansen will act as the sole and exclusive distributor for the U.S. and Canada. Sol Reiner will continue as the sales and produc-tion manager in behalf of the Morris company, being named as the liaison between Morris and Hansen.

#### **Cheyette To Cap; Barskin Promoted**

HOLLYWOOD — Attorney Herbert Cheyette has been appointed Capitol Records' eastern business affairs manager, and Hollywood-based Doovid Barskin has been promoted to director of business affairs. Cheyette, formerly a senior attorney for the CBS/Columbia Group, has been added to Capitol's New York staff, responsible for business affairs, including contract negotiations.

staff, responsible for business affairs, including contract negotiations. Cheyette's position was created as part of Capitol's plan to expand its New York operation. The plan, in-volving the addition of three A & R producers and four executives, was announced last month by Capitol Records President Sal Iannucci. Barskin's promotion is part of an

Records President Sal Iannucci. Barskin's promotion is part of an overall expansion of CRI's business affairs activities. Also in conjunction with this expansion, Chaum announced that a business affairs negotiator will be added to Capitol's headquarters staff.

staff. Cheyette, a resident of Manhasset, Long Island, is a graduate of Haver-ford College and Yale Law School. As attorney for a group of ASCAP pub-lishers, he was prominent in the suc-cessful fight to revise the ASCAP dis-tribution system under Justice De-partment supervision. In 1960 Cheyette joined the legal staff of the CBS Television Network, and two years ago he was appointed senior attorney of the CBS/Columbia Group.

#### **Richardson And Davis Producing Off B'way**

Producing Off B'way NEW YORK — The new production team of Robert E. Richardson and Joe Davis is readying "Billy Noname," a new "today" musical, for a late 1969-early 1970 opening off-Broadway. At this moment, the opening date depends on the availability of a suitable theater. The show, budgeted at \$75,000, is written by London-born lyricist and composer Johnny Brandon and young black dramatist William Wellington Mackey and concerns events of the last thirty years, as seen through the eyes of a sensitive and talented Amer-ican black boy.

#### Stewart To Direct Nat'l Promo For ABC, Bluesway, **Impulse And APT Labels**

LOS ANGELES — ABC Records has named Lou Stewart, formerly national promotion man for the firm's newly revived APT label, as national pro-motion director for the ABC, Blues-way and Impulse labels, as well as APT. ABC Records vice president Howard Stark made the appointment. Stewart has been with APT since July.

S Packaging
there will be deluxe holiday gift-sets, including the entire soundtrack of "Romeo and Juliet" in a four-record set with a 48-page full-color book of the movie script; a rock package featuring the Steve Miller Band's "Sailor," the Quicksilver Messenger Service and The Band's "Music From Big Pink"; an original cast package that includes three Broadway musical — "Zorba," "Canterbury Tales" and "Celebration"; a six-record giftset devoted to the music of the big bands; a five-record set of the guitar music of Laurindo Almeida; a six-record set of Country artists and a three-record set of Marlene Dietrich recordings called "The Magic of Marlene." The Romeo and Juliet and took packages will also be available on 8-track and cassette tape.
The heavy Christmas release also ficuldes a series of deluxe three-pack age gift-sets devoted to the previously released works of some of Capitol's favorite recording stars. This list features the Beatles, the Beach Boys, Gen Campbell, Jackie Gleason, Lou Rawls and the Lettermen, as well as Buck Owens and other country and western artists. The Beatleas package, for example, will contain "Meet iff-set package is available on 8-track."
Buck Owens and other country and western artists. The Beatleas package, for example, will contain "Meet iff-set package is available on 8-track.
The Beatles, "Yesterday and Today" and "Magical Mystery Tour." Each gift-set package is available on 8-track.

#### Saner Is MGM's New Regional Sales Mgr.

NEW YORK — MGM Records has appointed Chris Saner regional sales manager, it was announced last week by Lenny Scheer, director of sales, distribution and MGM branches. Saner, who will report to Sol Greenburg, album sales manager, has a twenty year background in record sales and distribution. Prior to joining MGM, he held executive positions with 20th Century-Fox and Reprise Records.



LOWDOWN POPCORN

wn (King 6250)

#### **Vital Statistics**

DETAILED INFORMATION ABOUT TITLES ON THE CASH BOX TOP 100 THIS WEEK

•New To The Top 100 #1 SUGAR SUGAR (2:48) Archies-Calendar 1008 1133 Ave of the Americas, NYC. PROD: Jeff Barry 729 7th Ave, NYC. PUB: Don Kirshner BMI 655 Madison Ave, NYC. WRITERS: Barry-Kim FLIP: Melody Hill

#2 HONKY TONK WOMEN (3:03) Rolling Stones-London 910 539 W 25 St. NYC. PROD: Jimmy Miller, London England PUB: Gideon BMI c/o Allen Klein 1700 Bway, NYC. WRITERS: Jagger-Richards ARR: Rolling Stones FLIP: You Can't Always Get What You Want

#3 EASY TO BE HARD (3:10) 3 Dog Night-Dunhill 4203 449 S Beverly Dr. Bev. Hills, Calif. PROD: Gabriel Mekler c/o Dunhill PUB: United Artists ASCAP 729 7th Ave, NYC. WRITERS: G. McDermot-J. Rado-G. Ragne FLIP: Dreaming Isn't Good For You

#4 LITTLE WOMAN (2:22) Bobby Sherman-Metromedia 121 1700 Bway, NYC. PROD: Jackie Mills Of Wednesday's Child Prod. PUB: Green Apple BMI 6430 Sunset Blvd. L.A. Calif. WRITER. D. Janssen ARR: AI Capps FLIP: One Too Many Mornings

#5 JEAN (3:11) Oliver-Crewe 334 1841 Bway, NYC. PROD: Bob Crewe (same address) PUB: 20th Century ASCAP 444 W 56 St. NYC. WRITER: Rod McKuen ARR: Hutch Davie FLIP: The Arrangement

Unitad Artists Records



NEW FROM UNITED ARTISTS RECORDS

Here's some honest, heavy underground music from London. Play it loudly.



#6 I'LL NEVER FALL IN LOVE AGAIN (2:55) Tom Jones-Parrot 40018 539 W 25 St. NYC. PROD: Peter Sullivan c/o EMI Hayes Middlesex London W1 England. PUB: TRO-Hollis BMI 10 Col. Circle, NYC. WRITERS: Donegan-Currie FLIP: Once Upon A Time

#7 GREEN RIVER (2:31) Creedence Clearwater Revival-Fantasy 625 1281 30th St. Oakland, Calif. PROD: John Fogerty c/o Fantasy PUB: Jondora BMI c/o Fantasy WRITER: J. Fogerty ARR: J. Fogerty FLIP: Commotion

#8 THIS GIRL IS A WOMAN (3:09) Gary Puckett & Union Gap-Columbia 44967 51 W 52 Street, NYC. PROD: Dick Glasser 6760 Hill Pk Dr. L.A. Cal. PUB: Three Bridges ASCAP 110 W 57 St. NYC. WRITERS: V. Millrose-A. Bernstein ARR: Ernie Freeman FLIP: His Other Woman

#9 I CAN'T GET NEXT TO YOU (2:53) Temptations-Gordy 7093 2457 Woodward Ave, Detroit, Mich. PROD: Norman Whitfield c/o Gordy PUB: Jobete BMI (same address) WRITERS: Whitfield-Strong FLIP: Running Away

WRITERS: WHITERS USING TEACH #10 EVERYBODY TALKIN' (2:43) Nilsson-RCA 9544 1133 Ave of the Americas, NYC. PROD: Rick Jarrard c/o RCA PUB: Cocanut Grove BMI-Third Story BMI 5455 Wilshire Blvd. L.A. Calif. WRITER: Neil ARR: Gerge Tipton FLIP. Don't Leave Me

#11 GET TOGETHER (4:37) Youngbloods-RCA 9752 1133 Ave of the Americas, NYC. PROD: Felix Poppalardi for BSM-161 W. 54 St. NYC. PUB: Irving BMI 1416 N La Brea Ave., L. A. Cal. WRITER: Chet Powers FLIP: Beautiful

#12 #12 #12 WHEN I DIE (3:20) Motherlode-Buddah 131 1650 Bway, NYC. PROD: Mort Ross-Doug Riley 31 Prince Arthur Ave, Toronto, Canada PUB: Modo BMI c/o Allouette 1650 Bway, NYC. WRITERS: Kennedy-Smith FLIP: Hard Life

#13 A BOY NAMED SUE (3:40) Johnny Cash-Columbia 44944 51 W 52 Street, NYC. PROD: Bob Johnston c/o Columbia PUB: Evil Eye BMI WRITER: S. Silverstein FLIP: San Quentin

#14 CARRY ME BACK (2:50) Rascals-Atlantic 2664 1841 Bway NYC. PROD: Rascals in Coop. with Arif Mardin c/o Atlantic PUB: Slacsar ASCAP 444 Mad. Ave NYC. WRITER: F. Cavaliere FLIP: Real Thing

#15 OH WHAT A NIGHT (4:02) Dells-Cadet 5649 320 E 21 St. Chicago, III. PROD. Bobby Miller c/s Odet PUB: Contra BMI 1619 Bway, NYC. WRITERS: Junior & Funches ARR: Chas. Stepney FLIP: Believe Me

**#16 I'M GONNA MAKE YOU MINE (2:41) Lou Christie-Buddah 116** 1650 Bway, NYC. PROD: Progressive Media 300 W 55 St. NYC. PUB: Pocket Full Of Tunes BMI 39 W 55 St. NYC. WRITER: Tony Romeo ARR: Stan Vincent FLIP: I'm Gonna Get Married

ARR: Mort Garson FLIP: Catch The Wind

H18 SHARE YOUR LOVE WITH ME (3:16) Aretha Franklin-Atlantic 2650 1841 Bway, NYC. PROD: Jerry Wexler-Tom Dowd-Arif Mardin c/o Atlantic PUB: Don BMI 2809 Erastus St. Houston, Tex. WRITERS: D. Malone-A. Braggs FLIP: Pledging My Love/The Clock

#19° SUSPICIOUS MIND (4:22) Elvis Presley-RCA 1133 Ave of the Americas, NYC. PUB: Press BMI 905 16th Ave S.Nashville, Tenn. WRITER: Mark James FLIP: You'll Think Of Me

#20 HOT FUN IN THE SUMMERTIME (2:37) Sly & The Family Stone-Epic 10497 51 W 52 Street, NYC. PROD: Sly Stone for Stone Flower 700 Urbano, San Francisco, Calif. PUB: Stone Flower BMI (same address) WRITER: S. Stewart FLIP: Fun

#21 #ATS THE WAY LOVE IS (3:15) Marvin Gaye-Tamla 54185 2457 Woodward Ave., Detroit, Mich. PROD: Norman Whitfield c/o Tamla PUB: Jobete BMI (same address) WRITERS: N. Whitfield-B. Strong WRITERS: N. Whitfield-B. Strong ARR: Wade Marcus-Paul Riser FLIP: Gonna Keep On Tryin' Till I Win Your Love

#22 WHAT KIND OF A FOOL DO YOU THINK I AM (2:13) Bill Deal & Rondells-Heritage 817 1855 Bway, NYC. PROD: A Jerry Ross Prod. c/o Heritage PUB: Low Twi-BMI P.O. Bx 9687 Atlanta, Ga. WRITER: Ray Whitley FLIP: Are You Ready For This #23 Bob Dylap-Columbia 44926 51 West 52nd Street, NYC. PROD: Bob Johnston c/o Columbia PUB: Big Sky ASCAP P.O. Bx 27 Prince St. Sta. NYC. WRITER: B. Dylan FLIP: Peggy Day

#24 KEEM-O-SABE (2:07) Electric Indian-United Artists 50563 729 7th Ave, NYC. PROD. Len Barry c/o U.A. PUB: U.A. ASCAP (same address) Binn ASCAP (257 Bayard Rd. Upper Darby, Pa. Elaine ASCAP WRITERS: B. Barisoff-B. Binnick ARR: Tom Sellers FLIP: Broad Street

#25 SUGAR ON SUNDAY (2:59) Clique-White Whale 323 8961 Sunset Blvd. L.A. Calif. PROD: Jerry Zekley for Gulf/Pacific 8961 Sunset Blvd. L.A. Calif. PUB: Big Seven BMI c/o Patricia 17 W 60 St. NYC. WRITERS: T. James-M. Vale FLIP: Superman

#26 SOUL DEEP (2:25) Box Tops-Mala 12040 1776 Bway, NYC. PROD: Tommy Cogbill-Chips Moman 827 Thomas St. Memphis, Tenn. PUB: Earl Barton BMI 1121 S. Glenstone, Springfield, Mo. WRITERS: Wayne-Carson-Thompson FLIP: (The) Happy Song

#27 PUT A LITTLE LOVE IN YOUR HEART Jackie DeShannon-Imperial 66385 6920 Sunset Blvd. L. A. Calif. PROD: V.M.E. 54 E. Colorado Blvd. Pasadena,Cal. PUB: Unart BMI 729 7th Ave, NYC. WRITERS: J. DeShannon-Jimmy Holiday-Randy Myers ARR: V.M.E.-J. Langford FLIP: Always Together

#28 WHAT'S THE USE OF BREAKING UP (2:36) Jerry Butler-Mercury 72960 35 E. Wacker Dr. Chicago, III. PROD: Gamble Huff 250 S. Broad St. Phila, Pa. PUB: Assorted BMI c/o Gamble Huff Parabut BMI 1501 Bway, NYC. WRITERS: Gamble-Bell-Butler ARR: Martin-Bell FLIP: A Brand New Me

#29 I'D WAIT A MILLION YEARS (2:35) Grass Roots-Dunhill 4189 449 S. Beverly Dr., Bev. Hills, Calif. PROD: Steve Barri c/o Dunhill PUB: Teeny-Bopper ASCAP 932 N. Larabee, L.A. Calif. WRITERS: Gary Zekley-M. Bottler ARR: Jimmi Haskell FLIP: Fly Me To Havana

#30 MAKE BELIEVE (2:50) Wind-Life 200 c/o Earth 322 W 48 St. NYC. PROD: Bo Gentry c/o Earth PUB: Love Songs/Peanut Butter BMI 1650 Bway, NYC., % Alovette WRITERS: Bo Gentry-Joe Levine FLIP: Groovin' With Mr. Bloe

#31 MOVE OVER (3:07) Steppenwolf-Dunhill 4205 449 S Beverly Dr. Bev. Hills, Calif. PROD: Gabriel Mekler c/o Dunhill PUB: Trousdale BMI (same address) WRITERS: John Kaye-G. Mekler FLIP: Power Play

#32 TRACY (2:05) Cuff Links-Decca 32533 445 Park Ave, NYC. PROD: Paul Vance-Lee Pockriss 160 W 73 St NYC. PUB: Vanlee ASCAP 101 W 55 St. NYC. Emily ASCAP 160 W 73 St. NYC. WRITERS: Paul Vance Lee Pockriss ARR: L. Pockriss FLIP: Where Do You Go?

#33 YOUR GOOD THING (2:51) LOU RAWLS-Capitol 2550 1750 N Vine, L.A. Calif. PROD: Dave Axelrod c /o Capitol PUB: East BMI 926 E McLemore, Memphis, Tenn. WRITERS: Issac Hayes-David Porter FLIP: Season Of The Witch

#34 #30 Rugbys-Amazon 1 3106 Belimont Blvd. Nashville, Tenn. PROD: Steve McNicol 5502 Lodima Way, Louisville, Ky. PUB: Shelby Singleton BMI 3106 Belmont Blvd. Nashville, Tenn. WRITER: S. McNicol FLIP: Stay With Me

#35 DADDY'S LITTLE MAN (3:59) O.C. Smith-Columbia 44948 51 West 52 Street, NYC. PROD: Jerry Fuller c/o Columbia PUB: B&B BMI P.O. Bx 7816 Detroit, Mich. WRITER: Mac "Scott" Davis ARR: H.B. Barnum FLIP: If I Leave You Now

#36 NOBODY BUT YOU BABE (2:46) Clarence Reid-Alston 4574 1841 Bway, NYC. PROD: Brad Shapiro-Steve Alaimo c /o Alston PUB: Sherlyn BMI 495 S.E. 10th Ct. Hialeah, Fla. WRITERS: Reid-Clarke ARR: The Zoo FLIP: Send Me Back My Money

#37 IN A MOMENT (2:50) Intrigues-Yew 1001 250 West 57 Street, NYC. PROD: Martin-Bell c/o Yew PUB: Odum-Neiburg BMI WRITERS: Odum-Neiburg FLIP: Scotchman Rock #38° AND THAT REMINDS ME (3:25) Four Seasons-Crewe 333 1841 Bway, NYC. PROD: Bob Crewe-Bob Gaudio (same address) PUB: Symphony House ASCAP Taventzien Strasse, Berlin W. Germany WRITERS: Stillman-Bargoni FLIP: The Singles Game 1

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#39 #39 #39 I'M A BETTER MAN (2:50) Engelbert Humperdink-Parrot 40040 539 W 25 Street NVC. PROD: Peter Sullivan c/o Decca Ltd. 9 Albert Embankment, London, Eng. PUB: Blue Seas ASCAP Jac ASCAP c/o Fred E. Ahlert Jr. 15 W 48st NYC. WRITERS: Bacharach-David FLIP: Cafe (Casa Hai Messo-Nel Caffe) #40

#40 WE GOTTA ALL GET TOGETHER (2:58) Paul Revere & The Raiders-Columbia 44970 51 W 52 St. NYC. PROD: Mark Lindsay 9125 Sunset Blvd. L.A. Cal. PUB: Boone BMI Box 200 Des Moines, Iowa WRITER: F. Weller ARR: M. Lindsay FLIP: Frankfort Side Street

#41 YOU GOT YOURS & I'LL GET MINE (3:06) Delfonics-Philly Groove 157 C/o Bell Records, 1776 Bway, NYC. PROD: Stan & Bell 285 S. 52nd St. Phila, Pa. PUB: Nickel Sho BMI c/o Stan & Bell WRITERS: T. Bell-W. Hart ARR: Thom Bell FLIP: Loving Him

#42 #UNNING BLUE (2:27) Doors-Elektra 45675 1855 Bway, NYC. PROD: Paul A Rothchild c/o Elektra PUB: Niper/Doors ASCAP 51 W 51 St.NYC. WRITER: Krieger FLIP: Do It #43°

#43° THE WEIGHT (3:00) Diana Ross & Supremes & Temptations-Motown 115 2457 Woodward Ave, Detroit, Mich. PROD: Frank Wilson c/o Motown PUB: Dwarf ASCAP 640 5th Ave, NYC. WRITER: Jaime Robertson ARR: Tom Baird FLIP: For Better Or Worse

#44 WORLD (Part 1) (3:10) James Brown-King 6258 1540 Brewster Ave, Cinn. Ohio PROD: James Brown PUB: Dynatone BMI (same address) WRITER: J. Brown-ARR: J. Brown FLIP: World (Part 2)

#45 NO ONE FOR ME TO TURN TO (2:20) Spiral Starecase-Columbia 44924 51 West 52 Street, NYC. PROD: Sonny Knight c/o Columbia PUB: Spiral BMI 241 Sands Ave, Las Vegas, Nev. WRITER: P. Upton ARR: AI Capps FLIP: Sweet Little Thing

#46 MUDDY MISSISSIPPI LINE (2:41) Bobby Goldsboro-U.A. 50565 729 7th Ave, NYC. PROD: Bob Montgomery-B. Goldsboro c/o U.A. Nashville, Tenn. PUB: Detail BMI 729 7th Ave, NYC. WRITER: B. Goldsboro ARR: Don Tweedy FLIP: Richer Man Than I

#47 BIRTHDAY (2:42) Underground Sunshine-Intrepid 75002 1650 Bway, NYC. PROD: Underground Sunshine c/o John Little, Madison, Wisc. PUB: Maclen BMI 1780 Bway, NYC. WRITERS: Lennon-McCartney FLIP: All I Want Is You

#48° YOU'VE LOST THAT LOVIN' FEELIN' (4:13) Dionne Warwick-Scepter 12262 254 W 54 St. NYC. PROD: Bachrach-David Produced by Chips Moman-Dionne Warwick 15 E 48 St. NYC. PUB: Screen Gems/Columbia BMI 711 5th Ave. N WRITERS'. B. Mann-C. Wheil-P. Spector FLIP: Window Wishing

#49 MAH-NA-MAH-NA (2:07) Original Soundtrack-Ariel 500 Div. of Progresive Media 300 W 55 St. NYC. PUB: E.B. Marks BMI 136 W 52 St. NYC. WRITER: Piero Umiliani FLIP: You Try To Warn Me

#50 LAUGHING (2:44) Guess Who-RCA 0195 1133 Ave of the Americas, NYC. PROD: Jack Richardson c/o Numbus 9 131 Hazelton Ave Toronto, Canada PUB: Dunbar BMI 1650 Bway, NYC. WRITERS: Bachman-Cummings FLIP: Undun

WEDDING BELL BLUES (2:42) 5th Dimension-Soul City 779 6920 Sunset Blvd. L.A. Calif. PROD: Bones Hower 8833 Sunset Blvd. L.A. Cali PUB: Tuna Fish BMI 555 Mad. Ave. NYC. WRITER: Laura Nyro ARR: Bob Alciver-Bill Holman-Bones Howe FLIP: Lovin' Stew

#52\* BABY ITS YOU (2:24) Smith-Dunhill 4206 449 S Beverly Dr. Bev. Hills, Calif. PROD: Joel Sill-Steve Barri c/o Dunhill PUB: Dolfi ASCAP 1619 Bway, NYC. WRITERS: Bacharach-David-Williams ARR: Jimmie Haskell FLIP: I Don't Believe (I Bel

#53° HERE I GO AGAIN (2:56) Smokey Robinson & Miracles-Tamla 54183 2457 Woodward Ave, Detroit, Mich. PROD. W. Moore-T. Johnson c/o Tamla PUB: Jobete BMI (same address) WRITERS: Robinson-Johnson-Cleveland-Moore ARR: Wade Marcus FLIP: Doggone Right

#### ital Statistics

DETAILED INFORMATION ABOUT TITLES ON THE CASH BOX TOP 100 THIS WEEK

To The Top 100

DF THE COMMON PEOPLE (2:37) ns-Metromedia 142 Javay, NYC. Don Carroll 1270 Tacoma Dr.NW. Atlanta, Ga. 'ree BMI 905 16th Ave S. Nashville, Tenn. IRS: J. Hurley-R. Wikins 'mery Gordy FLIP: Wheel Of Fortune

IT MAKE YOU WANT TO GO HOME (3:18) uth-Capitol 2592 V Vine, L.A. Calif. Joe South c/o Lowery ox 9687 Atlanta Ga owery BMI (same address) IR: J. South FLIP: Heart's Desire

RAIN (2:42) Fruitgum Co.-Buddah 130 Bway, NYC. Super K by J. Katz-J. Kasenetz /57 St. NYC. Kaskat BMI c/o Super K ERS: Katz-Kasenetz-R. Cordell Eternal Light

1970 LA.C

, Pa

DOD TOGETHER (2:55) Kim-Steed 720 'th Ave, NYC. ) Jeff Barry c/o Steed Unart BMI 729 7th Ave, NYC. Im BMI 130 V57 St. NYC. ERS: Jeff Barry-Andy Kim I Got To Know

(3:05) Ison-Soul City 775 Ison-Soul City 775 Rivd, H'wood, Calif. Sunset Bivd. Hwood, Calif. D. Johnny Rivers Sunset Bivd. L.A. Calif. Jondora BMI 30th St. Oakland, Calif. FR. John Fogerty By The Time I Get To Phoenix.

OF A LOVIN' MAN (2:43) nanan Bros. — Event 3305 W 54 St. NYC. D: Cashman-Pistilli-West (55 St. NYC. : Blending Well-ASCAP 40 W 55 St. NYC. I FRS: Cashman-Pistelli-West : I'll Never Get Enough

• **FHE TIME I GET TO PHOENIX (6:45) c Hayes-Enterprise 9003** E McLemore, Memphis, Tenn. •D: Al Bell-Marvel Thomas-Allan Jones c/o Entrp. Johnny Rivers BMI 6400 Sunset Blvd. L.A. Cal. TER: Jim Webb FLIP: Walk On By

GIRL (1:55) Jders-Gamble 235 O Bway, NYC. D: Gamble Huff 250 S. Broad St. Phila, Pa. 3: I.P.G. BMI 1175 Howard St. SanFran. Cl. TERS: Smith-Wiggins \* Lets Go Downtown

LOUS KIND OF FELLOW (2:45) land Greene-UNI 55143 5 Sunset Blvd. L.A. Calif. D). Joe Armstead-Mike Terry for nt Entrp. 8144 S Cottage Grove, Chi. III. 3 Colfam BMI c/o Giant Entp. ITERS: J. Armstead-G. Greene-R. Browner-M.Dollison 2: I Can't Believe You Quit Me

I ING IN CIRCLES (4:32) ands Of Distinction-RCA 0204 33 Ave of the Americas, NYC. 3D. John Florenz C/o RCA H'wood, Cal. B. Porpete BMI 1820 S. Van Ness, L.A. Cal. ITERS: Poree-Peters ARR: Ray Cork Jr. P. Let Yourself Go

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nla and-Mi ight BEN JAMES (2:44) my Rogers & First Edition-Reprise 1854 D0 Warner Blvd, Burbank, Calif. D0: Mike Post c/A Amos 55 Sunset Blvd. L.A. Calif. B: Unart BMI 729 7th Ave, NYC. dTERS; Harvey-Etris R: Mike Post FLIP: Sunshine

5 MSTRONG (2:38) in Stewart-Capitol 2605 50 N Vine, L.A. Calif. 0D: Chip Douglas for Foundation & Great Montana 22 H'wood Blvd. H'wood, Calif. B: Great Montana BMI (same address) RTER: John Stewart FLIP: Anna On A Memory

6 VES BEEN GOOD TO ME (3:25) ink Sinatra-Reprise 0852 00 Warner Blvd. Burbank, Calif. 0D: Sonny Burke c/o Reprise IB: Almo ASCAP 1416 N La Brea, L.A. Cal. RTER: Rod McKuen C IR: Don Costa FLIP: A Man Alone

7\* **MILE A LITTLE SMILE FOR ME (2:55) ring Machine-Congress 6000** 55 Sunset Blvd. L.A. Calif. 100: Tony Macauley C/O Pye 12 Western Rd. Mitcham, Surrey, Eng. JB: Jamuary BMI 25 W 56 St. NYC. RITERS: Tony Macauley-Geoff Stephens RT. T. Macauley. IP: Maybe We've Been Loving Too Long

18\* PTEMBER SONG (3:22) y Clark-Dot 17299 307 N Vine, L.A. Calif. 300: Joe Allison for Singin' T L126 Sunshine Terrace, Studio City, Calif. JB: Chappell ASCAP 609 5th Ave, NYC. JB: Chappell ASCAP 609 5th Ave, NYC. 0 ASCAP 10 Columbus Circle, NYC. RITERS: Weill-Anderson ARR: Hank Levine JP: For The Life Of Me

#69 LIFE & DEATH IN G & A (2:21) Abaco Dream-A&M 1081 1416 N La Brea, L.A. Calif. PROD: Ted Cooper for Mills Music 1790 Bway, NYC. PUB: Daly City BMI 221 W 57 St. NYC. WRITER: Stewart

#70 MAYBE THE RAIN WILL FALL (2:34) Cascades-UNI 55152 8255 Sunset Blvd. L.A. Calif. PROD: Andy D. DiMartino c/o UNI PUB: Tupco BMI WRITER: C. Storie ARR: A. D. DiMartino FLIP: Naggin Cries

#71\* YOU'LL NEVER WALK ALONE (4:15) Brooklyn Bridge-Buddah 139 1650 Bway, NYC. PROD: Wes Farrell-Coral Rock Prod. 39 W 55 St. NYC. PUB: Williamson ASCAP 609 5th Ave, NYC. WRITERS: R. Rodgers-O. Hammerstein ARR: Brooklyn Bridge FLIP: Minstral Sunday

#72° JESUS IS A SOUL MAN (2:44) Lawrence Reynolds-Warner Bros/7 Arts 4000 Warner Blvd. Burbank, Calif. PROD: Don Davis c/o Warner Bros. PUB: Wilderness BMI 913 17th Ave S. Nashville, Tenn. WRITERS: Reynolds-Cardwell FLIP: I Know A Girl (When I Hold One)

#73 I WANT YOU TO KNOW (2:36) New Colony Six-Mercury 72961 35 E Wacker Dr. Chicago, III. PUB: New Colony BMI 166 E Superior St. Chicago, III. WRITER: L. Kummel ARR: Hoyt Jones FLIP: Free

#74 LET A WOMAN BE A WOMAN (2:33) Duke & The Blazers-Original Sound 89 7120 Sunset Blvd. L.A. Calif. PUB: Drive In BMI Westward BMI c/o Original Sound WRITER: Arlester Christian FLIP: Uhh

#75° ECHO PARK (3:42) ECHO PARK (3:42) Keith Barbour-Epic 10486 51 W 52 Street, NYC. PROD: Austin-Fleming c/o Epic PUB: Hastings BMI 1350 Ave of the Americas, NYC. WRITER: B. Clifford ARR: Dave Roberts-James Fleming FLIP: Here I Am Losing You

#76° ETERNITY (3:36) Vikki Carr-Liberty 56132 PROD: Bob Crewe 1841 Bway, NYC. PUB: Saturday BMI c/o Bob Crewe WRITERS: Bob Crewe-Charles Fox WRITERS: Bob Crewe-ond ARR: Bhen Lazaroni FLIP: I Will Wait For Love

#77° ANY WAY YOU WANT ME (3:35) Evie Sands-A&M 1090 1416 N La Brea, Hwood, Calif. PROD: Chip Taylor-Al Gorgoni 1650 Bway, NYC. PUB: April Blackwood BMI 1650 Bway, NYC. WRITER: Chip Taylor ARR: Al Gorgoni FLIP: I'll Never Be Alone Again

#78° WAS IT GOOD TO YOU (2:40) Isley Bros.-T-Neck 908 c/o Buddah 1650 Bway, NYC. PROD: R. Isley-O. Isley-R. Isley c/o T-Neck PUB: Triple 3 BM 1617 C St. Sparks, Nev. WRITERS: R. Isley-O. Isley-R. Isley ARR: R. Isley-O. Isley-R. Isley-G. Patterson FLIP: I Got To Get Myself Together

79 HOLD ME (3:10) Baskerville Hounds-Avco-Embassy 4504 1301 Ave of the Americas, NYC. PROD: James Testa 10104 Plymouth, Garfield Hts, Ohio PUB: Robbins ASCAP 1350 Ave of the Americas, NYC. WRITERS: Little-Oppenheim-Shuster ARR: James Testa FLIP: Here I Come Miami

#80 SOMETHING IN THE AIR (3:53) Thunderclap Newman-Track 2656 PROD: Peter Townshend, London, Eng. PUB: Track BMI 200 W 57 St. NYC. WRITER: Speedy Keene FLIP: Wilhemina

#81 KOOL & THE GANG (2:46) Kool & The Gang-Delite 519 300 W 55 St. NYC. PROD: Red Coach PUB: Stephanye BMI 10 E 44 St. NYC. WRITERS: Kool & The Gang ARR: Kool & The Gang FLIP: Raw Hamburgers

#82° CHAINS OF LOVE (3:16) Bobby Bland-Duke 449 2809 Erastus St. Houston, Texas. PROD: Andre Williams 6741 S. Cornell, Chicago, III. PUB: Progressive BMI 241 W 72 St. NYC. WRITERS: Walls-Nugerie ARR: Jay Wellington FLIP: Ask Me 'Bout Nothing But The Blues

#83° LOVE IN THE CITY (3:15) Turtles-White Whale 326 8961 Sunset Blvd. L.A. Calif. PROD: Ray Davies c/o White Whale PUB: Ishmael BMI Blimp BMI (same address) WRITERS: H. Kalan-M. Volman-A. Nichols-J. Pons-J. Seiter FLIP: Bachelor Mother

#84 GET OFF MY BACK WOMAN (3:17) B.B. King-Bluesway 61026 1330 Ave of the Americas, NYC. PROD: Bill Szymczyk c/o Bluesways PUB: Sounds of Lucille BMI 1414 Ave of Americas, NYC. Pamco BMI c/o Bluesways WRITERS, B.B. King-Ferdinand Washington ARR: Johnny Pate FLIP: 1 Want You So Bad

HS5° HARLAN COUNTY (3:27) Jim Ford-Sundown 115 c/o White Whale 8961 Sunset Blvd. L.A. Cal. PROD: Jim Ford 9000 Sunset Blvd. L.A. Cal. PUB: Jim Ford BMI Adam Sean BMI Handsome BMI 9000 Sunset Blvd. Cal. Ishmael BMI c/o White Whale WRITER: Jim Ford FLIP: Change In Colors

#86° TAKING MY LOVE (AND LEAVING ME( (2:59) Martha Reeves & Vandellas-Gordy 7094 2457 Woodward Ave, Detroit, Mich. PROD. George Gordy c/o Gordy PUB: Jobete BMI (same address) WRITERS: Story-Gordy ARR: Paul Riser FLIP: Heartless

ARK, Frederict #87° GROOVY GRUBWORK (2:08) Harlow Wilcox-Plantation 28 3106 Belmont Blvd. Nashville, Tenn. PROD: Bobby Warren c/o Plantation PUB: Shelby Singleton BMI (same address) WRITERS: H. Wilcox-B. Warren FLIP: Moose Trot

#88 **IS THAT ALL THERE IS (4:19) Peggy Lee-Capitol 2602** 1750 N Vine, LA. Calif. PROD: Lieber-Stoller c/o Treo PUB: Treo BMI 1619 Bway, NYC. WRITERS: Lieber-Stoller ARR: Randy Newman FLIP: Me And My Shadow

#89° I STILL BELIEVE IN TOMORROW (2:48) John & Ann Ryder-Decca 732506 445 Park Ave, NYC. PROD: Mark Edwards c/o Decca PUB: Duchess BMI (same address) WRITERS: R. Scott-M. Wilde ARR: Cy Payne FLIP: Daffodil Rain

#90° DOIN' OUR THING (2:25) Clarence Carter-Atlantic 2660 1841 Bway, NYC. PROD: Rick Hall c/o Fame PUB. Fame BMI P.O. Bx 2238 Muscle Shoals, Ala. WRITERS: C. Carter-C. McCantz-A. Lee FLIP. I Smell A Rat

#91° HEIGHTY-HI (2:44) Lee Michaels-A&M 1095 1416 N La Brea, LA. Calif. PROD: Larry Marks c/o A&M Sattwa ASCAP 6671 Sunset Blvd. L.A. Cal. WRITER: Lee Michaels FLIP: Want My Baby

H92° CHERRY HILL PARK (2:44) Billy Joe Royal-Columbia 44902 51 W 52 Street, NYC. PROD: Buddy Buie-Bill Lowery c/o Low-Sal PUB: Low Sal BMI PO. Bx 9687 Atlanta, Ga. WRITERS: Nix-Gilmore ARR: Buie-Cobb-Emory Gordy Jr. FLIP: Helping Hand H03

HETE HEIDENS #93 HELPLESS (2:48) Jackie Wilson-Brunswick 55418, 445 Park Ave, NYC PROD: Carl Davis-Eugene Record c/o Brunswick PUB: Dakar BMI 2203 Spruce St. Phila, Pa. BRC BMI 445 Park Ave, NYC. WRITERS Davis-Record ARR: Thomas Washington FLIP: Do It The Right Way 1044

PLP: Do it the right way #94\* DON'T WASTE MY TIME (3:11) John Mayall-Polydor 14004 1700 Bway, NYC. PROD: John Mayall c/o Polydor PUB: St. George BMI WRITER: J. Mayall FLIP: Don't Pick A Flower

ALMOST DAVIS (2:58) ALMOST DAVIS (2:58) Ruby Winters-Diamond 255 31 East 54 Street, NYC. PROD: Marlin Greene c/o Ruler PUB: Ruler BMI P.O. Bx 326 Sheffield, Ala. PRESS BMI 905 16th Ave S. Nashville, Tenn. WRITERS: E. Hinton-D. Penn-W. Jackson FLIP: We're Living To Give (To Give To Each Other) PCC

#96° GOOD CLEAN FUN (2:14) Monkees-Colgems 5005 1133 Ave of the Americas, NYC. PROD: Mike Nesmith c/o Colgems PUB: Columbia-Screen Gems BMI 711 5th Ave, NYC. WRITER: M. Nesmith FLIP: Mommy & Daddy

WRITER: M: Neshini Fernin Fern

**HINTER ACHINE (3:17) Grand Funk Railroad-Capitol 2567** 1750 N Vine, L.A. Calif. PROD: Terry Knight 114 W 78 St. NYC. PUB: Story Book BMI 720 Sth Ave, NYC. WRITER: Mark Farner FLIP: High On A Horse

MOONLIGHT SONATA (2:52) Henry Mancini-RCA 0212 1133 Ave of the Americas, NYC PROD: Joe Reichman c/o RCA PUB: Southdale ASCAP FLIP: Natalie

FLIP: Natalle #100° GREEN ONIONS (3:02) Dick Hyman-Command 4129 Dick Hyman - Command PUB: East Memphis BMI-1501 Bway, NYC. Bias BMI WRITERS: S. Cropper-A. Jackson-B.T. Jones-L. Steinberg ARR: D. Hyman FLIP: Aquarius

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# FLAUNT, FLAUNT, FLAUNT, FLAUNT, FLAUNT, FLAUNT,

- BACON (NOT SHAKESPEARE)

When we last left you, CREEDENCE CLEARWATER REVIVAL had just received their 4th gold record in 1969 (for "BAD MOON RISING") and we were shooting off our mouth about how Creedence could get 8 Gold Records during 1969 by just maintaining their normal sales pattern.

Welllll, late August and early September saw Creedence get their 5th and 6th gold records for the "GREEN RIVER"/"COMMOTION" single and LP. The LP earned its gold record on advance orders but it took us 8 full weeks to sell the million singles. Record history was made when Billboard listed it at #127 the same day we went over 500,000 LPs; which then made it the best-selling #127 in the record industry's printed annals.



P.S. There is no rate on gold records when you order two at a time and they will not take LPs in exchange.

\* \* \*

PPS #1 Len Levy did get his gold record for The Winstons' "COLOR HIM FATHER." If we could only pick hits for our labels!

\* \* \*

PPS #2 Things are going so good we are planning a new logo and printed letterheads.

## TOP 100 Albums

BOTTOM NO. INDICATES 8 AND 4 TRACK AND CASSETTE

September 27, 1969

BLIND	FAITH
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ash Box

BLIND FAITH (Atco SD-304) (304)	1
2 JOHNNY CASH AT SAN QUENTIN (Columbia CS p9i27) (18 10 0674) (14 10 0674) (16 10 0674)	2
GREEN RIVER CREEDENCE CLEARWATER REVIVAL (Fantasy 8393) (88393) (48393) (58393)	8
THROUGH THE PAST DARKLY (Big Hits Vol. 2)	12
ROLLING STONES (London NPS 3) (LKK 57162) 5 HAIR	13
ORIGINAL CAST (RCA Victor LSO 1150) (08S-1038)	4
(Columbia CS 9720) (COL 18 10 0552) (COL 14 10 0552) (16 10 0552)	5
7 BEST OF CREAM (Atco SD-291) (291) (X5 291)	3
8 THE SOFT PARADE THE DOORS (Elektra EKS 75005) (M 87 5005) (X 47 5005) (X 5 5005)	6
9 CROSBY, STILLS & NASH (Atlantic SE 8229)	9
(8229) (X5 8229) 0 SMASH HITS THE JIMI HENDRIX EXPERIENCE (Reprise MS 2025)	7
(8RM 2025) (CRX 2025) 1 IN-A-GADDA-DA-VIDA	,
IRON BUTTERFLY (Atco 2051) (2501) (X52501)	11
.2 BEST OF BEE GEES (Atco SD-292) (292) (X5292)	10
L3 THIS IS TOM JONES (Parrot PAS 71028) (79828)	
I4 NASHVILLE SKYLINE BOB DYLAN (Columbia KCS 9825) (COL 18H0-0670) (COL 14H0-0670) (COL 16H0-0670)	14
15 ROMEO & JULIET ORIGINAL SOUNDTRACK (Capitol ST 2993) (8XT 2993) (Y 18 2993)	
6 GOOD MORNING STARSHINE OLIVER (Crewe CR 1333)	
(887-133) (587-1333)	
TEN YEARS AFTER (Deram 18029) (M77829) (Na 77829) (77629) 18 BAYOU COUNTRY	
CREEDENCE CLEARWATER REVIVAL (Fantasy 8387 (88387) (48387) (58387 19 LED ZEPPELIN	) 17
(Atlantic SD 8216 (8216) (X58216	) 19
20 DARK SHADOWS ORIGINAL T.V. MUSIC (Phillips PHS 600-314 A MAN ALONE	) 10
FRANK SINATRA (Reprise FS-1030 (8FH-1030) (CFX 1030	) 21
22 HOT BUTTERED SOUL ISAAC HAYES (Enterprise ENS 1001 GLEN CAMPBELL "LIVE"	) 24
24 SUITABLE FOR FRAMING	) 3
THREE DOG NIGHT (Dunhill DS 50058 25 THE AGE OF AQUARIUS	3) 2
5TH DIMENSION (Soul City SCS 92005 (8951) (4951) (C-951) 26 DONOVAN'S GREATEST HITS	i) 2
(Epic BXN 26433 (N18-10154) (N14-10154) (N16-10154)	)) 2 1)
THE WHO (Decca DXSW 7205 (6-2550) (73-250)	5) 2 0)
HENRY MANCINI (RCA LSP 4140 (P8S 144	)) 2 1)
29 OLIVER ORIGINAL SOUNDTRACK (Colgems COSD 550) (0808-100	L) 3
30 CRYSTAL ILLUSIONS SERGIO MENDES & BRASIL '66 (A&M SP 419' (81 4197) (41 4197) (CS 419	7) 2
31 WHAT ABOUT TODAY	5) 3
MIDNIGHT COWBOY	
<sup>33</sup> DIONNE WARWICK'S GREATEST MOT PICTURE HITS	ION
(Scepter SPS 57 (1 575) (0 75	5) 2

T

34	QUENTIN'S THEME CHARLES RANDOLPH GREAN (Ranwood R 8055)	31
35	IT'S A MOTHER JAMES BROWN (King KS0 1063)	40
36	CLEAR SPIRIT SPIRIT (Ode Z/Z 44016)	37
37	(Z18-44016) (Z14-44016) THREE DOG NIGHT (Dunhill DS 50048)	43
38	(823-50048M) (423-50048X) (55048) BECK-OLA	45
39	JEFF BECK GROUP (Epic BN 26478) (N18-10220) (N14-10220) FELICIANO/10 TO 23	33
	JOSE FELICIANO (RCA LSP 4185) (P8S 1479)	35
40	EASY RIDER ORIGINAL SOUNDTRACK (Dunhill DSX 50063) (8RM 2026) (CRM 2026)	45
41	FUNNY GIRL ORIGINAL SOUNDTRACK (Columbia BOS 3220) (COL 18 12 0034) (COL 14 12 0034) (16 12 0034)	49
42	TIME OUT SMOKEY ROBINSON & THE MIRACLES (Tamla TS 295)	36
43	(T18-1295) (T-5295) CHICAGO TRANSIT AUTHORITY (Columbia GP-8)	38
44	(Part I-18-10-0728) (Part II-18-10-0726)	
45	THE DELLS (Cadet LPS 829) WARM HERB ALPERT & TIJUANA BRASS (A&M SP 4190)	42 39
46	(8T 4190) (4T 4190) (CS 4190) A STEP FURTHER	
47	SAVOY BROWN (Parrot PAS 71029) YESTERDAY WHEN I WAS YOUNG	52 44
48	ROY CLARK (Dot 2593) BEST OF BILL COSBY BILL COSBY (Warner Bros. 1798)	55
49	(8WM-1798) (CWX 1798) RECOLLECTIONS JUDY COLLINS (Elektra EKS 74055)	70
50	(M 87 4055) (X 47 4055) (X 5 4055)	
51	(A&M SP 4199) (87 4199) (47 4199) (CS 4199) SANTANA	56
52	(Columbia CS 9781) (18 10 0692) (14 10 0692) STAND!	79
	SLY & THE FAMILY STONE (Epic BN 26456) (N18-10186) (N14-10186)	59
53	HURT SO BAD THE LETTERMEN (Capitol ST 269)	66
54	ARETHA'S GOLD ARETHA FRANKLIN (Atlantic SD 8227) (8227) (X58227)	.48
55	JOHNNY CASH AT FOLSOM PRISON (Columbia CS 9639) (18 10 0404) (14 10 0404) (16 10 0404)	68
56	ELEPHANT MOUNTAIN YOUNGBLOODS (RCA LSP 4150)	61
57	ALIAS PINK PUZZ PAUL REVERE & THE RAIDERS (Columbia 9905) (18 10 0764)	57
58	SPOOKY TWO SPOOKY TOOTH (A&M SP 4194)	64
59	LESLEY WEST'S MOUNTAIN LESLEY WEST (Windfall 4500)	60
60	CLOUDS JONI MITCHELL (Reprise RS 6341) (8RM 6341) (CRX 6341)	6
61	TOM JONES LIVE (Parrot PS 71014) (MM-79814) (X-79414) (X-79614)	6
62	FROM ELVIS IN MEMPHIS ELVIS PRESLEY (RCA LSP 4155) (P8S-1456)	4
63	LOVE THEME FROM ROMEO & JULIET	) 7
	IOHNNY MATHIS (Columbia CS 9909)	
64	JOHNNY MATHIS (Columbia CS 9909) (18 10 0744) (14 10 0744) A TOUCH OF GOLD JOHNNY RIVERS (Imperial 12427)	) 5
	JOHNNY MATHIS (Columbia CS 9909) (18 10 0744) (14 10 0744) A TOUCH OF GOLD JOHNNY RIVERS (Imperial 12427) (8960) (4960) (C-0960) THE ASSOCIATION (Warner Bros./7 Arts WS 1800)	) 5
64	JOHNNY MATHIS (Columbia CS 9909) (18 10 0744) (14 10 0744) A TOUCH OF GOLD JOHNNY RIVERS (Imperial 12427) (8960) (4960) (C 0960) THE ASSOCIATION (Warner Bros./7 Arts WS 1800) (8 WM 1800) (CWM 1800) HALLELUJAH	) 5
64	JOHNNY MATHIS (Columbia CS 9909) (18 10 0744) (14 10 0744) A TOUCH OF GOLD JOHNNY RIVERS (Imperial 12427) (8960) (4960) (0.0960) THE ASSOCIATION (Warner Bros./7 Arts WS 1800) (8 WM 1800) (0WM 1800) HALLELUJAH CANNED HEAT (Liberty LST 7618)	) 5 ) - ) 5 ) 5

68	ON THE THRESHOLD OF A DREAM MOODY BLUES (Deram DES 18025)	53
69	2525 (EXORDIUM & TERMINUS) ZAGER & EVANS (RCA LSP 4214) (RS 1495)	46
70	THE ASSOCIATION'S GREATEST HITS (Warner Bros./7 Arts WS 1767) (80W 1767) (6WX 1767)	58
71	THE TURNING POINT	
72	JOHN MAYALL (Polydor 24 4004) MAKE IT EASY ON YOURSELF	77
73	BURT BACHARACH (A&M SP 4188) (8T 4188) (4T 4182) (CS4182) BABY I LOVE YOU	12
74	ANDY KIM (Steed 37004) (PA-81049) (PA-26049)	74
75	JOHN MAYALL (London PS 562)	81
,,,	SMITH (Dunhill 50056) (M85056) (X45056) (X55056)	76
76	PETER, PAUL & MOMMY PETER, PAUL & MARY (Warner Bros. /7 Arts WS 1785) (8WM 1785) (CWX 1785)	71
77	THE DELLS GREATEST HITS (Cadet LPS 824)	82
78	MEMPHIS UNDERGROUND HERBIE MANN (Atlantic SD 1522) (1522) (X51522)	85
79	BARABAJAGAL (Donovan (Epic BN 26481)	103
80	(N 18 10 218) (N 14 10 218)	
81	LOVE (Elektra EKS 74049) (M 87 4049) (X47 4049) (X5 4049) MEMORIES	86
01	VOGUES (Reprise RS 6347) (8RM 6347) (CRX 6347)	89
82	COLOR HIM FATHER THE WINSTONS (Metromedia MD 1010) (890-1010) (590-1010)	80
83	WITH A LITTLE HELP FROM MY FRIEN JOE COCKER (A&M SP 4182) (81 4182) (41 4182) (C5 4182)	<b>DS</b> 88
84	THE SENSATIONAL CHARLEY PRIDE (RCA LSP 4153)	78
85	(P8S 1452) FEVER ZONE	62
86	TOM JONES (Parrot PAD 71019) (M-79819) (X-79419) (X-79619) THE FLOCK	02
87	(Columbia CS 9911)	93
88	STEVIE WONDER (Tamla TS 296)	-
89	ORIGINAL SOUNDTRACK (Capitol ST 263)	92
	LOVE TO TOWN KENNY RODGERS & THE FIRST EDITION (Reprise RS 6352) (8RM 6352) (CRX 6352)	-
90	EMERGE THE LITTER (Prober CPLP 4504)	90
91	THE ILLUSION (Steed ST 37003)	94
92	LIVE AND WELL B. B. KING (Blues Way BLS 6031)	69
93	FATHERS & SONS VARIOUS ARTISTS (Chess LPS 127)	99
94	EARLY STEPPENWOLF (Dunhill DS 50060) (823-50060M) (423-50060X) (523-50060X)	67
95	ICE ON ICE JERRY BUTLER (Mercury SR 61234)	-
96	DIMENSIONS BOX TOPS (Bell 6032)	96
97	SATIN CHICKENS RHINOCEROS (Elektra EKS 74056)	97
98	THE BEATLES (Apple SWBO 101) (Part 1 (86W160) (4XW160) Part 11 (86W161) (4XW161) (Part 1 -4XW101) (Part 11 -4XW-101)	95
99	ORIGINAL GOLDEN HITS Vol. II	
100	JOHNNY CASH & THE TENNESSEE TWO (Sun 101) PREFLYTE	
	CROSBY, McQUINN, HILLMAN, CLARK & CLARK (Together STT 1001)	

#### **Basic Album Inventory**

A check list of best selling pop albums other than those appearing on the CASH BOX Top 100 Album chart. Feature is designed to call wholesalers' & retailers' attention to key catalog, top steady selling LP's, as well as recent chart hits still going strong in sales. Information is supplied by manufacturers. This is a weekly revolving list presented in alphabetical order. It is advised that this card be kept until the list returns to this alphabetical section.

#### DOLTON

Vic Dana Ventures Jimmy Bryant Chet Atkins Ventures Ventures Ventures

Luiz Bonfa

Leonard Nimoy Billy Vaughn Diana Trask

Diana Trask Jack Reno Jack Barlow The Mills Brothers Frankie Carle George Wright Hank Thompson Billy Vaughn Singers Billy Vaughn Count Basie Fear Itself Buesv

Bugsy Jack Reno

**Bonnie Guitar** 

Peggy Little The Belmonts

Jack Sheldon

Roy Clark Brian Hyland

The Anita Kerr Singers The Sound Symposium

Liberace The Anita Kerr Singers

DOLTON			DUNHILL	
Red Roses For A Blue Lady Walk. Don't Run The Ventures Play Telstar Let's Go Walk, Don't Run II Ventures A Go-Go Where The Action Is Go With The Ventures Wild Thing! Guitar Freakout Super Psychedelics Play Guitar With Ventures I Play Guitar With Ventures II Golden Greats By The Ventures Million Dollar Weekend Play Guitar With Ventures III Play Guitar With Ventures III Play Guitar With Ventures III Play Electric Bass With The Ventures IV Play Country Guitar With Jimmy Bryant IV	8003 8019 8024 8031 8040 8045 8047 8050 8052 17501 17502 8053 8054 17503 17504		Thelma Houston Bubblegum Lemonade & Something For Mama Smith A Treasury Of Great Contemporary Hits Suitable For Framing Great Oldies Done Hear & Now Early Steppenwolf Good Feelin's We Who Are About To Die, Salute You Easy Rider If You Can Believe Your Eyes & Ears The Mamas & Papas Deliver Dis-Advantages Of You Let's Live For Today The Stapelton-Morley Expression	DS-50054 DS-50055 DS-50057 DS-50058 DS-50058 DS-50058 DS-50058 DS-50058 DS-50058 DS-50058 DS-50068 DS-50068 DS-50016 DS-50016 DS-50017 DS-50020 DS-50022
Play Guitar With Chet Atkins VI Play Guitar With Ventures VII The Horse Underground Fire	17506 17507 8057	The Brass Ring The Now Sound Of		DS-50023
<b>DOT</b> Bonfa	25881	The Grassroots Steppenwolf Papas & The Mamas	Farewell To The First Golden Era Feelings	DS-50025 DS-50027 DS-50029
The Sound Of Love The Anita Kerr Singers Reflect On The Hits of Burt Bacharach and Hal David The Touch of Leonard Nimov	25901 25906 25910	Presented By The Mamas & The Papas Richard Harris Steppenwolf The Second	A Tramp Shining	DS-50031 DS-50032
Nashville Saxophones Miss Country Soul I Want One Baby, Ain't That Love Dream Era: The '50's	25911 25920 25921 25923 25923 25927 25928	Mamas & Papas Golden Era Vol. 11 Richard Harris The Brass Ring The Grassroots Three Dog Night	The Yard Went On Forever Only Love Golden Grass	DS-50037 DS-50038 DS-50042 DS-50044 DS-50047
Now's The Right Time Smoky the Bar Look What I Found In The Attic The Windmills Of Your Mind Standing Ovation Fear Itself Inside Bursy	25929 25932 25936 25937 25938 25942 25945	The Best Of The Brass Ring Grassroots Steppenwolf	On The Other Side At Your Birthday Party	DS-50048 DS-50051 DS-50052 DS-50053 1 3
I'm A Good Man In A Bad Frame Of Mind Affair! A Little Bit Of Peggy Summer Love	25946 25947 25948 25949		DYNOVOICE	i -
The Cool World of Jack Sheldon Velvet Voices and Bold Brass Bob Dylan Interpreted Yesterday, When I Was Young Stay and Love Me All Summer	25950 25951 25952 25953 25954	The Glitterhouse Bob Crewe Generation Orch.	Color Blind Barbarella	31905 31908
DUKE	23554			
Memorial Album Blues Consolidated Like'er Red Hot Two Steps From The Blues			EDMAR	ly tr at
Here's The Man Driving Wheel Call On Me Ain't Nothing You Can Do The Soul Of The Man Blues That Gave America Soul		The Merrymen Esso Steel Band The Merrymen Mickey Fields & "Groove" Holmes The Astonishing	Sing & Swing Echoes Of Bermuda You Sweeten Me	1071 iy 1004 rs 1066 at 7a 2r
The Best Of Junior Parker The Best Of Bobby Bland The Best Of Bobby Bland (Vol. 2) Touch Of The Blues		Mickey Fields The Merrymen	Beautiful Bermuda Guitars & Voices Dusk 'Til Dawn	1075 oli 1053 e, 1033 ed 1072 m'
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Johnny Ace Bland-Parker Bland-Parker Variety Bobby Bland Bobby Bland Junior Parker Bobby Bland Bobby Bland Bobby Bland Variety Variety Junior Parker Bobby Bland Bobby Bland Bobby Bland

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- 101 GALVESTON bell (Capitol ST 210) (YIT-210) (4XT-210)
- 102 COLOSSEUM um (Dunhill 50062) 2) (X45062) (X55062)
- HELP YOURSELF Tom Jones (Parrot PAS 71025) (79825) (X79625) 103
- (79825) (X79625) THE AGE OF ELECTRONICUS 104
- THE ABE OF ICOMMAND COM 946 S) THE STREET GIVETH AND THE STREET TAKETH AWAY Cat Mother and The All Night Newsboys (Polydor 24-4001) (M95301) (PDC 14651) 105
- PACIFIC GAS & ELECTRIC (Columbia CS 9900) 106 HAWAII FIVE-O 107
- WAILFIVE-0 htures (Liberty LST 8061) (48) (4948) (C-0948) 108
- BLACK & WHITE Tony Joe White (Monument SLP 18114) PICKIN' UP THE PIECES 109
- Poco (Epic BN 26460) (N1810192) (N1410192) (N1610192) 8:15/12:15 Bill Cosby (Tetragrammaton T-5100) 110

- 111 HARRY Harry Nilsson (RCA 4197) GIANT STEP Taj Mahal (Columbia GP 18)
- ARIEL BALLET Nilsson (RCA LSP 3956) (P8S 1380) 113
- JR. WALKER & THE ALL STARS GREATEST HITS 114
- Soul 718) ST 1718) (S 5718) 115 HAPPY HEART
- Andy Williams (Columbia CS 9844) COL 1810-0699) (COL 1410-0688) POPCORN James Brown & Band (King KSD 1055) 116
- James Brown & Band (King KSD 105) 117 2001 A SPACE ODYSSEY Original Soundtrack (MGM STE-13) 118 ORIGINAL GOLDEN HITS Vol. I Johnny Cash & The Tennessee Two (Sun 100)
- (Sun 100) FOR ONCE IN MY LIFE Wilki Carr. (Liberty LST 7604) 119
- (8930) (4930) (Concern UNDERGROUND GOLD Various Artists (Liberty LST 7625) 120

- 101 TO 140
  - 121 LOVE MAN Dtis Redding (Atco SD 289) 289) (X5 289)
  - POE THROUGH A GLASS PRISM The Raven (RCAJ SP 4201) 122
  - The Raven (No. 2) STOOGES (Elektra EKS 74051) 123
  - THE GOLDDIGGERS 124 Metromedia MD 1009) 890-1009) (590-1009)
  - (890-100 BREAD (Elektra EKS 74044) 125
  - 126
  - 127
  - (Elektra EKS /4044) **MORE TODAY THAN YESTERDAY** SPiral Starecase (Columbia CS 9852) **SWITCHED ON BACH** Walter Carlos-Benjamin Folkman (Columbia MS 7094) (COL 1811-0092) (1611-0092) (COL 1811-0092) (1611-SOULFUL Dionne Warwick (Scepter SPS 573) (SCM 8-573) (CSPS 573) 128
  - 129 THE ICE MAN COMETH Jerry Butler (Mercury SR 61198) (MC8 61198) (MCR 4-60098)
  - A SALTY DOG Procol Harum (A&M SP 4179) (8T 4179) (4T 4179) (CS 4179) 130

- 131 IT'S A BEAUTIFUL DAY No. A. Reputiful Day (Columbia 9768) 18-10-0756)
- IN PERSON Ike & Tina Turner (Minit LS 24018) 132
- GRAZIN' Friends of Distinction (RCA 4149) (P8S 1443) 133
- 134 ENGELBERT ngelbert Humperdinck (Parrot PAS 71026) 79826) (X79626)
- GREAT CONTEMPORARY HITS Various Artists (Dunbill DS 50057) 135 136
  - THE WAY IT WAS, THE WAY IT IS LOU Rawls (Capitol ST 215) GENTLE ON MY MIND Glen: Campbell (Capitol ST 2809) (8XT-2809) (YIT-2809) (4XT-2809)
- LET THE SUNSHINE IN Diana Ross & The Supremes (Motown MS 689) (MT 8 1689) (M5689) 138

137

- 139 MY WAY
  - MY WAY Frank Sinatra (Reprise FS 1029) (8FH 1029) (CFX 1029)
- 140 Joan Baez (Vanguard VSD 79308) (8VM 79308)

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