COMMITTEE ON DEVELOPMENT April 18, 2013 3:30 – 4:30 p.m. Board Room - Blow Memorial Hall

Thomas R. Frantz, Chair L. Clifford Schroeder, Sr., Vice Chair Michael Tang, Vice Chair

- I. Opening Remarks Mr. Frantz
- II. Approval of Minutes February 7-8, 2013
- III. University Development Report Associate Vice President Earl T. Granger, III
- IV. Closed Session (if necessary)
- V. Open Session Certification of Closed Session Resolution
- VI. Discussion
- VII. Adjourn

COMMITTEE ON DEVELOPMENT MINUTES – FEBRUARY 7-8, 2013

MINUTES

Committee on Development February 7-8, 2013 Matoaka Woods Room – School of Education Board Room – Blow Memorial Hall

Board of Visitors Attendees: Thomas R. Frantz, Chair; L. Clifford Schroeder, Sr., Vice Chair: Michael Tang, Vice Chair; Kendrick F. Ashton, Jr.; Ann Green Baise; Charles A. Banks III, Edward L. Flippen, Sue H. Gerdelman, John E. Littel; Leigh A. Pence; Peter A. Snyder; Todd A. Stottlemyer, Michael Tang; John C. Thomas, Rector Jeffrey B. Trammell, Faculty Representative William J. Hausman, Student Representative Curtis A. Mills.

William & Mary Foundation Trustees in attendance: David A. Boor, Craig W. Broderick, D. Bruce Christian, Juan F. Conde, Patrick S. Cousins, Scott M. Custer, Lynn M. Dillon, Maryellen F. Feeley, Michael P. Foradas, Nancy B. Gofus, Michael P. Hennessy, Frederick Henritze, Alan D. Hilliker, Elizabeth C. Jennings, Shelley C. Jennings, Audra L. Lalley, Sophie K. Lee, Devin I. Murphy, Carroll W. Owens, Jr., Donald G. Owens, Anne P. Sharp, Ellen R. Stofan, Martha F. Tack, H. Thomas Watkins III, Donnan C. Wintermute.

Alumni Association Board of Directors in attendance: Christopher P. Adkins, Janet R. Atwater, Ralph E. Burnette, Jr., Glenn W. Crafford, Barbara C. Joynes, David N. Kelley, Kathryn W. Lawler, Timothy J. Mulvaney, Peter M. Nance, Susan S. Newman.

Others attending: President W. Taylor Reveley III, Provost Michael R. Halleran, Virginia M. Ambler, Jennifer M. Bateman, Annissia Bryant, Katharine Conley, Carrie Cooper, William D. Copan, Karen R. Cottrell, Davison M. Douglas, Edward C. Driscoll, Jr., Lee J. Foster, Michael J. Fox, James R. Golden, Earl T. Granger, III, Stephen E. Hanson, Kelly S. Holdcraft, Samuel E. Jones, John S. Kane, Anna B. Martin, Virginia L. McLaughlin, Teresa L. Munford, Brian W. Whitson, Sandra J. Wilms.

On Thursday, February 7, Chair Thomas R. Frantz called the joint meeting of the Board of Visitors Committee on Development and the William & Mary Foundation Development Committee to order at 2:15 p.m. in the Matoaka Woods Room in the School of Education.

Noting that this would be a joint session, Mr. Frantz moved that the Board of Visitors Committee on Development convene in Closed Session to discuss specific recommendations related to fundraising initiatives, priorities and strategies as well as current development activities, as provided for in Section 2.2-371 I.A.8, of the Code of Virginia. Motion was seconded by Mr. Banks and approved by voice vote. The observers were asked to leave the room and the two Committees went into closed session at 2:20 p.m.

The Committees reconvened in open session at 5:25 p.m. Mr. Frantz reviewed the topics discussed during closed session for the benefit of the observers, then moved adoption of the **Resolution** certifying that the closed session was held in compliance with the Freedom of Information Act.

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Motion was seconded by Mr. Thomas and approved by roll call vote of the Committee members conducted by Secretary to the Board Michael Fox. (Certification Resolution is appended).

Following closing remarks by Rector Jeffrey Trammell and there being no further business, the joint meeting adjourned at 5:27 p.m.

On Friday, February 8, the Committee on Development convened in the Board Room in Blow Memorial Hall at 10:37 a.m.

Attendees: Thomas R. Frantz, Chair; L. Clifford Schroeder, Sr., Vice Chair; Michael Tang, Vice Chair. Board members present: Rector Jeffrey B. Trammell, Kendrick F. Ashton, Jr., Ann G. Baise, Charles A. Banks, III, Edward E. Flippen, Sue H. Gerdelman, John E. Littel, Robert E. Scott, Peter A. Snyder, Todd A. Stottlemyer, John C. Thomas; Faculty Representative William J. Hausman and Staff Liaison Lydia C. Whitaker. Others attending: President W. Taylor Reveley III, Provost Michael R. Halleran, Virginia M. Ambler, Francis C. Bradford, Kiersten L. Boyce, Edward C. Driscoll, Jr., Michael J. Fox, W. Fanchon Glover, James R. Golden, Stephen E. Hanson, Jennifer B. Latour, Deborah A. Love, Anna B. Martin, Michael L. Stump, John T. Wells, Brian W. Whitson, Sandra J. Wilms and other administrative staff.

Mr. Frantz presided as chair and, recognizing that a quorum was present, asked for a motion to adopt the minutes of the meeting of November 29, 2012. Motion was seconded by Mr. Scott and approved by voice vote of the Committee.

Mr. Frantz commented briefly on **Resolution 14**, Amendment of the Roby-Sherman Scholarship Fund, and asked for a motion to approve it. Motion was made by Mr. Banks, seconded by Mr. Thomas and approved by voice vote.

Following a brief discussion on fund raising, and there being no further business, the Committee adjourned at 10:41 a.m.

Committee on Development

Resolution D-1

February 7, 2013

CERTIFICATION OF CLOSED SESSION

WHEREAS, the Board of Visitors Committee on Development has convened a closed session on this date pursuant to an affirmative recorded vote and in accordance with the provisions of The Virginia Freedom of Information Act; and

WHEREAS, §2.2-3712.D. of the Code of Virginia requires a certification by this Committee that such closed session was conducted in conformity with Virginia law;

NOW, THEREFORE, BE IT RESOLVED, That the Committee on Development, reconvening in open session, hereby certifies that, to the best of each member's knowledge, (i) only public business matters lawfully exempted from open meeting requirements by Virginia law were discussed in the closed session to which this certification applies, and (ii) only such public business matters as were identified in the motion convening the closed session were heard, discussed or considered by the Committee on Development and Alumni Affairs.

VOTE

AYES: $\sqrt{5}$

NAYS:

ABSENT DURING CLOSED SESSION:

Phomas R. Frantz

Chair

Committee on Development