ovies Gain A New Voice (See Editorial)...
Insolidation Becomes A 'Mini-Major' Business Trend
. G&W Unites Label Publishing Units-Gallagher

nfirmed Pres.
Mekler Prod.
Be Via Ampex

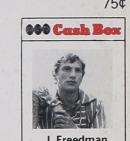
# GGSh B 0 1, 1969 November 1, 1969 75¢

J.A. Freedman Wins Luxembourg Music Festival,

5 Fest Photos Also – In Int'l News Section

3 ALPERT: YOUNG MAN WITH OR A HORN

INT'L SECTION BEGINS ON PAGE 51





"KOZMIC BLUES".

JANIS JOPLIN'S NEW SINGLE ON COLUMBIA RECORDS THERE'S A LOT IN IT FOR EVERYONE.



# Gash Box

VOL. XXX1—Number 14/November 1, 1969

Publication Office / 1780 Broadway, New York, New York 10019 / Telephone: JUdson 6-2640 / Cable Address: Cash Box, N. Y

GEORGE ALBERT President and Publisher MARTY OSTROW Vice President

> IRV LICHTMAN Editor in Chief

EDITORIAL
MARY GOODMAN
Assoc. Editor
ALLAN RINDE
West Coast Editor
JOHN KLEIN
BOB COHEN
BRUCE HARRIS

EDITORIAL ASSISTANTS
MIKE MARTUCCI
ANTHONY LANZETTA

ADVERTISING
BERNIE BLAKE
Director of Advertising

ACCOUNT EXECUTIVES
STAN SOIFER, New York
HARVEY GELLER, Hollywood
WOODY HARDING
Art Director

COIN MACHINE & VENDING

ED ADLUM

General Manager

CAMILLE COMPASIO, Chicago

LISSA MORROW, Hollywood

CIRCULATION THERESA TORTOSA, Mgr.

CHICAGO
IILLE COMPASIO
E. Madison St.
Chicago 2, III.
3: (312) FI 6-7272

HOLLYWOOD HARVEY GELLER 6430 Sunset Blvd. Hollywood, Calif. 90028 Phone: (213) 465-2129

ENGLAND DORRIS LAND 3 Cork Street London, W1, England Tel: 01-734-2374

ITALY
) PANVINI ROSATI
leria Passarella 2
Milan (Italy)
Tel: 790990

GERMANY
UAL SONDOCK
of Raps Strasse 1
unich, Germany
Tel: 326410

BRAZIL
EDRO FRAZAO
VASCONCELOS
i Caneca, 11, Apt. 13
Paulo, S.P., Brazil
al: 239.40 18

ARGENTINA SUEL SMIRNOFF Rafaela 3978 Buenos Aires Tel: 69-1538

CANADA

/ALT GREALIS
 RPM

0 Bayview Ave.

onto 17, Ontario
(416) 89-2166

FRANCE ISTOPHE IZARD Je Octave Feuillet XVI Tel: 870-9358 HOLLAND
PAUL ACKET
Theresiastraat 59-63
The Hague
Tel: 837700
BELGIUM
Etienne Smet

Etienne Smet
Hugo Verrieststraat 87
Sint-Niklaas (wass)
Tel: (03) 76.48.80

SVEN G. WINQUIST Kaggeholmsvagen 48, Stockholm-Enskede, Sweden, Tel: 59-56 85 122 40

AUSTRALIA
RON TUDOR
8 Francis St.,
Heathmont, Victoria
Tel: 870-5677

MEXICO
SALVADOR ARREGUIN
ANTONIO SENS
Tiber 100 – 7 y 8 Pisos
Mexico 5, D.F.
Tel: 25-39-52 11-62-96

JAPAN
Adv. Mgr.
SHOICHI KUSANO
Editorial Mgr.
MORIHIRO NAGATA
466 Higfashi-Olzumi
Neirimaku
Tokyo

IPTION RATES \$25 per year anywhere in the U.S.A. weekly by Cash Box, 1780 Broadway, New York, 9. Second class postage paid at Hartford, Conn. 06105

ht © 1969 by The Cash Box Publishing Co., Inc. All arved, Copyright under Universal Copyright Convention.

# A New Voice On The Screen

There is a new use to which pop vocal music is being used by the visual arts. In essence, its background music with words designed to convey, perhaps where instrumental music would fail, the emotional level of a certain scene. Like so many other firsts, the Beatles seemed to have started this trend with their initial films, "Hard Day's Night" and "Help!," wherein their songs served as a backdrop to the proceedings on screen. Later, this device was employed by the Monkees on their TV series.

It should be pointed out that this usage extends beyond the comic. Simon & Garfunkel sang their songs in "The Graduate," a serio-comic affair. Two major exposures of a dramatic quality have already been shown on TV. One was NBC-TV's recent special on the 60's. Here, vocal music by Simon & Garfunkel and others were performed as scenes of a nation in crisis flashed on the screen. Again on NBC, the news team of Huntley & Brinkley ran a filmed commentary on the Vietnam War with Kenny Rogers and the First Edition doing their hit record of "Ruby, Don't Take Your Love To Town."

There are two aspects, we feel, in the employment of today's contemporary vocal music (and, as will be noted in the upcoming music film, "Goodbye, Mr. Chips," show music as well) to

serve as background music. Obviously, much of today's contemporary music is concerned, either directly or subtly, with the issues of the day. And, more and more, the visual arts are highlighting these same issues.

Also, it is becoming increasingly apparent that audiences are finding film musicals in which sentiments are sung person-to-person somewhat obtrusive. Film-makers have answered by allowing the people involved to go about their business on the screen, while their sentiments — expressed as if they were thoughts — have their say off-screen. This could all be, we recognize, an indictment of the quality of songs being written for the screen, but it's true that the procedure of off-creen singing allows the filmmaker greater freedom of movement photographically in contrast to the rather static look of face-to-face vocalizing.

For the industry, this trend — that's what it is at the moment — can mean a greater degree of exposure of vocal disks — the heart of the singles business — in films that are not necessarily musicals. Until now, such exposure has been restricted mainly to vocals sung over the credits. In any event, today's vocal sounds are being flattered by their ability to augment film and TV presentations whether light-

hearted or level-headed.



# CashBox CashBox TOP100

-	WEDDING BELL BLUES	10/18	10/2
-	WEDDING BELL BLUES Fifth Dimension-Soul City 779	4	10
2	SOMETHING  Beatles-Apple 2654	11	36
3	SUSPICIOUS MINDS  Elvis Preslev-RCA 9764	1	1
4	SUGAR SUGAR		
5	Archies-Calendar 1008  BABY IT'S YOU	2	2
6	Smith-Dunhill 4206	8	12
	Cuff-Links-Decca 32533	9	11
7	I CAN'T GET NEXT TO YOU Temptations-Gordy 7093	3	5
8	Bobby Sherman-Metromedia 121	5	3
9	I'M GONNA MAKE YOU MINE Lou Christie-Buddah 116	7	8
10	SMILE A LITTLE SMILE FOR ME Flying Machine-Congress 6000	19	38
11	JEAN		
12	BALL OF FIRE	12	4
13	Tommy James & Shondells-Roulette 7060  IS THAT ALL THERE IS	16	21
14	Peggy Lee-Capitol 2602 YOU'VE LOST THAT LOVIN' FFELI	17 NI'	29
	Dionne Warwick-Scepter 12262	15	16
15	HOT FUN IN THE SUMMERTIME Sly & Family Stone-Epic 10497	6	9
16	COME TOGETHER  Beatles-Apple 2654	30	39
17	EVERYBODY'S TALKIN' Nilsson-RCA 0161	13	7
18	MAKE BELIEVE Wind-Life 200	18	19
19	THAT'S THE WAY LOVE IS  Marvin Gave-Tamla 54185	10	14
20	SO GOOD TOGETHER  Andy Kim-Steed 720	21	34
21	THIS GIRL IS A WOMAN NOW		
22	YOU, I	14	6
23	RUBEN JAMES	25	24
24	Kenny Rogers & First Edition-Reprise 0854  I'LL NEVER FALL IN LOVE AGAIN	27	32
25	Tom Jones-Parrot 40018 HONKY TONK WOMEN	22	22
	Rolling Stones-London 910	23	17
26	AND WHEN I DIE Blood, Sweat & Tears-Columbia 45008	41	59
2	TAKE A LETTER MARIA  R. B. Greaves-Atco 6714	37	50
28	TRY A LITTLE KINDNESS  Glen Campbell-Capitol 2659	42	54
29	JEALOUS KIND OF FELLOW Garland Greene-Uni 55143	35	45
30	GOIN' IN CIRCLES Friends of Distinction-RCA 0204	36	41
31	JESUS IS A SOUL MAN Lawrence Reynolds-Warner Bros./7 Arts 7322	39	43
32	ELI'S COMING  Three Dog Night-Dunhill 4215		
33	ECHO PARK	50	64
	Keith Barbour-Epic 10486	43	49

34	MIND, BODY & SOUL Flaming Ember-Hot Wax 6902	44	53
35	SUITE: JUDY BLUE EYES Crosby, Stills & Nash-Atlantic 2676	40	46
36	BABY I'M FOR REAL Originals-Soul 35066	45	57
37	YOU'LL NEVER WALK ALONE Brooklyn Bridge-Buddah 139	38	40
38	YESTER-ME, YESTER-YOU, YESTERDAY		
39	Stevie Wonder-Tamla 54188 <b>EASY TO BE HARD</b>	48	67
40	Three Dog Night-Dunhill 4203  MAKE YOUR OWN KIND OF MUSI	C	13
41	DOWN ON THE CORNER	51	62
42	Creedence Clearwater Revival-Fantasy 634  SUGAR ON SUNDAY	75	-
43	Clique-White Whale 323 LET A MAN COME IN & DO THE POPCORN	28	20
44	James Brown-King 6255  BACKFIELD IN MOTION	54	74
45	Mel & Tim-Bamboo 107  SOMETHING IN THE AIR	59	-
46	Thunderclap Newman-Track 2656  ANY WAY THAT YOU WANT ME	52	55
47	FORTUNATE SON  Evie Sands-A&M 1090	47	51
48	Creedence Clearwater Revival-Fantasy 634  TURN ON A DREAM	57	-
49	Box Tops-Mala 12042 CHERRY HILL PARK	58	70
50	Billy Joe Royal-Columbia 44902 <b>LEAVING ON A JET PLANE</b>	55	65
51	Peter, Paul & Mary-WB/7 Arts 7340 CHAINS OF LOVE	64	-
52	Bobby Bland-Duke 449 FRIENDSHIP TRAIN	53	60
53	Gladys Knight & Pips-Soul 35068 LET A WOMAN BE A WOMAN	62	-
54	Dyke & The Blazers-Original Sound 89  GROOVY GRUBWORM	60	66
55	Harlow Wilcox-Plantation 28  DOIN' OUR THING	61	68
56	Clarence Carter-Atlantic 2660 JINGO	56	63
57	Santana-Columbia 45010 UNDUN	83	-
58	Guess Who-RCA 0195 TIME MACHINE	70	78
59	Grand Funk Railroad-Capitol 2567 THESE EYES	65	73
60	Jr. Walker & All Stars-Soul 35067  HOLLY HOLY	63	-
61	Neil Diamond-Uni 55175	74	-
62	NA NA HEY HEY KISS HIM GOODE Steam-Fontana 1667	77	87
63	SILVER THREADS & GOLDEN NEE Cowsills-MGM 14084	72 72	<b>S</b>
	I STILL BELIEVE IN TOMORROW  John and Ann Ryder-Decca 32506	69	76
64	SWEETER HE IS  Soul Children-Stax	67	_
65	SHANGRI-LA Lettermen-Capitol 2643	73	81
66	HEAVEN KNOWS  Grass Roots-Dunhill 4217	-	_
67	LOVE WILL FIND A WAY  Jackie DeShannon-Imperial 66419	78	

		November
	68	SOMEDAY WE'LL BE TOGETHER
	69	Supremes-Motown 115 WALK ON BY
	70	Isaac Hayes-Enterprise 900 COLOUR OF MY LOVE
	0	I GUESS THE LORD MUST BE IN NEW YORK CITY
	72	ROOSEVELT & IRA LEE
	73	Tony Joe White-Monument 116 SAY YOU LOVE ME
	74	ONE WOMAN
	75	TONIGHT I'LL BE STAYING HER WITH YOU
	76	YOU GOTTA PAY THE PRICE
	77	Gloria Taylor-Silver Fox 14  WONDERFUL
	78	PROUD MARY
	79	CRUMBS OFF THE TABLE
	80	WE'LL CRY TOGETHER
	81	Maxine Brown-Commonwealth United 300] I'LL BET YOU
	82	WHY IS WINE SWEETER
	83	JULIA Eddie Floyd-Stax 0051
	84	DOCK OF THE BAY
	85	SHE'S GOT LOVE
	86	Thomas & Richard Frost-Imperial 66405  ONE CUP OF HAPPINESS
	87	EVIL WOMAN  Dean Martin-Reprise 0857
	88	JUST A LITTLE LOVE
	89	WE MUST BE IN LOVE
	90	Five Stairsteps & Cubie-Curtom 1945  IT'S HARD TO GET ALONG
	91	Joe Simon-Soundstage 7 26411 <b>DELTA LADY</b>
	92	Joe Cocker-A&M 1112 SHE BELONGS TO ME
	93	Rick Nelson-Decca 732550  GIRLS IT AIN'T EASY
	94	Honey Cones-Hot Wax 6903  LIKE A ROLLING STONE
STATISTICS OF ST	95	RAINDROPS KEEP FALLIN' ON MHEAD
	96	B. J. Thomas-Scepter 12265 YOU GOT YOUR THING ON A STR
	97	J. P. Robinson-Alston 4577  I'M GONNA TEAR YOU A NEW HE
		Clarence Reed-Alston 4578

ALPHABETIZED T	OP 100	(INCLUDING	<b>PUBLISHERS</b>	AND LICENSEES	i) -
Holy (Stone Bridge - BMI)		60 1			

And When I Die (Tuna Fish—BMI)	. 26
Allyway fou want Me (April Blackwood — RMI)	AC
Dauvits fou (Dolf)—ASCAP)	E
Dackfield in Motion (Cachand/Patcheal — RMI)	AA
Ball of Fire IBig Seven — BMI)	10
Gliallis of Love (Frogressive—BMI)	E1
Cherry Hill Park	49
Cherry Hill Park	70
Come Together (Macien — BMI) Crumbs off The Table (Gold Forever — BMI)	16
Crumbs Off The Table (Gold Forever — BMI)	79
Delta Lady (Sky — BMI)	91
Delta Lady (Sky — BMI)	84
Edsy to be Hard (United Artists ASCAP)	20
CII S COITIITE LIUNA FISH—HMII	20
Everybody's talkin (Inird Story RMI)	17
CVII WOMAN (TUPPOTO — RMI)	0.7
GITTS IT ATTLE CASY (GOLD FOVEVER — RMI)	0.2
Groovy Grubworm	54
Honor Version IT	54

— ALPHABETIZED TOP 100 (INCLU
Holly Holy (Stone Bridge — BMI). Honky Tork Women (Gideon, BMI). Hot Fun In The Summertime (Stone Flower, BMI). I Can't Get Next To You (Jobete, BMI). I Can't Get Next To You (Jobete, BMI). I Guess The Lord Must Bein N.Y.C. (Dunbar — BMI). I'll Rever Fall In Love Again (Tro-Hollis Music Inc., BMI). I'll Never Fall In Love Again (Tro-Hollis Music Inc., BMI). I'm Gonna Maske You Mine (Pocketful of Tunes, BMI). I'm Gonna Maske You Mine (Pocketful of Tunes, BMI). I'm Gonna Har You A New Heart (Sherlyn — BMI). I's Sthall All There Is. I Still Believe In Tomorrow (Dycgess—BMI). Jealous Kind Of Fellow (Colfam—BMI). Jealous Kind Of Fellow (Colfam—BMI). Jean (20th Century, ASCAP). Jesus Is A Soul Man. Jin-Go-Lo Ba (Blackwood — BMI). Julia (MacLen—BMI). Just A Little Love (Sounds of Lucille/Pamco—BMI). Leaving On A Jet Plane (Cherry Lane — ASCAP). Let A Wan Come In & Do The Popcorn (Dynatone—BMI). Let A Woman Be A Woman (Drive In—BMI). Like A Rolling Stone (WB 7—ASCAP). Little Woman (Green Apple, BMI). Love Will Find A Way (Unart — BMI). Make Your Own Kind Of Music (Screen Gems/Columbia — BMI). Make Believe (Love Songs/Peanut Butter—BMI).

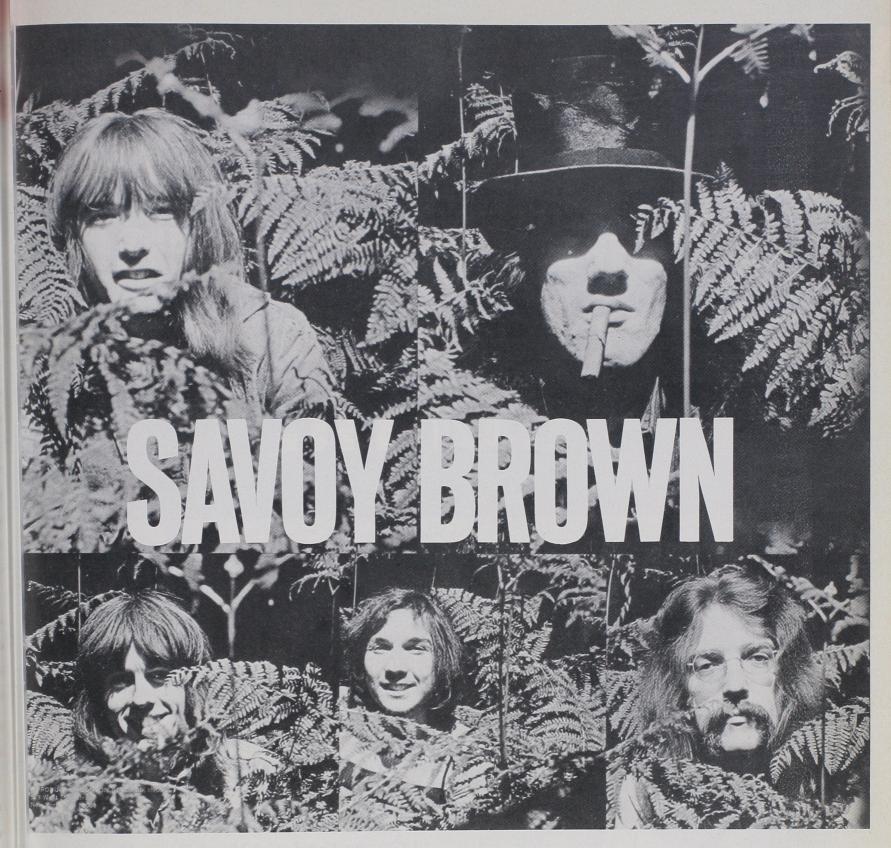
NG PUBLISHERS AND LICENSE	ES) -
Midnight Cowboy (Unart/Barwin — BMI) Mind, Body & Soul (Gold Forever — BMI) Na, Na, Hey, Kiss Him Goodbye (MRC/Little Heather—BN One Cup of Happiness (Pomona—BMI) One Tin Soldier (Cents & Pence Musique — BMI) One Woman (Rhomars — BMI) Proud Mary (Jondora—BMI)	34 (II) 61 86 100 74 78
Raindrops Keep Fallin on mý Head (Blue Seas/Sac/20th ASCAP) Ruben James (Unart—BMI) Say You Love Me (Curtom—BMI) She Belongs To Me (Warner/7 Arts — ASCAP). Shangri-La (Robbins—ASCAP). She's Got Love (Claridge Music, Inc./Tons of Fun, Pub, Cc	95 73 92 65
ASCAP) Silver Threads & Golden Needles (Central BMI) So Good Together (Unart—BMI) (Joachim—BMI) Smile A Little Smile For Me (January—BMI) Someday We'll Be Together Something (Maclen — BMI) Something in The Air (Track—BMI)	20 10 68
Sugar On Sunday (Big 7, BMI) Sugar Sugar (Don Kirshner, BMI) Sute: Judy Blue Eyes (Gold Hill — BMI) Suspicious Minds (Press — BMI)	42 4 35

Ong. id.
Sweeter He Is (Birdees — ASCAP)
Take A Letter Maria (Four Star — BMI)
That's The Way Love Is (Jobete—BMI)
These Eyes (Dunbar — BMI)
This Girl Is A Woman (Three Bridges, ASCAP)
Tonight I'll Be Staying Here With You (Big Sky — ASCAP)
Tracy (Vanlee/Emily, ASCAP)
Try A Little Kindness (Airfield/Glen Campbell—BMI)
Turn on a pream (Press—BMI)
Undun (Dunbar—BMI)
Wadking Bell Blues (TunaFish - BMI)
We'll Cry Together (McCoy, Chevis, BMI)
We Love You Call Collect
We Must Be In Love (Comad — BMI)
When I Die (Modo, BMI)
When I Die (Modo, BMI). Why Is The Wine Sweeter (East Memphis — BMI) Wandarful (Paints West — PMI)
Wonderful (Points West — BMI)
You Got a Pay The Price (Myto — BMI)
You'll Never Walk Alone (Williamson — ASCAP)
Tou ve Lost That Lovin Feelin (Screen della
BMI

98 MIDNIGHT COWBOY

100 ONE TIN SOLDIER

99 WE LOVE YOU CALL COLLECT



now going overground\* with this great single

# ITM THEE

(from their hit chart LP "A Step Further"

40042



A Mike Vernon Production

Our sincere thanks to all FM and college stations for their continued support.

# We figure the best wa to keep Nilsson's new album from dying is to release a single from it.

See, Nilsson has had one of the hottest single America-"Everybody's Talkin'." (From his albu "Aerial Ballet")

Now he's got this new album called "Harr featuring some beautiful new songs he's written.

But it's the old story. The album's kind of dr ging along.

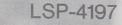
We want to give it a boost.

So we're releasing a single from it that sho catch on pretty fast.

If you've got any better ideas, let us know.

"I Guess the Lord Must Be in New York City <sup>C</sup>/w "Maybe" #74-0261







Both albums available on RCA Stereo 8 Cartridge 18

# abriel Mekler's izzard Product o Be With Ampex

W YORK — Gabriel Mekler, diserer and producer of Steppenwolf, producer for 3-Dog Night and is Joplin, has just entered an eement for all product from his zard Productions to be issued ough Ampex Records. This long n arrangement covers new and are artists whose material will also handled with the label's Ampex reo Tape parent firm.

nnouncement of the contract was de last week by Mekler with his tners in Lizzard, Mike Plotkin and 1 Sterling, and Larry Harris, present of Ampex Records. It is the first ment regarding material to be ded by the label which was formed

ed by the label which was formed and weeks ago.
earing completion of negotiations in distributors in the Ampex nationie-up, Harris expects first Ampex duct from the Lizzard pact to be dy for release in January. Jamul is likely to be the group that will ate the flow of releases.

#### RONT COVER:



th sales of more than 40,000,000 to his credit during his phenolial career, Herb Alpert and his in the Brass are winding up the first of their annual concert tour with a in Cleveland (27), Nashville and Toronto (30). Then, they will off for Europe with dates in a, Munich, Frankfurt, Hamburg, n, The Hague, Copenhagen, and holm. Alpert and the TJB will heir overseas tour with a concert undon where they will also perin a Command Performance for n Elizabeth. th sales of more than 40,000,000

n Elizabeth.

band has an open date on Oct.

so that they can see themselves

reir third TV special, "The Brass
Lomin" on NBC-TV.

on their return from Europe, the
will play Pittsburgh (17), Boston

New York (19), San Antonio (20),

eapolis (21) and Los Angeles (22).

#### INDEX

m Reviews

		00	
ģ	2 Album Inventory	30	
ğ	for DJ's	32	
Q	Machine Section	79	
	the M. OI-		
ã	try Music Section	49	
1	nts & Sounds	-38	
	national Section 51.	-60	
Ŋ	ing Ahead (Singles)	24	
	nomena (Singles)	40	
	Addis	-	
i	Auditions To Radio Playlists	14	
ì	ucer's Profile	38	
ų	100 00	39	
á	O Active	12	
	Nowa D	12	
ri	- Hews Report	32	
	- Ticviews	1.34	
3	it On Stage 22,	0.0	
	Now 5	26	
H	TICWS REPORT	41	
		40	
D		29	
Д	Ig In On	AJ	
	15 AH ()H	32	
	Statistics	-34	

# Firms Turn To Internal Conglomerate Practice **Applying 'Condensation' To Their Departments** Records, noted that consolidation was one of the major goals that he sought during the formation and initial development of his label. On the external front, the inter-relationship of his new firm with its influential parent companies played a solid part in establishing or inverse that would excit Jones.

While the concept of "expansion" remains one of the driving forces behind industry, the trend now building in and around music business firms has been toward consolidation.

Condensation of separate firms peaked earlier this year with the education provided by conglomerates.

Now, the move is becoming internalized with the interaction of departments and divisions in a single corporate setup. Equally important, the consolidation process is making itself felt on mini-corporate and indie levels.

Mary Schlachter, president of the recently formed Pye-GRT label Janus

# **Gulf & Western Consolidates Labels** And Publishing Under Famous Aegis

### Bill Gallagher Is Confirmed Operation Pres.

#### Jack Wiedenmann Named Vice Pres.

Named Vice Pres.

NEW YORK — Gulf & Western Industries last week announced the formation last week of a new consolidated music operation which will fuse together the Paramount, Dot, Steed and Stax-Volt recording firms owned by G&W with the corporation's publishing firms. This newly-created unit, the Famous Music Company will be headed by Bill Gallagher as had been announced in Cash Box last week.

Confirmation of Gallagher's position and the revision were made public last week (24) at a conference chaired by G&W president David Judelson. The executive also announced that Jack Wiedenmann, who had been Gallagher's assistant at Decca, and who had run Kapp Records prior to that, will become executive vice president with the Famous operation.

Gulf & Western is itself a \$1.5 billion diversified company with 12 corporate

operating groups including the leisure-time division that includes Paramount Pictures, the firm that had been parent to each of the music components before the change. Unified with the labels under Famous' umbrella are three publishing outfits: Famous Music, Ensign Music and Paramount.



Gallagher & Wiedenmann

With the announcement of Gallagher and Wiedenmann as the two top executives with Famous Music Co., Judelson stated that heads of each of the component firms would remain in their present positions. William Stinson will continue as executive vice president and general manager of the music publishing firms; and Stax-Volt leaders Jim Stewart and Al Bell, president and executive vice president respectively, will (Con't on Page 10)

ise of it."

Applying this to the consolidation trend, it is easy enough to see why so many experienced record businessmen seeking to form a label will align themselves with established companies, either to begin a subsidiary company or one linked strictly through distribution. The same is true on the publishing level. And it has become a more predominant factor with distributing companies and rack operations, where few if any independents have gone into business for quite some time. With the purchasing spree and new surge of indie labels springing into existence during the last few months, consolidated music interests (Con't on Page 10)

ing an image that would assist Janus in dealings. And, internally, the formation of a staff and policy with consolidated goals proved vital in establishing the image sought after by the company.

establishing the image sought after by the company.

"A few years ago," Schlachter noted, "I would have smiled at the word image, but in today's market companies must mold and maintain an image. By this I mean that a new label must decide and show that they have the ability to come out with hit product; and that they can follow through. They have to present a face that shows success, or the firm promise of it."

Applying this to the consolidation

# **Nomination Begins**

For '70 'Grammys'

NEW YORK — The Record Academy (NARAS) mailed initial Grammy nominating forms to its members this week. Record company forms were out last week. Return dates for the forms are November 3rd for record companies, and November 12th for the individual members.

The selections of the individual members and the record companies will be consolidated into this year's eligibility list. Copies of the eligibility list are then mailed, several weeks later, to voting members whose ballots will then determine the finalists in each of the 45 categories. Another voting round is then held to determine the winners. the winners

the winners.

Award announcements will be made simultaneously, on March 11th, at gatherings in New York, Chicago, Los Angeles, and Nashville. The Academy's annual TV special, "The Best On Record," will be telecast on May 7, 1970.

#### With Lib/UA Phil Skaff Is VP

LOS ANGELES — Phil Skaff was last week appointed vice president of Liberty/United Artists Records with responsibility over the operations of the company's domestic labels, and the responsibility to oversee the A&R, production, advertising-merchandising and art departments.

The announcement of Skaff's appointment last week by Lib/UA head Al Bennett topped off a career that follows the fictional hero success story. Starting in the record business as a shipping clerk with M&S Distributors in Chicago, Skaff moved into promotion, picked up sales experience with the company and soon became sales manager.

At that point, he was named to the national sales manager position with Kapp Records by Dave Kapp, and later Skaff became vice president of the label.

In 1963 Skaff came to Liberty Rec-

later Skaff became vice president of the label.

In 1963 Skaff came to Liberty Records as executive vice president and members of the board of directors at 31. In October of 1966 Skaff left to form his own Independence Records.

Born in Cleveland, Skaff moved to Chicago in 1950 to attend DePaul University where he majored in music and business administration.

Upon graduation, he received a B.A.

Upon graduation, he received a B.A. degree in music.

As vice president, Skaff's responsibilities include supervision of Bud Dain's Liberty/Imperial division; Dick Bock's World Pacific/Pacific Jazz and Soul City labels; Mike Lipton's United Artists wing; and the Blue Note/Solid State/Minit labels managed by Mel Fuhrman. Non-record divisions under Skaff include the advertising - merchandising department with production head Dick Hendler; Dave Neckar's production team; A&R administration guided by Dave Pell & Henry Jerome; and Woody Woodward's art department.



# Steinberg Brings Mercury Emphasis Toward 'International Recognition'

CHICAGO — As reported in last week's issue, Irwin Steinberg has been named president of the Mercury Records Corp. Appointed to this post by Pieter Vink, president of Mercury's parent firm North American Philips Corp., Steinberg last week stated that he "plans to spend much of his initial time in the post girding the already strong relationship between Mercury in the U.S. and affiliated Philips Phonographic Industries labels in Europe and elsewhere."

"The Way the Philips organization is structured," he continued, "the entire world is our marketplace."

Citing the international prominence that has been reached by Mercury-family artists from the United States, as well as the American success attained with European product released through the company, Steinberg said "in the future we can expect international recognition now being afforded Sir Douglas Quintet" whose "Mendocino" has become a phenomenon in several markets on the continent.

"Likewise," he stated, "we plan to

"Likewise," he stated, "we plan to draw even more from our foreign af-

(Con't, on Page 10)

#### Licensing Agent Harry Fox Dies Of Heart Attack At 67

Dies Of Heart Attack At 6/
NEW YORK — Licensing agent Harry
Fox died on Tuesday, October 21, of a
heart attack at the age of 67. Agent
and trustee for 3,000 music publishers
around the globe, Fox licensed music
to be used in TV and movies and on
records and the radio. He formerly
represented the National Music Publishers Association and had handled
the Irving Berlin, George Gershwin
and Rodgers and Hammerstein
pubberies, as well as firms involved
with newly-written music.
Fox is survived by his widow, a
son, a daughter, a sister and two
grandchildren.

# Fox Agency To Continue

Under New Title, Chief

NEW YORK — The licensing agency
that was begun by the late Harry Fox
will continue, according to Leonard
Feist of National Music Publishers
Association. After nearly 42 years,
however, the firm will become The
Harry Fox Agency.

Al Berman last week became chief
executive with the Agency and now
functions as the firm's managing director.



Ever since the world began
There's always been a certain man
A certain man has been put down
Sure as the world goes 'round.
He's always had to fight, fight, fight
For what he knows is right.
Ever since the world began
There's always been a certain man.

Now he wants to be free, free, free
So let him be, be, be.
He wants to be free, free, free
Is that so hard to see?
He's had all he can take
And so for heaven's sake
Let him be free, free, free.
Just like a bird in a tree
He wants to be free.

All aboard the freedom train
Throw away those rusty chains.
Rusty chains have shown their might
And we can't see what's right
Until the day we stand
All equal in God's land.
All aboard the freedom train
Throw away those rusty chains.
Now he wants to be free, free, free.

©1969 Dunbar Music Inc. (BMI)

# The Pearly Gate

INCREDIBLE NEW EXCITEMENT ON DECCA RECORDS

Produced by John Walsh Written by Chris Andrews Published by Dunbar Music Inc.



ttochio, l

apitol

YORK — James T. Aubrey, Jr., er president of CBS' television ork, has been elected president hief executive of Metro-Goldwynshief executive of Metro-Goldwyn-r, Inc. in the first working action by the firm's new major stock-r Kirk Kerkorian. Aubrey had surrounded by controversy since tismissal from CBS in 1965 by dent Frank Stanton. head of the film company and filiates, which include MGM Rec-and several publishing firms as

and several publishing firms as as the Metro distrib chain, Aubreplaces Louis Polk who was d head executive only last Jan-Polk remains a director at

nt.
gar Bronfman, who had been the
nant stockholder until Kerkorian
iated a 40% holding in MGM's
illion shares, resigned as chairof the board of directors.

The filling in the board of directors and former dent of American Province

orge Killion, director and former lent of American President , Ltd., a steamship firm, re-s Bronfman as chairman. Two erkorian's business associates, m Singleton and James Aljian also named to the MGM board. eton is vice chairman replacing

firm plans were commented by the new president, though by is expected to headquarter w York. During the past year, by had been operating a televi-and motion picture production

#### Miter Is Uni's **IIIv PR Director**

ANGELES—Uni Records has d Norman Winter to the newly d post of director of press infor-n. Winter moves to his new job nis present post as press director aramount Pictures music divi-

naking the announcement of Winappointment, Russ Regan, Uni 3M, said, "Norm has joined us rily to augment a comprehenand continuing trade/consumer campaign. However, we intend ke full use of his diversified example of the continuing the properties of the continuing the continuing him in other cashs."

ke full use of his diversified exce by involving him in other
of marketing..."
ter, a tested veteran in the pubfield, spent seven years as natpublicity director of Libertyial-World Pacific Records. Behat, he spent 1½ years doing
roduction publicity for Disney
ctions. Winter also directed a 13national campaign on behalf of
V's "The Alvin Show."
ter assumes his new post on

ter assumes his new post on ober 3rd.

#### a ochio, Panella t, East Liaison Capitol Artists

YW00D-Roy Battochio, form

YWOOD—Roy Battochio, formastern artist relations manager pitol Records, has been named Coast artist relations manager? Firm. Filling Battochio's New Jost will be Brian Panella, who len division promotion manager, East division, for the label. Ochio started as a record librarth WOR and WINS, both New and joined Capitol in 1958 as a t promotion man. He was subtilly promoted to national profimanager for singles, a post he little February, 1966, when he ed the artist relations post. He ling to Los Angeles with his wife

ella's activities on the East will be similar to Battochio's on st Coast. He will be in charge rdinating Capitol artists' openlacing artists on all New York-TV shows, servicing all trade, and coordinating press parties. I ren will report to Al Coury, artations director of Capitol Rejuited. Distributing Corp.

# nes Aubrey, MGM Pres. CI, Earnings Up, To Own Merco No Stones Label

HOLLYWOOD — Capitol Industries, parent firm of Capitol Records, reported first quarter earnings of \$1,293,000, or 30 cents per share, for the period ending Sept. 30. Sales for the period were \$38,514,000. Comparable figures for last year show net in-

#### 61% Rise In 9-Mo Figures At NTD

MILWAUKEE — National Tape Distributors, the rapidly expanding music and tape distribution outfit has just disclosed that 9-month earnings for the fiscal period just ended show the complex 61% ahead of the same period a year ago. The new earnings included amounts from eight of the eleven operations acquired by NTD since April of this year, but not those from the three companies in Dallas, Oklahoma City and San Francisco which were acquired after the end of the period reported.

Earnings for the '69 nine-month period were \$355,930 compared to

which were acquired after the end of the period reported.
Earnings for the '69 nine-month period were \$355,930 compared to \$221,065 the year before. Net sales increased from \$12,151,522 to \$17,257,958. Net income per share went from 28° to 34° with an increase in shares outstanding as a result of the acquisition program that raised the total by more than 20,000 shares.

NTD president James Tiedjens said that figures for the current period reflected relatively high costs involved in consolidating the company's new acquisitions. He added that current sales volume was running in excess of \$3 million per month, far ahead of last year, and that substantially increased profits were anticipated for the fourth quarter. He said that the nine month results puts the company "on target" toward its full year earnings estimate of 65°-70° per share.

Tiediens added that the latest elec-

"on target" toward its full year earnings estimate of 65°-70° per share.

Tiedjens added that the latest electronics industry figures show a 50% growth in the sale of tape playing equipment for the first half of 1969.
"Almost 3,000,000 tape units were "Almost 3,000,000 tape units were sold in that six month period," he said, "our sales are currently reflecting this uptrend and we should see the cumulative effort in the months of October and November."

come of \$903,000, or 22 cents per share, on sales of \$31,396,000.

In a speech to Capitol Industries stockholders last week, CI president Stanly Gortikov attributed the increase in earnings to "continued improvements in products and operations, and growing demand for tape cartridges and cassettes."

CI ended fiscal 1969 with earnings of \$1.51 per share, as compared to \$0.34 per share for fiscal 1968.

In addition to Capitol Records, CI owns Audio Devices, a tape and cartridge manufacturing & marketing firm. Thru the record label, Capitol currently owns 52% of Merco Enterprises, a leading rack jobber specializing in colleges. Gortikov announced that an agreement in principle has been reached for the merger of Merco into CI or a subsidiary.

Capitol said in a joint announcement that terms of the transaction call.

Capitol said in a joint announcement that terms of the transaction call for 0.7275 share of Capitol industries to be exchanged for each Merco share The companies said that the new transaction would involve issuance of about 128,000 shares of Capitol Indus-

A retailer and rack jobber of records and tapes, Merco would be merged into Capitol Industries, or into a subsidiary of Capitol Industries, they

#### Handleman Company Offers Common Stock

DETROIT — The Handleman Company which is on the New York Stock Exchange, has, according to an SEC registration statement, offered 850,000 shares of its common stock for sale

of the public. Of the 850,000 shares, 177,856 shares will be offered by the company and 672,144 shares by certain stockholders. The offering shareholders include members of various Handleman families. Proceeds from the sale will be ilies. Proceeds from the sale will be used to retire all short-term and longterm indebtedness

Following the offering, the Handleman families will still own approximately 1,185,000 shares, amounting to 26% of the outstanding stock of the

# Second Week In Atlantic's Fall Plan Harvests \$2 Million In New Billings

NEW YORK — Momentum continued to build last week in the new Fall album sales program at Atlantic-Atco Records with billings topping \$2 million. The plan which was introduced with an unveiling of 11 new albums on the 13th continued to build as nationwide orders for the new product were joined by continuing re-orders for LP's that have maintained sales strength.

strength.

Added power was supplied by tape sales that "ran at 25% of album sales" according to tape sales chief Bob Kornheiser. All of the recently introduced LP's in the new presentation were issued simultaneously on Atlantic and Atco 8-track cartridges. Both sales volume and the percentage figure for tape set new highs for the labels.

Of Atlantic Fall albums, "Led Zeppelin II," which had orders of a-million-plus before release, led in sales. Of the new LP's and tapes the strongest, according to album sales chief Dave Glew, are "Herbie

#### Stanton Resigns A&M

NEW YORK—Executive director of Artists And Repetoire for A&M Records since 1966, Allen Stanton has resigned as of October 17. Stanton, who is a veteran of more than twenty years in the record and music publishing field, has in the past been executive producer for Columbia Records, director of A&R for Kapp Records, and general professional manager of music publishing companies. Before announcing his future plans, Stanton will take a short vacation.

Mann Live at the Whisky A Go Go,"
"Swiss Movement" with Les McCann and Eddie Harris, and "Soul Saxes" featuring Shirley Scott, King Curtis, Hank Crawford and Dave Newman. Atco's leader was the debut album from England's Fat Mattress.

Greatest reorders showed "Led."

from England's Fat Mattress.

Greatest reorders showed "Led Zeppelin II" joined by the group's first LP, "Crosby, Stills & Nash," Herbie Mann's "Memphis Underground," "Blind Faith," Iron Butterfly's "In-A-Gadda-Da-Vida" and "Ball" with the Vanilla Fudge's "Rock & Roll," "Songs for a Tailor" by Jack Bruce, "High Voltage" from Eddie Harris and Roberta Flack's "First Take."

#### Blood, Sweat & Tears LP Or Is It 'Greatest Hits'

NEW YORK—Blood, Sweat & Tears is turning the group's last album into a "Greatest Hits" set it seems. Now nearing the half-million mark with sales of "And When I Die," B, S & T are scoring with the third single to come from the Columbia LP.

Making the success even more unbelievable, the first single from "Blood, Sweat & Tears" was released after the album had reached the top ten nationally. "You've Made Me So Very Happy" was followed by "Spinning Wheel" from the same album. Both singles have been certified million-sellers.

The album itself has now drawn very close to the 2,000,000 unit mark, including disk and tape versions.

Could it be a year since B, S & T have seen the inside of a recording studio?

HOLLYWOOD — Mick Jagger put a temporary halt to rumors of a Rolling Stones version of Apple by declaring "I don't want to become a sort of weirdo capitalist." In the statement, made during a Stones press conference at the Beverly Wilshire Hotel last week, Jagger said "the only advantage to having our own label would be to change the distribution pattern, but since we're not going to hire lorries and deliver the records ourselves, there's no need to start a new company."

pany."

The Rolling Stones pact with London Records expires next year, but Jagger declined to comment on any possible change in label affiliation.

Before the group starts their U.S. tour, they will add vocals and finish mixing their next album, "Let It Bleed," which they hope to have ready for early November release. If time permits, a new single, and another album will also be recorded in Los Angeles.

The Steeres have brought in a toam

with some free concerts towards the end of November.

The Stones have brought in a team of specialists, including Chip Monck, to insure that the sound and staging of their concerts will provide the audience with its money's worth, and avoid a repeat of the furor that followed the recent Blind Faith tour. The group plans to continue live appearances and is already in talks for festival appearances next summer.

As part of their current U.S. tour, the Rolling Stones will perform in Madison Square Garden on November 27 and 28, one show each night. Howard Stein, producer of the Pavillion rock concerts this past summer and of the current season of pop shows at Carnegie Hall, has announced that in the interests of better sound, the revolving stage will not be used for the Stones concerts and instead, the stage will be located at one end of the hall. This will mean that 4000 seats will have to be eliminated, but in producer Stein's view, it will be well worth it as everyone present will get to see and hear the Stones 100% of the time.

Tickets for the concerts go on sale on October 30th, and the top price will

Tickets for the concerts go on sale on October 30th, and the top price will be eight dollars.

#### Cox Heads SmoBro

HOLLYWOOD — SmoBro Records, the Buddah-distributed label from the Smothers Brothers, has named Doug Cox, former program director of KRLA, as general manager. In a separate move, the firm's talent division has added Don Reese as an assistant to Bill Thompson, who's heading the artist management firm.

Cox left the Los Angeles rock station in the heat of controversy that resulted from a station management decision to cut down its free form programming format. Before joining KRLA, Cox was active in promotion

KRLA, Cox was active in promotion with L.A.'s Merit distributors and Atlantic Records, and has also been involved as a writer, producer and artist

Reese was recently with Sutton Ltd, the management arm of the Campbell, Silver Corp.

#### **Singleton Names Amann Pop Promotion Director**

NASHVILLE — The Shelby Singleton Corporation has named veteran distributor-promo man Tom Amann national pop promotion director for all Singleton-affiliated labels.

Amann's background includes associations with Supreme Music Distributors and Summit Distributing in Chicago.

Chicago.

In his new post, Amann reports directly to Singleton senior vice president Buddy Blake.

# **A&M Speeds Zodiac Set Production**

NEW YORK — Now that Librans have celebrated their birthday for the year, and Scorpios look forward to theirs in the "Age of Aquarius," A&M Records has stepped up production of its new 12-volume set of albums based on the signs of the Zodiac.

Hustling to have the 12 albums, one for each of the signs, ready by the beginning of November, A&M has ordered pressing of more than 475,000 albums in an especially prepared set of packaging for the individual LP's and boxing of merchandising units supporting a drive in connection with the horoscope theme.

a drive in connection with the horoscope theme.

During a visit to New York last week, general manager Bob Fead described the upcoming series as a major label project for which each album will feature full-color artwork based on the astrological sign; jacket-insides include a moon table showing year-by-year data for determining the houses of the stars at birth for any purchaser. The recordings will each contain eight-tracks regarding characteristics, adtracks regarding characteristics, advice, and information for use in working with horoscope charts. Original



Sample LP Cover

scoring on the Moog synthesizer is used in the background throughout.

used in the background throughout.

In addition to the packaging, A&M is concentrating on merchandising in support of the series. The albums will be offered in three configurations to distribs and dealers. Aside from individual albums, the LP's will be offered in 24-packs with two-each of the volumes in a counter display package with stand-up card as an eye-catcher; or in a carton of 72 albums, 6 of each LP accompanied, upon request, by a wire-rack display piece.

The records that are being featured are based on material prepared by

are based on material prepared by Jacques Wilson and Barbara Birdfeather who has just published an article in Cosmopolitan in advance of her soon to be released book. Pre-issue printing will call for a first edition of 70,000 conies.

copies.

A&M's timing appears to be excel-A&M's timing appears to be excel-lent. Interest in astrology as well as almost every kind of psychic phenom-enon is now at an all-time high in the country. Merchandising aspects in these areas seem to be limitless judg-ing from the great interest that is evi-dent. Sales of books concerning the occult have more than doubled in the occult have more than doubled in the past three years, courses in witchcraft are being taught in high schools and colleges, research in fields of parapsychology such as telepathy, precognition and clairvoyance is going on in many quarters, and there are reports that many people have actually begun practicing witchcraft . . . on a freelance basis. One New York department store even based a store-wide sales promotional campaign around a mysticism theme and found it to be a fantastic success.

a mysticism theme and round to fantastic success.

Because of this zodiac boom Fead commented that the A&M album sets are a natural to be merchandised in propresent locations as tie-ins with non-record locations as tie-ins with other Occult and mystic merchandise such as books and paraphernalia.

Mercury's 'International Recognition'

filiates and their wealth of product.

filiates and their wealth of product. In the past we have made names here of such artists as Paul Mauriat, the Singing Nun and the Swingle Singers." "We are now on the verge of breaking in the United States "Je T'Aime . . . Moi Non Plus," a top ten single throughout Europe. David Bowie who stirred attention with his "Space Oddity" debut for Mercury, is another artist who will be concentrated on in the scope of this internationalism concept.

oncept.
Steinberg joined Mercury at its inception in 1946 and became executive vice president in 1960. He replaced Irving Green last week, shortly after Green announced his resignation.

#### **Triple Priority**

In addition to the Mercury-as-a-part-of-Philips'-world concept, Green declared immediate plans on a three-priority program. His major drive is to add creative talent to the existing staff; secure the best possible product, and to further bolster the promotion staff which already includes national men, four regional directors and some thirty local men.

The twenty-three-year veteran of the record industry also indicated

The twenty-three-year veteran of the record industry also indicated that he plans to make new appointments from within the corporation, on the executive level. He recently named Lou Simon vp for sales & marketing and John Sippel as vp for promotion & artist exploitation. At the same time, he made the move from a wholly-owned branch system to independent distribution

earlier With the earlier reorganizal Bob Scherl was named to assist pel in the area of promotion. In action, the structure was set up to a lart director Desmond Strobel merchandising director George peto report to Simon with publicity rector Ron Oberman reporting to pel Other areas — classical

rector Ron Oberman reporting to pel. Other areas — classical, Bott; tape, Harry Kelly, and bud Morris Price remain unchanged. "We expect too, to have the physical resources in the count Steinberg maintained. "Our new n timillion dollar plant will be dedica on December 4th. The corporation New York and San Francisco stucture are nearing the full operational standitional studios and offices in Angeles and Nashville will be estructed soon. All studios are un the supervision of John Eargle.



**Irwin Steinberg** 

# International Condensation & The 'Mini-Main

are creating new definitions of "indie" and constantly producing outfits that appear to be either and both simultaneously. Notions that once created the lines between major and indie no longer hold true, and the new move into indies tied to parent corporations in-orout of the music business make it easier to also sift lobels as major (a page in the lose).

out of the music business make it easier to classify labels as major (a parent label with subsidiaries in diverse forms of music), mini-major (a one-time indie that is now owned and responsible to another corporate entity) and indie (in which the president answers to no one above him).

In all cases, Schlacter said, the image of "impending" success is vital. Labels that can assure distributors of a continued flow of good product will be able to gain more interest from his promotion and sales force. There is better recognition from retailers and radio. All this adds to the prospect of success and brings a greater recognition among artists, managers, producers and publishers creating a hitcycle.

cers and publishers creating a hitcycle.

The need for this image creation is a strong factor in the creation of the mini-major since it takes solid backing to initiate the product flow. "The days of side-door firms, companies that are formed in the hope of hitting with the first or second release, have passed. There will always be speculative ventures of this sort," he continued, "some that may prove successful, but the jam of sizeable competition, tight playlists and the sheer number of releases that can be effectively handled at distributor and promotion levels make it extremely difficult."

Another form of consolidation handled by Schlachter in the image building that he has effected for Janus has been on the internal side. By actively integrating the workings of sales, promotion, production and executive departments the firm is given a better working knowledge and effectiveness.

motion, production and executive departments the firm is given a better working knowledge and effectiveness in dealing with outside people in any connection. Once again applying the method to the image end, the firm projects a more complete ability to deal with matters on all related levels rather than through an isolated department that might treat the immediate situation but take months to follow-through with a secondary step. An example might be drawn by the sales division shipping product to an area that has not been serviced with deejay copies, or vice-versa. The internal unity builds greater rapport with dis-

trib, producer and virtually all cerned.

cerned.

The influence of consolidation a its effects has already become imptant at the distributor operation. Where the product handled begins get out of hand, dual distribution begun to set in. At the structural lel, distribs themselves have beconsolidated operations which enseparate branches such as rack a one-stop, and the practice of operating the structural stores and chains is also ground.

The formation of new distribut setups has become nearly imposs except in the mini-major framew already described. And the same age factor that Schlachter commen on in forming a label is faced in the same i business

As an offshoot of the product jam distribution setups, the independ promotion figure is taking on an guise. He is aptly fitted to the needs a sizeable and productive label, a could become a member of the infirm consolidation called for by b label and distrib.

Atlantic Promo Is Realigned

NEW YORK — Atlantic Records tional promotion department und went a major facelifting this we The department, headed by He Allen, Atlantic promo VP, and Je Greenberg, pop promo chief, adderecord promo people: John Minka Vince Faraci, and Margo Knesz.

Margo Knesz will be in charge of tribution and promotion relations Atlantic-Atco. She will be assist Allen and Ginsberg in coordinating ist appearances in major cities.

Vince Faraci, leaving Capitol at 2 years, will head the labels protion in the southwest region which cludes New Orleans, Texas and Ohoma.

John Minkove will be the Atlant Atco promotion man in the northwarea which consists of Seattle, Francisco, and Denver. Minkove formerly with ABC Records in Seatt. Other Atlantic promo realignme are: Dick Wooley will be handing company's southeastern terrior Dick Kline will cover the east of area between Boston and Washingt and George Furness will now be charge of the midwest region.

## Gallagher Leads Famous

maintain their current status. Gallagher added, however, that Bell will be invited to extend his abilities beyond the label limit in assisting with development and exploitation of Rhythm & Blues product being worked on at other units in the overall operation.

November 1 has been stated as the date of inception for the newly consolidated framework to become effective

date of inception for the newly consolidated framework to become effective. Judelson stated at the conference last week that "we are confident the new operation will enable Gulf & Western to become one of the leaders in the record and music publishing field. Mr. Gallagher brings to G&W a successful 21-year career in progressive management, coupled with innovative ideas, to direct the extensive assets of the to direct the extensive assets of the former Paramount Music Division. We expect that he and Jack Wiedenmann will lead our team of operational and creative executives to substantially increase our activities in the music industry." music industry

Though a separate unit, the Famous wing will also see consolidation through closer ties to the other G&W leisure operations including the mothrough closer ties to the other G&W leisure operations including the motion picture and television branches. In addition to thrusts pointed at by Judelson in the international market and tape business; Gallagher predicted that ties with the G&W leisuretime units will allow the music firms to show greater channels for developing composers, producers and recording artists.

ing composers, producers and recording artists.

Present business locations will be maintained for Famous' music subunits, but these companies will be moving to the new G&W headquarters building currently under construction at Columbus Circle. Divisional operations will continue in their present sites. Completion date for the new office structure should be early next year.

#### New Chiefs & Product

Now leading the Famous consolida-ted-complex is Bill Gallagher who joined this month following nearly two years as executive vice president of MCA's Decca Records. Earlier, he was

associated with Columbia Records for sixteen years during which he rose from district sales manager in Kansas City, Cleveland, Detroit & Philadelphia to training director of marketing and merchandising in New York.

Promoted to national sales manager in May of 1961, Gallagher was soon elevated to vp and director of sales, then to vice president of marketing for the CBS Records division. He was named vice president and general manager of Columbia Records in 1965.

In trade organizations, Gallagher is

manager of Columbia Records in 1965.

In trade organizations, Gallagher is currently chairman of the board of the Country Music Association, his third year as board member; is also a member of the board of directors of the Record Industry Association of America; has served as president of the Magnetic Recording Industry Association; and was a founding member of the Marketing Committee of the RIAA.

Jack Wiedenmann, with more than a deçade of music business experience, comes to Famous following a tenure as head of A&R and creative services at Decca. Before that, Wiedenmann guided Kapp through a period which saw the development of artists such as the Unifics, Hesitations and Thee Prophets.

Wiedenmann entered the industry

Wiedenmann entered the industry as operations manager for Columbia Records in Philadelphia in 1959. He became operations manager of the label's home music library division and two years later became assistant to the marketing vice president. He then served as director of A&R there until moving to Kapp.

Having stated his overall goals for expanding the functional power of the Famous Music Company, Gallagher turned his attention to new product. First of the projects that will emanate from the new organization will be concentration of the original cast recording of "Coco," a musical play which comes to Broadway this December. To round out the initial drive, Famous will also unveil product from a 9 man team called Amber Griss, which Gallagher described as similar in texture and structure to Blood, Sweat and Tears.

Leonard Chess

Good Friend and
Superb Independent Record Man
Your Records Will Be Legend
As Long As There Is Music

We Cherish Your Memory

Ahmet Ertegun Nesuhi Ertegun Jerry Wexler



RAMSEY LEWIS

# JULIA

**CADET 5640** 

THE DELLS

# THE DOCK OF THE BAY

**CADET 5658** 

**FUGI** 

# MARY DON'T TAKE ME ON NO BAD TRIP

**CADET 5652** 

WOODY HERMAN

# I CAN'T GET NEXT TO YOU

**CADET 5659** 

MARLENA SHAW

# LOOKING THRU THE EYES OF LOVE

**CADET 5656** 

CHESS



#### x Radio Active

A survey of key radio stations in all important markets throughout the country to determine by percentage of 1 reporting which releases are being added to station play lists this week for the first time and also the degree of centration combining previous reports. Percentage figures on left indicate how many of the stations reporting week have added the following titles to their play list for the first time. Percentage figures on right include from left plus the percentage title received in prior week or weeks.

% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK

TITLE

ARTIST

LABEL

TOTAL %0F STATIONS TO HA ADDED TITLES T PROG. SCHED. TO DATE

60%	Backfield In Motion — Mel & Jim — Bamboo	87%
46%	Someday We'll Be Together — Diana Ross & Supremes — Motown	46%
42%	A Brand New Me — Dusty Springfield — Atlantic	76%
40%	Jet Plane — Peter, Paul & Mary — WB/7 Arts	72%
35%	Friendship Train — Gladys Knight & Pips — Soul	65%
34%	Midnight Cowboy — Ferrante & Teicher — U.A.	34%
33%	Down In The Corner — Creedence Clearwater — Fantasy	55%
30%	Heaven Knows — Grass Roots — Dunhill	61%
29%	Early In The Morning — Vanity Fair — Page One	57%
28%	Holly Holy — Neil Diamond — Uni	85%
25%	Fortunate Son — Creedence Clearwater — Fantasy	90%
23%	Why Is The Wine Sweeter — Eddie Floyd — Stax	23%
21%	Groovy Grubworm — Harlow Wilcox — Plantation	44%
20%	Love Will Find A Way — Jackie DeShannon — Imperial	34%
19%	Baby I'm For Real — Originals — Soul	76%
19%	Cold Turkey — Plastic Ono Band — Apple	19%
18%	Tonight I'll Be Staying Here With You — Bob Dylan — Columbia	56%
17%	Happy — Paul Anka — RCA	17%
15%	I Guess The Lord Must Be In NYC — Nilsson — RCA	31%
14%	Evil Woman — Crow — Amaret	48%
13%	Eleanor Rigby — Aretha Franklin — Atlantic	13%
13%	St. Louis — Easy Beats — Rare Earth	47%
12%	These Eyes — Jr. Walker & All Stars — Soul	12%
12%	Going In Circles — Friends of Distinction — RCA	53%
12%	Undun — Guess Who — RCA	63%

#### LESS THAN 10% BUT MORE THAN 5%

#### **TOTAL % TO DATE**

33%

19%

We Love You Call Collect — Art Linkletter — Capitol

Cupid — Johnny Nash — Jad

Camel Back — A. B. Skye — MGM

9%

Raindrops Keep Falling On My Head — B.J. Thomas — Scepter

Dock Of The Bay — Dells — Cadet

Jingo — Santana — Columbia 25%

I Gotta Have You — Horatio — Event

No One Better Than You — Petula Clark — WB/7 Arts

Up On Cripple Creek — Band — Capitol

# THE FIRST IS ALWAYS THE BEST.





77929

WP
WHILL PAGE 6

THIS IS A FIRST.



31%

47%

12%

World Pacific Records

### New Additions To Radio Playlists

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week

KILT - Houston

Looky Looky—Georgio—Atco
Blistered—Johnny Cash—Columbia
Brand New Me—Dusty Springfield—Atlantic
Heaven Knows—Grass Roots—Dunhill
Backfield In Motion—Mel & Tim—Bamboo

WCAO — Baltimore

Some Day We'll Be Together—Supremes—Motown
I Gotta Have You—Horatio—Event
I've Been Wrong—Chuck Woolery—Columbia
Sweet Laura Lee—Garrett Scott—Mercury
Cupid/Venus—Peaches & Herb—Date
Sunlight—Youngbloods—RCA
Started Loving You Again—Al Martino—Capitol
Blowin' In The Wind—Ed Hawkins Singers—
Buddah
When I Die—Motherlode—Buddah

Buddah
When I Die—Motherlode—Buddah
St. Louis—Easy Beats—Rare Earth
Jet Plane—Peter Paul Mary—WB
All In The Game—Lorne Green—Columbia
Midnight Cowboy—Ferrante & Teicher—U.A.
Wish I Didn't Have To Miss You—Jack Greene &
Jeannie Seeley—Decca

KRLA — Pasadena Cherry Hill Park—Billy Joe Royal—Columbia Kiss Him Goodbye—Steam—Fontana Some Of Shellys Blues—Nitty Gritty Band—Lib-

erty Why Is Wine Sweeter—Eddie Floyd—Stax Raindrops Keep Falling—B.J. Thomas—Scepter Happy—Paul Anka—RCA

White Bird—Beautiful Day—Columbia
She Came In Through The Window—Beatles— Apple Something—Joe Cocker—A&M

KFRC — San Francisco Eli's Coming—3 Dog Night—Dunhill Groovy Grubworm—Harlow Wilcox—Plantation Tonight I'll Be Staying—Bob Dylan—Columbia Happy—Paul Anka—RCA

BABY IT'S YOU SMITH.....

DUNHILL Dolfi Music, Inc. Mary Jane Music

CHAINS OF LOVE BOBBY BLAND.

.DUKE Progressive Music

OLD ME
BASKERVILLE HOUNDS
.....AVCO-EMBASSY
Anne Rachel Music

SINCE I MET YOU BABY SONNY JAMES ..... ...CAPITOL Progressive Music

LL I HAVE TO OFFER YOU IS ME CHARLIE PRIDE.....RO

RCA
Hill & Range Songs
Blue Crest Music

**GET RHYTHM** JOHNNY CASH.

Hill & Range Songs Hi-Lo Music

(I'M SO) AFRAID OF LOSING YOU AGAIN

CHARLIE PRIDE. Hill & Range Songs Blue Crest Music

ROCKING A MEMORY
TOMMY OVERSTREET .......DOT
Hill & Range Songs
Blue Crest Music

YOU'LL THINK OF ME ELVIS PRESLEY .....

.....RCA
Elvis Presley Music

THE ABERBACH GROUP 241 West 72 Street, New York, N.Y.

WKBW — Buffalo Jet Plane—Peter Paul Mary—WB Jet Plane—Peter Paul Mary—WB
Kiss Him Goodbye—Steam—Fontana
Undun—Guess Who—RCA
I'm For Real—Originals—Soul
Tonight I'll Be Staying—Bob Dylan—Columbia
Proud Mary—Checkmates Ltd.—A&M
Yesterme—Stevie Wonder—Tamla
Shangri-La—Lettermen—Capitol
Leaving My Past Behind—Caesar & The Romans
—Scenter —Scepter Get Out Of My Life—Wilmer Dukes—Afro

Volunteer—Jefferson Airplane—RCA And When I Die—Blood Sweat Tears—Columbia Still Believe In Tomorrow—John & Ann Ryder—

Decca
Kool & The Gang—Kool & The Gang—Delite
St. Louis—Easy Beats—Rare Earth
Cripple Creek—Band—Capitol
Backfield In Motion—Mel & Tim—Bamboo

WQAM — Miami Make Your Own—Mama Cass—Dunhill Holly Holy—Neil Diamond—Uni Evil Woman—Crow—Amaret Eli's Coming—3 Dog Night—Dunhill Down On The Corner—Creedence Clearwater— —Fantasy -Fantasy

WLS — Chicago
Echo Park—Keith Barbour—Epic
Backfield In Motion—Mel & Tim—Bamboo
Brand New Me—Dusty Springfield—Atlantic
Midnight Cowboy—Ferrante—Teicher—U.A.
No One Better Than You—Petula Clark—WB
Early In The Morning—Vanity Fare—Page 1

WEAM — Washington, D.C.
Make Your Own—Mama Cass—Dunhill
Eli's Coming—3 Dog Night—Dunhill
Backfield In Motion—Mel & Tim—Bamboo
Saving My Love For You Baby—Bob Brady &
Concords
Leglous Forland Cross Mai

Jealous Fellow—Garland Green—Uni

KYA — San Francisco
Groovy Grubworm—Harlow Wilcox—Plantation
Make Your Own—Mama Cass—Dunhill
Echo Park—Keith Barbour—Epic
Still Believe In Tomorrow—John & Ann Ryder—
Decca
Cupid—Johnny Nach—Jad

Decca Cupid — Johnny Nash — Jad Some Day We'll Be Together — Supremes — Motown Camel Back — A.B. Skye — MGM We Love You — Art Linkletter — Capitol

# "Can we talk toyou?"

#### **RECORDING STUDIO**

Seeks sale or merger. Midtown N.Y.C. Well equipped: 8-track, stereo mastering. Experienced

Box 859 Cash Box 1780 B'way., N.Y.C., N.Y. KLIF — Dallas

Heaven Knows—Grass Roots—Dunhill
Backfield In Motion—Mel & Tim—Bamboo
Holly Holy—Neil Diamond—Uni
Midnight—Dennis Yost—Imperial
Brand New Me—Dusty Springfield—Atlantic
See Ruby Fall—Johnny Cash—Columbia
Cold Turkey—Plastic Ono Band—Apple
Walk On Bye—Issac Hayes—Enterprise

WKNR - Detroit

WKNR — Detroit
Holly Holy—Neil Diamond—Uni
Backfield In Motion—Mel & Tim—Bamboo
Evil Woman—Crow—Amaret
Tonight—MC5—Atlantic
Lord In NYC—Nilsson—RCA
Anyway You Want Me—Evie Sands—A&M
Eleanor Rigby—Aretha Franklin—Atlantic

CKLW — Detroit
Why Is The Wine Sweeter—Eddie Floyd—Stax
Holly Holy—Neil Diamond—Uni
Backfield In Motion—Mel & Tim—Bamboo
Cherry Hill Park—Billy Joe Royal—Columbia
Ruben James—Kenny Rogers—Reprise
Fortunate Son—Creedence Clearwater—Fantasy

- Milwaukee

We Love You—Art Linkletter—Capitol Turn On A Dream—Box Tops—Mala Too Busy Thinking About My Baby—Billy Mitchell

— Calla
Mind Body Soul — Flaming Embers — Hot Wax
Jet Plane — Peter Paul Mary — WB
Make Your Own — Mama Cass — Dunhill
Heaven Knows — Grass Roots — Dunhill
Evil Woman — Crow — Amaret
Every Day — Unchained Mynds — Buddah
Don't Shut Me Out — Underground Sunshine —
Intenid

She Belongs To Me—Rick Nelson—Decca

KXOX — St. Louis
Fortunate Son—Creedence Clearwater—Fantasy
Friendship Train—Gladys Knight—Soul
Don't Waste My Time—John Mayall—Polydor
Brand New Me—Dusty Springfield—Atlantic
Holly Holy—Neil Diamond—Uni
Love Will Find A Way—Jackie DeShannon—Imperial

perial
These Eyes—Jr. Walker—Soul
Why Is Wine Sweeter—Eddie Floyd—Stax
Backfield In Motion—Mel & Tim—Bamboo

WMEX — Boston
Early In The Morning
Try A Little Kindness—Glen Campbell—Capitol
Cupid—Johnny Nash—Jad
And When I Die—Blood Sweat Tears—Columbia
Someday We'll Be Together—Supremes—Motown
Down On The Corner—Creedence Clearwater—
Fantasy

Cold Turkey—Plastic Ono Band—Apple

WQXI — Atlanta
Jet Plane—Peter Paul Mary—WB
Get It From The Bottom—Steelers
Kool & The Gang—Kool & The Gang—Delite
Midnight Cowboy—Ferrante & Teicher—U.A.

WDGY — Minneapolis
Try A Little Kindness—Glen Campbell—Capitol
Ruben James—Kenny Rogers—Reprise
Cherry Hill Park—Billy Joe Royal—Columbia
Going In Circles—Friends Of Distinction—RCA
Take A Letter Maria—R.B. Greaves—Atco

WFIL - Phila

Some Day We'll Be Together—Supremes—Mo-town Undun—Guess Who—RCA Down On The Corner—Creedence Clearwater-Fantasy
Judy Blue Eyes—Crosby Stills Nash—Atlantic

WABC - New York

Is That All—Peggy Lee—Capitol Ball Of Fire—Tommy James—Roulet Take A Letter Maria—R.B. Greaves— -Roulette

WTIX — New Orleans
My Child's Child—Chuck Jackson—Wand
Brand New Me—Dusty Springfield—Atlantiv
Yesterme—Stevie Wonder—Tamla
Mind Body Soul—Flaming Embers—Hot Wa
LP: Camel Back—A.B. Skye—MGM
Someday We'll Be Together—Supremes—W
Heaven Knows—Grass Roots—Dunhill
Shangri-ta—Lettermen—Capitol
Try A Little Kindness—Glen Campbell—Cap
Walk On By—Isaac Hayes—Enterprise
Must Be In Love—Stairsteps & Cubie—Curt
Ball Of Fire—Tommy James—Roulette
Little Black Egg—Night Crawlers—Kapp
Maxwell Silver Hammer—Beatles—Apple

WDRC - Hartford

WDRC — Harriord
Fortunate Son/Down On Corner—Creedence
water—Fantasy
Roosevelt & Ira Lee—Tony Joe White—Mon
These Eyes—Jr. Walker—Soul
Lord Must Be NYC—Nilsson—RCA I'm For Real—Originals—Soul Backfield In Motion—Mel&Tim—Bamboo Love Will Find A Way—Jackie DeShannor

Going In Circles—Friends Of Distinction—RI

WMAK - Nashville

WMAK — Nashville

Bli's Coming—3 Dog Night—Dunhill

Dr. Handys Dandy Candy—Jim Ford—Sunda

Groovy Grubworm—Harlow Wilcox—Plantat

Friendship Train—Gladys Knight—Soul

Death Letter Blues—Go

Bridlers Stopp—Jady Poundide Judy Blue Eyes—Crosby Stills Nash—A I'm For Real—Originals—Soul Backfield In Motion—Mel & Tim—Bamboo

WMPS — Memphis Undun—Guess Who—RCA Cherry Hill Park—Billy Joe Royal—Columbia Try A Little Kindness—Glen Campbell—Capit Early In The Morning—Vanity Fare—Page 1

- Cleveland

WIXY — Cleveland
Friendship Train—Gladys Knight—Soul
Heaven Knows—Grass Roots—Dunhill
Brand New Me—Dusty Springfield—Atlantc
Good Morning Love—Blues—Diamond
Backfield In Motion—Mel & Tim—Bamboo
Say You Love Me—Impressions—Curtom
I'm Tired—Savoy Brown—Parrot
Midnight Cowboy—Ferrante & Teicher—UA.

**WRKO** — **Boston** Some Day We'll Be Together—Supremes—M

town
Judy Blue Eyes—Crosby Stills Nash—Atlanti
Walking In The Rain—Jay & Americans—UA
Happy—Paul Anka—RCA
Jet Plane—Peter Paul Mary—WB

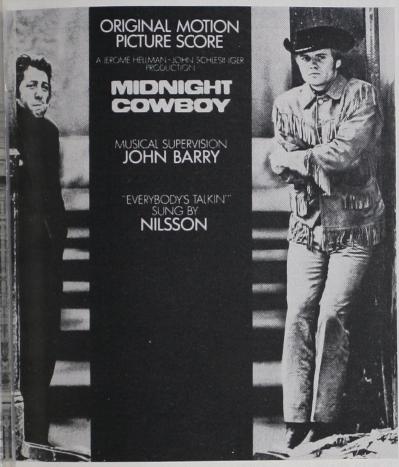
WMCA — New York Eleanor Rigby—Aretha Franklin—Atlantic Some Day We'll Be Together—Supremes—N

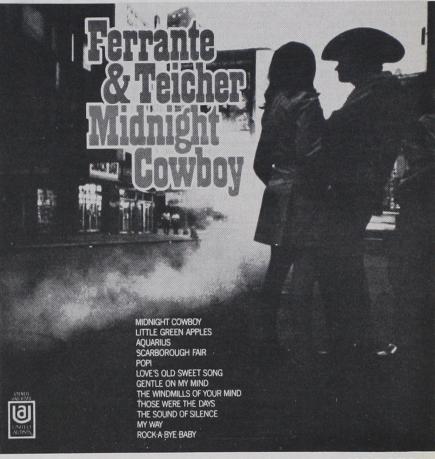
Some Day We'll Be Together—Supremes—w town
I Gotta Have You—Horatio—Event
Ten Commandments—Little Anthony—Veep
Mind Body Soul—Flaming Embers—Hot Wa
Try A Little Kindness—Glen Campbell—Capi
Jingo—Santana—Columbia
Memories Of Broken Promises—Motherlode—
Buddah
Cold Turkey—Plastic Ono Band—Apple



BACK TO BACHARACH, Sacha tel's performance of the Bacha David song "Raindrops Keep F on My Head" marked his first M on My Head" marked his first Au can recording session. Going into venture, which has been released WB-7 Arts, Distel is shown making minute preparations with production of the production of th

# EVERYBODY'S LISTENIN'





9 198\*

**UAS6725\*** 



ALL



\*Also available on Liberty/UA Stereo Tape Cartridges & Cassettes



#### CashBox Record Reviews

#### Picks of the Week

DIANA ROSS & THE SUPREMES (Motown 1156)
Someday We'll Be Together (3:14) (Jobete, BMI — Beaver, Bristol, Johnson)
It has been quite some time since the Supremes tackled a ballad as soft as their new one, and the change proves an effective contrast that should rouse solid greetings on the blues scene, teen and adult fronts as well. With so broad a sales foundation, the team's new outing is bound to gain considerable chart action. Flip: "He's My Sunny Boy" (2:18) (Jobete, BMI — Robinson)

**DENNIS YOST & THE CLASSICS IV** (Imperial 66424)

Midnight (2:52) (Low-Sal, BMI — Cobb, Buie)
Return to the "Spooky"/"Stormy" roots that planted the Classics IV in the best seller garden, the team glitters with a new ballad loaded with the overall pop style and polish to breakaway with teen and young adult listeners. Excellent outing. Flip: "The Comic" (2:22) (Valencia, ASCAP — Elliott, Kusik, Snyder)

ARETHA FRANKLIN (Atlantic 2683)
Eleanor Rigby (2:35) (Maclen, BMI — Lennon, McCartney)
Taking a song so often recorded that its styling is almost overlooked, Aretha Franklin barrels into the material with a brilliant instrumental support, and flashing female group vocal backing that should excite new attention for the Beatle material. Flip: "It Ain't Fair" (3:20) (Cotillion/Kilynn, BMI — Miller)

BILL DEAL & THE RHONDELS (Heritage 818)
Swingin' Tight (2:18) (Pombar/Legacy, BMI — Barkan, Barash)
Flashy new link in the lengthening chain of hits from Bill Deal and company is a romping return to the "May I" sound that broke the act into the top forty. New track is a grand dance outing that packs the team's uniquely contagious rhythmic impetus. Solid seller. Flip: No info supplied.

MOTHERLODE (Buddah 144)

MOTHERLODE (Buddah 144)
Memories Of A Broken Promise (2:27) (Modo, BMI — Brooks)
Subtle material with an old-fashioned flavoring and light "Spooky" rhythm touch makes for a solid second coming from the "When I Die" crew. Merits a close listen, then a second. Flip: "What Does It Take" (2:21) (Jobete, BMI — Britted France Bulleat) Bristol, Fuqua, Bullock)

JOHNNIE TAYLOR, EDDIE FLOYD, WILLIAM BELL, CARLA THOMAS, MAVIS,

JOHNNIE TAYLOR, EDDIE FLUYD, WILLIAM BELL, CARLA THOMAS, MAVIS, PERVIS & CLEOTHA STAPLES (Stax 0040)
Soul-a-lujah (2:26) (East/Memphis, BMI — We Three)
Seven of the leading artists at the Stax stable join forces in a potent bit of material that has begun to shape up as a solid track from the "Boy Meets Girl" LP. Exciting instrumental work and Gospel-ized vocals make the track a big one for blues and spinoff rock market reactions. Flip: No info included.

JAY & THE AMERICANS (United Artists 50605)
Walkin' in the Rain (2:49) (Screen Gems/Columbia, BMI — Spector, Mann, Weil)
Working on a new rock revival, Jay & the Americans should have little trouble picking up the kind of response that met their previous "This Magic Moment" hit. Team serves this oldie with tender melodic charm that gives it teen-young adult magnetism. Flip: No info.

THE SANDPIPERS (A&M 1134)
Come Saturday Morning (2:57) (Famous, ASCAP — Previn, Karlin)
This sparkling ballad theme from the soon to open "The Sterile Cuckoo" has the extra listening impact to spring the Sandpipers back onto the top forty playlists with teen listeners as well as MOR and adult audiences. The film's box office potential, and continued exposure in the film make the side a heavy pop contender. Flip: "Pretty Flamingo" (2:37) (Ponderosa, BMI — Barkan)

**SOUNDTRACK** (Ariel 501) **Beer, Vermouth & Gin** (2:05) (E.B. Marks, BMI — Umiliani)

Follow up to "Mah-Na-Mah-Na" is another gargling MOR side that features the off-the-wall soundtrack sound. New track from "Sweden Heaven & Hell" is a bit softer to maintain the combined top forty/teen novelty magnetism. Flip: "Contestazione" (2:28) (Same credits)

JEFFERSON AIRPLANE (RCA 0245)
Volunteers (2:03) (Icebag, BMI — Balin, Kantner)
Lyric and more rock-based drive from the Jefferson Airplane gives the act's new side a commercial impact that should serve to break their new effort into top forty playlists. Side is a pulsing production with a "For What It's Worth" spicing. Flip: "We Can Be Together" (5:50) (Icebag, BMI — Kantner)

**FEVER TREE** (Uni 55172) **Clancy** (3:08) (Ten-East/Springalo/Cotillion, BMI — Young)

Twice before Fever Tree came close to finding national breaks, and this side could prove the big one. Team lifts a Buffalo Springfield track from the catalog and adds an arrangement that gives the song teen impact. Fits right into topforty and soft-rock formats. Flip: "The Sun Also Rises" (2:30) (Filigree, BMI — S & V Joltzman, Landes)

THE UNIFICS (Kapp 2058)
Got To Get You (2:26) (Andjun, BMI — Draper)
Having played with softer material in their last few sides, the Unifics turn on the power in this pulsing side that should bring them back into the spotlight with blues and top forty audiences. Standout dance side that should fare well on the lists. Flip: "Memories" (2:30) (Same credits)

THELMA HOUSTON (Dunhill 4212)
Jumpin' Jack Flash (3:23) (Gideon, BMI — Jagger, Richards)
A completely staggering vocalist, Thelma Houston created notice with her recent single and added radio exposure through a non-public recording tiedin with the moon landing. Now, the songstress explodes with a Rolling Stone oldie that, to quote, is a "gas, gas, gasss." Flip: "This Is Your Life" (3:46) Ja-Ma, ASCAP — Webb)

#### Picks of the Week

KAREN WYMAN (Decca 734675)

To Give (The Reason I Live) (3:03) (Saturday, BMI — Crewe, Gau Building a reputation with a string of television appearances, and foling up with a series of earlier singles, Karen Wyman reaches the break point with this revival of the Frankie Valli hit. Produced with subtlety in build, the powerful vocal comes across with exciting potential. Flips information

#### **Newcomer Picks**

CHRISTINE ADAMS (Cyclone 75001)

Mr. Soul Brother (2:50) (Merpex, BMI — K & H Lewis)
Contemporary message content give an extra listener impact on this s which presents a two sided story of love on the personal and general level The vocal and production implement an overall impact that should grammite action behind this track. Flip: "Lonliness Is Always Around" (Merpex, BMI — Sams)

LARRY HENLEY (Viking 1003)

My God & I (4:25) (Wits End, BMI — Wilkin)

Production with the string and echo flavoring of slow Buffalo Spring material and a terrific song mark the entry of this new Pickwick distributed by the delivery and lyric on top give this side an AM and FM chawhich is bound to create exciting action for the track. Flip: "Santa Train" (2:30) (Combine, BMI — Linde)

COPPER PENNY (RCA 0263)
Just A Sweet Little Thing (2:15) (Septima, BMI — Wamil)
Straight-ahead teen sound gives this debut side from Canada's Copper Penan unpretentious charm that will win powerful acceptance from pop listens with spillover prospects for MOR programming. Delightful outing with bright approach that should mean action. Flip: "That Was The Gam (2:22) (Septima, BMI — McDonald)

THE RICHARD WHITTINGTON ADVENTURE (Paramount 0009)
Step To The Rear (3:02) (Ensign, BMI — Whittington)
Very strong instrumental tracks lay a solid groundwork for this undergrour rock side giving it the pulsing magnetism that should bring home heavy sponse from FM and AM programmers. Booming side with powerful top to potential. Flip: "Longtime Wait" (4:30) (Same credits)

THE CARNABY STREET RUNNERS (Super K 11)
While You're Out Looking For Sugar (2:20) (Gold Forever, BMI — Dunb

Wayne)
Song is strong enough to make a second run for the money, and this is like to prove the hit outing for "Looking For Sugar." Perky teen track with a smattering of blues that could spark receptions in top forty and blues markets. Fill "Makin' Love In A Treehouse" (2:09) (Moffitt/Radner, ASCAP — Moffitt)

E. PAUL EVANS (Ranwood 859)
Life's Carousel (1:56) (Galahad/Brookhaven, BMI — Heitmann)
Sparkling material and arrangement with the flavor of a new "Little Arrow in its melody gives this left-field entry a listener impact that could bring strongly into MOR programming and sales. Might spread into a heavy to forty side. Flip: "I'll Forget About You" (2:39) (September, ASCAP — Evanges)

FRIENDS (Atlantic 2680) Gonna Try (To Work It Out) (3:16) (Uncle Bob, BMI — Foster, Czuri, McKe

Effective with the power of a Three Dog Nite theory of multi-lead vocals at operating in power-packed harmony, Friends score on a first single that show boost the team into a top forty showing. Excellent guitar and organ trad should add FM attention for explosive overall teen spotlights. Flip: "So Low Mama" (4:05) (Uncle Bob, BMI — McKeag)

DICK JENSEN (Probe 468)

Jealous Feeling (2:56) (Vogue/Don C, BMI — Weinstein, Stallman)
Powerful vocal sound with an across the pop board magnetism marks Dis
Jensen's recording debut. Already making a solid name for himself in the night club line, Jensen offers strong fare for teen and adult play. Flip: "In Good For You" (2:46) (Cents/Pence, BMI — Lambert, Potter) Also a strong entry, this side packs a blues-base for rhythm appeal.

### Choice Programming Choice Programming selections are singles which the opinion of our reviewing staff, are described.

THE KINKS (Reprise 0863)
Victoria (3:37) (Hill & Range, BMI —
Davies) Departure from the trademarked Kinks material and styling,
this new side takes on a taste of
Canned Heat boogie to brighten the
group's top forty flame. Flip: "Brainwashed" (2:31) (Same credits)

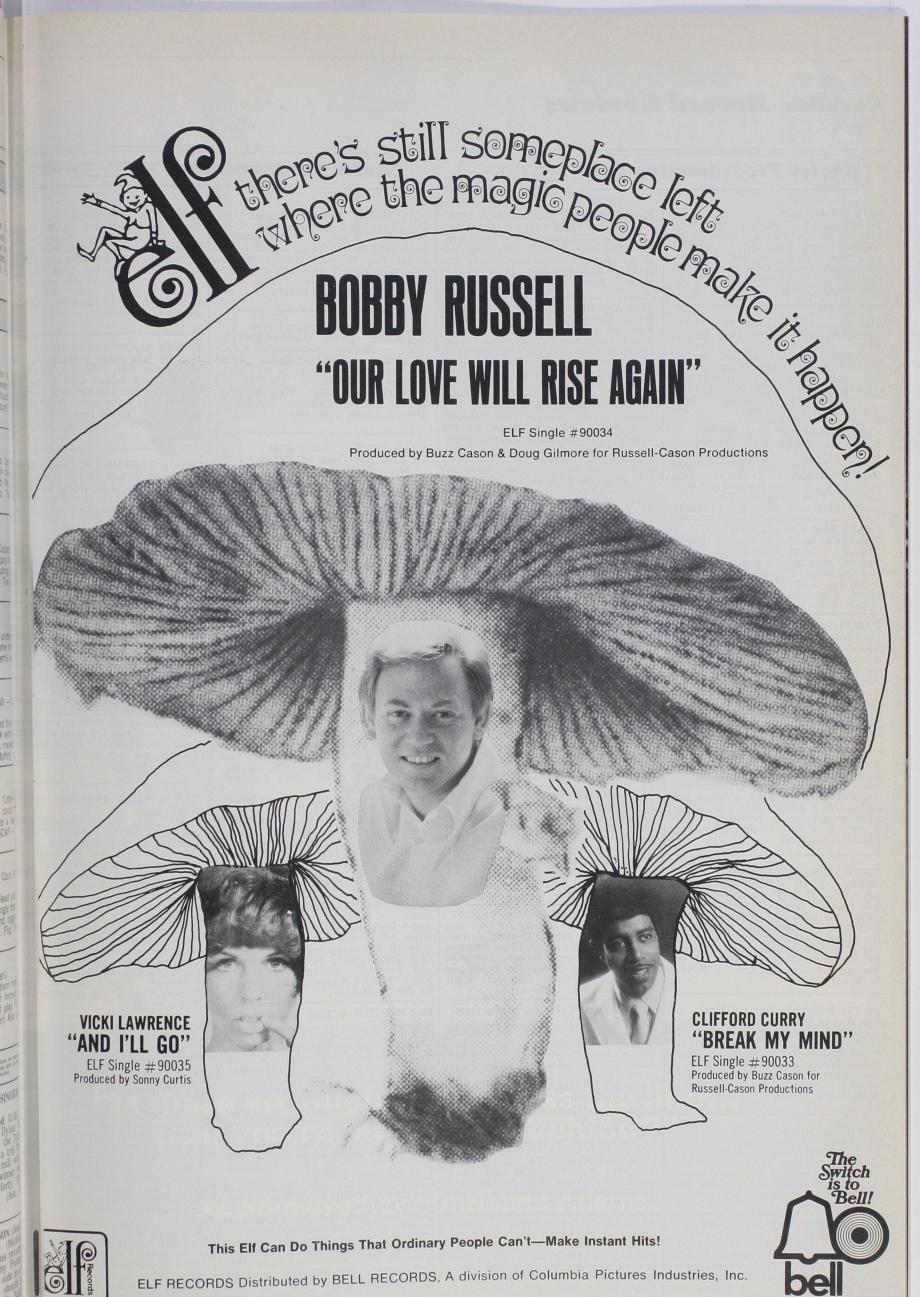
BREAD (Elektra 45668)

BREAD (Elektra 45668)
Could I (3:30) (Olde Grog, BMI —
Griffin, Royer) With "Dismal Day"
still showing on several radio lists,
and the Bread LP benefitting from
this exposure, the team comes back
with another highly attractive ballad
from the album. Flip: "You Can't
Measure The Cost" (3:21) (Screen
Gems/Columbia, BMI — Gates)

EDWIN HAWKINS SINGERS (BU

Blowin' in the Wind (2:55) (War 7 Arts, ASCAP — Dylan) The ware the same, but the Dylan clocomes back after a trip through "Oh Happy Day" mill with a wnew sound. R&B winner with a at spreading top forty. Flip: for Peace" (5:08) (Asa, ASCAF Bone, Fenton)

BOBBY PATTERSON (Jetstar II Guess Who (2:35) (Michele, Bl Belvin, Belvin) This revamping oldie marks Bobby Patterson's non-self-composed side in a long Excellent choice should show dividends. Flip: "My Baby's Back To Me" (2:35) (Jetstar, B) Patterson) Patterson)





#### CashBox Record Reviews

#### Choice Programming Choice Programming selections are singles which, in the opinion of our reviewing staff, are deserving of special programmer consideration.

MC 5 (Atlantic 2678)

MC 5 (Atlantic 2678)

Tonight (2:32) (Cotillion/Motor City,

BM1 — MC 5) Turning more to an
old rock romp than their "Kick Out
the Jams" style, the MC 5 shows
strong potential on their first for Atlantic. Flip: "Looking at You" (3:00)
(Total Energy, BMI — MC 5)

TRASH (Apple 1811)
Golden Slumbers/Carry That Weight
(3:59) (Maclen, BMI — Lennon,
McCartney) Medley version of two
tracks from the "Abbey Road" album
are ample evidence that Trash is still
moving toward US recognition. Flip:
"Trash Can" (4:50) (Saoirse Apple,
ASCAP — Trash, Tennent)

FLEETWOOD MAC (Reprise 0860) Rattlesnake Shake (3:27) (Fleetwood, ASCAP — Green) Gaining a reputation through album success, Fleetwood Mac could breakthrough with this blistering blues/rock side from their "Then Play On" LP. Flip: "Coming Your Way" (3:47) (Fleetwood, ASCAP — Kirwan)

LEAPY LEE (Decca 732584) Someone's in Love (3:08) (Leeds, ASCAP — Scott, Wilde) The "Little Arrows" man is back in a much softer bag this time. Offering a soft ballad Leapy Lee is likely to attract MOR in-terest. Flip: "Best to Forget" (3:02) (Leeds, ASCAP — Dunlop)

PACIFIC GAS & ELECTRIC (Colum-

bia 45009) **Bluesbuster** (2:50) (PG & E, BMI — Allen) From their best seller album the Pacific Gas & Electric spring a single that could gain enough **top forty** momentum to bring home national breakouts. Flip: "Redneck" (2:40) (Lowery, BMI — South) Interesting flip that could add extra interest for the team

BILLY VAUGHN (Dot 17314) BILLY VAUGHN (Dot 17314)
On Days Like These (2:10) (Famous, ASCAP — Black, Jones) Continental touch of Billy Vaughn's arrangement makes this a glittery side with bright adult programming prospects. Flip: "Color It Cool" (2:45) (Para-Tal, ASCAP — Vaughn)

MARILYN MAYE (RCA 0276)

Jimmy (2: 44) (TRO—Dartmouth,
ASCAP — B & P Jacob) Fetching
title ballad from the forthcoming
Broadway show is attractively presented in this fine ballad from Marilyn Maye Fasygoing melodic charm schild in this line ballad from Marilyn Maye. Easygoing melodic charm should enchant listeners. Flip: "Gather Ye Rosebuds While Ye May" (2:42) (Sanson-Antobal, ASCAP — Mayer, Stillman)

PEARL BAILEY (Mercury 13384)
You Waited Too Long (2:42) (Hengine/Adrienne, ASCAP — Pearl, Bellson, Mann) Reviving a while-back track, Pearl Bailey's latest features a misty atmosphere which makes it delightful for late evening programming. Polished performance and fine material. Flip: No info included.

JOE BATAAN (Uptite 0019)
My Cloud (3:17) (Fania, BMI—
Bataan) Pretty message in the lyrics
of this ballad give Joe Bataan a new
slant on love setting the record up for
R&B consideration and possible pop
spinoff. Flip: No info supplied.

WELLINGTON ARRANGEMENT
(Decca 734678)

Jezamine (2:56) (Mills, ASCAP —
Deller, Manston) Slow Angloaccented
ballad side which has been tried before and could just make it this time.
Soft styling makes it an across the
board prospect. No flip info.

THE FOREVER MORE (RCA 0277) Back in the States Again (2:47) (Dunbar, BMI — Travis) Very fine rock side that has a most appealing instrumental touch and good vocal impact for teen listeners. Flip: "Home Country Blues" (3:01) (Same credits)

THE AMERICAN GROUP (AGP 124)
Room 222 (2:05) (Fox Fan Fare,
BMI — Goldsmith, Styne) Pretty
theme from the television series is
brightened for pop instrumental fans
by a most effective arrangement that
could excite total pop market interest.
Flip: No info

DANNY COHEN (Reprise 0864)
Sweet Dream Lady (3:48) (South
Paw, BMI — Cohen) Out of the ordinary country-rag-folk instrumental
line puts a cute touch to this AM/FM
offering. Flip: No info.

C.K. STRONG (Epic 10534)
Stormbird (2:52) (Strongfitz, BMI —
Carey, Kewley) West Coast instrumentals and booming female lead turn up a side with powerful FM appeal.
Flip: "Daddy" (3:10) (Same credits)

GEORGE CARROW (United Artists

50566)
No Way To Go (2:40) (United Artists, ASCAP — Gelber, Panos, Arnie)
Vocal with a Tom Jones feel and material with an Engelbert Humperdinck style suit this side for MOR, adult and possible teen activity. Flip: "Lucky People" (3:52) (Unart, BMI — Chinich)

THE MASQUERADERS (AGP 122)
Tell Me You Love Me (2:40) (Press, BMI — Jones, Thomas, Moore, Sanders, Wrightsill) Gliding blues ballad with a vocal polish that keeps the Masqueraders in contention for another blues hit. Flip: "Love, Peace & Understanding" (2:40) (Same credits)

THE GENEVA CONVENTION (Bever-

THE GENEVA CONVENTION (Beverly Hills 9340)

Something Beautiful (2:10) (Don C, BMI — Tucker, Wakefield) Bright teen oriented side that introduces a new group for top forty consideration. Broad pop appeal could invite widespread exposure. Flip: "Call My Name" (2:14) (Yuggoth, BMI — Chovan, Zdanowicz)

**ASHLEY BROTHERS** (Roulette 7062) The Love of a Woman (3:12) (Big Seven, BMI — James, Cordell) Attrac-tive ballad side with a touch of the soft side that is serving Tommy James so well on his own. Across the board **pop** side. Flip: "Smokey Roads" (2:45) (Big Seven, BMI — James)

JENNY'S DAUGHTERS (Buluu 73004) JENNY'S, DAUGHTERS (Buluu 73004)
I Can Tell (2:35) (Frost, BMI — Kornfield, Duboff) Riding the Gospel/rock line, Jenny's Daughters churn up a side that should gain approval from dance fans on teen and blues fronts. Could score. Flip: "Taste of Life" (2:15) (Ameropean/Trans World, ASCAP — Gluck, Roberts) Gluck, Roberts)

JUDY WHITE (T Neck 911) Vacuum Cleaner (3:10) (Triple 3, BMI — R, O & R Isley) Powerpacked blues bombshell with an unusual imagery, rhythmic twist and vocal impact that could bring the side into a winner's circle showcase. Flip: "Save Me" (4:05) (Same credits)

ALDORA BRITTON (Decca 732583)
Give (2:15) (Arnold Jay/Three
Bridges, ASCAP — Capitanelli, O'
Connor) Second effort from Aldora
Britton features a fascinating vocal
which is likely to bring in R&B action.
Flip: "Don't Wait For Yesterdays"
(Same credits)

#### Choice Programming Choice Programming selections are singles which the opinion of our reviewing staff, are deserving a special programmer consideration.

MEL WYNN TREND (Cypher 100)
Put Your Bell Bottoms On (1:45)
(Cypher, ASCAP — Wynn) Novelty
rock side with a polka additive and
sweet sax in the "Winchester Cathedral" category to capture changeof-pace teen activity. Flip: "Good
Love" (2:28) (Same credits)

THE DILLARDS (Elektra 45679)
Rainmaker (2:15) (Dunbar/Pickson,
BMI — Martin, Nilsson) Adaptation
of vintage Nilsson material places
the unusual song in a "Weighty"
framework to entice AM/FM top
forty attention. Flip: "West Montana
Hanna" (2:30) (Nipper, ASCAP —
Dillard, Jayne, Pederson)

ART & HONEY (Dunhill 4216)

My Life Has Gone to Pieces (2:35)
(Jobete, BMI — Sessions, Posey)
Bonding blues and pop appeal, this
bright and brassy piece could pick
up enough exposure momentum to
break saleswise. Flip: "Shake Well
Before You Use Me" (2:25) (Trousdale/Old World, BMI — Sessions,
Posey)

THE RICHARD WHITTINGTON AD-VENTURE (Paramount 0009) Step to the Rear (3:02) (Ensign, BMI — Whittington) FM oriented in-strumental intro gives this blues-rock side a powerhouse pickup that could spark recognition. Flip: "Longtime Wait" (4:30) (Same cresits)

PAPA JOE'S MUSIC BOX (ABC 11246)

Papa Joe's Thing (2:14) (Papa Joe's, ASCAP — Smith) Written by Jerry "Truck Stop" Smith, this new instrumental cutie has an outside shot at moving from MOR and adult programming into the pop sales picture. Flip: "Jean" (1:50) (20th Century, ASCAP — McKuen)

THE METROS (1-2-3 1720) The Dampness From Your Kiss (2:40) (Low-Thom, BMI — Thomas) Booming funk side that carries a dance fan impact could bring the Metros into a strong bid for R&B recognition. Flip: "If You Can Feel" (2:15) (Same credits) credits)

JIMMY WITHERSPOON (BluesWay

Just a Dream (2:42) (Leeds, ASCAP Just a Dream (2:42) (Leeus, ASCAP—Broonzy) Strong commercial sound with all the easygoing blues style to keep long-standing Spoon fans happy and win new generation followers. Flip: "I Don't Know" (2:23) (Republic, BMI—Mabon)

HUEY SMITH & THE CLOWNS (In-

stant 3303)

You Got Too (2:40) (Tune-Kel, BMI — Karl, Brandon) Driving blues dance side with a strange taste of time change, and wild production touches. Flip: longer (3:25) version.

JOE HICKS (Scepter 12266)
Home Sweet Home-Pt. 11 (3:00)
(Stone Flower, BMI — Stewart) Choppy rhythmic pulverizer with a more subtle application of the Sly Stewart hand on this bright blues market tantalizer. Flip: "I'm Goin' Home-Pt. 1" (2:56) (Same credits)

BROCKINGTON (Phil-L.A. of Soul 334)

L.A. of Soul 334)
Your Love Has Got Me Chained & Bound (2:35) (Dandelion, BMI — Ellison) Familiar theme and delivery are bolstered by a unique vocal performance from Miss Brockington that could spring the side into a sales surge on R&B charts. Flip: "I'll Wait for You" (2:23) (Dandelion, BMI — Brockington)

NRBQ (Columbia 45019)

Down in My Heart (2:48) (Nem Fat Zach/Farnsley, BMI — A NRBQ) Traditional spiritual side treated to a contemporary handlon a fine side for teen exposu Might get back-to-back action w "Jesus Is a Soul Man." Flip: "Sto Fall" (2:16) (Hi Lo, BMI — Claun Perkins, Cantrell) NRBQ (Columbia 45019)

DONNY ALBANO (Roulette 7061) How Do You Move a Mountain (2) (Big Seven, BMI — March, Illingwor Brotherhood ballad with a sparkly blues bass line and enticing vocal p formance to bring notice from popul jays. Flip: "I Can Remember" (2:1 (Big 7, BMI — March, Illingwor Grasso)

CHUCK WOOLERY (Columbia 450)7
I've Been Wrong (2:55) (Cedarwot
BMI — Woolery) Haunting ballad si
with a powerful vocal and scintillati arrangement to heighten across the p board reaction. Flip: "Soft Velv Love" (3:10) (Same credits)

LONNIE DONEGAN (London 20055)
Juanita (2:58) (TRO-Total, BMI
Donegan) Unlike the two hits that a
Lonnie Donegan's claim to fame, Il
new side plays it straight with a fi
ballad drive that could stir MOR a
easy listening action. "Who Kno
Where the Time Goes" (3:19) (Irvir
BMI — Denny)

VIKKI LAWRENCE (Elf 90035)
And I'll Go (2:21) (Skol, BMI — Curti
Very Bacharach-y ballad both rhyt
mically and in arrangement, this si
is a lusterous bit of lover's blues th
could come from left field as a stol
sleeper effort. Flip: "The Whole Sa
of Alabama" (2:48) (Russell-Caso
ASCAP — Bussell) ASCAP — Russell)

THE GOLDEN HORIZON (Fontal

1666)

Dear Emily (2:25) (Screen Gem Columbia, BMI — Kuby) Pretty bit teen and MOR balladeering from the Golden Horizon give this song a sign shot at picking up top forty recognite Flip: "Love is the Only Answer" (32) (Yuggoth, BMI — Loizzo, Meyers)

BILL BLACK'S COMBO (Hi 2168) Creepin' Around (2:27) (Jec, BM McClure, Mitchell, Arnold, Wamma Nashville funk with a Memphis W make for wry instrumental ming for the new Bill Blacks Track is a fine one that could come a winner. Flip: "Son of Hicks Holler's Tramp" (2:18) (Blue Ce BMI — Frazier)

GINETTE RENO (Parrot 40043)
Don't Let Me Be Misunderstood (Benny Benjamin, ASCAP — Benjamin, Caldwell) New interpretation of the Animals smash from a few viewpoint could bring the song back to top forty pictures. Flip: "Everth That I Am" (3:26) (Leeds, ASCAP Lorigi, Battiate Dee) Lorigi, Battiato, Dee)

EASY STREET (Paramount 0007)
Do You Hear the Magic Music (Andrea Dawn, BMI — Cam Fine new act is enhanced by a sp production and some outstanding erial. Could become a teen sposide. Flip: "Walking in the Ck (2:05) (Same credits)

JOY (Epic 10528)
Bah Bah Bah (2:34) (Blackwood,
— Bolotkin) Strong -guitar woth
turns up a powerful plus for this
ing blues/rock side. FM accept
could spark teen responses on the
side. Flip: "It's For You" (2:58)
len, BMI — McCartney, Lennon)



"Is there so much love across the line...
that you're leaving me behind?"

"Mr. Soul Brother"/Christine Adams

Single #75001/Produced by Robert Mersey

Cyclone Records/6290 Sunset Blvd./Hollywood, Calif. 90028

on Ampex Tapes
Exclusively distributed by Bell Records
1776 Broadway, New York, N.Y. 10019
A division of Columbia Pictures Industries, Inc.

YCIAM)



# Atlantic Studios In Expansion Moves

A series of expansion moves for Atlantic Records' recording facilities was announced last week by Phil Iehle, technical director of the firm's recording studios.

These expansion moves include the hiring of three new engineers, a new mastering engineer, a maintainance man, a tape librarian, and a set-up man.

The new record:

ance man, a tape librarian, and a set-up man.

The new recording engineers include Lou Hahn, Gene Paul, and Geoffrey Haslim. Hahn was formerly with Regent Sound Studios of New York, Paul was with Point Sound and Les Paul Studios in New Jersey, and Haslim worked in England in recording. These men will join Atlantic engineers Jerome Gasper and Jimmy Douglas, and the rest of the Atlantic engineering staff in New York.

Al Brown, who comes to Atlantic after nine years with Columbia Records, will be joining Dennis King in the mastering area. Atlantic's new maintainance chief is Fred Newman, whose background encompasses many

maintainance chief is Fred Newman, whose background encompasses many phases of the entertainment media. The new tape librarian is Guy Parneaux, who comes to Atlantic from ABC's Video-Tape Library. Phil Weinstock is the company's new set-up man. Another addition to the Atlantic

man. Another addition to the Atlantic studio is John Davis in quality control. Phil Iehle also announced that Bobby Wright, who has been with Atlantic Records for nine years, has been placed in charge of tape duplicating for foreign licensees and cassette and cartridge manufacturers. Iehle was named technical director

**Apple Into 2nd Year** With Renewed Vim

HOLLYWOOD — One year after its birth, Apple Records is still learn-ing to walk. The label, in severe trou-ble earlier in the year, seems to be well on its way to recovering from the HOLLYWOOD almost total collapse of its original regime. Although no replacements have been found for firm topper Ron Kass and A&R director Peter Asher, Apple has slowly begun to increase its output, both here and on the Continent.

tinent.

Thru indie production deals, the firm has acquired two singles. Tony Meehan, an ex-Shadow, has produced "Golden Slumbers/Carry That Weight" by Trash, a group from Scotland. The medley, a cover off the "Abbey Road" LP, is already on the English charts and was released here last week. Indie producer Derek Lawrence has provided a new lyric version

last week. Indie producer Derek Lawrence has provided a new lyric version of "Give Peace A Chance" by Hot Chocolate, which will go into release this week. Also upcoming from Apple is a new Billy Preston single, "Everything's Alright."

The Iveys, who made noise here earlier in the year with "Maybe Tomorrow," have a new single and album out on the Continent, but plans to release it in this country are vague. The group has just written and recorded several songs to be used in "The Magic Christian," the Ringo Starr/Peter Sellers movie, including "Come & Get It," which was written and produced by Paul McCartney.

The only new artist signed directly

The only new artist signed directly to Apple lately is U.S. soul singer Doris Troy, who is pacted to a writer/producer/artist contract with the firm. Miss Troy, who had a major producer/artist contract with the firm. Miss Troy, who had a major hit several years back with "Just One Look," has been writing with Apple pactees Billy Preston and Jackie Lomax, and is actively scouting for new artists. Lomax himself has been recording under the direction of George Harrison.

been recording under the direction of George Harrison.

The long-awaited third single from Mary Hopkin will be long-awaited, since Paul McCartney has decided to let Mary make it on her own merit and is busy looking for the right producer for the Welsh songstress.

The low-priced Zapple line, introduced earlier this year, will market "John & Yoko's Wedding Album," a boxed set that will include pictures (of John by Yoko and of Yoko by John), cartoons, film strips and other pop art works, along with another trip into the experimental world of music.

of Atlantic's studios in September by Tom Dowd, Atlantic vice president in charge of engineering and one of Atlantic's top producers. At the same time, Tunc Erim was promoted to the post of traffic manager of studio affairs. Other personnel at the Atlantic studios are C.B. Bullard and Willie White

### Rene—Reinach Produce Novel Scores

NEW YORK — Joe Rene and Jackie Reinach, with their newly formed Discobook, Inc., will be producing recorded scores for use in conjunction with best-selling novels. Discobook's first album, set for release, is "Music To Read The 'Pretenders' By."

The 'Pretenders' album will be released on the Philips label. Rene

The 'Pretenders' album will leased on the Philips label.

negotiated the Philips release d with Bob Reno, Mercury Reco Corporation's director of recon product.

The 'Pretenders' album, based Gwen Davis' best-selling novel, ki off the new Discobook concept merchandising a book and record

duct together

duct together.

Rene said that this will be the find of similar Discobook projects. Reacted as the composer-conduct arranger-producer of the 'Pretende album. The score was recorded by Joe Rene Complex Orchestra. The set up so that each cut componds to a particular section of Gwen Davis book. Liner notes for album were written by the authores. A heavy promotional campana.

A heavy promotional camp which will include mailings to DJs, the insertion in the novel bookmarks announcing the LP, arate campaigns by the publisher the hardcover and paperback editions of the novel the release of a six of the novel, the release of a "If You Pretend," from the and Radio-TV appearances b Davis will precede the set's



Reno-Reinach-Rene

## Allied Artists, Croma Ink Multi-Flick Music Contract

NEW YORK — A multi-picture music deal was signed last week between Carl Prager, president of Allied Artists Music, and Robert Colby and Ettore Stratta, president and executive vice president, respectively, of Croma music. The deal provides for Croma to become exclusive European sub-publishers of the music in all Allied Artists film productions, beginning with the current box office hit, "Last Summer." In addition to the publishing arrangement, Colby and Stratta will consult with Prager in his choice of composers and writers for the musical elements of all Allied Artists' Productions.

The new association had its origin in Croma's successful handling of the soundtrack of "Marry Me! Marry Me!," the Allied Artists picture now in its fourth month at its premier engagement in New York. The RCA soundtrack album was produced by Colby and Stratta. Recordings of the title song have been released by Jane Morgan, Herschel Bernardi, Johnnie Spence, Frank Pourcel and Cathy Carlson. Several new diskings are in works.

Allied Artist Music was recently

Allied Artist Music was recently set up by Allied president and board chairman Emanuel L. Wolf as a whol-ly owned subsidiary under the direc-tion of president Carl Prager. The ex-

#### Rosenman Scores 'Horse' And 'Apes'

HOLLYWOOD — Employing unique instruments and electronic technique to simulate authentic American Indian music Composer Leonard Rosenman has recorded his score for "A Man Called Horse," a Sanford Howard Cartes of the Composer Control of the Control o Called Horse," a Sanford Howard production for Cinema Center Films with a 45-piece orchestra.

with a 45-piece orchestra.
On completion of recording, Rosenman will write and conduct the dramatic music for the Arthur P. Jacobs production of "Beneath The Planet Of The Apes."
Starring Charlton Heston, James Franciscus, Kim Hunter, Maurice Evans, and Linda Harrison, the forthcoming 20th Century-Fox release will utilize musical styles ranging from rock to a futuristic version of a Gregorian chant.
Rosenman's symphonies and con-

Gregorian chant.
Rosenman's symphonies and concerti have been performed by the New York Philharmonic, Rome Opera, and Rai Orchestras, among others. Films he has scored include "Fantastic Voyage," "The Hellfighters," "The Chapman Report," and "East Of Eden."

#### Crewcuts Signed To Firebird Label

NEW YORK — The Crew Cuts, one of the popular groups of the early 1950's, have been signed to George and Sam Goldner's Firebird label. The pre-rock 'n' roll group had a million-seller with "Sh-Boom" and hits with "I Spoke Too Soon" and "Ko-Ko-Mo." Credit is often given to the Crew Cuts for helping to pave the way for rock 'n'roll.

Voted "Outstanding New Vocal Group of 1954." by CB. the Crewcuts

for rock 'n'roll.

Voted "Outstanding New Vocal
Group of 1954," by CB, the Crewcuts
have toured the world and appeared
on major television shows, including
Ed Sullivan's old "Toast of the Town."

The Goldners feel that, with the
current rock 'n' roll revival, the
time is ripe for the Crew Cuts to
make a comeback. George Goldner
has completed sessions with the
group, and product will be out in the
near future.

panded production and distribution schedule of Allied Artists has created a pool of marketable orginal music requiring the attention of a full service music organization. Allied previously had only retained a small participation in music rights. One of the most successful scores it has had in recent years was the soundtrack to its film "A Man And A Woman." The soundtrack album, on United Artists, sold over a million albums in the U.S. Through its music subsidiary, Allied looks forward to developing interests in other areas such as musical play production and handling publication rights to new television properties now under development by Allied Artists Television.

Croma's latest success in the inter-

Artists Television.

Croma's latest success in the international publising field is "Quentin's Theme", the hit from the ABC-TV Dan Curtis production, "Dark Shadows". This song is now becoming a major European property via the securing of fourteen new recordings by Mantovani, Frank Pourcel, Mireille Mathieu, Harry Secombe and others.

Colby and Stratta are known in the music business. Colby wrote the lyrics to the title song of the films, "Marry Me! Marry Me!" and "Last Summer", as well as "Free Again" for Barbra Streisand. Stratta was associaited for many years with Columbia Records and in his capacity as producer/music director, produced records for such artists as Barbra Streisand, Andy Williams, the New Christy Minstrels, Chad & Jeremy, Nino Rosso and many others. More recently, he discovered and brought to CBS' attention Walter Carlos, the talented creator of the hit electronic classical album, "Switched-On Bach." to CBS' attention Walter Carlos, the talented creator of the hit electronic classical album, "Switched-On Bach." Colby and Stratta are also recording producers for Frank Pourcel, Johnnie Spence (Tom Jones' arranger/conductor for records and TV) Doc Severinsen and they produced the late Judy Garland Judy Garland

Croma Music, which has recently opened offices in the major capitals of Europe, will handle exploitation, promotion and sales of the music of Allied Artists' present and future motion picture scores. picture scores

#### Sparago Opens Own Firm

NEW YORK — Bernie Sparago, who recently left his position as president of Springboard Int'l Records, has just formed his own Bernard L. Sparago Enterprises. The outfit specialized in the special spe Sparago Enterprises. The outfit spe-cializes in independent sales and pro-motion with emphasis on East Coast te, and Sparago intends to national concentration in the coverage,

near future.

Located at 1697 Broadway, ago Enterprises includes among its first clients the 101 Strings material on the Somerset label, and product from the Audio Masters economy tape and record lines.

#### **Sprayregen Purchasing Audio Fidelity Stock**

NEW YORK — Sprayregen & Co. (members of the New York Stock Exchange) have agreed to purchase 100,000 shares of Audio Fidelity Records' unregistered common stock over the next four years. According to Herman Gimbel, president of Audio Fidelity, Sprayregen will pay prices "well above the common market" for Audio common stock.

In addition. sprayregen has been

In addition, sprayregen has been appointed Audio Fidelity's investment banker.

#### Krietzman To New Command/Probe Post

NEW YORK - Ron Krietzman NEW YORK — Ron Krietzman been named to the newly-created of west coast manager at Comma Probe Records. Joe Carlton, vice ident and general manager of diskery, made the announcem Krietzman will report directly

In making the announcement Co company who fully realizes the creative importance of the Coast in general and California fically. It would belabor the obvious enumerate the vast amount of that is coming out of the coast and we are delighted that we find a man like Ron Krietzman knows the entire West Coast and is there at the source."

Krietzman

and is there at the source."

Krietzman, a graduate of Vastate College in California, wa personal manager prior to journ Tetragrammaton Records, where held a variety of posts including of assistant to Roy Silver, directly of A&R and, following that, nation promotion director before his presappointment.

Krietzman whose office will located at 8255 Beverly Boulers commented. "I'll be heavily involved."

located at 8255 Beverly Bouler commented, "I'll be heavily involved in college and underground protection and marketing in the Westates. I think that these two are vital to both Command and Protection."



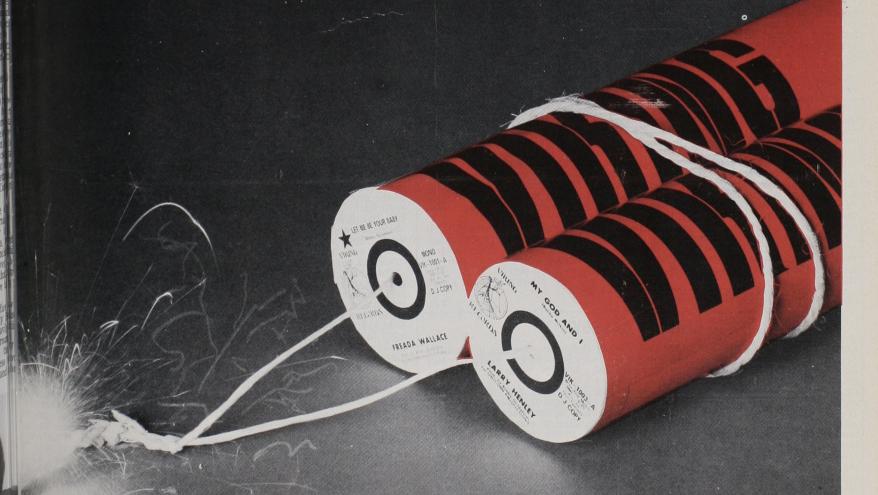
Ron Kreitzman

# VIKING RECORDS ARE DYNAMITE!

The producing genius of Bobby Goldsboro teamed up with the distribution giant, Pickwick International, Inc.

First two blockbusters are "Let Me Be Your Baby" – Freada Wallace and "My God And I" by Larry Henley.

Stand back – there's going to be a sales explosion!



Exclusively Distributed By PICKWICK INTERNATIONAL PRESENTATIONS

Joe Abend/President Hal Charm/Vice President

A Division Of Pickwick International, Inc. Long Island City, N.Y.

#### Talent On Stage

#### THE 1950's ROCK AND ROLL REVIVAL

FELT FORUM, MADISON SQUARE GARDEN, NEW YORK — The '50's. Perhaps, we still live in the '50's. Perhaps the '50's were not a time, but really an attitude. Things were different then, it's true. At the White House, Nixon was more of a rumor than a recomer, and people were happy. War Nixon was more of a rumor than a roomer, and people were happy. War was far away back in the forties, depression was back in the thirties, prohibition was back in the twenties, and no one remembered further back than that. Korea meant careers. For military men, for everybody. War did than that. Korea meant careers. For military men, for everybody. War did not bring about dissent, but rather prosperity. In some ways, the '50's are still with us. They are like a pleasant pill we can take whenever the dirty '60's get us down. We can return to those pleasant days of happy sterility and reassuring monotony. And no one tried to revive the forties. On Saturday night, October 18, 1969, Richard Nader presented The 1950's Rock And Roll Revival. The audience did not look like they had just come from an Iron Butterfly show. The men all looked like Bob and the women all looked like Justine, if you remember Bob and Justine who were the happy dancing regulars on the old, old Ameri-

dancing regulars on the old, old American Bandstand Show. But it was Bob and Justine grown up. No doubt they had children at home that night, under the watchful eyes of a babysitter who digs the Doors and doesn't remember the '50's

At the Felt Forum, there were fleets At the Felt Forum, there were fleets of people who looked like they had been transported from Dick Clark's Philadelphia of the '50's to "now" New York. There were actually girls with bleached blond hair teased high off their heads and painted crimson smiles. There were paunchy, shorthaired, thirtyish men in the crowd who had never heard of "Tommy," "It's Alright, Ma," and "The Soft Parade," but who remembered every word of "A Thousand Miles Away," "Who Put The Bomp," and "The Ten Commandments Of Love."

Scott Muni was an appropriate and able emcee, and in dedicating the show

ments Of Love."

Scott Muni was an appropriate and able emcee, and in dedicating the show to the late Alan Freed, set the pace for the entire evening. Buddah's latest find, Sha Na Na, opened the show. Easily one of the hottest acts in the industry today, the eleven-man band is already famed for their impressions of 1950's rock and roll acts. As it turned out, Sha Na Na's carefully practiced imitation of the fifties look and sound (slicked, greasy hair, dungarees, tee shirts, choreographed vocal numbers, the whole bit) was more like the fifties than the acts on the bill who were really from the fifties, for after Sha Na Na brought the house down, Scott Muni introduced the Coasters who came out in mod, Afro shirts, looking very little like they did in the old days. Yet their sound was just as tight as ever, their songs just as charming and witty, and when they began to sing one of their huge smashes, "Poison Ivy," the audience went into a frenzy of applause.

Scott Muni talked for a brief moment

Scott Muni talked for a brief moment about the phenomenon of the teenage

idol and introduced Jimmy Clanton, who looks rather tired, sort of sorry almost that fate picked him to be Jimmy Clanton. He should have simply been a country singer, but his cuteness had destined him to be a rock and roll star. As he sang "Just A Dream," struggling to update it a bit, one could see how teenage idols have changed over the years. Presley had been raucous and sexual, and Jimmy Clanton with his high-hat hairdo was just a cleaned-up Elvis Presley. As were Tommy Sands and Rick Nelson. Mick Jagger in the sixties fairly glows with depravity, and Jim Morrison could be mistaken even in good lighting for Satan himself. We are truly in a wicked age.

The Shirelles were next, and they were a lot of fun. Their femininity had were a lot of fun. Their femininity had held on, and it was easy to trace a line from them to the Supremes of the sixties. But the Shirelles did have one very bizarre moment, when they sang their old hit, "Soldier Boy." Standing there with their hands in saluting position, one could see something sinister about the song. It had been fine in the innocent fifties, but times have changed. The "I'll be true to you" line didn't seem half as pleasant as it had in junior high school.

The crowd cheered wildly as Bill Haley and the Comets appeared on the stage, for not only are they the great grand-daddies of rock and roll, but they haven't appeared in New York in eleven years. The songs were old but they were somehow strong, as alive with rhythm as they had always been. The band had not lost any of its youthful exuberance either, because they performed stage antics that would terrify even the wildest, guitar-smashing acts of today. While their great sax player wailed through a great instrumental, the bassist climbed atop his stand-up string bass The crowd cheered wildly as Bill a great instrumental, the bassist climbed atop his stand-up string bass and played while balancing himself in midair. Even Jimi Hendrix can't guite do that!

in midair. Even Jimi Hendrix can't quite do that!

After Billy Haley And The Comets tore the place up with "Rock Around The Clock," one of the world's very first actual rock and roll songs, Chuck Berry, one of the fifties giants who has lasted, came on. His slightly blue "Dingaling" song was the highlight of the whole evening. It has the charming touch of the fifties. It was about sex, but it was cute. It was from the days when sex was still fun.

The evening ended with the Platters coming out to face an audience still

The evening ended with the Platters coming out to face an audience still chanting for Chuck Berry and Bill Haley. Their vocal style in its quiet, slick fashion could not quite rouse the crowd as the earlier sounds had done, but they were the very picture of nostalgia in their flashy "stage" outfits

The show proved so successful that The snow proved so successful that Richard Nader is going to package it and take it around the country, giving everyone a chance to see the fifties come alive again. It may be for only a few moments but it's nice to look back.

#### SHIRLEY BASSEY

EMPIRE ROOM, N.Y. — United Artists Records songstress Shirley Bassey's opening (October 20) at the Empire Room of the Waldorf-Astoria Hotel was the most entertaining night-club event we have ever witnessed. It's too bad we used superlatives so often in other reviews, for there are now no words sufficient to describe how really excellent she was.

Often the entertainment in a posh night spot is predictable and unexciting, and we were prepared, before Miss Bassey came on stage, to sip our coffee and dream of other things. But after the first few words of her opening song had left her throat, we knew that this was to be one of those rare evenings when we were actually going to be entertained. Miss Bassey is the epitome of class and polish. Her physical appearance is stunning

(to put it bluntly, she has a beautiful body and knows how to carry it). Her vibrant, brassy voice is a finely trained instrument that produces nothing but beautiful sounds. Her personality is totally disarming.

We have never seen a nightclub audience give a standing ovation to an artist in the middle of the show, but Shirley got one for her sensitive reading of "He's Not The Man For Me," which she turned into a compelling drama in miniature. That was a high point, and so was her reading of "Love For Sale," but the whole show was at such a level that we feel bound to put several plus signs after the word high++++.

The cheers Miss Bassey received at the end of her show were a fitting reward for a superfine performance.

DONOVAN

MADISON SQUARE GARDEN MADISON SQUARE GARDEN — To paraphrase one of Donovan's own lyrics, Happiness (with a capital "H") was running all over Madison Square Garden last Saturday. The entire New York Knicks squad have never created as much peace and contentment in the Garden as Donovan was able to, armed only with an acoustic guitar and a stage decked with flowers.

Something different was definitely going on in the Garden on Donovan's

Something different was definitely going on in the Garden on Donovan's night. The ticket taker at Gate "E" personally thanked each of the thousands of kids who handed him a ticket. Once inside the arena, each usher was so intent on gently guiding patrons to their seats that it seemed that there was a conspiracy of kindness going down. It was enough to make you smile, for God's sake.

By 8:25, the show scheduled for 8:00 p.m. had not yet started. Still, no one got uptight, there was no stomping or handclapping to hurry the performance. A few minutes later, a short man walked up on the stage and filled a paper cup with orange juice and placed it in front of the mikes into which Donovan would sign. Orange juice is always a good sign at a Donovan concert

Orange juice is always a good sign at a Donovan concert.
Then, at 8:30 Donovan appeared; materialized might be a better word judging from the wild response of the predominantly under draft-age crowd. A short sip of orange juice, crowd. A short sip of orange juice, and the fail Welsh singer went right into his readily recognizable "Jennifer Juniper." From that point on, he had the 20,000 plus paid customers in the palm of his hand. Was there ever any doubt?

The concert was split into two halves, separated by a half-hour break. Everyone got his money's worth. Donovan did more than 20 songs, in-

cluding most of his trademark such as "Mellow Yellow," The Wind," "To Susan On The Coast Waiting," and the experience of "Happiness Runs."

The singer used his vibrato so no most of the selections, to exceffect. The revolving Garden was not used, so Donovan had to with his back to half of the auduring each portion of the control of the control of the control of the effectiveness of his perform in the least. At the beginning of second half, Donovan was joined the excellent jazz flutist Paul Horn and Donovan worked beautogether on five songs, the second half. together on five songs, the using his voice like an instrum blend perfectly with Horn's flute blend perfectly with norms that blend perfectly with norms that Most impressive was the chan reading of the up-tempo "Soor Donovan's concerts do not but specific points. Rather they have the power less than the power less than

any specific points. Rather they along smoothly, joyfully, never leany blank, unenjoyable segments concert was no exception. Don currently crusading against the currently crusading against the of drugs, won a tremendous or for his anti-drug "A Natural Highest." Other standouts were treatment of his recent hit, "Atlan which was even more impressive involving performed "live" than on record, and his version of "House Gurdy Man" which included lyris heard on the recording.

The only jarring point of the even came at the very end of the cood when a host of screaming admitted to get at Donovan before could exit. All they wanted was souvenir from the singer. . like guitar, or his arm. But, they we have ripped off their remembra with love and kindness, certainly malice.

#### THE WHO

FILLMORE EAST, NEW YORK CITY
— Last Monday night (20), the British
Decca recording group the Who, finally
recognized as a major force in Rock,
did a special concert at the Fillmore in
which the featured attraction was the
performance of the group's opera,
"Tommy." The opera, as the Who performed it all week one show a night at
the Fillmore, was not quite complete,
as the group decided to leave out brief
sections of it in the interests of time. But that didn't matter. The house was packed; it was packed every night last week. There were no extra tickets. No passes were being honored. The Fill-

week. There were no extra tickets. No passes were being honored. The Fillmore was simply jammed.

The group, famous for their basic, gutsy, hard rock and their violent stage performance in which they smash their instruments at the end of every show, came across with something of a new image. Still incredibly visual, thunderingly loud, and physically violent, the group nevertheless presented a new dignity to their audience. The presentation of "Tommy," which recently earned them a gold record, left the audience stunned, breathless, recognizing the foolishness of applause. Clapping your hands is somehow inadequate to express how you feel toward great art. One might wish for a better way to say to composer-poet-guitarist Peter Townsend, who created "Tommy," that he has written a work of epic magnitude, filled with vision, perception, insight, power, and emotion. "Tommy" is a document for our times. It is the image of the life of twentieth century man.

document for our times. It is the image of the life of twentieth century man. It is perhaps the only true, total masterpiece in Rock.

The Who still play their music superloud and this may be a bit inappropriate for "Tommy." They had opened the evening by playing some of their old material, things they rarely play in

concert such as the brilliant 'Stute,' the powerful "I'm A Boy," the searing "Young Man Blues was appropriately loud and fir "Tommy" need not be treated wimuch dignity that the Who come of tuxedos and play the whole thin though they were the New Christy strels. But "Tommy" roars will being blasted. Its intrinsic power work of art is thunderous enough.

strels. But "Tommy" roars wibeing blasted. Its intrinsic power work of art is thunderous enough. The one drawback at the show the Joshua Light Show, a Fillmore regular. Even people who like shows must have been appalled a way it was used as a backgroun "Tommy." At first, it tried to be images of the songs in the operathe Joshua Light Show is not real to interpret "Rama Lama Ding Dand their attempt to understand my" was insulting and boorish. Who performed the brilliant acidas ong from the opera, the Joshua Show responded by flashing a modular across the screen. When the song not suggest anything specific Joshua Light Show, they simply lay into their ordinary pseudo-psyched showing us flowery, colorful explosional several variety of amoebas really fit when they did it in "Pi Wizard," right? Wrong. The wind we herein make the suggest that from now on if the Joshua Show can't cast any real light, ought to stay in the dark.

The Who managed to overcome however, and when they find "Tommy," the stunned audience plauded wildly, cheering at last something quite worth it.



#### National Music Publishers' Association · Inc.

110 EAST 59 STREET · NEW YORK N.Y. 10022 · (212) PLAZA 1-1930 · Established 1917

October 22, 1969

THE NATIONAL MUSIC PUBLISHERS ASSOCIATION wishes to express its deep sorrow at the death on October 18, 1969, of Harry Fox, who, for over thirty years as the administrator in charge of our music licensing activities, has been a valued friend and colleague to everyone in the music industry.

NMPA's licensing service will continue to bear Harry Fox's name and will continue to be operated under the name:

#### THE HARRY FOX AGENCY

without interruption or change and with the same staff and facilities.

Albert Berman, Harry's close friend and associate in the operation of the Agency for over twenty years, will be the principal executive of the Agency. His long experience with music licensing and with the operation of all aspects of the Agency assure a continuity and a continuation of the high level of service to copyright proprietors and users.

Salvatore T. Chiantia, President

#### SALES ACTION MEANS HIT ACTION AND WE'VE GOT IT

# "GO FOR YOURSELF" **SOUL TORANODOS**

**BURT 4000** 

**Burt Excello distributed by Nashboro Records** 

# BLUE PERSUASION" **KELLY BROTHERS** Excello 2808

"I'VE GOT YOUR TRIGGER" **SLIM HARPO** Excello 2309



# CashBox Looking Ahead

#### TEN COMMANDMENTS OF LOVE

(Arc — BMI) Little Anthony & Imperials (Veep 50598)

#### 2 NO ONE BETTER THAN YOU

(Anne-Rachel — ASCAP) Petula Clark (W.B. 7343)

#### 3 IT AIN'T SANITARY

(Tree — BMI) Joe Tex (Dial 4094)

#### **4 BALLAD OF EASY RIDER**

(Patton — BMI) Byrds (Columbia 44990)

#### **5 GET RHYTHM**

(Hi-Lo — BMI) Johnny Cash (Sun 1103)

#### LOVE AND LET LOVE

(Fox Fanfare — BMI) Hardy Boys (RCA 0228)

#### **HONEY COME BACK**

#### **UP ON CRIPPLE CREEK**

(Callee — ASCAP) The Band (Capitol 2635)

#### MY IDEA

Cream Carmel (Janus 100)

#### 10 A WOMAN'S WAY

(Pegvod — ASCAP) Andy Williams (Columbia 45003)

## I GUESS THE LORD MUST BE IN N.Y.C.

(Dunbar — BMI) Sagittarius (Together 122)

#### SOME OF SHELLY'S BLUES

(Screen Gems/Columbia — BMI) Nitty Gritty Dirt Band (Liberty 56134)

#### A BRAND NEW ME

(Assorted-Parabut — BMI) Dusty Springfield (Atlantic 45-2685)

#### DRY SPELL

(Marsaint — BMI) Meters (Josie 1013)

#### **BABY YOU COME ROLLIN'**

**ACROSS MY MIND** 

(Bresnahan — BMI) John Beland (Ranwood 853)

#### LOVE, LOVE, LOVE

(Progressive — BMI) The Tams (ABC 11228)

WHICH WAY ARE YOU GOING BILLY

(Gone Fishin' — BMI) Poppy Family (London 129)

#### **DON'T SHUT ME OUT**

 $\begin{array}{l} \text{(Screen Gems/Columbia} - \text{BMI)} \\ \text{Underground Sunshine (Intrepid 75012)} \end{array}$ 

### OH ME OH MY (I'M A FOOL FOR YOU BABY)

(Nootrac — ASCAP) Lulu (Atco 6722)

# THAT'S HOW HEARTACHES ARE MADE

#### (Sea Lark — BMI) Marvelettes (Tamla 54186)

21 I WHO HAVE NOTHING

#### (Trio — BMI) Dee Dee Warwick (Mercury 72966)

22 A PLACE IN THE SUN

(Stein & Van Stock — ASCAP) Monk Montgomery (Chisa 8002)

#### 23 ST. LOUIS

(Robbins — ASCAP) Easy Beats (Rare Earth 5009)

#### 24 EARLY IN THE MORNING

(Duchess — BMI) Vanity Fare (Page One 027)

#### VOLUNTEERS

(Icebag Corp. — BMI) Jefferson Airplane (RCA 74-0245)

#### **26 UNBELIEVABLE**

(Al Gallico — BMI) Vivian Reed (Epic 10533)

#### IT'S A FUNKY THING. RIGHT ON (Part 1)

(Herbie Mann — ASCAP) Herbie Mann (Atlantic 2671)

#### I CAN'T MAKE IT ALONE

(Screen Gems/Columbia — Lou Rawls (Capitol 2668)

#### MY BABE

(Arc — BMI) Willie Mitchell (Hi 2167)

### MARY, DON'T TAKE ME ON NO BAD TRIP

(Arc — BMI) Fuji (Cadet 5652)

#### 31 STONE FREE

(Arch — ASCAP) Jimi Hendrix (Reprise 0853)

32 EVERYBODY'S TALKIN' (Coconut/Third Story — BMI) Spanky & Our Gang (Mercury 72982)

#### MOMMY AND DADDY

(Screen Gems/Columbia — BMI) Monkees (Colgems 5005)

RIVER DEEP-MOUNTAINH (Mother Bertha/Trio — BMI) Ike & Tina Turner (A&M 1118)

#### CURLY

(Dunbar Music Inc. — BMI) Jimmie Clanton (Laurie 3508)

#### **36 GET READY**

(Jobete — BMI) Ella Fitzgerald (Reprise 0850)

sack

and th

e"sall

and thi

year-l

all f

#### CUPID

(Kags — BMI) Johnny Nash (Sad 220)

## I'VE GOT MY FINGER ON YOUR TRIGGER

#### **DISMAL DAY**

(Screen Gems/Columbia — BMI) Bread (Elektra 666)

**40 JENNIFER TOMPKINS** 

#### (Moonbeam — ASCAP) Street People (Musicor 1356)

#### 41 HOROSCOPE

(Yo-Ho — BMI) Young Holt Unlimited (Brunswick 755

#### 42 WHERE

(Gambi — BMI) The Moments (Stang 5008)

#### 43 OOH, OOH, OOH

(Blackwood — BMI) Sam & Dave (Atlantic 2668)

#### 44 15 GOING ON 20

#### (Su-Ma — BMI) Five By Five (Paula 326)

I'M TIRED

#### (Cool Water — ASCAP) Savoy Brown (Parrot 40042)

#### HOW DOES IT FEEL

(Unart — BMI) Illusion (Steed 721)

#### 47 MY WOMAN'S GOOD TO ME

(Gallico — BMI) George Benson (CA&M 1076)

#### 48 CAN'T TAKE MY EYES OFF

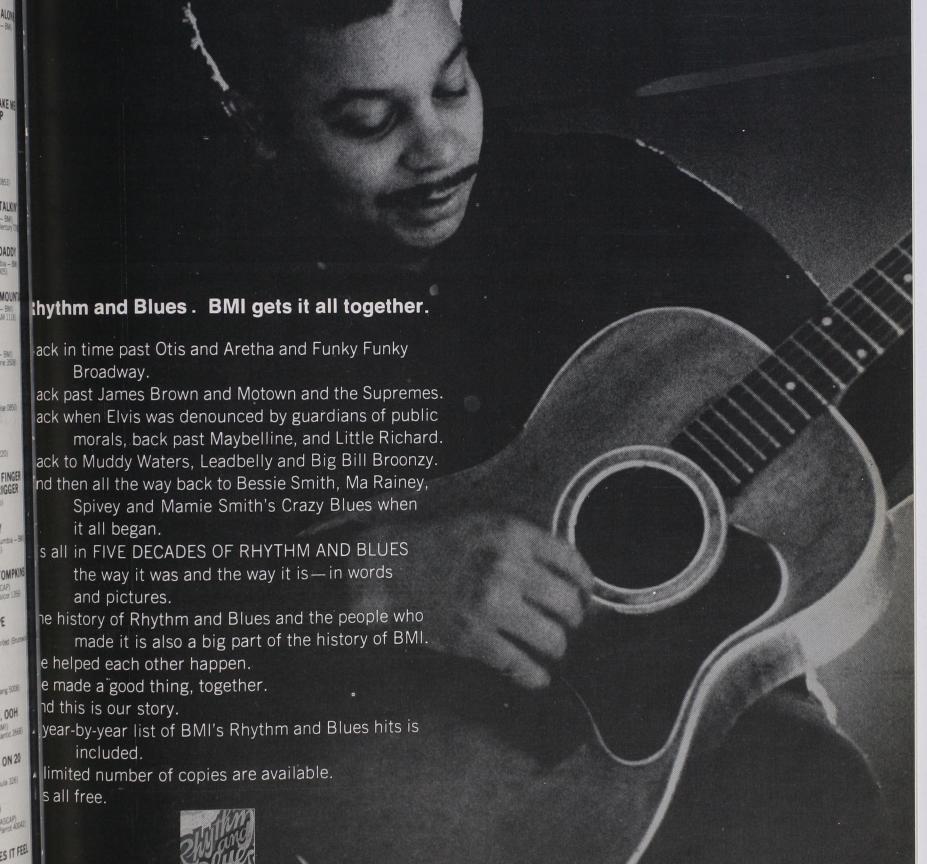
(Saturday/Seasons Four — BMI) Nancy Wilson (Capitol)

#### 49 LONG RED

(Windfall — BMI) Mountain & Leslie West (Windfall 831)

#### 50 SEE THAT GIRL

(Screen Gems/Columbia — BMI) The Vogues (Reprise 0856)



AN'S GOOD OF CARM 10781 AKE MY EYE

ED

AT GIRL

TE TO BROADCAST MUSIC INC.,589 5th AVE., NEW YORK, N.Y. 10017